# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-K**

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2020

[ ] TRANSITION REPORT PURSUANT	TO SECTION 13 OR 15(d) OF TH	HE SECURITIES EXCHANGE ACT OF 1934			
For the train	nsition period fromto	o			
	Commission file number 1-1247	<u>'1</u>			
	THEMAVEN, INC				
<b>Delaware</b> (State or other jurisdiction of incorporation or organization)		<b>68-0232575</b> (I.R.S. Employer Identification No.)			
225 Liberty Street, 27 <sup>th</sup> Floor New York, New York (Address of principal executive offices)		<b>10281</b> (Zip Code)			
(Registr	(212) 321-5002 rant's telephone number, including	area code)			
Securities	registered pursuant to Section 12(	b) of the Act:			
Title of each class	Trading Symbol(s)	Name of each exchange on which registered			
N/A	N/A	N/A			
Securities registered pursua	ant to Section 12(g) of the Act: <b>Co</b>	mmon Stock \$0.01 par value			
Indicate by check mark if the registrant is a well-known sea	asoned issuer, as defined in Rule 40	05 of the Securities Act. Yes [ ] No [X]			
Indicate by check mark if the registrant is not required to fil	le reports pursuant to Section 13 o	r Section 15(d) of the Act. Yes [ ] No [X]			
		y Section 13 or 15(d) of the Securities Exchange Act of 1934 l to file such reports), and (2) has been subject to such filing			
		e Data File required to be submitted pursuant to Rule 405 of er period that the registrant was required to submit such files).			
		er, a non-accelerated filer, a smaller reporting company, or an filer," "smaller reporting company," and "emerging growth			
Large accelerated filer [ ]		Accelerated filer [ ]			
Non-accelerated filer [X] Smaller reporting company [X]					
Emerging growth company [ ]					
If emerging growth company, indicated by check mark if the revised financial accounting standards provided pursuant to		the extended transition period for complying with any new or ct. [ ]			
		gement's assessment of the effectiveness of its internal control (b)) by the registered public accounting firm that prepared or			

As of June 30, 2020, which was the last business day of the registrant's most recently completed second fiscal quarter for fiscal 2020, the aggregate market value of the common stock held by non-affiliates was \$16,160,565. This calculation is based upon the closing price of the common stock of \$0.65 per share

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] or No [X]

issued its audit report. [ ]

on that date, as reported by the OTC Markets Group Inc.

As of August 13, 2021, the Registrant had 263,441,879 shares of common stock outstanding.

## Form 10-K

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## EXPLANATORY NOTE

TheMaven, Inc. ("Maven," the "Company," "us," "we," or "our"), is filing this Annual Report on Form 10-K (this "Annual Report") for the fiscal year ended December 31, 2020 (the "Fiscal Year Period") as part of its efforts to become current in its filing obligations under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Included in this Annual Report are the Company's audited financial statements and related financial information for the Fiscal Year Period, which have not previously been filed with the Securities and Exchange Commission (the "SEC").

We intend to file Quarterly Reports on Form 10-Q for the first and second quarters of fiscal 2021 as soon as reasonably practicable. Following the filing of the Quarterly Report on Form 10-Q for the second quarter of fiscal 2021, we will be current in our filing obligations.

## **Cautionary Statement Regarding Forward-Looking Information**

Certain statements and information in this Annual Report may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Exchange Act. Forward-looking statements relate to future events or future performance and include, without limitation, statements concerning our business strategy, future revenues, market growth, capital requirements, product introductions, and expansion plans and the adequacy of our funding. Other statements contained in this Annual Report that are not historical facts are also forward-looking statements. We have tried, wherever possible, to identify forward-looking statements by terminology such as "may," "will," "could," "should," "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and other comparable terminology.

We caution investors that any forward-looking statements presented in this Annual Report, or that we may make orally or in writing from time to time, are based on the beliefs of, assumptions made by, and information currently available to, us. Such statements are based on assumptions, and the actual outcome will be affected by known and unknown risks, trends, uncertainties, and factors that are beyond our control or ability to predict. Although we believe that our assumptions are reasonable, they are not guarantees of future performance, and some will inevitably prove to be incorrect. As a result, our actual future results can be expected to differ from our expectations, and those differences may be material. Accordingly, investors should use caution in relying on forward-looking statements, which are based only on known results and trends at the time they are made, to anticipate future results or trends. Certain risks are discussed in this Annual Report and also from time to time in our other filings with the SEC.

This Annual Report and all subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Annual Report.

This Annual Report is being filed for the fiscal year ended December 31, 2020, as a late report to comply with the reporting obligations applicable to us under the Exchange Act. Unless specifically required to provide information for the fiscal year ended December 31, 2020, by the rules and regulations of the SEC, the discussion of the business of the Company reflects its current assets and current operations. Where the information relates to the fiscal year ended December 31, 2020, we have made a reasonable effort herein to make that clear. Also, to be clear, the financial information in the consolidated financial statements and footnotes accompanying this Annual Report and the other financial information and management's discussion about the consolidated financial statements relate to the periods for the years ended December 31, 2020 and 2019.

## Part I

## Item 1. Business

We operate a best-in-class technology platform empowering premium publishers who impact, inform, educate and entertain. We operate a significant portion of the media businesses for Sports Illustrated (as defined below), own and operate TheStreet, Inc. (the "TheStreet"), and power more than 250 independent brands. The Maven technology platform (the "Maven Platform") provides digital publishing, distribution, and monetization capabilities for the Sports Illustrated and TheStreet businesses as well as a coalition of independent, professionally managed, online media publishers (each a "Publisher Partner"). Each Publisher Partner joins the media-coalition by invitation-only and is drawn from premium media brands and independent publishing businesses. Publisher Partners publish content and oversee an online community for their respective sites, leveraging our proprietary technology platform to engage the collective audiences within a single network. Generally, Publisher Partners are independently owned, strategic partners who receive a share of revenue from the interaction with their content. When they join, we believe Publisher Partners will benefit from the proprietary technology of the Maven Platform, techniques and relationships. Advertising revenue may improve due to the scale we have achieved by combining all Publisher Partners onto a single platform and a large and experienced sales organization. They may also benefit from our membership marketing and management systems, which we believe will enhance their revenue. Additionally, we believe the lead brand within each vertical creates a halo benefit for all Publisher Partners in the vertical while each of them adds to the breadth and quality of content. While they benefit from these critical performance improvements they also may save substantially in costs of technology, infrastructure, advertising sales, and member marketing and management.

Please see "Our Future Business" and "Future Liquidity" for additional important information in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Corporate History

We were originally incorporated in Delaware as Integrated Surgical Systems, Inc. ("Integrated") in 1990. On July 22, 2016, Amplify Media, Inc. was incorporated in Delaware and on July 27, 2016, it changed its name to Amplify Media Network, Inc. ("Amplify Media Network"). Amplify Media Network changed its name again on October 14, 2016 to TheMaven Network, Inc. ("Maven Network").

On October 11, 2016, Integrated and Maven Network entered into a share exchange agreement (the "Share Exchange Agreement"), whereby the stockholders of Maven Network agreed to exchange all of the then-issued and outstanding shares of common stock for shares of common stock of Integrated. On November 4, 2016, the parties consummated a recapitalization pursuant to the Share Exchange Agreement and, as a result, Maven Network became a wholly owned subsidiary of Integrated. Integrated changed its name to TheMaven, Inc. on December 2, 2016. On March 5, 2018, TheMaven Network changed its name to Maven Coalition, Inc. ("Maven Coalition 1").

## **HubPages Merger**

HubPages, Inc., a Delaware corporation ("HubPages"), became our wholly-owned subsidiary pursuant to that certain agreement and plan of merger, dated March 13, 2018 ("Agreement and Plan of Merger"), and as amended by the Amendment to Agreement and Plan of Merger, dated April 25, 2018 ("First Amendment"), the Second Amendment to Agreement and Plan of Merger, dated June 1, 2018 ("Second Amendment"), the Third Amendment to Agreement and Plan of Merger, dated May 31, 2019 ("Third Amendment"), and the Fourth Amendment to Agreement and Plan of Merger, dated December 15, 2020 (the "Fourth Amendment" and, collectively with the Agreement and Plan of Merger, the First Amendment, the Second Amendment, and the Third Amendment, the "HubPages Merger Agreement") between us, HubPages, and HP Acquisition Co, Inc. ("HPAC"), a wholly-owned subsidiary of ours incorporated in Delaware on March 13, 2018 in order to facilitate the acquisition of HubPages by us. Pursuant to the HubPages Merger Agreement, HPAC merged with and into HubPages, with HubPages continuing as the surviving corporation in the merger and as a wholly-owned subsidiary of ours (the "HubPages Merger"). On August 23, 2018, we acquired all the outstanding shares of HubPages pursuant to the HubPages Merger.

## Say Media Merger

Say Media, Inc., a Delaware corporation ("Say Media"), became our wholly owned subsidiary pursuant to that certain agreement and plan of merger, dated October 12, 2018 and as amended on October 17, 2018 (collectively, the "Say Media Merger Agreements") between us, Say Media, SM Acquisition Co., Inc., a Delaware corporation ("SMAC"), which is a wholly owned subsidiary of ours incorporated on September 6, 2018 to facilitate a merger, and Matt Sanchez, solely in his capacity as a representative of the Say Media security holders. Pursuant to the Say Media Merger Agreement, SMAC merged with and into Say Media, with Say Media continuing as the surviving corporation in the merger as a wholly owned subsidiary of ours (the "Say Media Merger"). On December 12, 2018, we acquired all the outstanding shares of Say Media pursuant to the Say Media Merger Agreements.

#### Acquisition of TheStreet, Inc. and Relationship with Cramer Digital

TheStreet became our wholly-owned subsidiary pursuant to that certain agreement and plan of merger, dated June 11, 2019, as amended (the "TheStreet Merger Agreement"), between us, Say Media, and TST Acquisition Co., Inc., a Delaware corporation ("TSTAC"), a newly-formed indirect wholly-owned subsidiary of ours formed in order to facilitate the acquisition of TheStreet by us. Pursuant to TheStreet Merger Agreement, TSTAC merged with and into TheStreet, with TheStreet continuing as the surviving corporation in the merger as a wholly-owned subsidiary of ours (the "TheStreet Merger"). On August 7, 2019, we acquired all the outstanding shares of TheStreet pursuant to the TheStreet Merger.

On August 7, 2019, in connection with the TheStreet Merger, we entered into a letter agreement (the "Original Cramer Agreement") with finance and stock market expert Jim Cramer, who co-founded TheStreet, which sets forth the terms of the Cramer Services to be provided by Mr. Cramer and Cramer Digital, Inc. ("Cramer Digital"), a production company owned and controlled by Mr. Cramer, featuring the digital rights and content created by Mr. Cramer and his team of financial experts. A second letter agreement providing additional terms was entered into on April 16, 2020 (the "Second Cramer Agreement"). We entered into a third letter agreement on January 25, 2021, which extended the notice date to cancel the third year of the term of the Original Cramer Agreement from February 7, 2021 to April 9, 2021 (the "Third Cramer Agreement" and, together with the Original Cramer Agreement and the Second Cramer Agreement, the "Cramer Agreement"). On April 6, 2021, Cramer Digital notified us that it would cancel the optional third year of the term of the Cramer Agreement and we and Cramer Digital commenced negotiation of a new contract. On August 7, 2021, we entered into an extension of the Cramer Agreement to provide Mr. Cramer's services through September 30, 2021. Further, we are in discussions about an ongoing relationship.

The Cramer Agreement provides for Mr. Cramer and Cramer Digital to create content for us on each business day during the term of the Cramer Agreement, prepare special content for us, make certain personal appearances and provide other services as reasonably requested and mutually agreed to (collectively, the "Cramer Services"). In consideration for the Cramer Services, we pay Cramer Digital a commission on subscription revenues and net advertising revenues for certain content (the "Revenue Share"). In addition, we pay Cramer Digital approximately \$3,000,000 as an annualized guarantee payment in equal monthly draws, recoupable against the Revenue Share. We also issued two options to Cramer Digital pursuant to our 2019 Equity Incentive Plan (the "2019 Plan"). The first option was to purchase up to two million shares of our common stock at an exercise price of \$0.72, the closing stock price on August 7, 2019, the grant date. This option vests over 36 months. The second option was to purchase up to three million shares of our common stock at an exercise price of \$0.54, the closing stock price on April 21, 2020, the grant date. In the event Cramer Digital and we agree to renew the term of the Cramer Agreement for a minimum of three years from the end of the second year of the current term, 900,000 shares will vest on the first day of the third year of the term as so extended (the "Trigger Date"). The remaining shares will vest equally on the 12-month anniversary of the Trigger Date, the 24-month anniversary of the Trigger Date and the 36-month anniversary of the Trigger Date.

In addition, we provide Cramer Digital with a marketing budget, access to personnel and support services, and production facilities. Finally, the Cramer Agreement provides that we will reimburse fifty percent of the cost of the rented office space by Cramer Digital, up to a maximum of \$4,250 per month.

#### The Sports Illustrated Licensing Agreement

On June 14, 2019, we entered into a licensing agreement (the "Initial Licensing Agreement"), as amended by Amendment No. 1 to Licensing Agreement, dated September 1, 2019 (the "SI First Amendment"), Amendment No. 2 to Licensing Agreement, dated April 1, 2020 (the "SI Second Amendment"), Amendment No. 3 to Licensing Agreement, dated July 28, 2020 (the "SI Third Amendment"), Amendment No. 4 to Licensing Agreement, dated June 4, 2021 (the "SI Fourth Amendment,"), and Side Letter, dated as of June 4, 2021 (the "SI Side Letter" and, together with the Initial Licensing Agreement, SI First Amendment, the SI Second Amendment, the SI Third Amendment, and the SI Fourth Amendment, the "Sports Illustrated Licensing Agreement") with ABG-SI LLC ("ABG"), a Delaware limited liability company and indirect wholly-owned subsidiary of Authentic Brands Group, pursuant to which we have the exclusive right and license in the United States, Canada, Mexico, United Kingdom, Republic of Ireland, Australia, and New Zealand to operate the Sports Illustrated ("Sports Illustrated") media business (in the English and Spanish languages), including to (i) operate the digital and print editions of Sports Illustrated (including all special interest issues and the swimsuit issue) and Sports Illustrated for Kids, (ii) develop new digital media channels under the Sports Illustrated brands, and (iii) operate certain related businesses, including without limitation, special interest publications, video channels, bookazines, and the licensing and/or syndication of certain products and content under the Sports Illustrated brand (collectively, the "Sports Illustrated Licensed Brands").

The initial term of the Sports Illustrated Licensing Agreement commenced on October 4, 2019 upon the termination of the Meredith License Agreement (as defined below) and continues through December 31, 2029. We have the option, subject to certain conditions, to renew the term of the Sports Illustrated Licensing Agreement for nine consecutive renewal terms of 10 years each (collectively with the initial term, the "Term"), for a total of 100 years. The Sports Illustrated Licensing Agreement provides that we will pay to ABG annual royalties in respect of each year of the Term based on gross revenues ("Royalties") with guaranteed minimum annual amounts. On the execution of the Sports Illustrated Licensing Agreement, we prepaid ABG \$45,000,000 against future Royalties. ABG will pay to us a share of revenues relating to certain Sports Illustrated business lines not licensed to us, such as all gambling-related advertising and monetization, events, and commerce. The two companies are partnering in building the brand worldwide.

Pursuant to a publicly announced agreement, dated May 24, 2019, between ABG and Meredith Corporation ("Meredith"), an Iowa corporation, Meredith previously operated the Sports Illustrated Licensed Brands under license from ABG (the "Meredith License Agreement"). On October 3, 2019, we, and Meredith entered into a Transition Services Agreement and an Outsourcing Agreement (collectively, the "Transition Agreement"), whereby the parties agreed to the terms and conditions under which Meredith continued to operate certain aspects of the business, and provided certain services during the fourth quarter of 2019 as all activities were transitioned over to us. Through these agreements, we took over operating control of the Sports Illustrated Licensed Brands, and the Transition Agreement was terminated.

## Merger of Subsidiaries

On December 19, 2019, our wholly owned subsidiaries, Maven Coalition 1 and HubPages, were merged into another of our wholly owned subsidiaries, Say Media. On January 6, 2020, Say Media changed its name to Maven Coalition, Inc. (the "Maven Coalition").

### Asset Acquisition of Petametrics Inc.

On March 9, 2020, we entered into an asset purchase agreement with Petametrics Inc., doing business as LiftIgniter, a Delaware corporation ("LiftIgniter"), and Maven Coalition, whereby Maven Coalition purchased substantially all the assets of LiftIgniter's machine learning platform, which personalizes content and product recommendations in real-time. The purchased assets included LiftIgniter's intellectual property and excluded certain accounts receivable. Maven Coalition also assumed certain of LiftIgniter's liabilities. The purchase price consisted of: (i) a cash payment of \$184,087 on February 19, 2020, in connection with the repayment of certain of its outstanding indebtedness; (ii) a cash payment at closing of \$131,202; (iii) collections of certain accounts receivable; (iv) on the first anniversary date of the closing issuance of restricted stock units for an aggregate of up to 312,500 shares of our common stock; and (v) on the second anniversary date of the closing issuance of restricted stock units for an aggregate of up to 312,500 shares of our common stock.

#### Acquisition of College Spun Media Incorporation

On June 4, 2021, we entered into a Stock Purchase Agreement (the "CS Purchase Agreement") with Maven Media Brands, LLC, our wholly owned subsidiary ("Maven Media"), College Spun Media Incorporated ("The Spun"), and it shareholders, (the "Seller Parties"), pursuant to which, Maven Media acquired all of the issued and outstanding shares of capital stock of The Spun ("The Spun Stock").

Pursuant to the terms and subject to the conditions set forth in the CS Purchase Agreement, in exchange for The Spun Stock, Maven Media agreed to pay a purchase price, comprised of a cash payment of an aggregate of \$11 million (the "Cash Payment") and the issuance of an aggregate of 4,285,714 restricted shares of our common stock (the "Stock Payment"), with one-half of the shares vesting on the first anniversary of the closing date and the remaining one-half of the shares vesting on the second anniversary of the closing date, a cash payment will be paid as follows: (i) on the closing date, a cash payment of \$10 million; (ii) on the first anniversary of the closing date, a cash payment of \$500,000; and (iii) on the second anniversary of the closing date, a cash payment of \$500,000. The Cash Payment is subject to a customary working capital adjustment based on cash and accounts receivable targets of The Spun as of the closing. Further, the vesting of the Stock Payment held by the Seller Parties is subject to the continued employment of certain senior executives of The Spun.

## **Corporate Offices**

Our executive offices are located at 225 Liberty Street, 27<sup>th</sup> Floor, New York, New York 10281. At our California and Seattle locations, we carry out the software development and other operational activities. Our current telephone number is (775) 600-2765.

## Capital Restructuring

On October 11, 2016, Integrated and Maven Network entered into the Share Exchange Agreement that provided for each outstanding share of common stock of Maven Network to be converted into 4.13607 shares of our common stock (the "Exchange Ratio"), and for each outstanding warrant and stock option to purchase shares of common stock of Maven Network be cancelled in exchange for a warrant or stock option to purchase shares of our common stock-based on the Exchange Ratio (the "Recapitalization").

On November 4, 2016, the consummation of the Recapitalization became effective and pursuant to the Recapitalization, we: (i) issued to the stockholders of Maven Network an aggregate of 9,533,355 shares of our common stock; and (ii) issued to MDB Capital Group, LLC ("MDB"), as an advisory fee, warrants to purchase 1,169,607 shares of our common stock. Existing stock options to purchase 175,000 shares of our common stock were assumed pursuant to the Recapitalization.

## **The Maven Technology Platform**

We developed the Maven Platform, a proprietary online publishing platform that provides our owned and operated media businesses, Publisher Partners, whom are third parties producing and publishing content on their own domains, and individual creators contributing content to our owned and operated sites ("Expert Contributors"), the ability to produce and manage editorially focused content through tools and services provided by us. We have also developed proprietary advertising technology, techniques and relationships that allow us, our Publisher Partners and Expert Contributors to monetize online, editorially focused content through various display and video advertisements and tools and services for driving a subscription or membership based business and other monetization services (the "Monetization Solutions" and, together with the Maven Platform, the "Maven Platform Services").

The Maven Platform comprises state-of-the-art publishing tools, video platforms, commenting features, social distribution channels, newsletter technology, machine learning content recommendations, notifications and other technology, that deliver a complete set of features to drive a digital media business in an entirely cloud-based suite of services. Our software engineering and product development teams are experienced at delivering these services at scale. We continue to develop the Maven Platform software by combining proprietary code with components from the open-source community, plus select commercial services as well as identifying, acquiring, and integrating other platform technologies, where we see unique long-term benefits to us.

#### The Maven Platform Services include:

- 1. Content management, machine learning driven content recommendations, traffic redistribution, hosting and bandwidth;
- 2. Video publishing, hosting, and player solution via an integrated set of third-party providers;
- 3. Dashboards for our Publisher Partners as well as integration with leading analytics services like Google Analytics;
- 4. Digital subscriptions and membership with paywalls, exclusive member access, and metering, credit card processing and reporting;
- 5. User account management:
- 6. User account migration to platform, including emails and membership data;
- 7. Technical support team to train and support our Publisher Partners and staff (if applicable) on the Maven Platform;
- 8. Advertising serving, trafficking/insertion orders, yield management, and reporting and collection;
- 9. Dedicated customer service and sales center to assist our Publisher Partners with customer support, sign-ups, cancellations, and "saves";

- 10. Services for maintaining evergreen content to Expert Contributors;
- 11. Various syndication integrations (e.g., Apple News, Facebook Instant Articles, Google AMP, Google news, and RSS feeds);
- 12. Structured data objects (i.e., structured elements such as recipes or products); and
- 13 Other features, as they may be added to the Maven Platform from time to time.

Our Platform Partners use the Maven Platform Services to produce, manage, host and monetize their content in accordance with the terms and conditions of partner agreements between each of our Publisher Partners and us (the "Partnership Agreements"). Pursuant to the Partnership Agreements, we and our Publisher Partners split revenue generated from the Maven Platform Services used in connection with the Publisher Partner's content based on certain metrics such as whether the revenue was from direct sales, was generated by our Publisher Partner or us, was generated in connection with a subscription or a membership, was based on standalone or bundled subscriptions or whether the revenue was derived from affiliate links.

Subject to the terms and conditions of each Partnership Agreement and in exchange for the Maven Platform Services, our Publisher Partners grant us, for so long as our Publisher Partner's assets are hosted on the Maven Platform, (i) exclusive control of ads.txt with respect to our Publisher Partner's domains and (ii) the exclusive right to include our Publisher Partner's website domains and related URLs in our coalition in a consolidated listing assembled by third party measurement companies such as comScore, Nielsen and/or other similar measuring services selected by us. As such, the Maven Platform serves as the primary digital media and social platform with respect to each of our Publisher Partners' website domains during the applicable term of each Partnership Agreement.

#### Our Brands and Growth Strategy

Our growth strategy is to continue to expand the coalition by adding new Publisher Partners in key verticals that management believes will expand the scale of unique users interacting on the Maven Platform. In each vertical, we seek to build around a leading brand, such as Sports Illustrated (for sports) and TheStreet (for finance), surround it with subcategory specialists, and further enhance coverage with individual expert contributors. The primary means of expansion is adding independent Publisher Partners and/or acquiring publishers that have premium branded content and can broaden the reach and impact of the Maven Platform.

#### Maven

We operate a best-in-class technology platform empowering premium publishers who impact, inform, educate, and entertain. We operate the media businesses for Sports Illustrated and TheStreet, and power more than 250 independent brands. These brands range from niche media businesses to world-leading independent publishers, operating on the Maven Platform, a shared digital publishing, monetization, and distribution platform.

#### Sports Illustrated

We assumed management of certain Sports Illustrated media assets (pursuant to the Sports Illustrated License Agreement) on October 4, 2019. Sports Illustrated is owned by ABG, a brand development, marketing, and entertainment company that owns a global portfolio of media, entertainment, and lifestyle brands. Since assuming management of the Sports Illustrated media assets, we have implemented significant changes to rebuild the historic brand and beacon of sports journalism, to evolve and expand the business, and to position it for growth and continued success going forward.

## TheStreet and Cramer Digital

TheStreet is a leading financial news and information provider to investors and institutions worldwide and has produced business news and market analysis for individual investors for more than 20 years. TheStreet brings its editorial tradition, strong subscription platform, and valuable membership base to us, and benefits from our mobile-friendly CMS, social, video, and monetization technology.

Finance and stock market expert Jim Cramer, who co-founded TheStreet, and his team of financial experts continue their influential work with the brand. As part of the closing of the TheStreet Merger, we entered into the Cramer Agreement with Mr. Cramer, pursuant to which Mr. Cramer and his production company, Cramer Digital, provides the Cramer Services, including certain content offerings under Mr. Cramer's editorial control. On April 6, 2021, Cramer Digital notified us that it would cancel the optional third year of the term of the Cramer Agreement and we and Cramer Digital commenced negotiation of a new contract. On August 7, 2021, we entered into an extension of the Cramer Agreement to provide Mr. Cramer's services through September 30, 2021. Further, we are in discussions about an ongoing relationship.

## **HubPages**

We acquired HubPages to enhance the user's experience by increasing content, including from Expert Contributors. HubPages operates a network of 28 premium content channels that act as an open community for writers, explorers, knowledge seekers, and conversation starters to connect in an interactive and informative online space. HubPages operates in the United States.

## Say Media

We acquired Say Media to enhance the user's experience by increasing content. Now fully integrated into the Maven Platform, Say Media's technology provides a comprehensive online media publishing platform and enables brand advertisers to engage today's social media consumer through rich advertising experiences across its network of web properties. Say Media operated in the United States and previously maintained subsidiaries located in the United Kingdom, Canada, and Australia.

#### LiftIgniter

LiftIgniter provides a distribution and recommendation engine for premium publishers. The LiftIgniter platform connects users efficiently to hundreds of professional content creators, with custom recommendations of content aligned with users' personal passions. Aided by machine-learning technology, publishers can identify and target those interested in their content. LiftIgniter activates the value of hosting hundreds of premium journalists on a single platform by interconnecting them through unified content distribution.

#### The Spun

The Spun (thespun.com), founded in September of 2012, is an independent sports publication that brings readers the most interesting athletic stories of the day. The Spun reaches approximately 15 million unique readers per month and focuses on the social media aspect of the industry.

## **Intellectual Property**

We have seven patent registrations in the United States in connection with our technology. All of our patent registrations are owned by Maven Coalition.

## Maven and Key Design

We currently have trademark registrations directed to our primary key design logo and the MAVEN name in the United States, Australia, China, the European Union (the "EU"), the United Kingdom, India, Japan, and New Zealand, as well as international Madrid Protocol registrations. We have trademark applications directed to our primary key design logo and the MAVEN name pending in Canada.

Moreover, we have a United States trademark registration for the word mark MAVEN COALITION, trademark registrations in the EU and the United Kingdom for the word mark THEMAVEN, and a United States trademark registration for the word mark A MAVEN CHANNEL. We have trademark registrations for the work mark A MAVEN CHANNEL in Australia, the EU, and the United Kingdom, and applications for the word mark A MAVEN CHANNEL pending in Canada, Mexico, and New Zealand, as well as an international Madrid Protocol registration.

We have trademark registrations for the word marks BULL MARKET FANTASY, LIFTIGNITOR, SAY DAILY, SAY MEDIA, STREETLIGHTNING, AND TEMPEST in the United States and a trademark application for BULL MARKET FANTASY pending in Canada. We have trademark applications for the word marks THE ARENA, THE ARENA GROUP, AND SPORTSLIGHTNING pending in the United States.

#### TheStreet

We have trademark registrations for the word marks THESTREET and THESTREET.COM, and for the related THE STREET design mark in the United States. We have trademark registrations for the word marks ACTION ALERTS PLUS, ALPHA RISING, BANKING MY WAY, INCOME SEEKER, and REALMONEY in the United States, and a trademark registration for MAIN ST and design mark in the United States.

## **HubPages**

We have trademark registrations for the word mark HUBPAGES in the United States, Australia, China, the EU, the United Kingdom, Japan, the Republic of Korea, Canada, Hong Kong, New Zealand, India, Peru, South Africa, Argentina, Brazil, Colombia, Indonesia, Mexico, and the Philippines, as well as an international Madrid Protocol registration.

We continue to file updated trademark applications to reflect our branding evolution and intend to continue strengthening our trademark portfolio as financial resources permit.

## **Our Publisher Partners and Licensing**

In connection with our Partnership Agreements and any other applicable agreements between us and our Publisher Partners, (i) we and our affiliates own and retain (a) all right, title, and interest in and to the Maven Platform, Monetization Solutions and data collected by us, and (b) we and our licensors' trademarks and branding and all software and technology we use to provide and operate the Maven Platform and Monetization Solutions, and (ii) each Publisher Partner owns and retains (a) all right, title, and interest in and to the Publisher Partner's assets, content, and data collected by Publisher Partner and (b) each Publisher Partner's trademarks and branding.

#### **Seasonality**

We expect to experience typical media company advertising and membership sales seasonality, which is strong in the fiscal fourth quarter and slower in the fiscal first quarter.

#### Competition

Currently, we believe that there are dozens of competitors delivering niche media content on the web and on mobile devices and an even broader array of general media companies and major media brands. All those competitors use mobile alerts, invest heavily in video, and leverage social media. We believe that we have developed distribution, production, and technology tactics that are superior because our management team's tactics in the past with prior companies have proven to be highly engaging and effective for our particular model, which organizes channels into interest groups, led by key brands, such as Sports Illustrated in the sports vertical and TheStreet in the finance vertical.

The web provides unlimited access to the market by niche or general media companies, so there are a large number and variety of direct competitors of ours competing for audience and ad and membership dollars. The general business of online media, combined with some level or method of leveraging community attracts many potential entrants, and in the future, there may be strong competitors that will compete with us in general or in selected markets. These and other companies may be better financed and be able to develop their markets more quickly and penetrate those market more effectively. The following is a list of possible competitors and their respective categories:

• Vice, Buzzfeed, Business Insider, et al. – niche content, leverages social, mobile, and video, and competes for ad dollars;

- Fortune, CNN, ESPN, Yahoo!, Google, et al. general content, major media companies, and competes for ad dollars;
- WordPress, Medium, RebelMouse, Arc content management software, open to all including experts and professionals, and competes for publishers;
- Leaf Group Ltd. and Future PLC competes for partners and ad dollars;
- YouTube, Twitter, Facebook, Reddit social platforms open to all including experts and professionals; and
- Affiliate networks such as Liberty Alliance competes for ad dollars.

We believe that we compete on the basis of our technology, substantial scale in traffic, ease of use, recognized lead media brands, and platform evolution through a continuing development and acquisition program. We believe that our scale, methods, technology and experience enable us to compete for a material amount of market share of media dollars and membership revenue.

#### **Government Regulations**

Our operations are subject to a number of United States federal and state laws and regulations that involve privacy, rights of publicity, data protection, content regulation, intellectual property, or other subjects. Many of these laws and regulations are still evolving and being tested in courts and could be interpreted in ways that could harm our business. In addition, the application and interpretation of these laws and regulations often are uncertain, particularly in the new and rapidly evolving industry in which we operate.

A number of government authorities, both in the United States and abroad, and private parties are increasing their focus on privacy issues and the use of personal information. All states have enacted some form of data privacy legislation, including data security and breach notification laws in all 50 states, and some form of regulation regarding the collection, use and disclosure of personal information at the federal level and in several states. California has been the most active in the area of consumer privacy legislation, including passing a comprehensive law requiring transparency, access, and choice known as the California Consumer Privacy Act of 2018 (the "CCPA"), which was amended in November 2020 by a ballot measure known as the California Privacy Rights Act (the "CPRA"). The CCPA went into effect January 1, 2020, with enforcement having begun in June 2020. The CPRA goes into effect over time, with enforcement to begin July 2023. Other states are also considering comprehensive consumer privacy legislation. Certain states have also enacted legislation requiring certain encryption technologies for the storage and transmission of personally identifiable information, including credit card information, and more states are considering laws for or have enacted laws about information security, which may require the adoption of written information security policies that are consistent with state laws if businesses have personal information of residents of those states. Data privacy and information security legislation is also being considered at the federal level, concerning the privacy of individuals and use of internet and marketing information. In the United States, the Federal Trade Commission ("FTC") and attorneys general in several states have oversight of business operations concerning the use of personal information and breaches of the privacy laws under existing consumer protection laws. In particular, an attorney general or the FTC may examine privacy policies to ensure that a company discloses all material practices and fully complies with representations in the policies regarding the manner in which the information provided by consumers and other visitors to a website is used and disclosed by it, and the failure to do so could give rise to a complaint under state or federal unfair competition or consumer protection laws. The California Attorney General has begun aggressively investigating companies, especially those with websites, with respect to CCPA compliance and these investigations reportedly include inquiries into issues for which there has not yet been clear guidance issued by the state, such as regarding third party cookies that collect personal information from users when they visit our and other websites.

We review our privacy policies and overall operations on a regular basis to ensure compliance with applicable United States federal and state laws, and to the extent applicable, any foreign laws. We launched a CCPA compliance program in January 2020 and at the end of 2020 reviewed the program and made adjustments to our privacy notice and compliance program practices to account for our evolving practices and the new CCPA regulations, which were promulgated in July 2020 and continue to be subject to ongoing rulemaking. We believe the position we take regarding various CCPA issues, including third party cookies, is based on sound and good faith interpretations of the law based on consultation with legal counsel. However, there are conflicting interpretations of the law that have been adopted by various parties in the digital media industry, and given the lack of guidance to date on many of these issues, our compliance posture on some issues might not be accepted by the State of California.

In addition to the laws of the United States, we may be subject to foreign laws regulating web sites and online services, and the laws in some jurisdictions outside of the United States are stricter than the laws in the United States. For instance, in May 2018, the General Data Protection Regulation (the "GDPR") went into effect in the EU and European Economic Area and Switzerland. The GDPR includes operational requirements for companies that receive or process personal data of residents of the EU that include significant penalties for non-compliance. In addition, some EU countries are considering or have passed legislation implementing additional data protection requirements or requiring local storage and processing of personal data or similar requirements that could increase the cost and complexity of delivering our services. How the GDPR will be fully applied to online services, including cookies and digital advertising, is still being determined through ongoing rulemaking and evolving interpretation by applicable authorities. We operate a GDPR compliance program that we believe, based on our good faith interpretation of the GDPR in consultation with counsel, is consistent with our obligations under that law. The highest court in the EU recently ruled that the United States/EU Privacy Shield was inadequate under GDPR and questioned the viability or legality of any EU to United States personal data transfer methods. We are working to address this issue, for instance, including standard contractual clauses as part of our Data Processing Agreements, and we continue to monitor the development of EU to United States personal data transfer methods and the law relating thereto.

Social networking websites are under increasing scrutiny. Legislation has been introduced on the state and federal level that could regulate social networking websites. Some rules call for more stringent age-verification techniques, attempt to mandate data retention or data destruction by Internet providers, and impose civil and/or criminal penalties on owners or operators of social networking websites.

The FTC regularly considers issues relating to online behavioral advertising (a/k/a interest-based advertising), which is a significant revenue source for us, and Congress and state legislatures are frequently asked to regulate this type of advertising, including requiring consumers to provide express consent for tracking purposes, so that advertisers may know their interests and are, therefore, able to serve them more relevant, targeted ads. Targeted ads generate higher per impression fees than non-targeted ads. New laws, or new interpretations of existing laws, could potentially place restrictions on our ability to utilize our database and other marketing data (e.g., from third parties) on our own behalf and on behalf of our advertising clients, which may adversely affect our business.

Legislation concerning the above described online activities has either been enacted or is in various stages of development and implementation in other countries around the world and could affect our ability to make our websites available in those countries as future legislation is made effective. It is possible that state and foreign governments might also attempt to regulate our transmissions of content on our website or prosecute us for violations of their laws. United States law offers limited safe harbors and immunities to publishers for certain liability arising out of user-posted content, but other countries do not. Further, there are a number of legislative proposals in the United States, and internationally, that could impose new obligations in areas affecting our business, such as liability for copyright infringement by third parties and liability for defamation or other claims arising out of user-posted content. Our business could be negatively impacted if applicable laws subject us to greater regulation or risk of liability.

Our business could also be adversely affected if regulatory enforcement authorities, such as the California Attorney General or EU/EEA data protection authorities, take issue with any of our approaches to compliance, or if new laws, regulations or decisions regarding the collection, storage, transmission, use and/or disclosure of personal information are implemented in such ways that impose new or additional technology requirements on us, limit our ability to collect, transmit, store and use or disclose the information, or if government authorities or private parties challenge our data privacy and/or security practices that result in liability to, or restrictions, on us, or we experience a significant data or information breach which would require public disclosure under existing notification laws and for which we may be liable for damages and/or penalties.

Furthermore, governments of applicable jurisdictions might attempt to regulate our transmissions or levy sales or other taxes relating to our activities even though we do not have a physical presence and/or operate in those jurisdictions. As our platforms, products and advertisement activities are available over the Internet anywhere in the world, multiple jurisdictions may claim that we are required to qualify to do business as a foreign corporation in each of those jurisdictions and pay various taxes in those jurisdictions. We address state and local jurisdictions where we believe we have nexus, however, there can be no assurance that we have complied with all jurisdictions that may assert that we owe taxes.

#### **Employees**

Our total number of employees as of June 30, 2021 was 328, of which 290 were full-time employees.

## **Available Information**

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to reports filed or furnished pursuant to Section 13 of the Exchange Act, are available free of charge after we electronically file or furnish them to the SEC. The SEC maintains a website at www.sec.gov that contains reports, proxy and information statements, and other information regarding issuers that file electronically.

#### **Item 1A. Risk Factors**

There are numerous factors that affect our business and operating results, many of which are beyond our control. The following is a description of significant factors that might cause our future results to differ materially from those currently expected. The risks described below are not the only risks we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also affect our business operations. If any of the following risks actually occur, our business, financial condition, results of operations, cash flows, and/or our ability to pay our debts and other liabilities could suffer. As a result, the trading price and liquidity of our securities could decline, perhaps significantly, and you could lose all or part of your investment. The risks discussed below also include forward-looking statements and our actual results may differ substantially from those discussed in these forward-looking statements. See the section entitled "Cautionary Note Concerning Forward-Looking Statements."

#### RISKS RELATED TO OUR BUSINESS AND OUR FINANCIAL CONDITION

Our business operations have been and may continue to be materially and adversely affected by the outbreak of the novel coronavirus ("COVID-19"). An outbreak of respiratory illness caused by COVID-19 emerged in late 2019 and has spread globally. In March 2020, the World Health Organization declared the outbreak of COVID-19 as a pandemic based on the rapid increase in global exposure. COVID-19 continues to spread throughout the world. Many national governments and sports authorities around the world made the decision to postpone/cancel high attendance sports events in an effort to reduce the spread of the COVID-19 virus. In addition, many governments and businesses limited non-essential work activity, furloughed, and/or terminated many employees and closed some operations and/or locations, all of which has had a negative impact on the economic environment.

Beginning in March 2020, as a result of the COVID-19 pandemic, our revenue and earnings began to decline largely due to the cancellation of high attendance sports events and the resulting decrease in traffic to the Maven Platform and advertising revenue. This initial decrease in revenue and earnings were partially offset by revenues generated by TheStreet, as well as some recovery of sporting events (including, in some cases, limited in-person attendance) that have generated content for the Sports Illustrated Licensed Brands. Through the spring of 2021, we have increasingly seen sports leagues and events return to pre-pandemic scheduling, as well as additional lifting of restrictions on in-person attendance at sporting events, which have continued to result in some recovery of our operational and financial performance. Despite this initial recovery, the future impact, or continued impact, from the COVID-19 pandemic remains uncertain.

The extent of the impact on our operational and financial performance will depend, in part, on future developments, including the duration and spread of the COVID-19 pandemic, related group gathering and sports event advisories and restrictions, and the extent and effectiveness of containment actions taken, all of which remain uncertain at the time of issuance of our accompanying consolidated financial statements.

These and other impacts of the COVID-19 pandemic, or other pandemics or epidemics, could have the effect of heightening many of the other risks described in this Annual Report under the "Risk Factors" section.

Because of the effects of COVID-19 pandemic and the uncertainty about their persistence, we may need to raise more capital to continue operations. At December 31, 2020, we had cash of approximately \$9.0 million. From January 1, 2021 through the issuance date of our accompany consolidated financial statements, we raised aggregate net proceeds of approximately \$19.6 million through private placements of our common stock, of which approximately \$11 million was applied to the cash portion of the purchase of The Spun. As of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued, we had cash of approximately \$7.5 million. Please refer to Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, under the section entitled "Future Liquidity," for additional information. We have seen stabilization in our markets since May of 2020 and believe that based on our current assessment of the impact of COVID-19, we have sufficient resources to fully fund our business operations through 12 months from the issuance date of our accompanying consolidated financial statements. However, due to the continuing uncertainty regarding the duration of the impact of COVID-19 and its effect on our financial performance and the potential that our traffic and advertising revenue becomes destabilized again, we may require additional capital. We have not had difficulties accessing the capital markets during 2020 and 2021, however, due to the continuing uncertainty surrounding COVID-19, we may experience difficulties in the future.

As market conditions present uncertainty as to our ability to secure additional capital, there can be no assurances that we will be able to secure additional financing on acceptable terms, or at all, as and when necessary to continue to conduct operations. Our future liquidity and capital requirements will depend upon numerous factors, including the success of our offerings and competing technological and market developments. We may need to raise funds through public or private financings, strategic relationships, or other arrangements. There can be no assurance that such funding, will be available on terms acceptable to us, or at all. Furthermore, any equity financing will be dilutive to existing stockholders, and debt financing, if available, may involve restrictive covenants that may limit our operating flexibility with respect to certain business matters. Strategic arrangements may require us to relinquish our rights or grant licenses to some or substantial parts of our intellectual property. If funds are raised through the issuance of equity securities, the percentage ownership of our stockholders will be reduced, stockholders may experience additional dilution in net book value per share, and such equity securities may have rights, preferences, or privileges senior to those of the holders of our existing capital stock. If adequate funds are not available on acceptable terms, we may not be able to continue operating, develop or enhance products, take advantage of future opportunities or respond to competitive pressures, any of which could have a material adverse effect on our business, operating results, and financial condition.

We have incurred losses since our inception, have yet to achieve profitable operations, and anticipate that we will continue to incur losses for the foreseeable future. We have had losses from inception, and as a result, have relied on capital funding or borrowings to fund our operations. Our accumulated deficit as of December 31, 2020 was approximately \$162.1 million. We have not issued our financial statements for any periods during fiscal 2021. While we anticipate generating positive cash flow in fiscal 2021, the uncertainty surrounding the COVID-19 pandemic yields some doubt as to our ability to do so and could require us to raise additional capital. We cannot predict whether we will be able to continue to find capital to support our business plan if the negative effects of the COVID-19 pandemic continue longer than anticipated.

We identified material weaknesses in our internal control over financial reporting. If we do not adequately address these material weaknesses or if other material weaknesses or significant deficiencies in our internal control over financial reporting are discovered, our financial statements could contain material misstatements and our business, operations and stock price may be adversely affected. As disclosed under Item 9A, Controls and Procedures, of this Annual Report, our management has identified material weaknesses in our internal control over financial reporting at December 31, 2020 and we expect to continue to have material weaknesses in our internal controls over financial reporting at March 31, 2021, June 30, 2021 and September 30, 2021. We expect to have remediated our material weaknesses in our internal control over financial reporting by December 31, 2021, of which there can be no assurance. Under standards established by the Public Company Accounting Oversight Board, a material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our financial statements will not be prevented or detected on a timely basis. Although no material misstatement of our historical financial statements was identified, the existence of these material weaknesses or significant deficiencies could result in material misstatements in our financial statements and we could be required to restate our financial statements. Further, significant costs and resources may be needed to remediate the identified material weaknesses or any other material weaknesses or internal control deficiencies. If we are unable to remediate, evaluate, and test our internal controls on a timely basis in the future, management will be unable to conclude that our internal controls are effective and our independent registered public accounting firm will be unable to express an unqualified opinion on the effectiveness of our internal controls. If we cannot produce reliable financial reports, investors may lose confidence in our financial reporting, the price of our common stock could be adversely impacted and we could be subject to sanctions or investigations by the SEC or other regulatory authorities, which could negatively impact our business, financial condition, and results of operations.

As of the date of filing this Annual Report, we currently lack certain internal controls over our financial reporting. While we have three independent directors serving on our board of directors (our "Board"), have added to our accounting staff, and have hired a new Chief Technology Officer, we are implementing such controls at this time. The lack of such controls makes it difficult to ensure that information required to be disclosed in our reports filed and submitted under the Exchange Act is recorded, processed, summarized, and reported as and when required.

We cannot assure you that we will be able to develop and implement the necessary internal controls over financial reporting. The absence of such internal controls may inhibit investors from purchasing our shares and may make it more difficult for us to raise debt or equity financing.

If we fail to retain current users or add new users, or if our users decrease their level of engagement with the Maven Platform, our business would be seriously harmed. The success of our business heavily depends on the size of our user base and the level of engagement of our users. Thus, our business performance will also become increasingly dependent on our ability to increase levels of user engagement in existing and new markets. We are continuously subject to a highly competitive market in order to attract and retain our users' attention. A number of factors could negatively affect user retention, growth, and engagement, including if:

- users increasingly engage with competing platforms instead of ours;
- we fail to introduce new and exciting products and services, or such products and services do not achieve a high level of market acceptance;
- we fail to accurately anticipate consumer needs, or we fail to innovate and develop new software and products that meet these needs;

- we fail to price our products competitively;
- we do not provide a compelling user experience because of the decisions we make regarding the type and frequency of advertisements that we display;
- · we are unable to combat spam, bugs, malwares, viruses, hacking, or other hostile or inappropriate usage on our products;
- there are changes in user sentiment about the quality or usefulness of our existing products in the short-term, long-term, or both;
- there are increased user concerns related to privacy and information sharing, safety, or security;
- there are adverse changes in our products or services that are mandated by legislation, regulatory authorities, or legal proceedings;
- technical or other problems frustrate the user experience, particularly if those problems prevent us from delivering our products in a fast and reliable manner;
- we, our Publisher Partners, or other companies in our industry are the subject of adverse media reports or other negative publicity, some of which
  may be inaccurate or include confidential information that we are unable to correct or retract; or
- we fail to maintain our brand image or our reputation is damaged.

Any decrease in user retention, growth, or engagement could render our products less attractive to users, advertisers, or our Publisher Partners, thereby reducing our revenues from them, which may have a material and adverse impact on our business, financial condition, and results of operations. In addition, there can be no assurance that we will succeed in developing products and services that eventually become widely accepted, that we will be able to timely release products and services that are commercially viable, or that we will establish ourselves as a successful player in a new business area. Our inability to do so would have an adverse impact on our business, financial condition, and results of operations.

The market in which we participate is intensely competitive, and if we do not compete effectively, our operating results could be harmed. The digital media industry is fragmented and highly competitive. There are many players in the digital media market, many with greater name recognition and financial resources, which may give them a competitive advantage. Some of our current and potential competitors have substantially greater financial, technical, marketing, distribution, and other resources than we do. Our competitors may be able to respond more quickly and effectively than we can to new or changing opportunities, technologies, standards, customer, and user requirements and trends. In addition, our customers and strategic partners may become competitors in the future. Certain of our competitors may be able to negotiate alliances with strategic partners on more favorable terms than we are able to negotiate. Pricing pressures and increased competition generally could result in reduced sales, reduced margins, losses, or the failure of the Maven Platform to achieve or maintain more widespread market acceptance, any of which could adversely affect our revenues and operating results. With the introduction of new technologies, the evolution of the Maven Platform, and new market entrants, we expect competition to intensify in the future.

We may have difficulty managing our growth. We have added, and expect to continue to add, publisher partner and end-user support capabilities, to continue software development activities, and to expand our administrative operations. In the past two years, we have entered into multiple strategic transactions. These strategic transactions, which have significantly expanded our business, have and are expected to place a significant strain on our managerial, operational, and financial resources. To manage any further growth, we will be required to improve existing, and implement new, operational, customer service, and financial systems, procedures and controls and expand, train, and manage our growing employee base. We also will be required to expand our finance, administrative, technical, and operations staff. There can be no assurance that our current and planned personnel, systems, procedures, and controls will be adequate to support our anticipated growth, that management will be able to hire, train, retain, motivate, and manage required personnel or that our management will be able to successfully identify, manage and exploit existing and potential market opportunities. If we are unable to manage growth effectively, our business could be harmed.

The strategic relationships that we may be able to develop and on which we may come to rely may not be successful. We will seek to develop strategic relationships with advertising, media, technology, and other companies to enhance the efforts of our market penetration, business development, and advertising sales revenues. These relationships are expected to, but may not, succeed. There can be no assurance that these relationships will develop and mature, or that potential competitors will not develop more substantial relationships with attractive partners. Our inability to successfully implement our strategy of building valuable strategic relationships could harm our business.

We rely heavily on our ability to collect and disclose data and metrics in order to attract new advertisers and retain existing advertisers. Any restriction, whether by law, regulation, policy, or other reason, on our ability to collect and disclose data that our advertisers find useful would impede our ability to attract and retain advertisers. Our advertising revenue could be seriously harmed by many other factors, including:

- a decrease in the number of active users of the Maven Platform;
- our inability to create new products that sustain or increase the value of our advertisements;
- our inability to increase the relevance of targeted advertisements shown to users;
- adverse legal developments relating to advertising, including changes mandated by legislation, regulation, or litigation; and
- difficulty and frustration from advertisers who may need to reformat or change their advertisements to comply with our guidelines.

The occurrence of any of these or other factors could result in a reduction in demand for advertisements, which may reduce the prices we receive for our advertisements or cause advertisers to stop advertising with us altogether, either of which would negatively affect our business, financial condition, and results of operations.

The sales and payment cycle for online advertising is long, and such sales, which have been significantly impacted by the COVID-19 pandemic, may not occur when anticipated or at all. The decision process is typically lengthy for brand advertisers and sponsors to commit to online campaigns. Some of their budgets are planned a full year in advance. The COVID-19 pandemic significantly impacted the amount and pricing of advertising throughout the media industry and it is uncertain when and to what extent advertisers will return to more normal spending levels. The decision process for such purchases, even in normal business situations, is subject to delays and aspects that are beyond our control. In addition, some advertisers and sponsors take months after the campaign runs to pay, and some may not pay at all, or require partial "make-goods" based on performance.

We are dependent on the continued services and on the performance of our key executive officers, management team, and other key personnel, the loss of which could adversely affect our business. Our future success largely depends upon the continued services of our key executive officers, management team, and other key personnel. The loss of the services of any of such key personnel could have a material adverse effect on our business, operating results, and financial condition. We depend on the continued services of our key personnel as they work closely with both our employees and our Publisher Partners. Such key personnel are also responsible for our day-to-day operations. Although we have employment agreements with some of our key personnel, these are at-will employment agreements, albeit with non-competition and confidentiality provisions and other rights typically associated with employment agreements. We do not believe that any of our executive officers are planning to leave or retire in the near term; however, we cannot assure that our executive officers or members of our management team will remain with us. We also depend on our ability to identify, attract, hire, train, retain, and motivate other highly skilled technical, managerial, sales, operational, business development, and customer service personnel. Competition for such personnel is intense, and there can be no assurance that we will be able to successfully attract, assimilate, or retain sufficiently qualified personnel. The loss or limitation of the services of any of our executive officers, members of our management team, or key personnel, including our regional and country managers, or the inability to attract and retain additional qualified key personnel, could have a material adverse effect on our business, financial condition, or results of operations.

We are dependent on the continued services and on the performance of key third party content contributors, the loss of which could adversely affect our business. We rely on content contributed by third party providers, which has in turn attracted users that drive advertising and subscription revenue. The loss of the services of any of such key contributors could have a material adverse effect on our business, operating results, and financial condition. Although we have service agreements with some of our key contributors, many are short term in nature or have cancelation clauses in the agreements. We also depend on our ability to identify, attract, and retain, other highly skilled third-party content contributors. Competition for such contributors is intense, and there can be no assurance that we will be able to successfully attract, assimilate, or retain them. The loss or limitation of the services of any of our key third party contributors, or the inability to attract and retain additional qualified key contributors, could have a material adverse effect on our business, financial condition, or results of operations.

Our revenues could decrease if the Maven Platform does not continue to operate as intended. The Maven Platform performs complex functions and is vulnerable to undetected errors or unforeseen defects that could result in a failure to operate or inefficiency. There can be no assurance that errors and defects will not be found in current or new products or, if discovered, that we will be able to successfully correct them in a timely manner or at all. The occurrence of errors and defects could result in loss of or delay in revenue, loss of market share, increased development costs, diversion of development resources and injury to our reputation or damage to our efforts to expand brand awareness.

Interruptions or performance problems associated with our technology and infrastructure may adversely affect our business and operating results. Our growth will depend in part on the ability of our users and Publisher Partners to access the Maven Platform at any time and within an acceptable amount of time. We believe that the Maven Platform is proprietary and we rely on the expertise of members of our engineering, operations, and software development teams for their continued performance. It is possible that the Maven Platform may experience performance problems due to a variety of factors, including infrastructure changes, introductions of new functionality, human or software errors, capacity constraints due to an overwhelming number of users accessing the Maven Platform software simultaneously, denial of service attacks, or other security related incidents. We may not be able to identify the cause or causes of any performance problems within an acceptable period of time. It may be that it will be difficult to maintain and/or improve our performance, especially during peak usage times and as the Maven Platform becomes more complex and our user traffic increases. If the Maven Platform software is unavailable or if our users are unable to access it within a reasonable amount of time or at all, our business would be negatively affected. Therefore, in the event of any of the factors described above, or certain other failures of our infrastructure, partner or user data may be permanently lost. Moreover, the Partnership Agreements with our Publisher Partners include service level standards that obligate us to provide credits or termination rights in the event of a significant disruption in the Maven Platform. To the extent that we do not effectively address capacity constraints, upgrade our systems as needed, and continually develop our technology and network architecture to accommodate actual and anticipated changes in technology, our business and operating results may be adversely affected.

We operate our exclusive coalition of professional-managed online media channels on third party cloud platforms and data center hosting facilities. We rely on software and services licensed from, and cloud platforms provided by, third parties in order to offer our digital media services. Any errors or defects in third-party software or cloud platforms could result in errors in, or a failure of, our digital media services, which could harm our business. Any damage to, or failure of, these third-party systems generally could result in interruptions in the availability of our digital media services. As a result of this third-party reliance, we may experience the aforementioned issues, which could cause us to render credits or pay penalties, could cause our Publisher Partners to terminate their contractual arrangements with us, and could adversely affect our ability to grow our audience of unique visitors, all of which could reduce our ability to generate revenue. Our business would also be harmed if our users and potential users believe our product and services offerings are unreliable. In the event of damage to, or failure of, these third-party systems, we would need to identify alternative channels for the offering of our digital media services, which would consume substantial resources and may not be effective. We are also subject to certain standard terms and conditions with Amazon Web Services and Google Cloud related to data storage purposes. These providers have broad discretion to change their terms of service and other policies with respect to us, and those changes may be unfavorable to us. Therefore, we believe that maintaining successful partnerships with Amazon Web Services, Google Cloud, and other third-party suppliers is critical to our success.

Real or perceived errors, failures, or bugs in the Maven Platform could adversely affect our operating results and growth prospects. Because the Maven Platform is complex, undetected errors, failures, vulnerabilities, or bugs may occur, especially when updates are deployed. Despite testing by us, errors, failures, vulnerabilities, or bugs may not be found in the Maven Platform until after they are deployed to our customers. We expect from time to discover software errors, failures, vulnerabilities, and bugs in the Maven Platform and anticipate that certain of these errors, failures, vulnerabilities, and bugs will only be discovered and remediated after deployment to our Publisher Partners and used by subscribers. Real or perceived errors, failures, or bugs in our software could result in negative publicity, loss of or delay in market acceptance of the Maven Platform, loss of competitive position, or claims by our Publisher Partners or subscribers for losses sustained by them. In such an event, we may be required, or may choose, for customer relations or other reasons, to expend additional resources in order to help correct the problem.

Malware, viruses, hacking attacks, and improper or illegal use of the Maven Platform could harm our business and results of operations. Malware, viruses, and hacking attacks have become more prevalent in our industry and may occur on our systems in the future. Any security breach caused by hacking, which involves efforts to gain unauthorized access to information or systems, or to cause intentional malfunctions or loss or corruption of data, software, hardware, or other computer equipment, and the inadvertent transmission of computer viruses could harm our business, financial condition and operating results. Any failure to detect such attack and maintain performance, reliability, security and availability of products and technical infrastructure to the satisfaction of our users may also seriously harm our reputation and our ability to retain existing users and attract new users.

Our information technology systems are susceptible to a growing and evolving threat of cybersecurity risk. Any substantial compromise of our data security, whether externally or internally, or misuse of agent, customer, or employee data, could cause considerable damage to our reputation, cause the public disclosure of confidential information, and result in lost sales, significant costs, and litigation, which would negatively affect our financial position and results of operations. Although we maintain policies and processes surrounding the protection of sensitive data, which we believe to be adequate, there can be no assurances that we will not be subject to such claims in the future.

If we are unable to protect our intellectual property rights, our business could suffer. Our success significantly depends on our proprietary technology. We rely on a combination of copyright, trademark and trade secret laws, employee and third-party non-disclosure and invention assignment agreements and other methods to protect our proprietary technology. However, these only afford limited protection, and unauthorized parties may attempt to copy aspects of the Maven Platform's features and functionality, or to use information that we consider proprietary or confidential. There can be no assurance that the Maven Platform will be protectable by patents, but if they are, any efforts to obtain patent protection that is not successful may harm our business in that others will be able to use our technologies. For example, previous disclosures or activities unknown at present may be uncovered in the future and adversely impact any patent rights that we may obtain. In addition, the laws of some foreign countries do not protect proprietary rights to the same extent as do the laws of the United States. There can be no assurance that the steps taken by us to protect our proprietary rights will be adequate or that third parties will not infringe or misappropriate our trademarks, copyrights, and similar proprietary rights. If we resort to legal proceedings to enforce our intellectual property rights, those proceedings could be expensive and time-consuming and could distract our management from our business operations. Our business, profitability and growth prospects could be adversely affected if we fail to receive adequate protection of our proprietary rights.

We could be required to cease certain activities and/or incur substantial costs as a result of any claim of infringement of another party's intellectual property rights. Some of our competitors, and other third parties, may own technology patents, copyrights, trademarks, trade secrets and website content, which they may use to assert claims against us. We cannot assure you that we will not become subject to claims that we have misappropriated or misused other parties' intellectual property rights. Any claim or litigation alleging that we have infringed or otherwise violated intellectual property or other rights of third parties, with or without merit, and whether or not settled out of court or determined in our favor, could be time-consuming and costly to address and resolve, and could divert the time and attention of our management and technical personnel.

The results of any intellectual property litigation to which we might become a party may require us to do one or more of the following:

- cease making, selling, offering, or using technologies or products that incorporate the challenged intellectual property;
- make substantial payments for legal fees, settlement payments, or other costs or damages;
- obtain a license, which may not be available on reasonable terms, to sell or use the relevant technology; or
- redesign technology to avoid infringement.

If we are required to make substantial payments or undertake any of the other actions noted above as a result of any intellectual property infringement claims against us, such payments or costs could have a material adverse effect upon our business and financial results.

We are subject to a variety of laws and regulations in the United States and abroad that involve matters central to our business, including privacy, data protection, and personal information, rights of publicity, content, intellectual property, advertising, marketing, distribution, data security, data retention and deletion, personal information, electronic contracts and other communications, competition, protection of minors, consumer protection, telecommunications, employee classification, product liability, taxation, economic or other trade prohibitions or sanctions, securities law compliance, and online payment services. The introduction of new products, expansion of our activities in certain jurisdictions, or other actions that we may take may subject us to additional laws, regulations, monetary penalties or other government scrutiny. In addition, foreign data protection, privacy, competition, and other laws and regulations can impose different obligations or be more restrictive than those in the United States. Many of these laws and regulations are still evolving and could be interpreted or applied in ways that could limit or harm our business, require us to make certain fundamental and potentially detrimental changes to the products and services we offer, or subject us to claims. For example, laws relating to the liability of providers of online services for activities of their users and other third-parties are currently being tested by a number of claims, including actions based on invasion of privacy and other torts, unfair competition, copyright, and trademark infringement, and other theories based on the nature and content of the materials searched, the ads posted, or the content provided by users. In addition, there have been calls by members of Congress, from both parties, to limit the scope of the current immunities and safe harbors afforded online publishers with regard to user content and communications under the federal Digital Millennium Copyright Act and the federal Communications Decency Act

These United States federal and state and foreign laws and regulations, which in some cases can be enforced by private parties in addition to government entities, are constantly evolving and can be subject to significant change, which could adversely affect our business. As a result, the application, interpretation, and enforcement of these laws and regulations are often uncertain, particularly in the new and rapidly evolving industry in which we operate and may be interpreted and applied inconsistently from country to country and inconsistently with our current policies and practices. Any change in legislation and regulations could affect our business. For example, regulatory or legislative actions affecting the manner in which we display content to our users or obtain consent to various practices could adversely affect user growth and engagement. Such actions could affect the manner in which we provide our services or adversely affect our financial results.

Furthermore, significant penalties could be imposed on us for failure to comply with various statutes or regulations. Violations may result from:

- ambiguity in statutes;
- regulations and related court decisions;
- the discretion afforded to regulatory authorities and courts interpreting and enforcing laws;
- new regulations affecting our business; and
- changes to, or interpretations of, existing regulations affecting our business.

While we prioritize ensuring that our business and compensation model are compliant, and that any product or income related claims are truthful and non-deceptive, we cannot be certain that the FTC or similar regulatory body in another country will not modify or otherwise amend its guidance, laws, or regulations or interpret in a way that would render our current practices inconsistent with the same.

Our services involve the storage and transmission of digital information; therefore, cybersecurity incidents, including those caused by unintentional errors and those intentionally caused by third parties, may expose us to a risk of loss, unauthorized disclosure or other misuse of this information, litigation liability and regulatory exposure, reputational harm and increased security costs. We and our third-party service providers experience cyber-attacks of varying degrees on a regular basis. We expect to incur significant costs in ongoing efforts to detect and prevent cybersecurity-related incidents and these costs may increase in the event of an actual or perceived data breach or other cybersecurity incident. The COVID-19 pandemic has increased opportunities for cyber-criminals and the risk of potential cybersecurity incidents, as more companies and individuals work online. We cannot ensure that our efforts to prevent cybersecurity incidents will succeed. An actual or perceived breach of our cybersecurity could impact the market perception of the effectiveness of our cybersecurity controls. If our users or business partners, including our Publisher Partners, are harmed by such an incident, they could lose trust and confidence in us, decrease their use of our services or stop using them in entirely. We could also incur significant legal and financial exposure, including legal claims, higher transaction fees and regulatory fines and penalties, which in turn could have a material and adverse effect on our business, reputation and operating results. While our insurance policies include liability coverage for certain of these types of matters, a significant cybersecurity incident could subject us to liability or other damages that exceed our insurance coverage.

**Prior employers of our employees may assert violations of past employment arrangements.** Our employees are highly experienced, having worked in our industry for many years. Prior employers may try to assert that our employees are breaching restrictive covenants and other limitations imposed by past employment arrangements. We believe that all of our employees are free to work for us in their various capacities and have not breached past employment arrangements. Notwithstanding our care in our employment practices, a prior employer may assert a claim. Such claims will be costly to contest, highly disruptive to our work environment, and may be detrimental to our operations.

Our products may require availability of components or known technology from third parties and their non-availability can impede our growth. We license/buy certain technology integral to our products from third parties, including open-source and commercially available software. Our inability to acquire and maintain any third-party product licenses or integrate the related third-party products into our products in compliance with license arrangements, could result in delays in product development until equivalent products can be identified, licensed, and integrated. We also expect to require new licenses in the future as our business grows and technology evolves. We cannot provide assurance that these licenses will continue to be available to us on commercially reasonable terms, if at all.

Government regulations may increase our costs of doing business. The adoption or modification of laws or regulations relating to online media, communities, commerce, security and privacy could harm our business, operating results and financial condition by increasing our costs and administrative burdens. It may take years to determine whether and how existing laws such as those governing intellectual property, privacy, security, libel, consumer protection, and taxation apply. Laws and regulations directly applicable to Internet activities are becoming more diverse and prevalent in all global markets. We must comply with regulations in the United States, as well as any other regulations adopted by other countries where we may do business. The growth and development of Internet content, commerce and communities may prompt calls for more stringent consumer protection laws, privacy laws and data protection laws, both in the United States and abroad, as well as new laws governing the taxation of these activities. Compliance with any newly adopted laws may prove difficult for us and may harm our business, operating results, and financial condition.

We may face lawsuits or incur liabilities in the future in connection with our businesses. In the future, we may face lawsuits or incur liabilities in connection with our businesses. For example, we could face claims relating to information that is published or made available on the Maven Platform. In particular, the nature of our business exposes us to claims related to defamation, intellectual property rights and rights of publicity and privacy. We might not be able to monitor or edit a significant portion of the content that appears on the Maven Platform. This risk is enhanced in certain jurisdictions outside the United States where our protection from liability for third-party actions may be unclear and where we may be less protected under local laws than we are in the United States. We could also face fines or orders restricting or blocking our services in particular geographies as a result of content hosted on our services. If any of these events occur, our business could be seriously harmed.

#### RISKS RELATED TO AN INVESTMENT IN OUR SECURITIES

There may be no liquid market for our common stock. We provide no assurances of any kind or nature whatsoever that an active market for our common stock will ever develop. There has been no sustained activity in the market for our common stock. Investors should understand that there may be no alternative exit strategy for them to recover or liquidate their investments in our common stock. Accordingly, investors must be prepared to bear the entire economic risk of an investment in us for an indefinite period of time. Even if an active trading market develops over time, we cannot predict how liquid that market might become. Our common stock is quoted on the OTC Markets Group, Inc.'s (the "OTCM") Pink Open Market (the "OTC Pink"). Trading in stock quoted on over-the-counter markets is often thin and characterized by wide fluctuations in trading prices, due to many factors that may have little to do with our operations or business prospects. The trading price of our common stock is likely to be highly volatile and could be subject to wide fluctuations in price in response to various factors, some of which are beyond our control. These factors include:

- Quarterly variations in our results of operations or those of our competitors;
- Announcements by us or our competitors of acquisitions, new products and services, significant contracts, commercial relationships, or capital commitments;
- Disruption or substantive changes to our operations, including the impact of the COVID-19 pandemic;
- Variations in our sales and earnings from period to period;
- Commencement of, or our involvement in, litigation;
- Any major change in our board or management;
- Changes in governmental regulations or in the status of our regulatory approvals; and
- General market conditions and other factors, including factors unrelated to our own operating performance.

We are subject to the reporting requirements of the United States securities laws, which will require expenditure of capital and other resources, and may divert management's attention. We are a public reporting company subject to the information and reporting requirements of the Exchange Act, the Sarbanes-Oxley Act ("Sarbanes"), and other applicable securities rules and regulations. Complying with these rules and regulations have caused us and will continue to cause us to incur additional legal and financial compliance costs, make some activities more difficult, be time-consuming or costly, and continue to increase demand on our systems and resources. The Exchange Act requires, among other things, that we file annual, quarterly and current reports with respect to our business and operating results. We are not current in our SEC filings and the cost of completing historical filings in addition to maintaining current financial reporting has been, and will continue to be, a financial burden for us. If we fail to or are unable to comply with Sarbanes, we will not be able to obtain independent accountant certifications that Sarbanes requires publicly traded companies to obtain. Further, by complying with public disclosure requirements, our business and financial condition are more visible, which we believe may result in the likelihood of increased threatened or actual litigation, including by competitors and other third parties. Compliance with these additional requirements may also divert management's attention from operating our business. Any of these may adversely affect our operating results.

We may not be able to attract the attention of major brokerage firms or securities analysts in our efforts to raise capital. In due course, we plan to seek to have our common stock quoted on a national securities exchange in the United States. There can be no assurance that we will be able to garner a quote for our common stock on an exchange. Even if we are successful in doing so, security analysts and major brokerage houses may not provide coverage of us. We may also not be able to attract any brokerage houses to conduct secondary offerings with respect to our securities.

Because we are subject to the "penny stock" rules and regulations, the level of trading activity in our common stock is limited, and our stockholders may have difficulties selling their shares. SEC regulations define penny stocks to be any non-exchange equity security that has a market price of less than \$5.00 per share, subject to certain exemptions. The regulations of the SEC promulgated under the Exchange Act require additional disclosure relating to the market for penny stocks in connection with trades in any stock defined as a penny stock. Unless an exception is available, those regulations require the broker-dealer to deliver, prior to any transaction involving a penny stock, a standardized risk disclosure schedule prepared by the SEC, to provide the customer with current bid and offer quotations for the penny stock, the compensation of the broker-dealer and its salesperson in the transaction, monthly account statements showing the market value of each penny stock held in the purchaser's account, to make a special written determination that the penny stock is a suitable investment for the purchaser and receive the purchaser's written agreement to the transaction. These disclosure requirements may have the effect of reducing the level of trading activity, if any, in the secondary market for a stock that becomes subject to the penny stock rules. Consequently, these penny stock rules may affect the ability of broker-dealers to trade our securities. We believe that the penny stock rules discourage market investor interest in and limit the marketability of our common stock. There can be no assurance that our common stock will qualify for exemption from the penny stock rules. In any event, even if our common stock were exempt from the penny stock rules, we would remain subject to Section 15(b)(6) of the Exchange Act, which gives the SEC the authority to restrict any person from participating in a distribution of penny stock, if the SEC finds that such a restriction would be in the public interest.

In addition to the "penny stock" rules promulgated by the SEC, the Financial Industry Regulatory Authority ("FINRA") has adopted rules that require that in recommending an investment to a customer, a broker-dealer must have reasonable grounds for believing that the investment is suitable for that customer. Prior to recommending speculative low-priced securities to their non-institutional customers, broker-dealers must make reasonable efforts to obtain information about the customer's financial status, tax status, investment objectives, and other information. Under interpretations of these rules, FINRA believes that there is a high probability that speculative low-priced securities will not be suitable for at least some customers. FINRA requirements make it more difficult for broker-dealers to recommend that their customers buy our common stock, which may limit your ability to buy and sell our common stock.

#### **Item 1B. Unresolved Staff Comments**

Not Applicable.

#### **Item 2. Properties**

On April 25, 2018, we entered into an office sublease agreement (the "1500 Fourth Ave Sublease") to sublease a portion of the "master premises" consisting of 7,457 rentable square feet of office space for our then-executive offices at 1500 Fourth Avenue, Suite 200, Seattle, Washington 98101. The 1500 Fourth Ave Sublease commenced on June 1, 2018 with an expiration date of October 31, 2021. The amount of monthly rent payable per square foot under the 1500 Fourth Ave Sublease was \$25.95 for the first year, \$35.00 for the second year, \$36.00 for the third year, and \$37.00 for the remainder of the term. On March 1, 2020, we assumed the entire lease for the remaining term of 20 months.

On September 19, 2018, we entered into a membership agreement with WeWork for office space located at 995 Market Street, San Francisco, California. The agreement commenced on October 1, 2018. We paid approximately \$17,400 per month, which included certain conference room credits and printer credits. We also paid a service retainer in the amount of \$26,100. We terminated our membership agreement effective October 31, 2020.

On December 12, 2018, as part of our acquisition of Say Media, we assumed the office lease (the "Portland Lease") of 10,000 rentable square feet at 424 SW Fourth Avenue, Portland, Oregon 97204. The Portland Lease began on July 1, 2015, and expired June 30, 2020. Monthly lease payments increased from \$18,750 in July 2015 to \$27,500 in June 2020.

On August 7, 2019, as part of its acquisition of TheStreet, we assumed the office lease of approximately 35,000 rentable square feet at 14 Wall Street, 15th Floor, New York, New York 10005. The lease had a remaining term of 16 months, expiring on December 31, 2020. Monthly lease payments from January 1, 2016 through December 31, 2020 were \$150,396. On October 30, 2020, we entered into a surrender agreement (the "Surrender Agreement") pursuant to which we effectively surrendered the property back to the owner and landlord. Pursuant to the Surrender Agreement, we agreed to pay \$68,868 per month from January 2021 through June 1, 2022 to satisfy the total outstanding balance of \$1,239,626 owed to the lessor. The first \$500,000 of payments was drawn from a security deposit, which is held by the lessor. The lessor agreed not to charge any late fees, interest charges, or other penalties relating to the surrender of the property.

Effective October 1, 2019, we entered into an office lease (the "Santa Monica Lease") of approximately 5,258 rentable square feet at 301 Arizona Avenue, 4th Floor, Santa Monica, California 90401. The Santa Monica Lease has a term of 5 years, expiring on September 30, 2024. The initial monthly rent was \$36,806 and increased to \$37,910 in October 2020.

Effective October 3, 2019, we entered into a condominium lease (the "Washington Square Lease") of a multifamily townhome at 26 Washington Square North, New York, New York 10011. The Washington Square Lease had a term of one year, expiring on October 2, 2020, with monthly rent payments of \$10,000. This property was used by our executive officers when they were in New York for matters related to our business. We terminated this lease in March 2020 when we entered into the 30 West Lease (as defined below).

On January 14, 2020, we entered into an office sublease agreement (the "Liberty Street Sublease") of approximately 40,868 rentable square feet at 225 Liberty Street, 27th Floor, New York, New York 10281, with an effective date of February 1, 2020 with lease payments commencing November 1, 2020 and expiring on November 30, 2032. Monthly lease payments from November 1, 2020 through October 31, 2025 are \$252,019.

Effective March 1, 2020, we entered into a corporate apartment lease (the "30 West Lease") at 30 West Street, New York, New York 10004. The 30 West Lease has a term of 18 months, expiring on August 31, 2021, with monthly lease payments of \$8,000 through February 2021 and \$8,500 from March 2021 through the expiration of the lease. We terminated this lease in December 2020.

We believe that the rates we are paying under our property leases are competitive in our various real estate markets, and we would be able to find comparable lease properties in the event we changed locations.

## **Item 3. Legal Proceedings**

From time to time, we may be subject to claims and litigation arising in the ordinary course of business. We are not currently subject to any pending or threatened legal proceedings that we believe would reasonably be expected to have a material adverse effect on our business, financial condition, results of operations or cash flows.

#### **Item 4. Mine Safety Disclosure**

Not applicable.

Part II.

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

## Market Information

As of December 1, 2016, our common stock is quoted on the OTCM's OTC Pink trading under the symbol "MVEN."

The following table sets forth the high and low bid prices during the periods indicated, as reported by the OTCM. Such prices reflect inter-dealer prices, without retail mark-up, mark-down or commission and may not necessarily represent actual transactions.

	Common Stock (MVEN)		
	High		Low
<u>2021</u>			
First Quarter	\$ 3.00	\$	0.42
Second Quarter	\$ 1.04	\$	0.56
Third Quarter (1)	\$ 0.81	\$	0.50
<u>2020</u>			
First Quarter	\$ 0.99	\$	0.31
Second Quarter	\$ 0.80	\$	0.30
Third Quarter	\$ 1.12	\$	0.50
Fourth Quarter	\$ 0.90	\$	0.50
<u>2019</u>			
First Quarter	\$ 0.75	\$	0.40
Second Quarter	\$ 0.70	\$	0.37
Third Quarter	\$ 1.00	\$	0.50
Fourth Quarter	\$ 0.94	\$	0.56

(1) Through August 12, 2021.

#### **Holders**

As of August 12, 2021, there were approximately 250 holders of record of our common stock. We believe that there are additional holders of our common stock who have their stock in "street name" with their brokers. Currently, we cannot determine the approximate number of those street name holders. As of such date, 263,441,879 shares of our common stock were issued and outstanding.

## **Dividends**

We have never paid cash dividends on our common stock, and our present policy is to retain any future earnings to support our operations and finance the growth and development of our business. We do not intend to pay cash dividends on our common stock for the foreseeable future. Any future determination related to our dividend policy will be made at the discretion of our Board.

## Purchases of Equity Securities by the Issuer and Affiliated Purchasers

On December 15, 2020, we entered into the Fourth Amendment, pursuant to which we agreed to repurchase from certain key personnel of HubPages, including Paul Edmondson, one of our officers, and his spouse, an aggregate of approximately 44,356 shares of our common stock at a price of \$4.00 per share each month for a period of 24 months. The details of these repurchases are as follows:

(A)

Period	(a) Total number of shares (or units purchased	(b) rage price paid share (or unit)	(c) Total number of shares (or units) purchased as part of publicly announced plans or programs	Maximum number (or approximate dollar value) of shares (or units that may yet be purchased under the plans or programs
December 30, 2020	44,356	\$ 4.00	-	1,020,193
January 29, 2021	44,356	\$ 4.00	-	975,837
March 1, 2021	44,356	\$ 4.00	-	931,481
June 1, 2021 (1)	133,068	\$ 4.00	-	798,413
July 1, 2021	44,356	\$ 4.00	-	754,057
July 30, 2021	44,356	\$ 4.00		709,701

<sup>(1)</sup> Pursuant to the terms of the Fourth Amendment, we have the discretion to determine on a monthly basis whether to make a repurchase for such month. For the months of April and May 2021, we did not make any repurchases pursuant to the Fourth Amendment. Accordingly, in June 2021, we repurchased 133,068 shares, comprised of the 44,356 shares for April 2021, 44,356 shares for May 2021, and 44,356 shares for June 2021.

## **Recent Sales of Unregistered Securities**

On January 1, 2020, we issued 562,500 shares of our common stock as restricted stock awards to certain members of our Board subject to continued service with us. The awards vest over a twelve-month period from the grant date. The per share value on the grant date was \$0.18. The issuance was exempt from the registration requirements of the Securities Act by virtue of Section 4(a)(2) thereof as a transaction not involving a public offering.

On January 11, 2021, we issued 312,500 shares to Whisper Advisors, LLC as payment for services provided pursuant to that certain Services Agreement dated December 22, 2020. The shares had a fair market value of \$125,000. The issuance was exempt from the registration requirements of the Securities Act by virtue of Section 4(a)(2) thereof as a transaction not involving a public offering.

Any other securities that we sold that were not registered under the Securities Act during the previous three years have previously been included in a Quarterly Report on Form 10-Q or in a Current Report on Form 8-K.

## **Item 6. Selected Financial Data**

Not applicable to a "smaller reporting company" as defined in Item 10(f)(1) of SEC Regulation S-K.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Annual Report includes the business and financial information for the Fiscal Year Period (*i.e.*, the year ended December 31, 2020). Therefore, this Management's Discussion and Analysis of Financial Condition and Results of Operations provides an analysis of the financial condition and results of operations for the Fiscal Year Period. The following discussion should be read in conjunction with the consolidated financial statements and the notes to those statements that are included elsewhere in this Annual Report. Our discussion includes forward-looking statements based upon current expectations that involve risks and uncertainties, such as our plans, objectives, expectations, and intentions. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of a number of factors. We use words such as "anticipate," "estimate," "plan," "project," "continuing," "ongoing," "expect," "believe," "intend," "may," "will," "should," "could," and similar expressions to identify forward-looking statements.

Please see "Our Future Business" and "Future Liquidity" for additional important information.

#### Overview

We operate a best-in-class technology platform empowering premium publishers who impact, inform, educate and entertain. We operate the media businesses for Sports Illustrated and TheStreet, and power more than 250 independent brands. The Maven Platform provides digital publishing, distribution and monetization capabilities to our own Sports Illustrated and TheStreet media businesses as well as to the Publisher Partners. Generally, the Publisher Partners are independently owned strategic partners who receive a share of revenue from the interaction with their content. They also benefit from our membership marketing and management systems to further enhance their revenue.

Our growth strategy is to continue to expand by adding new premium publishers with high quality brands and content either as independent Publisher Partners or by acquiring publishers as owned and operated entities. By adding premium content brands, we will further expand the scale of the Maven Platform, improve monetization effectiveness in both advertising and subscription revenues, and enhance the attractiveness to consumers and advertisers.

### **Liquidity and Capital Resources**

As of December 31, 2020, our principal sources of liquidity consisted of cash of approximately \$9.0 million. In addition, we had the use of additional proceeds from our working capital facility with FPP Finance LLC ("FastPay"), As of the issuance date of our consolidated financial statements for the year ended December 31, 2020, we had also received proceeds from a private placement of our common stock of approximately \$20.0 million, which is discussed in greater detail below in the section entitled "Future Liquidity."

We continued to be focused on growing our existing operations and seeking accretive and complementary strategic acquisitions as part of our growth strategy. We believed, that with additional sources of liquidity and the ability to raise additional capital or incur additional indebtedness to supplement our then internal projections, we would be able to execute our growth plan and finance our working capital requirements.

We have financed our working capital requirements since inception through issuances of equity securities and various debt financings. Our working capital deficit as of December 31, 2020 and 2019 was as follows:

	 As of December 31,			
	 2020		2019	
Current assets	\$ 73,846,465	\$	48,160,360	
Current liabilities	(107,562,825)		(87,541,031)	
Working capital deficit	(33,716,360)		(39,380,671)	

As of December 31, 2020, we had a working capital deficit of approximately \$33.7 million, as compared to approximately \$39.4 million as of December 31, 2019, consisting of approximately \$73.8 million in total current assets and approximately \$107.6 million in total current liabilities. Included in current assets as of December 31, 2020, was approximately \$0.5 million of restricted cash. Also included in our working capital deficit is approximately \$1.1 million of warrant derivative liabilities, leaving a working capital deficit that requires cash payments of approximately \$32.6 million. We had a working capital deficit as of December 31, 2019, consisting of approximately \$48.2 million in total current assets and approximately \$87.5 million in total current liabilities.

Our cash flows during the years ended December 31, 2020 and 2019 consisted of the following:

	 Years Ended December 31,			
	 2020		2019	
Net cash used in operating activities	\$ (32,294,587)	\$	(56,954,306)	
Net cash used in investing activities	(4,927,833)		(19,019,191)	
Net cash provided by financing activities	37,284,011		82,919,298	
Net (decrease) increase in cash, cash equivalents, and restricted cash	\$ 61,591	\$	6,945,801	
Cash, cash equivalents, and restricted cash, end of year	\$ 9,534,681	\$	9,473,090	

For the year ended December 31, 2020, net cash used in operating activities was approximately \$32.3 million, consisting primarily of: approximately \$116.0 million of cash received from customers (including payments received in advance of performance obligations); less (i) approximately \$148.3 million of cash paid (a) to employees, Publisher Partners, Expert Contributors, suppliers, and vendors, and (b) for revenue share arrangements and professional services; and (ii) approximately \$0.6 million of cash paid for interest; as compared to the year ended December 31, 2019, where net cash used in operating activities was approximately \$57.0 million, consisting primarily of: approximately \$47.4 million of cash received from customers (including payments received in advance of performance obligations); less (y) approximately \$104.4 million of cash paid (a) to employees, Publisher Partners, suppliers, and vendors, and (b) for revenue share arrangements, advance of royalty fees and professional services; and (z) approximately \$2.9 million of cash paid for interest.

For the year ended December 31, 2020, net cash used in investing activities was approximately \$4.9 million, consisting primarily of (i) approximately \$0.3 million for the acquisition of a business; (ii) approximately \$1.2 million for purchases of property and equipment; (iii) approximately \$3.8 million for capitalized costs for our Maven Platform; and (iv) approximately \$0.4 million from proceeds for the sale of intangible assets; as compared to the year ended December 31, 2019, where net cash used in investing activities was approximately \$19.0 million, consisting primarily of (x) approximately \$16.3 million for the acquisition of a business; (y) approximately \$0.2 million for purchases of property and equipment; and (z) approximately \$2.5 million for capitalized costs for our Maven Platform.

For the year ended December 31, 2020, net cash provided by financing activities was approximately \$37.3 million, consisting primarily of: (i) approximately \$20.6 million in net proceeds from the issuance of Series H Convertible Preferred Stock (the "Series H Preferred Stock"), Series J Convertible Preferred Stock ("Series J Preferred Stock"), and Series K Convertible Preferred Stock ("Series K Preferred Stock"); (ii) approximately \$7.2 million in borrowings under our line of credit; (iii) approximately \$11.1 million in net proceeds from long-term debt consisting of the 15% delayed draw term note (the "Term Note") and the Paycheck Protection Program Loan issued under the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"); less (iv) approximately \$1.1 million in repayments under the 12% senior secured subordinated convertible debentures (referred to herein as the "12% convertible debentures") (for additional information, see Note 18, *Convertible Debt*, in our accompanying consolidated financial statements); and (v) approximately \$0.5 million in payments for tax withholdings on the net settlement of share awards; as compared to the year ended December 31, 2019, where net cash provided by financing activities was approximately \$82.9 million, consisting primarily of: (i) approximately \$36.1 million in net proceeds from the issuance of Series I Convertible Preferred Stock ("Series I Preferred Stock") and Series J Preferred Stock; (ii) approximately \$2.0 million in gross proceeds from the sale of the 12% convertible debentures; and (iii) approximately \$46.5 million in net proceeds from the issuance of long-term debt (the "12% Amended Senior Secured Notes"), less repayments of other long-term debt; offset by (x) approximately \$0.3 million in payments for tax withholdings on the net settlement of share awards; (y) approximately \$1.0 million in repayments under our line of credit; and (z) approximately \$0.4 million in the repayment of officer promissory notes.

During the year ended December 31, 2020, we received aggregate gross proceeds of approximately \$20.8 million from the issuance of our Series H Preferred Stock, Series K Preferred Stock and Series J Preferred Stock (as further described in Note 20, *Preferred Stock*, in our accompanying consolidated financial statements). All of the shares of Series K Preferred Stock and Series J Preferred Stock automatically converted into shares of our common stock on or about December 18, 2020, the date on which we filed a Certificate of Amendment to our Restated Certificate of Incorporation, as amended (the "Certificate of Amendment"), to increase the number of authorized shares of our common stock to at least a number permitting such preferred stock shares to be converted in full. As of December 31, 2020, we had no shares of Series K or Series J Preferred Stock outstanding. For additional information, see Note 20, *Preferred Stock*, in our accompanying consolidated financial statements.

## Debt Financings

Net proceeds from our debt financings (see Note 14, *Line of Credit*, and Note 19, *Long-term Debt*, in our accompanying consolidated financial statements for additional information) consisted of the following:

<u>FastPay Credit Facility.</u> On February 6, 2020, we entered into a financing and security agreement with FastPay, pursuant to which FastPay extended a \$15.0 million line of credit for working capital purposes secured by a first lien on all of our cash and accounts receivable and a second lien on all other assets. Borrowings under the facility bear interest at the LIBOR Rate plus 8.50% and have a final maturity of February 6, 2022. This line of credit was amended by that certain first amendment to financing and security agreement dated March 24, 2020 to permit us to amend and restate the 12% senior secured notes. The aggregate principal amount outstanding, plus accrued and unpaid interest, as of the issuance date of our accompanying consolidated financial statements for the year ended December 31, 2020 was approximately \$6.5 million.

Amended and Restated 12% Senior Secured Notes. On February 27, 2020, we entered into a second amendment to the amended and restated note purchase agreement (the "Second Amendment to A&R NPA"), which further amended the amended and restated note purchase agreement, dated as of June 14, 2019 (the "A&R NPA"), with one accredited investor, BRF Finance Co., LLC ("BRF Finance"), an affiliated entity of B. Riley Financial, Inc. ("B. Riley"). The Second Amendment to A&R NPA further amended the amended and restated 12% senior secured note due June 14, 2022. Pursuant to the Second Amendment to A&R NPA, we replaced our previous \$3.5 million working capital facility with Sallyport Commercial Finance, LLC with a new \$15.0 million working capital facility with FastPay; and (ii) BRF Finance issued a letter of credit in the amount of approximately \$3.0 million to our landlord for our lease of the premises located at 225 Liberty Street, 27th Floor, New York, New York 10281. All borrowings under the amended and restated 12% senior secured notes are collateralized by substantially all of our assets.

On March 24, 2020, we entered into a second amended and restated note purchase agreement (the "Second A&R NPA") with BRF Finance, an affiliated entity of B. Riley, in its capacity as agent for the purchasers, which further amended and restated the Second Amendment to A&R NPA. Pursuant to the Second A&R NPA, interest on amounts outstanding under the existing 12% senior secured notes with respect to (i) interest that was payable on such notes on March 31, 2020 and June 30, 2020, and (ii) at our option, with the consent of requisite purchasers, interest that was payable on September 30, 2020 and December 31, 2020, in lieu of the payment in cash of all or any portion of the interest due on such dates, would be payable in-kind in arrears on the last day of such applicable fiscal quarter.

On October 23, 2020, we entered into Amendment No. 1 to the Second A&R NPA with BRF Finance ("Amendment 1"), pursuant to which the maturity date of the 12% senior secured notes was changed to December 31, 2022 or an earlier date if the obligations have been accelerated pursuant to and in accordance with the terms of Amendment 1. Pursuant to Amendment 1, interest payable on the existing 12% senior secured notes on September 30, 2020, December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021, and December 31, 2021 will be payable in-kind in arrears on the last day of such fiscal quarter. Alternatively, at the option of the holder, such interest amounts originally could have been paid in shares of Series K Preferred Stock; however, after December 18, 2020, the date the Series K Preferred Stock converted into shares of common stock, all such interest amounts can be paid in shares of our common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments.

On May 19, 2021, we entered into an amendment to the Second A&R NPA ("Amendment 2") with BRF Finance, an affiliated entity of B. Riley, in its capacity as agent for the purchasers and as purchaser, which further amended the 12% senior secured notes. Pursuant to Amendment 2: (i) the interest rate on the 12% senior secured notes decreased from a rate of 12% per annum to a rate of 10% per annum; (ii) the interest rate on the Term Note decreased from a rate of 15% per annum to a rate of 10% per annum; and (iii) we agreed that within one (1) business day after receipt of cash proceeds from any issuance of equity interests, we would prepay the certain obligations in an amount equal to such cash proceeds, net of underwriting discounts and commissions; provided, that, this mandatory prepayment obligation did not apply to any proceeds that we received from the sale and issuance of shares of our common stock pursuant to the securities purchase agreement during the 90-day period commencing on May 20, 2021.

The balance outstanding under our amended and restated 12% senior secured notes as of the issuance date of our consolidated financial statements for the year ended December 31, 2020 was \$59.6 million, which included outstanding principal of approximately \$48.8 million, payment of in-kind interest of approximately \$7.5 million that we were permitted to add to the aggregate outstanding principal balance, and unpaid accrued interest of approximately \$0.4 million).

<u>Delayed Draw Term Note</u>. Pursuant to the Second A&R NPA, we agreed to issue, at BRF Finance's option, the Term Note, in the aggregate principal amount of \$12.0 million to the investor. On March 24, 2020, we drew down approximately \$6.9 million under the Term Note, and after payment of commitment and funding fees paid to BRF Finance in the amount of approximately \$0.7 million, and other of its legal fees and expenses that we incurred, we received net proceeds of \$6.0 million. The net proceeds were used by us for working capital and general corporate purposes. Additional borrowings under the Term Note requested by us may be made at the option of the purchasers. Up to \$8.0 million in principal amount under the Term Note was originally due on March 31, 2021. Interest on amounts outstanding under the Term Note was payable in-kind in arrears on the last day of each fiscal quarter.

Pursuant to the terms of Amendment 1, the maturity date was changed from March 31, 2021 to March 31, 2022. Amendment 1 also provided that BRF Finance, as holder, could originally elect, in lieu of receipt of cash for payment of all or any portion of the interest due or cash payments up to the Conversion Portion (as defined in Amendment 1) of the Term Note, to receive shares of Series K Preferred Stock; however, after December 18, 2020, the date the Series K Preferred Stock converted into shares of our common stock, the holder may elect, in lieu of receipt of cash for such amounts, shares of our common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments.

On October 23, 2020, approximately \$3.4 million, including approximately \$3.3 million of principal amount of the Term Note and approximately \$0.7 million of accrued interest, had been converted into shares of our Series K Preferred Stock. The aggregate principal amount outstanding under the Term Note as of the issuance date of our consolidated financial statements for the year ended December 31, 2020 was approximately \$4.7 million (including payment of in-kind interest of approximately \$1.1 million, which was added to the outstanding Term Note balance).

Pursuant to the terms of Amendment 2, the interest rate on the Term Note decreased from a rate of 15% per annum to a rate of 10% per annum.

<u>Paycheck Protection Program Loan</u>. On April 6, 2020, we issued a note in favor of JPMorgan Chase Bank, N.A., pursuant to the recently enacted CARES Act administered by the U.S. Small Business Administration ("SBA"). We received total proceeds of approximately \$5.7 million under the note. In accordance with the requirements of the CARES Act, we used the proceeds from the note primarily for payroll costs. The note was scheduled to mature on April 6, 2022, had a 0.98% interest rate and was subject to the terms and conditions applicable to loans administered by the SBA under the CARES Act. The balance outstanding as of December 31, 2020 was approximately \$5.7 million.

Pursuant to the CARES Act, the note was eligible for partial forgiveness for the principal amounts that were used for the limited purposes that qualified for forgiveness under SBA requirements. In order to obtain forgiveness, we requested such forgiveness, provided the requisite documentation in accordance with the SBA requirements, and certified that the amounts we were requesting to be forgiven qualified under those requirements. On June 22, 2021, we received notification from the SBA that our loan was fully forgiven.

12% Convertible Debentures. On December 31, 2020, noteholders converted the 12% convertible debentures representing an aggregate of approximately \$18.1 million of the then-outstanding principal and accrued but unpaid interest into 53,887,470 shares of our common stock at effective conversion pershare prices ranging from \$0.33 to \$0.40. Despite the terms of the 12% convertible debentures, the noteholders agreed to allow us to repay accrued but unpaid interest in shares of our common stock. The remaining 12% convertible debentures representing an aggregate of approximately \$1.1 million of outstanding principal and accrued interest were not converted and, instead, such amounts were repaid in cash to the noteholders.

## **Future Liquidity**

Our consolidated financial statements have been presented on the basis that we are a going concern, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. We had revenues of approximately \$128.0 million during fiscal 2020 and have experienced recurring net losses from operations and negative operating cash flows. Consequently, we were dependent upon continued access to funding and capital resources from both new investors and related parties. If continued funding and capital resources are unavailable at reasonable terms, we may not be able to implement our growth plan and plan of operations. These financings may include terms that may be highly dilutive to existing stockholders.

From January 1, 2021 to the issuance date of our accompanying consolidated financial statements for the year ended December 31, 2020, we continued to incur operating losses and negative cash flow from operating and investing activities. We have raised \$20.0 million in net proceeds pursuant to the sale of shares of our common stock. Our cash balance as of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued was approximately \$13.9 million. Net proceeds from issuances of our common stock (as further described in Note 27, *Subsequent Events*, in our accompanying consolidated financial statements) consisted of the following:

On May 20 and 25, 2021, we entered into securities purchase agreements with several accredited investors, pursuant to which we sold an aggregate of 21,435,718 shares of our common stock, at a per share price of \$0.70, for aggregate gross proceeds of approximately \$15.0 million in a private placement. On June 2, 2021, we entered into a securities purchase agreement with an accredited investor, pursuant to which we sold an aggregate of 7,142,857 shares of our common stock, at a per share price of \$0.70, for gross proceeds of approximately \$5.0 million in a private placement that was in addition to the two earlier closing that occurred on May 20 and 25, 2021. We intend to use the proceeds for general corporate purposes.

#### **Going Concern**

We performed an annual reporting period going concern assessment. Management is required to assess our ability to continue as a going concern. This Annual Report has been prepared assuming that we will continue as a going concern, which contemplates the realization of assets and the liquidation of liabilities in the normal course of business. Our accompanying consolidated financial statements do not include any adjustments that might be necessary if we are unable to continue as a going concern.

We have had a history of recurring losses. Our recurring losses from operations and net capital deficiency have been evaluated by management to determine if the significance of those conditions or events would limit our ability to meet its obligations when due. The operating loss realized in fiscal 2020 was primarily a result of the impact on our business from the COVID-19 pandemic and the related shut down of most professional and collegiate sports, which reduced user traffic and advertising revenue. The operating loss realized in fiscal 2019 was primarily a result of a marketing investment in customer growth, together with investment in people and technology as we continued to expand our operations, and operations rapidly expanding during fiscal 2019 with the TheStreet Merger and the Sports Illustrated Licensing Agreement.

As reflected in our accompanying consolidated financial statements, we had revenues of approximately \$128.0 million for the year ended December 31, 2020, and have experienced recurring net losses from operations, negative working capital and negative operating cash flows. During the year ended December 31, 2020, we incurred a net loss attributable to common stockholders of approximately \$104.7 million, utilized cash in operating activities of approximately \$32.3 million, and as of December 31, 2020, had an accumulated deficit of approximately \$162.1 million. We have financed our working capital requirements since inception through the issuance of debt and equity securities.

The negative impact from the COVID-19 pandemic during 2021 has been to a lesser extent than in 2020. Beginning in 2021, restrictions on non-essential work activity have begun to lift and sporting and other events have begun to be held, with attendance closer to pre-pandemic levels, which has resulted in an increase in traffic to the Maven Platform and, thereby an increase in advertising revenue. The ultimate extent of the impact on our operational and financial performance will depend on future developments, including the duration and spread of the COVID-19 pandemic, whether related group gathering and sports event advisories and restrictions will be put in place again, and the extent and effectiveness of containment and other actions taken, including the percentage of the population that receives COVID-19 vaccinations, all of which remain uncertain at the time of issuance of our accompanying consolidated financial statements.

Management has evaluated whether relevant conditions or events, considered in the aggregate, raise substantial doubt about our ability to continue as a going concern. Substantial doubt exists when conditions and events, considered in the aggregate, indicate it is probable that a company will not be able to meet its obligations as they become due within one year after the issuance date of its financial statements. Management's assessment is based on the relevant conditions that are known or reasonably knowable as of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued.

Management's assessment of our ability to meet our future obligations is inherently judgmental, subjective and susceptible to change. The factors that we considered important in its going concern analysis, include, but are not limited to, our fiscal 2021 cash flow forecast and our fiscal 2021 operating budget. Management also considered our implementation of additional measures, if required, related to potential revenue and earnings declines from COVID-19. These factors consider information including, but not limited to, our financial condition, liquidity sources, obligations due within one year after the issuance date of our accompanying consolidated financial statements, the funds necessary to maintain operations and financial conditions, including negative financial trends or other indicators of possible financial difficulty.

In particular, our plan for the: (1) 2021 cash flow forecast, considered the use of our working capital line with FastPay (as described in Note 19, *Long-term Debt*, in our accompanying consolidated financial statements) to fund changes in working capital, under which we have available credit of approximately \$8.5 million as of the issuance date of these consolidated financial statements for the year ended December 31, 2020, and that we do not anticipate the need for any further borrowings that are subject to the approval of the holders of the Term Note (as described in Note 19, *Long-term Debt*, in our accompanying consolidated financial statements), under which we may be permitted to borrow up to an additional \$5 million; and (2) 2021 operating budget, considered that approximately fifty-eight percent of our revenue is from recurring subscriptions, generally paid in advance, and that digital subscription revenue, that accounts for approximately thirty percent of subscription revenue, grew approximately thirty percent in 2020 demonstrating the strength of our premium brand, and the plan to continue to grow our subscription revenue from our acquisition of TheStreet in 2019 (as described in Note 3, *Acquisitions*, in our accompanying consolidated financial statements) and to grow premium digital subscriptions from our Sports Illustrated Licensed Brands (as described in Note 3, *Acquisitions*, in our accompanying consolidated financial statements), which were launched in February 2021.

We have considered both quantitative and qualitative factors as part of the assessment that are known or reasonably knowable as of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued, and concluded that conditions and events considered in the aggregate, do not raise substantial doubt about our ability to continue as a going concern for a one-year period following the financial statement issuance date.

## **Results of Operations**

## Comparison of Fiscal 2020 to Fiscal 2019

	Years Ended December 31,			2020 versus 2019			
		2020		2019		\$ Change	% Change
Revenue	\$	128,032,397	\$	53,343,310	\$	74,689,087	140.0%
Cost of revenue		103,063,445		47,301,175		55,762,270	117.9%
Gross profit (loss)		24,968,952		6,042,135		18,926,817	313.2%
Operating expenses							
Selling and marketing		43,589,239		12,789,056		30,800,183	240.8%
General and administrative		36,007,238		29,511,204		6,496,034	22.0%
Depreciation and amortization		16,280,475		4,551,372		11,729,103	257.7%
Total operating expenses		95,876,952		46,851,632		49,025,320	104.6%
Loss from operations		(70,908,000)		(40,809,497)		(30,098,503)	73.8%
Total other (expenses) income		(18,113,131)		(17,232,999)		(880,132)	5.1%
Loss before income taxes		(89,021,131)		(58,042,496)		(30,978,635)	53.4%
Income taxes		(210,832)		19,541,127		(19,751,959)	-100.1%
Net loss		(89,231,963)		(38,501,369)		(50,730,594)	131.8%
Deemed dividend on convertible preferred stock		(15,642,595)		-		(15,642,595)	0.0%
Net loss attributable to common stockholders	\$	(104,874,558)	\$	(38,501,369)	\$	(66,373,189)	172.4%
Basic and diluted net loss per common share	\$	(2.28)	\$	(1.04)	\$	(1.22)	119.2%
Weighted average number of shares outstanding – basic							
and diluted		45,981,029		37,080,784		8,900,245	24.0%

For the year ended December 31, 2020, the net loss attributable to common shareholders was approximately \$104.9 million. The total net loss attributable to common stockholders increased by approximately \$66.4 million from the year ended December 31, 2019 net loss of approximately \$38.5 million. The primary reasons for the increase in the total net loss is that our operations continued to rapidly expand during the year ended December 31, 2020 as they did in 2019. In particular, during the year ended December 31, 2020 we operated our Sports Illustrated media business that we acquired during the fourth quarter of 2019. The basic and diluted net loss per common share for the year ended December 31, 2020 of \$2.28 increased from \$1.04 for the year ended December 31, 2019 primarily because of: (i) the weighted average basic and diluted shares increased as the net loss per common share increased along with the calculation of the daily weighted average shares outstanding increase to 45,981,029 shares from 37,080,784 shares; (ii) the deemed dividend on the convertible preferred stock of approximately \$15.6 million; and (iii) the other expenses of approximately \$18.1 million.

Our growth strategy is principally focused on adding new publisher partners to our Maven Platform. In addition, if the right opportunity exists, we may also acquire related online media, publishing, and technology businesses. This combined growth strategy has expanded the scale of unique users interacting on our Maven Platform with increased revenues during 2020. We expect revenues increases in subsequent years will come from organic growth in operations, addition of more publisher partners, and mergers and acquisitions.

### Revenue

The following table sets forth revenue, cost of revenue, and gross profit:

			Years En		2020 versus 2019					
		2020				201	9		Change	% Change
(percentage reflect cost of revenue as a percentage of total revenue)										
Revenue	\$	128,032,397	100	0.0%	\$	53,343,310	100.0%	\$	74,689,087	140.0%
Cost of revenue		103,063,445	80	).5%		47,301,175	88.7%		55,762,270	117.9%
Gross profit	\$	24,968,952	19	).5 <sup>%</sup>	\$	6,042,135	11.3%	\$	18,926,817	313.2%

For the year ended December 31, 2020, we had gross profit of approximately \$25.0 million, as compared to gross profit of approximately \$6.0 million for year ended December 31, 2019.

The following table sets forth revenue by product line and the corresponding percent of total revenue:

	Years Ended December 31,							2020 versus 2019		
	2020	)		20	)19		Change	% Change		
	(percentages re	eflect product line	as a	percentage of to	otal revenue)					
Advertising	\$ 44,359,822	34.6%	9	\$ 35,918,370	67.3%	\$	8,441,452	15.	5.8%	
Digital subscriptions	28,495,676	22.3%		6,855,038	12.9%		21,640,638	40.	0.6%	
Magazine circulation	50,580,213	39.5%		9,046,473	17.0%		41,533,740	77.	7.9%	
Other	4,596,686	3.6%	_	1,523,429	2.9%		3,073,257	5.	<u>88.8</u>	
Total revenue	\$ 128,032,397	100.0%	9	\$ 53,343,310	100.0%	\$	74,689,087	140.	0.0%	

For the year ended December 31, 2020, the primary sources of revenue were as follows: (i) advertising of approximately \$44.4 million; (ii) digital subscriptions of approximately \$28.5 million; (iii) magazine circulation of approximately \$50.6 million; and (iv) other revenue of approximately \$4.6 million. Our advertising revenue increased by approximately \$8.4 million, due to additional revenue of approximately \$3.2 million generated as a result of TheStreet, which we acquired during the second quarter of 2019, and approximately \$11.5 million generated as a result of the Sports Illustrated media business, which we acquired during the fourth quarter of 2019, offset by an approximately \$6.2 million decrease in revenue from our legacy business. Our digital subscriptions increased by approximately \$21.6 million due to additional revenue of approximately \$16.8 million generated as a result of TheStreet, which we acquired during the second quarter of 2019 and approximately \$4.3 million generated as a result of the Sports Illustrated media business acquired during the fourth quarter of 2019. Our other revenue increased by approximately \$3.1 million due to additional revenue of approximately \$0.3 million generated as a result of TheStreet, which we acquired during the second quarter of 2019, approximately \$0.4 million generated as a result of the Sports Illustrated media business, which we acquired during the fourth quarter of 2019, approximately \$0.4 million generated as a result of the Sports Illustrated media business, which we acquired during the fourth quarter of 2019, approximately \$0.4 million generated as a result of the Sports Illustrated media business, which we acquired during the fourth quarter of 2019, and approximately \$2.3 million generated by our legacy business.

### Cost of Revenue

For the years ended December 31, 2020 and 2019, we recognized cost of revenue of approximately \$103.1 million and approximately \$47.3 million, respectively. The increase of approximately \$55.8 million in cost of revenue is primarily from: (i) our Publisher Partner guarantees and revenue share payments of approximately \$4.8 million; (ii) payroll, stock based compensation, and related expenses for customer support, technology maintenance, and occupancy costs of related personnel of approximately \$19.1 million; (iii) amortization of our Maven Platform of approximately \$2.4 million (which includes our Maven Platform spending and amortization related to acquired developed technology from our acquisitions); (iv) royalty fees of approximately \$11.3 million; (v) hosting, bandwidth, and software licensing fees of approximately \$1.3 million; (vi) printing, distribution, and fulfillment costs of approximately \$9.5 million; (vii) fees paid for data analytics and to other outside services providers of approximately \$3.7 million and (vii) other costs of revenue of approximately \$3.8 million.

For the year ended December 31, 2020, we capitalized costs related to our Maven Platform of approximately \$5.4 million, as compared to approximately \$3.8 million for the year ended December 31, 2019. In fiscal 2020, the capitalization of our Maven Platform development consisted of approximately \$3.8 million in payroll and related expenses, including taxes and benefits, approximately \$1.6 million in stock-based compensation for related personnel, and amortization of approximately \$8.6 million. In fiscal 2019, the capitalization of our Maven Platform development consisted of approximately \$2.5 million in payroll and related expenses, including taxes and benefits, approximately \$1.3 million in stock-based compensation for related personnel, and amortization of approximately \$6.2 million.

### **Operating Expenses**

The following table sets forth operating expenses and the corresponding percentage of total revenue:

	Y	ears Ended D	2020 vei	rsus 2019						
	2020	2020			Change	% Change				
(percentages reflect expense as a percentage of total revenue)										
Selling and marketing	\$ 43,589,239	34.0%	\$ 12,789,056	24.0%	\$ 30,800,183	65.7%				
General and administrative	36,007,238	28.1%	29,511,204	55.3%	6,496,034	13.9%				
Depreciation and amortization	16,280,475	12.7%	4,551,372	8.5%	11,729,103	25.0%				
Total operating expenses	\$ 95,876,952		\$ 46,851,632		\$ 49,025,320	104.6%				

<u>Selling and Marketing</u>. For the year ended December 31, 2020, we incurred selling and marketing costs of approximately \$43.6 million, as compared to approximately \$12.8 million for the year ended December 31, 2019. The increase in selling and marketing cost of approximately \$30.8 million is primarily from payroll costs for the selling and marketing account management support teams, along with the related benefits and stock based compensation of approximately \$8.2 million; circulation costs of approximately \$14.2 million; office and occupancy costs of approximately \$0.7 million; advertising costs of approximately \$5.9 million; and other selling and marketing related costs of approximately \$1.7 million.

General and Administrative. For the year ended December 31, 2020, we incurred general and administrative costs of approximately \$36.0 million from payroll and related expenses, professional services, occupancy costs, stock based compensation of related personnel, depreciation and amortization, and other corporate expense, as compared to approximately \$29.5 million for the year ended December 31, 2019. The increase in general and administrative expenses of approximately \$6.5 million is primarily from our increase in professional services, including accounting, legal and insurance of approximately \$4.8 million; facilities costs of approximately \$1.1 million; and other general corporate expenses of approximately \$2.0 million.

### Other (Expenses) Income

The following table sets forth other (expenses) income:

		Years Ended December 31,			2020 ve	ersus 2019
	2	2020		9	Change	% Change
	(percentages	reflect other expens				
		to	tal)			
Change in valuation of warrant						
derivative liabilities	\$ 496,305	-2.7%	\$ (1,015,151)	5.9%	\$ 1,511,456	-8.8%
Change in valuation of embedded						
derivative liabilities	2,571,004	-14.2%	(5,040,000)	29.2%	7,611,004	-44.2%
Loss on conversion of convertible						
debentures	(3,297,539)	18.2%	-	0.0%	(3,297,539)	19.1%
Interest expense	(16,497,217)	91.1%	(10,463,570)	60.7%	(6,033,647)	35.0%
Interest income	381,026	-2.1%	13,976	-0.1%	367,050	-2.1%
Liquidated damages	(1,487,577)	8.2%	(728,516)	4.2%	(759,061)	4.4%
Other (expense) income	(279,133)	1.5%	262	0.0%	(279,396)	1.6%
Total other expenses	\$ (18,113,131)	100.0%	\$ (17,232,999)	100.0%	\$ (880,132)	5.1%

<u>Change in Valuation of Warrant Derivative Liabilities</u>. The change in valuation of warrant derivative liabilities for the year ended December 31, 2020 was the result of the decrease in the fair value of the warrant derivative liabilities as of December 31, 2020, as compared to the change in the valuation for the year ended December 31, 2019 where the change was from an increase in the fair value of the warrant derivative liabilities as of December 31, 2019.

<u>Change in Valuation of Embedded Derivative Liabilities</u>. The change in valuation of embedded derivative liabilities for the year ended December 31, 2020 was the result of the decrease in the fair value of the embedded derivative liabilities as of December 31, 2020, as compared to the change in the valuation for the year ended December 31, 2019 where the change was from an increase in the fair value of the embedded derivative liabilities as of December 31, 2019.

Interest Expense. We incurred interest expense of approximately \$16.5 million during the year ended December 31, 2020, as compared to approximately \$10.5 million for the year ended December 31, 2019, primarily consisting of approximately \$6.6 million from amortization of debt discount on notes payable; approximately \$9.2 million of accrued interest; and approximately \$0.6 million of other interest. In fiscal 2019, interest expense primarily consisted of approximately \$4.5 million of accrued interest; and \$2.9 million of other interest.

<u>Liquidated Damages</u>. We recorded approximately \$1.5 million of liquidating damages, including the accrued interest thereon, during the year ended December 31, 2020 primarily from the issuance of our 12% convertible debentures, Series H Preferred Stock, Series I Preferred Stock and Series J Preferred Stock in fiscal 2020 since we determined that: (1) the registration statements registering for resale the shares of common stock issuable upon conversion of the 12% convertible debentures, Series I Preferred Stock and Series J Preferred Stock would not be declared effective within the requisite time frame; and (2) that we would not be able to become current in our periodic filing obligations with the SEC in order to satisfy the public information requirements under the applicable securities purchase agreements. We recorded liquidated damages, including the accrued interest thereon, of approximately \$0.7 million in fiscal 2019 primarily from issuance of our 12% convertible debentures, Series H Preferred Stock, Series I Preferred Stock and Series J Preferred Stock, which liquidated damages were based upon the reasons set forth above.

## Deemed Dividend on Convertible Preferred Stock

<u>Series H Preferred Stock</u>. During fiscal 2020, in connection with the issuance of 108 shares (issued on August 19, 2020) and 389 shares (issued on October 31, 2020) of our Series H Preferred Stock, we recorded a beneficial conversion feature of approximately \$0.1 million and approximately \$0.4 million, respectively (totaling approximately \$0.7 million), for the underlying shares of our common stock since the nondetachable conversion feature was in-themoney (the conversion price of \$0.33 was lower than our common stock trading price of \$0.86 and \$0.77 at the issuance dates of August 19, 2020 and October 31, 2020, respectively). The beneficial conversion feature was recognized as a deemed dividend.

<u>Series I Preferred Stock</u>. On December 18, 2020, all of the shares of our Series I Preferred Stock converted automatically into shares of our common stock as a result of the increase in the number of authorized shares of our common stock. Upon conversion, we recognized a beneficial conversion feature for the underlying shares of our common stock since the nondetachable conversion feature was in-the-money (the conversion price of \$0.50 was lower than our common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend.

<u>Series J Preferred Stock</u>. On December 18, 2020, all of the shares of our Series J Preferred Stock converted automatically into shares of our common stock as a result of the increase in the number of authorized shares of our common stock. Upon conversion, we recognized a beneficial conversion feature for the underlying shares of our common stock since the nondetachable conversion feature was in-the-money (the effective conversion price of \$0.40 for the issuance of our Series J Preferred Stock on September 4, 2020 (these shares were issued at a discount) was lower than our common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend.

<u>Series K Preferred Stock</u>. On December 18, 2020, all of the shares of our Series K Preferred Stock converted automatically into shares of our common stock as a result of the increase in the number of authorized shares of our common stock. Upon conversion, we recognized a beneficial conversion feature for the underlying shares of our common stock since the nondetachable conversion feature was in-the-money (the conversion price of \$0.40 was lower than our common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend.

### Seasonality

We expect to experience typical media company advertising and membership sales seasonality, which is strong in the fiscal fourth quarter and slower in the fiscal first quarter.

### **Effects of Inflation**

To date inflation has not had a material impact on our business or operating results.

#### **Our Future Business**

In 2021, we completed the following acquisition:

### Acquisition of The Spun

On June 4, 2021, we entered into the CS Purchase Agreement with Maven Media, The Spun, the Seller Parties, and the representative, pursuant to which, on the same date, Maven Media acquired The Spun Stock. In exchange for The Spun Stock, Maven Media agreed to pay a purchase price, comprised of the Cash Payment of an aggregate of \$11 million and the Stock Payment consisting of an aggregate of 4,285,714 restricted shares of our common stock, with one-half of the shares vesting on the first anniversary of the closing date and the remaining one-half of the shares vesting on the second anniversary of the closing date. The Cash Payment will be paid as follows: (i) on the closing date, a cash payment of \$10 million; (ii) on the first anniversary of the closing date, a cash payment of \$500,000; and (iii) on the second anniversary of the closing date, a cash payment of \$500,000. The Cash Payment is subject to a customary working capital adjustment based on cash and accounts receivable targets of The Spun as of the closing. Further, the vesting of the Stock Payment held by Seller Parties is subject to the continued employment of certain senior executives of The Spun.

### **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenue and expenses during the reported periods. The more critical accounting estimates include estimates related to revenue recognition, platform development, impairment of long-lived assets, and stock-based compensation. We also have other key accounting policies, which involve the use of estimates, judgments and assumptions that are significant to understanding our results, which are described in Note 2, *Summary of Significant Accounting Policies*, in our accompanying consolidated financial statements.

Our discussion and analysis of the financial condition and results of operations is based upon our consolidated financial statements included elsewhere in this Report, which have been prepared in accordance with GAAP. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of the financial statements. Actual results may differ from these estimates under different assumptions or conditions.

### Revenue

In accordance with Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers, revenues are recognized when control of the promised goods or services are transferred to our customers, in an amount that reflects the consideration that we expect to receive in exchange for those goods or services. We generate all of its revenue from contracts with customers. We account for revenue on a gross basis, as compared to a net basis, in its statement of operations. We made this determination based on it taking the credit risk in its revenue-generating transactions and it also being the primary obligor responsible for providing the services to the customer. Cost of revenues is presented as a separate line item in the statement of operations.

The following is a description of the principal activities from which we generate revenue:

### **Advertising Revenue**

<u>Digital Advertising</u>. We recognize revenue from digital advertisements at the point when each ad is viewed. The quantity of advertisements, the impression bid prices, and revenue are reported on a real-time basis. We enter into contracts with advertising networks to serve display or video advertisements on the digital media pages associated with its various channels. Although reported advertising transactions are subject to adjustment by the advertising network partners, any such adjustments are known within a few days of month end. We owe our independent Publisher Partners a revenue share of the advertising revenue earned, which is recorded as service costs in the same period in which the associated advertising revenue is recognized.

Advertising revenue that is comprised of fees charged for the placement of advertising on the websites that we own and operate, is recognized as the advertising or sponsorship is displayed, provided that collection of the resulting receivable is reasonably assured.

<u>Print Advertising</u>. Advertising related revenues for print advertisements are recognized when advertisements are published (defined as an issue's on-sale date), net of provisions for estimated rebates, rate adjustments, and discounts.

## Subscription Revenue

<u>Digital Subscriptions</u>. We enter into contracts with internet users that subscribe to premium content on our owned and operated media channels and facilitate such contracts between internet users and our Publisher Partners. These contracts provide internet users with a membership subscription to access the premium content. For subscription revenue generated by our independent Publisher Partners' content, we owe our Publisher Partners a revenue share of the membership subscription revenue earned, which is initially deferred and recorded as deferred contract costs. We recognize deferred contract costs over the membership subscription term in the same pattern that the associated membership subscription revenue is recognized.

Digital subscription revenue generated from our websites that we own and operate are charged to customers' credit cards or are directly billed to corporate subscribers, and are generally billed in advance on a monthly, quarterly or annual basis. We calculate net subscription revenue by deducting from gross revenue an estimate of potential refunds from cancelled subscriptions as well as chargebacks of disputed credit card charges. Net subscription revenue is recognized ratably over the subscription periods. Unearned revenue relates to payments for subscription fees for which revenue has not been recognized because services have not yet been provided.

### Circulation Revenue

Circulation revenues include magazine subscriptions and single copy sales at newsstands.

<u>Print Subscriptions</u>. Revenue from magazine subscriptions are deferred and recognized proportionately as products are distributed to subscribers.

<u>Newsstand</u>. Single copy revenue is recognized on the publication's on-sale date, net of provisions for estimated returns. We base our estimates for returns on historical experience and current marketplace conditions.

### Licensing Revenue

Content licensing-based revenues are accrued generally monthly or quarterly based on the specific mechanisms of each contract. Generally, revenues are accrued based on estimated sales and adjusted as actual sales are reported by partners. These adjustments are typically recorded within three months of the initial estimates and have not been material. Any minimum guarantees are typically earned evenly over the fiscal year.

#### **Contract Modifications**

We occasionally enter into amendments to previously executed contracts that constitute contract modifications. We assess each of these contract modifications to determine:

- if the additional services and goods are distinct from the services and goods in the original arrangement; and
- if the amount of consideration expected for the added services or goods reflects the stand-alone selling price of those services and goods.

A contract modification meeting both criteria is accounted for as a separate contract. A contract modification not meeting both criteria is considered a change to the original contract and is accounted for on either a prospective basis as a termination of the existing contract and the creation of a new contract, or a cumulative catch-up basis.

### Cost of Revenue

Our cost of revenue represents the cost of providing our digital media network channels and advertising and membership services. The cost of revenue that we have incurred in the periods presented primarily include:

- Publisher Partner guarantees and revenue share payments;
- amortization of developed technology and platform development;
- royalty fees;
- hosting, bandwidth and software license fees;
- printing, distribution, and fulfillment costs;
- payroll and related expenses for customer support, technology maintenance, and occupancy costs of related personnel;
- fees paid for data analytics and to other outside service providers; and
- stock-based compensation of related personnel.

### **Platform Development**

For the years presented, substantially all of our technology expenses are development costs for the Maven Platform that were capitalized as intangible costs. Technology costs are expensed as incurred or capitalized into property and equipment in accordance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 350, *Intangibles – Goodwill and Other*. This ASC requires that costs incurred in the preliminary project and post-implementation stages of an internal use software project be expensed as incurred and that certain costs incurred in the application development stage of a project be capitalized.

We capitalize internal labor costs, including compensation, benefits and payroll taxes, incurred for certain capitalized platform development projects. Our policy with respect to capitalized internal labor stipulates that labor costs for employees working on eligible internal use capital projects are capitalized as part of the historical cost of the project when the impact, as compared to expensing such labor costs, is material. Maven Platform development capitalized during the application development stage of a project include:

- payroll and related expenses for personnel; and
- stock-based compensation of related personnel.

### Selling and Marketing

Selling and marketing consist primarily of expenses incurred in selling and marketing our products. Our selling and marketing expenses include:

- payroll and employee benefits of selling and marketing account management support teams;
- professional marketing services;
- office and occupancy costs;
- circulation costs;
- advertising costs; and
- stock-based compensation of related personnel.

### General and Administrative

General and administrative expenses consist primarily of:

- payroll and employee benefits for executive and administrative personnel;
- professional services, including accounting, legal and insurance;
- office and occupancy costs;
- conferences;
- other general corporate expenses; and
- stock-based compensation of related personnel.

## Leases

We have various lease arrangements for certain equipment and its offices. Leases are recorded as an operating lease right-of-use assets and operating lease liabilities on the consolidated balance sheets. Leases with an initial term of 12 months or less are not recorded on the consolidated balance sheets. At inception, we determine whether an arrangement that provides control over the use of an asset is a lease. When it is reasonably certain that we will exercise the renewal period, we include the impact of the renewal in the lease term for purposes of determining total future lease payments. Rent expense is recognized on a straight-line basis over the lease term.

In February 2016, FASB issued Accounting Standards Update ("ASU") ASU 2016-02, *Leases (Topic 842)*, in order to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet for those leases classified as operating leases under prior GAAP. We adopted ASU 2016-02 on January 1, 2019 which resulted in the recognition of right-of-use assets of approximately \$1.7 million, lease liabilities for operating leases of approximately \$1.8 million, with no cumulative effect adjustment on retained earnings on our consolidated balance sheets, with no material impact to our consolidated statements of (as further described in Note 7, *Leases*, in our accompanying consolidated financial statements).

### Goodwill

Goodwill represents the excess of the purchase price over the fair value of the net tangible and intangible assets of businesses acquired in a business combination. Goodwill is not amortized but rather is tested for impairment at least annually on December 31, or more frequently if events or changes in circumstances indicate that the carrying amount of goodwill may not be recoverable. We adopted ASU 2017-04 (as further described in Note 2, *Summary of Significant Accounting Policies*, in our accompanying consolidated financial statements) during the first quarter of 2020 which eliminated Step 2 from the goodwill impairment test. We operate as one reporting unit, therefore, the impairment test is performed at the consolidated entity level by comparing the estimated fair value of the Company to its carrying value. We have elected to first assess the qualitative factors to determine whether it is more likely than not that the fair value of its single reporting unit is less than its carrying amount as a basis of determining whether it is necessary to perform the quantitative goodwill impairment test. If we determine that it is more likely than not that its fair value is less than its carrying amount, then the quantitative goodwill impairment test will be performed. The quantitative goodwill impairment test identifies goodwill impairment and measures the amount of goodwill impairment loss to be recognized by comparing the fair value of our single reporting unit with its carrying amount. If the fair value exceeds the carrying amount, no further analysis is required; otherwise, any excess of the goodwill carrying amount over the implied fair value is recognized as an impairment loss, and the carrying value of goodwill is written down to fair value.

### **Stock-Based Compensation**

We provide stock-based compensation in the form of (a) stock awards to employees and directors, comprised of restricted stock awards and restricted stock units, (b) stock option grants to employees, directors and consultants, (c) common stock warrants to Publisher Partners (as further described in Note 22, Stock-Based Compensation, in our accompanying consolidated financial statements), and (d) common stock warrants to ABG (as further described in Note 22, Stock-Based Compensation, in our accompanying consolidated financial statements).

We account for stock awards and stock option grants to employees, directors, and consultants by measuring the cost of services received in exchange for the stock-based payments as compensation expense in our consolidated financial statements. Stock awards and stock option grants to employees which are time-vested are measured at fair value on the grant date, and charged to operations ratably over the vesting period. Stock awards and stock option grants to employees which are performance-vested are measured at fair value on the grant date and charged to operations when the performance condition is satisfied.

Prior to the adoption of ASU 2018-07 (as further described in Note 22, *Stock-Based Compensation*, in our accompanying consolidated financial statements), we accounted for stock-based payments to certain directors and consultants, and Publisher Partners (collectively the "non-employee awards") by determining the value of the stock compensation based upon the measurement date at either (a) the date at which a performance commitment is reached or (b) at the date at which the necessary performance to earn the equity instruments is complete, resulting in financial reporting period adjustments to stock-based compensation during the vesting terms for changes in the fair value of the awards. After adoption of ASU 2018-07, the measurement date for non-employee awards is the later of the adoption date of ASU 2018-07, or the date of grant, without change in the fair value of the award. There was no cumulative effect of adoption of ASU 2018-07 on January 1, 2019. For stock-based awards granted to non-employees subject to graded vesting that only contain service conditions, we have elected to recognize stock-based compensation expense using the straight-line recognition method.

The fair value measurement of equity awards and grants used for stock-based compensation is as follows: (1) restricted stock awards and restricted stock units which are time-vested are determined using the quoted market price of the Company's common stock at the grant date; (2) stock option grants which are time-vested and performance-vested are determined utilizing the Black-Scholes option-pricing model at the grant date; (3) restricted stock awards which provide for performance-vesting and a true-up provision are determined through consultants with our independent valuation firm using the binomial pricing model at the grant date; (4) stock option grants which provide for market-based vesting with a time-vesting overlay are determined through consultants with our independent valuation firm using the Monte Carlo model at the grant date; (5) Publisher Partner Warrants are determined utilizing the Black-Scholes option-pricing model; and (6) ABG Warrants are determined utilizing the Monte Carlo model (as further described in Note 22, *Stock-Based Compensation*, in our accompanying consolidated financial statements).

Fair value determined under the Black-Scholes option-pricing model and Monte Carlo model is affected by several variables, the most significant of which are the life of the equity award, the exercise price of the stock option or warrants, as compared to the fair market value of the common stock on the grant date, and the estimated volatility of the common stock over the term of the equity award. Estimated volatility is based on the historical volatility of our common stock and is evaluated based upon market comparisons. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The fair market value of common stock is determined by reference to the quoted market price of our common stock.

The fair value of the stock options granted were probability weighted effective January 1, 2019 under the Black-Scholes option-pricing model or Monte Carlo model as determined through consultants with our independent valuation firm since the value of the units or options, among other things, depend on the volatility of the underlying shares of our common stock, under the following two scenarios: (1) scenario one assumes that our common stock will be up-listed on a national stock exchange (the "Exchange") on a certain listing date (the "Up-list Date"); and (2) scenario two assumes that our common stock is not up-listed on the Exchange prior to the final vesting date of the grants (the "No Up-list"), collectively referred to as the "Probability Weighted Scenarios".

We classify stock-based compensation expense in our consolidated statements of operations in the same manner in which the award recipient's cash compensation costs are classified.

#### **Income Taxes**

We utilize the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax law is recognized in results of operations in the period that includes the enactment date.

### **Impairment of Long-Lived Assets**

We periodically evaluate the carrying value of long-lived assets to be held and used when events or circumstances warrant such a review. The carrying value of a long-lived asset to be held and used is considered impaired when the anticipated separately identifiable undiscounted cash flows from such an asset are less than the carrying value of the asset. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the long-lived asset. Fair value is determined primarily by reference to the anticipated cash flows discounted at a rate commensurate with the risk involved.

# **Recently Issued Accounting Pronouncements**

Note 2, *Summary of Significant Accounting Policies*, in our accompanying consolidated financial statements appearing elsewhere in this Annual Report includes Recently Issued Accounting Pronouncements.

### **Off-Balance Sheet Arrangements**

As of December 31, 2020, the following transactions, obligations or relationships represent our off-balance sheet arrangements:

Strome Warrants. On June 15, 2018, we modified the two securities purchase agreements dated January 4, 2018 and March 30, 2018 with Strome Mezzanine Fund LP ("Strome"). Strome was also granted observer rights on our Board. As consideration for such modification, we issued warrants to Strome to purchase up to 1,500,000 shares of our common stock, exercisable at price of \$0.50 per share (as amended) (as further described in Note 21, *Stockholders' Equity*, in our accompanying consolidated financial statements), which are carried on our consolidated balance sheets as a derivative liability at fair value, as adjusted at each period-end since, among other criteria, delivery of unregistered shares is precluded upon exercise The warrants are exercisable for a period of five years, subject to customary anti-dilution adjustments, and may, in the event there is no effective registration statement covering the resale of the warrant shares, be exercised on a cashless basis in certain circumstances. Warrants exercisable for up to 1,500,000 shares of our common stock were outstanding as of December 31, 2020, with a derivative liability fair value of \$704,707. In the event Strome decided to exercise these warrants, since shares of our common stock were available to settle the instrument, there would be no impact to our cash resources.

B. Riley Warrants. On October 18, 2018, we issued warrants to B. Riley to purchase up to 875,000 shares of our common stock, with an exercise price of \$1.00 per share (as further described in Note 21, *Stockholders' Equity*, in our accompanying consolidated financial statements), which are carried on the consolidated balance sheets as a derivative liability at fair value, as adjusted at each period-end since, among other criteria, delivery of unregistered shares is precluded upon exercise. The warrants are exercisable for a period of seven years, subject to customary anti-dilution adjustments, and may, if at any time after the six-month anniversary of the issuance of the warrants there is no effective registration statement covering the re-sale of the shares of common stock underlying the warrants, be exercised on a cashless basis. Warrants exercisable for up to 875,000 shares of our common stock were outstanding as of December 31, 2020, with a derivative liability fair value of \$443,188. In the event B. Riley decided to exercise these warrants (which are subject to certain contractual exercise limitations), since shares of our common stock were available to settle the instrument after considering the contractual exercise limitations, there would be no impact to our cash resources.

# **Contractual Obligations**

The following table sets forth our principal cash operating obligations and commitments as of December 31, 2020, aggregating to approximately \$49.5 million.

			Payments due by Year							
	Total	2021	2022	2023	2024	2025	Thereafter			
Operating leases	\$ 41,948,685	\$ 3,804,853	\$ 3,525,158	\$ 3,528,696	\$ 3,526,406	\$3,740,591	\$ 23,822,981			
Employment contracts	2,375,000	1,461,842	913,158	-	-	-	-			
Consulting agreement	5,146,499	4,554,399	592,100	-	-	-	-			
Total	\$ 49,470,184	\$ 9,821,094	\$ 5,030,416	\$ 3,528,696	\$ 3,526,406	\$3,740,591	\$ 23,822,981			

## Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Not applicable to a "smaller reporting company" as defined in Item 10(f)(1) of SEC Regulation S-K.

## Item 8. Financial Statements and Supplementary Data

All information required by this item is listed in the Index to Financial Statements in Part IV, Item 15(a)(1) of this Annual Report.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

### Item 9A. Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

Our management is responsible for establishing and maintaining a system of disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) that is designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive officer(s) and principal financial officer(s), or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

In accordance with Exchange Act Rules 13a-15 and 15d-15, an evaluation was completed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the fiscal year ended December 31, 2020. This evaluation commenced in 2020 and continued until the filing of this Annual Report. Based on that evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were not effective in providing reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act was recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms.

### Management's Annual Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act). Internal control over financial reporting is a process, including policies and procedures, designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles. Our management assessed our internal control over financial reporting based on the Internal Control—Integrated Framework (2013 Framework) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Our system of internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving their control objectives. Furthermore, smaller reporting companies face additional limitations. Smaller reporting companies employ fewer individuals and find it difficult to properly segregate duties. Smaller reporting companies tend to utilize general accounting software packages that lack a rigorous set of software controls.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis.

Based on our evaluation under the framework in COSO, our management concluded that our internal control over financial reporting was not effective as of December 31, 2020. This conclusion is based on such criteria and we believe that control over financial reporting was ineffective because: (i) we lacked monitoring over the completeness and accuracy of our underlying accounting records and had ineffective controls over our period end financial disclosure and reporting processes and information technology systems; (ii) we had inadequate segregation of duties consistent with control objectives; and (iii) we have a history of untimely filed periodic reports, including being unable to timely file our Annual Report on Form 10-K for the year ended December 31, 2018 (that was filed in January 2021), our Annual Report on Form 10-K for the year ended December 31, 2019, which included our quarterly results for 2019 (that was filed in April 2021), and our Quarterly Reports on Forms 10-Q for the quarterly periods ended March 31, 2020, June 30, 2020, and September 30, 2020 (that were filed in May 2021). These weaknesses continue and have not been remediated as of the date of filing this Annual Report.

Management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated and begun to implement procedures intended to remediate the material weaknesses identified as of December 31, 2020. During fiscal 2020, we have engaged external certified public accountants to assist our accounting department and Chief Financial Officer in preparing the necessary periodic reports. In TheStreet Merger, we also acquired some additional employees with accounting experience that has assisted us with preparing our periodic reports. We believe our accounting department is now capable of bringing us current with our periodic filing obligations. In addition, our Audit Committee is now assisting our Board in fulfilling its responsibility to oversee (i) the integrity of our financial statements, our accounting and financial reporting processes, and financial statement audits, (ii) our compliance with legal and regulatory requirements, (iii) our systems of internal control over financial reporting and disclosure controls and procedures, (iv) the engagement of our independent registered public accounting firm, and its qualifications, performance, compensation, and independence, (v) review and approval of related party transactions, and (vi) the communication among our independent registered public accounting firm, our financial and senior management, and our Board.

In addition, we intend to undertake the following additional remediation measures to address the material weaknesses described in this Annual Report:

- (i) we intend to update the documentation of our internal control processes, including formal risk assessment of our financial reporting processes; and
- (ii) we intend to implement procedures pursuant to which we can ensure segregation of duties and hire additional resources to ensure appropriate review and oversight.

We have been impacted by the COVID-19 pandemic, which has resulted in us being unable to fully implement our remediation plan. We will continue to evaluate and implement procedures as deemed appropriate to remediate these material weaknesses; however, we expect that the remediation of those matters that were deemed material weaknesses will be fully complete no later than December 31, 2021.

### **Auditor's Report on Internal Control Over Financing Reporting**

This Annual Report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by our registered public accounting firm pursuant to the rules of the SEC that permit us to provide only management's report in this Annual Report.

# **Changes in Internal Control over Financial Reporting**

In connection with our continued monitoring and maintenance of our controls procedures as part of the implementation of Section 404 of the Sarbanes, we continue to review, test, and improve the effectiveness of our internal controls. Other than with respect to the remediation efforts discussed above, there have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the year ended December 31, 2020 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **Item 9B. Other Information**

None.

### Part III

### Item 10. Directors, Executive Officers and Corporate Governance

### **Current Officers and Directors**

The following table includes the names, ages and titles of our directors and executive officers. Directors are to be elected each year by our stockholders at an annual meeting. Each director holds his or her office until his or her successor is elected and qualified or resignation or removal. Executive officers are appointed by our Board. Each executive officer holds his or her office until he or she resigns or is removed by our Board or his or her successor is appointed and qualified.

Name	Age	Current Title	Dates in Position or Office
Ross Levinsohn	58	Chief Executive Officer and Director (1)	August 26, 2020 – Present
Paul Edmondson	46	President, Platform (2)	October 10, 2019 – Present
Douglas Smith	61	Chief Financial Officer and Secretary	May 3, 2019 – Present
Andrew Kraft	48	Chief Operating Officer (3)	October 1, 2020 – Present
Avi Zimak	46	Chief Revenue and Strategy Officer	December 19, 2019 – Present
Jill Marchisotto	44	Chief Marketing Officer	October 1, 2020 – Present
H. Robertson Barrett	54	President, Media	February 18, 2021 – Present
John Fichthorn	48	Executive Chairman (4)	August 23, 2018 – Present
Peter Mills	66	Director (5)	September 20, 2006 - Present
Todd Sims	51	Director (6)	August 23, 2018 – Present
B. Rinku Sen	54	Director (7)	November 3, 2017 – Present
Daniel Shribman	37	Director (8)	June 11, 2021 – Present
Carlo Zola	43	Director (9)	June 11, 2021 – Present

- (1) Mr. Levinsohn held the title of Chief Executive Officer of Sports Illustrated from September 2019 until his appointment as our Chief Executive Officer and a director on August 26, 2020.
- (2) Mr. Edmondson previously held the title of our Chief Operating Officer from August 2018 until December 2019. Mr. Edmondson also served as President from October 10, 2019 until February 18, 2021; however, on February 18, 2021, the role of President was split into two offices, President, Platform, which Mr. Edmondson holds, and President, Media.
- (3) Mr. Kraft previously held the title of Executive Vice President and Chief Strategy and Revenue Officer from December 2018 until December 2019.
- (4) Mr. Fichthorn is the Chairman of our Compensation Committee and serves on our Audit Committee and Special Finance and Governance Committee.
- (5) Mr. Mills is the Chairman of our Audit Committee and serves on our Compensation Committee and Special Finance and Governance Committee.
- (6) Mr. Sims is the Chairman of our Nominating and Corporate Governance Committee and serves on our Audit Committee.
- (7) Ms. Sen is a member of our Nominating and Corporate Governance Committee.
- (8) Mr. Shribman serves on our Nominating and Corporate Governance Committee and Special Finance and Governance Committee.
- (9) Mr. Zola serves on our Compensation Committee.

### **Former Officers and Directors**

The following table includes the names, ages, and titles of our directors and executive officers who served as a director or executive officer during fiscal 2020 but who no longer serve as an executive officer or director.

Name	Age	Current Title	Dates in Position or Office
James Heckman	55	Chief Executive Officer and Director (1)	November 4, 2016 – August 26, 2020
William Sornsin	59	Chief Operating Officer	November 4, 2016 – August 23, 2018; December 9, 2019 – September 4, 2020
Benjamin Joldersma	43	Chief Technology Officer	November 4, 2016 – September 30, 2020
Joshua Jacobs	50	Director (2)	May 31, 2017 – March 9, 2021
David Bailey	30	Director	January 28, 2018 – June 10, 2021
Eric Semler	56	Director	March 9, 2021 – June 8, 2021

- (1) On August 26, 2020, Mr. Levinsohn replaced Mr. Heckman as our Chief Executive Officer and as a director.
- (2) Mr. Jacobs previously served as our Executive Chairman from May 2017 until August 2018 and served as our President from January 2018 until October 2019. Mr. Jacobs terminated his employment with us in December 2019. He continued to serve as a director until March 9, 2021.

### **Biographical Information on Officers and Directors**

Ross Levinsohn has served as our Chief Executive Officer and a director since August 26, 2020. Mr. Levinsohn joined us on June 14, 2019 as the Chief Executive Officer of Sports Illustrated. Mr. Levinsohn also served as one of our directors briefly in 2017. Mr. Levinsohn was an executive with Tribune Publishing from August 21, 2017 until January 17, 2019, serving first as the Chief Executive Officer of the Los Angeles Times and then as the Chief Executive Officer of Tribune Interactive. He was the managing partner of Whisper Partners, an advisory firm, from June 2016 to August 2017. Mr. Levinsohn also previously served as Chief Executive Officer at Guggenheim Digital Media from January 2013 to June 2014, overseeing brands including The Hollywood Reporter and Billboard Magazine. He served in various executive positions at Yahoo! Inc. ("Yahoo!"), a global internet company, from October 2010 to August 2012, including as the Interim Chief Executive Officer and Executive Vice President, Head of Global Media and Head of the Americas. Mr. Levinsohn co-founded and served as managing director at Fuse Capital, an investment and strategic equity management firm focused on investing in and building digital media and communications companies, from 2007 to 2010. Prior to his time at Fuse Capital, Mr. Levinsohn spent six years at News Corporation, serving in roles including President of Fox Interactive Media and Senior Vice President of Fox Sports Interactive. Earlier in his career, Mr. Levinsohn held senior management positions with AltaVista, CBS Sportsline and HBO. We believe that Mr. Levinsohn is qualified to serve as one of our directors because of his vast executive experience with various media companies and his understanding of our business through his service as our Chief Executive Officer.

**Paul Edmondson** has served as President of Platform since February 16, 2021, the date on which we split our President role into two separate officer roles. Prior to this appointment, he served as our President since October 10, 2019. Beginning on February 16, 2021, Mr. Edmondson's role as President will be overseeing the Maven Platform operations. Mr. Edmondson also served as our Chief Operating Officer from August 23, 2018 until December 9, 2019. Mr. Edmondson oversees our platform business that offers the core content management system, programmatic advertising technology and multitenant subscription stack for publishers serving partner publishers and our owned and operated properties. Mr. Edmondson joined the Company with the acquisition of HubPages, where he served as Founder and Chief Executive Officer beginning in January 2006. Prior to HubPages, he served as the Group Product Manager for Microsoft Corporation's MSN Entertainment. He joined Microsoft Corporation with the acquisition of MongoMusic, Inc., and prior to that he developed applications for Hewlett-Packard Company.

**Douglas Smith** has served as our Chief Financial Officer since May 3, 2019. Before joining us, Mr. Smith served as the Chief Financial Officer of Ashworth College from March 2016 to April 2019. Mr. Smith also served as the Chief Financial Officer of Scout Media from May 2015 to March 2016, GLM Shows from November 2011 to May 2014, EducationDynamics from July 2009 to November 2011, Datran Media from June 2005 to December 2008, and Peppers & Rogers Group from October 2000 to May 2005. From May 1993 to October 2000, Mr. Smith served as Senior Vice President and Treasurer of Primedia. Prior to his corporate experience, Mr. Smith served as the Senior Vice President of the Bank of New York from June 1982 to May 1993. Mr. Smith earned his Masters of Business Administration from Columbia Business School and his Bachelor of Arts in Economics from Connecticut College.

Andrew Kraft has served as our Chief Operating Officer since October 1, 2020. Mr. Kraft joined us in December 2018 and served in a variety of senior leadership roles before transitioning to a consulting role from April 2020 through October 2020, when he rejoined us as a full-time employee. Prior to joining us, Mr. Kraft served in a variety of roles on the executive team of Xandr, a division of AT&T Inc., formerly known as AppNexus, for seven years, including as the head of Business and Corporate Development, as a co-founder of the company's publisher business and head of Publisher Strategy, and as the Chief Financial Officer. Previously, Mr. Kraft was the Senior Vice President, AMP & Publisher Solutions for Collective, where he led business development for the company's audience management and monetization platform. Mr. Kraft studied Physics and Theater at the Massachusetts Institute of Technology.

Avi Zimak has served as our Chief Revenue Officer and Head of Global Strategic Partnerships since December 9, 2019. Before joining us, Mr. Zimak served as the Chief Revenue Officer & Publisher of New York Media from March 2017 to December 2019. From September 2012 to January 2015, Mr. Zimak served as the Vice President of Sales of North America for Outbrain. Mr. Zimak also served as the General Manager of The Americas for Outbrain from January 2015 to February 2017. He served on various management teams at Hearst Corporation from August 2007 to September 2012 and worked toward the launch and oversight of the Hearst App Lab. Mr. Zimak served in national sales roles for Condé Nast from 2003 to 2007, Time Inc. from 2001 to 2003, Advance Publications American City Business Journals from 1998 to 2001, and Ziff Davis from 1997 to 1998. Mr. Zimak received his Bachelor of Arts from the State University of New York at Potsdam in 1997.

Jill Marchisotto has served as our Chief Marketing Officer since October 1, 2020. She also served as our Chief Consumer Marketing & Membership Officer from November 2019 until October 2020. Ms. Marchisotto joined us in 2019 with our acquisition of TheStreet, where she led the consumer subscription business and marketing strategy for the brand's suite of products, including Jim Cramer's popular investment club. Her roles with TheStreet included Executive Director, Consumer Marketing from October 2017 until October 2019; Senior Director of Marketing from February 2017 until October 2017; and Director of Marketing from May 2016 until January 2017. From May 2013 to May 2016, Ms. Marchisotto worked on the Consumer Marketing, Retention, and Gift Program for Bloomberg L.P. Prior to that, Ms. Marchisotto worked extensively in both digital and print media and served in various marketing roles at Conde Nast and Wenner Media.

H. Robertson Barrett has served as our President of Media since February 16, 2021. Before joining us, Mr. Barrett served as the President, Digital of Hearst Newspapers from January 2016 to February 2021. From February of 2014 to December of 2015, Mr. Barrett served as the Vice President of Media Strategy and Operations at Yahoo!, and from May 2011 through January of 2014, as Vice President of Yahoo! News and Yahoo! Finance. Mr. Barrett served as Chief Strategy Officer of Perfect Market, Inc., an IdeaLab company, from January 2010 through May 2011. He served in general management positions at Tribune Company from 2005 to 2009, including Senior Vice President and General Manager, Digital, for The Los Angeles Times from January 2005 through May 2008 and Executive Vice President, Tribune Interactive, from May 2008 through December 2009. Mr. Barrett had earlier digital management roles as Vice President and General Manager of Primedia Inc.'s ChannelOne.com from 1998 to 1999, as Vice President and General Manager of The FeedRoom, Inc., a broadband video venture backed by NBC and Tribune, from 1999 to 2001, and as a co-founder of Time.com, as Deputy Editor, in 1994 and 1995 and of ABCNews.com, as Managing Producer from 1996 to 1998. Mr. Barrett received a Bachelor of Arts in Ancient Greek from Duke University in 1988 and a Masters of Public Policy from Harvard University's John F. Kennedy School of Government in 1994.

James Heckman served as our Chief Executive Officer and one of our directors from November 4, 2016 until his resignation on August 26, 2020. Mr. Heckman also served as our President from November 2016 through December 2017. Mr. Heckman has extensive experience in Internet media, advertising, video, and online communities. He was the Chief Executive Officer of North American Membership Group, Inc., including its subsidiary Scout Media, Inc., from October 2013 to May 2016, and Chairman of the board of directors from May 2016 to July 2016. From April 2011 to August 2012, Mr. Heckman served as Head of Global Media Strategy for Yahoo!. He was previously the Founder and Chief Executive Officer of 5to1, an advertising platform, from August, 2008 through its 2011 sale to Yahoo!; Chief Strategy Officer of Zazzle.com from 2007 to 2008; Chief Strategy Officer of FOX Interactive Media from 2005 to 2007, where he architected the ad alliance between Myspace; Founder and Chief Executive Officer of Scout.com, from April 2001 through to its sale to FOX Interactive Media in September 2005; Founder and Chief Executive Officer of Rivals.com from 1997 to 2000; and President and Publisher of NFL Exclusive, official publication for every NFL team, from 1991 to 1998. He holds a Bachelor of Arts in Communications from the University of Washington.

Joshua Jacobs served as a member of our Board from May 31, 2017 until March 9, 2021. Mr. Jacobs also served as President from January 1, 2018 to October 10, 2019, as Executive Chairman from May 1, 2017 until January 27, 2018. He has served as a member of the board of directors of Resonant Inc., a late-stage software development company located in Goleta, California, since June 2018, and as a member of the board of directors of Logiq, a global e-commerce, MarTech and Fintech enablement platform, since September 2020. Mr. Jacobs served as a member of the board of directors of Invoca, Inc., a private company focused on conversation intelligence software, from June 2012 until December 2020. Mr. Jacobs was the President, Services at Kik Interactive from May 2015 to December 2016. From June 2011 to April 2014, Mr. Jacobs was Chief Executive Officer of Accuen Media, an Omnicom Company. From September 2009 to April 2011, Mr. Jacobs was Senior Vice President of Marketing for Glam Media. From July 2007 to October 2009, Mr. Jacobs was the Vice President and General Manager of Advertising Platforms at Yahoo!. He has also held leadership positions at X1 Technologies and Bigstep. Mr. Jacobs also serves on the board of directors of the following public companies: Resonant Inc. (Nasdaq) and Logiq Inc. (OTCQX). We believe that Mr. Jacobs is qualified to serve as one of our directors because of his expertise and experience in digital media, technology, and advertising businesses.

William Sornsin was one of our founders and served as our Chief Operating Officer from November 2016 through August 2018, and then again from December 2019 until September 2020. Prior to joining us, Mr. Sornsin served as the Chief Technology Officer of North American Membership Group, Inc., including its subsidiary Scout Media, Inc., from October 2013 to January 2016, and as the Chief Operating Officer from January 2016 to July 2016. Mr. Sornsin ran MSN's Core Technology team before joining Mr. Heckman in 1999 as co-founder and Chief Technology Officer of Rivals.com. In 2001, he became co-founder and Chief Technology Officer and Chief Operating Officer for the original Scout.com and served as the Vice President of Engineering and Operations at Fox Interactive Media after the acquisition of Scout Media, Inc. in 2005. Prior to his service at Rivals.com and Scout Media, Inc., Mr. Sornsin held a variety of roles at Microsoft, including Group Manager of MSN Core Technology and Product Planning Lead for Microsoft Exchange. He holds a Bachelor of Science in Electrical/Computer Engineering from the University of Iowa and a Masters of Business Administration from the University of California – Los Angeles.

Benjamin Joldersma served as our Chief Technology Officer from November 2016 until September 2020. Mr. Joldersma has developed a deep expertise in large-scale systems, rapid development, and online product innovation. He served as the Chief Technology Officer of North American Membership Group, Inc., including its subsidiary Scout Media, Inc., from January 2016 to July 2016, and as the Chief Product Officer, responsible for product vision and all software engineering, from October 2013 to January 2016. Mr. Joldersma was a Senior Software Engineer at Google from December 2012 to October 2013, working on imagery-related products under the Geo organization, and Principal Software Engineer at Yahoo! from June 2011 to December 2012, working on advertising platform technology. He was a System Architect at 5to1 from August 2008 through its June 2011 sale to Yahoo!. Mr. Joldersma was the founder of Skull Squadron, a company at which he held software architecture and engineering positions from 2007 to 2009; was a founder of All-In-One Creations from 2004 to 2007; served as a software engineer at aQuantive in 2006; as a software design engineer at Pacific Edge Software in 2005; as a lead software architect at Scout Media, Inc. from 2001 to 2005; as a web developer at Rivals.com from 1999 to 2001; and as a web design engineer at Microsoft from 1998 to 1999. He studied Computer Science at the University of Puget Sound.

Peter Mills has served as one of our directors since September 2006. Mr. Mills is an entrepreneur in the San Francisco Bay Area. Since October 2016, he has served as the Chief Executive Officer of Track3t, a company developing automated indoor location services for manufacturers and distributors. He was the Chief Executive Officer of Cimbal, Inc., a startup company developing a mobile payments system in Los Altos, California, from March 2014 to December 2016. From May 2004 until December 2012, he was Vice President of Sales at Speck Design, a leading product design firm with offices in Palo Alto, California. From July 2007 to April 2008, Mr. Mills served as President, Chief Executive Officer, and Chairman of the board of directors of Integrated, our predecessor. He spent 15 years selling sophisticated industrial robotics and automation systems with Omron Adept Technology, Inc. (formerly known as Adept Technology, Inc.), the leading U.S. manufacturer of industrial robots, and Hewlett-Packard Company. He also served as the Vice President of Sales from October 2000 to September 2001 at Softchain, an enterprise supply chain software company acquired by RiverOne, Inc. in 2001, which was later acquired by i2 Technologies, Inc. in 2006. Mr. Mills has significant experience with respect to the design and manufacturing needs of a variety of industries including medical devices, disk drives, consumer products, food packaging, printers, computers and networking, and semiconductor equipment. He has extensive international business experience in Japan, Singapore, and Korea. Mr. Mills earned a Master of Business Administration from Harvard Business School and a Bachelor of Arts in engineering, cum laude, from Dartmouth College. We believe Mr. Mills is qualified to serve as one of our directors because of his prior management experience and significant business experience within a variety of technology-driven industries.

**Todd Sims** has served as a member of our Board since August 23, 2018. Mr. Sims has served as the President of B. Riley Venture Capital ("BRVC"), a wholly owned subsidiary of B. Riley since October 2020. Prior to his current position with BRVC, Mr. Sims served as a member of B. Riley's board of directors from 2016 to 2020. Prior to his role at BRVC, Mr. Sims spent 10 years as Senior Vice President of Digital Strategy of Anschutz Entertainment Group, Inc., one of the leading sports and entertainment presenters in the world, overseeing business and corporate development for its ticketing business, AXS Digital, LLC. Prior to that, Mr. Sims spent more than 15 years building Internet businesses. In the mid-1990s, Mr. Sims served as ESPN's executive producer of NFL.com, NBA.com, and NASCAR Online. Mr. Sims also served on the management team of eCompanies, LLC, an incubator which has incubated a number of companies including Jamdat Mobile Inc. (acquired by Electronic Arts Inc.), Business.com Inc. (acquired by R.H. Donnelley Corp.), and Boingo Wireless, Inc. Mr. Sims serves as an advisor to the Los Angeles Dodgers Tech Accelerator and was a guest lecturer at the University of Southern California's Marshall School of Business. Mr. Sims graduated from Colorado College in 1992. Mr. Sims' digital media experience provides an important resource to our Board and qualifies him for service as a director.

John A. Fichthorn is our Executive Chairman and has served as a member of our Board since August 23, 2018. Mr. Fichthorn is currently the Founder and Portfolio Manager of MedTex Ventures. From April 2017 to April 2020, Mr. Fichthorn served as Head of B. Riley Alternatives, a division of B. Riley Capital Management, LLC ("B. Riley Capital Management"), which is an SEC-registered investment adviser and wholly owned subsidiary of B. Riley. From April 2020 until November 2020, he served as a consultant to B. Riley. Mr. Fichthorn was a Co-Founder of Dialectic Capital Management, LLC, an investment management firm, and has been a portfolio manager of the firm since 2003. Mr. Fichthorn was employed by Maverick Capital from 2000 until 2003, most recently as Managing Director of the technology group. From 1999 to 2000, Mr. Fichthorn was an analyst at Alliance Capital working across multiple hedge fund products and as a member of the technology team. From 1997 to 1999, Mr. Fichthorn was an analyst at Quilcap Corporation, a short-biased hedge fund where he covered all sectors, with a focus on technology. From 1995 to 1997, Mr. Fichthorn worked at Ganek & Orwicz Partners. Mr. Fichthorn is the lead independent director of Quantum Corporation since April of 2019, and he was a Director of Health Insurance Innovations (also known as Benefytt Corporation), Inc. from Dec 2017 until the company's sale in August of 2020. Mr. Fichthorn also served on the boards of California Micro Devices and Immersion Corporation as well as several private company boards. Mr. Fichthorn has significant experience in accounting and financial matters with the unique perspective of representing the interests of stockholders on several public company boards, all of which qualify him for service as one of our directors.

**B. Rinku Sen** has served as one of our directors since November 3, 2017. Ms. Sen is a writer and a political strategist. She is currently the Executive Director of Narrative Initiative. She was formerly Executive Director and as Publisher of their award-winning news site <u>Colorlines</u>. She was also a James O. Gibson Innovation Fellow at PolicyLink. Her books *Stir it Up* and *The Accidental American* theorize a model of community organizing that integrates a political analysis of race, gender, class, poverty, sexuality, and other systems. She has served on numerous non-profit boards, including the Women's March, where she is co-President, The Nation editorial board, and the Foundation for National Progress, and is publisher of Mother Jones magazine. We believe that Ms. Sen is qualified to serve as a director because of her experience and qualifications as a journalist, publisher, and political activist, as well as her experience in serving on many non-profit boards, including leadership positions in governance, finance, and executive committees.

Daniel Shribman has served as one of our directors since June 11, 2021. He has served as the Chief Investment Officer of B. Riley since 2019 and President of its B. Riley Principal Investments subsidiary, which acquires, invests, and operates companies with a focus on maximizing cash flows through operational expertise, since 2018. Mr. Shribman has served as a member of the board of directors of Alta Equipment Group Inc. (NYSE: ALTG) since February 2020 and as a member of the board of directors and audit committee chair of Eos Energy Enterprises (Nasdaq: EOSE) since November 2020. ALTG and EOSE previously completed successful business combinations with two special purpose acquisition companies (or SPACs), B. Riley Principal Merger and B. Riley Principal Merger II, sponsored by a subsidiary of B. Riley. Mr. Shribman has served as the Chief Executive Officer of B. Riley Principal 150 Merger Corp. and B. Riley Principal 250 Merger Corp. since April 2021 and May 2021, respectively. Prior to joining B. Riley, Mr. Shribman was a Portfolio Manager at Anchorage Capital Group, L.L.C., a special situation asset manager with over \$15 billion in assets under management. During his tenure, he led investments in dozens of public and private opportunities across the general industrials, transportation, automotive, aerospace, gaming, hospitality and real estate industries. These investments ranged from public equities and bonds to deeply distressed securities, par bank debt, minority owned private equity, and majority owned private equity. Mr. Shribman obtained a MA degree in Economics and History from Dartmouth College. We believe that Mr. Shribman is qualified to serve as a director because of his previous experience working in close collaboration with management teams and boards to maximize shareholder value in the form of both operational turnarounds, capital markets financings and communication and capital deployment initiatives.

Carlo Zola has served as one of our directors since June 11, 2021. He is an investment professional with over 19 years of active experience in the financial markets. Mr. Zola started his professional career in 2002 as a research analyst at Intermonte SIM in Milan, the leading independent Italian investment bank. In 2004, Mr. Zola started working at the largest fund management company in the world with over \$2 trillion under management, Capital Group, where he held positions as analyst and portfolio manager in Los Angeles, New York, Toronto and London. Over 13 years at Capital Group, Mr. Zola successfully managed a portfolio of over \$1 billion in assets, with responsibilities in global and income mandates as well as more focused mandates in Media, Metals and Mining, Chemicals and Real Estate (REITs). During the last 3 years at Capital Group, Mr. Zola also served as Research Portfolio Coordinator (RPC) overseeing investments by a team of over 20 analysts for one of its Growth and Income funds. An early investor in crypto currencies, Mr. Zola left Capital Group in 2018 and has been a founding partner at Paladin Trust, a leading Trust and Custodian business dedicated to the crypto markets founded in 2018. Since January 2020, Mr. Zola is a founding partner at Percival Ventures, an investment firm based in Puerto Rico, focused on early stage blockchain investments and crypto currencies. In late 2020, Mr. Zola was among the founding partners of Atlas Capital Team, L.P. an asset management company in which he retains an active position as Portfolio Manager with a mandate focused on Real Estate and ESG investments. Finally, Mr. Zola serves as a principal of Warlock Partners, LLC ("Warlock") and of Roundtable Media L.L.C. ("Roundtable Media"). Mr. Zola holds a Bachelor of Arts degree in Economics from Bocconi University in Milan, Italy, where he graduated Summa cum Laude in 2002 and a Master's degree in management from CEMS, the Community of European Management Schools, which he attended at ESADE in Barcelona, Spain. We

**David Bailey** served as one of our directors from January 28, 2018 until his resignation on June 10, 2021. Since 2013, Mr. Bailey has served as the Co-Founder and Chief Executive Officer of BTC Inc., which is an industry leader in the digital currency and blockchain space. Through its subsidiaries, BTC Inc. is the publisher of the world's leading digital (Bitcoin Magazine, Distributed, and Let's Talk Bitcoin Network) and print publications (Distributed Magazine and yBitcoin Magazine) dedicated to the cryptocurrency and blockchain spaces, an internationally recognized conference series, a blockchain venture studio, a marketing firm and more. Through his guidance, the company has reached millions of readers, facilitated dozens of clients and pioneered technology that is helping build the future. Mr. Bailey is also a board member of Po.et, a shared, open, universal ledger designed to record metadata and ownership information for digital creative assets. After a highly successful token sale and the first wave of publishers integrating with Po.et, the platform is poised to become a new standard for rewarding content creators and publishers alike. Mr. Bailey is also a member of the board of directors of Blockchain Education Network, sits on the board of advisors for the University of Alabama, and since September 2019 has been the general partner of UTXO Management. Mr. Bailey is a graduate of the University of Alabama. We believe that Mr. Bailey was qualified to serve as a director because of his experience in print and digital publications.

Eric Semler served as one of our directors from March 9, 2021 until his resignation on June 8, 2021. Mr. Semler is a longtime investor in technology and media. Mr. Semler serves as the Managing Member of TCS Capital Management LLC ("TCS Capital Management"), a hedge fund that he founded in 2001. TCS Capital Management is among the largest independent technology, media and telecommunications investment funds with assets of \$3.4 billion. In 2019, Mr. Semler and his spouse, Tracy, partnered with NBA parents Dell and Sonya Curry in founding and developing the *Raising Fame* podcast franchise. Prior to founding TCS Capital Management, Mr. Semler worked as an analyst from 1998 to 2000 for Georgica Advisors, an investment fund focused on media and communications stocks. From 1997 to 1998, he was an investment banking principal in the media and communications group at Montgomery Securities. From 1994 to 1997, Mr. Semler focused on mergers and acquisitions as an associate at James D. Wolfensohn & Co. Mr. Semler began his career as a journalist working for the New York Times and for the Moscow News in Russia. He is the co-author of two books published by Harper Collins: The Language of Nuclear War and The Businessman's Guide to Moscow. Mr. Semler is the founder and chairman of the Bronx Baseball Dreams Foundation, which is a charitable organization that helps New York City youth develop baseball and academic skills to earn college baseball scholarships. He also serves on the board of directors of 8th Wall, a Palo Alto start-up company focused on creating augmented reality products. Mr. Semler has previously served on two public company boards: Angie's List and Geeknet.com. He also served as a board member of dealtime.com, Classic Media, Channel 13/WNET TV, WNYC Radio, Wave Hill, Van Cortlandt Park Conservancy and the Dwight School. Originally from Portland, Oregon, Mr. Semler received his B.A. from Dartmouth College in 1987 and his J.D. and M.B.A. from Harvard University in 1994. Mr. Semler's extensive experience as an i

## **Family Relationships**

There are no family relationships among any of our directors or executive officers.

### **Involvement in Certain Legal Proceedings**

None of our directors and executive officers has been involved in any legal or regulatory proceedings, as set forth in Item 401 of Regulation S-K, during the past ten years.

### **Delinquent Section 16(a) Reports**

Section 16(a) of the Exchange Act requires our officers, directors, and persons who own more than ten percent of a class of our equity securities that is registered pursuant to Section 12 of the Exchange Act within specified time periods to file certain reports of ownership and changes in ownership with the SEC. Officers, directors, and ten-percent stockholders are required by regulation to furnish us with copies of all Section 16(a) forms they file. Based solely on a review of copies of the reports furnished to us and written representations from persons concerning the necessity to file these reports, we believe that all reports required to be filed pursuant to Section 16(a) of the Exchange Act during fiscal 2020 were filed with the SEC on a timely basis, except for the following:

Reporting Person <sup>(9)</sup>	Number of Late Reports	Number of Transactions Not Reported On a Timely Basis	Number of Known Failures to File Required Form
John Fichthorn (1)	3	3	0
Ross Levinsohn (2)	1	5	0
Peter Mills (3)	1	1	0
Joshua Jacobs (4)	1	1	0
B. Rinku Sen (5)	1	1	0
David Bailey (6)	1	1	0
Todd Sims (7)	2	2	0
Paul Edmonson (8)	1	4	1
Douglas Smith	0	0	0
James Heckman	0	0	0
Benjamin Joldersma	0	0	0
Avi Zimak	0	0	0
William Sornsin	0	0	0
H. Robertson Barrett (10)	-	-	-
Eric Semler (10)	-	-	-
Jill Marchisotto (11)	2	3	0
Andrew Kraft (12)	1	3	0
Carlo Zola (10)	-	-	-
Daniel Shribman (10)	-	-	-

- (1) Delinquent reports include: for 2020, three reports.
- (2) Delinquent reports include: for 2020, one report.
- (3) Delinquent reports include: for 2020, one report.
- (4) Delinquent reports include: for 2020, one report.
- (5) Delinquent reports include: for 2020, one report.
- (6) Delinquent reports include: for 2020, one report.
- (7) Delinquent reports include: for 2020, two reports.
- (8) Delinquent reports include: for 2020, one report (consisting of the failure to file a Form 4 to report 4 transactions, all of which occurred on December 31, 2020).

- (9) To our knowledge, B. Riley FBR, and its affiliates, 180 Degree Capital Corp., and Mark E. Strome, each of which is currently or was previously a greater than 10% stockholder, timely filed all of their respective Section 16 filings. The table does not include any information related to any of our other greater than 10% stockholders as we do not have any knowledge as to any delinquent or missing Section 16 filings for such stockholders.
- (10) Messrs. Barrett, Semler, Zola, and Shribman were all appointed during fiscal 2021 and did not serve in their respective capacities during fiscal 2020.
- (11) Delinquent reports include: for 2020, two reports.
- (12) Delinquent reports include: for 2020, one report.

#### Code of Ethics

A Code of Ethics and Business Conduct that applies to our executive officers and other employees, was approved and adopted by our Board on January 1, 2020. Subsequently, our Board adopted an Amended and Restated Business Code of Ethics and Conduct (the "Code of Ethics") and a Code of Ethics for Financial Officers (the "Senior Officer Code"), which applies to the Chief Executive Officer, President, Chief Financial Officer, Treasurer, Chief Accounting Officer, Director Accounting, and Corporate Controller, on March 9, 2021. Copies of the Code of Ethics and Senior Officer Code may be obtained free of charge by written request to TheMaven, Inc., attention Chief Financial Officer, 225 Liberty Street, 27th Floor, New York, New York 10281. We have also filed copies of the Code of Ethics and Senior Officer Code as exhibits to this Annual Report.

### **Nominating and Corporate Governance Committee**

We have not adopted any material changes to the procedures by which security holders may recommend nominees to our Board.

### **Audit Committee**

The Audit Committee of our Board was formed September 14, 2018. The Audit Committee assists our Board in fulfilling its responsibility to oversee (a) the integrity of our financial statements, our accounting and financial reporting processes and financial statement audits, (b) our compliance with legal and regulatory requirements, (c) our systems of internal control over financial reporting and disclosure controls and procedures, (d) the independent auditor's engagement, qualifications, performance, compensation, and independence, (e) review and approval of related party transactions, and (f) the communication among our independent auditors, our financial, and senior management and our Board. The Audit Committee currently consists of Peter Mills, who serves as its Chairman, John Fichthorn, and Todd Sims. Our Board has determined that Mr. Mills, the Chairman of the Audit Committee, is an "audit committee financial expert" as defined under SEC rules.

#### **Item 11. Executive Compensation**

The following table sets forth certain compensation awarded to, earned by, or paid to the following "named executive officers," which is defined as follows:

- (a) all individuals serving as our principal executive officer during the year ended December 31, 2020;
- (b) each of our two other most highly compensated executive officers who were serving as executive officers at the end of the year ended December 31, 2020; and
- (c) any individuals for whom disclosure would have been required but for the fact that the individual was not serving as an executive officer as of the fiscal year ended December 31, 2020.

### **Summary Compensation Table**

(a)	(b)	(c)	(d)	(f) Option	(i) All Other	(j) Total
Name and Principal Position	Year	Salary	Bonus	Awards (1)	Compensation	Compensation
Ross Levinsohn	2020	\$ 412,585	\$ 200,000	\$ -	\$ -	\$ 612,585
Chief Executive Officer and Director <sup>(2)</sup>	2019	-	-	-	-	-
James Heckman	2020	270,059	-	-	116,667(3)	386,726
Former Chief Executive Officer and Director	2019	320,333	105,500	5,803,682	-	6,229,515
Andrew Kraft	2020	188,659	120,000	-	150,000(4)	458,659
Chief Operating Officer and Former Chief Venture						
Officer	2019	-	-	-	-	-
Avi Zimak	2020	412,585	77,175	-	-	489,760
Chief Revenue Officer <sup>(5)</sup>	2019	-	-	-	-	-

- (1) Reflects the fair value of option awards during the years in accordance with FASB ASC 718, Compensation Stock Compensation (refer to our accompanying consolidated financial statements for valuation assumptions in Note 22, *Stock-Based Compensation*).
- (2) Mr. Levinsohn was appointed as our Chief Executive Officer in August 2020.
- (3) "All Other Compensation" consists of \$116,667 that Mr. Heckman received from September 2020 until December 2020 pursuant to a Separation Agreement and a Consulting Agreement, both of which were entered into in August 2020.
- (4) Mr. Kraft was appointed as Chief Operating Officer in October 2020. "All Other Compensation" consists of \$150,000 that Mr. Kraft received pursuant to a Confidential Separation Agreement and General Release (the "Kraft Separation Agreement") that was signed in April 2020.
- (5) Mr. Zimak was appointed as Chief Revenue Officer in December 2019.

### Narrative Discussion of Summary Compensation Table of Named Executive Officers

The following is a narrative discussion of the material information that we believe is necessary to understand the information disclosed in the foregoing Summary Compensation Table. The following narrative disclosure is separated into sections, with a separate section for each of our named executive officers.

With respect to fiscal 2019 and fiscal 2020, each named executive officer received a base salary and was eligible for a stock option award pursuant to either our 2016 Stock Incentive Plan (the "2016 Plan") or our 2019 Plan. Information on the specific components of the 2016 Plan and the 2019 Plan can be found below under the heading "Securities Authorized for Issuance Under Equity Compensation Plans."

### Ross Levinsohn

Stock Option Awards During Fiscal 2020

Mr. Levinsohn did not receive any stock option awards during fiscal 2020.

### **Employment Agreements**

On September 16, 2019, we entered into an employment agreement with Mr. Ross Levinsohn (the "Levinsohn Employment Agreement"). The Levinsohn Employment Agreement contemplated an initial employment term from September 16, 2019 through December 31, 2022, with automatic one-year renewals absent notice from either party. Pursuant to the Levinsohn Employment Agreement, Mr. Levinsohn served as the Chief Executive Officer of Sports Illustrated; President of Maven Media; and a director. Mr. Levinsohn was paid a base salary of \$450,000 per annum, subject to an annual adjustment, a one-time signing bonus of \$100,000, and was entitled to the same employment benefits available to our employees as well as the reimbursement of business expenses during the term of employment. Mr. Levinsohn was also entitled to certain performance-based annual and quarterly cash bonuses and equity incentive awards. The Levinsohn Employment Agreement provided for various termination events under which he would have been entitled to salary continuance for the remainder of the current term plus one year, including quarterly bonuses for the remainder of the current term, and full, immediate acceleration of vesting of his unvested equity awards. He was also subject to a restrictive covenant on competitive employment during the term of the Levinsohn Employment Agreement, and a restrictive covenant on solicitation of our employees, customers, and vendors for up to six months after termination of the Levinsohn Employment Agreement.

On May 1, 2020, we amended the Levinsohn Employment Agreement (the "Amended Levinsohn Employment Agreement"). The Amended Levinsohn Employment Agreement such that Mr. Levinsohn was to be paid a salary of \$427,500 per annum. It also amended the Levinsohn Employment Agreement such that it provided for various termination events under which he would be entitled to eighteen months of salary continuance, including quarterly bonuses for the eighteen-month period. Pursuant to the Amended Levinsohn Employment Agreement, Mr. Levinsohn was to continue to serve as the Chief Executive Officer of Sports Illustrated; President of Maven Media; and a director.

On February 18, 2021, we entered into the second amended and restated executive employment agreement (the "Second A&R Employment Agreement"), which was effective as of August 26, 2020, the date on which Mr. Levinsohn was appointed as our Chief Executive Officer. The Second A&R Employment Agreement amends and restates the Levinsohn Employment Agreement and the Amended Levinsohn Employment Agreement. Pursuant to the terms of the Second A&R Employment Agreement, Mr. Levinsohn will continue to serve as our Chief Executive Officer through December 31, 2023, subject to automatic renewal for an additional one-year term, or until the Second A&R Employment Agreement is terminated in accordance with its terms. The Second A&R Employment Agreement provides that Mr. Levinsohn will be paid an annual base salary of \$550,000, subject to annual review by our Board, and, should any member of our leadership receive an increase in their annual salary, he will receive an increase in base salary equal to that percentage increase. Mr. Levinsohn is also eligible to earn an annual bonus based on a target bonus amount of \$1 million, which will be earned and payable upon the completion of certain performance thresholds. He is also eligible to participate in the 2019 Plan and is entitled to the same employment benefits available to our employees, as well as to the reimbursement of business expenses during his term of employment. The Second A&R Employment Agreement provides for various termination events under which Mr. Levinsohn would be entitled to annual bonuses earned but not yet paid and salary continuation through December 31, 2023, or the end of any renewal term, if applicable, but in no event will he be eligible to less than twelve months of salary continuation and reimbursement of 18 consecutive months of COBRA costs. Mr. Levinsohn is also subject to restrictive covenants on solicitation of employees, solicitation of customers, use of trade secrets, non-disparagement, and competition.

### James Heckman

Stock Option Awards During Fiscal 2019 and Fiscal 2020

Grant Date		Number of Options	Exercise Price Per Share		
4/10/2019	(1)	14,509,205(2)	\$	0.46	

- (1) Grant of stock options pursuant to the 2019 Plan.
- (2) Originally, shares of our common stock underlying the stock options vested one-third on the first anniversary of the grant date, with the remaining vesting monthly over the next two years, subject to certain stock price conditions. Pursuant to the 2019 Amendment (as defined below), 2,000,000 shares were vested as of June 3, 2021, with the remaining portion subject to performance-vesting based on the Company's stock price.

### **Employment and Other Agreements**

On November 4, 2016, we entered into an employment agreement with Mr. James Heckman (the "Heckman Employment Agreement"). The Heckman Employment Agreement contemplated an employment term of a period of three years beginning on July 18, 2016, with Mr. Heckman serving as our Chief Executive Officer, President, and a director. Mr. Heckman was paid a base salary of \$300,000 per annum, subject to an annual adjustment by our Board, and was entitled to the same employment benefits available to our employees as well as the reimbursement of business expenses during the term of employment. The Heckman Employment Agreement provided for various termination events under which he would have been entitled to one year's severance equal to his annual salary amount. He is also subject to a restrictive covenant on competitive employment for up to two years after termination of the Heckman Employment Agreement, so long as we continue to pay his annual salary amount during that period, and a restrictive covenant on solicitation of our employees, customers, and vendors for up to one year after termination of the Heckman Employment Agreement. Mr. Heckman resigned as our Chief Executive Officer and a director on August 26, 2020 and we entered into a Separation Agreement with him with respect to his service in those positions. On the same date, we entered into a Consulting Agreement with Mr. Heckman, pursuant to which Mr. Heckman will serve as a consultant for a one-year period beginning on August 26, 2020. On June 3, 2021, Maven Coalition and Mr. Heckman amended and restated the consulting agreement (the "Heckman Amendment"). Pursuant to the Heckman Amendment, Mr. Heckman agreed to provide certain strategic advisory services to Maven Coalition in exchange for a monthly fee of approximately \$57,895 per month (the "Heckman Monthly Fee"), beginning in February 2021 through the remainder of the term of the Heckman Amendment, or August 2022. The Heckman Monthly Fee payments may be partially accelerated in the event of certain financings. In addition, Mr. Heckman's eligibility to be retained by Maven Coalition, and provide services pursuant to the Heckman Amendment, is conditioned upon Mr. Heckman's execution of, and not subsequently revoking, a General Release and Continuing Obligations Agreement ("GRCOA") between Mr. Heckman, Maven Coalition, Maven Media, TheStreet, Heckman Media, LLC, and us. The GRCOA addresses certain agreements between the parties related to certain stock options previously granted by us to Mr. Heckman and voting agreements related to the shares issuable upon exercise of those options, among other items. Pursuant to the terms of the GRCOA, we amended that certain 2016 Stock Incentive Plan Option Agreement dated September 14, 2018 (the "Original 2016 Option") and that certain 2019 Equity Incentive Plan Option Agreement dated April 10, 2019 (the "Original 2019 Option"). The amendment to the Original 2016 Option (the "2016 Amendment") clarifies that the option qualifies as a non-statutory stock option and that it remains exercisable for the remainder of the term of the option. The amendment to the Original 2019 Option (the "2019 Amendment") also clarifies that the option qualifies as a non-statutory stock option and that it remains exercisable for the remainder of the term of the option. The 2019 Amendment also changed the vesting schedule of the option to provide for immediate vesting of a portion of the option, with the remainder of the option being subject to performancebased vesting that is tied to the price of our common stock.

### **Andrew Kraft**

Stock Option Awards During Fiscal 2020

Mr. Kraft did not receive any stock option awards during fiscal 2020.

### **Employment Agreement**

On December 13, 2018, we entered into an executive employment agreement with Mr. Andrew Kraft (the "2018 Kraft Employment Agreement"). The 2018 Kraft Employment Agreement contemplated a term that commenced on December 13, 2018 and continued indefinitely until it was terminated in accordance with the provisions of the 2018 Kraft Employment Agreement. The 2018 Kraft Employment Agreement provided that Mr. Kraft would serve as the Executive Vice President and Chief Strategy and Revenue Officer. Mr. Kraft was paid an annual salary of \$300,000, subject to annual review by our Board. Mr. Kraft was also eligible for annual and quarterly bonuses upon the achievement of certain performance objectives. He was also eligible to receive time- and performance-based stock option awards. On January 1, 2020, we amended and restated the 2018 Kraft Employment Agreement (the "Amended Kraft Employment Agreement"). Pursuant to the Amended Kraft Employment Agreement, Mr. Kraft served as our Chief Venture Officer and received an annual salary of \$360,000, subject to annual review by our Board. The Amended Kraft Employment Agreement also contemplated an employment term that terminated on April 10, 2020, unless otherwise terminated by the parties.

On April 10, 2020, we entered into the Kraft Separation Agreement. Pursuant to the Kraft Separation Agreement, we agreed to pay Mr. Kraft a severance payment of \$150,000 upon his termination as an employee on April 10, 2020, such payment being paid in lieu of any amounts which may have been owed to Mr. Kraft pursuant to the Amended Kraft Employment Agreement. The Kraft Separation Agreement also provided for accelerated vesting of certain of the option awards granted to Mr. Kraft in connection with his employment with us. It also provided that Mr. Kraft would be subject to certain postemployment obligations, including those provided by the Amended Kraft Employment Agreement, as well as confidentiality, non-solicitation, and non-disparagement obligations. Mr. Kraft also agreed to a general release of claims against us, and we agreed to a limited release of claims against Mr. Kraft, including certain claims against Mr. Kraft arising in connection with his employment with us.

On April 11, 2020, we entered into a consulting agreement with Mr. Kraft (the "Kraft Consulting Agreement"). Pursuant to the Kraft Consulting Agreement, Mr. Kraft would perform consulting services for us beginning on April 11, 2020 until either party provided notice of termination to the other party. The Kraft Consulting Agreement provided that Mr. Kraft would be paid \$10,000 per month for the performance of consulting services as an independent contractor.

On October 1, 2020, we entered into an employment agreement with Mr. Kraft (the "2020 Kraft Employment Agreement"). The 2020 Kraft Employment Agreement ontemplated a term that commenced on October 1, 2020 and continues indefinitely until it is terminated in accordance with the provisions of the 2020 Kraft Employment Agreement. The 2020 Kraft Employment Agreement provides that Mr. Kraft will serve as our Chief Operating Officer. Mr. Kraft will be paid an annualized salary of \$380,000 under the 2020 Kraft Employment Agreement, subject to annual review by the Board, with a reduction of 15% during the month of October 2020. Mr. Kraft is also eligible for annual bonuses of up to \$220,000, payable in quarterly payments and subject to achievement of certain performance metrics, except that Mr. Kraft was guaranteed to receive the full pro rata amount of the quarterly payments for the fourth quarter of fiscal 2020 and the first quarter of fiscal 2021. Further, he is eligible to receive stock option awards under the 2019 Plan and is entitled to the same employment benefits available to our employees, as well as the reimbursement of business expenses during his term of employment. The 2020 Kraft Employment Agreement provides for various termination events under which Mr. Kraft would be entitled to 50% of his annualized salary, his annual bonus based on 100% of goal attainment, payment for bonuses already earned, and immediate acceleration of the vesting of any unvested time or stock price target options. Mr. Kraft is also subject to restrictive covenants on solicitation of employees and customers for a period of one year after the termination of the 2020 Kraft Employment Agreement and on competition and use of trade secrets during his employment with us.

On February 22, 2021, effective January 1, 2021, we amended and restated the 2020 Kraft Employment Agreement (the "A&R Kraft Agreement"). Pursuant to the terms of the A&R Kraft Agreement, Mr. Kraft will continue to serve as our Chief Operating Officer indefinitely until the A&R Kraft Agreement is terminated in accordance with its terms. The A&R Kraft Agreement provides that Mr. Kraft will be paid an annual base salary of \$380,000, subject to annual review by our Board. Mr. Kraft is also eligible to earn an annual bonus equal to \$220,000 based on attainment of certain performance metrics. He is also eligible to participate in the 2019 Plan and is entitled to the same employment benefits available to the employees, as well as to the reimbursement of business expenses during his term of employment. The A&R Kraft Agreement provides for various termination events under which Mr. Kraft would be entitled to one year's severance equal to his annual salary and bonus amounts based on achievement of 100% of his personal goals. Mr. Kraft is also subject to restrictive covenants on solicitation of employees, solicitation of customers, use of trade secrets, and competition with the Company for a period of up to one year after termination of the A&R Kraft Agreement.

## Avi Zimak

Stock Option Awards During Fiscal 2020

Mr. Zimak did not receive any stock option awards during fiscal 2020.

### **Employment Agreement**

On November 2, 2019, we entered into an employment agreement with Mr. Avi Zimak (the "Zimak Employment Agreement"), pursuant to which Mr. Zimak agreed to serve as our Chief Revenue Officer and Head of Global Strategic Partnerships beginning on November 2, 2019 and continuing for a period of two years. The Zimak Employment Agreement provides that Mr. Zimak is paid an annual salary of \$450,000, subject to annual review by our Chief Executive Officer, and is entitled to the same employment benefits available to our employees as well as the reimbursement of business expenses during the term of employment. Pursuant to the Zimak Employment Agreement, Mr. Zimak received a one-time signing bonus equal to \$250,000. Mr. Zimak is also eligible for an annual bonus of up to \$450,000 based upon the achievement of certain performance objectives, a ten-year option to purchase up to 2,250,000 shares of our common stock pursuant to the 2019 Plan, vesting in accordance with the achievement of certain performance objectives, and an award of restricted stock units relating to 250,000 shares of our common stock. The Zimak Employment Agreement provides for various termination events under which he would be entitled to salary continuance for the longer of (i) the remainder of the term of the Zimak Employment Agreement or (ii) one year following the date of the termination, and all of the shares of our common stock underlying the restricted stock units awarded to Mr. Zimak pursuant to the Zimak Employment Agreement. He is also subject to a restrictive covenant on solicitation of employees for a period of one year after the termination of the Zimak Employment Agreement and a restrictive covenant on solicitation of customers during the term of the Zimak Employment Agreement and for a period of one year following the termination of his employment.

On June 14, 2020, the parties entered into an Amended & Restated Executive Employment Agreement (the "Zimak Amended Agreement"). Pursuant to the terms of the Zimak Amended Agreement, Mr. Zimak's annual salary was reduced to \$427,500 effective April 1, 2020 and then further reduced to \$363,375, effective June 14, 2020 until December 31, 2020. Beginning January 1, 2021, Mr. Zimak's annual salary was set at \$450,000. Pursuant to the terms of the Zimak Amended Agreement, Mr. Zimak would be entitled to an annual base bonus equal to \$375,000 for fiscal 2020 and \$450,000 for fiscal 2021 and beyond, which bonus could be earned based on certain annual revenue targets. The Zimak Amended Agreement contemplated that to the extent earned, the annual bonus would be paid quarterly based on the achievement in a quarter of a portion of the annual revenue target then in effect. The Zimak Amended Agreement provides for various termination events under which he is entitled to salary continuance for the longer of (i) the remainder of the term of the Zimak Amended Agreement or (ii) one year following the date of the termination, and all of the shares of our common stock underlying the restricted stock units awarded to Mr. Zimak pursuant to the Zimak Employment Agreement. He is also subject to a restrictive covenant on solicitation of employees for a period of one year after the termination of his employment and a restrictive covenant on solicitation of customers during his employment and for a period of one year following the termination of his employment.

On February 22, 2021, effective January 1, 2021, the parties entered into a Second Amended and Restated Executive Employment Agreement (the "A&R Zimak Employment Agreement"). Pursuant to the terms of the A&R Zimak Employment Agreement, Mr. Zimak will serve as the Company's Chief Revenue Officer for a two-year period beginning on January 1, 2021, subject to automatic renewal for one year terms, or until the A&R Zimak Employment Agreement is terminated in accordance with its terms. The A&R Zimak Employment Agreement provides that Mr. Zimak will be paid an annual base salary of \$450,000, subject to annual review by our Board. Mr. Zimak is also eligible to earn an annual bonus based on a target bonus amount of \$450,000 with respect to calendar years 2021 and beyond, subject to certain performance conditions. Mr. Zimak received a one-time signing bonus in the amount of \$250,000, which must be repaid to us in the event Mr. Zimak is terminated for cause or resigns other than for good reason. He is also eligible to participate in the 2019 Plan and is entitled to the same employment benefits available to the employees, as well as to the reimbursement of business expenses during his term of employment. The A&R Zimak Employment Agreement provides for various termination events under which Mr. Zimak would be entitled to salary continuation for up to one year. Mr. Zimak is also subject to restrictive covenants on solicitation of employees, solicitation of customers, use of trade secrets, and competition with us for a period of up to one year after termination of the A&R Zimak Employment Agreement.

### **Director Compensation**

In fiscal 2020, we compensated our independent directors with equity awards. We also provided additional compensation for a director who acts as chairperson of one or more committees of our Board. A director who is also an executive officer does not receive any additional compensation for these services as a director while providing service as an executive officer. The following table sets forth, for the year ended December 31, 2020, the compensation paid to the members of our Board.

### **Director Compensation**

(a)

(a) Name of Director <sup>(1)</sup>	or	(b) s Earned Paid in Cash	A	(c) Stock wards <sup>(2)</sup>	(d) Option vards <sup>(3)</sup>	All Other Compensation (include narrative disclosure of amounts) <sup>(4)</sup>	(h) Total
Peter Mills <sup>(5)</sup>	\$	6,250	\$	102,500	\$ -	\$ -	\$ 108,750
David Bailey <sup>(6)</sup>		6,250		51,250	-	-	57,500
Rinku Sen <sup>(7)</sup>		6,250		51,250	-	12,050	69,550
Todd D. Sims <sup>(8)</sup>		6,250		102,500	-	-	108,750
John A. Fichthorn <sup>(9)</sup>		7,500		102,500	375,000	-	485,000
Joshua Jacobs <sup>(10)</sup>		6,250		51,250	-	120,000	177,500

- (1) Mr. Heckman and Mr. Levinsohn are each named executive officers and, accordingly, their compensation is included in the "Summary Compensation Table" above. Neither Mr. Heckman nor Mr. Levinsohn received any compensation for their service as a director for the year ended December 31, 2020.
- (2) Restricted stock awards were issued pursuant to the 2019 Plan and the 2020 Compensation Policies (as defined below). Each of these restricted stock awards were fully vested as of December 31, 2020. The table reflects the fair value amount in accordance with ASC Topic 718.
- (3) Stock option awards were granted to directors pursuant to approval by our Board. For valuation assumptions on stock option awards refer to the notes to the accompanying consolidated financial statements. The table reflects the fair value amount in accordance with ASC Topic 718.
- (4) The table reflects consulting fees paid to directors.
- (5) As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 125,000 shares
- (6) As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 62,500 shares.
- (7) "All Other Compensation" includes \$12,500 for consulting services performed by Ms. Sen for us during 2020. As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 62,500 shares.
- (8) As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 125,000 shares.
- (9) As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 125,000 shares; and the aggregate shares of our common stock underlying the option awards in column (d) was 750,000 shares.
- (10) All Other Compensation includes \$120,000 for consulting services performed by Mr. Jacobs for us during 2020. As of December 31, 2020, the aggregate shares of our common stock underlying the stock awards in column (c) were 62,500 shares.

### **Director Compensation Policies**

On January 1, 2020, our Board approved and adopted the 2020 Outside Director Compensation Policy (the "January 2020 Compensation Policy"). The January 2020 Compensation Policy applied to non-employee directors (the "Outside Directors"), providing that the Outside Directors would be granted annually a restricted stock award of a number of shares of our common stock equal in value to \$50,000. It also provided that any Outside Director who serves as the chairperson of one or more committees of our Board will be granted annually a restricted stock award of a number of shares of our common stock equal in value to \$50,000. However, each Outside Director may only receive one award for their service as a chairperson, regardless of the number of committees chaired. The shares of our common stock underlying each award vests in 12 equal monthly installments.

The 2020 Compensation Policy included annual cash compensation to each Outside Director of \$25,000 and to the Chairman of our Board of \$30,000, payable quarterly. However, on May 27, 2020, our Board approved and adopted a new 2020 Outside Director Compensation Policy (the "May 2020 Compensation Policy" and, together with the January 2020 Compensation Policy, the "2020 Compensation Policies"). The May 2020 Compensation Policy includes the same provisions of the January 2020 Compensation Policy, except that it removed the cash compensation to Outside Directors.

## **Potential Payments Upon Termination or Change-of-Control**

### Mr. Levinsohn

The Second A&R Employment Agreement provides for various termination events under which Mr. Levinsohn would be entitled to annual bonuses earned but not yet paid and salary continuation through December 31, 2023, or the end of any renewal term, if applicable, but in no event will he be eligible to less than twelve months of salary continuation and reimbursement of 18 consecutive months of COBRA costs. In addition, he would be entitled to the acceleration of vesting of outstanding equity awards.

### Mr. Heckman

The Heckman Employment Agreement provided for various termination events under which he would have been entitled to one year's severance equal to his annual salary amount. Subsequent to fiscal 2019, Mr. Heckman and we entered into a Separation Agreement, dated August 26, 2020, pursuant to which we agreed to hire Mr. Heckman as a consultant for a one-year period and pay him a monthly consulting fee of approximately \$29,200 per month. The terms of the consulting arrangement were set forth in a separate consulting agreement. The consulting agreement was amended on June 3, 2021 to provide that Mr. Heckman would be paid approximately \$57,895 per month through August 2022.

### Mr. Kraft

The 2020 Kraft Employment Agreement provides for various termination events under which Mr. Kraft would be entitled to 50% of his annualized salary, his annual bonus based on 100% of goal attainment, payment for bonuses already earned, and immediate acceleration of the vesting of any unvested time or stock price target options. Effective January 1, 2021, the A&R Kraft Agreement provides for various termination events under which Mr. Kraft would be entitled to one year's severance equal to his annual salary and bonus amounts based on achievement of 100% of his personal goals, which would be paid as salary continuation, and receive payment for earned businesses. Mr. Kraft would also be entitled to COBRA premiums and all outstanding unvested equity awards would become fully vested.

#### Mr. Zimak

The Zimak Employment Agreement provides for various termination events under which he would be entitled to salary continuance for the longer of (i) the remainder of the term of the Zimak Employment Agreement or (ii) one year following the date of the termination, and all of the shares of our common stock underlying the restricted stock units awarded to Mr. Zimak pursuant to the Zimak Employment Agreement. Effective January 1, 2021, the A&R Zimak Employment Agreement provides for various termination events under which Mr. Zimak would be entitled to salary continuation for up to one year.

### Outstanding Equity Awards at December 31, 2020

The following table provides information concerning options to purchase shares of our common stock held by the named executive officers on December 31, 2020.

### **Outstanding Equity Awards At Fiscal Year-End**

(a) Name	(b) Number of Securities Underlying Unexercised Options Exercisable	(c) Number of Securities Underlying Unexercised Options Unexercisable	Option Awards  (d) Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	(e) Option exercise price (\$)	(f) Option expiration date
James C. Heckman	1,687,500	562,500(1)	-	0.56	9/12/2028
James C. Heckman	-	14,509,205(2)	-	0.46	4/10/2029
Ross Levinsohn	-	532,004(3)	-	0.46	4/10/2029
Ross Levinsohn	1,000,000	1,000,000(4)	-	0.42	6/11/2029
Ross Levinsohn	-	2,000,000(5)	-	0.81	9/16/2029
Avi Zimak	375,000	750,000(6)		0.77	12/2/2029
Avi Zimak	-	1,125,000(7)		0.77	12/2/2029
Avi Zimak	250,000	<b>-</b> (8)		-	12/2/2029
Andrew Kraft	1,000,000	<b>-</b> (9)		0.35	12/13/2028
Andrew Kraft	400,000	-		0.35	12/13/2028
Andrew Kraft	-	1,354,193(10)		0.46	4/10/2029

- (1) As of December 31, 2020, the remaining option award will vest 1/36th over the next 10 months. On June 3, 2021, our Board approved the 2016 Amendment to the option award grant, which clarifies that the option qualifies as a non-statutory stock option and that it remains exercisable for the remainder of the term of the option.
- (2) As of December 31, 2020, the shares of our common stock underlying the options were to vest one-third on the first anniversary of the grant date, with the remaining vesting monthly over the next two years, subject to certain stock price conditions. On June 3, 2021, our Board approved the 2019 Amendment to the option award grant, which changed the vesting schedule of the option to provide for an immediate vesting of 2,000,000 shares of our common stock underlying the options, with the remainder of the options being subject to performance-based vesting that is tied to the price of our common stock.
- (3) As of December 31, 2020, the shares of our common stock underlying the options were to vest one-third on the first anniversary of the grant date, with the remaining vesting monthly over the next two years, subject to certain stock price conditions. On January 8, 2021, our Board approved an amendment to the option award grant, which eliminated the stock price conditions, therefore, the award continues to vest solely on the time vesting condition.
- (4) The shares of our common stock underlying the options vest one-third on June 11, 2020, with the balance vesting monthly over the next 24 months.

- (5) As of December 31, 2020, the shares of our common stock underlying the options were subject to revenue vesting conditions in addition to time vesting condition where one-third of the awards vests after one year of continuous service; with the balance vesting monthly when completes each month of continuous service. On January 8, 2021, our Board approved an amendment to the option award grant, which eliminated the revenue vesting conditions, therefore, the award continues to vest solely on the time vesting condition.
- (6) The shares of our common stock underlying the options vest one-third on the first anniversary of the grant date, with the balance vesting monthly over the next 24 months.
- (7) The shares of our common stock underlying the options are subject to revenue vesting conditions. On January 8, 2021, our Board approved an amendment to the option award grant, which eliminated the revenue vesting conditions, therefore, the award continues to vest solely on the time vesting condition.
- (8) The shares of our common stock underlying the restricted stock units vest on the first anniversary of the grant date.
- (9) On April 10, 2020, pursuant to the Kraft Separation Agreement, our Board approved an amendment to the option award grant which accelerated the vesting of the original option award from one-third on the first anniversary of the grant date, with the balance vesting monthly over the next 24 months to 750,000 options vested on such date with the balance vesting over the next 9 months.
- (10) On April 10, 2020, pursuant to the Kraft Separation Agreement, our Board approved an amendment to the option award grant which permitted the award to be exercised under an option extension clause. As of December 31, 2020, the shares of our common stock underlying the options were to vest one-third on the first anniversary of the grant date, with the remaining vesting monthly over the next two years, subject to certain stock price conditions as provided in the original award agreement. On January 8, 2021, our Board approved an amendment to the option award grant, which eliminated the stock price conditions, therefore, the award continues to vest solely on the time vesting condition.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

### **Securities Authorized for Issuance Under Equity Compensation Plans**

A summary of our securities authorized for issuance under equity compensation plans as of December 31, 2020 is as follows:

### **Equity Compensation Plan Information**

			(c)
			Number of Securities
			<b>Remaining Available</b>
	(a)	<b>(b)</b>	for Future Issuance
	Number of Securities	Weighted Average	<b>Under Equity</b>
	to be Issued Upon	Exercise Price of	Compensation Plans
	Exercise of	Outstanding	(Excluding Securities
	Outstanding Options,	<b>Options, Warrants</b>	Reflected in Column
Plan Category	Warrants and Rights	and Rights	(a))
Equity compensation plans approved by security holders	88,964,651	\$ 0.59	6,035,349
Equity compensation plans not approved by security holders	25,831,385	0.59	1,210,459
Total	114,796,036	\$ 0.59	7,245,808

# Plans Adopted by Stockholders

2016 Stock Incentive Plan

On December 19, 2016, our Board approved the 2016 Plan. On June 28, 2017, our Board approved an increase in the number of shares of our common stock authorized for issuance under the 2016 Plan to 3,000,000 shares of our common stock. Our stockholders approved the 2016 Plan, as amended, on December 13, 2017. On March 28, 2018, our Board approved an increase in the number of shares of our common stock authorized to be issued pursuant to the 2016 Plan from 3,000,000 shares to 5,000,000. This increase in authorized shares was not approved by our stockholders. On August 23, 2018, our Board approved an increase in the number of shares of our common stock authorized for issuance under the 2016 Plan from 5,000,000 shares to 10,000,000 shares. This increase in the number of authorized shares was approved by our stockholders on April 3, 2020.

The purpose of the 2016 Plan is to retain the services of our directors, employees, and consultants, align the interests of these individuals with the interests of our stockholders, and to serve as an aid and inducement in the hiring of new employees through awards of stock options, restricted stock awards, unrestricted stock awards, and performance stock awards (collectively, "Awards").

Under the terms of the 2016 Plan, Awards to purchase up to 10,000,000 shares of our common stock may be granted to eligible participants. As of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued, 2,921,277 shares of our common stock remain available for issuance pursuant to the 2016 Plan. The 2016 Plan will terminate on December 19, 2026, unless previously terminated by our Board. The 2016 Plan is administered by our Board, or any committee of directors designated by our Board and their respective delegates, as described in the 2016 Plan.

The 2016 Plan provides that, if and to the extent that the aggregate fair market value of the shares with respect to which the incentive stock options (intended to qualify as such within the meaning of Section 422 of the Internal Revenue Code, the "Incentive Stock Options" are exercisable for the first time by the recipient during any calendar year (under all our plans and any of our subsidiaries' plans) exceeds U.S. \$100,000, such options will be treated as nonqualified stock options under the 2016 Plan. Options granted under the 2016 Plan become exercisable and expire as determined by our Board or committee, as applicable.

### 2019 Stock Incentive Plan

On April 4, 2019, our Board approved the 2019 Plan. On March 16, 2020, our Board approved an increase in the number of shares of our common stock authorized for issuance under the 2019 Plan to 85,000,000 shares of our common stock. Our stockholders approved the 2019 Plan, as amended, on April 3, 2020. On February 18, 2021, our Board approved an increase in the number of shares of our common stock authorized for issuance under the 2019 Plan to 185,000,000 shares of our common stock.

The purpose of the 2019 Plan is to retain the services of our directors, employees, and consultants and align the interests of these individuals with the interests of our stockholders through awards of stock options, restricted stock awards, unrestricted stock awards, and stock appreciation rights (collectively, "2019 Plan Awards").

Under the terms of the 2019 Plan, 2019 Plan Awards to purchase up to 185,000,000 shares of our common stock may be granted to eligible participants. As of the issuance date of our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued, 24,647,216 of shares of our common stock remain available for issuance pursuant to the 2019 Plan. The 2019 Plan will terminate on April 4, 2029, unless previously terminated by our Board. The 2019 Plan is administered by our Board, or any committee of directors designated by our Board and their respective delegates, as described in the 2019 Plan.

The 2019 Plan also provides that, if and to the extent that the aggregate fair market value of the shares with respect to which incentive stock options are exercisable for the first time by the recipient during any calendar year (under all our plans and any of our subsidiaries' plans) exceeds U.S. \$100,000, such options will be treated as nonqualified stock options under the 2019 Plan. Options granted under the 2019 Plan become exercisable and expire as determined by our Board or committee, as applicable.

### Plans Adopted Without Approval of Security Holders

### Publisher Partner Warrant Program

We operate and continue to develop an exclusive network of professionally managed online media channels, with an underlying technology platform. Each channel is operated by an invitation-only Publisher Partner. On December 19, 2016, as amended on August 23, 2017, and August 23, 2018, our Board approved the Channel Partner Warrant Program (the "Publisher Partner Warrant Program") to be administered by management that authorized us to grant to certain of the Publisher Partners, Publisher Partner Warrants (the "Publisher Partner Warrants") to purchase up to 2,000,000 shares of our common stock pursuant to the Publisher Partner Warrant Program was intended to provide equity incentive to the Publisher Partners to motivate and reward them for their services to us and to align the interests of the Publisher Partners with those of our stockholders. The Publisher Partner Warrants had certain performance conditions. Pursuant to the terms of the Publisher Partner Warrants, we would notify the respective Publisher Partner of the number of shares earned, with one-third of the earned shares vesting on the notice date, one-third of the earned shares vesting on the second anniversary of the notice date. The Publisher Partner Warrants had a term of five years from issuance and could also be exercised on a cashless basis. Performance conditions are generally based on the average of number of unique visitors on the channel operation by the Publisher Partner generated during the six-month period from the launch of the Publisher Partner's operations on our platform or the revenue generated during the period from the issuance date through a specified end date.

During fiscal 2018, we issued Publisher Partner Warrants to 14 Publisher Partners that were exercisable for up to 295,000 shares of our common stock, in the aggregate. The Publisher Partner Warrants vest over three years, have a per share exercise price ranging from \$1.32 to \$2.25, with a weighted average price of \$1.74, and expire five years from the issuance date. In addition to the three-year vesting condition, the Publisher Partner Warrants have performance conditions that determine how many shares of our common stock underlying the Publisher Partner Warrants are earned. As of December 31, 2019, Publisher Partner Warrants exercisable for up to 1,017,140 shares were earned and remained outstanding (after taking into consideration forfeitures), and 613,041 were vested and exercisable.

In the aggregate, as of December 31, 2020, Publisher Partner Warrants exercisable for up to 789,541 shares of our common stock were earned and remained outstanding, of which 463,041 were vested and exercisable. As of the date our accompanying consolidated financial statements for the year ended December 31, 2020 were issued or were available to be issued, 1,210,459 of shares of our common stock remain available for issuance pursuant to the Publisher Partner Warrant Program.

On March 10, 2019, our Board terminated the initial Publisher Partner Warrant Program, and approved the "second" Publisher Partner Warrant Program, that authorized us to grant Publisher Partner Warrants to purchase up to 5,000,000 shares of our common stock. Such Publisher Partner Warrants were to be issued with the same terms as the first Publisher Partner Warrant Program, except that the shares of our common stock underlying these Publisher Partner Warrants are earned and vest over three years and have a five-term.

On May 20, 2020, our Board terminated the second Publisher Partner Warrant Program, and approved the "third" Publisher Partner Warrant Program, that authorized us to grant Publisher Partner Warrants to purchase up to 5,000,000 shares of our common stock. Such Publisher Partner Warrants granted under the third Publisher Partner Warrant Program were to be issued with the same terms as the second Publisher Partner Warrant Program, except that any Publisher Partner Warrants issued under the third Publisher Partner Warrant Program are no longer subject to performance conditions.

### **Outside Options**

During fiscal 2018, our Board approved the granting of options outside of the 2016 Plan (the "Outside Options") to certain officers, directors and employees to provide equity incentive in exchange for consideration in the form of services to us. The Outside Options are exercisable for shares of our common stock. During 2018 and 2019, our Board granted Outside Options exercisable for up to 2,414,000 and 1,500,000, respectively, shares of our common stock. The Outside Options either vest upon the passage of time or are tied to the achievement of certain performance targets. On January 8, 2021, our Board approved an amendment to the Outside Option award grants, which eliminated the certain performance targets, therefore, the awards continue to vest solely on the time vesting condition.

### Warrants

On June 14, 2019, our Board approved the grant of the warrants to acquire up to 21,989,844 shares our common stock to ABG in connection with the Sports Illustrated Licensed Brands. Half the warrants have an exercise price of \$0.42 per share (the "Forty-Two Cents Warrants"). The other half of the warrants have an exercise price of \$0.84 per share (the "Eighty-Four Cents Warrants"). The warrants provide for the following: (1) 40% of the Forty-Two Cents Warrants and 40% of the Eighty-Four Cents Warrants will vest in equal monthly increments over a period of two years beginning on the one-year anniversary of the date of issuance of the warrants (any unvested portion of such warrants to be forfeited by ABG upon certain terminations by us of the Sports Illustrated Licensing Agreement); (2) 60% of the Forty-Two Cents Warrants and 60% of the Eighty-Four Cents Warrants will vest based on the achievement of certain performance goals for the Sports Illustrated Licensed Brands in calendar years 2020, 2021, 2022, or 2023; (3) under certain circumstances we may require ABG to exercise all (and not less than all) of the warrants, in which case all of the warrants will be vested; (4) all of the warrants will automatically vest upon certain terminations of the Licensing Agreement by ABG or upon a change of control of us; and (5) ABG will have the right to participate, on a pro-rata basis (including vested and unvested warrants, exercised or unexercised), in any of our future equity issuances (subject to customary exceptions). Pursuant to the SI Fourth Amendment, the exercise price of fifty percent (50%) of the Eighty-Four Cents Warrants was changed to \$0.42 per share in exchange for additional benefits under the Sports Illustrated Licensing Agreement.

### **Security Ownership of Certain Beneficial Owners and Management**

#### Common Stock

The following table sets forth information regarding beneficial ownership of our common stock as of August 12, 2021: (i) by each person who is known by us to beneficially own more than 5% of our common stock; (ii) by our current directors (as of August 12, 2021) and our "named executive officers" (as determined as of December 31, 2020); and (iii) by all of our current directors and executive officers as a group (as of August 12, 2021).

	<b>Amount and Nature of</b>	
Name and Address of Beneficial Owner *	Beneficial Ownership <sup>(1)</sup>	Percent of Class <sup>(2)</sup>
Five Percent Stockholders:		
B. Riley FBR, Inc. <sup>(3)</sup>	79,055,072	30.01%
180 Degree Capital Corp. <sup>(4)</sup>	22,931,250	8.57%
Warlock Partners, LLC <sup>(5)</sup>	29,782,316	11.31%
Athletes First Media LLC <sup>(6)</sup>	15,000,000	5.69%
TCS Capital Management LLC	20,714,286	7.86%
Directors and Named Executive Officers:		
James Heckman <sup>(7)</sup>	10,810,931	4.00%
Ross Levinsohn <sup>(8)</sup>	5,915,428	2.21%
John Fichthorn <sup>(9)</sup>	2,552,795	**
Todd Sims (10)	878,116	**
B. Rinku Sen <sup>(11)</sup>	325,938	**
Peter Mills <sup>(12)</sup>	853,542	**
Carlo Zola <sup>(13)</sup>	29,823,395	11.32%
Daniel Shribman <sup>(14)</sup>	41,079	**
Andrew Kraft <sup>(15)</sup>	2,528,494	**
Avi Zimak <sup>(16)</sup>	1,375,000	**
Total Executive Officers and Directors, as a group (13 persons)	51,014,101	18.28%

<sup>\*</sup> The address for each person listed above is 225 Liberty Street, 27th Floor, New York, New York 10281, unless otherwise indicated.

<sup>\*\*</sup> Less than 1.0%.

- (1) Unless otherwise indicated, each person has sole investment and voting power with respect to the shares indicated, subject to community property laws, where applicable. Includes any securities that such person has the right to acquire within sixty (60) days of August 12, 2021 pursuant to options, warrants, conversion privileges, or other rights.
- (2) Based on 263,441,879 shares of our common stock issued and outstanding, plus the number of shares each person has the right to acquire within sixty (60) days of August 12, 2021.
- (3) Shares of our common stock beneficially owned consist of 79,048,002 shares. Shares of our common stock beneficially owned does not consist of (i) 10,200,000 shares issuable upon conversion of 3,366 shares of Series H Preferred Stock; and (ii) 875,000 shares of our common stock issuable upon the exercise of warrants. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock and warrants are subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock or exercise the warrants that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (4) Shares of our common stock beneficially owned consist of 18,931,250 shares. Shares of our common stock beneficially owned does not consist of 4,000,000 shares issuable upon conversion of 1,320 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (5) Shares of our common stock beneficially owned consist of 29,782,316 shares. Shares of our common stock beneficially owned does not consist of 6,666,667 shares issuable upon conversion of 2,200 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (6) Shares of our common stock beneficially owned consist of 15,000,000 shares.
- Shares of our common stock beneficially owned consist of: (i) 4,144,708 shares; (ii) 2,250,000 shares of issuable upon the exercise of vested options issued under the 2016 Plan; (iii) 2,025,314 shares issuable upon the exercise of vested options issued under the 2019 Plan; and (iv) 2,390,909 shares issuable upon conversion of 789 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (8) Shares of our common stock beneficially owned consist of: (i) 1,245,434 shares; (ii) 4,063,933 shares issuable upon the exercise of vested options issued under the 2019 Plan and (iii) 606,061 shares issuable upon conversion of 200 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (9) Shares of our common stock beneficially owned consist of: (i) 2,177,795 shares; (ii) 375,000 shares of our common stock issuable upon the vesting of restricted stock units; and (iii) 166,667 shares of our common stock granted under restricted stock awards, of which 125,000 shares of our common stock have vested (remaining shares will vest 1/12 on a monthly basis).
- (10) Shares of our common stock beneficially owned consist of (i) 878,116 shares; and (ii) 166,667 shares of our common stock granted under restricted stock awards, of which 125,000 shares of our common stock have vested (remaining shares will vest 1/12 on a monthly basis).
- (11) Shares of our common stock beneficially owned consist of: (i) 269,231 shares; (ii) 457 shares of our common stock issuable upon the exercise of warrants; (iii) 56,250 shares of our common stock issuable upon the exercise of vested options issued under the 2016 Plan; and (iv) 83,333 shares of our common stock granted under restricted stock awards, of which 62,500 shares of our common stock have vested (remaining shares will vest 1/12 on a monthly basis).

- (12) Shares of our common stock beneficially owned consist of: (i) 674,792 shares; (ii) 78,750 shares of our common stock issuable upon the exercise of vested options issued under 2016 Plan; (iii) 166,667 shares of our common stock granted under restricted stock awards, of which 125,000 shares of our common stock have vested (with the remaining shares vesting 1/12 on a monthly basis) and (iv) 100,000 shares of our common stock issuable upon the conversion of 33 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (13) Shares of our common stock beneficially owned consist of (i) 29,782,316 shares held by Warlock Partners, LLC, a company for which Mr. Zola serves as the managing member and (ii) 41,079 shares of our common stock granted under a restricted stock award, of which 23,474 shares of our common stock have vested (with the remaining shares vesting 1/7 on a monthly basis). Shares of our common stock beneficially owned does not consist of 6,666,667 shares issuable upon conversion of 2,200 shares of Series H Preferred Stock. Each share of Series H Preferred Stock has voting rights equivalent to the number of shares of our common stock on an as-converted basis. Our Series H Preferred Stock is subject to a "conversion block", such that the holder cannot convert any portion of our Series H Preferred Stock that would result in the holder and its affiliates holding more than 4.99% of the then-issued and outstanding shares of our common stock following such conversions (which "conversion block" can be increased to 9.99% upon at least 61 days' prior written notice to us).
- (14) Shares of our common stock beneficially owned consist of 41,079 shares of our common stock granted under a restricted stock award, of which 23,474 shares of our common stock have vested (with the remaining shares vesting 1/7 on a monthly basis).
- (15) Shares of our common stock beneficially owned consist of: (i) 1,128,494 shares of our common stock issuable upon the exercise of vested options issued under the 2019 Plan; and (ii) 1,400,000 shares of our common stock issuable upon the exercise of vested options from the Outside Plan.
- (16) Shares of our common stock beneficially owned consist of 1,375,000 shares of issuable upon the exercise of vested options issued under the 2019 Plan.

### Series H Preferred Stock

The following table sets forth information regarding beneficial ownership of the Series H Preferred Stock as of August 12, 2021, (i) by each person who is known by us to beneficially own more than 5% of the Series H Preferred Stock; (ii) by our current directors (as of August 12, 2021) and our "named executive officers" (determined as of December 31, 2020); and (iii) by all of our current directors and executive officers as a group (as of August 12, 2021). The information reflects beneficial ownership, as determined in accordance with the SEC's rules and are based on 19,597 shares of our Series H Preferred Stock issued and outstanding as of August 12, 2021.

	Amount and Nature of	
Name and Address of Beneficial Owner *	<b>Beneficial Ownership</b>	Percent of Class
Five Percent Stockholders:	_	
Mark E. Strome	6,425	32.79%
B. Riley FBR, Inc.	3,366	17.18%
180 Degree Capital Corp.	1,320	6.74%
Warlock Partners LLC	2,200	11.23%
Directors and Named Executive Officers		
James Heckman	789	4.03%
Ross Levinsohn <sup>(1)</sup>	200	1.02%
John Fichthorn	-	-
Todd Sims	-	-
B. Rinku Sen	-	-
Peter Mills	33	**
Carlo Zola <sup>(2)</sup>	2,200	11.23%
Daniel Shribman	-	-
Andrew Kraft	-	-
Avi Zimak	-	-
Total Executive Officers and Directors, as a group (13 persons)	2,433	14.65%

- \* The address for each person listed above is 225 Liberty Street, 27th Floor, New York, New York 10281, unless otherwise indicated.
- \*\* Less than 1.0%.
- (1) Mr. Levinsohn invested \$200,000 into the Heckman Maven Investment Fund, L.P. (the "Fund"), an owner of shares of the Series H Preferred Stock. Mr. Levinsohn's ownership in the Fund resulted in him beneficially owning approximately 200 shares of Series H Preferred Stock.
- (2) Shares of the Series H Preferred Stock beneficially owned consist of 2,200 shares held by Warlock Partners, LLC, a company for which Mr. Zola serves as the managing member.

## Series I Preferred Stock, Series J Preferred Stock, and Series K Preferred Stock

On December 18, 2020, we filed the Certificate of Amendment, which increased our authorized shares of common stock. All of the then-outstanding shares of Series I Preferred Stock, Series J Preferred Stock, and Series K Preferred Stock automatically converted into shares of our common stock. Accordingly, as of December 18, 2020, we no longer have any issued and outstanding shares of Series I Preferred Stock, Series J Preferred Stock, and Series K Preferred Stock

## Item 13. Certain Relationships and Related Transactions, and Director Independence

#### Financings

On March 24, 2020, we entered into the Second A&R NPA with an affiliated entity of B. Riley, in its capacity as agent and a purchaser. Pursuant to the Second A&R NPA, we issued the Term Note, in the aggregate principal amount of \$12,000,000 to the purchaser. Up to \$8,000,000 in principal amount under the Term Note is due on March 31, 2021, with the balance thereunder due on June 14, 2022. Interest on amounts outstanding under the Term Note are payable in-kind in arrears on the last day of each fiscal quarter. On March 25, 2020, we drew down \$6,913,865 under the Term Note, and after payment of commitment and funding fees paid to BRF Finance in the amount of \$793,109, and other legal fees and expenses of BRF Finance that we paid, we received net proceeds of approximately \$6,000,000. Pursuant to Amendment 1 to the Second A&R NPA, dated October 23, 2020, interest payable on the notes on September 30, 2020, December 31,2020, March 31, 2021, June 30, 2021, September 30, 2021, and December 31, 2021 will be payable in-kind in arrears on the last day of such fiscal quarter. Alternatively, at the option of the holder, such interest amounts can be converted into shares of our common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments. In addition, \$3,367,090, including \$3,295,506 of principal amount of the Term Note and \$71,585 of accrued interest, was converted into shares of our Series K Preferred Stock and the maturity date of the Term Note was changed from March 31, 2021 to March 31, 2022. John A. Fichthorn, the Executive Chairman, served as Head of Alternative Investments for B. Riley Capital Management, a wholly owned subsidiary of B. Riley. Todd Sims, one of our directors, has served as the President of BRVC, a wholly owned subsidiary of B. Riley FBR and its affiliates also beneficially owns more than 10% of our common stock.

Between August 14, 2020 and August 20, 2020, we entered into several securities purchase agreements for the sale of Series H Preferred Stock with certain accredited investors, including, among others, Strome and Strome Alpha Fund, L.P. ("Strome Alpha"), affiliates of Mark Strome, who previously beneficially owned more than 10% of the shares of our common stock and currently beneficially owns more than 10% of the shares of our Series H Preferred Stock, pursuant to which we issued an aggregate of 2,253 shares, at a stated value of \$1,000 per share, initially convertible into 6,825,000 shares of our common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share, for aggregate gross proceeds of \$2,730,000 for working capital and general corporate purposes. B. Riley FBR, acting as a placement agent for these issuances, waived its fee for these services and was reimbursed for certain legal and other costs. On October 28, 2020, we entered into a mutual rescission agreement with Strome and Strome Alpha, pursuant to which the stock purchase agreements entered into by Strome and Strome Alpha between August 14, 2020 and August 20, 2020 were rescinded and deemed null and void.

On September 4, 2020, we entered into a securities purchase agreement with certain accredited investors, pursuant to which we issued an aggregate of 10,500 shares of our Series J Preferred Stock at a stated value of \$1,000, initially convertible into shares of our common stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.70 per share, for aggregate gross proceeds of \$6,000,000. Of the shares of Series J Preferred Stock issued, B. Riley Securities, Inc., an affiliate of B. Riley, purchased 5,250 shares, and B&W Pension Trust, of which 180 Degree Capital Corp. is the Investment Adviser, purchased 5,250 shares. B. Riley FBR, acting as placement agent for these issuances, waived its fee for these services and was reimbursed for certain legal and other costs. B. Riley FBR and its affiliates also beneficially owns more than 10% of our common stock.

Between October 23, 2020 and November 11, 2020, we entered into several securities purchase agreements with accredited investors, pursuant to which we issued an aggregate of 18,042 shares of Series K Preferred Stock at a stated value of \$1,000 per share, initially convertible into 45,105,000 shares of our common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.40 per share, for aggregate gross proceeds of \$18,042,090. Between October 23, 2020 and November 11, 2020, we entered into several securities purchase agreements with accredited investors, pursuant to which we issued an aggregate of 18,042 shares of Series K Preferred Stock at a stated value of \$1,000 per share, initially convertible into 45,105,000 shares of our common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.40 per share, for aggregate gross proceeds of \$18,042,090. B. Riley FBR, acting as a placement agent for these issuances, was paid in cash \$520,500 for its services and reimbursed for certain legal and other costs. John A. Fichthorn, the Executive Chairman, served as Head of Alternative Investments for B. Riley Capital Management, a wholly owned subsidiary of B. Riley. Todd Sims, one of our directors, has served as the President of BRVC, a wholly owned subsidiary of B. Riley since October 2020. B. Riley FBR and its affiliates also beneficially owns more than 10% of our common stock.

On May 20 and 25, 2021, and June 2, 2021, we entered into several securities purchase agreements with accredited investors, pursuant to which we issued an aggregate of 28,588,575 shares of our common stock, at a per share price of \$0.70, for aggregate gross proceeds of approximately \$20.0 million in a private placement. Among the investors were B. Riley, or its affiliates, Warlock, and TCS Capital Management. John A. Fichthorn, our Executive Chairman, previously served as Head of Alternative Investments of B. Riley Capital Management, a wholly owned subsidiary of B. Riley, Todd Sims, one of our directors, has served as the President of BRVC, a wholly-owned subsidiary of B. Riley since October 2020, and Dan Shribman, one of our directors, currently serves as Chief Investment Officer of B. Riley and President of its B. Riley Principal Investments subsidiary. Carlo Zola, one of our directors, serves as a principal of Warlock. Finally, Eric Semler, who at the time of the investment, was one of our directors, is the Managing Member of TCS Capital Management.

#### Cramer Agreement

On August 7, 2019, in connection with TheStreet Merger, we entered into the Cramer Agreement with Mr. Cramer, pursuant to which Mr. Cramer and Cramer Digital agreed to provide the Cramer Services. In consideration for the Cramer Services, we pay Cramer Digital the Revenue Share. In addition, we pay Cramer Digital \$3,250,000 as an annualized guarantee payment in equal monthly draws, recoupable against the Revenue Share. We also issued two options to Cramer Digital pursuant to our 2019 Plan. The first option was to purchase up to two million shares of our common stock at an exercise price of \$0.72, the closing stock price on August 7, 2019, the grant date. This option vests over 36 months. The second option was to purchase up to three million shares of our common stock at an exercise price of \$0.54, the closing stock price on April 21, 2020, the grant date. In the event Cramer Digital and we agree to renew the term of the Cramer Agreement for a minimum of three years from the end of the second year of the current term, 900,000 shares will vest on the Trigger Date. The remaining shares will vest equally on the 12-month anniversary of the Trigger Date, the 24-month anniversary of the Trigger Date, and the 36-month anniversary of the Trigger Date. In addition, we provide Cramer Digital with a marketing budget, access to personnel and support services, and production facilities. Finally, the Cramer Agreement provides that we will reimburse fifty percent of the cost of the rented office space by Cramer Digital, up to a maximum of \$4,250 per month. On April 6, 2021, Cramer Digital notified us that it would cancel the optional third year of the term of the Cramer Agreement and we and Cramer Digital commenced negotiation of a new contract. On August 7, 2021, we entered into an extension of the Cramer Agreement to provide Mr. Cramer's services through September 30, 2021. Further, we are in discussions about an ongoing relationship.

#### Other Agreements

On May 1, 2020, Josh Jacobs and we entered into a Strategic Financing Addendum (the "Addendum") to his Director Agreement dated January 1, 2020 (the "Jacobs Director Agreement"). Pursuant to the Addendum, Mr. Jacobs agreed to provide additional services to us in exchange for compensation in the amount of \$20,000 per month. The services to be provided was again amended in July 2020. During fiscal 2020, we paid Mr. Jacobs \$120,000 for these services.

On August 26, 2020, Maven Coalition entered into a consulting agreement with James C. Heckman, our former Chief Executive Officer pursuant to which Maven Coalition agreed to pay to Mr. Heckman a monthly fee of approximately \$29,167 (to be increased to approximately \$35,417 once our senior executive officer salaries are returned to the levels in place prior to March 2020). Mr. Heckman is also entitled to bonus payments of up to one hundred percent of the monthly fees payable in the then-current year upon satisfaction of certain performance goals. Mr. Heckman may also be awarded additional equity incentive awards. The initial term of the consulting agreement commenced on August 26, 2020 and ends on August 26, 2021, which term may be extended for an additional 12-month period unless our then-Chief Executive Officer notifies Mr. Heckman of a decision not to extend at least 90 days in advance. On June 3, 2021, Maven Coalition and Mr. Heckman amended and restated the consulting agreement to provide that Mr. Heckman would be paid approximately \$57,895 per month from February 2021 through August 2022 in exchange for certain strategic advisory services provided by Mr. Heckman to Maven Coalition. The terms of the Heckman Amendment are conditioned upon the execution of a mutual release by Mr. Heckman, Maven Coalition, Maven Media, TheStreet, and Heckman Media, LLC.

Effective September 4, 2020, we entered into a separation and advisory agreement with William Sornsin, who served as our Chief Operating Officer from January 2020 until September 2020, pursuant to which we agree to pay him salary continuation in the amount of \$275,000, which is the equivalent of one full year of Mr. Sornsin's salary as of the date of the separation. Pursuant to the Sornsin Separation Agreement, we will continue to pay Mr. Sornsin a consulting fee of \$100 per hour of consulting services performed.

On October 5, 2020, we entered into a separation agreement with Benjamin Joldersma, who served as our Chief Technology Officer from November 2016 through September 2020, pursuant to which we agreed to pay him approximately \$111,000 as a severance payment, as well as any COBRA premiums.

## Repurchases

On December 15, 2020, we entered into the Fourth Amendment, pursuant to which we agreed to repurchase from certain key personnel of HubPages, including Paul Edmondson, one of our officers, and his spouse, an aggregate of approximately 16,802 shares of our common stock at a price of \$4 per share each month for a period of 24 months, for aggregate proceeds to Mr. Edmondson and his spouse of approximately \$67,207 per month.

#### Officer Promissory Notes

In May 2018, our then Chief Executive Officer began advancing funds to us in order to meet minimum operating needs. Such advances were made pursuant to promissory notes that were due on demand, with interest at the minimum applicable federal rate, which ranged from 2.18% to 2.38%. As of December 31, 2019, the total principal amount of advances outstanding were \$319,351 (including accrued interest of \$12,574). On October 31, 2020, we entered into an Exchange Agreement with Mr. Heckman pursuant to which he converted the outstanding principal amount due, together with accrued but unpaid interest under the promissory notes, into 389 shares of our Series H Preferred Stock. Nothing was outstanding as of December 31, 2020.

## **Director Independence**

As of December 31, 2020, our Board was composed of seven persons – Ross Levinsohn, John Fichthorn, Peter Mills, Todd Sims, B. Rinku Sen, David Bailey, and Joshua Jacobs. We do not have securities listed on a national securities exchange or in an inter-dealer quotation system that has director independence or committee independence requirements. Accordingly, we are not required to comply with any director independence requirements.

Notwithstanding the foregoing lack of applicable independence requirements, as of December 31, 2020, our Board had four members that qualified as "independent" as the term is used in Item 7(d)(3)(iv)(B) of Schedule 14A under the Exchange Act and Rule 5605 of The Nasdaq Stock Market Listing Rules.

Based upon all facts and circumstances our Board deemed relevant in determining their independence, our Board has determined that Mr. Peter B. Mills, Mr. John Fichthorn, Mr. Todd Sims, and Ms. B. Rinku Sen are all independent, and do not have any relationships that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

Our Board has determined that Mr. Ross Levinsohn, by virtue of his position as our Chief Executive Officer, as well as Mr. Joshua Jacobs, by virtue of his position as our President from January 1, 2018 through October 1, 2019, were not independent during fiscal 2020. Our Board also determined that Mr. David Bailey, by virtue of his affiliation with BTC Inc. and his affiliation with other related parties, was not independent during fiscal 2020.

Since the end of 2020, Mr. Bailey and Mr. Jacobs resigned as directors. Carlo Zola and Dan Shribman joined our Board as directors in June 2021. Based on Rule 5606 of The Nasdaq Stock Market Listing Rules, we believe that both directors are independent.

In making the determinations discussed above, our Board considered information requested from and provided by each director concerning his or her background, employment, affiliations, family relationships. Our Board also considered the current and prior relationships that each non-employee director had with our Company, including the relationship of certain of our directors with certain of our significant stockholders, B. Riley and Warlock.

## Item 14. Principal Accountant Fees and Services

The following table sets forth the aggregate fees billed and incurred to both us or our subsidiaries by our independent registered public accounting firm for the years ended December 31, 2020 and 2019 for professional services by Marcum.

Category	2020 (1)		2019 <sup>(2)</sup>	
Audit Fees	\$	600,000	\$	1,223,979
Audit-related Fees		-		-
All Other Fees		-		-
Tax Fees		20,600		69,165
	\$	620,600	\$	1,293,144

- (1) These fees were incurred during fiscal 2020 and 2021 in connection with the audit fees related to the audit for our year ended December 31, 2020 and review of our financial statements for certain of the fiscal 2020 interim periods, as well as tax fees for certain tax compliance services provided for fiscal 2020.
- (2) These fees were incurred during fiscal 2020 and 2021 in connection with the audit fees related to the audit for our year ended December 31, 2019 and review of our financial statements for certain of the fiscal 2019 interim periods, as well as tax fees for certain tax compliance services provided for fiscal 2019.

#### **Audit Fees**

We paid or incurred audit fees to Marcum of \$600,000 and \$1,223,979 for professional services rendered for the audit of our annual financial statements for the years ended December 31, 2020 and 2019, respectively, and for review of our financial statements included in the comprehensive Form 10-K we filed, which included the quarterly financial statements for fiscal 2019, and for review of our 2020 quarterly reports on Form 10-Q for the first, second, and third quarters of fiscal 2020.

#### **Audit-related Fees**

Marcum did not provide any services not disclosed in the table above during fiscal 2020 and 2019. As a result, there were no audit-related fees billed or paid during fiscal 2020 and 2019.

#### **All Other Fees**

Marcum did not provide any services not disclosed in the table above during fiscal 2020 and 2019. As a result, there were no other fees billed or paid during fiscal 2020 and 2019.

## Tax Fees

Marcum provided professional services for tax compliance for fiscal 2020 and 2019 and was paid \$20,600 and \$69,165, respectively.

## **Pre-Approval Policies and Procedures**

Our Audit Committee has considered the nature and amount of fees billed by our independent registered public accounting firms and believe that the provision of services for activities to the audit is in compliance with maintaining their respective independence.

All audit fees are approved by the Audit Committee of our Board. The Audit Committee reviews, and in its sole discretion pre-approves, our independent auditors' annual engagement letter including proposed fees and all audit and non-audit services provided by the independent auditors. Accordingly, all services described under "Audit Fees," "Audit-related Fees," "All Other Fees," and "Tax Fees," as applicable, were pre-approved by our Audit Committee. The Audit Committee may not engage the independent auditors to perform the non-audit services proscribed by law or regulations.

## Part IV

## Item 15. Exhibits and Financial Statement Schedules

- (a) The following documents are filed as part of this Annual Report:
- 1. <u>Index to Consolidated Financial Statements</u>. Our consolidated financial statements and the Report of Marcum LLP, Independent Registered Public Accounting Firms are included in Part IV of this Annual Report on the pages indicated:

	Page
Report of Independent Registered Public Accounting Firm	Page F-2
Consolidated Balance Sheets as of December 31, 2020 and 2019	F-3
Consolidated Statements of Operations for the Years Ended December 31, 2020 and 2019	F-4
Consolidated Statements of Stockholders' Deficiency for the Years Ended December 31, 2020 and 2019	F-5
Consolidated Statements of Cash Flows for the Years Ended December 31, 2020 and 2019	F-6
Notes to Consolidated Financial Statements	F-7

2. Financial Statement Schedules. Reference is made to the Financial Statements filed under Item 8, Part II of this Annual Report.

Exhibit	Description
2.1	Agreement and Plan of Merger, dated as of March 13, 2018, by and among the Company, HP Acquisition Co., Inc., HubPages, Inc., and Paul Edmondson as the securityholder representative, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on March 19,
2.2	2018.  Amendment to Agreement and Plan of Merger, dated as of April 25, 2018, by and among TheMaven, Inc., HP Acquisition Co., Inc., HubPages, Inc., and Paul Edmondson as the securityholder representative, which was filed as Exhibit 2.2 to our Annual Report on Form 10-
2.3	K filed on January 8, 2021.  Second Amendment to Agreement and Plan of Merger, dated as of June 1, 2018, by and among TheMaven, Inc., HP Acquisition Co., Inc., HubPages, Inc., and Paul Edmondson as the securityholder representative, which was filed as Exhibit 10.1 to our Current Report on Form 8-
2.4	K/A filed on June 4, 2018.  Third Amendment to Agreement and Plan of Merger, dated as of May 31, 2019, by and among TheMaven, Inc., HP Acquisition Co., Inc., HubPages, Inc., and Paul Edmondson as the securityholder representative, which was filed as Exhibit 2.4 to our Annual Report on Form 10-
2.5	K filed on January 8, 2021.  Fourth Amendment to Agreement and Plan of Merger, dated as of December 15, 2020, by and among TheMaven, Inc., HP Acquisition Co.,  Inc., HubPages, Inc., and Paul Edmondson as the securityholder representative, which was filed as Exhibit 10.1 to our Current Report on
2.6	Form 8-K filed on December 21, 2020.  Amended and Restated Asset Purchase Agreement, dated as of August 4, 2018, by and among the Company, Maven Coalition, Inc., and Say Media, Inc., which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on August 9, 2018.
2.7	Amendment to Amended and Restated Asset Purchase Agreement, dated as of August 24, 2018, by and among the Company, Maven Coalition, Inc., and Say Media, Inc., which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on August 29, 2018.
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- 2.8 Agreement and Plan of Merger, dated as of October 12, 2018, by and among the Company, SM Acquisition Co., Inc., Say Media, Inc., and Matt Sanchez as the Securityholder Representative, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on October 17, 2018.
- 2.9 Amendment to Agreement and Plan of Merger, dated as of October 17, 2018, by and among the Company, SM Acquisition Co., Inc., Say Media, Inc., and Matt Sanchez as the Securityholder Representative, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on October 17, 2018.
- 2.10 Agreement and Plan of Merger, dated as of June 11, 2019, by and among the Company, TST Acquisition Co., Inc., and TheStreet, Inc., which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on June 12, 2019.
- 3.1 Amended and Restated Certificate of Incorporation of the Registrant, as amended, which was filed as Exhibit 3.1 to our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2002.
- 3.2 Certificate of Amendment to the Restated Certificate of Incorporation of the filed with the Secretary of State of the State of Delaware on December 2, 2016, which was filed as Exhibit 3.1 to our Current Report on Form 8-K, filed on December 9, 2016.
- 3.3 Amended and Restated Bylaws, which was filed as Exhibit 3.1 to our Current Report on Form 8-K/A filed on November 13, 2020.
- 3.4 Certificate of Designation of Preferences, Rights, and Limitations for Series G Convertible Preferred Stock, which was filed as Exhibit 4.1 to our Registration Statement on Form S-3 (Registration No. 333-40710), filed on July 3, 2002 and declared effective on July 28, 2000.
- 3.5 <u>Certificate of Designation of Preferences, Rights and Limitations of Series H Convertible Preferred Stock, which was filed as Exhibit 3.1 to our Current Report on Form 8-K filed on August 10, 2018.</u>
- 3.6 <u>Certificate of Designation of Preferences, Rights and Limitations of Series I Convertible Preferred Stock, which was filed as Exhibit 3.1 to our Current Report on Form 8-K filed on July 3, 2019.</u>
- 3.7 Certificate of Designation of Preferences, Rights and Limitations of Series J Convertible Preferred Stock, which was filed as an exhibit to our Current Report on Form 8-K filed on October 10, 2019.
- 3.8 <u>Certificate of Designation of Preferences, Rights and Limitations of Series K Convertible Preferred Stock, which was filed as an exhibit to our Current Report on Form 8-K filed on October 28, 2020.</u>
- 3.9 <u>Certificate of Amendment as filed with the Delaware Secretary of State on December 18, 2020, which was filed as Exhibit 3.1 to our Current Report on Form 8-K filed on December 18, 2020.</u>
- 3.10 Certificate of Designation of Series L Junior Participating Preferred Stock of the Company, which was filed as Exhibit 3.1 to our Current Report on Form 8-K filed on May 4, 2021.
- 4.1 <u>Specimen Common Stock Certificate, which was filed as Exhibit 4.3 to Amendment No. 1 to Registration Statement on Form SB-2/A (Registration No. 333-48040) on September 23, 1996.</u>
- 4.2 <u>2016 Stock Incentive Plan, which was filed as Exhibit 4.4 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2016.</u>
- 4.3 Common Stock Purchase Warrant issued on June 6, 2018 to L2 Capital, LLC, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on June 12, 2018.
- 4.4 <u>Form of 10% Convertible Debenture due June 30, 2019, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on June 21, 2018.</u>
- 4.5 <u>Common Stock Purchase Warrant issued on June 15, 2018 to Strome Mezzanine Fund LP, which was filed as Exhibit 10.4 to our Current Report on Form 8-K filed on June 21, 2018.</u>
- 4.6 Form of 10% Original Issue Discount Senior Secured Convertible Debenture due October 31, 2019, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on October 24, 2018.
- 4.7 Form of Common Stock Purchase Warrant issued on October 18, 2018, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on October 24, 2018.
- 4.8 Form of 12% Senior Secured Subordinated Convertible Debenture due December 31, 2020, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on December 13, 2018.
- 4.9 Form of 12% Senior Secured Subordinated Convertible Debenture due December 31, 2020, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on March 22, 2019.
- 4.10 Form of 12% Senior Secured Subordinated Convertible Debenture due December 31, 2020, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on March 28, 2019.
- 4.11 Form of 12% Senior Secured Subordinated Convertible Debenture due December 31, 2020, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on April 12, 2019.
- 4.12 Stockholder Voting Agreement, dated as of June 11, 2019, by and among 180 Degree Capital Corp., TheStreet SPV Series a Series of 180 Degree Capital Management, LLC, the Company, and TST Acquisition Co., Inc, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on June 12, 2019.

4.13 Form of Warrant for Channel Partners Program, which was filed as Exhibit 4.3 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2016. 4.14\* Description of Securities. Form of MDB Warrant issued in connection with the Share Exchange Agreement, which was filed as Exhibit 10.3 to our Current Report on 4.15 Form 8-K, filed on November 7, 2016. 4.16\* Common Stock Purchase Warrant (exercise price \$0.42 per share), dated June 14, 2019, issued to ABG-SI LLC. Common Stock Purchase Warrant (exercise price \$0.84 per share), dated June 14, 2019, issued to ABG-SI LLC, which was filed as Exhibit 4.17 4.17 to our Annual Report on Form 10-K filed on January 8, 2021. Form of 2019 Warrant for Channel Partners Program, which was filed as Exhibit 4.18 to our Annual Report on Form 10-K filed on April 9, 4.18 2021. 4.19 Form of 2020 Warrant for Channel Partners Program, which was filed as Exhibit 4.19 to our Annual Report on Form 10-K filed on April 9, 2021. 4.20 Rights Agreement, dated as of May 4, 2021, between the Company and American Stock Transfer & Trust Company, LLC, as Rights Agent, which includes the Form of Certificate of Designations, the Form of Right Certificate, and the Summary of Rights to Purchase Preferred Shares attached thereto as Exhibits A, B, and C, respectively, which was filed as Exhibit 4.1 to our Current Report on Form 8-K filed on May 4, 2021. Securities Purchase Agreement, which was filed as Exhibit 10.1 to our Current Report on Form 8-K, filed on April 10, 2017. 10.1 10.2 Registration Rights Agreement, which was filed Exhibit 10.2 to our Current Report on Form 8-K, filed on April 10, 2017. 10.3 +Employment Agreement, dated November 4, 2016, by and between the Company and William C. Sornsin, Jr., which was filed as Exhibit 10.5 to our Current Report on Form 8-K, filed on November 7, 2016. 10.4+ Employment Agreement, dated November 4, 2016, by and between the Company and Benjamin C. Joldersma, which was filed as Exhibit 10.6 to our Current Report on Form 8-K, filed on November 7, 2016. 10.5 Share Exchange Agreement, dated October 14, 2016, which was filed as Exhibit 10.1 to our Current Report on Form 8-K, filed on October 17, 2016. 10.6 Amendment to the Share Exchange Agreement, dated November 4, 2016, which was filed as Exhibit 10.2 to our Current Report on Form 8-K, filed on November 7, 2016. 10.7 Form of Registration Rights Agreement, which was filed as Exhibit 10.10 to our Current Report on Form 8-K, filed on November 7, 2016. 10.8 +Employment Agreement, dated November 4, 2016, by and between the Company and James C. Heckman, which was filed as Exhibit 10.4 to our Current Report on Form 8-K, filed on November 7, 2016. 10.9 Securities Purchase Agreement, dated January 4, 2018, by and between the Company and certain investors named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on January 5, 2018.

10.10 Registration Rights Agreement, dated January 4, 2018, by and between the Company and certain investors named therein, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on January 5, 2018.

10.11 Securities Purchase Agreement, dated March 30, 2018, by and among the Company and certain investors named therein, which was filed as Exhibit 10.11 to our Annual Report on Form 10-K filed on January 8, 2021.

10.12 Registration Rights Agreement, dated March 30, 2018, by and among the Company and certain investors named therein, which was filed as Exhibit 10.12 to our Annual Report on Form 10-K filed on January 8, 2021.

10.13 Securities Purchase Agreement, dated as of June 6, 2018, by and between the Company and L2 Capital, LLC, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on June 12, 2018.

- 10.14 <u>Promissory Note, issued as of June 6, 2018 by the Company in favor of L2 Capital, LLC, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on June 12, 2018.</u>
- 10.15 Securities Purchase Agreement, dated June 15, 2018, between the Company and each purchaser named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on June 21, 2018.
- 10.16 Registration Rights Agreement, dated June 15, 2018, by and between the Company and each purchaser named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on June 21, 2018.
- 10.17 Form of Securities Purchase Agreement, dated as of August 9, 2018, by and between the Company and each purchaser named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on August 10, 2018.
- 10.18 Form of Registration Rights Agreement, dated as of August 9, 2018, by and between the Company and each purchaser named therein, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on August 10, 2018.
- 10.19 Securities Purchase Agreement, dated October 18, 2018, by and between the Company and each investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on October 24, 2018.
- 10.20 Security Agreement, dated October 18, 2018, by and among the Company, Maven Coalition, Inc., HubPages, Inc., SM Acquisition Co., Inc., and each investor named therein, which was filed as Exhibit 10.4 to our Current Report on Form 8-K filed on October 24, 2018.
- 10.21 Subsidiary Guarantee, dated October 18, 2018, by Maven Coalition, Inc., HubPages, Inc., and SM Acquisition Co., Inc., in favor of each investor named therein, which was filed as Exhibit 10.5 to our Current Report on Form 8-K filed on October 24, 2018.
- 10.22 Securities Purchase Agreement, dated December 12, 2018, by and between the Company and each investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on December 13, 2018.
- 10.23 Registration Rights Agreement, dated December 12, 2018, by and between the Company and each investor named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on December 13, 2018.
- 10.24 <u>Securities Purchase Agreement, dated March 18, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on March 22, 2019.</u>
- 10.25 Registration Rights Agreement, dated March 18, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on March 22, 2019.
- 10.26 <u>Securities Purchase Agreement, dated March 27, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on March 28, 2019.</u>
- 10.27 <u>Registration Rights Agreement, dated March 27, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on March 28, 2019.</u>
- 10.28 Securities Purchase Agreement, dated April 8, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on April 12, 2019.
- 10.29 Registration Rights Agreement, dated April 8, 2019, by and between the Company and each investor named therein, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on April 12, 2019.
- 10.30 Note Purchase Agreement, dated June 10, 2019, by and among the Company, Maven Coalition, Inc., HubPages, Inc., Say Media, Inc., TST
  Acquisition Co., Inc., and the investors named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on June 12,
  2019.
- 10.31 Form of 12% Note due July 31, 2019, which was filed as Exhibit 10.4 to our Current Report on Form 8-K filed on June 12, 2019.
- 10.32 Pledge and Security Agreement, dated June 10, 2019, by and among the Company, Maven Coalition, Inc., HubPages, Inc., Say Media, Inc.,
  TST Acquisition Co., Inc., and the investor named therein, which was filed as Exhibit 10.5 to our Current Report on Form 8-K filed on June
  12, 2019.
- Amended and Restated Note Purchase Agreement, dated June 14, 2019, by and among the Company, Maven Coalition, Inc., HubPages, Inc., Say Media, Inc., TST Acquisition Co., Inc., and the investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on June 19, 2019.

- 10.34 Form of 12% Note due June 14, 2022, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on June 19, 2019.
- Confirmation and Ratification Agreement, dated June 14, 2019, by and among the Company, Maven Coalition, Inc., HubPages, Inc., Say Media, Inc., TST Acquisition Co., Inc., and the investor named therein, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on June 19, 2019.
- Form of Securities Purchase Agreement, dated as of June 28, 2019, by and among the Company and each of the several purchasers named thereto, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on July 3, 2019.
- 10.37 Form of Registration Rights Agreement, dated as of June 28, 2019, by and among the Company and each of the several purchasers named thereto, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on July 3, 2019.
- 10.38 <u>First Amendment to Amended and Restated Note Purchase Agreement, dated August 27, 2019, by and among the Company, Maven Coalition, Inc., HubPages, Inc. Say Media, Inc., TheStreet, Inc., f/k/a TST Acquisition Co., Inc., Maven Media Brands, LLC, and the investor named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on September 3, 2019.</u>
- 10.39 Form of Second Amended and Restated Promissory Note due June 14, 2022, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on September 3, 2019.
- 10.40 Form of Securities Purchase Agreement, dated as of October 7, 2019, by and among the Company and each of the several purchasers named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on October 11, 2019.
- 10.41 Form of Registration Rights Agreement, dated as of October 7, 2019, by and among the Company and each of the several purchasers named therein, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on October 11, 2019.
- 10.42 Second Amended and Restated Note Purchase Agreement, dated as of March 24, 2020, by and among the Company, Maven Coalition, Inc.,
  TheStreet, Inc. Maven Media Brands, LLC, the agent and the purchaser, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on March 30, 2020.
- 10.43 Form of 15% Delayed Draw Term Note, issued on March 24, 2020, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on March 30, 2020.
- 10.44 <u>Form of Series H Securities Purchase Agreement, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on August 20, 2020.</u>
- 10.45 Form of Series J Securities Purchase Agreement, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on September 9, 2020.
- 10.46 Form of Series J Registration Rights Agreement, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on September 9, 2020.
- 10.47 Form of Series K Securities Purchase Agreement by and among the Company and each of the several purchasers named therein, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on October 28, 2020.
- 10.48 Form of Series K Registration Rights Agreement by and among the Company and each of the several purchasers named therein, which was filed as Exhibit 10.2 to our Current Report on Form 8-K filed on October 28, 2020.
- Amendment No. 1 to Second Amended and Restated Note Purchase Agreement, dated October 23, 2020, among the Company, the guarantors from time to time party thereto, each of the purchasers named therein, and BRF Financial Co., LLC, in its capacity as agent for the purchasers, which was filed as Exhibit 10.3 to our Current Report on Form 8-K filed on October 28, 2020.
- Account Sale and Purchase Agreement, dated December 12, 2018, by and among Sallyport Commercial Finance, LLC, the Company, Maven Coalition, Inc., and HubPages, Inc., which was filed as Exhibit 10.5 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.51\* <u>Sublease, dated January 14, 2020, by and between Saks & Company LLC and Maven Coalition, Inc..</u>
- 10.52\* <u>Lease of a Condominium Unit, dated October 2, 2019, by and between 26 WSN, LLC and the Company.</u>
- 10.53\* <u>Standard Form of Condominium Apartment Lease, dated February 10, 2020, by and between Strawberry Holdings, Inc. and the Company.</u>

- 10.54\* Office Lease Agreement, dated October 25, 2019, by and between Street Retail West I, LP and the Company.
- 10.55\* Office Gross Lease, dated June 30, 2015, by and between RH 42Fourth, LLC and Say Media, Inc.
- 10.56\* Sublease Agreement, dated April 25, 2018, by and between Hodgson Meyers Communications, Inc. and Maven Coalition, Inc.
- 10.57\* WeWork Membership Agreement, dated September 19, 2018, by and between WW 995 Market LLC and the Company.
- 10.58\* Amendment to Membership Agreement, dated October 27, 2020, by and between WW 995 Market LLC and the Company.
- 10.59\* Asset Purchase Agreement, dated March 9, 2020, by and among Maven Coalition, Inc., Petametrics Inc., doing business as LiftIgniter, and the Company.
- 10.60+ Consulting Agreement, dated August 26, 2020, by and between Maven Coalition, Inc. and James C. Heckman, Jr., which was filed as Exhibit 10.62 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.61+\* Separation Agreement, effective as of September 2, 2020, by and between the Company and James C. Heckman, Jr.
- 10.62+\* Form of Stock Option Award Agreement 2016 Stock Incentive Plan.
- 10.63+\* Form of Stock Option Award Agreement 2019 Equity Incentive Plan.
- 10.64\* Note, dated April 6, 2020, issued by TheStreet, Inc. in favor of JPMorgan Chase Bank, N.A.
- 10.65+\* Director Agreement, effective January 1, 2020, by and between the Company and Joshua Jacobs.
- 10.66+\* Director Agreement Strategic Financing Addendum, dated July 31, 2020, by and between the Company and Joshua Jacobs.
- 10.67+\* <u>Independent Director Agreement, effective as of January 28, 2018, by and between the Company and David Bailey.</u>
- 10.68+\* Executive Chairman Agreement, dated as of June 5, 2020, by and between the Company and John Fichthorn.
- 10.69+\* Independent Director Agreement, effective as of August 2018, by and between John Fichthorn.
- 10.70+\* <u>Independent Director Agreement, effective as of November 3, 2017, by and between B. Rinku Sen and the Company.</u>
- 10.71+\* Independent Director Agreement, effective as of September 3, 2018, by and between the Company and Todd D. Sims.
- 10.72+\* Confidential Separation Agreement and General Release of All Claims, dated October 5, 2020, by and between Benjamin Joldersma and the Company.
- 10.73+\* Amended and Restated Consulting Agreement, dated January 1, 2019, by and between Maven Coalition, and William C. Sornsin, Jr.
- 10.74+\* Executive Employment Agreement, dated January 16, 2020, by and between the Company and William C. Sornsin, Jr.
- 10.75+\* Separation & Advisor Agreement, dated October 6, 2020, by and between the Company and William C. Sornsin, Jr.
- 10.76+\* Executive Employment Agreement, dated May 1, 2019, by and between the Company and Douglas B. Smith.
- 10.77+\* Executive Employment Agreement, dated September 16, 2019, by and between the Company and Ross Levinsohn.
- 10.78+\* Amended and Restated Executive Employment Agreement, dated May 1, 2020, by and between the Company and Ross Levinsohn.
- 10.79+\* Advisory Services Agreement, dated April 10, 2019, by and between the Company and Ross Levinsohn.
- 10.80+\* First Amendment to the 2016 Stock Incentive Plan.
- 10.81+\* Second Amendment to the 2016 Stock Incentive Plan.
- 10.82+\* Form of Restricted Equity Award Grant Note 2019 Equity Incentive Plan.
- 10.83+\* Form of Restricted Stock Unit Grant Notice 2019 Equity Incentive Plan.
- 10.84+\* Stock Option Award Agreement, dated March 11, 2019, by and between the Company and Douglas B. Smith.
- 10.85+\* Stock Option Award Agreement, dated March 11, 2019, by and between the Company and Douglas B. Smith.

- Sublease Agreement, dated July 22, 1999, by and between TheStreet.com, Inc. and W12/14 Wall Acquisition Associates LLC, which was filed as Exhibit 10.98 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.87 Third Lease Amendment Agreement, dated December 31, 2008, by and between CRP/Capstone 14W Property Owner, L.L.C. and TheStreet.com, Inc., which was filed as Exhibit 10.99 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.88 Surrender Agreement, dated October 30, 2020, by and between Roza 14W LLC and TheStreet.com, Inc. and Maven Coalition, Inc., which was filed as Exhibit 10.100 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.89 Promissory Note issued in favor of James Heckman, dated July 13, 2018, which was filed as Exhibit 10.101 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.90 Promissory Note issued in favor of James Heckman, dated May 18, 2018, which was filed as Exhibit 10.102 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.91 Promissory Note issued in favor of James Heckman, dated May 15, 2018, which was filed as Exhibit 10.103 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.92 <u>Promissory Note issued in favor of James Heckman, dated June 6, 2018, which was filed as Exhibit 10.104 to our Annual Report on Form 10-K filed on January 8, 2021.</u>
- 10.93 <u>Assignment Agreement, dated October 3, 2019, by and among, the Company, ABG-SI LLC, Meredith Corporation, and TI Gotham Inc., which was filed as Exhibit 10.106 to our Annual Report on Form 10-K filed on January 8, 2021.</u>
- 10.94 <u>Employee Leasing Agreement, dated October 3, 2019, by and between the Company and Meredith Corporation, which was filed as Exhibit 10.107 to our Annual Report on Form 10-K filed on January 8, 2021.</u>
- 10.95 Outsourcing Agreement, dated October 3, 2019, by and between the Company and Meredith Corporation, which was filed as Exhibit 10.108 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.96 <u>Transition Services Agreement theMaven, dated October 3, 2019, by and between the Company and Meredith Corporation, which was filed as Exhibit 10.109 to our Annual Report on Form 10-K filed on January 8, 2021.</u>
- Assignment and Assumption Agreement, dated October 3, 2019, by and among Meredith Corporation, TI Gotham Inc., and the Company, which was filed as Exhibit 10.110 to our Annual Report on Form 10-K filed on January 8, 2021.
- 10.98+ Executive Employment Agreement, dated October 1, 2020, by and among the Company and Andrew Kraft, which was filed as Exhibit 10.110 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.99 <u>Channel Partners Warrant Program adopted on March 10, 2019, which was filed as Exhibit 10.111 to our Annual Report on Form 10-K filed on April 9, 2021.</u>
- 10.100 Channel Partners Warrant Program adopted on May 20, 2020, which was filed as Exhibit 10.112 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.101+ 2020 Outside Director Compensation Policy, adopted as of January 1, 2020, which was filed as Exhibit 10.113 to our Annual Report on Form 10-K filed on April 9, 2021.
- Amendment to 2020 Outside Director Compensation Policy, dated May 27, 2020, which was filed as Exhibit 10.114 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.103+ Amended & Restated Executive Employment Agreement, dated January 1, 2020, by and between Maven Coalition, Inc. and Andrew Kraft, which was filed as Exhibit 10.115 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.104+ Consulting Agreement, dated April 11, 2020, by and between Maven Coalition, Inc. and AQKraft Advisory Services, LLC, which was filed as Exhibit 10.116 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.105+ Executive Employment Agreement, dated November 2, 2019, by and between the Company and Avi Zimak, which was filed as Exhibit 10.117 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.106+ Stock Option Award Agreement, dated January 16, 2019, by and between the Company and Andrew Q. Kraft, which was filed as Exhibit 10.119 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.107\*+ Stock Award Agreement, dated January 16, 2019, by and between the Company and Andrew Q. Kraft, which was filed as Exhibit 10.120 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.108+ <u>Maven Executive Bonus Plan, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on January 14, 2021.</u>

- 10.109 Amendment No. 1 to Agreement and Plan of Merger, dated July 12, 2019, by and among the Company, TheStreet, Inc., and TST Acquisition Co., Inc., which was filed as Exhibit 10.113 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.110+ Executive Employment Agreement, effective January 1, 2021, by and between the Company and Paul Edmondson, which was filed as Exhibit 10.4 to our Current Report on Form 8-K on February 23, 2021.
- 10.111+ Amended and Restated Executive Employment Agreement, effective January 1, 2021, by and between the Company and Douglas B. Smith, which was filed as Exhibit 10.2 to our Current Report on Form 8-K on February 23, 2021.
- 10.112 Exchange Agreement, dated October 31, 2020, by and between the Company and James C. Heckman, which was filed as Exhibit 10.125 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.113+ Second Amended and Restated Executive Employment Agreement, effective August 26, 2020, by and between the Company and Ross Levinsohn, which was filed as Exhibit 10.1 to our Current Report on Form 8-K on February 23, 2021.
- 10.114+ Stock Option Grant Notice, dated April 10, 2019, by and between the Company and Paul Edmondson, which was filed as Exhibit 10.127 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.115+ Stock Option Grant Notice, dated April 10, 2019, by and between the Company and James Heckman, which was filed as Exhibit 10.128 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.116+ Stock Option Grant Notice, dated April 10, 2019, by and between the Company B. Rinku Sen, which was filed as Exhibit 10.129 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.117+ Stock Option Grant Notice, dated April 10, 2019, by and between the Company and Douglas Smith, which was filed as Exhibit 10.130 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.118+ Form of Amendment to Stock Option Award Agreement, by and between the Company and certain grantees awarded stock options on April 10, 2019, which was filed as Exhibit 10.131 to our Annual Report on Form 10-K filed on April 9, 2021.
- 10.119+ Executive Employment Agreement, effective as of January 1, 2021, by and between the Company and Jill Marchisotto, which was filed as Exhibit 10.5 to our Current Report on Form 8-K on February 23, 2021.
- 10.120+ Executive Employment Agreement, effective as of February 18, 2021, by and between the Company and Robertson Barrett, which was filed as Exhibit 10.3 to our Current Report on Form 8-K on February 23, 2021.
- 10.121 Services Agreement, dated as of December 22, 2020, by and between the Company and Whisper Advisors, LLC, which was filed as Exhibit 10.134 to our Annual Report on Form 10-K on April 9, 2021.
- 10.122+ Stock Option Award Agreement, dated September 14, 2018, by and between the Company and Paul Edmondson, which was filed as Exhibit 10.135 to our Annual Report on Form 10-K on April 9, 2021.
- 10.123+ Stock Option Award Agreement, dated September 14, 2018, by and between the Company and James Heckman, which was filed as Exhibit 10.136 to our Annual Report on Form 10-K on April 9, 2021.
- 10.124+ Restricted Stock Award Grant Notice, effective January 1, 2019, by and between the Company and B. Rinku Sen, which was filed as Exhibit 10.137 to our Annual Report on Form 10-K on April 9, 2021.
- 10.125+ Amended and Restated Executive Employment Agreement, effective January 1, 2021, by and between the Company and Andrew Kraft, which was filed as Exhibit 10.6 to our Current Report on Form 8-K on February 23, 2021.
- 10.126+ Second Amended and Restated Executive Employment Agreement, effective January 1, 2021, by and between the Company and Avi Zimak, which was filed as Exhibit 10.7 to our Current Report on Form 8-K on February 23, 2021.
- 10.127+ Second Amendment to the Maven, Inc.'s 2019 Equity Incentive Plan, dated February 18, 2021, which was filed as Exhibit 10.1 to our Current Report on Form 8-K on February 24, 2021.
- 10.128+ First Amendment to the Maven, Inc.'s 2019 Equity Incentive Plan, dated March 16, 2020, which was filed as Exhibit 10.141 to our Annual Report on Form 10-K on April 9, 2021.
- 10.129+ 2019 Equity Incentive Plan, which was filed as Exhibit 10.142 to our Annual Report on Form 10-K on April 9, 2021.
- 10.130+ <u>Letter Agreement between the Company and Joshua Jacobs, effective as of March 9, 2021, which was filed as Exhibit 10.1 to our Current Report on Form 8-K on March 12, 2021.</u>
- 10.131+ Restricted Stock Award Grant Notice, effective March 9, 2021, by and between the Company and Eric Semler, which was filed as Exhibit 10.144 to our Annual Report on Form 10-K on April 9, 2021.

- 10.132 <u>Financing and Security Agreement, dated February 2020, by and among Maven Coalition, Inc., the Maven, Inc., Maven Media Brands, LLC, The Street, Inc., and FPP Finance LLC, which was filed as Exhibit 10.8 to our Quarterly Report on Form 10-Q on May 7, 2021.</u>
- 10.133 First Amendment to Financing and Security Agreement, dated March 24, 2020, by and among Maven Coalition, Inc., theMaven, Inc., Maven Media Brands, LLC, TheStreet, Inc., and FPP Financing LLC, which was filed as Exhibit 10.9 to our Quarterly Report on Form 10-Q on May 7, 2021.
- 10.134 <u>Intercreditor Agreement, dated February 24, 2020, by and between FPP Finance LLC and BRF Finance Co., LLC, which was filed as Exhibit 10.10 to our Quarterly Report on Form 10-Q on May 7, 2021.</u>
- Amendment No. 1 to Intercreditor Agreement, dated March 24, 2020, by and between FPP Finance LLC and BRF Finance Co., LLC, which was filed as Exhibit 10.11 to our Quarterly Report on Form 10-Q on May 7, 2021.
- Amendment No. 2 to Second Amended and Restated Note Purchase Agreement, dated as of May 19, 2021, by and among the Company, Maven Coalition, Inc., TheStreet, Inc., Maven Media Brands, LLC, and the Agent, and the Purchaser, which was filed as Exhibit 10.1 to our Current Report on Form 8-K on May 25, 2021.
- 10.137 Form of Securities Purchase Agreement among the Company and each of the several purchasers signatory thereto, which was filed as Exhibit 10.2 to our Current Report on Form 8-K on May 25, 2021.
- 10.138 Form of Registration Rights Agreement among the Company and each of the several purchasers signatory thereto, which was filed as Exhibit 10.3 to our Current Report on Form 8-K on May 25, 2021.
- 10.139 <u>Stock Purchase Agreement, dated June 4, 2021, by and among the Company, Maven Media Brands, LLC, College Spun Media Incorporated, Matthew Lombardi, Alyson Shontell Lombardi, Timothy Ray, Andrew Holleran, and the Representative, which was filed as Exhibit 10.1 to our Current Report on Form 8-K filed on June 7, 2021.</u>
- 10.140\*+ Amended & Restated Executive Employment Agreement, dated June 14, 2020, by and between the Company and Avi Zimak.

  10.141\*+ Director Agreement Strategic Financing Addendum, dated May 1, 2020, by and between the Company and Joshua Jacobs.

  10.142\*+ Confidential Separation Agreement and General Release, dated April 10, 2020, by and between the Company and Andrew Kraft.

  Amended and Restated Business Code of Ethics and Conduct.
- 14.2\* <u>Code of Ethics for Financial Officers.</u>
- 21.1\* <u>Subsidiaries.</u>
- 31.1\* Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
- 31.2\* Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
- 32.1\* <u>Certification of Chief Executive Officer pursuant to Section 1350 of the Sarbanes-Oxley Act of 2002.</u>
- 32.2\* Certification of Chief Financial Officer pursuant to Section 1350 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL\* Instance Document.
- 101.SCH XBRL\* Taxonomy Extension Schema Document.
- 101.CAL XBRL\* Taxonomy Extension Calculation Linkbase Document.
- 101.DEF XBRL\* Taxonomy Extension Definition Linkbase Document.
- 101.LAB XBRL\* Taxonomy Extension Label Linkbase Document.
- 101.PRE XBRL\* Taxonomy Presentation Linkbase Document.
- \* Filed Herewith
- + Employment Agreement
  - (b) Exhibits. See Item 15(a) above.

## Item 16. Form 10-K Summary

None.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## TheMaven, Inc.

Dated: August 16, 2021

By: /s/ Ross Levinsohn
Ross Levinsohn

Chief Executive Officer (Principal Executive Officer)

By: /s/ Douglas B. Smith

Douglas B. Smith Chief Financial Officer

(Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated and on the dates indicated.

Signature	Title
/s/ ROSS LEVINSOHN Ross Levinsohn Date: August 16, 2021	Chief Executive Officer and Director (Principal Executive Officer)
/s/ DOUGLAS B. SMITH Douglas B. Smith Date: August 16, 2021	Chief Financial Officer (Principal Financial and Accounting Officer)
/s/ JOHN A. FICHTHORN John A. Fichthorn Date: August 16, 2021	Executive Chairman and Director
/s/ CARLO ZOLA Carlo Zola Date: August 16, 2021	Director
/s/ PETER B. MILLS Peter B. Mills Date: August 16, 2021	Director
/s/ B. RINKU SEN B. Rinku Sen Date: August 16, 2021	Director
/s/ DANIEL SHRIBMAN Daniel Shribman Date: August 16, 2021	Director
/s/ TODD D. SIMS Todd D. Sims Date: August 16, 2021	Director
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## TheMaven, Inc. and Subsidiaries

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of

TheMaven, Inc. and Subsidiaries

## **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of TheMaven, Inc. and Subsidiaries (the "Company") as of December 31, 2020 and 2019, the related consolidated statements of operations, stockholders' deficiency and cash flows for each of the two years in the period ended December 31, 2020, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2020, in conformity with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's consolidated financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

Evaluation of the Contract Modification to Certain Subscription Contacts

As described in Note 2 to the consolidated financial statements, the Company modified certain digital and magazine subscription contracts. The Company determined that the contract modification was a termination of the existing contract and a creation of a new contract with each individual subscriber. The Company accounted for the contract modification on a prospective basis.

The principal consideration for our determination that performing procedures relating to these contract modifications is a critical audit matter, are there is significant audit judgment by management in determining the impact related to revenue recognition, contract assets and contract liabilities and classification of short-term and long-term presentation to the Company's future period balance sheets.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. The procedures included, amongst others, (i) gaining an understanding of the Company's estimation process related to contract modification (ii) testing the number of future unserved subscription copies at the contract modification date to estimate the financial impact of the contract modification to both the current period and future period earnings (iii) testing management's analysis of the financial impact of the contract modification to contract asset and contract liabilities balances as of end of the year and the impact to current period earnings (iv) testing the mathematical accuracy of the analysis prepared by management (v) evaluating the appropriateness of the presentation to the consolidated financial statements.

/s/ Marcum LLP

Marcum LLP

We have served as the Company's auditor since 2019.

Los Angeles, California August 16, 2021

# CONSOLIDATED BALANCE SHEETS

As of December 31,

		2020		2019
Assets				-
Current assets:				
Cash and cash equivalents	\$	9,033,872	\$	8,852,281
Restricted cash		500,809		620,809
Accounts receivable, net		16,497,626		16,233,955
Subscription acquisition costs, current portion		28,146,895		3,142,580
Royalty fees, current portion		15,000,000		15,000,000
Prepayments and other current assets		4,667,263		4,310,735
Total current assets		73,846,465		48,160,360
Property and equipment, net		1,129,438		661,277
Operating lease right-of-use assets Platform development, net		18,292,196 7,355,608		3,980,649 5,892,719
Royalty fees, net of current portion		11,250,000		26,250,000
Subscription acquisition costs, net of current portion		13,358,585		3,417,478
Acquired and other intangible assets, net		71,501,835		91,404,144
Other long-term assets		1,330,812		1,085,287
Goodwill		16,139,377		16,139,377
Total assets	\$	214,204,316	\$	196,991,291
	Ф	214,204,310	<b>D</b>	190,991,291
Liabilities, mezzanine equity and stockholders' deficiency  Current liabilities:				
Accounts payable	\$	8,228,977	\$	9,580,186
Accrued expenses and other	Ф	14,718,193	Ф	16,483,201
Line of credit		7,178,791		10,403,201
Unearned revenue		61,625,676		32,163,087
Subscription refund liability		4,035,531		3,144,172
Operating lease liabilities		1,059,671		2,203,474
Liquidated damages payable		9,568,091		8,080,514
Convertible debt		5,500,051		741,197
Warrant derivative liabilities		1,147,895		1,644,200
Embedded derivative liabilities		-		13,501,000
Total current liabilities		107,562,825		87,541,031
Unearned revenue, net of current portion		23,498,597		31,179,211
Restricted stock liabilities, net of current portion		1,995,810		51,175,211
Operating lease liabilities, net of current portion		19,886,083		2,616,132
Other long-term liabilities		753,365		242,310
Deferred tax liabilities		210,832		· -
Promissory notes, including accrued interest		-		319,351
Convertible debt, net of current portion		-		12,497,765
Long-term debt		62,194,272		44,009,745
Total liabilities		216,101,784		178,405,545
Commitments and contingencies (Note 26)				
Mezzanine equity:				
Series G redeemable and convertible preferred stock, \$0.01 par value, \$1,000 per share				
liquidation value and 1,800 shares designated; aggregate liquidation value: \$168,496; Series G				
shares issued and outstanding: 168,496; common shares issuable upon conversion: 188,791 at				
December 31, 2020 and 2019		168,496		168,496
Series H convertible preferred stock, \$0.01 par value, \$1,000 per share liquidation value and				
23,000 shares designated; aggregate liquidation value: \$19,597,000 and \$19,399,250; Series H				
shares issued and outstanding: 19,597 and 19,400; common shares issuable upon conversion:				
59,384,849 and 58,787,879 at December 31, 2020 and 2019, respectively		18,247,496		18,045,496
Series I convertible preferred stock, \$0.01 par value, \$1,000 per share liquidation value and				
25,800 shares designated; aggregate liquidation value: \$0 and \$23,100,000 at December 31, 2020				
and 2019, respectively; Series I shares issued and outstanding: 23,100; common shares issuable				
upon conversion: 46,200,000 at December 31, 2019		-		19,699,742
Series J convertible preferred stock, \$0.01 par value, \$1,000 per share liquidation value and				
25,000 shares designated; aggregate liquidation value: \$0 and \$20,000,000 at December 31, 2020				
and 2019, respectively; Series J shares issued and outstanding: 20,000; common shares issuable				.= =====
upon conversion: 28,571,428 at December 31, 2019				17,739,996
Total mezzanine equity		18,415,992		55,653,730
Stockholders' deficiency:				
Common stock, \$0.01 par value, authorized 1,000,000,000 shares; issued and outstanding:				
		2,290,851		371,190
229,085,167 and 37,119,117 shares at December 31, 2020 and 2019, respectively		10,809		39,383
Common stock to be issued				
Common stock to be issued Additional paid-in capital		139,658,166		35,562,766
Common stock to be issued				35,562,766 (73,041,323) (37,067,984)

 $See\ accompanying\ notes\ to\ consolidated\ financial\ statements.$ 

# CONSOLIDATED STATEMENTS OF OPERATIONS

	Years Ended December 31,			
		2020		2019
Revenue	\$	128,032,397	\$	53,343,310
Cost of revenue (includes amortization for developed technology and platform development for				
2020 and 2019 of \$8,550,952 and \$6,191,965, respectively)		103,063,445		47,301,175
Gross profit		24,968,952		6,042,135
Operating expenses				
Selling and marketing		43,589,239		12,789,056
General and administrative		36,007,238		29,511,204
Depreciation and amortization		16,280,475		4,551,372
Total operating expenses	<u>-</u>	95,876,952		46,851,632
Loss from operations		(70,908,000)		(40,809,497)
Other (expenses) income				
Change in valuation of warrant derivative liabilities		496,305		(1,015,151)
Change in valuation of embedded derivative liabilities		2,571,004		(5,040,000)
Loss on conversion of convertible debt		(3,297,539)		-
Interest expense		(16,497,217)		(10,463,570)
Interest income		381,026		13,976
Liquidated damages		(1,487,577)		(728,516)
Other (expenses) income		(279,133)		262
Total other expenses		(18,113,131)		(17,232,999)
Loss before income taxes		(89,021,131)		(58,042,496)
Income taxes		(210,832)		19,541,127
Net loss		(89,231,963)		(38,501,369)
Deemed dividend on convertible preferred stock		(15,642,595)		-
Net loss attributable to common stockholders	\$	(104,874,558)	\$	(38,501,369)
Basic and diluted net loss per common share	\$	(2.28)	\$	(1.04)
Weighted average number of common shares outstanding – basic and diluted		45,981,029		37,080,784

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIENCY

# Years Ended December 31, 2020 and 2019

	Comm	on Stock			Common Stock to be Issued		Additional Paid-in Accumulated	
	Shares	Par Va	lue	Shares	Par Value	Capital	Deficit	Deficiency
Balance at January 1, 2019	35,768,619	\$ 35	7,685	5,127,167	51,272	\$ 23,413,077	\$ (34,539,954)	\$ (10,717,920)
Issuance of common stock in								
connection with the merger of Say								
Media	1,188,880	1	1,889	(1,188,880)	(11,889	) -	-	-
Cashless exercise of common								
stock warrants	539,331		5,393	-	-	729,793	-	735,186
Forfeiture of restricted stock	(825,000)	(	8,250)	-	-	8,250	-	-
Issuance of restricted stock awards								
to the board of directors	833,333		8,333	-	-	(8,333)	-	-
Cashless exercise of common								
stock options	16,466		165	-	-	(165)	-	-
Common stock withheld for taxes	(402,512)	(	4,025)	-		(252,033)		(256,058)
Stock-based compensation	-		-	-	-	11,672,177	-	11,672,177
Net loss			<u>-</u>				(38,501,369)	(38,501,369)
Balance at December 31, 2019	37,119,117	\$ 37	1,190	3,938,287	39,383	\$ 35,562,766	\$ (73,041,323)	\$ (37,067,984)
Issuance of restricted stock units								
in connection with the acquisition								
of LiftIgniter	_		-	-	-	500,000	-	500,000
Issuance of common stock in								
connection with the merger of Say								
Media	2,857,357	2	8,574	(2,857,357)	(28,574	-	-	-
Forfeiture of restricted stock	(399,998)	(	4,000)	-	-	4,000	-	-
Issuance of restricted stock awards								
to the board of directors	562,500		5,625	-	-	(5,625)	-	-
Issuance of common stock upon								
conversion of 12% convertible								
debentures	53,887,470	53	8,875	-	-	20,863,613	-	21,402,488
Issuance of common stock upon								
conversion of related embedded								
derivative liabilities of 12%								
convertible debentures	-		-	-	-	10,929,996	-	10,929,996
Issuance of common stock upon								
conversion of Series H convertible								
preferred stock	909,090		9,091	-	-	290,909	-	300,000
Issuance of common stock upon								
conversion of Series I convertible	46.000.000	4.0				04.040.540		24 504 542
preferred stock	46,200,000	46	2,000	-	-	24,319,742	-	24,781,742
Issuance of common stock upon								
conversion of Series J convertible	10 50 1 500	40	- 0 4-			22 222 525		24 226 544
preferred stock	43,584,500	43	5,845	-	-	23,890,696	-	24,326,541
Issuance of common stock upon								
conversion of Series K convertible	45 405 000	45	1.050			26 502 500		26.052.550
preferred stock	45,105,000	45	1,050	-	-	26,502,500	-	26,953,550
Reclassification of restricted stock								
awards and units from equity to								
liability classified upon						(2,000,724)		(2,000,724)
modification Common stock withheld for taxes	- (74C 012)		7 400	-	-	(3,800,734)	-	(3,800,734)
	(746,813)	(	7,468)	-	-	(,-:-)	-	(520,444)
Exercise of common stock options	6,944		69	-	-	3,698	-	3,767
Deemed dividend on Series I						(F 002 000)		(F 002 000)
convertible preferred stock Deemed dividend on Series J	-		-		-	(5,082,000)	-	(5,082,000)
convertible preferred stock						(586,545)		(E06 E4E)
Deemed dividend on Series K	-		-	-		(300,343)	-	(586,545)
						(0.472.050)		(0.472.050)
convertible preferred stock Beneficial conversion feature on	-		-	-	-	(9,472,050)	-	(9,472,050)
Series H convertible preferred stock						502,000		502,000
Deemed dividend on Series H	-		-	-	-	302,000	-	502,000
convertible preferred stock						(502,000)		(502,000)
Stock-based compensation	-		_	-		460-04-6	-	16,250,176
Net loss	-		-	-	_		(89,231,963)	(89,231,963)
Balance at December 31, 2020	229,085,167	ф 2.53	0,851	1,080,930			\$(162,273,286)	
	770 NOE 167	\$ 2,29			\$ 10,809	W 130 658 166	* (167 773 786)	\$ (20,313,460)

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended December 31,

Cash flows from operating activities  Net loss  Adjustments to reconcile net loss to net cash used in operating activities:  Depreciation of property and equipment  Amortization of platform development and intangible assets  Amortization of debt discounts  Change in valuation of embedded derivative liabilities  Loss on conversion of 12% convertible debentures  Accrued and noncash converted interest  Liquidated damages  Stock-based compensation  Deferred income taxes  Other  Change in operating assets and liabilities net of effect of business combinations:  Accounts receivable  Factor receivables  Subscription acquisition costs  Royalty fees  Prepayments and other current assets  Other long-term assets  Accounts payable  Accrued expenses  Unearned revenue  Subscription refund liability  Other long-term liabilities  Operating lease liabilities  Net cash used in operating activities  Purchases of property and equipment  Capitalized platform development  Proceeds from sale of intangible asset	(89,231,963) 638,796 24,192,631 6,607,212 (496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507) 21,695,088	\$	(38,501,369)  276,791 10,466,546 4,545,675 1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147)  (1,685,948) (6,130,674)
Adjustments to reconcile net loss to net cash used in operating activities:  Depreciation of property and equipment Amortization of platform development and intangible assets Amortization of debt discounts Change in valuation of warrant derivative liabilities Change in valuation of embedded derivative liabilities Loss on conversion of 12% convertible debentures Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	638,796 24,192,631 6,607,212 (496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)	\$	276,791 10,466,546 4,545,675 1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Depreciation of property and equipment Amortization of platform development and intangible assets Amortization of debt discounts Change in valuation of warrant derivative liabilities Change in valuation of embedded derivative liabilities Loss on conversion of 12% convertible debentures Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liabilities Operating lease liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	24,192,631 6,607,212 (496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		10,466,546 4,545,675 1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Amortization of platform development and intangible assets Amortization of debt discounts Change in valuation of warrant derivative liabilities Loss on conversion of 12% convertible debentures Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	24,192,631 6,607,212 (496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		10,466,546 4,545,675 1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Amortization of debt discounts Change in valuation of warrant derivative liabilities Change in valuation of embedded derivative liabilities Loss on conversion of 12% convertible debentures Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	6,607,212 (496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		4,545,675 1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Change in valuation of warrant derivative liabilities Change in valuation of embedded derivative liabilities Loss on conversion of 12% convertible debentures Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	(496,305) (2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		1,015,151 5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Change in valuation of embedded derivative liabilities  Loss on conversion of 12% convertible debentures  Accrued and noncash converted interest  Liquidated damages Stock-based compensation  Deferred income taxes  Other  Change in operating assets and liabilities net of effect of business combinations:  Accounts receivable  Factor receivables  Subscription acquisition costs  Royalty fees Prepayments and other current assets  Other long-term assets  Accounts payable  Accrued expenses  Unearned revenue  Subscription refund liability  Other long-term liabilities  Operating lease liabilities  Net cash used in operating activities  Purchases of property and equipment  Capitalized platform development	(2,571,004) 3,297,539 9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		5,040,000 - 3,065,633 728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Accrued and noncash converted interest Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	9,244,324 1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Liquidated damages Stock-based compensation Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	1,487,577 14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		728,516 10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Stock-based compensation  Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	14,641,181 210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		10,364,787 (19,541,127) (363,147) (1,685,948) (6,130,674)
Deferred income taxes Other Change in operating assets and liabilities net of effect of business combinations: Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	210,832 (245,285) 362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(19,541,127) (363,147) (1,685,948) (6,130,674)
Other Change in operating assets and liabilities net of effect of business combinations:     Accounts receivable     Factor receivables     Subscription acquisition costs     Royalty fees     Prepayments and other current assets     Other long-term assets     Accounts payable     Accrued expenses     Unearned revenue     Subscription refund liability     Other long-term liabilities     Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities  Purchases of property and equipment Capitalized platform development	(245,285)  362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(363,147) (1,685,948) (6,130,674)
Change in operating assets and liabilities net of effect of business combinations:  Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	362,460 - (34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(1,685,948) (6,130,674)
Accounts receivable Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	(34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(6,130,674)
Factor receivables Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	(34,945,422) 15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(6,130,674)
Subscription acquisition costs Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		
Royalty fees Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities Purchases of property and equipment Capitalized platform development	15,000,000 (356,528) (245,525) (1,404,703) (3,392,507)		(F 000 000)
Prepayments and other current assets Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	(356,528) (245,525) (1,404,703) (3,392,507)		(5,008,080)
Other long-term assets Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	(245,525) (1,404,703) (3,392,507)		(41,250,000)
Accounts payable Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	(1,404,703) (3,392,507)		(1,702,064) (276,145)
Accrued expenses Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	(3,392,507)		3,323,196
Unearned revenue Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development			11,986,442
Subscription refund liability Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	21,000,000		9,201,586
Other long-term liabilities Operating lease liabilities Net cash used in operating activities  Cash flows from investing activities Purchases of property and equipment Capitalized platform development	891,359		(2,283,351)
Operating lease liabilities  Net cash used in operating activities  Cash flows from investing activities  Purchases of property and equipment Capitalized platform development	511,055		(2,200,001)
Net cash used in operating activities  Cash flows from investing activities  Purchases of property and equipment  Capitalized platform development	1,814,601		(226,724)
Cash flows from investing activities Purchases of property and equipment Capitalized platform development	(32,294,587)		(56,954,306)
Purchases of property and equipment Capitalized platform development	(52,254,567)		(50,554,500)
Capitalized platform development	(1,212,003)		(150,763)
	(3,750,541)		(2,537,402)
	350,000		(2,007,402)
Payments for acquisition of businesses, net of cash	(315,289)		(16,331,026)
Net cash used in investing activities	(4,927,833)		(19,019,191)
Cash flows from financing activities	(4,327,033)		(15,015,151)
Proceeds from long-term debt	11,702,725		71,000,000
Repayments of long-term debt	11,702,725		(17,307,364)
Payment of debt issuance costs on long-term debt	(560,500)		(7,162,382)
Proceeds from issuance of Series H convertible preferred stock	113,000		-
Proceeds from (repayments of) convertible debt	(1,130,903)		2,000,000
Proceeds from exercise of common stock options	3,767		-
Proceeds from issuance of Series I convertible preferred stock	-		23,100,000
Proceeds from issuance of Series J convertible preferred stock	6,000,000		15,000,000
Proceeds from issuance of Series K convertible preferred stock	14,675,000		-
Payment of issuance costs of Series I convertible preferred stock	-		(1,459,858)
Payment of issuance costs of Series J convertible preferred stock	-		(580,004)
Proceeds (repayments), net of borrowings, under line of credit	7,178,791		(1,048,194)
Payment for taxes related to repurchase of restricted common stock	(520,444)		(256,058)
Payment of restricted stock liabilities	(177,425)		-
Repayment of promissory notes			(366,842)
Net cash provided by financing activities	37,284,011		82,919,298
Net increase in cash, cash equivalents, and restricted cash	61,591		6,945,801
Cash, cash equivalents, and restricted cash – beginning of year	9,473,090		2,527,289
Cash, cash equivalents, and restricted cash – end of year \$	9,534,681	\$	9,473,090
Supplemental disclosure of cash flow information		_	
Cash paid for interest \$	645,681	\$	2,852,262
Cash paid for income taxes	-		_,
Noncash investing and financing activities			
Reclassification of stock-based compensation to platform development \$	1,608,995	\$	1,307,390
Debt discount on long-term debt	913,865	•	-
Discount on convertible debt allocated to embedded derivative liabilities			1,074,000
Exercise of warrants for issuance common stock	-		735,186
Payment of long-term debt for issuance of Series J convertible preferred stock	<u>-</u>		4,853,933
Liquidated damages recognized upon issuance of convertible debt	-		84,000
Liquidated damages liability recorded against cash proceeds for Series I convertible preferred			
stock			

Restricted common stock units issued in connection with acquisition of LiftIgniter	500,000	_
Assumption of liabilities in connection with acquisition of LiftIgniter	140,381	-
Liquidated damages liability recorded against cash proceeds for Series J convertible preferred		
stock	-	1,680,000
Conversion of convertible debt into common stock	21,402,488	-
Conversion of embedded derivative liabilities into common stock	10,929,996	-
Conversion of Series I convertible preferred stock into common stock	19,699,742	-
Conversion of Series J convertible preferred stock into common stock	23,739,996	-
Conversion of Series K convertible preferred stock into common stock	17,481,500	-
Deemed dividend on Series H convertible preferred stock	502,000	-
Deemed dividend on Series I convertible preferred stock	5,082,000	-
Deemed dividend on Series J convertible preferred stock	586,545	-
Deemed dividend on Series K convertible preferred stock	9,472,050	-
Payment of long-term debt for issuance of Series K convertible preferred stock	3,367,000	-
Payment of promissory note for issuance for Series H convertible preferred stock	389,000	

See accompanying notes to consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Years Ended December 31, 2020 and 2019

## 1. Organization and Basis of Presentation

#### Organization

TheMaven, Inc. (the "Maven" or "Company"), was incorporated in Delaware on October 1, 1990. On October 11, 2016, the predecessor entity now known as Maven exchanged its shares with another entity that was incorporated in Delaware on July 22, 2016. On November 4, 2016, these entities consummated a recapitalization. This resulted in Maven becoming the parent entity, and the other Delaware entity becoming the wholly owned subsidiary. On December 19, 2019, the Company's wholly owned subsidiaries Maven Coalition, Inc., and HubPages, Inc., a Delaware corporation that was acquired by the Company in a merger during 2018 ("HubPages"), were merged into another of the Company's wholly owned subsidiaries, Say Media, Inc., a Delaware corporation that was acquired by the Company in a merger during 2018 ("Say Media"), with Say Media as the surviving corporation. On January 6, 2020, Say Media changed its name to Maven Coalition, Inc. ("Coalition"). As of December 31, 2020, the Company's wholly owned subsidiaries consist of Coalition, Maven Media Brands, LLC ("Maven Media" formed during 2019 as a wholly owned subsidiary of Maven) and TheStreet, Inc. ("TheStreet" acquired by the Company in a merger during 2019 as further described in Note 3).

Unless the context indicates otherwise, Maven, Coalition, and TheStreet, are together hereinafter referred to as the "Company."

## **Business Operations**

The Company operates a best-in-class technology platform empowering premium publishers who impact, inform, educate and entertain. The Company operates a significant portion of the media businesses for Sports Illustrated (as defined below), own and operate TheStreet, Inc. (the "TheStreet"), and power more than 250 independent brands. The Maven technology platform (the "Maven Platform") provides digital publishing, distribution, and monetization capabilities for the Sports Illustrated and TheStreet businesses as well as a coalition of independent, professionally managed, online media publishers (each a "Publisher Partner"). Each Publisher Partner joins the media-coalition by invitation-only and is drawn from premium media brands and independent publishing businesses. Publisher Partners publish content and oversee an online community for their respective sites, leveraging our proprietary technology platform to engage the collective audiences within a single network. Generally, Publisher Partners are independently owned, strategic partners who receive a share of revenue from the interaction with their content. When they join, the Company believes Publisher Partners will benefit from the proprietary technology of the Maven Platform, techniques and relationships. Advertising revenue may improve due to the scale we have achieved by combining all Publisher Partners onto a single platform and a large and experienced sales organization. They may also benefit from our membership marketing and management systems, which we believe will enhance their revenue. Additionally, the Company believes the lead brand within each vertical creates a halo benefit for all Publisher Partners in the vertical while each of them adds to the breadth and quality of content. While they benefit from these critical performance improvements they also may save substantially in costs of technology, infrastructure, advertising sales, and member marketing and management.

The Company's growth strategy is to continue to expand the coalition by adding new Publisher Partners in key verticals that management believes will expand the scale of unique users interacting on the Company's technology platform. In each vertical, the Company seeks to build around a leading brand, such as Sports Illustrated (for sports) and TheStreet (for finance), surround it with subcategory publisher specialists, and further enhance coverage with individual expert contributors. The primary means of expansion is adding independent Publisher Partners and/or acquiring publishers that have premium branded content and can broaden the reach and impact of the Company's technology platform.

In June 2019, the Company entered into a licensing agreement (the "Initial Licensing Agreement") with ABG-SI LLC ("ABG"), as amended by Amendment No. 1 to Licensing Agreement, dated September 1, 2019 (the "First Amendment"), Amendment No. 2 to Licensing Agreement, dated April 1, 2020 (the "Second Amendment"), and Amendment No. 3 to Licensing Agreement, dated July 28, 2020 (the "Third Agreement" and, together with the Initial Licensing Agreement, First Amendment, and Second Amendment, the "Sports Illustrated Licensing Agreement") to license certain Sports Illustrated ("Sports Illustrated") brands as part of its growth strategy. In August 2019, the Company acquired TheStreet. For addition information, see Note 3.

The Company's common stock is quoted on the OTC Markets Group Inc.'s Pink Open Market under the symbol "MVEN".

#### Seasonality

The Company experiences typical media company advertising and membership sales seasonality, which is strong in the fiscal fourth quarter and slower in the fiscal first quarter.

## **Going Concern**

The Company performed an annual reporting period going concern assessment. Management is required to assess its ability to continue as a going concern. These consolidated financial statements have been prepared assuming that the Company will continue as a going concern, which contemplates the realization of assets and the liquidation of liabilities in the normal course of business. These consolidated financial statements do not include any adjustments that might be necessary if it is unable to continue as a going concern.

The Company has a history of recurring losses. The Company's recurring losses from operations and net capital deficiency have been evaluated by management to determine if the significance of those conditions or events would limit its ability to meet its obligations when due. The operating loss realized in fiscal 2020 was primarily a result of the impact on our business from the COVID-19 pandemic and the related shut down of most professional and collegiate sports, which reduced user traffic and advertising revenue. The operating loss realized in fiscal 2019 was primarily a result of a marketing investment in customer growth, together with investment in people and technology as we continued to expand our operations, and operations rapidly expanding during fiscal 2019 with the TheStreet Merger and the Sports Illustrated Licensing Agreement.

As reflected in these consolidated financial statements, the Company had revenues of \$128,032,397 for the year ended December 31, 2020, and experienced recurring net losses from operations, negative working capital, and negative operating cash flows. During the year ended December 31, 2020, the Company incurred a net loss attributable to common stockholders of \$104,874,558, utilized cash in operating activities of \$32,294,587, and as of December 31, 2020, had an accumulated deficit of \$162,273,286. The Company has financed its working capital requirements since inception through the issuance of debt and equity securities.

The negative impact from the COVID-19 pandemic during 2021 has been to a lesser extent than in 2020. Beginning in 2021, restrictions on non-essential work activity have begun to lift and sporting and other events have begun to be held, with attendance closer to pre-pandemic levels, which has resulted in an increase in traffic to the Maven Platform and, thereby an increase in advertising revenue. The ultimate extent of the impact on our operational and financial performance will depend on future developments, including the duration and spread of the COVID-19 pandemic, whether related group gathering and sports event advisories and restrictions will be put in place again, and the extent and effectiveness of containment and other actions taken, including the percentage of the population that receives COVID-19 vaccinations, all of which remain uncertain at the time of issuance of our accompanying consolidated financial statements.

Management has evaluated whether relevant conditions or events, considered in the aggregate, raise substantial doubt about the Company's ability to continue as a going concern. Substantial doubt exists when conditions and events, considered in the aggregate, indicate it is probable that a company will not be able to meet its obligations as they become due within one year after the issuance date of its financial statements. Management's assessment is based on the relevant conditions that are known or reasonably knowable as of the date these consolidated financial statements were issued or were available to be issued.

Management's assessment of the Company's ability to meet its future obligations is inherently judgmental, subjective and susceptible to change. The factors that the Company considered important in its going concern analysis, include, but are not limited to, the Company's fiscal 2021 cash flow forecast and its fiscal 2021 operating budget. Management also considered the Company's implementation of additional measures, if required, related to potential revenue and earnings declines from COVID-19. These factors consider information including, but not limited to, the Company's financial condition, liquidity sources, obligations due within one year after the issuance date of these consolidated financial statements, the funds necessary to maintain operations and financial conditions, including negative financial trends or other indicators of possible financial difficulty.

In particular, the Company's plan for the: (1) 2021 cash flow forecast, considered the use of its working capital line with FastPay (as described in Note 14) to fund changes in working capital, under which the Company has available credit of approximately \$8.5 million as of the issuance date of these consolidated financial statements for the year ended December 31, 2020, and that the Company does not anticipate the need for any further borrowings that are subject to the approval of the holders of the Term Note (as described in Note 19) under which the Company may be permitted to borrow up to an additional \$5.0 million; and (2) 2021 operating budget, considered that approximately fifty-eight percent of the Company's revenue is from recurring subscriptions, generally paid in advance, and that digital subscription revenue, that accounts for approximately thirty percent of subscription revenue, grew approximately thirty percent in 2020 demonstrating the strength of its premium brand, and the plan to continue to grow its subscription revenue from its acquisition of TheStreet in 2019 (as described in Note 3) and to grow premium digital subscriptions from its Sports Illustrated Licensed Brands (as described in Note 3), in which were launched in February 2021.

The Company has considered both quantitative and qualitative factors as part of the assessment that are known or reasonably knowable as of the date these consolidated financial statements were issued or were available to be issued and concluded that conditions and events considered in the aggregate, do not raise substantial doubt about the Company's ability to continue as a going concern for a one-year period following the financial statement issuance date.

## Reclassifications

Certain comparative amounts as of and for the year ended December 31, 2019 have been reclassified to conform to the current period's presentation. These reclassifications were immaterial, both individually and in the aggregate. These changes did not impact previously reported loss from operations or net loss.

## 2. Summary of Significant Accounting Policies

## **Principles of Consolidation**

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and include the financial statements of Maven and its wholly owned subsidiaries, Coalition, and TheStreet. Intercompany balances and transactions have been eliminated in consolidation.

#### **Foreign Currency**

The functional currency of the Company's foreign subsidiaries is the local currencies (U.K. pounds sterling and Canadian dollar), as it is the monetary unit of account of the principal economic environment in which the Company's foreign subsidiaries operate. All assets and liabilities of the foreign subsidiaries are translated at the current exchange rate as of the end of the period, and revenue and expenses are translated at average exchange rates in effect during the period. The gain or loss resulting from the process of translating foreign currencies financial statements into U.S. dollars was immaterial for the years ended December 31, 2020 and 2019, therefore, a foreign currency cumulative translation adjustment was not reported as a component of accumulated other comprehensive income (loss) and the unrealized foreign exchange gain or loss was omitted from the consolidated statements of cash flows. Foreign currency transaction gains and losses, if any, resulting from or expected to result from transactions denominated in a currency other than the functional currency are recognized in other income, net on the consolidated statements of operations.

## Use of Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include those related to the selection of useful lives of property and equipment, intangible assets, capitalization of platform development and associated useful lives; assumptions used in accruals for potential liabilities; fair value of assets acquired and liabilities assumed in the business acquisitions, the fair value of the Company's goodwill and the assessment of acquired goodwill, other intangible assets and long-lived assets for impairment; determination of the fair value of stock-based compensation and valuation of derivatives liabilities; and the assumptions used to calculate contingent liabilities, and realization of deferred tax assets. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, and makes adjustments when facts and circumstances dictate. Actual results could differ from these estimates.

#### Risks and Uncertainties

The Company has a limited operating history and has not generated significant revenues to date to cover its operating expenses. The Company's business and operations are sensitive to general business and economic conditions in the U.S. and worldwide. These conditions include short-term and long-term interest rates, inflation, fluctuations in debt and equity capital markets and the general condition of the U.S. and world economy. A host of factors beyond the Company's control could cause fluctuations in these conditions. Adverse developments in these general business and economic conditions could have a material adverse effect on the Company's financial condition and the results of its operations.

In addition, the Company will compete with many companies that currently have extensive and well-funded projects, marketing and sales operations as well as extensive human capital. The Company may be unable to compete successfully against these companies. The Company's industry is characterized by rapid changes in technology and market demands. As a result, the Company's products, services, and/or expertise may become obsolete and/or unmarketable. The Company's future success will depend on its ability to adapt to technological advances, anticipate customer and market demands, and enhance its current technology under development.

With the initial onset of COVID-19, the Company faced significant change in its advertisers' buying behavior. The Company's advertising revenue from Sports Illustrated was impacted as a result of sports authorities around the world making the decision to postpone/cancel high attendance sports events in an effort to reduce the spread of the COVID-19 virus. Since May 2020, there has been a steady recovery in the advertising market in both pricing and volume, which coupled with the return of professional and college sports yielded steady growth in revenues through the balance of 2020 and the first half of 2021. The Company expects a continued modest growth in advertising revenue back toward pre-pandemic levels. As a result of the Company's advertising revenue declining in early 2020, the Company is vulnerable to a risk of loss in the near term and it is at least reasonably possible that events or circumstances may occur that could cause a significant impact in the near term, that depend on future developments, including the duration of COVID-19, future sport event advisories and restrictions, and the extent and effectiveness of containment actions taken.

Since August 2018, B. Riley FBR, Inc. ("B. Riley FBR"), a registered broker-dealer owned by B. Riley Financial, Inc., a diversified publicly-traded financial services company ("B. Riley"), has been instrumental in providing investment banking services to the Company and in raising debt and equity capital for the Company. These services have included raising debt and equity capital to support various acquisitions, including TheStreet, the Sports Illustrated Licensing Agreement with ABG (as described in Note 3) and the acquisition of the College Spun Media Incorporated (as described in Note 27). The raising debt and equity capital for the acquisitions, refinancing and working capital purposes included the sale of the 12% Convertible Debentures (as described in Note 18), 12% Second Amended Senior Secured Notes (as described in Note 19), Preferred Stock (as described in Note 20), and subsequent equity offerings of common stock (as described in Note 27).

## Revenue Recognition

In accordance with Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers, revenues are recognized when control of the promised goods or services are transferred to the Company's customers, in an amount that reflects the consideration that the Company expects to receive in exchange for those goods or services. The Company generates all of its revenue from contracts with customers. The Company accounts for revenue on a gross basis, as compared to a net basis, in its statement of operations. Cost of revenues is presented as a separate line item in the statement of operations. The Company has made this determination based on it taking the credit risk in its revenue-generating transactions and it also being the primary obligor responsible for providing the services to the customer.

The following is a description of the principal activities from which the Company generates revenue:

#### **Advertising Revenue**

Digital Advertising — The Company recognizes revenue from digital advertisements at the point when each ad is viewed. The quantity of advertisements, the impression bid prices and revenue are reported on a real-time basis. The Company enters into contracts with advertising networks to serve display or video advertisements on the digital media pages associated with its various channels. Although reported advertising transactions are subject to adjustment by the advertising network partners, any such adjustments are known within a few days of month end. The Company owes its independent Publisher Partners a revenue share of the advertising revenue earned, which is recorded as service costs in the same period in which the associated advertising revenue is recognized.

Advertising revenue that is comprised of fees charged for the placement of advertising, on the Company's flagship website, *TheStreet.com*, is recognized as the advertising or sponsorship is displayed, provided that collection of the resulting receivable is reasonably assured.

*Print Advertising* — Advertising related revenues for print advertisements are recognized when advertisements are published (defined as an issue's on-sale date), net of provisions for estimated rebates, rate adjustments, and discounts.

## **Subscription Revenue**

Digital Subscriptions — The Company enters into contracts with internet users that subscribe to premium content on the owned and operated media channels and facilitate such contracts between internet users and our Publisher Partners. These contracts provide internet users with a membership subscription to access the premium content. The Company owes its independent Publisher Partners a revenue share of the membership subscription revenue earned, which is initially deferred and recorded as deferred contract costs. The Company recognizes deferred contract costs over the membership subscription term in the same pattern that the associated membership subscription revenue is recognized.

Subscription revenue generated from the Company's flagship website *TheStreet.com* from institutional and retail customers is comprised of subscriptions and license fees for access to securities investment information, stock market commentary, director and officer profiles, relationship capital management services, and transactional information pertaining to mergers and acquisitions and other changes in the corporate control environment. Subscriptions are charged to customers' credit cards or are directly billed to corporate subscribers, and are generally billed in advance on a monthly, quarterly or annual basis. The Company calculates net subscription revenue by deducting from gross revenue an estimate of potential refunds from cancelled subscriptions as well as chargebacks of disputed credit card charges. Net subscription revenue is recognized ratably over the subscription periods. Unearned revenue relates to payments for subscription fees for which revenue has not been recognized because services have not yet been provided.

#### Circulation Revenue

Circulation revenues include magazine subscriptions and single copy sales at newsstands.

*Print Subscriptions* – Revenues from magazine subscriptions are deferred and recognized proportionately as products are distributed to subscribers.

*Newsstand* – Single copy revenue is recognized on the publication's on-sale date, net of provisions for estimated returns. The Company bases its estimates for returns on historical experience and current marketplace conditions.

#### Licensing Revenue

Content licensing-based revenues are accrued generally monthly or quarterly based on the specific mechanisms of each contract. Generally, revenues are accrued based on estimated sales and adjusted as actual sales are reported by partners. These adjustments are typically recorded within three months of the initial estimates and have not been material. Any minimum guarantees are typically earned evenly over the fiscal year.

#### **Nature of Performance Obligations**

At contract inception, the Company assesses the obligations promised in its contracts with customers and identifies a performance obligation for each promise to transfer a good or service or bundle that is distinct. To identify the performance obligations, the Company considers all the promises in the contract, whether explicitly stated or implied based on customary business practices. For a contract that has more than one performance obligation, the Company allocates the total contract consideration to each distinct performance obligation on a relative standalone selling price basis. Revenue is recognized when, or as, the performance obligations are satisfied and control is transferred to the customer.

Digital Advertising — The Company sells digital advertising inventory on its websites directly to advertisers or through advertising agencies. The Company's performance obligations related to digital advertising are generally satisfied when the advertisement is run on the Company's platform. The price for direct digital advertising is determined in contracts with the advertisers. Revenue from the sale of direct digital advertising is recognized when the advertisements are delivered based on the contract. The customer is invoiced the agreed-upon price in the month following the month that the advertisements are delivered with normal trade terms. The agreed upon price is adjusted for estimated provisions for rebates, rate adjustments, and discounts. As part of the Company's customary business practices, digital advertising contracts may include a guaranteed number of impressions and sales incentives to its customers including volume discounts, rebates, value added impressions, etc. For all such contracts that include these types of variable consideration, the Company estimates the variable consideration and factors in such an estimate when determining the transaction price.

*Print Advertising* – The Company provides advertisement placements in print media directly to advertisers or through advertising agencies. The Company's performance obligations related to print advertising are satisfied when the magazine in which an advertisement appears is published, which is defined as an issue's on-sale date. The customer is invoiced the agreed-upon price when the advertisements are published under normal industry trade terms. The agreed upon price is adjusted for estimated provisions for rebates, rate adjustments, and discounts. As part of the Company's customary business practices, print advertising contracts include guaranteed circulation levels of magazines, referred to as rate base, and a number of sales incentives to its customers including volume discounts, rebates, bonus pages, etc. For all such contracts that include these types of variable consideration, the Company estimates such when determining the transaction price.

*Digital Subscriptions* – The Company recognizes revenue from each membership subscription to access the premium content over time based on a daily calculation of revenue during the reporting period, which is generally one year. Subscriber payments are initially recorded as unearned revenue on the balance sheets. As the Company provides access to the premium content over the membership subscription term, the Company recognizes revenue and proportionately reduces the unearned revenue balance.

*Print Subscriptions* — The Company sells magazines to consumers through subscriptions. Each copy of a magazine is determined to be a distinct performance obligation that is satisfied when the publication is sent to the customer. The majority of the Company's subscription sales are prepaid at the time of order. Subscriptions may be canceled at any time for a refund of the price paid for remaining issues. As the contract may be canceled at any time for a full refund of the unserved copies, the contract term is determined to be on an issue-to-issue basis as these contracts do not have substantive termination penalties. Revenues from subscriptions are deferred and recognized proportionately as subscribers are served. Some magazine subscription offers contain more than one magazine title in a bundle. The Company allocates the total contract consideration to each distinct performance obligation, or magazine title, based on a standalone-selling price basis.

Newsstand – The Company sells single copy magazines, or bundles of single copy magazines, to wholesalers for ultimate resale on newsstands primarily at major retailers and grocery/drug stores, and in digital form on tablets and other electronic devices. Publications sold to magazine wholesalers are sold with the right to receive credit from the Company for magazines returned to the wholesaler by retailers. Revenue is recognized on the issue's on-sale date as the date aligns most closely with the date that control is transferred to the customer. The Company bases its estimates for returns on historical experience and current marketplace conditions.

*Licensing* – The Company has entered into various licensing agreements that provide third-party partners the right to utilize the Company's content. Functional licenses in national media consist of content licensing.

## Timing of Satisfaction of Performance Obligations

Point-in-Time Performance Obligations – For performance obligations related to certain digital advertising space and sales of print advertisements, the Company determines that the customer can direct the use of and obtain substantially all the benefits from the advertising products as the digital impressions are served or on the issue's on-sale date. For performance obligations related to sales of magazines through subscriptions, the customer obtains control when each magazine issue is mailed to the customer on or before the issue's on-sale date. For sales of single copy magazines on newsstands, revenue is recognized on the issue's on-sale date as the date aligns most closely with the date that control is transferred to the customer. Revenues from functional licenses are recognized at a point-in-time when access to the completed content is granted to the partner.

*Over-Time Performance Obligations* – For performance obligations related to sales of certain digital advertising space, the Company transfers control and recognizes revenue over time by measuring progress towards complete satisfaction using the most appropriate method.

For performance obligations related to digital advertising, the Company satisfies its performance obligations on some flat-fee digital advertising placements over time using a time-elapsed output method.

Determining a measure of progress requires management to make judgments that affect the timing of revenue recognized. The Company has determined that the above method provides a faithful depiction of the transfer of goods or services to the customer. For performance obligations recognized using a time-elapsed output method, the Company's efforts are expended evenly throughout the period.

Performance obligations related to subscriptions to premium content on the digital media channels provides access for a given period of time, which is generally one year. The Company recognizes revenue from each membership subscription over time based on a daily calculation of revenue during the reporting period.

#### Transaction Price and Amounts Allocated to Performance Obligations

Determining the Transaction Price – Certain advertising contracts contain variable components of the transaction price, such as volume discounts and rebates. The Company has sufficient historical data and has established processes to reliably estimate these variable components of the transaction price.

Subscription revenue generated from the flagship website *TheStreet.com* is subject to estimation and variability due to the fact that, in the normal course of business, subscribers may for various reasons contact the Company or their credit card companies to request a refund or other adjustment for a previously purchased subscription. With respect to many of the Company's annual newsletter subscription products, the Company offers the ability to receive a refund during the first 30 days but none thereafter. Accordingly, the Company maintains a provision for estimated future revenue reductions resulting from expected refunds and chargebacks related to subscriptions for which revenue was recognized in a prior period. The calculation of this provision is based upon historical trends and is reevaluated each quarter.

The Company typically does not offer any type of variable consideration in standard magazine subscription contracts. For these contracts, the transaction price is fixed upon establishment of the contract that contains the final terms of the sale including description, quantity and price of each subscription purchased. Therefore, the Company does not estimate variable consideration or perform a constraint analysis for these contracts.

A right of return exists for newsstand contracts. The Company has sufficient historical data to estimate the final amount of returns and reduces the transaction price at contract inception for the expected return reserve.

There is no variable consideration related to functional licenses.

Estimating Standalone-Selling Prices – For contracts that contain multiple performance obligations, the Company allocates the transaction price to each performance obligation on a relative standalone-selling price basis. The standalone-selling price is the price at which the Company would sell a promised good or service separately to the customer. In situations in which an obligation is bundled with other obligations and the total amount of consideration does not reflect the sum of individual observable prices, the Company allocates the discount to (1) a single obligation if the discount is attributable to that obligation or (2) prorates across all obligations if the discount relates to the bundle. When standalone-selling price is not directly observable, the Company estimates and considers all the information that is reasonably available to the Company, including market conditions, entity specific factors, customer information, etc. The Company maximizes the use of observable inputs and applies estimation methods consistently in similar circumstances.

Measuring Obligations for Returns and Refunds – The Company accepts product returns in some cases. The Company establishes provisions for estimated returns concurrently with the recognition of revenue. The provisions are established based upon consideration of a variety of factors, including, among other things, recent and historical return rates for both specific products and distributors and the impact of any new product releases and projected economic conditions.

As of December 31, 2020 and 2019, a subscription refund liability of \$4,035,531 and \$3,144,172, respectively, was recorded for the provision for the estimated returns and refunds on the consolidated balance sheets.

#### **Contract Modifications**

The Company occasionally enters into amendments to previously executed contracts that constitute contract modifications. The Company assesses each of these contract modifications to determine:

- if the additional services and goods are distinct from the services and goods in the original arrangement; and
- if the amount of consideration expected for the added services or goods reflects the stand-alone selling price of those services and goods.

A contract modification meeting both criteria is accounted for as a separate contract. A contract modification not meeting both criteria is considered a change to the original contract and is accounted for on either a prospective basis as a termination of the existing contract and the creation of a new contract, or a cumulative catch-up basis (further details are provided under the headings *Contract Balances* and *Subscription Acquisition Costs*).

## Disaggregation of Revenue

The following table provides information about disaggregated revenue by product line, geographical market and timing of revenue recognition:

	 Years Ended December 31,			
	 2020		2019	
Revenue by product line:		_		
Advertising	\$ 44,359,822	\$	35,918,370	
Digital subscriptions	28,495,676		6,855,038	
Magazine circulation	50,580,213		9,046,473	
Other	 4,596,686		1,523,429	
Total	\$ 128,032,397	\$	53,343,310	
Revenue by geographical market:	 			
United States	\$ 122,570,712	\$	52,611,255	
Other	5,461,685		732,055	
Total	\$ 128,032,397	\$	53,343,310	
Revenue by timing of recognition:	 			
At point in time	\$ 99,536,721	\$	47,557,652	
Over time	28,495,676		5,785,658	
Total	\$ 128,032,397	\$	53,343,310	

## Cost of Revenue

Cost of revenue represents the cost of providing the Company's digital media network channels and advertising and membership services. The cost of revenue that the Company has incurred in the periods presented primarily include: Publisher Partner guarantees and revenue share payments; amortization of developed technology and platform development; royalty fees; hosting and bandwidth and software license fees; printing and distribution costs; payroll and related expenses for customer support, technology maintenance, and occupancy costs of related personnel; fees paid for data analytics and to other outside service providers; and stock-based compensation of related personnel and stock-based compensation related to Publisher Partner Warrants (as described in Note 22).

#### **Contract Balances**

The timing of the Company's performance under its various contracts often differs from the timing of the customer's payment, which results in the recognition of a contract asset or a contract liability. A contract asset is recognized when a good or service is transferred to a customer and the Company does not have the contractual right to bill for the related performance obligations. An asset is recognized when certain costs incurred to obtain a contract meet the capitalization criteria. A contract liability is recognized when consideration is received from the customer prior to the transfer of goods or services.

The following table provides information about contract balances:

		As of December 31,			
		2020		2019	
Unearned revenue (short-term contract liabilities):	<u></u>				
Digital subscriptions	\$	15,039,331	\$	8,634,939	
Magazine circulation		46,586,345		23,528,148	
	\$	61,625,676	\$	32,163,087	
Unearned revenue (long-term contract liabilities):	<del></del>				
Digital subscriptions	\$	593,136	\$	478,557	
Magazine circulation		22,712,961		30,478,154	
Other		192,500		222,500	
	\$	23,498,597	\$	31,179,211	

*Unearned Revenue* — Unearned revenue, also referred to as contract liabilities, include payments received in advance of performance under the contracts and are recognized as revenue over time. The Company records contract liabilities as unearned revenue on the consolidated balance sheets. Digital subscription and magazine circulation revenue of \$32,163,087 was recognized during the year ended December 31, 2020 from unearned revenue at the beginning of the year.

During January and February of 2020, the Company modified certain digital and magazine subscription contracts that prospectively changed the frequency of the related issues required to be delivered on a yearly basis (the "Contract Modifications"). The Company determined that the remaining digital content and magazines to be delivered are distinct from the digital content or magazines already provided under the original contract. As a result, the Company in effect established a new contract that included only the remaining digital content or magazines. Accordingly, the Company allocated the remaining performance obligations in the contracts as consideration from the original contract that has not yet been recognized as revenue.

## Cash, Cash Equivalents, and Restricted Cash

The Company maintains cash, cash equivalents, and restricted cash at banks where amounts on deposit may exceed the Federal Deposit Insurance Corporation limit during the year. Cash and cash equivalents represent cash and highly liquid investments with an original contractual maturity at the date of purchase of three months. As of December 31, 2020 and 2019, cash and cash equivalents consist primarily of checking, savings deposits and money market accounts. These deposits exceeded federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to significant credit risk regarding its cash and cash equivalents.

The following table reconciles total cash, cash equivalents, and restricted cash:

	 As of December 31,		
	2020		2019
Cash and cash equivalents	\$ 9,033,872	\$	8,852,281
Restricted cash	500,809		620,809
Total cash, cash equivalents, and restricted cash	\$ 9,534,681	\$	9,473,090

As of December 31, 2020, the Company had restricted cash of \$500,809, which serves as collateral for certain credit card merchant accounts with a bank. As of December 31, 2019, the Company had restricted cash of \$620,809 of which (1) \$500,000 served as collateral for an outstanding letter of credit for a security deposit for office space leased at 14 Wall Street, 15th Floor, New York, New York (see Note 7), and (2) \$120,809 served as collateral for certain credit card merchant accounts with a bank.

#### Accounts Receivable

The Company receives payments from advertising customers based upon contractual payment terms; accounts receivable is recorded when the right to consideration becomes unconditional and are generally collected within 90 days. The Company generally receives payments from digital and print subscription customers at the time of sign up for each subscription; accounts receivable from merchant credit card processors are recorded when the right to consideration becomes unconditional and are generally collected weekly. Accounts receivable as of December 31, 2020 and 2019 of \$16,497,626 and \$16,233,955, respectively, are presented net of allowance for doubtful accounts. The allowance for doubtful accounts as of December 31, 2020 and 2019 was \$892,352 and \$287,902, respectively

#### **Subscription Acquisition Costs**

Subscription acquisition costs include the incremental costs of obtaining a contract with a customer, paid to external parties, if it expects to recover those costs. The Company has determined that sales commissions paid on all third-party agent sales of subscriptions are direct and incremental and, therefore, meet the capitalization criteria. Direct mail costs also meet the requirements to be capitalized as assets if they are proven to be recoverable. The incremental costs of obtaining a contract are amortized as revenue is recognized or over the term of the agreement.

Incremental costs of obtaining a contract also included contract fulfillment costs related to the revenue share to the Publisher Partners. The contract fulfillment costs were amortized over the same period as the associated revenue. The Company records incremental costs of obtaining a contract as subscription acquisition costs on the consolidated balance sheets. The Company had no asset impairment charges related to the subscription acquisition costs during the years ended December 31, 2020 and 2019.

The Contract Modifications resulted in subscription acquisition costs to be recognized on a prospective basis in the same proportion as the revenue that has not yet been recognized.

As of December 31, 2020 and 2019, subscription acquisition costs were \$41,505,480 (short-term of \$28,146,895 and long-term of \$13,358,585) and \$6,560,058 (short-term of \$3,142,580 and long-term of \$3,417,478), respectively. Subscription acquisition cost as of December 31, 2020 presented as current assets of \$28,146,895 are expected to be amortized during the year ending December 31, 2021 and \$13,358,585 presented as long-term assets are expected to be amortized after the year ending December 31, 2021.

#### **Concentrations**

Significant Customers – Concentration of credit risk with respect to accounts receivable is limited to customers to whom the Company makes significant sales. While a reserve for the potential write-off of accounts receivable is maintained, the Company has not written off any significant accounts to date. To control credit risk, the Company performs regular credit evaluations of its customers' financial condition.

Revenue from significant customers as a percentage of the Company's total revenue are as follows:

Years Ended I	December 31,
2020	2019
	22.4%

There were no significant accounts receivable balances as a percentage of the Company's total accounts receivable as of December 31, 2020 and 2019.

Significant Vendors — Concentrations of risk with respect to third party vendors who provide products and services to the Company are limited. If not limited, such concentrations could impact profitability if a vendor failed to fulfill their obligations or if a significant vendor was unable to renew an existing contract and the Company was not able to replace the related product or service at the same cost.

Significant accounts payable balances as a percentage of the Company's total accounts payable are as follows:

	As	As of December 31,		
	2020	2019		
Vendor 1 *		- 61.7%	ó	

\* The significant accounts payable balance as of December 31, 2019 related to the service agreements with Meredith Corporation ("Meredith") (as described in Note 3).

#### Leases

The Company has various lease arrangements for certain equipment and its offices. Leases are recorded as an operating lease right-of-use assets and operating lease liabilities on the consolidated balance sheets. Leases with an initial term of 12 months or less are not recorded on the consolidated balance sheets. At inception, the Company determines whether an arrangement that provides control over the use of an asset is a lease. When it is reasonably certain that the Company will exercise the renewal period, the Company includes the impact of the renewal in the lease term for purposes of determining total future lease payments. Rent expense is recognized on a straight-line basis over the lease term.

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") ASU 2016-02, *Leases (Topic 842)*, in order to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet for those leases classified as operating leases under prior GAAP. ASU 2016-02 requires that a lessee should recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term on the balance sheet, initially measured at the present value of the lease payments, for all leases with terms longer than 12 months. The Company adopted ASU 2016-02 as of January 1, 2019 utilizing the modified retrospective transition method through a cumulative-effect adjustment. The Company has elected the package of practical expedients, which allows the Company not to reassess (1) whether any expired or existing contracts as of the adoption date are or contain a lease, (2) lease classification for any expired or existing leases as of the adoption date and (3) initial direct costs for any existing leases as of the adoption date. The Company did not elect to apply the hindsight practical expedient when determining lease term and assessing impairment of right-of-use assets. The adoption of ASU 2016-02 on January 1, 2019 resulted in the recognition of right-of-use assets of \$1,003,221, lease liabilities for operating leases of \$1,069,745, with no cumulative effect adjustment on retained earnings on its consolidated balance sheets, and with no material impact to its consolidated statements of operations (as further described in Note 7).

#### **Property and Equipment**

Property and equipment is stated at cost less accumulated depreciation and amortization. Major improvements are capitalized, while maintenance and repairs are charged to expense as incurred. Gains and losses from disposition of property and equipment are included in the statement of operations when realized. Depreciation and amortization are provided using the straight-line method over the following estimated useful lives:

Office equipment and computers	1 – 3 years
Furniture and fixtures	1 – 5 years
Leasehold improvements	Shorter of remaining lease term or estimated
	useful life

## **Platform Development**

In accordance with authoritative guidance, the Company capitalizes platform development costs for internal use when planning and design efforts are successfully completed, and development is ready to commence. The Company places capitalized platform development assets into service and commences amortization when the applicable project or asset is substantially complete and ready for its intended use. Once placed into service, the Company capitalizes qualifying costs of specified upgrades or enhancements to capitalized platform development assets when the upgrade or enhancement will result in new or additional functionality.

The Company capitalizes internal labor costs, including payroll-based and stock-based compensation, benefits and payroll taxes, that are incurred for certain capitalized platform development projects related to the Company's technology platform. The Company's policy with respect to capitalized internal labor stipulates that labor costs for employees working on eligible internal use capital projects are capitalized as part of the historical cost of the project when the impact, as compared to expensing such labor costs, is material.

Platform development costs are amortized on a straight-line basis over three years, which is the estimated useful life of the related asset and is recorded in cost of revenues on the consolidated statements of operations.

### **Business Combinations**

The Company accounts for business combinations using the acquisition method of accounting. The acquisition method of accounting requires that the purchase price, including the fair value of contingent consideration, of the acquisition be allocated to the assets acquired and liabilities assumed using the estimated fair values determined by management as of the acquisition date. Goodwill is measured as the excess of consideration transferred and the net fair values of the assets acquired and the liabilities assumed at the date of acquisition. While the Company uses its best estimates and assumptions as part of the purchase price allocation process to accurately value assets acquired and liabilities assumed at the acquisition date, the Company's estimates are inherently uncertain and subject to refinement. As a result, during the measurement period, the Company records adjustments to the assets acquired and liabilities assumed, with the corresponding offset to goodwill to the extent the Company identifies adjustments to the preliminary purchase price allocation. Upon the conclusion of the measurement period, which may be up to one year from the acquisition date, or final determination of the values of assets acquired or liabilities assumed, whichever comes first, any subsequent adjustments are recorded to the consolidated statements of operations. Additionally, the Company identifies acquisition-related contingent payments and determines their respective fair values as of the acquisition date, which are recorded as accrued liabilities on the consolidated balance sheets. Subsequent changes in fair value of contingent payments are recorded on the consolidated statements of operations. The Company expenses transaction costs related to the acquisition as incurred.

### **Intangible Assets**

Intangibles with finite lives, consisting of developed technology and trade names, are amortized using the straight-line method over the estimated economic lives of the assets. A finite lived intangible asset is tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. Determination of recoverability is based on an estimate of undiscounted future cash flows resulting from the use of the asset and its eventual disposition. Intangibles with an indefinite useful life are not being amortized.

### Long-Lived Assets

The Company periodically evaluates the carrying value of long-lived assets to be held and used when events or circumstances warrant such a review. The carrying value of a long-lived asset to be held and used is considered impaired when the anticipated separately identifiable undiscounted cash flows from such an asset are less than the carrying value of the asset. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the long-lived asset. Fair value is determined primarily by reference to the anticipated cash flows discounted at a rate commensurate with the risk involved.

### Goodwill

Goodwill represents the excess of the purchase price over the fair value of the net tangible and intangible assets of businesses acquired in a business combination. Goodwill is not amortized but rather is tested for impairment at least annually on December 31, or more frequently if events or changes in circumstances indicate that the carrying amount of goodwill may not be recoverable. The Company adopted ASU 2017-04 (as further described below under the heading *Recent Accounting Pronouncements*) during the first quarter of 2020 which eliminated Step 2 from the goodwill impairment test. The Company operates as one reporting unit, therefore, the impairment test is performed at the consolidated entity level by comparing the estimated fair value of the Company to its carrying value. The Company has elected to first assess the qualitative factors to determine whether it is more likely than not that the fair value of its single reporting unit is less than its carrying amount as a basis of determining whether it is necessary to perform the quantitative goodwill impairment test. If the Company determines that it is more likely than not that its fair value is less than its carrying amount, then the quantitative goodwill impairment test will be performed. The quantitative goodwill impairment test identifies goodwill impairment and measures the amount of goodwill impairment loss to be recognized by comparing the fair value of the Company's single reporting unit with its carrying amount. If the fair value exceeds the carrying amount, no further analysis is required; otherwise, any excess of the goodwill carrying amount over the implied fair value is recognized as an impairment loss, and the carrying value of goodwill is written down to fair value.

## **Deferred Financing Costs and Discounts on Debt Obligations**

Deferred financing costs consist of cash and noncash consideration paid to lenders and third parties with respect to convertible debt and other financing transactions, including legal fees and placement agent fees. Such costs are deferred and amortized over the term of the related debt. Upon the settlement of debt or conversion of convertible debt into common stock, under certain circumstances, the pro rata portion of any related unamortized deferred financing costs are charged to operations.

Additional consideration in the form of warrants and other derivative financial instruments issued to lenders is accounted for at fair value utilizing information determined by consultants with the Company's independent valuation firm. The fair value of warrants and derivatives are recorded as a reduction to the carrying amount of the related debt and are being amortized to interest expense over the term of such debt, with the initial offsetting entries recorded as a liability on the balance sheet. Upon the settlement or conversion of convertible debt into common stock, under certain circumstances, the pro rata portion of any related unamortized discount on debt is charged to operations.

Amortization of debt discount during the years ended December 31, 2020 and 2019, was \$6,607,212 and \$4,545,675, respectively.

# Liquidated Damages

Liquidated damages are provided as a result of the following: (i) certain registration rights agreements provide for damages if the Company does not register certain shares of the Company's common stock within the requisite time frame (the "Registration Rights Damages"); and (ii) certain securities purchase agreements provide for damages if the Company does not maintain its periodic filings with the Securities and Exchange Commission ("SEC") within the requisite time frame (the "Public Information Failure Damages"). Obligations with respect to the Registration Rights Damages and the Public Information Failure Damages (collectively, the "Liquidated Damages") are accounted for as contingent obligations when it is deemed probable the obligations would not be satisfied at the time a financing is completed and are subsequently reviewed at each quarter-end reporting date thereafter. When such quarterly review indicates that it is probable that the Liquidated Damages will be incurred, the Company records an estimate of each such obligation at the balance sheet date based on the amount due of such obligation. The Company reviews and revises such estimates at each quarter-end date based on updated information.

## Selling and Marketing

Selling and marketing expenses consist of compensation, employee benefits and stock-based compensation of selling and marketing, account management support teams, as well as commissions, travel, trade show sponsorships and events, conferences and advertising costs. The Company's advertising expenses relate to direct-mail costs for magazine subscription acquisition efforts, print, and digital advertising. Advertising costs that are not capitalized are expensed the first time the advertising takes place. During the years ended December 31, 2020 and 2019, the Company incurred advertising expenses of \$3,583,116 and \$859,802, respectively, which are included within selling and marketing on the consolidated statements of operations.

### General and Administrative

General and administrative expenses consist primarily of payroll for executive personnel, technology personnel incurred in developing conceptual formulation and determination of existence of needed technology, and administrative personnel along with any related payroll costs; professional services, including accounting, legal and insurance; facilities costs; conferences; other general corporate expenses; and stock-based compensation of related personnel.

### **Derivative Financial Instruments**

The Company accounts for freestanding contracts that are settled in the Company's equity securities, including common stock warrants, to be designated as an equity instrument, and generally as a liability. A contract so designated is carried at fair value on a company's balance sheet, with any changes in fair value recorded as a gain or loss in a company's results of operations.

The Company records all derivatives on the balance sheet at fair value, adjusted at the end of each reporting period to reflect any material changes in fair value, with any such changes classified as changes in derivatives valuation in the statement of operations. The calculation of the fair value of derivatives utilizes highly subjective and theoretical assumptions that can materially affect fair values from period to period. The recognition of these derivative amounts does not have any impact on cash flows.

At the date of exercise of any of the warrants, or the conversion of any convertible debt or preferred stock into common stock, the pro rata fair value of the related warrant liability and any embedded derivative liability is transferred to additional paid-in capital.

### Fair Value of Financial Instruments

The authoritative guidance with respect to fair value established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels and requires that assets and liabilities carried at fair value be classified and disclosed in one of three categories, as presented below. Disclosure as to transfers in and out of Levels 1 and 2, and activity in Level 3 fair value measurements, is also required.

Level 1. Observable inputs such as quoted prices in active markets for an identical asset or liability that the Company has the ability to access as of the measurement date. Financial assets and liabilities utilizing Level 1 inputs include active-exchange traded securities and exchange-based derivatives.

Level 2. Inputs, other than quoted prices included within Level 1, which are directly observable for the asset or liability or indirectly observable through corroboration with observable market data. Financial assets and liabilities utilizing Level 2 inputs include fixed income securities, non-exchange-based derivatives, mutual funds, and fair-value hedges.

Level 3. Unobservable inputs in which there is little or no market data for the asset or liability which requires the reporting entity to develop its own assumptions. Financial assets and liabilities utilizing Level 3 inputs include infrequently traded non-exchange-based derivatives and commingled investment funds and are measured using present value pricing models.

The Company determines the level in the fair value hierarchy within which each fair value measurement falls in its entirety, based on the lowest level input that is significant to the fair value measurement in its entirety. In determining the appropriate levels, the Company performs an analysis of the assets and liabilities at each reporting period end.

The carrying amount of the Company's financial instruments comprising of cash, restricted cash, accounts receivable, accounts payable and accrued expenses approximate fair value because of the short-term maturity of these instruments.

## Preferred Stock

Preferred stock (the "Preferred Stock") (as described in Note 20) is reported as a mezzanine obligation between liabilities and stockholders' equity. If it becomes probable that the Preferred Stock will become redeemable, the Company will re-measure the Preferred Stock by adjusting the carrying value to the redemption value of the Preferred Stock assuming each balance sheet date is a redemption date.

### Stock-Based Compensation

The Company provides stock-based compensation in the form of (a) stock awards to employees and directors, comprised of restricted stock awards and restricted stock units, (b) stock option grants to employees, directors and consultants, (c) common stock warrants to Publisher Partners (further details are provided under the heading *Publisher Partner Warrants* in Note 22), and (d) common stock warrants to ABG (further details are provided under the heading *ABG Warrants* in Note 22).

The Company accounts for stock awards and stock option grants to employees, directors and consultants by measuring the cost of services received in exchange for the stock-based payments as compensation expense in the Company's consolidated financial statements. Stock awards and stock option grants to employees which are time-vested, are measured at fair value on the grant date, and charged to operations ratably over the vesting period. Stock awards and stock option grants to employees which are performance-vested, are measured at fair value on the grant date and charged to operations when the performance condition is satisfied.

The Publisher Partner Warrants granted are subject to a performance condition, which is generally based on the average number of unique visitors on the channel operated by the Publisher Partner generated during the six-month period from the launch of the Publisher Partner's operations on Maven's platform or the revenue generated during the period from issuance date through a specified end date. The Company recognizes expense for these Publisher Partner Warrants as the services are received. The Company has specific objective criteria for determination of the period over which services are received and expense is recognized.

Prior to the adoption of ASU 2018-07, *Compensation – Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting*, the Company accounted for stock-based payments to certain directors and consultants, and Publisher Partners (collectively the "non-employee awards") by determining the value of the stock compensation based upon the measurement date at either (a) the date at which a performance commitment is reached or (b) at the date at which the necessary performance to earn the equity instruments is complete, resulting in financial reporting period adjustments to stock-based compensation during the vesting terms for changes in the fair value of the awards. After adoption of ASU 2018-07, the measurement date for non-employee awards is the later of the adoption date of ASU 2018-07, or the date of grant, without change in the fair value of the award. There was no cumulative effect of adoption of ASU 2018-07 on January 1, 2019. For stock-based awards granted to non-employees subject to graded vesting that only contain service conditions, the Company has elected to recognize stock-based compensation using the straight-line recognition method.

The fair value measurement of equity awards and grants used for stock-based compensation is as follows: (1) restricted stock awards and restricted stock units which are time-vested, are determined using the quoted market price of the Company's common stock at the grant date; (2) stock option grants which are time-vested and performance-vested, are determined utilizing the Black-Scholes option-pricing model at the grant date; (3) restricted stock awards which provide for performance-vesting and a true-up provision, are determined through consultants with the Company's independent valuation firm using the binomial pricing model at the grant date; (4) stock option grants which provide for market-based vesting with a time-vesting overlay, are determined through consultants with the Company's independent valuation firm using the Monte Carlo model at the grant date; (5) Publisher Partner Warrants are determined utilizing the Black-Scholes option-pricing model; and (6) ABG warrants are determined utilizing the Monte Carlo model (further details are provided in Note 22).

Fair value determined under the Black-Scholes option-pricing model and Monte Carlo model is affected by several variables, the most significant of which are the life of the equity award, the exercise price of the stock option or warrants, as compared to the fair market value of the common stock on the grant date, and the estimated volatility of the common stock over the term of the equity award. Estimated volatility is based on the historical volatility of the Company's common stock and is evaluated based upon market comparisons. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The fair market value of common stock is determined by reference to the quoted market price of the Company's common stock.

The fair value of the stock options granted were probability weighted effective January 1, 2019 under the Black-Scholes option-pricing model or Monte Carlo model as determined through consultants with the Company's independent valuation firm since the value of the stock options, among other things, depend on the volatility of the underlying shares of the Company's common stock, under the following two scenarios: (1) scenario one assumes that the Company's common stock will be up-listed on a national stock exchange (the "Exchange") on a certain listing date (the "Up-list"); and (2) scenario two assumes that the Company's common stock is not up-listed on the Exchange prior to the final vesting date of the grants (the "No Up-list"), collectively referred to as the "Probability Weighted Scenarios".

The Company classifies stock-based compensation in its consolidated statements of operations in the same manner in which the award recipient's cash compensation cost is classified.

### **Income Taxes**

The Company accounts for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to operating loss carryforwards and temporary differences between financial statement bases of existing assets and liabilities and their respective income tax bases. Deferred tax assets and liabilities are measured using enacted income tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in the income tax rates on deferred tax asset and liability balances is recognized in income in the period that includes the enactment date of such rate change. A valuation allowance is recorded for loss carryforwards and other deferred tax assets when it is determined that it is more likely than not that such loss carryforwards and deferred tax assets will not be realized

The Company follows accounting guidance that sets forth a threshold for financial statement recognition, measurement, and disclosure of a tax position taken or expected to be taken on a tax return. Such guidance requires the Company to determine whether a tax position of the Company is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on technical merits of the position.

## Loss per Common Share

Basic loss per share is computed using the weighted average number of common shares outstanding during the period and excludes any dilutive effects of common stock equivalent shares, such as stock options, restricted stock, and warrants. All restricted stock awards are considered outstanding but is included in the computation of basic loss per common share only when the underlying restrictions expire, the shares are no longer forfeitable and, thus, are vested. All restricted stock units are included in the computation of basic loss per common share only when the underlying restrictions expire, the shares are no longer forfeitable and, thus, are vested. Contingently issuable shares are included in basic loss per common share only when there is no circumstance under which those shares would not be issued. Diluted loss per common share is computed using the weighted average number of common shares outstanding and common stock equivalent shares outstanding during the period using the treasury stock method. Common stock equivalent shares are excluded from the computation if their effect is anti-dilutive.

The Company excluded the outstanding securities summarized below (capitalized terms are described herein), which entitle the holders thereof to acquire shares of the Company's common stock, from its calculation of net income loss per common share, as their effect would have been anti-dilutive.

	As of Decemb	er 31,
	2020	2019
Series G Preferred Stock	188,791	188,791
Series H Preferred Stock	59,384,849	58,787,879
Series I Preferred Stock	-	46,200,000
Series J Preferred Stock	-	28,571,429
Indemnity shares of common stock	-	412,500
Restricted Stock Awards	316,667	2,391,665
Financing Warrants	2,882,055	2,882,055
AllHipHop Warrants	125,000	-
Publisher Partner Warrants	789,541	939,540
ABG Warrants	21,989,844	21,989,844
Restricted Stock Units	-	2,399,997
Common Stock Awards	6,902,337	8,064,561
Common Equity Awards	82,062,314	65,013,645
Outside Options	3,052,000	3,724,667
Total	177,693,398	241,566,573

#### **Recent Accounting Pronouncements**

### Recently Adopted Accounting Standards

In June 2016, the FASB ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326)*, which introduces a new model for recognizing credit losses for certain financial instruments, including loans, accounts receivable and debt securities. The new model requires an estimate of expected credit losses over the life of exposure to be recorded through the establishment of an allowance account, which is presented as an offset to the related financial asset. The expected credit loss is recorded upon the initial recognition of the financial asset. The Company adopted ASU 2016-13 as of the reporting period beginning January 1, 2020. No impact on the consolidated financial statements was recorded as a result of the adoption of ASU 2016-13.

In January 2017, the FASB issued ASU 2017-04, *Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, that simplifies the subsequent measurement of goodwill by eliminating Step 2 of the goodwill impairment test. The Step 2 test requires an entity to calculate the implied fair value of goodwill to measure a goodwill impairment charge. Instead, an entity will record an impairment charge based on the excess of a reporting unit's carrying value over its fair value determined in Step 1. This update also eliminates the qualitative assessment requirements for a reporting unit with zero or negative carrying value. Prospective adoption is required and the Company adopted ASU 2017-04 as of the reporting period beginning January 1, 2020. No impact on the consolidated financial statements was recorded as a result of the adoption of ASU 2017-04.

In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement (Topic 820) – Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement*, which changes the fair value measurement disclosure requirements. The update removes, modifies, and adds certain additional disclosures. The Company adopted ASU 2018-13 as of the reporting period beginning January 1, 2020. The adoption of this update required a change in disclosures and had no impact on the Company's consolidated financial statements.

## Recently Issued Accounting Standards

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes*, which removes certain exceptions related to the approach for intra-period tax allocation, the methodology for calculating income taxes in an interim period, and the recognition of deferred tax liabilities for outside basis differences. This guidance also clarifies and simplifies other areas of ASC 740. Certain amendments in this update must be applied on a prospective basis, certain amendments must be applied on a retrospective basis, and certain amendments must be applied on a modified retrospective basis through a cumulative-effect adjustment to retained earnings/(deficit) in the period of adoption. ASU 2019-12 will be effective beginning in the first quarter of the Company's fiscal year 2021. Early adoption is permitted. The Company is currently evaluating the impact this update will have on its consolidated financial statements.

In August 2020, the FASB issued ASU 2020-06, *Debt – Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging – Contracts in Entity's Own Equity (Subtopic 815-40)*, which updates various codification topics to simplify the accounting guidance for certain financial instruments with characteristics of liabilities and equity, with a specific focus on convertible instruments and the derivative scope exception for contracts in an entity's own equity and amends the diluted EPS computation for these instruments. ASU 2020-06 is effective for annual and interim reporting periods beginning after December 15, 2021, with early adoption permitted for annual and interim reporting periods beginning after December 15, 2020. The Company will adopt ASU 2020-06 as of the reporting period beginning January 1, 2021. The Company is currently evaluating the impact this update will have on its consolidated financial statements.

In October 2020, the FASB issued ASU 2020-08, *Codification Improvements to Subtopic 310-20 – Receivables – Nonrefundable Fees and Other Costs*, which clarifies that a reporting entity should assess whether a callable debt security purchased at a premium is within the scope of ASC 310-20-35-33 each reporting period, which impacts the amortization period for nonrefundable fees and other costs. The Company will adopt ASU 2020-08 as of the reporting period beginning January 1, 2021. The Company is currently evaluating the impact this update will have on its consolidated financial statements.

In October 2020, the FASB issued ASU 2020-10, *Codification Improvements*, which updates various codification topics by clarifying or improving disclosure requirements to align with the SEC's regulations. The Company will adopt ASU 2020-10 as of the reporting period beginning January 1, 2021. The adoption of this update is not expected to have a material effect on the Company's consolidated financial statements.

In May 2021, the FASB issued ASU 2021-04, Earnings Per Share (Topic 260), Debt-Modifications and Extinguishments (Subtopic 470-50), Compensation (Topic 718), and Derivatives and Hedging-Contracts in Entity's Own Equity (Subtopic 815-40): Issuer's Accounting for Certain Modifications or Exchanges of Freestanding Equity-Classified Written Call Options, a consensus of the Emerging Issues Task Force (EITF), to provide explicit guidance on accounting by issuers for modifications or exchanges of freestanding equity-classified written call options that remain equity classified after the modification or exchange. ASU 2021-04 is effective for fiscal years beginning after December 31, 2021. The Company is currently evaluating the impact this update will have on its consolidated financial statements.

Management does not believe that any other recently issued, but not yet effective, authoritative guidance, if currently adopted, would have a material impact on the Company's financial statement presentation or disclosures.

## 3. Acquisitions

### 2020 Acquisitions

The Company uses the acquisition method of accounting, which is based on ASC, *Business Combinations (Topic 805)*, and uses the fair value concepts which requires, among other things, that most assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date.

On March 9, 2020, the Company entered into an asset purchase agreement with Petametrics Inc., dba LiftIgniter, a Delaware corporation ("LiftIgniter"), where it purchased substantially all the assets, including the intellectual property and excluding certain accounts receivable, and assumed certain liabilities. The purchase price consisted of: (1) cash payment of \$184,087 on February 19, 2020, in connection with the repayment of all outstanding indebtedness, (2) at closing, a cash payment of \$131,202, (3) collections of certain accounts receivable, (4) on the first anniversary date of the closing issuance of restricted stock units for an aggregate of up to 312,500 shares of the Company's common stock, and (5) on the second anniversary date of the closing, issuance of restricted stock units for an aggregate of up to 312,500 shares of the Company's common stock.

The composition of the purchase price is as follows:

Cash	\$ 315,289
Indemnity restricted stock units for shares of common stock	500,000
Total purchase consideration	\$ 815,289

The purchase price allocation resulted in the following amounts being allocated to the assets acquired and liabilities assumed at the closing date of the acquisition based upon their respective fair values as summarized below:

Accounts receivable	\$ 37,908
Developed technology	917,762
Accounts payable	(53,494)
Unearned revenue	 (86,887)
Net assets acquired	\$ 815,289

The useful life for the developed technology is three years (3.0 years).

#### 2019 Acquisitions

TheStreet, Inc. – On June 11, 2019, the Company, TST Acquisition Co., Inc., a Delaware corporation ("TSTAC"), a newly-formed indirect wholly owned subsidiary of the Company, and TheStreet, entered into an agreement and plan of merger, as amended (the "TheStreet Merger Agreement"), pursuant to which TSTAC merged with and into TheStreet, with TheStreet continuing as the surviving corporation in the merger and as a wholly owned subsidiary of the Company ("TheStreet Merger"). TheStreet Merger Agreement provided that all issued and outstanding shares of common stock of TheStreet would be exchanged for an aggregate of \$16,500,000 in cash. Pursuant to the terms of TheStreet Merger Agreement, on June 10, 2019, the Company deposited \$16,500,000 into an escrow account pursuant to an escrow agreement.

On August 7, 2019, the Company acquired all of the outstanding shares of TheStreet for total cash consideration of \$16,500,000, pursuant to TheStreet Merger Agreement. The results of operation of the acquired business and the estimated fair market values of the assets acquired and liabilities assumed have been included in the consolidated financial statements as of the acquisition date. TheStreet's addition to the Company's premium media coalition highlights its strategic growth and adds a flagship to the portfolio of major media brands. The Company acquired TheStreet to enhance the user's experience by increasing content through the Company's industry-leading technology, distribution and monetization platform. TheStreet is a digital financial media company that provides reporting on investment trends and analysis and operates a network of 28 premium content channels that act as an open community for writers, explorers, knowledge seekers and conversation starters to connect in an interactive and informative online space. In connection with TheStreet Merger, the Company entered into an arrangement with a co-founder to continue certain services (further details are provided under the heading *Cramer Digital*, *Inc. Agreement* in Note 25). TheStreet operates primarily in the United States.

The Company funded the cash consideration pursuant to TheStreet Merger from the net proceeds from the 12% Senior Secured Note financing (as described in Note 19).

The Company incurred \$199,630 in transaction costs related to the acquisition, which primarily consisted of banking, legal, accounting and valuation-related expenses. The acquisition related expenses were recorded within general and administrative expense on the consolidated statements of operations.

The purchase price allocation resulted in the following amounts being allocated to the assets acquired and liabilities assumed at the closing date of the acquisition based upon their respective fair values as summarized below:

Accounts receivable	\$ 1,586,031
Prepaid expenses	1,697,347
Restricted cash	500,000
Other current assets	53,001
Other long-term assets	689,512
Property and equipment	718,475
Operating right-of-use assets	1,395,474
Developed technology	4,388,104
Trade name	2,580,000
Subscriber relationships	2,150,000
Advertiser relationships	2,240,000
Database	1,140,000
Goodwill	8,815,090
Accounts payable	(1,313,223)
Accrued expenses	(1,129,009)
Other current liabilities	(373,836)
Unearned revenues	(6,242,335)
Operating lease liabilities	(2,394,631)
Net assets acquired	\$ 16,500,000

The Company utilized an independent appraisal, as well as other available market data, to assist in the determination of the fair values of the assets acquired and liabilities assumed, which required certain significant management assumptions and estimates. The fair value of the intangible assets were determined as follows: developed technology was determined under the cost approach with a useful life of three years (3.0 years); trade name was determined using the relief from royalty method of the income approach with a useful life of twenty years (20.0 years); subscriber relationships and advertising relationships were determined using the multi-period excess earnings method of the income approach with a useful life of eight and four tenths years (8.4 years) and nine and four tenths years (9.4 years), respectively; and data base was determined using the replacement cost method of the cost approach with a useful life of fifteen years (15.0 years). The weighted-average useful life for the intangible assets is eight and six tenths years (8.6 years). The fair value of the unearned revenues was determined with the following inputs: (1) projection of when unearned revenue will be earned; (2) expense necessary to fulfill the subscriptions; (3) gross up of the fulfillment costs to include a market participant level of profitability; (4) slight premium to the fulfillment-costs plus a reasonable profit metric; and (5) reduce projected future cash flows to present value using an appropriate discount rate.

The excess of purchase price over the fair value amounts assigned to the assets acquired and liabilities assumed represents goodwill from the acquisition. Goodwill is recorded as a non-current asset that is not amortized but is subject to an annual review for impairment. The Company believes the factors that contributed to goodwill include the acquisition of a talented workforce that expands the Company's expertise and synergies that are specific to the Company's consolidated business and not available to market participants.

Licensing Agreement with ABG-SI LLC — On June 14, 2019, the Company and ABG, a Delaware limited liability company and indirect wholly owned subsidiary of Authentic Brands Group, entered into the Sports Illustrated Licensing Agreement, pursuant to which the Company has the exclusive right and license in the United States, Canada, Mexico, United Kingdom, Republic of Ireland, Australia, and New Zealand to operate the Sports Illustrated media business (in the English and Spanish languages), including to (i) operate the digital and print editions of *Sports Illustrated* (including all special interest issues and the swimsuit issue) and *Sports Illustrated for Kids*, (ii) develop new digital media channels under the Sports Illustrated brands, and (iii) operate certain related businesses, including without limitation, special interest publications, video channels, bookazines and the licensing and/or syndication of certain products and content under the Sports Illustrated brand (collectively, the "Sports Illustrated Licensed Brands").

The initial term of the Sports Illustrated Licensing Agreement commenced on October 4, 2019 upon the termination of the Meredith License Agreement (as defined below) and continues through December 31, 2029. The Company has the option, subject to certain conditions, to renew the term of the Sports Illustrated Licensing Agreement for nine consecutive renewal terms of 10 years each (collectively with the initial term, the "Term"), for a total of 100 years. The Sports Illustrated Licensing Agreement provides that the Company will pay to ABG annual royalties in respect of each year of the Term based on gross revenues ("Royalties") with guaranteed minimum annual amounts. On the execution of the Sports Illustrated Licensing Agreement, the Company prepaid ABG \$45,000,000 against future Royalties upon (see Note 5). In addition, ABG will pay to the Company a share of revenues relating to certain Sports Illustrated business lines not licensed to the Company, such as all gambling-related advertising and monetization, events, and commerce. The Company funded the prepaid Royalties from the net proceeds from the 12% Senior Secured Notes financing (as described in Note 19). The Company entered into the Licensing Agreement as part of its growth strategy to serve as a cornerstone of vertical content.

Pursuant to a publicly announced agreement, dated May 24, 2019, between ABG and Meredith, Meredith previously operated the Sports Illustrated Licensed Brands under license from ABG (the "Meredith License Agreement"). On October 3, 2019, Maven and Meredith entered into a Transition Services Agreement and an Outsourcing Agreement (collectively, the "Transition Agreement"), whereby the parties agreed to the terms and conditions under which Meredith continued to operate certain aspects of the business and provide certain services during the fourth quarter of 2019 as all activities were transitioned over to Maven. Through these agreements, Maven took over operating control of the Sports Illustrated Licensed Brands, and the Transition Agreement was terminated.

In connection with the Sports Illustrated Licensing Agreement, the Company issued ABG warrants to acquire common stock of the Company (the "ABG Warrants") for performance of future services (see Note 22).

As consideration for entering into the Licensing Agreement, the Company agreed to retain the responsibility and lead the negotiations with Meredith to provide for the transfer of the Sports Illustrated Licensed Brands from Meredith, including an arrangement where Meredith retains responsibility for producing and distributing the physical publications *Sports Illustrated* and *Sports Illustrated for Kids* (the "Magazines") and subscriber marketing, as well as to retain responsibility for paying the deferred subscription revenue, described in the Sports Illustrated Licensing Agreement, as the total liability to subscribers to fulfill unfulfilled subscriptions to the print and electronic editions of the Magazines, accrued as of October 4, 2019, and the obligation to issue to each subscriber requesting a refund in connection therewith the amount of such liability owing to that subscriber. No cash was paid to ABG in connection with the Sports Illustrated Licensing Agreement.

The Company concluded that the Sports Illustrated Licensing Agreement entered into to conduct the licensed brands was an asset acquisition in accordance with ASC 805, *Business Combinations*, Subtopic 50, *Related Issues* (ASC 805-50), as substantially all of the fair value of the gross assets acquired by the Company is concentrated in a group of similar identifiable assets. All direct acquisition related costs of \$331,026 are assigned to the assets in relation to the relative fair value of the acquired assets and recorded as part of the consideration transferred.

In accordance with the above guidance, the fair value of the assets acquired and liabilities assumed at the effective date of the acquisition based upon their respective fair values are summarized below:

Accounts receivable	\$ 337,481
Prepaid expenses	1,534,922
Subscriber relationships	71,308,799
Other current liabilities	(632,056)
Unearned revenues	(47,249,470)
Subscription refund liability	(5,427,523)
Deferred tax liabilities	(19,541,127)
Net assets acquired	\$ 331,026

The Company utilized an independent appraisal, as well as other available market data, to assist in the determination of the fair values of the assets acquired and liabilities assumed, which required certain significant management assumptions and estimates. The fair value of the intangible asset was determined by an independent appraisal in accordance with ASC 805-50 by allocating the fair value of an assumed liability to the individual assets acquired based on their relative fair values, with the fair value of the assumed liabilities (or unearned revenues and subscription refund liability) assigned to the subscriber relationships asset as the subscribers are sufficiently similar and can be valued together as a single identifiable asset acquired. The fair value of the unearned revenues was determined with the following inputs: (1) projection of when unearned revenue will be earned; (2) expense necessary to fulfill the subscriptions; (3) gross up of the fulfillment costs to include a market participant level of profitability; (4) slight premium to the fulfillment-costs plus a reasonable profit metric; and (5) reduce projected future cash flows to present value using an appropriate discount rate. The fair value of the subscription refund liability was established based upon the historical return rates for specific products. The subscriber relationships (the customer-based intangible assets) useful life was determined by establishing the average term of the issues served taking into account expected subscription renewals, which is five years (5.0 years).

The Company concluded and recognized deferred tax liabilities, consistent with the guidance for an asset acquisition, at the Licensing Agreement effective date in accordance with ASC 740, *Income Taxes*, based on the difference between the book and tax basis of the assets acquired calculated under the simultaneous equation model using the initial measurement guidance in accordance with ASC 805.

### 4. Prepayments and Other Current Assets

Prepayments and other current assets are summarized as follows:

	As of December 31,			
	 2020		2019	
Prepaid expenses	\$ 3,400,080	\$	3,370,757	
Prepaid software license	378,488		89,822	
Refundable income and franchise taxes	733,553		733,553	
Security deposits	92,494		96,135	
Other receivables	 62,648		20,468	
	\$ 4,667,263	\$	4,310,735	

## 5. Royalty Fees

As of December 31, 2020 and 2019, \$26,250,000 and \$41,250,000, respectively, of prepaid Royalties fees was unamortized from the \$45,000,000 guaranteed minimum annual Royalties that was paid to ABG in connection with the Sports Illustrated Licensing Agreement. The Royalties are being recognized over a period of three-years starting October 4, 2019. As of December 31, 2020 and 2019, the current portion of \$15,000,000 was reflected within royalty fees on the consolidated balance sheets and the long-term portion of \$11,250,000 and \$26,250,000, respectively, was reflected within royalty fees, net of current portion on the consolidated balance sheets.

## 6. Property and Equipment

Property and equipment are summarized as follows:

	 As of December 31,			
	 2020		2019	
Office equipment and computers	\$ 1,341,292	\$	476,233	
Furniture and fixtures	19,997		193,914	
Leasehold improvements	 345,516		307,550	
	 1,706,805		977,697	
Less accumulated depreciation and amortization	 (577,367)		(316,420)	
Net property and equipment	\$ 1,129,438	\$	661,277	

Depreciation and amortization expense for the years ended December 31, 2020 and 2019 was \$638,796 and \$276,791, respectively. Depreciation and amortization expense is included in selling and marketing expenses and general and administrative expenses, as appropriate, on the consolidated statements of operations. No impairment charges have been recorded in the periods presented.

#### 7. Leases

The Company adopted the comprehensive new lease accounting standard effective January 1, 2019 using the modified retrospective transition method. The Company elected the package of practical expedients under the new lease standards, which includes (i) not reassessing whether any expired or existing contracts are or contain a lease, (ii) not reassessing lease classification for any expired or existing leases, (iii) not reassessing initial direct costs for any existing leases, and (iv) account for a lease and non-lease component as a single component for certain classes of assets. The Company will not adopt the practical expedient to use hindsight in determining the lease term. Adoption of the new standard resulted in recording operating lease right-of-use assets and operating lease liabilities of on the consolidated balance sheets. The adoption of the standard was immaterial and did not result in an impact as of January 1, 2019. The standard did not have a material impact on the consolidated statements of operations or consolidated statements of cash flows.

The Company's leases are primarily comprised of real estate leases for the use of office space, with certain lease arrangements that contain equipment. The Company determines whether an arrangement contains a lease at inception. Lease assets and liabilities are recognized upon commencement of the lease based on the present value of the future minimum lease payments over the lease term. The lease term includes options to extend the lease when it is reasonably certain that the Company will exercise that option. Substantially all of the leases are long-term operating leases for facilities with fixed payment terms between 1.5 and 12.8 years, which expire at various dates through 2032.

The table below presents supplemental information related to operating leases:

	Year Ended December 31,				
	2020			2019	
Operating lease costs during the year	\$	4,054,423	\$	1,112,362	
Cash payments included in the measurement of operating lease liabilities during the year	\$	3,188,986	\$	1,212,800	
Operating lease liabilities arising from obtaining lease right-of-use assets during the year	\$	16,617,790	\$	3,853,500	
Weighted-average remaining lease term (in years) as of year-end		11.25		5.03	
Weighted-average discount rate during the year		13.57%		9.85%	

As most of the Company's leases do not provide an implicit rate, the Company is required to use its incremental borrowing rate. The Company uses an incremental borrowing rate based on the information available at the lease commencement date to determine present value of lease payments. The incremental borrowing rate used is the rate the Company would have to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a similar economic environment.

On February 7, 2020, under the terms of the first amendment to the 12% Amended Senior Secured Notes (as further amended and described in Note 19), BRF Finance Co., LLC ("BRF Finance"), an affiliated entity of B. Riley, issued a letter of credit for \$3,024,232 to one of the Company's landlords. In the event BRF Finance is required to make a draw on the letter of credit, the amount paid will automatically be added to principal of the outstanding notes. As of December 31, 2020 and 2019, security deposits under letters of credit or cash deposited with banks under the terms of the lease arrangements were \$185,606 and \$160,910, respectively, reflected within other assets on the consolidated balance sheets.

# **Maturity of Lease Liabilities**

The present value of the Company's operating leases consisted of the following as of December 31, 2020:

Year Ending December 31,	
2021	\$ 3,804,853
2022	3,525,158
2023	3,528,696
2024	3,526,406
2025	3,740,591
Thereafter	23,822,981
Minimum lease payments	41,948,685
Less imputed interest	 (21,002,931)
Present value of operating lease liabilities	\$ 20,945,754
Current portion of operating lease liabilities	\$ 1,059,671
Long-term portion of operating lease liabilities	 19,886,083
Total operating lease liabilities	\$ 20,945,754

# 8. Platform Development

Platform development costs are summarized as follows:

	 As of December 31,			
	 2020		2019	
Platform development	\$ 16,027,428	\$	10,678,692	
Less accumulated amortization	 (8,671,820)		(4,785,973)	
Net platform development	\$ 7,355,608	\$	5,892,719	

A summary of platform development activity for the years ended December 31, 2020 and 2019 is as follows:

	 As of December 31,			
	 2020	2019		
Platform development beginning of year	\$ 10,678,692	\$	6,833,900	
Payroll-based costs capitalized during the year	3,750,541		2,537,402	
Total capitalized costs	14,429,233		9,371,302	
Stock-based compensation	1,608,995		1,307,390	
Dispositions during the year	 (10,800)		<u>-</u>	
Platform development end of year	\$ 16,027,428	\$	10,678,692	

Amortization expense for platform development for the years ended December 31, 2020 and 2019, was \$3,890,966 and \$2,660,029, respectively, is included within cost of revenues on the consolidated statements of operations.

# 9. Intangible Assets

Intangible assets subject to amortization consisted of the following:

	Weighted Average	As o	of December 31, 2	020	As o	019	
	Useful Life (in years)	Carrying Amount	Accumulated Amortization	Net Carrying Amount	Carrying Amount	Accumulated Amortization	Net Carrying Amount
Developed technology	4.70	\$19,070,857	\$ (8,283,740)	\$10,787,117	\$19,138,104	\$ (4,090,359)	\$15,047,745
Noncompete agreement	2.00	480,000	(480,000)	-	480,000	(252,000)	228,000
Trade name	16.63	3,328,000	(503,342)	2,824,658	3,328,000	(224,745)	3,103,255
Subscriber relationships	5.10	73,458,799	(18,105,041)	55,353,758	73,458,799	(3,587,837)	69,870,962
Advertiser relationships	9.42	2,240,000	(332,515)	1,907,485	2,240,000	(94,635)	2,145,365
Database	3.00	1,140,000	(531,183)	608,817	1,140,000	(151,183)	988,817
Subtotal amortizable intangible assets		99,717,656	(28,235,821)	71,481,835	99,784,903	(8,400,759)	91,384,144
Website domain name	-	20,000	<u> </u>	20,000	20,000	<u>-</u>	20,000
Total intangible assets		\$99,737,656	\$ (28,235,821)	\$71,501,835	\$99,804,903	\$ (8,400,759)	\$91,404,144

Developed technology, noncompete agreement, trade name, subscriber relationships, advertiser relationships, and database intangible assets subject to amortization were recorded as part of the Company's business acquisitions. The website domain name has an infinite life and is not being amortized. Amortization expense for the years ended December 31, 2020 and 2019 was \$20,301,665 and \$7,806,517, respectively. Amortization expense for developed technology and platform development of \$4,659,986 and \$3,531,936 for the years ended December 31, 2020 and 2019, respectively, are included within cost of revenues on the consolidated statements of operations. No impairment charges have been recorded during the years ended December 31, 2020 and 2019.

Estimated total amortization expense for the next five years and thereafter related to the Company's intangible assets subject to amortization as of December 31, 2020 is as follows:

Year Ending December 31,	
2021	\$ 19,803,965
2022	19,209,117
2023	17,460,073
2024	11,397,870
Thereafter	 3,610,810
	\$ 71,481,835

## 10. Other Assets

Other assets are summarized as follows:

		As of December 31,			
			2020		2019
Security deposit		\$	110,418	\$	110,418
Other deposits			15,400		65,764
Prepaid expenses			732,309		867,467
Note receivable			-		41,638
Prepaid supplies			472,685		-
		\$	1,330,812	\$	1,085,287
	E 33				

### 11. Goodwill

The changes in carrying value of goodwill as follows:

		As of December 31,				
	2020			2019		
Carrying value at beginning of year	\$	16,139,377	\$	7,324,287		
Goodwill acquired in acquisition of TheStreet		-		8,815,090		
Carrying value at end of year	\$	16,139,377	\$	16,139,377		

The Company performs its annual impairment test at the reporting unit level, which is the operating segment or one level below the operating segment. Management determined that the Company would be aggregated into a single reporting unit for purposes of performing the impairment test for goodwill.

For the years ended December 31, 2020 and 2019, the Company as part of its annual evaluations utilized the option to first assess qualitative factors to determine whether it was necessary to perform the quantitative goodwill impairment assessment. As part of this assessment, the Company reviews qualitative factors which include, but are not limited to, economic, market and industry conditions, as well as the financial performance of its reporting unit. In accordance with applicable guidance, an entity is not required to calculate the fair value of its reporting unit if, after assessing these qualitative factors, the Company determines that it is more likely than not that the fair value of its reporting unit is greater than its respective carrying amount. The annual impairment test was performed on December 31, 2020. No impairment of goodwill has been identified during the years ended December 31, 2020 and 2019.

### 12. Restricted Stock Liabilities

On December 15, 2020, the Company entered into an amendment for certain restricted stock awards and units that were previously issued to certain employees in connection with the HubPages merger. Pursuant to the amendment:

- the restricted stock awards ceased to vest and all unvested shares were deemed unvested and forfeited, leaving an aggregate of 1,064,549 shares vested;
- the restricted stock units were modified to vest on December 31, 2020, and as of the close of business on December 31, 2020, each restricted stock unit was terminated and deemed forfeited, with no shares vesting thereunder; and
- subject to certain conditions, the Company agreed to purchase the vested restricted stock awards and restricted stock units, at a price of \$4.00 per share in 24 equal monthly installments on the second business day of each calendar month beginning on January 4, 2021.

As a result of the modification of the equity-based awards, the Company recognized \$334,328 of incremental stock-based compensation costs at the time of the modification and recorded \$3,800,734 as a reclassification of restricted stock awards and units from equity to liability classified upon modification, as reflected within additional paid-in capital on the consolidated statements of stockholders' deficiency.

The following table presents the components of the restricted stock liabilities as of December 31, 2020:

Restricted stock liabilities recorded upon modification of the restricted stock awards and units (1,064,549 restricted stock to be	
purchased at \$4.00 per share)	\$ 4,258,196
Less imputed interest	(457,462)
Present value of restricted stock liabilities	3,800,734
Less prepayments on December 31, 2020	(177,425)
Restricted stock liabilities	\$ 3,623,309
Current portion of restricted stock liabilities	\$ 1,627,499
Long-term portion of restricted stock liabilities	1,995,810
Total restricted stock liabilities	\$ 3,623,309

## 13. Accrued Expenses

Accrued expenses are summarized as follows:

	As of December 31,					
		2020		2019		
General accrued expenses	\$	4,116,875	\$	7,665,518		
Accrued payroll and related taxes		2,519,903		968,782		
Accrued publisher expenses		3,956,114		1,550,669		
Sales tax liability		1,063,515		801,930		
Due to Meredith		-		701,734		
Due to ABG		-		4,000,000		
Restricted stock liabilities		1,627,499		-		
Other		1,434,287		794,568		
	\$	14,718,193	\$	16,483,201		

### 14. Line of Credit

FastPay Credit Facility – On February 27, 2020, the Company entered into a financing and security agreement with FPP Finance LLC ("FastPay"), pursuant to which FastPay extended a \$15,000,000 line of credit for working capital purposes secured by a first lien on all of the Company's cash and accounts receivable and a second lien on all other assets. Borrowings under the facility bear interest at the LIBOR Rate plus 8.50% and have a final maturity of February 6, 2022. As of December 31, 2020, the balance outstanding under the FastPay facility was \$7,178,791. As of the date these condensed consolidated financial statements were issued or were available to be issued the balance outstanding was approximately \$6.5 million.

SallyPort Credit Facility – During November 2018, the Company entered into a factoring note agreement, with a \$3,500,000 maximum facility limit, with Sallyport Commercial Finance, LLC ("Sallyport") to increase working capital through accounts receivable factoring. The note provided for maximum borrowing up to 85% of the eligible accounts receivable (the "Advance Rate") and the Company was permitted to adjust the amount advanced up or down at any time. The note was subject to a minimum monthly sales shortfall fee in the event the monthly sales volume is below \$1,000,000. The note bore interest at the prime rate plus 4.00% (the "Interest Rate") (8.75% as of December 31, 2019) and provided for a floor rate of 5.00% with a default rate of 3.00% plus the Interest Rate. In addition, the note provided for an initial factoring fee of 0.415% with an annual per day fee of \$950. As of December 31, 2019, Sallyport collected accounts receivable in excess of the balance outstanding under the note, therefore, the Company was due \$626,532 from Sallyport which was reflected within accounts receivable on the condensed consolidated balance sheet. Effective January 30, 2020, the Company's factoring facility with Sallyport was closed and funds were no longer available for advance.

## 15. Liquidated Damages Payable

Liquidated Damages payable are summarized as follows:

		1	As of December	31, 2020		
	B Common to be Issued (1)	Series H Preferred Stock	12% Convertible Debentures	Series I Preferred Stock	Series J Preferred Stock	Total
Registration Rights Damages	\$ 15,001	\$1,163,955	\$ -	\$1,386,000	\$1,200,000	\$3,764,956
Public Information Failure Damages	-	1,163,955	905,490	1,386,000	1,200,000	4,655,445
Accrued interest	 <u>-</u>	481,017	134,466	332,185	200,022	1,147,690
	\$ 15,001	\$2,808,927	\$ 1,039,956	\$3,104,185	\$2,600,022	\$9,568,091
		F-35				

			As of December	31, 2019			
	Common to be Issued (1)	Series H Preferred Stock	12% Convertible Debentures	Series I Preferred Stock	Series J Preferred Stock	Total	
Registration Rights Damages	\$ 15,001	\$1,163,955	\$ -	\$1,108,800	\$ 840,000	\$3,127,756	
Public Information Failure Damages	-	1,163,955	893,190	1,039,500	840,000	3,936,645	
Accrued interest	 -	481,017	132,888	262,193	140,015	1,016,113	
	\$ 15,001	\$2,808,927	\$ 1,026,078	\$2,410,493	\$1,820,015	\$8,080,514	

As of December 31 2010

(1) Consists of shares of common stock issuable to MDB Capital Group, LLC ("MDB").

Information with respect to the Liquidated Damages recognized on the consolidated statements of operations is provided in Note 23, and for amounts contingently liable in Note 26.

### 16. Fair Value Measurements

The Company's financial instruments consist of Level 1, Level 2 and Level 3 assets as of December 31, 2020 and 2019. As of December 31, 2020 and 2019, the Company's cash and cash equivalents of \$9,033,872 and \$8,852,281, respectively, were Level 1 assets and included savings deposits, overnight investments, and other liquid funds with financial institutions.

Financial instruments measured at fair value during the year consisted of the following as of December 31, 2020 and 2019:

	Year Ended December 31, 2020								
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)					
Long-term debt:									
12% Amended Senior Secured Notes	\$ 52,556,401	\$ -	\$ 52,556,401	\$ -					
Warrant derivative liabilities:									
Strome Warrants	\$ 704,707	\$ -	\$ -	\$ 704,707					
B. Riley Warrants	443,188			443,188					
Total warrant derivative liabilities	\$ 1,147,895	\$ -	\$ -	\$ 1,147,895					
		Year Ended D	ecember 31, 2019						
	Fair Value	Year Ended De Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)					
Long-term debt:	Fair Value	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Unobservable Inputs					
Long-term debt: 12% Amended Senior Secured Notes	Fair Value \$ 44,009,745	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Unobservable Inputs					
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)					
12% Amended Senior Secured Notes		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)					
12% Amended Senior Secured Notes Warrant derivative liabilities:	\$ 44,009,745	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) \$ 44,009,745	Unobservable Inputs (Level 3)					
12% Amended Senior Secured Notes Warrant derivative liabilities: Strome Warrants	\$ 44,009,745 \$ 1,036,687	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) \$ 44,009,745	Unobservable Inputs (Level 3)  \$ \$ 1,036,687					

The carrying value of the Company's 12% Amended Senior Secured Notes (as defined below) approximates fair value based on current market interest rates for debt instruments of similar credit standing and, consequently, their fair values are based on Level 2 inputs.

The quantitative information utilized in the fair value calculation of the Level 3 liabilities are as follows:

The Company accounts for certain warrants and the embedded conversion features of the 12% Convertible Debentures (as described in Note 18) as derivative liabilities, which require the Company carry such amounts on its consolidated balance sheets as a liability at fair value, as adjusted at each reporting period-end.

The Company determined the fair value of the L2 Warrants, Strome Warrants and B. Riley Warrants (all as described in Note 21) utilizing the Black-Scholes valuation model as further described below. These warrants and the embedded conversion features are classified as Level 3 within the fair-value hierarchy. Inputs to the valuation model include the Company's publicly-quoted stock price, the stock volatility, the risk-free interest rate, the remaining life of the warrants and debentures, the exercise price or conversion price, and the dividend rate. The Company uses the closing stock price of its common stock over an appropriate period of time to compute stock volatility. These assumptions are summarized as follows:

*L2 Warrants* – 2019 assumptions: Black-Scholes option-pricing; expected life: 3.75 years; risk-free interest rate: 1.56%; volatility factor: 130.46%; dividend rate: 0.0%; transaction date closing market price: \$0.89; exercise price: \$0.50.

Strome Warrants – 2020 assumptions: Black-Scholes option-pricing; expected life: 2.45; risk-free interest rate: 0.13%; volatility factor: 150.55%; dividend rate: 0.0%; transaction date closing market price: \$0.60; exercise price: \$0.50; and 2019 assumptions: Black-Scholes option-pricing; expected life: 3.45; risk-free interest rate: 1.62%; volatility factor: 144.56%; dividend rate: 0.0%; transaction date closing market price: \$0.80; exercise price: \$4.50.

*B. Riley Warrants* – 2020 assumptions: Black-Scholes option-pricing; expected life: 4.79 years; risk-free interest rate: 0.36%; volatility factor: 140.95%; dividend rate: 0.0%; transaction date closing market price: \$0.60; exercise price: \$1.00; and 2019 assumptions: Black-Scholes option-pricing; expected life: 5.80 years; risk-free interest rate: 1.76%; volatility factor: 127.63%; dividend rate: 0.0%; transaction date closing market price: \$0.80; exercise price: \$1.00.

The following table represents the carrying amount, valuation and roll-forward of activity for the Company's warrants accounted for as a derivative liability and classified within Level 3 of the fair-value hierarchy as of and for the years ended December 31, 2020 and 2019:

	 December 31,			
	 2020		2019	
Carrying amount at beginning of year:				
L2 Warrants	\$ -	\$	418,214	
Strome Warrants	1,036,687		587,971	
B. Riley Warrants	607,513		358,050	
Subtotal carrying amount at beginning of year	1,644,200		1,364,235	
Change in valuation of warrant derivative liabilities:				
L2 Warrants	-		316,972	
Strome Warrants	(331,980)		448,716	
B. Riley Warrants	 (164,325)		249,463	
Subtotal change in valuation during the year	(496,305)		1,015,151	
Exercise of warrants during the year:				
L2 Warrants	-		735,186	
Carrying amount at end of year:				
Strome Warrants	704,707		1,036,687	
B. Riley Warrants	443,188		607,513	
Carrying amount at end of year	\$ 1,147,895	\$	1,644,200	

For the years ended December 31, 2020 and 2019, the change in valuation of warrant derivative liabilities recognized within other (expense) income on the consolidated statement of operations, as described in the above table of \$496,305 and (\$1,015,151), respectively. The L2 Warrants were fully exercised on a cashless basis during the year ended December 31, 2019, resulting in a \$735,186 offset within additional paid-in capital on the consolidated statements of stockholders' deficiency.

The following table represents the carrying amount, valuation and a roll-forward of activity for the conversion option features, buy-in features, and default remedy features, as deemed appropriate for each instrument (collectively the embedded derivative liabilities), for the 12% Convertible Debentures (refer to Note 18) accounted for as embedded derivative liabilities and classified within Level 3 of the fair-value hierarchy as of and for the years ended December 31, 2020 and 2019:

	December 31,				
		2020		2019	
Recognition of embedded derivative liabilities (conversion feature, buy-in feature, and default	_				
remedy feature):					
Carrying amount at beginning of year	\$	13,501,000	\$	7,387,000	
Issuance date of March 18, 2019		-		822,000	
Issuance date of March 27, 2019		-		188,000	
Issuance date of April 8, 2019		-		64,000	
Change in fair value of embedded derivative liabilities		(2,571,004)		5,040,000	
Fair value of embedded derivative liabilities recorded within additional paid-capital upon					
conversion of 12% convertible debentures		(10,929,996)		-	
Carrying amount at end of year	\$	-	\$	13,501,000	

For the year ended December 31, 2020, the change in valuation of embedded derivative liabilities as described in the above table of \$2,571,004 was recognized as other income on the consolidated statements of operations. For the year ended December 31, 2019, the change in valuation of embedded derivative liabilities as described in the above table of \$5,040,000 was recognized as other expense on the consolidated statements of operations.

In addition, the fair value requirement at each period-end for the Series G Preferred Stock embedded conversion feature was no longer required for the year ended December 31, 2019 since it is not considered a derivative liability, therefore, the carrying amount of \$72,563 as of January 1, 2018 was recognized as other income of \$72,563 during the year ended December 31, 2019 on the consolidated statements of operations.

As a result of the conversion of certain 12% Convertible Debentures into shares of the Company's common stock, the Company recorded the fair value of the embedded derivative liabilities of the conversion option features, buy-in features, and default remedy features of \$10,929,996 within additional paid-in capital on the consolidated statements of stockholders' deficiency (as further described in Note 18).

There have been no transfers in Level 1, Level 2, and Level 3 and no changes in valuation techniques for these assets or liabilities for the years ended December 31, 2020 and 2019.

## 17. Promissory Notes

In May 2018, the Company's then Chief Executive Officer began advancing funds to the Company in order to meet minimum operating needs. Such advances were made pursuant to promissory notes that were due on demand, with interest at the minimum applicable federal rate, which ranged from 2.18% to 2.38%. As of December 31, 2019, the total principal amount of advances outstanding were \$319,351 (including accrued interest of \$12,574) (see Note 25). As of December 31, 2020, the note was repaid (further details are provided in Note 20).

# 18. Convertible Debt

During 2018 and 2019, the Company had various financings through the issuance of the 12% senior subordinated convertible debentures which were due and payable on December 31, 2020 (the "12% Convertible Debentures"). Interest accrued at the rate of 12% per annum, payable on the earlier of conversion or December 31, 2020. The Company's obligations under the 12% Convertible Debentures were secured by a security agreement, dated as of October 18, 2018, by and among the Company and each investor thereto. The 12% Convertible Debentures were subject to the Company receiving stockholder approval to increase its authorized shares of common stock before conversion. Principal on the 12% Convertible Debentures were convertible into shares of the Company's common stock, at the option of the investor at any time prior to December 31, 2020, at either a per share conversion price of \$0.33 (with respect to the 12% Convertible Debentures issued in 2018) or \$0.40 (with respect to the 12% Convertible Debentures issued in 2019), subject to adjustment for stock splits, stock dividends and similar transactions, and certain beneficial ownership blocker provisions. Further, the 12% Convertible Debentures were subject to Liquidated Damages (as further described below and in Note 23 and Note 26).

The 12% Convertible Debentures were issued and convertible into shares of the Company's common stock as follows: (1) gross proceeds of \$13,091,528 on December 12, 2018, convertible into 39,671,297 shares; (2) gross proceeds of \$1,696,000 on March 18, 2019, convertible into 4,240,000 shares; (3) gross proceeds of \$318,000 on March 27, 2019, convertible into 795,000 shares; and (4) gross proceeds of \$100,000 on April 8, 2019, convertible into 250,000 shares. Upon issuance of the various financings, the Company accounted for the embedded conversion option feature, buy-in feature, and default remedy feature (as further described below and in Note 16) as embedded derivative liabilities, which required the Company to carry such amount on its consolidated balance sheets as a liability at fair value, as adjusted at each period-end (see Note 16).

The Company also incurred debt issuance cost. The embedded derivative liabilities and debt issuance cost were treated as a debt discount and amortized over the term of the debt.

The 12% Convertible Debentures issued during the year ended December 31, 2019 were as follows:

On March 18, 2019, the Company entered into a securities purchase agreement with two accredited investors, including John Fichthorn, the Company's Executive Chairman of the Board of Directors (the "Board"), pursuant to which the Company issued 12% Convertible Debentures in the aggregate principal amount of \$1,696,000, which included a placement fee of \$96,000 paid to B. Riley FBR in the form of a 12% Convertible Debenture, for acting as the Company's placement agent in the offering. The Company received net proceeds of \$1,600,000 and paid legal fees and expenses of \$10,000 in cash. This financing of the 12% Convertible Debentures was subject to an issuance limitation, which fully limited the conversion of the 12% Convertible Debentures into shares of common stock by the holders (outside of the issuance limitation these 12% Convertible Debentures were convertible into 4,240,000 shares of the Company's common stock), subject to certain conditions as described below.

On March 27, 2019, the Company entered into a securities purchase agreement with an accredited investor pursuant to which the Company issued 12% Convertible Debentures in the aggregate principal amount of \$318,000, which included a placement fee of \$18,000 paid to B. Riley FBR in the form of a 12% Convertible Debenture for acting as the Company's placement agent in the offering. The Company received net proceeds of \$300,000. This financing of the 12% Convertible Debentures was subject to an issuance limitation, which fully limited the conversion of the 12% Convertible Debentures into shares of common stock by the holder (outside of the issuance limitation these 12% Convertible Debentures were convertible into 795,000 shares of the Company's common stock), subject to certain conditions as described below.

On April 8, 2019, the Company entered into a securities purchase agreement with an accredited investor, Todd D. Sims, a member of the Board, pursuant to which the Company issued a 12% Convertible Debenture in the aggregate principal amount of \$100,000 and received \$100,000 from the proceeds. This financing of the 12% Convertible Debenture was subject to an issuance limitation, which fully limited the conversion of the 12% Convertible Debentures into shares of common stock by the holder (outside of the issuance limitation this 12% Convertible Debenture was convertible into 250,000 shares of the Company's common stock), subject to certain conditions as described below.

Upon issuance of the various financings of the 12% Convertible Debentures, the Company recognized the following embedded derivative liabilities that were bifurcated from the note instruments:

- Conversion option (1) At any time after the original issue date until the 12% Convertible Debenture is no longer outstanding, the 12% Convertible Debenture is convertible, in whole or in part, into shares of common stock at the option of the holder at the aforementioned conversion price, and (2) at any time and from time to time subject to: (i) an issuance limitation until the Company has an authorized share increase, and (ii) a beneficial ownership limitations, which prevents conversion if the common stock shares held by the holder exceeds 4.99% of the common stock outstanding (subject to increase by the holder to 9.99%).
- Buy-in feature (1) The 12% Convertible Debenture is puttable for a certain buy-in amount where it gives the holder the right, if the Company fails for any reason to deliver to the holder the conversion shares, to a cash settlement for the difference between the cost of the Company's common stock in the open market and the conversion price; and (2) the put is contingent if the Company fails to deliver conversion shares pursuant to a buy-in event.

• Default remedy feature – (1) The 12% Convertible Debenture is puttable in the event of default where it gives the holder the right to repayment, in cash, the greater of (i) the outstanding principal amount due divided by the then conversion price times the daily volume weighted average price of the common stock; or (ii) the outstanding principal debt amount, plus unpaid but accrued interest and other amounts owing in the notes; and (2) the put is contingent upon a Change of Control (as described below) or Fundamental Transaction (as described below).

Change in Control – Change in Control, in general, means: (a) an acquisition in excess of 50% of the voting securities of the Company; (b) the Company merges into or consolidates whereby the Company stockholders own less than 50% of the aggregate voting power after the transaction; (c) the Company sells or transfers all or substantially all of its assets to whereby the Company stockholders own less than 50% of the aggregate voting power after the transaction; (d) a replacement at one time or within a three year period of more than one-half of the Board, which is not approved by a majority of those individuals who are members of the Board on the original issue date, subject to certain conditions; or (e) the execution by the Company of an agreement for any of the events set forth in clauses (a) through (d) above.

Fundamental Transaction – Fundamental Transaction, in general, means: (a) the Company, directly or indirectly, in one or more related transactions effects any merger or consolidation; (b) the Company, directly or indirectly, effects any sale, lease, license, assignment, transfer, conveyance or other disposition of all or substantially all of its assets in one or a series of related transactions; (c) any, direct or indirect, purchase offer, tender offer or exchange offer is completed pursuant to which the Company common stock holders are permitted to sell, tender or exchange their shares for other securities, cash or property and has been accepted by the holders of 50% or more of the Company's outstanding common stock; (d) the Company, directly or indirectly, in one or more related transactions, reorganization or recapitalization of the Company's common stock or any compulsory share exchange pursuant to which the common stock is effectively converted into or exchanged for other securities, cash or property, or (e) the Company, directly or indirectly, in one or more related transactions consummates a stock or share purchase agreement or other business combination whereby such transaction results in an acquisition of more than 50% of the outstanding shares of the Company's common stock, subject to certain other conditions. Further, if a Fundamental Transaction occurs, the holders have the right to their conversion shares as if the beneficial ownership limitation or the issuance limitation was not in place, subject to certain terms as additional consideration.

The 12% Convertible Debentures also provided that as long as the debt remains outstanding, unless investors holding at least 51% in principal amount of the then-outstanding 12% Convertible Debentures otherwise agree, the Company was not permitted to enter into, incur, assume or guarantee any indebtedness, except for certain permitted indebtedness.

Pursuant to the registration rights agreements entered into in connection with the securities purchase agreements, the Company agreed to register the shares issuable upon conversion of the 12% Convertible Debentures for resale by the holders within a certain timeframe and subject to certain conditions. The registration rights agreement provides for a cash payment equal to 1.0% per month of the amount invested as partial liquidated damages upon the occurrence of certain events, on each monthly anniversary, up to a maximum amount of 6.0% of the aggregate amount invested, subject to interest at 12.0% per annum, accruing daily, until paid in full. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

The securities purchase agreements also included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement after 6 months of the closing date, then the Company will be obligated to pay to each holder a cash payment equal to 1.0% of the aggregate amount invested for each 30-day period, or pro rata portion thereof, as partial liquidated damages per month, up to a maximum of 6 months, subject to interest at the rate of 1.0% per month until paid in full. The securities purchase agreements provide for Public Information Failure Damages (further details are provided in Note 15).

The Company recognized a portion of the Public Information Failure Damages pursuant to the securities purchase agreements in connection with the 12% Convertible Debentures at the time of issuance as it was deemed probable the obligations would not be satisfied when the financings were completed (see Note 15 and Note 26).

On December 31, 2020, certain holders converted the 12% Convertible Debentures representing an aggregate of \$18,104,949 of the then-outstanding principal and accrued but unpaid interest into 53,887,470 shares of the Company's common stock at effective conversion per-share prices ranging from \$0.33 to \$0.40. Further, the Company repaid an aggregate of \$1,130,903 of the 12% Convertible Debentures, including the then-outstanding principal and accrued interest, in cash. With respect to the conversion of the accrued interest into shares of the Company's common stock, the Company recognized a loss on conversion of \$3,297,539 at the time of conversion on the consolidated statements of operations. Upon conversion of the 12% Convertible Debentures, the Company recorded the aggregate outstanding principal and loss on conversion of the accrued interest of \$21,402,488 within additional paid-capital on the consolidated statements of stockholders' deficiency.

The following table represents the various financings of the 12% Convertible Debentures recognized during the year ended December 31, 2019 and carrying value as of December 31, 2019:

	Issuance Date						-	Fotal 12%		
	Dece	ember 12, 2018	N	March 18, 2019		March 27, April 8, 2019 2019			Convertible Debentures	
Principal amount of debt	\$	9,540,000	\$	1,696,000	\$	318,000	\$	100,000	\$	11,654,000
Less issuance costs		(590,000)		(96,000)		(18,000)		-		(704,000)
Net cash proceeds received	\$	8,950,000	\$	1,600,000	\$	300,000	\$	100,000	\$	10,950,000
Principal amount of debt (excluding original							_			
issue discount)	\$	9,540,000	\$	1,696,000	\$	318,000	\$	100,000	\$	11,654,000
Add conversion of debt from convertible										
debentures		3,551,528		-		-		-		3,551,528
Add: accrued interest		1,711,273		164,083		29,754		8,933		1,914,043
Principal amount of debt including accrued										
interest		14,802,801		1,860,083		347,754		108,933		17,119,571
Debt discount:										
Allocated embedded derivative liabilities		(4,760,000)		(822,000)		(188,000)		(64,000)		(5,834,000)
Liquidated Damages recognized upon issuance		(706,944)		(67,200)		(12,600)		(4,200)		(790,944)
Issuance costs		(590,000)		(106,000)		(18,000)		-		(714,000)
Subtotal debt discount		(6,056,944)		(995,200)		(218,600)		(68,200)		(7,338,944)
Less amortization of debt discount		2,927,248		414,465		89,422		27,200		3,458,335
Unamortized debt discount		(3,129,696)		(580,735)		(129,178)		(41,000)		(3,880,609)
Carrying value at December 31, 2019		11,673,105		1,279,348		218,576		67,933		13,238,962
Less current portion		(534,993)		<u>-</u>		(206,204)		<u> </u>		(741,197)
Carry value at December 31, 2019, net of current										
portion	\$	11,138,112	\$	1,279,348	\$	12,372	\$	67,933	\$	12,497,765

For additional information for the years ended December 31, 2020 and 2019 with respect to interest expense related to the *12% Convertible Debentures* is provided in Note 19.

## 19. Long-term Debt

### 12% Senior Secured Note

On June 10, 2019, the Company entered into a note purchase agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, pursuant to which the Company issued to the investor a 12% senior secured note, due July 31, 2019 (the "12% Senior Secured Note"), in the aggregate principal amount of \$20,000,000, which after taking into account a B. Riley FBR placement fee of \$1,000,000 and legal fees and expenses of the investor of \$135,000, resulted in the Company receiving net proceeds of \$18,865,000, of which \$16,500,000 was deposited into escrow to fund TheStreet Merger consideration and the balance of \$2,365,000 was to be used by the Company for working capital and general corporate purposes.

The balance outstanding under the note purchase agreement was no longer outstanding as of June 14, 2019 (refer to 12% Amended Senior Secured Notes below).

### 12% Amended Senior Secured Notes

On June 14, 2019, the Company entered into an amended and restated note purchase agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, which amended and restated the note purchase agreement and the 12% Senior Secured Note issued by the Company thereunder. All borrowings under the amended and restated note purchase agreement are collateralized by substantially all assets of the Company. Pursuant to the amended and restated note purchase agreement, the Company issued an amended and restated 12% senior secured note, due June 14, 2022, in the aggregate principal amount of \$68,000,000, which amended, restated, and superseded that \$20,000,000 12% Senior Secured Note issued by the Company to the investor (the "12% Amended Senior Secured Note(s)"). The Company received additional gross proceeds of \$48,000,000, which after taking into account a B. Riley FBR placement of \$2,400,000, the Company received net proceeds of \$45,600,000, of which \$45,000,000 was paid to ABG against future Royalties in connection with the Sports Illustrated Licensing Agreement with ABG, and the balance of \$600,000 was used by the Company for working capital and general corporate purposes. In addition, the Company paid B. Riley FBR, in cash, a success fee of \$3,400,000 and legal fees of the investor of \$50,000.

On August 27, 2019, the Company entered into a first amendment to amended note purchase agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, which amended the 12% Amended Senior Secured Note. Pursuant to this first amendment, the Company received gross proceeds of \$3,000,000, which after taking into account a B. Riley FBR placement fee of \$150,000, the Company received net proceeds of approximately \$2,850,000, which was used by the Company for working capital and general corporate purposes. In addition, the Company paid B. Riley FBR in cash legal fees of the investor of \$17,382.

On February 27, 2020, the Company entered into a second amendment to the amended and restated note purchase agreement, which further amended the amended and restated note purchase agreements dated as of June 14, 2019. Pursuant to the second amendment to the amended and restated note purchase agreement, the Company replaced its previous \$3,500,000 working capital facility with Sallyport with a new \$15,000,000 working capital facility with FastPay; and (ii) BRF Finance issued a letter of credit in the amount of approximately \$3,000,000 to the Company's landlord for the property lease located at 225 Liberty Street, 27th Floor, New York, New York 10281.

The balance outstanding under the note purchase agreement was no longer outstanding as of March 24, 2020 (refer to 12% Second Amended Senior Secured Notes below).

### 12% Second Amended Senior Secured Notes

On March 24, 2020, the Company entered into a second amended and restated note purchase agreement, which further amended and restated the 12% Amended Senior Secured Notes (collectively, with all previous amendments and restatements, the "12% Second Amended Senior Secured Notes"). Pursuant to the 12% Second Amended Senior Secured Notes, interest on amounts outstanding under the existing 12% Amended Senior Secured Notes with respect to (i) interest that was payable on March 31, 2020 and June 30, 2020, and (ii) at the Company's option, with the consent of requisite purchasers, interest that was payable on September 30, 2020 and December 31, 2020, in lieu of the payment in cash of all or any portion of the interest due on such dates, was payable in-kind in arrears on the last day of such applicable fiscal quarter.

On October 23, 2020, the Company entered into an amendment to the 12% Second Amended Senior Secured Notes ("Amendment 1"), pursuant to which the maturity date of the 12% Second Amended Senior Secured Notes was changed to December 31, 2022, subject to certain acceleration conditions. Pursuant to Amendment 1, interest payable on the 12% Second Amended Senior Secured Notes on September 30, 2020, December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021, and December 31, 2021 will be payable in-kind in arrears on the last day of such fiscal quarter. Alternatively, at the option of the holder, such interest amounts originally could have been paid in shares of Series K Preferred Stock; however, after December 18, 2020, the date the Series K Preferred Stock converted into shares of the Company's common stock, all such interest amounts can be paid in shares of the Company's common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments.

Further details subsequent to the date of these consolidated financial statements are provided under the heading *Long-Term Debt* in Note 27.

#### **Delayed Draw Term Note**

On March 24, 2020, the Company entered into a 15% delayed draw term note (the "Term Note") pursuant to the 12% Second Amended Senior Secured Notes, in the aggregate principal amount of \$12,000,000.

On March 24, 2020, the Company drew down \$6,913,865 under the Term Note, and after payment of commitment and funding fees paid to BRF Finance in the amount of \$793,109, and other of its legal fees and expenses that were incurred, the Company received net proceeds of \$6,000,000. The net proceeds were used for working capital and general corporate purposes. Additional borrowings under the Term Note requested by the Company may be made at the option of the purchasers, subject to certain conditions. Up to \$8,000,000 in principal amount under the Term Note was originally due on March 31, 2021. Interest on amounts outstanding under the Term Note was payable in-kind in arrears on the last day of each fiscal quarter.

Pursuant to the terms of Amendment 1, the maturity date was changed from March 31, 2021 to March 31, 2022. Amendment 1 also provided that BRF Finance, as holder, could originally elect, in lieu of receipt of cash for payment of all or any portion of the interest due or cash payments up to a certain conversion portion (as further described in Amendment 1) of the Term Note, to receive shares of Series K Preferred Stock; however, after December 18, 2020, the date the Series K Preferred Stock converted into shares of the Company's common stock, the holder may elect, in lieu of receipt of cash for such interest amounts, shares of the Company's common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments.

On October 23, 2020, \$3,367,000, including principal and accrued interest of the Term Note, converted into shares of the Company's Series K Preferred Stock (see Note 20).

Further details subsequent to the date of these consolidated financial statements are provided under the heading *Long-Term Debt* in Note 27.

## Paycheck Protection Program Loan

On April 6, 2020, the Company entered into a note agreement with JPMorgan Chase Bank, N.A. ("JPMorgan Chase") under the recently enacted Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") administered by the U.S. Small Business Administration ("SBA") (the "PPP Loan"). The Company received total proceeds of \$5,702,725 under the PPP Loan. In accordance with the requirements of the CARES Act, the Company used proceeds from the PPP Loan primarily for payroll costs. The PPP Loan was scheduled to mature on April 6, 2022, with a 0.98% interest rate and is subject to the terms and conditions applicable to loans administered by the SBA under the CARES Act. The PPP Loan was fully forgiven on June 22, 2021 (further details are provided under the heading *Long-Term Debt* in Note 27).

The following table represents the components of long-term debt recognized during the years ended December 31, 2020 and 2019 and the carrying value as of December 31, 2020 and 2019:

				2019						
		2% Second Amended Senior Secured Notes omponents	Dra	elayed aw Term Note nponents	P	Paycheck Protection Program Loan Imponents	Tota Long- Del Compo	term ot		2% Second Amended Senior Secured Notes omponents
Principal amount of debt:										
Principal amount of debt received on June	<b>.</b>	20.000.000	•		4		<b>#</b> 200	00 000	Φ.	20.000.000
10, 2019	\$	20,000,000	\$	-	\$	-	\$ 20,0	00,000	\$	20,000,000
Principal amount of debt received on June 14, 2019		49,000,000					40.0	00,000		49 000 000
Principal amount of debt received on		48,000,000		-		-	40,0	00,000		48,000,000
August 27, 2019		3,000,000		_		_	3.0	00,000		3,000,000
Principal amount of debt received on		3,000,000		_		_	5,0	00,000		3,000,000
March 26, 2020		_		6,913,865		-	6,9	13,865		_
Principal amount of debt received on							ĺ			
April 6, 2020		-		-		5,702,725	5,7	02,725		-
Subtotal principal amount of debt		71,000,000		6,913,865		5,702,725	83,6	16,590		71,000,000
Add accrued interest		7,457,388		675,958		-	8,1	33,346		1,082,642
Less principal payment paid in Series J Preferred Stock (net of interest of \$146,067)		(4,853,933)		-		-	(4,8	53,933)		(4,853,933)
Less principal payment paid in Series K Preferred Stock (net of interest of \$71,495)		_		(3,295,505)		_	(3,2	95,505)		_
Less principal payments paid in cash		(17,307,364)		_		-		07,364)		(17,307,364)
Principal amount of debt outstanding										
including accrued interest		56,296,091		4,294,318		5,702,725	66,2	93,134		49,921,345
Debt discount:										
Placement fee to B. Riley FBR		(3,550,000)		(691,387)		-	(4,2	41,387)		(3,550,000)
Commitment fee (2% of unused										
commitment)		-		(101,723)		-		01,723)		-
Success based fee to B. Riley FBR		(3,400,000)		-		-		00,000)		(3,400,000)
Legal and other costs		(202,382)		(120,755)				23,137)		(202,382)
Subtotal debt discount		(7,152,382)		(913,865)		-		66,247)		(7,152,382)
Less amortization of debt discount		3,412,692		554,693				67,385		1,240,782
Unamortized debt discount		(3,739,690)		(359,172)			(4,0	98,862)		(5,911,600)
Carrying value at end of year	\$	52,556,401	\$	3,935,146	\$	5,702,725	\$ 62,1	94,272	\$	44,009,745

Information for the years ended December 31, 2020 and 2019 with respect to interest expense related to long-term debt is provided below under the heading *Interest Expense*.

## Interest Expense

The following table represents interest expense:

		Years Ended December 31,		
	2020		2019	
Amortization of debt discounts:				
12% Convertible Debentures	\$	3,880,609	\$	3,304,893
12% Second Amended Senior Secured Notes		2,171,910		1,240,782
Term Note		554,693		<u>-</u>
Total amortization of debt discount		6,607,212		4,545,675
Accrued and noncash converted interest:	•			
12% Convertible Debentures		2,116,281		1,831,130
12% Second Amended Senior Secured Notes		6,374,746		1,228,709
Term Note		747,453		-
Promissory Note		5,844		5,794
Total accrued and noncash converted interest		9,244,324		3,065,633
Cash paid interest:				
12% Second Amended Senior Secured Notes		-		2,351,904
Promissory Note		-		983
Other		645,681		499,375
Total cash paid interest expense		645,681		2,852,262
Total interest expense	\$	16,497,217	\$	10,463,570

#### 20. Preferred Stock

The Company has the authority to issue 1,000,000 shares of preferred stock, \$0.01 par value per share, consisting of authorized and/or outstanding shares as of December 31, 2020 as follows:

- 2,000 authorized shares designated as "Series F Convertible Preferred Stock," none of which are outstanding;
- 1,800 authorized shares designated as "Series G Convertible Preferred Stock" (as further described below), of which 168.496 shares are outstanding;
- 23,000 authorized shares designated as "Series H Convertible Preferred Stock" (as further described below), of which 19,597 shares are outstanding;
- 25,800 authorized shares designated as "Series I Convertible Preferred Stock" on June 27, 2019, none of which are outstanding (as further described below);
- 35,000 authorized shares designated as "Series J Convertible Preferred Stock" on October 4, 2019, none of which are outstanding (as further described below); and
- 20,000 authorized shares designated as "Series K Convertible Preferred Stock" on October 22, 2020, none of which are outstanding (as further described below)

# Series G Preferred Stock

On May 30, 2000, the Company sold 1,800 shares of its Series G Convertible Preferred Stock (the "Series G Preferred Stock"), of which 1,631.504 were converted prior to November 2001 and 168.496 shares continue to be outstanding, at a stated value of \$1,000 per share, convertible into 188,791 shares of the Company's common stock. The Series G Preferred Stock is convertible into shares of common stock, at the option of the holder, subject to certain limitations. The Company may require holders to convert all (but not less than all) of the Series G Preferred Stock or buy out all outstanding shares of Series G Preferred Stock at the liquidation value of \$168,496. Holders of Series G Preferred Stock are not entitled to dividends and have no voting rights, unless required by law or with respect to certain matters relating to the Series G Preferred Stock.

Upon a change in control, sale of or similar transaction, as defined in the Certificate of Designation for the Series G Preferred Stock, the holder of the Series G Preferred Stock has the option to deem such transaction as a liquidation and may redeem their 168.496 shares at the liquidation value of \$1,000 per share, or an aggregate amount of \$168,496. The sale of all the assets of the Company on June 28, 2007 triggered the redemption option. As such redemption was not in the control of the Company, the Series G Preferred Stock has been accounted for as if it is redeemable preferred stock and is classified on the consolidated balance sheets as a mezzanine obligation between liabilities and stockholders' equity.

## Series H Preferred Stock

On August 10, 2018 (the "Closing Date"), the Company closed on a securities purchase agreement with certain accredited investors, pursuant to which the Company issued an aggregate of 19,400 shares of Series H Convertible Preferred Stock (the "Series H Preferred Stock") at a stated value of \$1,000, initially convertible into 58,787,879 shares of the Company's common stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share, for aggregate gross proceeds of \$19,399,250 (net proceeds of \$18,045,496 after taking into consideration issuance costs).

Between August 14, 2020 and August 20, 2020, the Company entered into additional securities purchase agreements for the sale of Series H Preferred Stock with accredited investors, pursuant to which the Company issued 108 shares (after it rescinded the issuance of 2,145 shares that were deemed null and void and repaid to certain holders on October 28, 2020), at a stated value of \$1,000 per share, initially convertible into 327,273 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share, for aggregate gross proceeds of \$130,896 (net proceeds of \$113,000 after taking into consideration issuance costs), which was used for working capital and general corporate purposes.

On October 31, 2020, the Company issued 389 shares of Series H Preferred Stock to James Heckman at the stated value of \$1,000, convertible into 1,178,788 shares of the Company's common stock, at the option of the holder subject to certain limitations at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share. The shares of Series H Preferred Stock were issued in connection with the cancellation of promissory notes payable to Mr. Heckman in the aggregate outstanding principal amount of \$389,000.

The number of shares issuable upon conversion of the Series H Preferred Stock will be adjusted in the event of stock splits, stock dividends, combinations of shares and similar transactions. Each Series H Preferred Stock votes on an as-if-converted to common stock basis, subject to beneficial ownership blocker provisions and other certain conditions. In addition, if at any time the Company grants, issues or sells any common stock equivalents or rights to purchase stock, warrants, securities or other property pro rata to the record holders of any class of shares of common stock (the "Purchase Rights"), then a holder of the Series H Preferred Stock will be entitled to acquire the aggregate Purchase Rights which the holder could have acquired if the holder had held the number of shares of common stock acquirable upon complete conversion of such holder's Series H Preferred Stock immediately before the date on which a record is taken for the grant, issuance or sale of such Purchase Rights, subject to certain conditions, adjustments, and limitations. All the shares of Series H Preferred Stock automatically convert into shares of the Company's common stock on the fifth anniversary of the Closing Date at the conversion price of \$0.33 per share.

The shares of Series H Preferred Stock were subject to limitations on conversion into shares of the Company's common stock until the date that increased the number of authorized shares of its common stock to at least a number permitting all the Series H Preferred Stock to be converted in full, which was filed on December 18, 2020, therefore this limitation was removed (as further described in Note 21).

Pursuant to the registration rights agreement entered into on August 10, 2018, in connection with the securities purchase agreements, the Company agreed to register the shares issuable upon conversion of the Series H Preferred Stock for resale by the holders. The Company committed to file the registration statement by no later than 75 days after the closing date and to cause the registration statement to become effective, in general, by no later than 120 days after the closing date (or, in the event of a full review by the staff of the SEC, 150 days following the closing date). The registration rights agreement provides for a cash payment equal to 1.0% per month of the amount invested as partial liquidated damages, on each monthly anniversary, payable within 7 days of such event, and upon the occurrence of certain events up to a maximum amount of 6.0% of the aggregate amount invested, subject to interest at 12.0% per annum, accruing daily, until paid in full. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

The securities purchase agreements entered into on August 10, 2018, included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement after 6 months of the closing date, then the Company will be obligated to pay to each holder a cash payment equal to 1.0% of the aggregate amount invested for each 30-day period, or pro rata portion thereof, as partial liquidated damages per month, up to a maximum of 6 months, subject to interest at the rate of 1.0% per month until paid in full. The securities purchase agreements provide for Public Information Failure Damages (further details are provided in Note 15).

The following table represents the components of the Series H Preferred Stock for the year ended December 31, 2020 and as of December 31, 2019:

	Shares	Seri	es H Preferred Stock Components
Series H Preferred Stock at December 31, 2019	19,400	\$	18,045,496
Issuance of Series H Preferred Stock on August 19, 2020:			
Issuance of Series H Preferred Stock	108		130,896
Less issuance costs netted from the proceeds			(17,896)
Net proceeds received upon issuance of Series H Preferred Stock			113,000
Conversion of Series H Preferred Stock into common stock on September 21, 2020	(300)		(300,000)
Issuance of Series H Preferred Stock upon conversion of promissory note on November			
13, 2020	389		389,000
Net issuance of Series H Preferred Stock	197		202,000
Series H Preferred Stock at December 31, 2020	19,597	\$	18,247,496
Beneficial conversion feature recognized during the year ended December 31, 2020 (as		<u> </u>	
described below) upon issuance of Series H Preferred Stock		\$	502,000

During the year ended December 31, 2020, in connection with the issuance of 108 shares (issued on August 19, 2020) and 389 shares (issued on October 31, 2020) of Series H Preferred Stock, the Company recorded a beneficial conversion feature in the amount of \$113,000 and \$389,000 (totaling \$502,000), respectively, for the underlying common shares since the nondetachable conversion feature was in-the-money (the conversion price of \$0.33 was lower than the Company's common stock trading price of \$0.86 and \$0.77 at the issuance date of August 19, 2020 and October 31, 2020, respectively). The beneficial conversion feature was recognized as a deemed dividend with an offset to additional paid-in capital.

## Series I Preferred Stock

On June 28, 2019, the Company closed on a securities purchase agreement with certain accredited investors, pursuant to which the Company issued an aggregate of 23,100 shares of Series I Convertible Preferred Stock (the "Series I Preferred Stock") at a stated value of \$1,000, initially convertible into 46,200,000 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.50 per share, for aggregate gross proceeds of \$23,100,000. Each Series I Preferred Stock votes on an as-if-converted to common stock basis, subject to certain conditions.

In consideration for its services as placement agent, the Company paid B. Riley FBR a cash fee of \$1,386,000 plus \$73,858 in reimbursement of legal fees and other transaction costs. The Company used approximately \$18.3 million of the net proceeds from the financing to partially repay the amended and restated 12% Amended Senior Secured Note dated June 14, 2019, and to pay deferred fees of approximately \$3.4 million related to that borrowing facility.

Pursuant to the registration rights agreements entered into in connection with the securities purchase agreements on June 28, 2019, the Company agreed to register the shares issuable upon conversion of the Series I Preferred Stock for resale by the investors. The Company committed to file the registration statement no later than the 30th calendar day following the date the Company files (i) its Annual Report on Form 10-K for the fiscal year ended December 31, 2018, (ii) all its required quarterly reports on Form 10-Q since the quarter ended September 30, 2018 through September 30, 2019, and (iii) current Form 8-K in connection with the acquisitions of TheStreet and its license with ABG, with the SEC, but in no event later than December 1, 2019. The Company committed to cause the registration statement to become effective by no later than 90 days after December 1, 2019, subject to certain conditions and upon the occurrence of certain events up to a maximum amount of 6% of the aggregate amount invested. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

The securities purchase agreements included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement after 6 months of the closing date, then the Company will be obligated to pay to each holder a cash payment equal to 1.0% of the aggregate amount invested for each 30-day period, or pro rata portion thereof, as partial liquidated damages per month, up to a maximum of 6 months, subject to interest at the rate of 1.0% per month until paid in full. The securities purchase agreements provide for Public Information Failure Damages (further details are provided in Note 15).

The Company recognized a portion of the Liquidated Damages pursuant to the registration rights and securities purchase agreements in connection with the Series I Preferred Stock at the time of issuance as it was deemed probable the obligations would not be satisfied when the financing was completed (further details are presented in the table below).

The following table represents the components of the Series I Preferred Stock for the years ended December 31, 2020 and 2019:

	Shares	Serie	s I Preferred Stock Components
Issuance of Series I Preferred Stock on June 28, 2019	23,100	\$	23,100,000
Less issuance costs:			
Cash paid to B. Riley FBR as placement fee			(1,386,000)
Legal fees and other costs			(73,858)
Total issuance costs			(1,459,858)
Less Liquidated Damages recognized upon issuance			(1,940,400)
Total issuance costs and Liquidated Damages			(3,400,258)
Net issuance of Series I Preferred Stock at December 31, 2019	23,100		19,699,742
Conversion of Series I Preferred Stock to common stock on December 18, 2020	(23,100)		(19,699,742)
Series I Preferred Stock at December 31, 2020	-	\$	-
Beneficial conversion feature recognized during the year ended December 31, 2020 (as described below) upon conversion of Series I Preferred Stock		\$	5,082,000

All of the shares of Series I Preferred Stock converted automatically into shares of the Company's common stock on December 18, 2020, as a result of the increase in the number of authorized shares of the Company's common stock (as further described in Note 21). Upon conversion the Company recognized a beneficial conversion feature for the underlying common shares since the nondetachable conversion feature was in-the-money (the conversion price of \$0.50 was lower than the Company's common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend with an offset to additional paid-in capital.

## Series J Preferred Stock

On October 7, 2019, the Company closed on a securities purchase agreement with certain accredited investors, pursuant to which the Company issued an aggregate of 20,000 shares of Series J Convertible Preferred Stock (the "Series J Preferred Stock") at a stated value of \$1,000, initially convertible into 28,571,428 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.70 per share, for aggregate gross proceeds of \$20,000,000.

In consideration for its services as placement agent, the Company paid B. Riley FBR a cash fee of \$525,240 plus \$43,043 in reimbursement of legal fees and other transaction costs. The Company used \$5.0 million of the net proceeds from the financing to partially repay the amended and restated 12% Senior Secured Note dated June 14, 2019, and to use net proceeds of approximately \$14.4 million for working capital and general corporate purposes.

Pursuant to the registration rights agreements entered into in connection with the securities purchase agreements on October 7, 2019, the Company agreed to register the shares issuable upon conversion of the Series J Preferred Stock for resale by the investors. The Company committed to file the registration statement no later than the 30th calendar day following the date the Company files (i) its Annual Report on Form 10-K for the fiscal year ended December 31, 2018, (ii) all its required quarterly reports on Form 10-Q since the quarter ended September 30, 2018 through September 30, 2019, and (iii) current Form 8-K in connection with the acquisition of TheStreet, and other acquisitions during 2018, and its license with ABG, with the SEC, but in no event later than March 31, 2020. The Company committed to cause the registration statement to become effective by no later than 90 days after March 31, 2020, subject to certain conditions and upon the occurrence of certain events up to a maximum amount of 6% of the aggregate amount invested. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

On September 4, 2020, the Company closed on securities purchase agreements with two accredited investors, pursuant to which the Company issued an aggregate of 10,500 shares of Series J Preferred Stock at a stated value of \$1,000 per share, initially convertible into 15,000,000 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.70, for aggregate gross proceeds of \$6,000,000, which was used for working capital and general corporate purposes.

Pursuant to a registration rights agreement entered into in connection with the securities purchase agreements on September 4, 2020, the Company agreed to register the shares issuable upon conversion of the Series J Preferred Stock for resale by the investors. The Company committed to file the registration statement by no later than the 30th calendar day following the date the Company files its (a) Annual Reports on Form 10-K for the fiscal year ended December 31, 2018 and December 31, 2019, (b) all its required Quarterly Reports on Form 10-Q since the quarter ended September 30, 2018, through the quarter ended September 30, 2020, and (c) any Form 8-K Reports that the Company is required to file with the SEC; but in no event later than April 30, 2021 (the "Filing Date"). The Company also committed to cause the registration statement to become effective by no later than 60 days after the Filing Date (or, in the event of a full review by the staff of the SEC, 120 days following the Filing Date) and upon the occurrence of certain events up to a maximum amount of 6% of the aggregate amount invested. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

The number of shares issuable upon conversion of the Series J Preferred Stock will be adjusted in the event of stock splits, stock dividends, combinations of shares and similar transactions. Each share of Series J Convertible Preferred Stock votes on an as-if-converted to common stock basis, subject to certain conditions.

The securities purchase agreements included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement after 6 months of the closing date, then the Company will be obligated to pay to each holder a cash payment equal to 1.0% of the aggregate amount invested for each 30-day period, or pro rata portion thereof, as partial liquidated damages per month, up to a maximum of 6 months, subject to interest at the rate of 1.0% per month until paid in full. The securities purchase agreements provide for Public Information Failure Damages (further details are provided in Note 15).

The Company recognized a portion of the Liquidated Damages pursuant to the registration rights and securities purchase agreements in connection with the Series J Preferred Stock at the time of issuance as it was deemed probable the obligations would not be satisfied when the financing was completed (further details are presented in the table below).

The following table represents the components of the Series J Preferred Stock for the years ended December 31, 2020 and 2019:

	Shares	Serie	s J Preferred Stock Components
Issuance of Series J Preferred Stock on October 7, 2019	20,000	\$	20,000,000
Less shares issued for payment of 12% Amended Senior Secured Notes	(5,000)		(5,000,000)
Net issuance of Series J Preferred Stock	15,000	\$	15,000,000
Issuance of Series J Preferred Stock	20,000	\$	20,000,000
Less issuance costs:			
Cash paid to B. Riley FBR as placement fee			(525,240)
Legal fees and other costs			(54,764)
Total issuance costs			(580,004)
Less Liquidated Damages recognized upon issuance			(1,680,000)
Total issuance costs and Liquidated Damages			(2,260,004)
Net issuance of Series J Preferred Stock at December 31, 2019			17,739,996
Issuance of Series J Preferred Stock on September 4, 2020	10,500		6,000,000
Net Issuance of Series J Preferred Stock prior to conversion on December 18, 2020	30,500		23,739,996
Conversion of Series J Preferred Stock to common stock on December 18, 2020 (as further			
described below)	(30,500)		(23,739,996)
Series I Preferred Stock at December 31, 2020		\$	-
Beneficial conversion feature recognized during the year ended December 31, 2020 (as			
described below) upon conversion of Series J Preferred Stock		\$	586,545

All of the shares of Series J Preferred Stock converted automatically into shares of the Company's common stock on December 18, 2020, as a result of the increase in the number of authorized shares of the Company's common stock (as further described in Note 21). Upon conversion the Company recognized a beneficial conversion feature for the underlying common shares since the nondetachable conversion feature was in-the-money (the effective conversion price of \$0.40 for the issuance of Series J Preferred Stock on September 4, 2020 (these shares were issued at a discount) was lower than the Company's common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend with an offset to additional paid-in capital.

# Series K Preferred Stock

Between October 23, 2020 and November 11, 2020, the Company closed on several securities purchase agreements with accredited investors, pursuant to which the Company issued an aggregate of 18,042 shares of Series K Convertible Preferred Stock" (the "Series K Preferred Stock") at a stated value of \$1,000, initially convertible into 45,105,000 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.40 per share, for aggregate gross proceeds of \$18,042,000. The number of shares issuable upon conversion of the Series K Preferred Stock will be adjusted in the event of stock splits, stock dividends, combinations of shares and similar transactions. Each Series K Preferred Stock votes on an as-if-converted to common stock basis, subject to certain conditions.

In consideration for its services as placement agent, the Company paid B. Riley FBR a cash fee of \$560,500. The Company used approximately \$3.4 million of the net proceeds from the financing to partially repay the Term Note and used approximately \$2.6 million for payment on a prior investment, with the remainder of approximately \$11.5 million for working capital and general corporate purposes.

Pursuant to a registration rights agreement entered into in connection with the securities purchase agreements, the Company agreed to register the shares issuable upon conversion of the Series K Preferred Stock for resale by the investors. The Company committed to file the registration statement by no later than the 30th calendar day following the date the Company files its (a) Annual Reports on Form 10-K for the fiscal year ended December 31, 2018 and December 31, 2019, (b) all its required Quarterly Reports on Form 10-Q since the quarter ended September 30, 2018, through the quarter ended September 30, 2020, and (c) any Form 8-K Reports that the Company is required to file with the SEC; provided, however, if such 30th calendar day is on or after February 12, 2021, then such 30th calendar date shall be tolled until the 30th calendar day following the date that the Company files its Annual Report on Form 10-K for the fiscal year ended December 31, 2020 (the "Filing Date"). The Company also committed to cause the registration statement to become effective by no later than 90 days after the Filing Date (or, in the event of a full review by the staff of the SEC, 120 days following the Filing Date) and upon the occurrence of certain events up to a maximum amount of 6% of the aggregate amount invested. The registration rights agreements provide for Registration Rights Damages (further details are provided in Note 15).

The securities purchase agreements included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement after 6 months of the closing date, then the Company will be obligated to pay to each holder a cash payment equal to 1.0% of the aggregate amount invested for each 30-day period, or pro rata portion thereof, as partial liquidated damages per month, up to a maximum of 6 months, subject to interest at the rate of 1.0% per month until paid in full. The securities purchase agreements provide for Public Information Failure Damages (further details are provided in Note 15).

The following table represents the components of the Series K Preferred Stock for the year ended December 31, 2020:

	Shares	Series K Preferred Stock Components	
Issuance of Series K Preferred Stock:			
Issuance of Series K Preferred Stock on October 23, 2020	6,750	\$ 6,750,000	
Issuance of Series K Preferred Stock on October 28, 2020	5,292	5,292,000	
Issuance of Series K Preferred Stock on November 11, 2020	6,000	6,000,000	
Subtotal issuance of Series K Preferred Stock	18,042	18,042,000	
Less issuance costs:			
Cash paid to B. Riley FBR as placement fee		(440,500)	
Legal fees and other costs		(120,000)	
Total issuance costs		(560,500)	
Net issuance of Series K Preferred Stock prior to conversion on December 18, 2020		17,481,500	
Conversion of Series K Preferred Stock to common stock on December 18, 2020	(18,042)	(17,481,500)	
Series K Preferred Stock at December 31, 2020	_	\$ -	
Beneficial conversion feature recognized during the year ended December 31, 2020 (as			
described below) upon conversion of Series k Preferred Stock		\$ 9,472,050	

All of the shares of Series K Preferred Stock converted automatically into shares of the Company's common stock on December 18, 2020, as a result of the increase in the number of authorized shares of the Company's common stock (as further described in Note 21). Upon conversion the Company recognized a beneficial conversion feature for the underlying common shares since the nondetachable conversion feature was in-the-money (the conversion price of \$0.40 was lower than the Company's common stock trading price of \$0.61 at the conversion date). The beneficial conversion feature was recognized as a deemed dividend with an offset to additional paid-in capital.

## 21. Stockholders' Equity

### Common Stock

The Company has the authority to issue 1,000,000,000 shares of common stock, \$0.01 par value per share as the result of filing on December 18, 2020, a Certificate of Amendment with the Secretary of the State of Delaware to increase the number of authorized shares of its common stock from 100,000,000 shares to 1,000,000,000 shares.

### Common Stock to be Issued

During the years ended December 31, 2020 and 2019, in connection with the merger of Say Media, the Company issued 2,857,357 shares and 1,188,880 shares, respectively, of its common stock out of total shares required to be issued of 5,067,167 as of January 1, 2019, and has remaining shares to be issued of 1,020,930 as of December 31, 2020.

In connection with a closing of a private placement on January 4, 2018, MDB, as the placement agent, was entitled to receive 60,000 shares of the Company's common stock that have not been issued as of December 31, 2020. Further, the 60,000 shares of common stock to be issued were subject to Liquidated Damages (see Note 15).

#### Restricted Stock Awards

As of December 31, 2020 and 2019, a net of 12,312,417 restricted stock awards for shares of the Company's common stock issued during 2016 remain outstanding and are fully vested. The awards contained a buy-back right that was waived by the Board on March 12, 2018, which resulted in a modification of the restricted stock awards upon the waiver. The shares vest over a three-year period starting on the beginning of the month of the issuance date, with one-third vesting in one year, and the balance monthly over the remaining two years. Because these shares require continued service to the Company, the estimated fair value of the shares is being recognized as compensation expense over the vesting period of the award.

In connection with the merger of HubPages, the Company issued a total of 2,399,997 shares of common stock to certain key personnel of HubPages who agreed to continue their employment, as restricted stock awards, subject to a repurchase right and vesting. The repurchase right, which expired in March 2019 unexercised, gave the Company the option to repurchase a certain number of shares at par value based on a performance condition as defined in the terms of the merger agreement. The shares were subject to vesting over twenty-four equal monthly installments beginning September 23, 2019, and ending September 23, 2021, with the estimated fair value of these shares was recognized as compensation expense over the vesting period of the award. The restricted stock awards provided for a true-up period that if the common stock was sold for less than \$2.50 the holder would receive, subject to certain conditions, additional shares of common stock up to a maximum of the number of shares originally received (or 2,400,000 in aggregate to all holders) for the shares that re-sold for less than \$2.50. The true-up provision was settled on May 31, 2019 (as further described in Note 22). The true-up period, in general, was 13 months after the consummation of the merger until 90 days following completion of vesting, or July 30, 2021. The restricted stock awards were fair valued upon issuance by an independent appraisal firm.

On January 1, 2019, the Company issued 833,333 shares of its common stock as restricted stock awards to certain members of the Board subject to continued service with the Company. The awards vest over a twelve-month period from the grant date and the estimated fair value of these shares is being recognized as compensation expense over the vesting period of the award (see Note 22).

On December 11, 2019, the Company modified the vesting provisions of 2,000,000 restricted stock awards, issued in connection with the Say Media merger, to remove certain repurchase rights, such that they will vest six equal installments at four-month intervals on the twelfth of each month, starting on December 12, 2019, with the final vesting date on August 12, 2021. Compensation expense is recognized over the vesting period of the awards.

On January 1, 2020, the Company issued 562,500 shares of its common stock as restricted stock awards to certain members of the Board subject to continued service with the Company. The awards vest over a twelve-month period from the grant date and the estimated fair value of these shares is being recognized as compensation expense over the vesting period of the award (see Note 22).

Unless otherwise stated, the fair value of a restricted stock award is determined based on the number of shares granted and the quoted price of the Company's common stock on the date issued.

A summary of the restricted stock award activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of S	Weighted Average Grant-Fair	
	Unvested	Vested	Value Date
Restricted stock awards outstanding at January 1, 2019	6,309,874	10,484,046	\$ 0.50
Issued	833,333	-	0.48
Vested	(3,926,542)	3,926,542	
Forfeited	(825,000)	(402,512)	
Restricted stock awards outstanding at December 31, 2019	2,391,665	14,008,076	0.56
Issued	562,500	-	0.18
Vested	(2,237,500)	2,237,500	
Restricted stock awards subject to repurchase	-	(1,064,549)	
Forfeited	(399,998)	(746,813)	
Restricted stock awards outstanding at December 31, 2020	316,667	14,434,214	0.42

The Company recorded forfeited unvested restricted stock awards and/or forfeited vested restricted stock awards used for tax withholding of 1,146,811 (399,998 forfeited awards and 746,813 used for tax withholding) and 1,227,512 (825,000 forfeited awards and 402,512 used for tax withholding) during the years ended December 31, 2020 and 2019, respectively, on the consolidated statements of stockholders' deficiency.

On December 31, 2020, the Company modified certain vested restricted stock awards where the Company agreed to repurchase the underlying common stock at a specified price and forfeited any unvested awards (as further described in Note 12)

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the restricted stock awards is provided under the heading *Stock-Based Compensation* in Note 22.

#### **Common Stock Warrants**

Warrants issued to purchase shares of the Company's common stock to MDB, L2, Strome, and B. Riley (collectively the "Financing Warrants") are described below.

*MDB Warrants* – On November 4, 2016, in conjunction with the recapitalization, the Company issued warrants to MDB (the "MDB Warrants") to purchase shares of common stock with an exercise price of \$0.20 per share, of which 327,490 warrants remain outstanding under this instrument as of December 31, 2020, subject to customary anti-dilution adjustments and exercisable for a period of five years.

On October 19, 2017, the Company issued warrants to MDB who acted as placement agent in connection with a private placement of its common stock, to purchase 119,565 shares of common stock. The warrants have an exercise price of \$1.15 per share, subject to customary anti-dilution adjustments and exercisable for a period of five years.

On January 4, 2018, the Company issued warrants to MDB which acted as placement agent in connection with a private placement of its common stock, to purchase 60,000 shares of common stock. The warrants have an exercise price of \$2.50 per share, subject to customary anti-dilution adjustments, and may, in the event there is no effective registration statement covering the re-sale of the warrant shares, be exercised on a cashless basis, exercisable for a period of five years.

MDB Warrants exercisable for a total of 507,055 shares of the Company's common stock were outstanding as of December 31, 2020 (as further detailed below)

L2 Warrants – Effective as of August 3, 2018, pursuant to a reset provision, the Company issued additional warrants to L2 Capital, LLC ("L2") to purchase 640,405 shares of common stock at an exercise price of \$0.50 per share (the "L2 Warrants"), which were carried on the consolidated balance sheets as a derivative liability at fair value, as adjusted at each period-end since, among other criteria, delivery of unregistered shares is precluded upon exercise (see Note 16).

The L2 Warrants were exercisable for a period of five years, subject to customary anti-dilution adjustments, and may, in the event there was no effective registration statement covering the resale of the warrant shares, be exercised on a cashless basis in certain circumstances. On September 10, 2019, the L2 Warrants were fully exercised on a cashless basis, resulting in the issuance of 539,331 shares of the Company's common stock.

Strome Warrants – On June 15, 2018, the Company modified the two securities purchase agreements dated January 4, 2018 and March 30, 2018 with Strome Mezzanine Fund LP ("Strome"). As consideration for such modification, the Company issued warrants to Strome (the "Strome Warrants") to purchase 1,500,000 shares of common stock, exercisable at price of \$0.50 per share (as amended), which are carried on the consolidated balance sheets as a derivative liability at fair value, as adjusted at each period-end since, among other criteria, delivery of unregistered shares is precluded upon exercise (see Note 16). Strome was also granted observer rights on the Board.

The Strome Warrants are exercisable for a period of five years, subject to customary anti-dilution adjustments, and may, in the event there is no effective registration statement covering the resale of the warrant shares, be exercised on a cashless basis in certain circumstances.

*B. Riley Warrants* – On October 18, 2018, the Company issued warrants to B. Riley (the "B. Riley Warrants") to purchase up to 875,000 shares of the Company's common stock, with an exercise price of \$1.00 per share, subject to customary anti-dilution adjustments, which are carried on the consolidated balance sheets as a derivative liability at fair value, as adjusted at each period-end since, among other criteria, delivery of unregistered shares is precluded upon exercise (see Note 16).

The B. Riley Warrants are exercisable for a period of five years, subject to customary anti-dilution adjustments, and may, in the event, at any time after the six-month anniversary of the issuance of the warrants, if there is no effective registration statement covering the re-sale of the shares of common stock underlying the warrants, the warrants may be exercised on a cashless basis.

A summary of the Financing Warrants activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of Shares	Weighted Average Exercise Price		Weighted Average Remaining Contractual Life (in Years)	
Financing Warrants outstanding at January 1, 2019	3,949,018	\$	0.64	4.81	
Exercised	(1,066,963)				
Financing Warrants outstanding at December 31, 2019	2,882,055		0.80	3.95	
Financing Warrants outstanding at December 31, 2020	2,882,055		0.60	2.94	
Financing Warrants exercisable at December 31, 2020	2,882,055		0.60	2.94	

During 2019, the exercise of the 1,066,963 warrants in September 2019 on a cashless basis resulted in the issuance of 539,331 net shares of common stock when the common stock price was \$0.80 per share.

The intrinsic value of exercisable but unexercised in-the-money Financing Warrants as of December 31, 2020 was approximately \$280,996, based on a fair market value of the Company's common stock of \$0.60 per share on December 31, 2020.

The Financing Warrants outstanding and exercisable as of December 31, 2020 are summarized as follows:

				Outstand		
				Classified as Derivative	Classified within Stockholders' Equity	Total Exercisable
	Exerc	ise Price	Expiration Date	Liabilities (Shares)	(Shares)	(Shares)
MDB Warrants	\$	0.20	November 4, 2021	-	327,490	327,490
Strome Warrants		0.50	June 15, 2023	1,500,000	-	1,500,000
B. Riley Warrants		1.00	October 18, 2025	875,000	-	875,000
MDB Warrants		1.15	October 19, 2022	-	119,565	119,565
MDB Warrants		2.50	October 19, 2022	-	60,000	60,000
Total outstanding and exercisable				2,375,000	507,055	2,882,055

AllHipHop Warrants – On October 26, 2020, the Company exchanged 150,000 of Publisher Partner Warrants (as further described under the heading *Publisher Partner Warrants*) granted to AllHipHop, LLC ("AllHipHop") for shares of the Company's common stock that were originally granted on December 20, 2017 with an exercise price of \$2.08, for an aggregate of 125,000 new warrants for shares of the Company's common stock with an exercise price of \$0.65 (the "AllHipHop Warrants") for the surrender and termination of the original warrants granted (the "Exchange") (further details are provided in Note 22).

The AllHipHop Warrants are exercisable for a period of five years, subject to customary anti-dilution adjustments, and may be exercised on a cashless basis.

Publisher Partner Warrants – On December 19, 2016, the Board approved up to 5,000,000 stock warrants to issue shares of the Company's common stock to provide equity incentive to its Publisher Partners (the "Publisher Partner Warrants") to motivate and reward them for their services to the Company and to align the interests of the Publisher Partners with those of stockholders of the Company. On August 23, 2018, the Board approved a reduction of the number of warrant reserve shares from 5,000,000 to 2,000,000. The issuance of the Publisher Partner Warrants is administered by management and approved by the Board.

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the Publisher Partner Warrants is provided under the heading *Stock-Based Compensation* in Note 22.

ABG Warrants – On June 14, 2019, the Company issued 21,989,844 warrants to acquire the Company's common stock to ABG in connection with the Sports Illustrated Licensing Agreement, expiring in ten years. Half the warrants have an exercise price of \$0.42 per share (the "Forty-Two Cents Warrants"). The other half of the warrants have an exercise price of \$0.84 per share (the "Eighty-Four Cents Warrants"). The warrants provide for the following: (1) 40% of the Forty-Two Cents Warrants and 40% of the Eighty-Four Cents Warrants vest in equal monthly increments over a period of two years beginning on the one year anniversary of the date of issuance of the warrants (any unvested portion of such warrants to be forfeited by ABG upon certain terminations by the Company of the Sports Illustrated Licensing Agreement); (2) 60% of the Forty-Two Cents Warrants and 60% of the Eighty-Four Cents Warrants vest based on the achievement of certain performance goals for the licensed brands in calendar years 2020, 2021, 2022, or 2023; (3) under certain circumstances the Company may require ABG to exercise all (and not less than all) of the warrants, in which case all of the warrants will be vested; (4) all of the warrants automatically vest upon certain terminations of the Licensing Agreement by ABG or upon a change of control of the Company; and (5) ABG has the right to participate, on a pro-rata basis (including vested and unvested warrants, exercised or unexercised), in any future equity issuance of the Company (subject to customary exceptions).

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the ABG Warrants is provided under the heading *Stock-Based Compensation* in Note 22.

#### 22. Stock-Based Compensation

#### Common Stock Awards

2016 Plan – On December 19, 2016, the Board adopted the 2016 Stock Incentive Plan (the "2016 Plan"). The purpose of the 2016 Plan is to advance the interests of the Company and its stockholders by enabling the Company and its subsidiaries to attract and retain qualified individuals through opportunities for equity participation in the Company, and to reward those individuals who contribute to the Company's achievement of its economic objectives. The 2016 Plan allows the Company to grant statutory and non-statutory common stock options, and restricted stock awards (collectively the "common stock awards") to acquire shares of the Company's common stock to the Company's employees, directors and consultants. Shares subject to an award that lapse, expire, are forfeited or for any reason are terminated unexercised or unvested will automatically again become available for issuance under the 2016 Plan. Stock awards issued under the 2016 Plan may have a term of up to ten years and may have variable vesting provisions consisting of time-based and performance-based.

On March 28, 2018, the Board approved an increase in the number of shares of the Company's common stock reserved for grant pursuant to the 2016 Plan from 3,000,000 shares to 5,000,000 shares. On August 23, 2018, the Board increased the authorized number of shares of common stock under the 2016 Plan from 5,000,000 shares to 10,000,000 shares. The Company's stockholders approved the increase in the number of shares authorized under the 2016 Plan on April 3, 2020. The issuance of common stock awards under the 2016 Plan is administered by the Company and approved by the Board.

The estimated fair value of the common stock awards is recognized as compensation expense over the vesting period of the award.

The fair value of common stock awards granted during the year ended December 31, 2020 were calculated using the Black-Scholes option pricing model under the Probability Weighted Scenarios utilizing the following assumptions:

		<b>Up-list</b>	No Up-list
Risk-free interest rate		0.45%	0.45%
Expected dividend yield		0.00%	0.00%
Expected volatility		71.00%	132.00%
Expected life		6.0 years	6.0 years
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A summary of the common stock award activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of Shares	Weigh Avera Exerc Pric	age cise	Weighted Average Remaining Contractual Life (in Years)
Common stock awards outstanding at January 1, 2019	9,405,541	\$	0.61	9.30
Exercised	(25,000)		0.17	
Forfeited	(1,197,776)		0.73	
Expired	(118,204)		1.09	
Common stock awards outstanding at December 31, 2019	8,064,561		0.62	8.34
Granted	234,000		0.90	
Exercised	(6,944)		0.56	
Forfeited	(601,179)		1.09	
Expired	(788,101)		0.53	
Common stock awards outstanding at December 31, 2020	6,902,337		0.86	7.50
Common stock awards exercisable at December 31, 2020	6,027,418		0.90	7.47
Common stock awards not vested at December 31, 2020	874,919			
Common stock awards available for future grants at December 31, 2020	3,097,663			

The aggregate grant date fair value of common stock awards granted during the years ended December 31, 2020 was \$117,000.

The intrinsic value of exercisable but unexercised in-the-money common stock awards as of December 31, 2020 was approximately \$185,413 based on a fair market value of the Company's common stock of \$0.60 per share on December 31, 2020.

The exercise prices under the 2016 Plan for the common stock awards outstanding and exercisable are as follows as of December 31, 2020:

Exercise	Outstanding	Exercisable
Price	(Shares)	(Shares)
Under \$1.00	4,825,750	3,982,816
\$ 1.01 to \$1.25	780,751	779,843
\$ 1.51 to \$1.75	250,000	229,479
\$ 1.76 to \$2.00	924,169	913,613
\$ 2.01 to \$2.25	121,667	121,667
	6,902,337	6,027,418

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the common stock awards is provided under the heading *Stock-Based Compensation*.

# Common Equity Awards

2019 Plan – On April 4, 2019, the Board adopted the 2019 Equity Incentive Plan (the "2019 Plan"). The purpose of the 2019 Plan is to retain the services of our directors, employees, and consultants and align the interests of these individuals with the interests of our stockholders through awards of stock options, restricted stock awards, unrestricted stock awards, and stock appreciation rights (collectively the "common equity awards"). Certain common equity awards require the achievement of certain price targets of the Company's common stock. Shares subject to a common equity award that lapse, expire, are forfeited or for any reason are terminated unexercised or unvested will automatically again become available for issuance under the 2019 Plan. Common stock options issued under the 2019 Plan may have a term of up to ten years and may have variable vesting provisions consisting of time-based, performance-based, or market-based.

The Company's stockholders approved the 2019 Plan and the maximum number of shares authorized of 85,000,000 under the 2019 Plan on April 3, 2020 (further details subsequent to the issuance date of these consolidated financial statements are provided under the heading 2019 Equity Incentive Plan in Note 27). The issuance of common equity awards under the 2019 Plan is administered by the Company and approved by the Board. Prior to December 18, 2020, the Company did not have sufficient authorized but unissued shares of common stock to allow for the exercise of these common equity awards granted; accordingly, any common equity awards granted were considered unfunded and were not exercisable until sufficient common shares were authorized (further details are provided in Note 21).

The estimated fair value of the common equity awards is recognized as compensation expense over the vesting period of the award.

The fair value of common equity awards granted during the years ended December 31, 2020 and 2019 were calculated using the Black-Scholes option pricing model for the time-based and performance-based awards by an independent appraisal firm under the Probability Weighted Scenarios utilizing the following assumptions:

	December 3	December 31, 2020		1, 2019
	Up-list	No Up-list	Up-list	No Up-list
Expected life	0.20% - 0.79%	0.20% - 0.79%	1.51% - 2.59%	1.51% - 2.59%
Risk-free interest rate	0.00%	0.00%	0.00%	0.00%
Volatility factor	61.00% - 91.00%	61.00% - 142.00%	69.00% - 95.00%	119.00% - 149.00%
Dividend rate	3.0 - 6.7 years	3.0 - 6.7 years	3.0 - 6.0  years	3.0 - 6.0  years

The fair value of common equity awards granted during the year ended December 31, 2019 were calculated using the Monte Carlo model for the market-based awards by an independent appraisal firm under the Probability Weighted Scenarios utilizing the following assumptions:

		Up-list	No Up-list
Expected life		2.20% - 2.70%	2.16% - 2.71%
Risk-free interest rate		0.00%	0.00%
Volatility factor		140.00% - 146.00%	110.00%
Dividend rate		10.0 years	10.0 years
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A summary of the common equity award activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in Years)
Common equity awards outstanding at January 1, 2019	-	\$ -	-
Granted	68,180,863	0.53	
Forfeited	(3,167,218)	0.53	
Common equity awards outstanding at December 31, 2019	65,013,645	0.53	9.43
Granted	25,393,768	0.71	
Forfeited	(8,342,377)	0.61	
Expired	(2,722)	0.56	
Common equity awards vested at December 31, 2020	82,062,314	0.58	8.65
Common equity awards exercisable at December 31, 2020	13,608,686	0.54	8.49
Common equity awards not vested at December 31, 2020	68,453,628		
Common equity awards available for future grants at December 31, 2020	2,937,686		

The aggregate grant date fair value for the common equity awards granted during the years ended December 31, 2020 and 2019 was \$11,180,642 and \$30,864,185, respectively.

The intrinsic value of exercisable but unexercised in-the-money common equity awards as of December 31, 2020 was approximately \$1,416,000 based on a fair market value of the Company's common stock of \$0.60 per share on December 31, 2020.

The exercise prices under the 2019 Plan for the common equity awards outstanding and exercisable are as follows as of December 31, 2020:

Exercise Price	Outstanding (Shares)	Exercisable (Shares)
No exercise price	250,000	250,000
Under \$1.00	81,812,314	13,358,686
	82,062,314	13,608,686

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the common equity awards is provided under the heading *Stock-Based Compensation*.

# **Outside Options**

The Company granted stock options outside the 2016 Plan and 2019 Plan during the year ended December 31, 2020 to certain officers, directors and employees of the Company as approved by the Board and administered by the Company (the "outside options"). The stock options were to acquire shares of the Company's common stock and were subject to: (1) time-based vesting; (2) certain performance-based targets; and (3) certain performance achievements. Options to purchase common stock issued pursuant to the Outside Plan may have a term of up to ten years. The issuance of outside options is administered by the Company and approved by the Board. Prior to December 18, 2020, the Company did not have sufficient authorized but unissued shares of common stock to allow for the exercise of these outside options granted; accordingly, any common stock options granted were considered unfunded and were not exercisable until sufficient common shares were authorized (further details are provided in Note 21).

The fair value for the outside options granted during the year ended December 31, 2019 were calculated using the Black-Scholes option pricing model for the time-based and performance-based awards by an independent appraisal firm under the Probability Weighted Scenarios utilizing the following assumptions:

	Up-list	No Up-list
Risk-free interest rate	2.49% –2.57%	2.49% – 2.57%
Expected dividend yield	0.00%	0.00%
Expected volatility	74.00% – 95.00%	122.00% - 142.00%
Expected life	3.0 – 5.8 years	3.0 – 5.8 years

A summary of outside option activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of Shares	Weigl Aver Exer Pri	age cise	Weighted Average Remaining Contractual Life (in Years)
Outside options outstanding at January 1, 2019	2,414,000	\$	0.36	9.94
Granted	1,500,000		0.57	
Exercised	(2,000)		0.35	
Forfeited	(180,000)		0.35	
Expired	(7,333)		0.35	
Outside options outstanding at December 31, 2019	3,724,667		0.21	9.04
Forfeited	(195,333)		0.46	
Expired	(477,334)		0.39	
Outside options outstanding at December 31, 2020	3,052,000		0.46	8.07
Outside options exercisable at December 31, 2020	2,376,333		0.43	6.20
Outside options not vested at December 31, 2020	675,667			

The aggregate grant date fair value of outside options granted during the year ended December 31, 2019 was \$675,000.

The intrinsic value of exercisable but unexercised in-the-money outside options as of December 31, 2020 was approximately \$401,583 based on a fair market value of the Company's common stock of \$0.60 per share on December 31, 2020.

The exercise prices of outside options outstanding and exercisable are as follows as of December 31, 2020:

Exercise	Outstanding	Exercisable	
Price	(Shares)	(Shares)	
Under \$1.00	3,052,000	2,376,333	

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the outside options is provided under the heading *Stock-Based Compensation*.

#### **Publisher Partner Warrants**

On December 19, 2016, as amended on August 23, 2017, and August 23, 2018, the Board approved the Channel Partner Warrant Program to be administered by management that authorized the Company to grant Publisher Partner Warrants. As of December 31, 2020, Publisher Partner Warrants to purchase up to 2,000,000 shares of the Company's common stock were reserved for grant.

The Publisher Partner Warrants had certain performance conditions. Pursuant to the terms of the Publisher Partner Warrants, the Company would notify the respective Publisher Partner of the number of shares earned, with one-third of the earned shares vesting on the notice date, one-third of the earned shares vesting on the second anniversary of the notice date. The Publisher Partner Warrants had a term of five years from issuance and could also be exercised on a cashless basis. Performance conditions are generally based on the average of number of unique visitors on the channel operation by the Publisher Partner generated during the six-month period from the launch of the Publisher Partner's operations on the Company's technology platform or the revenue generated during the period from the issuance date through a specified end date.

A summary of the Publisher Partner Warrants activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in Years)
Publisher Partner Warrants outstanding at January 1, 2019	1,017,140	\$ 1.47	3.26
Forfeited	(77,599)	1.62	
Publisher Partner Warrants outstanding at December 31, 2019	939,541	1.46	2.57
Forfeited	(150,000)		
Publisher Partner Warrants outstanding at December 31, 2020	789,541	1.34	1.50
Publisher Partner Warrants exercisable at December 31, 2020	463,041	1.31	1.52
Publisher Partner Warrants not vested at December 31, 2020	326,500		
Publisher Partner Warrants available for future grants at December 31, 2020	1,210,459		

During the year ended December 31, 2020, the Company recognized incremental compensation costs as a result of the Exchange of \$27,754 (see Note 21).

There was no intrinsic value of exercisable but unexercised in-the-money Publisher Partner Warrants since the fair market value of \$0.60 per share of the Company's common stock was lower than the exercise prices on December 31, 2020.

The exercise prices of the Publisher Partner Warrants outstanding and exercisable are as follows as of December 31, 2020.

 Exercise Price	Outstanding (Shares)	Exercisable (Shares)
Under \$1.00	40,000	40,000
\$ 1.01 to \$1.25	465,419	275,419
\$ 1.26 to \$1.50	68,277	68,277
\$ 1.51 to \$1.75	110,318	27,818
\$ 1.76 to \$2.00	104,449	50,449
\$ 2.01 to \$2.25	1,078	1,078
	789,541	463,041

Information with respect to compensation expense and unrecognized compensation expense related to the Publisher Partner Warrants is provided below.

#### Restricted Stock Units

On May 31, 2019, the Company issued 2,399,997 restricted stock units to certain employees in settlement of the true-up provisions of the restricted stock awards issued at the time of the HubPages merger. Each restricted stock unit represented the right to receive a number of the shares of the Company's common stock pursuant to a grant agreement, subject to certain terms and conditions, and was to be credited to a separate account maintained by the Company in certain circumstances. All amounts credited to the separate account will be part of the general assets of the Company. The restricted stock units were to vest in accordance with the grant agreement in six equal installments at four-month intervals on the first of each month, starting on June 1, 2019, with the final vesting date on February 1, 2021. In addition to the vesting schedule as aforementioned, the restricted stock units would not vest until the Company increased its authorized shares of the Company's common stock. Each restricted stock unit granted and credited to the separate account for the employee will be issued by the Company upon the authorized shares of the Company's common stock increased (further details are provided in Note 21). Further, unless otherwise specified in an employee's grant agreement, vesting will cease upon the termination of the employees continuous service.

The fair value of a restricted stock award is determined based on the number of shares granted and the quoted price of the Company's common stock on the date issued during the year ended December 31, 2019.

A summary of the restricted stock unit activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of S	U	d Average t-Date		
	Unvested	Vested	Fair Value		
Restricted stock units outstanding at January 1, 2019			\$	-	
Granted	2,399,997	<u>-</u>		0.45	
Restricted stock units outstanding at December 31, 2019	2,399,997			0.45	
Forfeited	(2,399,997)	-			
Restricted stock units outstanding at December 31, 2020		-		-	

As aforementioned (see Note 12), the restricted stock units were forfeited on December 31, 2020.

Information with respect to stock-based compensation expense and unrecognized stock-based compensation expense related to the restricted stock units is included within the Restricted Stock Awards caption under the heading *Stock-Based Compensation*.

# ABG Warrants

In connection with the Sports Illustrated Licensing Agreement and issuance of the ABG Warrants to purchase up to 21,989,844 shares of the Company's common stock, the Company recorded the issuance of the warrants as stock-based compensation with the fair value of the warrants measured at the time of issuance and expensed over the requisite service period.

The fair value of the ABG Warrants issued during the year ended December 31, 2019 were calculated using the Monte Carlo model by an independent appraisal firm under the Probability Weighted Scenarios utilizing the following assumptions:

	Up-list	No Up-list
Risk-free interest rate	2.00% - 2.10%	2.00% - 2.10%
Expected dividend yield	0.00%	0.00%
Expected volatility	51.00% - 52.00%	121.00% - 123.00%
Expected life	6.0 - 7.3 years	6.2 – 7.3 years

A summary of the ABG Warrant activity during the years ended December 31, 2020 and 2019 is as follows:

	Number of S	Shares	Weighted Average Exercise	Weighted Average Remaining Contractual Life	
	Unvested Vested		Price	(in years)	
ABG Warrants outstanding at January 1, 2019	-		\$ -		
Issued	21,989,844	-	0.63		
ABG Warrants outstanding at December 31, 2019	21,989,844		0.63	9.46	
Vested	(2,198,985)	2,198,985	0.63		
ABG Warrants outstanding at December 31, 2020	19,790,859	2,198,985	0.63	8.46	

The aggregate issue date fair value of the ABG Warrants issued during the year ended December 31, 2019 was \$5,458,979.

The intrinsic value of exercisable but unexercised in-the-money ABG Warrants as of December 31, 2020 was approximately \$197,909 based on a fair market value of the Company's common stock of \$0.60 per share on December 31, 2020.

Information with respect to compensation expense and unrecognized compensation expense related to the ABG Warrants is provided under the heading *Stock-Based Compensation*.

# **Stock-Based Compensation**

Stock—based compensation and equity-based expense charged to operations or capitalized during the years ended December 31, 2020 and 2019 are summarized as follows:

	Year Ended December 31, 2020										
	Restricted Stock	Common Stock	Common Equity	Outside	Publisher Partner	ABG	_				
	Awards	Awards	Awards	Options	Warrants	Warrants	Totals				
Cost of revenue	\$ 163,181	\$ 156,043	\$ 3,975,625	\$ 8,394	\$ 36,673	\$ -	\$ 4,339,916				
Selling and marketing	1,486,722	114,640	2,454,432	272,431	-	-	4,328,225				
General and administrative	317,982	615,604	3,439,803	150,577	<u>-</u>	1,449,074	5,973,040				
Total costs charged to operations	1,967,885	886,287	9,869,860	431,402	36,673	1,449,074	14,641,181				
Capitalized platform development	361,519	178,284	1,062,792	6,400	<u>-</u>	<u>-</u>	1,608,995				
Total stock-based compensation	\$2,329,404	1,064,571	\$10,932,652	\$437,802	\$ 36,673	\$1,449,074	\$16,250,176				

	Year Ended December 31, 2019											
	Restricted	Common	Common		Publisher							
	Stock	Stock	Equity	Outside	Partner	ABG						
	Awards	Awards	Awards	Options	Warrants	Warrants	Totals					
Cost of revenue	\$ 122,192	\$ 44,520	\$ 774,632	\$ 1,580	\$ 50,828	\$ -	\$ 993,752					
Selling and marketing	34,393	100,388	455,280	242,399	-	-	832,460					
General and administrative	2,541,468	1,660,607	3,383,338	157,359		795,803	8,538,575					
Total costs charged to operations	2,698,053	1,805,515	4,613,250	401,338	50,828	795,803	10,364,787					
Capitalized platform development	535,004	175,837	590,618	5,931			1,307,390					
Total stock-based compensation	\$3,233,057	1,981,352	\$5,203,868	\$407,269	\$ 50,828	\$ 795,803	\$11,672,177					

Unrecognized compensation expense related to the stock-based compensation awards and equity-based awards as of December 31, 2020 was as follows:

		As of December 31, 2020									
		estricted Stock	Common Stock	Common Equity	Outside	Publisher Partner	ABG				
	P	wards	Awards	Awards	Options	Warrants	Warrants	Totals			
Unrecognized compensation expense	\$	81,620	\$371,932	\$19,874,675	\$283,388	\$ -	\$3,214,102	\$23,825,717			
Weighted average period expected to be recognized (in years)		0.95	0.67	1.87	1.18	-	2.38	1.91			
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# 23. Liquidated Damages

The following tables summarize the Liquidated Damages recognized during the years ended December 31, 2020 and 2019, with respect to the registration rights agreements and securities purchase agreements:

		Year Ended December 31, 2020								
	<u></u>	12%						Total		
	Cor	Convertible Debentures		Series I Preferred Stock		Series J	L	iquidated		
	Del					Preferred Stock		Damages		
Registration Rights Damages	\$		\$	277,200	\$	360,000	\$	637,200		
Public Information Failure Damages		12,300		346,500		360,000		718,800		
Accrued interest		1,578		69,992		60,007		131,577		
Balance	\$	13,878	\$	693,692	\$	780,007	\$	1,487,577		

	Year Ended December 31, 2019								
	12%							Total	
	Convertible		Series I			Series J	Liquidated		
	Del	Debentures Pro		Preferred Stock		Preferred Stock		Damages	
Registration Rights Damages	\$	-	\$	138,600	\$	-	\$	138,600	
Public Information Failure Damages		102,246		69,300		-		171,546	
Accrued interest		16,162		262,193		140,015		418,370	
Balance	\$	118,408	\$	470,093	\$	140,015	\$	728,516	

#### 24. Income Taxes

The components of the (provision) benefit for income taxes consist of the following:

	Years Ended December 31,					
	 2020		2019			
Current tax benefit:	 					
Federal	\$ -	\$	-			
State and local	-		-			
Total current tax benefit	_		_			
Deferred tax (provision) benefit:	 					
Federal	20,677,960		9,802,070			
State and local	5,279,879		3,053,709			
Change in valuation allowance	(26,168,671)		6,685,348			
Total deferred tax (provision) benefit	(210,832)		19,541,127			
Total income tax (provision) benefit	\$ (210,832)	\$	19,541,127			

The CARES Act, was enacted March 27, 2020. Among the business provisions, the CARES Act provided for various payroll tax incentives, changes to net operating loss carryback and carryforward rules, business interest expense limitation increases, and bonus depreciation on qualified improvement property. Additionally, the Consolidated Appropriations Act of 2021 was signed on December 27, 2020 which provided additional COVID-19 relief provisions for businesses. The Company has evaluated the impact of both the Acts and has determined that any impact is not material to its financial statements.

The components of deferred tax assets and liabilities were as follows:

	As of December 31,				
	 2020		2019		
Deferred tax assets:					
Net operating loss carryforwards	\$ 35,535,941	\$	20,998,172		
Tax credit carryforwards	263,873		263,873		
Allowance for doubtful accounts	458,506		450,116		
Accrued expenses and other	677,909		64,494		
Liquidated damages	1,549,313		1,078,235		
Unearned revenue	2,356,111		-		
Stock-based compensation	2,158,080		1,055,083		
Operating lease liability	691,228		223,596		
Depreciation and amortization	4,341,983		3,921,952		
Deferred tax assets	48,032,944		28,055,521		
Valuation allowance	(29,653,417)		(3,484,746)		
Total deferred tax assets	18,379,527		24,570,775		
Deferred tax liabilities:					
Prepaid expenses	(144,704)		(148,051)		
Unearned revenue	-		(67,295)		
Acquisition-related intangibles	(18,445,655)		(24,355,429)		
Total deferred tax liabilities	(18,590,359)		(24,570,775)		
Net deferred tax liabilities	\$ (210,832)	\$	-		

The Company must make judgements as to the realization of deferred tax assets that are dependent upon a variety of factors, including the generation of future taxable income, the reversal of deferred tax liabilities, and tax planning strategies. To the extent that the Company believes that recovery is not likely, it must establish a valuation allowance. A valuation allowance has been established for deferred tax assets which the Company does not believe meet the "more likely than not" criteria. The Company's judgments regarding future taxable income may change due to changes in market conditions, changes in tax laws, tax planning strategies or other factors. If the Company's assumptions and consequently its estimates change in the future, the valuation allowances it has established may be increased or decreased, resulting in a respective increase or decrease in income tax expense. Based upon the Company's historical operating losses and the uncertainty of future taxable income, the Company has provided a valuation allowance primarily against its deferred tax assets up to the deferred tax liabilities, except for deferred tax liabilities on indefinite lived intangible assets, as of December 31, 2020 and 2019.

As of December 31, 2020, the Company had federal, state, and local net operating loss carryforwards available of approximately \$131.17 million, \$100.61 million, and \$31.15 million, respectively, to offset future taxable income. Net operating losses for U.S. federal tax purposes of \$60.67 million do not expire (limited to 80% of taxable income in a given year) and \$70.50 million will expire, if not utilized, through 2037 in various amounts. As of December 31, 2019, the Company had federal, state, and local net operating loss carryforwards available of approximately \$75.00 million, \$59.66 million, and \$22.66 million, respectively, to offset future taxable income.

Sections 382 and 383 of the Internal Revenue Code imposes restrictions on the use of a corporation's net operating losses, as well as certain recognized built-in losses and other carryforwards, after an ownership change occurs. A section 382 ownership change occurs if one or more stockholders or groups of stockholders who own at least 5% of the Company's common stock increase their ownership by more than 50 percentage points over their lowest ownership percentage within a rolling three-year period. Future issuances or sales of the Company's common stock (including certain transactions involving the Company's common stock that are outside of the Company's control) could also result in an ownership change under section 382. If an ownership change occurs, Section 382 would impose an annual limit on the amount of pre-change net operating losses and other losses the Company can use to reduce its taxable income generally equal to the product of the total value of the Company's outstanding equity immediately prior to the ownership change (subject to certain adjustments) and the long-term tax exempt interest rate for the month of the ownership change.

The Company believes that it did have a change in control under these sections in connection with its recapitalization on November 4, 2016 and utilization of the carryforwards would be limited such that the majority of the carryforwards will never be available. Accordingly, the Company has not recorded those net operating loss carryforwards and credit carryforwards in its deferred tax assets. The Company completed a preliminary section 382 analysis as of December 31, 2019 and 2020 and concluded it may have experienced an ownership change as a result of certain equity offerings during the rolling three-year period of 2018 to 2020. The Company concluded that its federal net operating loss carryforwards, including any net operating loss carryforwards as a result of the mergers during 2018 and 2019, resulted in annual limitations on the overall net operating loss carryforward and that the ownership change during 2018, 2019 and 2020 would impose an annual limit on the net operating loss carryforwards and could cause federal income taxes (similar provisions apply for state and local income taxes) to be paid earlier than otherwise would be paid if such limitations were not in effect. The federal, state, and local net operating loss carryforwards are stated net of any such anticipated limitations as of December 31, 2020.

The provision (benefit) for income taxes on the statement of operations differs from the amount computed by applying the statutory federal income tax rate to loss before the benefit for income taxes, as follows:

	Years Ended December 31,									
		202	0		20	19				
		Amount Percent			Amount	Percent				
Federal benefit expected at statutory rate	\$	(18,694,437)	21.0%	\$	(12,188,924)	21.0%				
State and local taxes, net of federal benefit		(5,279,879)	5.9%		(3,053,709)	5.3%				
Stock-based compensation		1,768,735	(2.0)%		1,591,202	(2.7)%				
Unearned revenue		(5,120,330)	5.8%		(1,969,056)	3.4%				
Interest expense		1,173,535	(1.3)%		1,015,199	(1.7)%				
Other differences, net		152,294	(0.2)%		199,643	(0.4)%				
Valuation allowance		26,168,671	(29.4)%		(6,685,348)	11.5%				
Other permanent differences		42,243	0.0%		1,549,866	(2.7)%				
Tax provision (benefit) and effective income tax rate	\$	210,832	(0.2)%	\$	(19,541,127)	33.7%				

The Company recognizes the tax benefit from uncertain tax positions only if it is "more likely than not" that the tax positions will be sustained on examination by the tax authorities, based on the technical merits of the position. The tax benefit is measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The Company recognizes interest and penalties related to income tax matters in income tax expense. The Company is also required to assess at each reporting date whether it is reasonably possible that any significant increases or decreases to its unrecognized tax benefits will occur during the next 12 months.

The Company did not recognize any uncertain tax positions or any accrued interest and penalties associated with uncertain tax positions for the years ended December 31, 2020 and 2019. The Company files tax returns in the U.S. federal jurisdiction and New York, California, and other states. The Company is generally subject to examination by income tax authorities for three years from the filing of a tax return, therefore, the federal and certain state returns from 2017 forward and the California returns from 2016 forward are subject to examination. The Company currently is not under examination by any tax authority.

# 25. Related Party Transactions

On June 10, 2019, the Company entered into the 12% Senior Secured Note agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, pursuant to which the Company issued to the investor a 12% senior secured note, due July 31, 2019. In connection with the 12% Senior Secured Note, B. Riley FBR received a placement fee from the proceeds of \$1,000,000 and legal fees and expenses of \$135,000.

On June 14, 2019, the Company entered into the 12% Amended Senior Secured Note agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, which amended and restated the 12% Senior Secured Note dated June 10, 2019. In connection with the 12% Amended Senior Secured Note the Company paid B. Riley FBR cash of \$2,400,000 as placement agent and \$3,500,000 as a success fee in the offering.

On June 28, 2019, the Company closed on a securities purchase agreement with certain accredited investors, pursuant to which it issued an aggregate of 23,100 shares of Series I Preferred Stock at a stated value of \$1,000, initially convertible into 46,200,000 shares of its common stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.50 per share, for aggregate gross proceeds of \$23,100,000. Of the shares of Series I Preferred Stock issued, Ross Levinsohn purchased 500 shares for \$500,000. B. Riley FBR, acting as placement agent for the Series I Preferred Stock financing, was paid in cash \$1,386,000 for its services and reimbursed for certain legal and other costs.

On August 27, 2019, the Company entered into a first amendment to amended note purchase agreement with one accredited investor, BRF Finance, an affiliated entity of B. Riley, with respect to the 12% Amended Senior Secured Notes. In connection with the 12% Amended Senior Secured Note, B. Riley FBR received a closing fee from the proceeds of \$150,000 and legal fees and expenses.

On October 7, 2019, the Company closed on a securities purchase agreement with certain accredited investors, pursuant to which it issued an aggregate of 20,000 shares of Series H Preferred Stock at a stated value of \$1,000, initially convertible into 28,571,428 shares of its common stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.70 per share, for aggregate gross proceeds of \$20,000,000. Of the shares of Series H Preferred Stock issued, Luke E. Fichthorn III, an immediate family member of John A. Fichthorn, purchased 100 shares, and B Riley, or an affiliated entity, purchased 5,000 shares. B. Riley FBR, acting as placement agent for the Series J Preferred Stock financing, was paid in cash \$525,240 for its services and reimbursed for certain legal and other costs.

On March 24, 2020, the Company entered into a second amended and restated note purchase agreement with BRF Finance, an affiliated entity of B. Riley, in its capacity as agent and a purchaser, which further amended and restated the amended and restated note purchase agreement dated June 14, 2019, as amended. Pursuant to the second amended and restated note purchase agreement, the Company issued the Term Note, in the aggregate principal amount of \$12,000,000 to the purchaser. Up to \$8,000,000 in principal amount under the Term Note was due on March 31, 2021, with the balance thereunder due on June 14, 2022. Interest on amounts outstanding under the Term Note are payable in-kind in arrears on the last day of each fiscal quarter. On March 25, 2020, the Company drew down \$6,913,865 under the Term Note, and after payment of commitment and funding fees paid to BRF Finance in the amount of \$793,109, and other legal fees and expenses of BRF Finance that the Company paid, it received net proceeds of approximately \$6,000,000. Pursuant to Amendment 1 to the second amended and restated note purchase agreement, dated October 23, 2020, interest payable on the notes on September 30, 2020, December 31,2020, March 31, 2021, June 30, 2021, September 30, 2021, and December 31, 2021 will be payable in-kind in arrears on the last day of such fiscal quarter. Alternatively, at the option of the holder, such interest amounts can be converted into shares of the Company's common stock based upon the conversion rate specified in the Certificate of Designation for the Series K Preferred Stock, subject to certain adjustments. In addition, \$3,367,000, including \$3,295,506 of principal amount of the Term Note and \$71,494 of accrued interest, was converted into shares of Series K Preferred Stock and the maturity date of the Term Note was changed from March 31, 2021 to March 31, 2022. John A. Fichthorn, the Executive Chairman, served as Head of Alternative Investments for B. Riley Capital Management, a wholly owned subsidiary of B. Riley. Todd Sims, one of the Company's directors, has served as the President of BRVC, a wholly owned subsidiary of B. Riley since October 2020. B. Riley FBR and its affiliates also beneficially owns more than 10% of our common stock. B. Riley FBR and its affiliates also beneficially owns more than 10% of the Company's common stock.

Between August 14, 2020 and August 20, 2020, the Company entered into several securities purchase agreements for the sale of Series H Preferred Stock with certain accredited investors, including, among others, Strome and Strome Alpha Fund, L.P. ("Strome Alpha"), affiliates of Mark Strome, who previously beneficially owned more than 10% of the shares of the Company's common stock and currently beneficially owns more than 10% of the shares of Series H Preferred Stock, pursuant to which the Company issued an aggregate of 2,253 shares, at a stated value of \$1,000 per share, initially convertible into 6,825,000 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share, for aggregate gross proceeds of \$2,730,000 for working capital and general corporate purposes. B. Riley FBR, acting as a placement agent for these issuances, waived its fee for these services and was reimbursed for certain legal and other costs. On October 28, 2020, the Company entered into a mutual rescission agreement with Strome and Strome Alpha, pursuant to which the stock purchase agreements entered into by Strome and Strome Alpha between August 14, 2020 and August 20, 2020 were rescinded and deemed null and void.

On September 4, 2020, the Company entered into a securities purchase agreement with certain accredited investors, pursuant to which the Company issued an aggregate of 10,500 shares of Series J Preferred Stock at a stated value of \$1,000, initially convertible into shares of the Company's common stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.70 per share, for aggregate gross proceeds of \$6,000,000. Of the shares of Series J Preferred Stock issued, B. Riley Securities, Inc., an affiliate of B. Riley, purchased 5,250 shares, and B&W Pension Trust, of which 180 Degree Capital Corp. is the Investment Adviser, purchased 5,250 shares. B. Riley FBR, acting as placement agent for these issuances, waived its fee for these services and was reimbursed for certain legal and other costs. Todd Sims, one of the Company's directors, has served as the President of BRVC, a wholly-owned subsidiary of B. Riley since October 2020. B. Riley FBR and its affiliates also beneficially owns more than 10% of the Company's common stock.

Between October 23, 2020 and November 11, 2020, the Company entered into several securities purchase agreements with accredited investors, pursuant to which the Company issued an aggregate of 18,042 shares of Series K Preferred Stock at a stated value of \$1,000 per share, initially convertible into 45,105,000 shares of the Company's common stock at a conversion rate equal to the stated value divided by the conversion price of \$0.40 per share, for aggregate gross proceeds of \$18,042,090. B. Riley FBR, acting as a placement agent for these issuances, was paid in cash \$520,500 for its services and reimbursed for certain legal and other costs. John A. Fichthorn, the Executive Chairman, served as Head of Alternative Investments for B. Riley Capital Management, a wholly owned subsidiary of B. Riley. Todd Sims, one of the Company's directors, has served as the President of BRVC, a wholly owned subsidiary of B. Riley since October 2020. B. Riley FBR and its affiliates also beneficially owns more than 10% of the Company's common stock.

# Cramer Digital, Inc. Agreement

On August 7, 2019, in connection with TheStreet Merger, the Company entered into a letter agreement (the "Original Cramer Agreement") with finance and stock market expert Jim Cramer, who co-founded TheStreet, which sets forth the terms of the Cramer Services (defined below) to be provided by Mr. Cramer and Cramer Digital, Inc. ("Cramer Digital"), a production company owned and controlled by Mr. Cramer, featuring the digital rights and content created by Mr. Cramer and his team of financial experts. A second letter agreement providing additional terms was entered into on April 16, 2020 (the "Second Cramer Agreement"). The Company entered into a third letter agreement on January 25, 2021, which extended the notice date to cancel the third year of the term of the Original Cramer Agreement from February 7, 2021 to April 9, 2021 (the "Third Cramer Agreement" and, together with the Original Cramer Agreement and the Second Cramer Agreement, the "Cramer Agreement").

The Cramer Agreement provides for Mr. Cramer and Cramer Digital to create content for the Company on each business day during the term of the Cramer Agreement, prepare special content for the Company, make certain personal appearances and provide other services as reasonably requested and mutually agreed to (collectively, the "Cramer Services"). In consideration for the Cramer Services, the Company pays Cramer Digital a commission on subscription revenues and net advertising revenues for certain content (the "Revenue Share"). In addition, the Company pays Cramer Digital approximately \$3,000,000 as an annualized guaranteed payment in equal monthly draws, recoupable against the Revenue Share. The Company also issued two options to Cramer Digital pursuant to the 2019 Plan. The first option was to purchase up to two million shares of the Company's common stock at an exercise price of \$0.72, the closing stock price on August 7, 2019, the grant date. This option vests over 36 months. The second option was to purchase up to three million shares of the Company's common stock at an exercise price of \$0.54, the closing stock price on April 21, 2020, the grant date. In the event Cramer Digital and the Company agree to renew the term of the Cramer Agreement for a minimum of three years from the end of the second year of the current term, 900,000 shares will vest on the first day of the third year of the term as so extended (the "Trigger Date"). The remaining shares will vest equally on the 12-month anniversary of the Trigger Date, the 24-month anniversary of the Trigger Date.

In addition, the Company provides Cramer Digital with a marketing budget, access to personnel and support services, and production facilities. Finally, the Cramer Agreement provides that the Company will reimburse fifty percent of the cost of the rented office space by Cramer Digital, up to a maximum of \$4,250 per month.

# **Board of Directors and Finance Committee**

During September 2018, John A. Fichthorn joined the Board and during November 2018 he was elected as Executive Chairman and Chairman of the Company's Finance Committee. Until April 2020, Mr. Fichthorn served as Head of Alternative Investments for B. Riley Capital Management, which is an SEC-registered investment adviser and a wholly owned subsidiary of B. Riley. From April 2020 to November 2020, Mr. Fichthorn served as a consultant to B. Riley. Further, Mr. Fichthorn serves on our Board as a designee of the holders of our Series H Preferred Stock.

During September 2018, Todd D. Sims joined the Board and is also a member of the board of directors of B. Riley. Mr. Sims has served as the President of BRVC, a wholly owned subsidiary of B. Riley since October 2020. Prior to that, Mr. Sims served as a member of the board of directors of B. Riley from 2016 to 2020. Mr. Sims serves on the Company's Board as a designee of B. Riley.

Since August 2018, B. Riley FBR has been instrumental in raising debt and equity capital for the Company to support its acquisitions of HubPages, Say Media, TheStreet, and the Sports Illustrated Licensing Agreement with ABG, with continued support for subsequent refinancing of debt, equity capital, and working capital purposes (see Note 27).

As of December 31, 2020, our Board was composed of seven persons – Ross Levinsohn, John Fichthorn, Peter Mills, Todd Sims, B. Rinku Sen, David Bailey, and Joshua Jacobs.

#### Service and Consulting Contracts

Ms. Rinku Sen joined the Board in November 2017 and has provided consulting services and operates a channel on the Company's technology platform. During the years ended December 31, 2020 and 2019, the Company paid Ms. Sen \$12,050 and \$39,650, respectively, for these services.

Mr. Josh Jacobs has provided consulting services and operates a channel on the Company's platform. During the years ended December 31, 2020, the Company paid Ms. Jacobs \$120,000 for these services.

On January 1, 2019, the Company entered into an amended consulting agreement with William Sornsin, the Company's former Chief Operating Officer, pursuant to which the Company agreed to pay a monthly fee of \$10,000, plus various incentive payments for launching certain sites on the Company's platform from January 2019 through September 2019.

On August 26, 2020, the Company entered into a consulting agreement with James C. Heckman, the Company's former Chief Executive Officer pursuant to which the Company agreed to pay to Mr. Heckman a monthly fee of approximately \$29,167 (to be increased to approximately \$35,417 once the Company's senior executive officer salaries are returned to the levels in place prior to March 2020). Mr. Heckman is also entitled to bonus payments of up to one hundred percent of the monthly fees payable in the then-current year upon satisfaction of certain performance goals. Mr. Heckman may also be awarded additional equity incentive awards. The initial term of the consulting agreement commenced on August 26, 2020 and ends on August 26, 2021, which term may be extended for an additional 12-month period unless our then-Chief Executive Officer notifies Mr. Heckman of a decision not to extend at least 90 days in advance.

On October 5, 2020, the Company entered into a separation agreement with Benjamin Joldersma, who served as the Company's Chief Technology Officer from November 2016 through September 2020, pursuant to which the Company agreed to pay Mr. Joldersma approximately \$111,000 as a severance payment, as well as any COBRA premiums.

# **Promissory Notes**

In May 2018, the Company's then Chief Executive Officer began advancing funds to the Company in order to meet minimum operating needs. Such advances were made pursuant to promissory notes that were due on demand, with interest at the minimum applicable federal rate, which ranged from 2.18% to 2.38%. As of December 31, 2019, the total principal amount of advances outstanding was \$319,351 (includes accrued interest of \$12,574) (see Note 17). On October 31, 2020, the Company entered into an exchange agreement with Mr. Heckman pursuant to which Mr. Heckman converted the outstanding principal amount due, together with accrued but unpaid interest under the promissory notes, into 389 shares of Series H Preferred Stock (see Note 20).

# Repurchases of Restricted Stock

On December 15, 2020, the Company entered into an amendment for certain restricted stock awards and units that were previously issued to certain employees in connection with the HubPages merger, pursuant to which the Company agreed to repurchase from certain key personnel of HubPages, including Paul Edmondson, one of the Company's officers, and his spouse, an aggregate of approximately 16,802 shares of the Company's common stock at a price of \$4 per share each month for a period of 24 months, for aggregate proceeds to Mr. Edmondson and his spouse of approximately \$67,207 per month (see Note 12).

# 26. Commitments and Contingencies

#### Revenue Guarantees

On a select basis, the Company has provided revenue share guarantees to certain independent publishers that transition their publishing operations from another platform to theMaven.net or maven.io. These arrangements generally guarantee the publisher a monthly amount of income for a period of 12 to 24 months from inception of the publisher contract that is the greater of (a) a fixed monthly minimum, or (b) the calculated earned revenue share. During the years ended December 31, 2020 and 2019, the Company paid Publisher Partner guarantees of \$9,391,135 and \$7,111,248, respectively.

#### Claims and Litigation

From time to time, the Company may be subject to claims and litigation arising in the ordinary course of business. The Company is not currently a party to any pending or threatened legal proceedings that it believes would reasonably be expected to have a material adverse effect on the Company's business, financial condition, results of operations or cash flows.

# Liquidated Damages

The Company determined that it is contingently liable for certain for the Registration Rights Damages and Public Information Failure Damages (collectively the "Liquidated Damages") covering the instruments in the table below, therefore, a contingent obligation (including interest computed at 1% per month based on the balance outstanding for each Liquidating Damages) exist as of the issuance date of these consolidated financial statements as follows:

	 Series H Preferred Stock		Series J erred Stock	Series K ferred Stock	Total Liquidated Damages		
Registration Rights Damages	\$ -	\$	360,000	\$ -	\$	360,000	
Public Information Failure Damages	7,854		360,000	1,082,520		1,450,374	
Accrued interest	153		7,437	2,817		10,407	
	\$ 8,007	\$	727,437	\$ 1,085,337	\$	1,820,781	

### 27. Subsequent Events

The Company performed an evaluation of subsequent events through the date of filing of these consolidated financial statements with the SEC. Other than the below described subsequent events, there were no material subsequent events which affected, or could affect, the amounts or disclosures on the consolidated financial statements.

#### 2019 Equity Incentive Plan

From January 2021 through the date these consolidated financial statements were issued or were available to be issued, the Company granted common stock options, restricted stock units and restricted stock awards totaling 83,590,165 (includes 11,158,049 stock options and 26,048,781 restricted stock units issued on February 18, 2021, see below for further details) shares of the Company's common stock, of which 83,565,415 remain outstanding as of the date these consolidated financial statements were issued or were available to be issued, to acquire shares of the Company's common stock to officers, directors, employees and consultants.

On January 8, 2021, the Company amended certain grants of common stock options under its 2019 Plan to remove certain vesting conditions for the performance-based awards, in general, the amendment provides that:

- the common stock options will vest with respect to one-third of the grant when the option holder completes one year of continuous service beginning on the grant date; and
- the remaining common stock options will vest monthly over twenty-four months when the option holder completes each month of continuous service thereafter.

On February 18, 2021, the Board approved an amendment to the Company's 2019 Plan to increase the number of shares of the Company's common stock, par value \$0.01 per share, available for issuance under the 2019 Plan from 85,000,000 shares to 185,000,000 shares. Further, the Board approved up to an aggregate amount of 26,200,000 stock options to be made on or before March 18, 2021 for shares of the Company's common stock to certain executive officers of the Company under the 2019 Plan. A total of 11,158,049 stock options were granted and designated as a non-qualified stock options, subject to certain terms and conditions.

On February 18, 2021, the Board approved the issuance of restricted stock units to certain executive officers of the Company under the 2019 Plan. A total of 26,048,781 restricted stock units were granted, subject to certain terms and conditions.

# **Appointments and Departures**

On February 16, 2021, the Company announced the appointment of H. Robertson Barrett as the President of Maven Media Brands, LLC, a wholly owned subsidiary of Maven.

On March 9, 2021, the Company announced the appointment of Eric Semler as a director of the Company. On June 8, 2021, Mr. Semler resigned as a director of the Company.

On March 9, 2021, Josh Jacobs resigned as a director of the Company.

On June 10, 2021, David Bailey resigned as a director of the Company.

On June 11, 2021, the Company announced the appointment of Carlo Zola and Daniel Shribman as directors of the Company.

#### **Preferred Stock**

On May 4, 2021, a special committee of the Board declared a dividend of one preferred stock purchase right to be paid to the stockholders of record at the close of business on May 14, 2021 for (i) each outstanding share of the Company's common stock and (ii) each share of the Company's common stock issuable upon conversion of each share of the Company's Series H Preferred Stock. Each preferred stock purchase right entitles the registered holder to purchase, subject to a rights agreement, from the Company one one-thousandth of a share of the Company's newly created Series L Junior Participating Preferred Stock, par value \$0.01 per share (the "Series L Preferred Stock"), at a price of \$4.00, subject to certain adjustments. The Series L Preferred Stock will be entitled, when, as and if declared, to a preferential per share quarterly dividend payment equal to the greater of (i) \$1.00 per share or (ii) 1,000 times the aggregate per share amount of all cash dividends, and 1,000 times the aggregate per share amount (payable in kind) of all non-cash dividends or other distributions paid to the holders of the Company's common stock. The Series L Preferred Stock will be entitled to 1,000 votes on all matters submitted to a vote of the stockholders of the Company. In the event of any merger, consolidation or other transaction in which shares of the Company's common stock are converted or exchanged, the Series L Preferred Stock will be entitled to receive 1,000 times the amount received per one share of the Company's common stock.

# Long-Term Debt

12% Second Amended Senior Secured Notes – On May 19, 2021, the Company entered into an amendment to second amended and restated note purchase agreement ("Amendment 2") with BRF Finance, an affiliated entity of B. Riley, in its capacity as agent for the purchasers and as purchaser, which further amended the 12% Second Amended Senior Secured Notes, dated March 24,2020, as amended. Pursuant to Amendment 2: (i) the interest rate on the 12% Second Amended Senior Secured Notes decreased from a rate of 12% per annum to a rate of 10% per annum; (ii) the interest rate on the Term Note decreased from a rate of 15% per annum to a rate of 10% per annum; and (iii) the Company agreed that within one (1) business day after receipt of cash proceeds from any issuance of equity interests, it will prepay the certain obligations in an amount equal to such cash proceeds, net of underwriting discounts and commissions; provided, that, this mandatory prepayment obligation does not apply to any proceeds that the Company received from shares of the Company's common stock issued pursuant to the securities purchase agreement (as further described below under the heading Common Stock) during the 90-day period commencing on May 20, 2021.

The balance outstanding under the 12% Second Amended Senior Secured Notes as of the date these consolidated financial statements were issued or were available to be issued was approximately \$60.1 million, which included outstanding principal of approximately \$48.8 million, payment of in-kind interest of approximately \$10.8 million that the Company was permitted to add to the aggregate outstanding principal balance, and unpaid accrued interest of approximately \$0.5 million.

*Delayed Draw Term Note* – On May 19, 2021, pursuant to Amendment 2, the interest rate on the Term Note decreased from a rate of 15% per annum to a rate of 10% per annum.

The balance outstanding under the Term Note as of the date these consolidated financial statements were issued or were available to be issued was approximately \$4.6 million, which included outstanding principal of approximately \$3.5 million, and payment of in-kind interest of approximately \$1.1 million that the Company was permitted to add to the aggregate outstanding principal balance.

*Paycheck Protection Program Loan* – On June 22, 2021, the SBA has authorized full forgiveness of \$5,702,725 under the PPP Loan, where the Company will not need to make any payments on the PPP Loan that JPMorgan Chase facilitates as an SBA lender. JPMorgan Chase will apply the forgiveness amount the SBA authorized, plus all accrued interest, to the Company's PPP Loan. The requirements under this program are established by the SBA. All requests for PPP Loan forgiveness are subject to SBA eligibility.

#### Common Stock

On May 20, 2021 and May 25, 2021, the Company entered into securities purchase agreements with several accredited investors, pursuant to which the Company sold an aggregate of 21,435,718 shares of its common stock, at a per share price of \$0.70 for aggregate gross proceeds of approximately \$15.0 million in a private placement.

On June 2, 2021, the Company entered into a securities purchase agreement with an accredited investor, pursuant to which the Company sold an aggregate of 7,142,857 shares of its common stock, at a per share price of \$0.70 for gross proceeds of approximately \$5.0 million in a private placement that was in addition to the closings that occurred on May 20, 2021 and May 25, 2021 as referenced above. The Company intends to use the proceeds for general corporate purposes.

Pursuant to the registration rights agreements entered into in connection with the securities purchase agreements, the Company agreed to register the shares of the Company's common stock issued in the private placements. The Company committed to file the registration statement on the earlier of: (i) in the event the Company does not obtain a waiver from the holders of the shares of the Company's common stock that were issued upon the conversion of the Series K Preferred Stock (the "Waiver"), within ten (10) calendar days following the date the Company's registration statement(s) on Form S-1, registering for resale shares of the Company's common stock that were issued in connection with offerings prior to the date of the registration rights agreement (the "Prior Registration Statements"), is declared effective by the SEC; and (ii) in the event the Company does obtain the Waiver, the earliest practicable date on which the Company is permitted by the SEC guidance to file the initial registration statement following the filing of the Prior Registration Statements (the "Filing Date"). The Company also committed to cause the registration statement to become effective by no later than 90 days after the Filing Date (or, in the event of a full review by the staff of the SEC, 120 days following the Filing Date). The registration rights agreement provides for Registration Rights Damages upon the occurrence of certain events up to a maximum amount of 6% of the aggregate amount invested pursuant to the securities purchase agreements.

The security purchase agreements included a provision that requires the Company to maintain its periodic filings with the SEC in order to satisfy the public information requirements under Rule 144(c) of the Securities Act. If the Company fails for any reason to satisfy the current public information requirement at any time during the period commencing from the twelve (12) month anniversary of the date the Company becomes current in its filing obligations and ending at such time that all of the common stock may be sold without the requirement for the Company to be in compliance with Rule 144(c)(1) and otherwise without restriction or limitation pursuant to Rule 144, if the Company (i) shall fail for any reason to satisfy the current public information requirement under Rule 144(c) or (ii) has ever been an issuer described in Rule 144(i)(1)(i) or becomes an issuer in the future, and the Company shall fail to satisfy any condition set forth in Rule 144(i)(2) (a "Public Information Failure") then, in addition to such purchaser's other available remedies, the Company shall pay to a purchaser, in cash, as partial liquidated damages and not as a penalty, an amount in cash equal to one percent (1.0%) of the aggregate subscription amount of the purchaser's shares then held by the purchaser on the day of a Public Information Failure and on every thirtieth (30th) day (pro-rated for periods totaling less than thirty days) thereafter until the earlier of (a) the date such Public Information Failure is cured up to a maximum of five (5) 30-day periods and (b) such time that such public information is no longer required for the purchasers to transfer the shares pursuant to Rule 144. Public Information Failure Damages shall be paid on the earlier of (i) the last day of the calendar month during which such Public Information Failure Damages is cured. In the event the Company fails to make Public Information Failure Damages in a timely manner, such Public Information Failure Damages shall bear interest at the rate of 1.0% per mon

## **Heckman Stock Option Modifications**

On June 3, 2021, the Company and Mr. Heckman, the Company's former Chief Executive Officer, entered into an amendment to certain option grants under the Company's 2016 Plan and 2019 Plan. The amendment to the 2016 Plan options, clarifies that the option qualifies as a non-statutory stock option and that it remains exercisable for the remainder of the term of the option. The amendment to the 2019 Plan options, clarifies that the option qualifies as a non-statutory stock option and that it remains exercisable for the remainder of the term of the option. The 2019 Plan amendment also changed the vesting schedule of the option to provide for immediate vesting of 2,000,000 shares of options, with the remainder of the options being subject to performance-based vesting that is tied to the price of the Company's common stock.

#### Acquisition of College Spun Media Incorporated

On June 4, 2021, the Company acquired all of the issued and outstanding shares of capital stock of College Spun Media Incorporated for an aggregate of \$11.0 million in cash and the issuance of an aggregate of 4,285,714 restricted shares of the Company's common stock, with one-half of the shares vesting on the first anniversary of the closing date and the remaining one-half of the shares vesting on the second anniversary of the closing date. The cash payment consists of: (i) \$10.8 million paid at closing (additional cash paid at closing of \$0.8 million represents adjusted cash pursuant to the agreement), and (ii) \$0.5 million to be paid on the first anniversary of the closing and \$0.5 million to be paid on the second anniversary date of the closing, subject to a customary working capital adjustment based on cash and accounts receivable as of the closing date. The vesting of shares of the Company's common stock is subject to the continued employment of certain selling employees.

# DESCRIPTION OF THE REGISTRANT'S SECURITIES REGISTERED PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

The following is a summary of all material characteristics of the capital stock of TheMaven, Inc., a Delaware corporation ("theMaven," the "Company," "we," "us," or "our"), as set forth in our Restated Certificate of Incorporation, as amended (the "Certificate of Incorporation") and our Amended and Restated Bylaws (the "Bylaws"), and as registered under Section 12 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The summary does not purport to be complete and is qualified in its entirety by reference to our Certificate of Incorporation and our Bylaws, each of which are incorporated by reference as exhibits to the Annual Report on Form 10-K of which this Exhibit 4.14 is a part and to the provisions of the Delaware General Corporate Law (the "DGCL"). We encourage you to review complete copies of our Certificate of Incorporation and our Bylaws, and the applicable provisions of the DGCL for additional information.

#### General

Our authorized capital stock consists of 1,001,000,000 shares, divided into 1,000,000,000 shares of common stock, par value \$0.01 per share (the "Common Stock"), and 1,000,000 shares of preferred stock, par value \$0.01 per share ("Preferred Stock"). Under our Certificate of Incorporation, our board of directors (our "Board") has the authority to issue such shares of Common Stock and Preferred Stock in one or more classes or series, with such voting powers, designations, preferences and relative, participating, optional or other special rights, if any, and such qualifications, limitations or restrictions thereof, if any, as shall be provided for in a resolution or resolutions adopted by our Board and filed as designations.

#### Common Stock

As of August 13, 2021, 263,441,879 shares of our Common Stock were outstanding.

Holders of our Common Stock are entitled to one vote for each share held of record on all matters submitted to a vote of stockholders, including the election of directors, and are entitled to receive dividends when and as declared by our Board out of funds legally available therefore for distribution to stockholders and to share ratably in the assets legally available for distribution to stockholders in the event of the liquidation or dissolution, whether voluntary or involuntary, of theMaven. We have not paid any dividends and do not anticipate paying any dividends on our Common Stock in the foreseeable future. It is our present policy to retain earnings, if any, for use in the development of our business. Our Common Stockholders have cumulative voting rights in the election of directors and have no preemptive, subscription, or conversion rights. Our Common Stock is not subject to redemption by us.

The transfer agent and registrar for our Common Stock is American Stock Transfer and Trust Company, LLC.

#### **Preferred Stock**

Of the 1,000,000 shares of Preferred Stock authorized, our Board has previously designated:

- 2,000 shares of Preferred Stock as Series F Convertible Preferred Stock, none of which is currently outstanding;
- 1,800 shares of Preferred Stock as Series G Convertible Preferred Stock; of which approximately 168 shares remain outstanding;
- 23,000 shares of Preferred Stock as Series H Convertible Preferred Stock; of which 19,597 shares remain outstanding;
- 25,800 shares of Preferred Stock as Series I Convertible Preferred Stock, all previously outstanding shares of which were converted into shares of our Common Stock on or about December 18, 2020;
- 35,000 shares of Preferred Stock as Series J Convertible Preferred Stock, all previously outstanding shares of which were converted into shares of our Common Stock on or about December 18, 2020;
- 20,000 shares of Preferred Stock as Series K Convertible Preferred Stock, all previously outstanding shares of which were converted into shares of our Common Stock on or about December 18, 2020;
- 600,000 shares of Preferred Stock as Series L Junior Participating Preferred Stock, none of which is currently outstanding.

Of the 1,000,000 shares of Preferred Stock, 292,400 shares of our Preferred Stock remain available for designation by our Board. Accordingly, our Board is empowered, without stockholder approval, to issue Preferred Stock with dividend, liquidation, conversion, voting or other rights that could adversely affect the voting power or other rights of the holders of Common Stock. The issuance of Preferred Stock could have the effect of restricting dividends on the Common Stock, diluting the voting power of the Common Stock, impairing the liquidation rights of the Common Stock, or delaying or preventing a change in control of us, all without further action by our stockholders.

#### **Series H Convertible Preferred Stock**

The Series H Convertible Preferred Stock has a stated value of \$1,000, convertible into shares of our Common Stock, at the option of the holder subject to certain limitations, at a conversion rate equal to the stated value divided by the conversion price of \$0.33 per share. In addition, if at any time prior to the nine month anniversary of the closing date, we sell or grant any option or right to purchase or issue any shares of our Common Stock, or securities convertible into shares of our Common Stock, with net proceeds in excess of \$1,000,000 in the aggregate, entitling any person to acquire shares of our Common Stock at an effective price per share that is lower than the then conversion price (such lower price, the "Base Conversion Price"), then the conversion price will be reduced to equal the Base Conversion Price. All the shares of Series H Preferred Stock automatically convert into shares of our Common Stock on the fifth anniversary of the closing date at the then-conversion price. The number of shares issuable upon conversion of the Series H Convertible Preferred Stock will be adjusted in the event of stock splits, stock dividends, combinations of shares, and similar transactions. Each share of Series H Convertible Preferred Stock is entitled to vote on an as-if-converted to Common Stock basis, subject to beneficial ownership blocker provisions and other certain conditions.

# Rights Agreement and Series L Junior Participating Preferred Stock

On May 4, 2021, the Special Finance & Governance Committee of our Board declared a dividend of one preferred stock purchase right (each, a "Right") for (i) each outstanding share of Common Stock and (ii) each share of Common Stock issuable upon conversion of each share of the Company's Series H Convertible Preferred Stock. The dividend was paid to stockholders of record as of May 14, 2021. Each Right entitles the registered holder, subject to the terms of the Rights Agreement, dated as of May 4, 2021 (the "Rights Agreement"), to purchase from the Company one one-thousandth of a share of the Company's Series L Junior Participating Preferred Stock at a price of \$4.00, subject to certain adjustments (the "Exercise Price").

In general terms, and subject to certain exceptions, the Rights Agreement works by significantly diluting the stock ownership of any person or group of affiliated or associated persons who, at any time after the date of the Rights Agreement, acquires, or obtains the right to acquire, beneficial ownership of 15% or more of the outstanding shares of our Common Stock, on a fully diluted basis without the approval of the Board.

Subject to certain exceptions, the Rights will not be exercisable until the earlier to occur of (i) the close of business on the tenth business day after a public announcement or filing that a person has, or group of affiliated or associated persons have, become an Acquiring Person (as defined below) or (ii) the close of business on the tenth business day after the commencement by any person of, or the first public announcement of the intention of any person to commence, a tender offer or exchange offer the consummation of which would result in any person becoming an Acquiring Person (the earlier of such dates being called the "Distribution Date"). "Acquiring Person" is a person or group of affiliated or associated persons who, at any time after the date of the Rights Agreement, have acquired, or obtained the right to acquire, beneficial ownership of 15% or more of the Company's outstanding shares of Common Stock, including through such person's ownership of the Company's Preferred Stock. No such person or group of affiliated or associated persons having beneficial ownership of 15% or more of such outstanding shares at the time of the first announcement of adoption of the Rights Agreement will be deemed an Acquiring Person until such time as such person or group becomes the beneficial owner of additional shares of Common Stock (other than by reason of a stock dividend, stock split or other corporate action effected by the Company in which all holders of Common Stock are treated equally).

Each share of Series L Junior Participating Preferred Stock will be entitled, when, as and if declared, to a preferential per share quarterly dividend payment equal to the greater of (i) \$1.00 per share or (ii) 1,000 times the aggregate per share amount of all cash dividends, and 1,000 times the aggregate per share amount (payable in kind) of all non-cash dividends or other distributions, in each case, paid to holders of Common Stock during such period. Each share of Series L Junior Participating Preferred Stock will entitle the holder thereof to 1,000 votes on all matters submitted to a vote of the stockholders of the Company. In the event of any merger, consolidation or other transaction in which shares of Common Stock are converted or exchanged, each share of Series L Junior Participating Preferred Stock will be entitled to receive 1,000 times the amount received per one share of Common Stock.

Because of the nature of the Series L Junior Participating Preferred Stock's dividend, liquidation and voting rights, the value of the one one-thousandth interest in a share of Series L Junior Participating Preferred Stock purchasable upon exercise of each Right should approximate the value of one share of Common Stock.

In the event that any person or group of persons becomes an Acquiring Person, each holder of a Right, other than the Rights beneficially owned by the Acquiring Person, affiliates and associates of the Acquiring Person and certain transferees thereof (which will thereupon become null and void), will thereafter have the right to receive upon exercise of a Right that number of shares of Common Stock (or at the option of the Company, other securities of the Company) having a market value of two times the Exercise Price, unless the Rights were earlier redeemed or exchanged.

Our Board may amend or supplement the Rights Agreement without the approval of any holders of Rights, including, without limitation, in order to (a) cure any ambiguity, (b) correct inconsistent provisions, (c) alter time period provisions, including, without limitation, the expiration date, or (d) make additional changes to the Rights Agreement that our Board deems necessary or desirable. However, from and after the time when any person or group of persons becomes an Acquiring Person, the Rights Agreement may not be supplemented or amended in any manner that would adversely affect the interests of the holders of Rights (other than the holders of Rights that have become null and void in accordance with the Rights Agreement).

Until a Right is exercised or exchanged, the holder thereof, as such, will have no rights as a stockholder of the Company, including, without limitation, the right to vote or to receive dividends.

# Certain Provisions of our Certificate of Incorporation, our Bylaws, and the DGCL

Certain provisions in our Certificate of Incorporation and Bylaws, as well as certain provisions of the DGCL, may be deemed to have an anti-takeover effect and may delay, deter, or prevent a tender offer or takeover attempt that a stockholder might consider to be in its best interests, including attempts that might result in a premium being paid over the market price of the shares held by stockholders. These provisions contained in our Certificate of Incorporation and Bylaws include the items described below.

- Special Meetings of Stockholders. Our Bylaws provide that special meetings of our stockholders may be called only by a majority of our Board, the Chairman of our Board, our Chief Executive Officer, or President (in the absence of our Chief Executive Officer).
- Stockholder Advance Notice Procedures. Our Bylaws provide that stockholders seeking to present proposals before a meeting of stockholders or to nominate candidates for election as directors at a meeting of stockholders must provide timely notice in writing and also specify requirements as to the form and content of a stockholder's notice. These provisions may delay or preclude stockholders from bringing matters before a meeting of our stockholders or from making nominations for directors at a meeting of stockholders, which could delay or deter takeover attempts or changes in our management.
- Exclusive Forum. Our Bylaws provide that unless we consent in writing to the selection of an alternative forum, the courts in the State of Delaware are, to the fullest extent permitted by applicable law, the sole and exclusive forum for any claims, including claims in the right of the Company, any action asserting a claim arising pursuant to any provision of the DGCL, our Certificate of Incorporation, or our Bylaws, any action to interpret, apply, enforce, or determine the validity of our Certificate of Incorporation or our Bylaws, or any action asserting a claim governed by the internal affairs doctrine.
- *Undesignated Preferred Stock*. Because our Board has the power to establish the preferences and rights of the shares of any additional series of Preferred Stock, it may afford holders of any Preferred Stock preferences, powers, and rights, including voting and dividend rights, senior to the rights of holders of our Common Stock, which could adversely affect the holders of Common Stock and could discourage a takeover of us even if a change of control of theMaven would be beneficial to the interests of our stockholders.

These, other provisions contained in our Certificate of Incorporation and Bylaws, and the Rights are expected to discourage coercive takeover practices and inadequate takeover bids. These provisions are also designed to encourage persons seeking to acquire control of us to first negotiate with our Board. However, these provisions could delay or discourage transactions involving an actual or potential change in control of us, including transactions in which stockholders might otherwise receive a premium for their shares over then current prices. Such provisions could also limit the ability of stockholders to remove current management or approve transactions that stockholders may deem to be in their best interests.

In addition, we are subject to the provisions of Section 203 of the DGCL. Section 203 of the DGCL prohibits a publicly-held Delaware corporation from engaging in a "business combination" with an "interested stockholder" for a period of three years after the person became an interested stockholder, unless:

- The board of directors of the corporation approved the business combination or other transaction in which the person became an interested stockholder prior to the date of the business combination or other transaction;
- Upon consummation of the transaction that resulted in the person becoming an interested stockholder, the person owned at least 85% of the voting
  stock of the corporation outstanding at the time the transaction commenced, excluding for purposes of determining the number of shares outstanding,
  shares owned by persons who are directors and also officers of the corporation and shares issued under which employee participants do not have the
  right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- on or subsequent to the date the person became an interested stockholder, the board of directors of the corporation approved the business combination and the stockholders of the corporation authorized the business combination at an annual or special meeting of stockholders by the affirmative vote of at least 66-2/3% of the outstanding voting stock of the corporation that is not owned by the interested stockholder.

A "business combination" includes mergers, asset sales, and other transactions resulting in a financial benefit to the interested stockholder. Subject to certain exceptions, an "interested stockholder" is a person who, together with affiliates and associates, owns, or within the prior three years did own, 15% or more of a corporation's voting stock.

Section 203 of the DGCL could depress our stock price and delay, discourage, or prohibit transactions not approved in advance by our Board, such as takeover attempts that might otherwise involve the payment to our stockholders of a premium over the market price of our Common Stock.

NEITHER THIS SECURITY NOR THE SECURITIES AS TO WHICH THIS SECURITY MAY BE EXERCISED HAVE BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION (THE "COMMISSION") OR THE SECURITIES COMMISSION OF ANY STATE IN RELIANCE UPON AN EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), AND, ACCORDINGLY, MAY NOT BE OFFERED OR SOLD EXCEPT PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT OR PURSUANT TO AN AVAILABLE EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND IN ACCORDANCE WITH APPLICABLE STATE SECURITIES LAWS. THIS SECURITY AND THE SECURITIES ISSUABLE UPON EXERCISE OF THIS SECURITY MAY BE PLEDGED IN CONNECTION WITH A BONA FIDE MARGIN ACCOUNT OR OTHER LOAN SECURED BY SUCH SECURITIES.

#### COMMON STOCK PURCHASE WARRANT

## THEMAVEN, INC.

Warrant Shares: 10,994,922

Date of Issuance: June 14, 2019 ("Issuance Date")

This COMMON STOCK PURCHASE WARRANT (this "Warrant") certifies that, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, ABG-SI LLC, a Delaware limited liability company ("Licensor"), the registered holder hereof or its permitted assigns (the "Holder"), is entitled, upon the terms and subject to the limitations on exercise and the conditions hereinafter set forth, at any time or from time to time after the Issuance Date, but not after the Expiration Date (as defined below), to purchase from TheMaven, Inc., a Delaware corporation (the "Company"), up to 10,994,922 shares of Common Stock (as defined below) (the "Warrant Shares") (as such number may be adjusted from time to time pursuant to the terms and conditions of this Warrant) at the Exercise Price (as defined below) per share then in effect. This Warrant is being issued in connection with that certain Licensing Agreement, dated as of June 14, 2019, by and between the Company and Licensor (the "Licensing Agreement").

# 1. EXERCISE OF WARRANT.

(a) *Vesting of Performance-Based Warrant Shares*. Subject to the terms and conditions of this Warrant, sixty percent (60%) of the Warrant Shares, being 6,596,953 Warrant Shares as of the Issuance Date, shall vest and become exercisable based on the achievement of a performance-based milestone (the "Performance-Based Warrant Shares"). The vesting of the Performance-Based Warrant Shares shall be based on Company Aggregate Gross Revenues (as defined below) in calendar years 2020, 2021, 2020 or 2023 (each, an "Annual Period"). Promptly, and in any event within 30 days, following the end of each Annual Period, the Company shall deliver to the Holder a written notice stating Company Aggregate Gross Revenues for such Annual Period, together with reasonable supporting documentation (each, an "Annual Notice"). If, in any one of the Annual Periods, Company Aggregate Gross Revenues is equal to or exceeds One Hundred and Thirty-Three Million Dollars (\$133,000,000), all Performance-Based Warrant Shares shall vest and become exercisable as of the date of the applicable Annual Notice. All the Performance-Based Warrant Shares that shall not have vested and become exercisable as of or prior to the delivery of the Annual Notice for calendar year 2023 shall immediately and without any further action on the part of the Company or the Holder be forfeited by the Holder as of the date of such Annual Notice.

(b) *Vesting of Time-Based Warrant Shares*. Subject to the terms and conditions of this Warrant, forty percent (40%) of the Warrant Shares, being 4,397,969 Warrant Shares as of the Issuance Date, shall vest and become exercisable based on the achievement of time-based milestones (the "<u>Time-Based Warrant Shares</u>"). The Time-Based Warrant Shares shall vest and be exercisable in twenty-four (24) equal monthly increments commencing on the first anniversary of the Issuance Date; <u>provided</u>, <u>however</u>, that if the Licensing Agreement is terminated (other than any termination of the Licensing Agreement pursuant to Section 10(b) thereof), any unvested portion of the Time-Based Warrant Shares shall immediately and without any further action on the part of the Company or the Holder be forfeited by the Holder.

- (c) *Acceleration of Vesting*. In the event that either (i) the Licensing Agreement is terminated by Licensor pursuant to Section 10(b) thereof, or (ii) a Change of Control Transaction (as defined below) shall occur, then, in each case, all of the Warrant Shares (other than any Warrant Shares that have been forfeited pursuant to Sections 1(a) and (b) above) shall automatically be vested and become exercisable.
- (d) *Mandatory Exercise*. If on any date prior to the Expiration Date the volume weighted average price of one share of Common Stock traded on a Principal Market (as defined below) for a twenty (20) consecutive Trading Day period ("<u>VWAP</u>") equals or exceeds One Dollar and Twenty-Five Cents (\$1.25) (the "<u>Mandatory Exercise Price</u>"), the Company shall notify the Holder and, for a period of fifteen (15) days after such date, the Company shall have the right (but not the obligation) to require the Holder to exercise all (but not less than all) of the Warrant Shares, whether vested or unvested, by providing written notice of such requirement to the Holder, and all of the Warrant Shares shall automatically be vested and become exercisable regardless of whether such Warrant Shares had previously vested (other than any Warrant Shares that have been forfeited pursuant to Sections 1(a) and (b) above), and the Holder shall exercise the Warrant Shares within ninety (90) days of receipt of written notice of such requirement from the Company.

(e) Mechanics of Exercise. Subject to the terms and conditions hereof, the rights represented by this Warrant may be exercised in whole or in part at any time or times prior to the Expiration Date for the number of Warrant Shares that are vested by delivery of a written notice, in the form attached hereto as Exhibit A (the "Exercise Notice"), of the Holder's election to exercise this Warrant. The Holder shall not be required to deliver the original Warrant in order to effectuate an exercise hereunder. Partial exercises of this Warrant resulting in purchases of a portion of the total number of Warrant Shares available hereunder shall have the effect of lowering the outstanding number of Warrant Shares purchasable hereunder in an amount equal to the applicable number of Warrant Shares purchased. On or before the third Trading Day (the "Warrant Share Delivery Date") following the date on which the Company shall have received the Exercise Notice, and upon receipt by the Company of payment to the Company of an amount equal to the applicable Exercise Price multiplied by the number of vested Warrant Shares as to which all or a portion of this Warrant is being exercised (the "Aggregate Exercise Price" and together with the Exercise Notice, the "Exercise Delivery Documents") in cash or by wire transfer of immediately available funds (or by cashless exercise, in which case there shall be no Aggregate Exercise Price provided), the Company shall transmit by facsimile an acknowledgment of confirmation of receipt of the Exercise Notice, in the form attached hereto as Exhibit B, to the Holder and the Company's transfer agent (the "Transfer Agent"), and, further, shall (x) if the Transfer Agent is participating in The Depository Trust Company ("DTC") Fast Automated Securities Transfer Program, upon the request of the Holder, credit such aggregate number of shares of Common Stock to which the Holder is entitled pursuant to such exercise to the Holder's or its designee's balance account with DTC through its Deposit/Withdrawal at Custodian system, or (y) if the Transfer Agent is not participating in the DTC Fast Automated Securities Transfer Program, issue and deliver to the Holder or, at the Holder's instruction pursuant to the Exercise Notice, to any designee of the Holder to whom the Holder is permitted to transfer this Warrant, or any agent thereof, in each case to the address as specified in the applicable Exercise Notice, a certificate, registered in the Company's share register in the name of the Holder or such designee (as indicated in the applicable Exercise Notice), for the number of shares of Common Stock to which the Holder is entitled pursuant to such exercise. Upon delivery of the Exercise Delivery Documents, the Holder shall be deemed for all corporate purposes to have become the holder of record of the vested Warrant Shares with respect to which this Warrant has been exercised, irrespective of the date such Warrant Shares are credited to the Holder's DTC account or the date of delivery of the certificates evidencing such Warrant Shares (as the case may be). If this Warrant is submitted in connection with any exercise and the number of Warrant Shares represented by this Warrant submitted for exercise is greater than the number of Warrant Shares being acquired upon an exercise, then the Company shall as soon as practicable and in no event later than five Business Days after any exercise and at its own expense, issue a new Warrant (in accordance with Section 7) representing the right to purchase the number of Warrant Shares purchasable immediately prior to such exercise under this Warrant, less the number of Warrant Shares with respect to which this Warrant is exercised.

(f) Cashless Exercise. If the Market Price (as herein defined) of one share of Common Stock is greater than the Exercise Price, then Holder may elect to receive Warrant Shares pursuant to a cashless exercise, in lieu of a cash exercise, equal to the value of this Warrant determined in the manner described below (or of any portion thereof remaining unexercised) by surrender of this Warrant and a Notice of Exercise, in which event the Company shall issue to Holder a number of Common Stock computed using the following formula:

$$X = \underline{Y(A-B)}$$

Where X = the number of Warrant Shares to be issued to Holder.

Y = the number of Warrant Shares that the Holder elects to purchase under this Warrant (at the date of such calculation).

A = the Market Price (at the date of such calculation).

B = Exercise Price (as adjusted to the date of such calculation).

(g) *No Fractional Shares*. No fractional shares of Common Stock are to be issued upon the exercise of this Warrant, but rather the number of shares of Common Stock to be issued shall be rounded up to the nearest whole number.

- 2. <u>ADJUSTMENTS</u>. The Exercise Price, Mandatory Exercise Price and the number of Warrant Shares shall be adjusted from time to time as follows:
- (a) Stock Dividends and Splits. If the Company, at any time on or after the date hereof while this Warrant remains outstanding, (i) pays a stock dividend on one or more classes of its then outstanding shares of Common Stock or otherwise makes a distribution on any class of capital stock that is payable in shares of Common Stock, (ii) subdivides (by any stock split, stock dividend, recapitalization or otherwise) its then outstanding shares of Common Stock into a larger number of shares or (iii) combines (by combination, reverse stock split or otherwise) its then outstanding shares of Common Stock into a smaller number of shares, then in each such case each of the Exercise Price and the Mandatory Exercise Price shall be multiplied by a fraction of which the numerator shall be the number of shares of Common Stock outstanding immediately before such event and of which the denominator shall be the number of shares of Common Stock outstanding immediately after such event. Any adjustment made pursuant to clause (i) of this paragraph shall become effective immediately after the record date for the determination of stockholders entitled to receive such dividend or distribution, and any adjustment pursuant to clause (ii) or (iii) of this paragraph shall become effective immediately after the effective date of such subdivision or combination.
- (b) Distribution of Assets. If the Company shall declare or make any dividend (other than in connection with a stock split, stock dividend or otherwise as contemplated in Section 2(a)) or other distribution of its assets (or rights to acquire its assets) to holders of shares of Common Stock, by way of return of capital or otherwise (including without limitation any distribution of cash, stock or other securities, property or options by way of a dividend, spin off, reclassification, corporate rearrangement or other similar transaction) (a "Distribution"), at any time after the issuance of this Warrant, then, in each such case each of the Exercise Price and the Mandatory Exercise Price shall be decreased, effective immediately after the record or other distribution date of such Distribution, by the amount of cash and/or fair market value (as determined in good faith by the Company's Board of Directors after consultation with an investment banking firm of nationally recognized standing) of any securities or assets paid or distributed on each share of Common Stock in respect of such Distribution.

- (c) *Number of Warrant Shares*. Simultaneously with any adjustment to the Exercise Price or Mandatory Exercise Price pursuant to Section 2(a) or Section 2(b), the number of Warrant Shares that may be purchased upon exercise of this Warrant shall be increased or decreased proportionately, so that after such adjustment the aggregate Exercise Price payable hereunder for the adjusted number of Warrant Shares shall be the same as the aggregate Exercise Price in effect immediately prior to such adjustment (without regard to any limitations on exercise contained herein).
- (d) *Calculations*. All calculations under this Section 2 shall be made by rounding to the nearest cent or the nearest 1/100<sup>th</sup> of a share, as applicable. The number of shares of Common Stock outstanding at any given time shall not include shares owned or held by or for the account of the Company, and the disposition of any such shares shall be considered an issue or sale of Common Stock.
- 3. CHANGE OF CONTROL TRANSACTIONS. If, at any time while this Warrant is outstanding, the Company effects any Change of Control Transaction (as defined below), then, upon any subsequent exercise of this Warrant, the Holder shall have the right to receive, for each Warrant Share that would have been issuable upon such exercise immediately prior to the occurrence of such Change of Control Transaction, upon exercise of this Warrant, the number of shares of Common Stock or other capital stock of the successor or acquiring corporation or of the Company, if it is the surviving corporation, and/or any additional consideration or alternate consideration (collectively, the "Alternate Consideration") receivable upon or as a result of such Change of Control Transaction by a holder of the number of shares of Common Stock for which this Warrant is exercisable immediately prior to such Change of Control Transaction. For purposes of any such exercise, the determination of the Exercise Price shall be appropriately adjusted to apply to such Alternate Consideration based on the amount of Alternate Consideration issuable in respect of one share of Common Stock in such Change of Control Transaction, and the Company shall apportion the Exercise Price among the Alternate Consideration in a reasonable manner reflecting the relative value of any different components of the Alternate Consideration. If holders of Common Stock are given any choice as to the securities, cash or property to be received in a Change of Control Transaction, then the Holder shall, to the extent practical, be given the same choice as to the Alternate Consideration it receives upon any exercise of this Warrant following such Change of Control Transaction. To the extent necessary to effectuate the foregoing provisions, any successor to the Company or surviving entity in such Change of Control Transaction shall issue to the Holder a new warrant consistent with the foregoing provisions and evidencing the Holder's right to exercise such warrant into Alternate Consid
- 4. NON-CIRCUMVENTION. The Company covenants and agrees that it will not, by amendment of its certificate of incorporation, bylaws or through any reorganization, transfer of assets, consolidation, merger, scheme of arrangement, dissolution, issue or sale of securities, or any other voluntary action, avoid or seek to avoid the observance or performance of any of the terms of this Warrant, and will at all times in good faith carry out all the provisions of this Warrant and take all action as may be required to protect the rights of the Holder. Without limiting the generality of the foregoing, the Company (i) shall not increase the par value of any shares of Common Stock receivable upon the exercise of this Warrant above the Exercise Price then in effect, (ii) shall take all such actions as may be necessary or appropriate in order that the Company may validly and legally issue fully paid and non-assessable shares of Common Stock upon the exercise of this Warrant, and (iii) shall, for so long as this Warrant is outstanding, have authorized and reserved, free from preemptive rights, the number of shares of Common Stock issuable under the Warrant to provide for the exercise of the rights represented by this Warrant (without regard to any limitations on exercise).

5. RIGHT TO FUTURE STOCK ISSUANCES. Subject to the terms and conditions of this Section 5 and applicable securities laws, if at any time while this Warrant remains outstanding the Company proposes to offer or sell any New Securities, the Company shall give as much advance notice as is practicable in the circumstances (the "Offer Notice") to the Holder, stating (a) its bona fide intention to offer such New Securities, (b) the number of such New Securities to be offered, and (c) the price and terms, if any, upon which it proposes to offer such New Securities; provided that the Company shall provide an additional Offer Notice upon any material modification to the price or terms of offer or sale of such New Securities, which additional Offer Notice shall be given as promptly as is practicable following any such modifications being agreed. By notification to the Company within seven (7) days after the Offer Notice is given, or on or before the day prior to the anticipated closing date of the sale of such New Securities, as advised by the Company in writing, if such sale is anticipated to close within seven (7) days of the date the Offer Notice is given, but in any event such date shall be not less than three (3) Business Days after the Offer Notice is given (the "Offer Period"), the Holder may elect to purchase or otherwise acquire, at the price and on the terms specified in the Offer Notice, up to that portion of such New Securities which equals the proportion that the Common Stock then held by the Holder (including all shares of Common Stock then issuable (directly or indirectly) upon full exercise of this Warrant (assuming the Warrant Shares are then fully vested) bears to the total Common Stock of the Company then outstanding (assuming full conversion and/or exercise, as applicable, of all preferred stock and any other derivative securities then outstanding). The closing of any sale of New Securities to the Holder pursuant to this Section 5 shall occur within the later of ninety (90) days of the date that the Offer Notice is given and the date of initial sale of the remaining New Securities to any other Person or Persons. The Company may, during the ninety (90) day period following the expiration of the Offer Period, offer and sell the remaining portion of such New Securities to any Person or Persons at a price not less than, and upon terms no more favorable to the offeree than, those specified in the Offer Notice. If the Company does not enter into an agreement for the sale of the remaining New Securities within ninety (90) days of the date that the Offer Notice is given, or if such agreement is not consummated within thirty (30) days of the execution thereof, the right provided hereunder shall be deemed to be revived and such New Securities shall not be offered unless first reoffered to the Holder in accordance with this Section 5.

6. HOLDER NOT DEEMED A STOCKHOLDER. Except as otherwise specifically provided herein, the Holder, solely in its capacity as a holder of this Warrant, shall not be entitled to vote or receive dividends or be deemed the holder of share capital of the Company for any purpose, nor shall anything contained in this Warrant be construed to confer upon the Holder, solely in its capacity as the Holder of this Warrant, any of the rights of a stockholder of the Company or any right to vote, give or withhold consent to any corporate action (whether any reorganization, issue of stock, reclassification of stock, consolidation, merger, conveyance or otherwise), receive notice of meetings, receive dividends or subscription rights (except as set forth under Section 5), or otherwise, prior to the issuance to the Holder of the Warrant Shares which it is then entitled to receive upon the due exercise of this Warrant. In addition, nothing contained in this Warrant shall be construed as imposing any liabilities on the Holder to purchase any securities (upon exercise of this Warrant or otherwise) or as a stockholder of the Company, whether such liabilities are asserted by the Company or by creditors of the Company.

#### 7. REISSUANCE.

(a) Lost, Stolen or Mutilated Warrant. If this Warrant is lost, stolen, mutilated or destroyed, the Company will, on such terms as to indemnity or otherwise as it may reasonably impose (which shall, in the case of a mutilated Warrant, include the surrender thereof), issue a new Warrant of like denomination and tenor as this Warrant so lost, stolen, mutilated or destroyed.

(b) *Issuance of New Warrants*. Whenever the Company is required to issue a new Warrant pursuant to the terms of this Warrant, such new Warrant shall be of like tenor with this Warrant, and shall have an issuance date, as indicated on the face of such new Warrant which is the same as the Issuance Date.

#### 8. TRANSFER.

- (a) *Transferability*. Subject to compliance with any applicable securities laws and the conditions set forth in Section 8(b), (i) this Warrant and all rights hereunder are transferable, in whole or in part, upon surrender of this Warrant at the principal office of the Company or its designated agent, together with a written assignment of this Warrant substantially in the form attached hereto as Exhibit C duly executed by the Holder or its agent or attorney and funds sufficient to pay any transfer taxes payable upon the making of such transfer, and (ii) the Warrant Shares shall be freely transferable, in whole or in part, at any time. With respect to the Warrant, upon such surrender and, if required, such payment, the Company shall execute and deliver a new Warrant or Warrants in the name of the assignee or assignees, as applicable, and in the denomination or denominations specified in such instrument of assignment, and shall issue to the assignor a new Warrant evidencing the portion of this Warrant not so assigned, and this Warrant shall promptly be cancelled. Notwithstanding anything herein to the contrary, the Holder shall not be required to physically surrender this Warrant to the Company unless the Holder has assigned this Warrant in full, in which case, the Holder shall surrender this Warrant to the Company within three (3) Trading Days of the date on which the Holder delivers an assignment form to the Company assigning this Warrant in full. The Warrant, if properly assigned in accordance herewith, may be exercised by a new holder for the purchase of Warrant Shares without having a new Warrant issued.
- (b) *Transfer Restrictions*. If, at the time of the surrender of this Warrant in connection with any transfer of this Warrant, or at the time of the transfer of any Warrant Shares, the transfer of this Warrant or such Warrant Shares, as applicable, shall not be either (i) registered pursuant to an effective registration statement under the Securities Act and under applicable state securities or blue sky laws or (ii) eligible for resale without volume or manner-of-sale restrictions or current public information requirements pursuant to Rule 144, the Company may require, as a condition of allowing such transfer, that the Holder or transferee of this Warrant, as the case may be, provide to the Company an opinion of counsel selected by the transferor and reasonably acceptable to the Company, the form and substance of which opinion shall be reasonably satisfactory to the Company, to the effect that such transfer does not require registration of such transferred Warrant under the Securities Act.
- (c) Certificates evidencing the Warrant Shares shall not contain any legend (including the legend set forth in Section 9(a)): (i) following any sale of such Warrant Shares pursuant to Rule 144, (ii) if such Warrant Shares are eligible for sale under Rule 144, after a one year aggregate holding period commencing on the date hereof has passed, or (iii) if such legend is not required under applicable requirements of the Securities Act (including judicial interpretations and pronouncements issued by the staff of the Commission). The Company shall cause its counsel to issue a legal opinion to the Transfer Agent or the Holder if required by the Transfer Agent to effect the removal of the legend hereunder, or if requested by the Holder, respectively. If all or any portion of the Warrant is exercised at a time when there is an effective registration statement to cover the resale of the Warrant Shares and such resale is to be made, or if such Warrant Shares may be sold under Rule 144 without the requirement for the Company to be in compliance with the current public information required under Rule 144 as to such Warrant Shares and without volume or manner-of-sale restrictions or if such legend is not otherwise required under applicable requirements of the Securities Act (including judicial interpretations and pronouncements issued by the staff of the Commission) then such Warrant Shares shall be issued free of all legends. The Company agrees that following such time as such legend is no longer required under this Section 8(c), it will, no later than the earlier of (i) two (2) Trading Days and (ii) the number of Trading Days comprising the Standard Settlement Period (as defined below) following the delivery by the Holder to the Company or the Transfer Agent of a certificate representing Warrant Shares, as applicable, issued with a restrictive legend, deliver or cause to be delivered to the Holder a certificate representing such shares that is free from all restrictive and other legends. The Company may not make any notation on its records or give instructions to the Transfer Agent that enlarge the restrictions on transfer set forth in this Section 8. Certificates for Warrant Shares subject to legend removal hereunder shall be transmitted where possible by the Transfer Agent to the Holder by crediting the account of the Holder's prime broker with DTC as directed by the Holder. As used herein, "Standard Settlement Period" means the standard settlement period, expressed in a number of Trading Days, on the Company's Principal Market as in effect on the date of delivery of a certificate representing Warrant Shares, as applicable, issued with a restrictive legend.

#### 9. COMPLIANCE WITH THE SECURITIES ACT.

(a) Agreement to Comply with the Securities Act; Legends. Subject to Section 8(c), the Holder, by acceptance of this Warrant, agrees to comply in all respects with the provisions of this Section 9 and the restrictive legend requirements set forth on the face of this Warrant and further agrees that such Holder shall not offer, sell or otherwise dispose of this Warrant or any Warrant Shares to be issued upon exercise hereof except under circumstances that will not result in a violation of the Securities Act. Subject to Section 8(c), this Warrant and all Warrant Shares issued upon exercise of this Warrant (unless registered under the Securities Act) shall be stamped or imprinted with a legend in substantially the following form (in addition to any legends required by any stockholders' agreement, proxy or applicable law):

"THIS WARRANT AND THE SECURITIES ISSUABLE UPON EXERCISE OF THIS WARRANT HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED (THE "ACT"), OR QUALIFIED UNDER ANY STATE OR FOREIGN SECURITIES LAWS AND MAY NOT BE OFFERED FOR SALE, SOLD, PLEDGED, HYPOTHECATED OR OTHERWISE TRANSFERRED OR ASSIGNED UNLESS (I) A REGISTRATION STATEMENT COVERING SUCH SHARES IS EFFECTIVE UNDER THE ACT AND IS QUALIFIED UNDER APPLICABLE STATE AND FOREIGN LAW OR (II) THE TRANSACTION IS EXEMPT FROM THE REGISTRATION AND PROSPECTUS DELIVERY REQUIREMENTS UNDER THE ACT AND THE QUALIFICATION REQUIREMENTS UNDER APPLICABLE STATE AND FOREIGN LAW AND, IF THE CORPORATION REQUESTS, AN OPINION REASONABLY SATISFACTORY TO THE CORPORATION TO SUCH EFFECT HAS BEEN RENDERED BY COUNSEL OR (III) SUCH SECURITIES ARE SOLD OR ELIGIBLE TO BE SOLD PURSUANT TO RULE 144 OR RULE 144A UNDER THE ACT. NOTWITHSTANDING THE FOREGOING, THE SECURITIES MAY BE PLEDGED IN CONNECTION WITH A BONA FIDE MARGIN ACCOUNT OR OTHER LOAN OR FINANCING ARRANGEMENT SECURED BY THE SECURITIES."

- (b) *Representations of the Holder*. In connection with the issuance of this Warrant, the Holder represents, as of the date hereof, to the Company by acceptance of this Warrant as follows:
- (i) The original Holder is an "accredited investor" as defined in Rule 501 of Regulation D promulgated under the Securities Act. The Holder is acquiring this Warrant and the Warrant Shares to be issued upon exercise hereof for investment for its own account and not with a view towards, or for resale in connection with, the public sale or distribution of this Warrant or the Warrant Shares, except pursuant to sales registered or exempted under the Securities Act.
- (ii) The Holder understands and acknowledges that this Warrant and the Warrant Shares to be issued upon exercise hereof are "restricted securities" under the federal securities laws inasmuch as they are being acquired from the Company in a transaction not involving a public offering and that, under such laws and applicable regulations, such securities may be resold without registration under the Securities Act only in certain limited circumstances. In addition, the Holder represents that it is familiar with Rule 144 under the Securities Act, as presently in effect, and understands the resale limitations imposed thereby and by the Securities Act.
- 10. <u>REPRESENTATIONS AND WARRANTIES OF THE COMPANY</u>. In connection with the issuance of the Warrant, the Company represents, as of the date hereof, to the Holder as follows:

- (a) The Company is a corporation duly incorporated, validly existing and in good standing under the laws of the State of Delaware.
- (b) The Company has the requisite power and authority to enter into and deliver this Warrant, perform its obligations herein, and consummate the transactions contemplated hereby. The Company has taken all necessary corporate action to authorize this Warrant. The Company has duly executed and delivered this Warrant, and this Warrant is a legal, valid and binding obligation of the Company enforceable against the Company in accordance with its terms.
- (c) The authorized capital stock of the Company consists of (i) 100,000,000 shares of common stock, par value \$0.01 ("Common Stock"), and (ii) 1,000,000 shares of preferred stock, par value \$0.01 ("Preferred Stock"). Schedule A lists all of the issued and outstanding Common Stock and Preferred Stock as of the date hereof. All outstanding shares of Common Stock and Preferred Stock have been duly authorized and are validly issued and outstanding, fully paid and nonassessable, and subject to no preemptive rights (and were not issued in violation of any preemptive rights). Except as set in Schedule A, as of the date of this Warrant, there are no shares of Common Stock reserved for issuance. Except as set in Schedule A, the Company does not have any Rights outstanding with respect to Common Stock, and the Company does not have any commitment to authorize, make grants in respect of, issue or sell any Common Stock or Rights, except as required by this Warrant. As of the date of this Warrant, the Company has no contractual obligations to redeem, repurchase or otherwise acquire, or to register with the Commission, any shares of Common Stock. No bonds, debentures, notes or other indebtedness having the right to vote on any matters on which its stockholders may vote are issued and outstanding.
- (d) Neither the Company's execution of this Warrant nor the consummation of the transactions contemplated by this Warrant will (i) violate any provision of the Company's certificate of incorporation or bylaws; (ii) violate any agreement to which the Company is a party; (iii) require any authorization, consent or approval of, exemption, or other action by, or notice to, any party; or (iv) violate any law or order to which the Company is subject.
- (e) There is no claim, litigation, investigation, arbitration, or other proceeding against the Company outstanding or, to the knowledge of the Company, threatened, which, if adversely determined, could reasonably be expected to have a material and adverse effect on the ability of the Company to perform its obligations under this Warrant.
- 11. <u>NOTICES</u>. The Company will give notice to the Holder promptly upon each adjustment of the Exercise Price and the number of Warrant Shares and upon a Change of Control Transaction. All notices, requests, consents, claims, demands, waivers and other communications hereunder shall be in writing and shall be deemed to have been given: (a) when delivered by hand; (b) when received by the addressee if sent by a nationally recognized overnight courier (receipt requested); (c) on the date sent by facsimile or e-mail of a PDF document (with confirmation of transmission) if sent during normal business hours of the recipient, and on the next Business Day if sent after normal business hours of the recipient; or (d) on the third day after the date mailed, by certified or registered mail, return receipt requested, postage prepaid. Such communications must be sent to the respective parties at the addresses indicated below:

If to the Company:

TheMaven, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101 Attention: Legal Department Email: legal@maven.io With a copy to (which shall not constitute notice hereunder):

Hand Baldachin & Associates LLP 8 West 40<sup>th</sup> Street, 12<sup>th</sup> Floor New York, NY 10018 Attention: Alan Baldachin E-mail: abaldachin@hballp.com

If to a Holder, to its address, facsimile number or e-mail address set forth herein or on the books and records of the Company.

- 12. <u>AMENDMENT AND WAIVER</u>. Except as otherwise provided herein, this Warrant may only be amended, modified or supplemented by an agreement in writing signed by each party hereto. No waiver by the Company or the Holder of any of the provisions hereof shall be effective unless explicitly set forth in writing and signed by the party so waiving. No waiver by any party shall operate or be construed as a waiver in respect of any failure, breach or default not expressly identified by such written waiver, whether of a similar or different character, and whether occurring before or after that waiver. No failure to exercise, or delay in exercising, any rights, remedy, power or privilege arising from this Warrant shall operate or be construed as a waiver thereof; nor shall any single or partial exercise of any right, remedy, power or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, remedy, power or privilege.
- 13. <u>SEVERABILITY</u>. If any provision of this Warrant is prohibited by law or otherwise determined to be invalid or unenforceable by a court of competent jurisdiction, the provision that would otherwise be prohibited, invalid or unenforceable shall be deemed amended to apply to the broadest extent that it would be valid and enforceable, and the invalidity or unenforceability of such provision shall not affect the validity of the remaining provisions of this Warrant so long as this Warrant as so modified continues to express, without material change, the original intentions of the parties as to the subject matter hereof and the prohibited nature, invalidity or unenforceability of the provision(s) in question does not substantially impair the respective expectations or reciprocal obligations of the parties or the practical realization of the benefits that would otherwise be conferred upon the parties. The parties will endeavor in good faith negotiations to replace the prohibited, invalid or unenforceable provision(s) with a valid provision(s), the effect of which comes as close as possible to that of the prohibited, invalid or unenforceable provision(s).
- 14. GOVERNING LAW. This Warrant shall be governed by and construed in accordance with the laws of the State of New York without regard to principles of conflicts of laws. Any action brought by either party against the other concerning the transactions contemplated by this Warrant shall be brought only in the state courts or in the federal courts located in the State of New York, County of New York. The parties to this Warrant hereby irrevocably waive any objection to jurisdiction and venue of any action instituted hereunder and shall not assert any defense based on lack of jurisdiction or venue or based upon forum non conveniens. EACH OF THE HOLDER AND THE COMPANY HEREBY IRREVOCABLY WAIVES ANY RIGHT IT MAY HAVE TO, AND AGREES NOT TO REQUEST, A JURY TRIAL FOR THE ADJUDICATION OF ANY DISPUTE HEREUNDER OR IN CONNECTION WITH OR ARISING OUT OF THIS WARRANT OR ANY TRANSACTION CONTEMPLATED HEREBY. The prevailing party shall be entitled to recover from the other party its reasonable attorney's fees and costs. In the event that any provision of this Warrant or any other agreement delivered in connection herewith is invalid or unenforceable under any applicable statute or rule of law, then such provision shall be deemed inoperative to the extent that it may conflict therewith and shall be deemed modified to conform with such statute or rule of law. Any such provision which may prove invalid or unenforceable under any law shall not affect the validity or enforceability of any other provision of any agreement. Each party hereby irrevocably waives personal service of process and consents to process being served in any suit, action or proceeding in connection with this Warrant by mailing a copy thereof via registered or certified mail or overnight delivery (with evidence of delivery) to such party at the address in effect for notices to it under this Warrant and agrees that such service shall constitute good and sufficient service of process and notice thereof. Nothing contained herein shall be deemed to limit in any way any

- 15. <u>DISPUTE RESOLUTION</u>. If the Holder disputes the determination of Company Aggregate Gross Revenues, the Holder shall submit the disputed determination via facsimile within ten (10) Business Days after receipt of the Annual Notice giving rise to such dispute to the Company. From and after receipt of such Annual Notice until the resolution of any dispute pursuant to the terms of this Section 15, the Company shall provide to the Holder and its agents and representatives reasonable access during normal business hours to the books and records of the Company and its Affiliates relating to the calculation of Company Aggregate Gross Revenues. If the Holder and the Company are unable to agree upon such determination (as the case may be) of Company Aggregate Gross Revenues within ten (10) Business Days of such disputed determination being submitted to the Company or the Holder (as the case may be), then the Company and the Holder shall jointly, within two (2) Business Days, submit via facsimile the disputed determination of Company Aggregate Gross Revenues to an independent, reputable, national investment bank reasonably agreed by the Company and the Holder. The Company and the Holder shall cause the investment bank to perform the determinations and notify the Company and the Holder of the results as soon as reasonably practicable. Such investment bank's determination shall be binding upon all parties, absent demonstrable error. The fees and expenses of the investment bank shall be borne by the Company unless the number in question, as finally determined by such investment bank, is within three percent (3%) of the Company's originally proposed number, in which case such fees and expenses shall be borne by the Holder.
- 16. <u>ACCEPTANCE</u>. Receipt of this Warrant by the Holder shall constitute acceptance of and agreement to all of the terms and conditions contained herein.
  - 17. CERTAIN DEFINITIONS. For purposes of this Warrant, the following terms shall have the following meanings:
    - (a) "ABG" means ABG Intermediate Holdings 2 LLC.
- (b) "Affiliate" means, with respect to any Person, any other Person who directly or indirectly, through one or more intermediaries, controls, is controlled by, or is under common control with, such Person. The term "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by Contract or otherwise, and the terms "controlled" and "controlling" have meanings correlative thereto.
- (c) "Business Day" means any day that is not a Saturday, Sunday or other day on which commercial banks in New York City, New York are authorized or required by law to remain closed.
- (d) "Change of Control Transaction" means the occurrence of (i) an acquisition by any person, including any syndicate or group deemed to be a "person" under Section 13(d)(3) of the Securities Exchange Act of 1934, as amended, of beneficial ownership, directly or indirectly, through purchase, merger or other acquisition transaction or series of purchases, mergers or other acquisition transactions of capital stock of the Company entitling that person to fifty percent (50%) or more of the total voting power of all capital stock of the Company; (ii) the consolidation or merger of the Company with or into any other person, any merger of another person into the Company, or any conveyance, transfer, sale, lease or other disposition of all or substantially all of the Company's properties, business or assets, other than (in the case of this clause (ii) only) (1) any transaction (x) that does not result in any reclassification, conversion, exchange or cancellation of outstanding capital stock of the Company, and (y) pursuant to which holders of the Company's capital stock immediately prior to such transaction have the right to exercise, directly or indirectly, fifty percent (50%) or more of the total voting power of all ownership interests or capital stock of the continuing or surviving Person immediately after such transaction, or (2) any merger solely for the purpose of changing the Company's jurisdiction of formation and resulting in a reclassification, conversion or exchange of outstanding capital stock into ownership interests or capital stock of the surviving entity; or (iii) a replacement at one time or within a one year period of more than one-half of the members of the Company's Board of Directors which is not approved by a majority of those individuals who are members of the Company's Board of Directors on the Issuance Date (or by those individuals who are serving as members of the Company's Board of Directors on any date whose nomination to the Company's Board of Directors was approved by a majority of the members of the Company's Board of Directors who are members on the Issuance Date); provided that a change in the Company's Board of Directors that is in connection with an uplisting to a national market or exchange will not be considered a Change of Control Transaction hereunder.

- (e) "Common Stock" means the Company's common stock, and any other class of securities into which such securities may hereafter be reclassified or changed.
- (f) "Company Aggregate Gross Revenues" means the aggregate gross revenues (calculated in accordance with GAAP) recognized by the Company pursuant to the Licensing Agreement and any other Contract pursuant to which the Company receives the right to use any other intellectual property of ABG or its controlled Affiliates or pursuant to which the Company provides services to ABG or ABG's licensees.
- (g) "Contract" means any contract, obligation, understanding, undertaking, arrangement, commitment, lease, license, purchase order, bid, promise or other agreement, in each case, whether written or oral.
  - (h) "Exercise Price" means Forty-Two Cents (\$0.42), as it may be adjusted under the terms of this Warrant.
  - (i) "Expiration Date" means the ten-year anniversary of the Issuance Date.
  - (j) "GAAP" means generally accepted accounting principles in the United States as in effect from time to time.
- (k) "Market Price" means the highest traded price of the Common Stock during the ten Trading Days prior to the date of the respective Exercise Notice.
- (l) "New Securities" means any shares of capital stock of the Company, including Common Stock and any class or series of the Preferred Stock, whether or not now authorized, and rights, options or warrants to purchase such shares of Common Stock or Preferred Stock and securities of any type whatsoever that are, or may by their terms become, convertible into such shares of Common Stock or Preferred Stock. Notwithstanding the foregoing, "New Securities" shall not include the following: (i) securities issued pursuant to options, warrants or other rights to acquire securities of the Company outstanding as of the date hereof as set forth in Schedule A, (ii) shares of Common Stock, or options or other rights to purchase Common Stock, issued or granted to employees, officers, directors and consultants of the Company pursuant to any one or more employee stock plans or agreements approved by a majority of the Company's Board of Directors, (iii) securities issued pursuant to a registration statement filed by the Company under the Securities Act in which Preferred Stock that is excluded from the definition of "New Securities" is converted into Common Stock, (iv) securities issued by the Company as consideration for the acquisition of another corporation or other entity by the Company by merger, purchase of all or substantially all of the capital stock or assets, or other reorganization approved by a majority of the Board of Directors where the primary purpose of the arrangement is not to raise capital, and (vi) securities issued or issuable to financial institutions or lessors in connection with bona fide real estate leases, commercial credit arrangements, equipment financings or similar transactions approved by a majority of the Board of Directors, including, but not limited to, equipment leases or bank lines of credit.
- (m) "Person" means an individual, partnership, corporation, limited liability company, joint stock company, unincorporated organization or association, trust, joint venture, association or other similar entity.

- (n) "Principal Market" means the primary national securities exchange or marketplace (including the over-the-counter markets) on which the Common Stock is then traded.
- (o) "<u>Rights</u>" means, with respect to any Person, securities or obligations convertible into or exercisable or exchangeable for, or giving any other Person any right to subscribe for or acquire, or any options, calls or commitments relating to, or any stock appreciation right or other instrument the value of which is determined in whole or in part by reference to the market price or value of, shares of capital stock of such first Person.
- (p) "Rule 144" means Rule 144 promulgated by the Commission pursuant to the Securities Act, as such rule may be amended from time to time, or any similar rule or regulation hereafter adopted by the Commission having substantially the same effect as such rule.
- (q) "<u>Trading Day</u>" means (i) any day on which the Common Stock is listed or quoted and traded on its Principal Market, (ii) if the Common Stock is not then listed or quoted and traded on any national securities exchange, then a day on which trading occurs on any over-the-counter markets, or (iii) if trading does not occur on the over-the-counter markets, any Business Day.

\*\*\*\*\*

IN WITNESS WHEREOF, the Company has caused this Warrant to be duly executed as of the Issuance Date set forth above.

# THEMAVEN, INC.

Name: Douglas B. Smith
Title: Chief Financial Officer

# SCHEDULE A

## **CAPITALIZATION**

	Actual Shares	As Converted to Common Stock - Approved
Issued and Outstanding Shares		
Common Stock	37,810,602	37,810,602
Series G Convertible Preferred Stock	168	0
Series H Convertible Preferred Stock	19,399	58,784,848
Convertible Instruments		
Convertible Debentures		
December 2018 Convertible Debentures		39,671,296
March 2019 Convertible Debentures		5,285,000
Equity Incentive Plans		
2016 Plan		9,793,494
2019 Plan		48,364,018
Publisher Warrant and Biz Dev Option Programs		
Reserved for Issuance		7,566,192
Other Warrants and Options		
Outside Plan Options		3,726,000
L2 Capital Warrant		1,066,963
Strome Warrant		1,500,000
October 2018 Financing Warrants		875,000
Other Warrants		327,489
Reserved for Future Issuance		
Say Media Merger Consideration		3,998,858
Loan Rollover to Series H Preferred	372	1,128,684
TOTAL		219,898,444

# EXHIBIT A

# EXERCISE NOTICE

(To be executed by the registered holder to exercise this Common Stock Purchase Warrant)

	of the shares of Common Stock ("Warrant Shares") of
TheMaven, Inc., a Delaware corporation (the "Company"), evidenced by Capitalized terms used herein and not otherwise defined shall have the respe	the attached copy of the Common Stock Purchase Warrant (the " <u>Warrant</u> ").
Capitanzeu terms useu nerem and not omerwise dermed snam nave me respe	cuve meanings set forth in the warrant.
1. <u>Form of Exercise Price</u> . The Holder intends that payment of the Exercise	Price shall be made as (check one):
[ ] a cash exercise with respect to Warrant Sh	ares; or
[ ] by cashless exercise pursuant to the Warrant.	
Payment of Exercise Price. If cash exercise is selected above, the     to the Company in accordance with the terms of the	holder shall pay the applicable Aggregate Exercise Price in the sum of e Warrant.
3. <u>Delivery of Warrant Shares</u> . The Company shall deliver to the holder	Warrant Shares in accordance with the terms of the Warrant.
Date:	
	(Print Name of Registered Holder)
	Ву:
	Name:
	Title:
	2

# EXHIBIT B

## ACKNOWLEDGMENT

	The Company hereby acknowledge	wledges this Exercise Notic	e and hereby di	irects	to issue the ab	ove indicated number of
shares of Comn	non Stock in accordance with t	he Transfer Agent Instruction	ns dated	, 20, from	the Company and acki	nowledged and agreed to
by	·					
Dated:						
			THEMAVEN	N, INC.		
			Name:			
			Title:			

# EXHIBIT C

## ASSIGNMENT OF WARRANT

(To be signed only upon authorized transfer of the Warrant)

shares of common stock of TheMaven, Inc., to which the within Com	transfers unto the right to purchase, as the full power of substitution and re-substitution in the premises. By accepting such and conditions of the within Warrant.
Dated:	
	(Signature) *
	(Name)
	(Address)
	(Social Security or Tax Identification No.)
	name as written upon the face of the Common Stock Purchase Warrant in every When signing on behalf of a corporation, partnership, trust or other entity, please

# SAKS & COMPANY LLC

Sublandlord

and

## MAVEN COALITION, INC.

Subtenant

SUBLEASE

January 14, 2020

NY 77902331

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EXHIBIT A - Floor Plan of Sublease Premises

EXHIBIT B – Commencement Date Agreement EXHIBIT C – FF&E Items to Remain in the Sublease Premises

EXHIBIT D - Personal Items to be Removed from the Sublease Premises

EXHIBIT E – Form of Guaranty EXHIBIT F – Artwork

EXHIBIT G - Overlease

#### SUBLEASE

AGREEMENT OF SUBLEASE (this "Sublease") dated as of the day of January, 2020, by and between SAKS & COMPANY LLC, a Delaware limited liability company having an office at 225 Liberty Street, New York, New York 10281 ("Sublandlord"), and MAVEN COALITION, INC., a Nevada corporation, having an office at 225 Liberty Street, New York, New York 10281 ("Subtenant").

### WHEREAS:

- I. Sublandlord leases certain premises (the "<u>Demised Premises</u>") that includes the entire twenty-seventh (27th) floor within the office building located at 225 Liberty Street, New York, New York 10281 (the "<u>Building</u>"), pursuant to a Lease, dated as of September 23, 2014 (the "<u>Original Overlease</u>"), by and between WFP Tower B Co. L.P. ("<u>Overlandlord</u>"), as landlord, and Sublandlord, as tenant, as the Original Overlease was amended by that certain (a) First Lease Modification and Commencement Date Agreement, dated as of May 14, 2015 (the "<u>First Amendment</u>"), and (b) letter agreement dated January 27, 2017 with respect to an elevator bank sign (the "<u>Signage Letter</u>") (with the Original Overlease, as amended by the First Amendment and Signage Letter being hereinafter collectively referred to as the "<u>Overlease</u>"); and
- II. Subtenant desires to lease from Sublandlord, and Sublandlord desires to lease to Subtenant, the entire rentable area of the twenty-seventh (27th) floor of the Building, being deemed to comprise approximately 40,868 rentable square feet, and as more particularly shown on <a href="Exhibit A">Exhibit A</a> attached hereto and made a part hereof (the "Sublease Premises"), upon the terms and conditions set forth herein;

NOW, THEREFORE, the parties hereto, in consideration of the mutual covenants, conditions and agreements hereinafter contained, do hereby agree as follows:

#### WITNESSETH:

#### 1. Term.

A. Sublandlord hereby sublets the Sublease Premises to Subtenant, and Subtenant hereby hires the Sublease Premises from Sublandlord, for a term (the "Term") which shall commence on the date (the "Commencement Date") on which the last of the following events shall occur: (i) the execution and delivery of this Sublease, (ii) the date that Overlandlord shall (or shall be deemed to) have consented to this Sublease, (ii) the date that possession of the Sublease Premises to Subtenant in "broom-clean", "as-is" condition (subject to the provisions of Subparagraph 1D below) but otherwise with the Delivery Conditions (as defined in Subparagraph 17B below) having been satisfied, and which shall end on November 30, 2032 (the "Expiration Date"), unless sooner terminated in accordance with the provisions of this Sublease. Sublandlord agrees to deliver to Subtenant an existing ACP-5 (or equivalent certificate) covering the Sublease Premise received or procured by Sublandlord in connection with Overlandlord's initial delivery of the Demised Premises to Sublandlord pursuant to the provisions of the last sentence of Subsection 35.20(a) of the Overlease.

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- B. If Sublandlord shall be unable to give possession of the Sublease Premises on any particular date, Sublandlord shall not be subjected to any liability for the failure to give possession on said date. No such failure by Sublandlord shall affect the validity of this Sublease or the obligations of Subtenant hereunder or be deemed to extend the Term of this Sublease, but neither the obligation on Subtenant's part to pay the rent reserved and covenanted to be paid hereunder nor the Rent Concession Period (as hereinafter defined) shall commence until possession of the Sublease Premises shall be given or shall be made available to Subtenant in the condition required hereunder. The parties hereto agree that this Subparagraph 1B constitutes an express provision as to the time at which Sublandlord shall deliver possession of the Sublease Premises to Subtenant and Subtenant hereby waives any rights to rescind this Sublease which Subtenant might otherwise have pursuant to Section 223-a of the Real Property Law of the State of New York, or pursuant to any other law of like import now or hereafter in force.
- C. Promptly following the Commencement Date, Sublandlord and Subtenant shall execute and deliver a supplementary agreement (in the form annexed hereto as <a href="Exhibit B">Exhibit B</a>, and pertaining to the matters set forth therein) setting forth the Commencement Date, but the failure to so execute or deliver said supplementary agreement shall not in any way reduce Subtenant's obligations or Sublandlord's rights under this Sublease.
- D. The parties acknowledge that, prior to the date hereof, Subtenant has performed an initial inspection of the Sublease Premises (the "Initial Inspection") and intends to perform a final inspection thereof on or before the thirtieth (30<sup>th</sup>) day following the Commencement Date (the "Inspection Outside Date"). Sublandlord agrees to correct (at Sublandlord's own cost and expense) any defects in the Sublease Premises with respect to which (a) were not readily discoverable during the Initial Inspection, (b) Subtenant notifies Sublandlord in writing on or before the Inspection Outside Date (with time being of the essence with respect thereto), and (c) would materially interfere with Subtenant's use and/or occupancy of the Sublease Premises; it being agreed, however, that:
- (1) any disputes between Sublandlord and Subtenant regarding whether or not any such defect(s) satisfies the requirements set forth in the foregoing clauses (a), (b) and (c) shall be resolved by expedited arbitration pursuant to the provisions of Subsection 35.07(b) of the Overlease;
- (2) the provisions of this Subparagraph 1D shall be null and void and of no further force and effect with respect to any such defects not identified in writing delivered to Sublandlord on or before the Inspection Outside Date; and
- (3) the provisions of this Subparagraph 1D shall not limit Subtenant's obligation, following Sublandlord's performance of any corrective work that may be required pursuant to the provisions of this Subparagraph 1D, to repair and/or maintain the Sublease Premises on an ongoing basis in accordance with the applicable provisions of this Sublease and/or the Overlease incorporated by reference herein.

## Annual Fixed Rent and Additional Rent.

- A. Subtenant covenants and agrees that, from and after the Commencement Date and through and including the Expiration Date, Subtenant shall pay to Sublandlord fixed rent ("Fixed Rent") for the Sublease Premises as follows:
- (i) for the period commencing on the Commencement Date and continuing through and including the date that is the last day of the calendar month in which the fifth (5<sup>th</sup>) year anniversary of the Commencement Date occurs (the "<u>First Rent Period</u>"), an amount equal to Three Million Twenty-Four Thousand Two Hundred Thirty-Two and 00/100 (\$3,024,232.00) Dollars per annum (of which \$234,982.83 is allocated to the lease by Sublandlord to Subtenant of the FF&E (as such term is defined in Subparagraph 17B below) currently located in the Sublease Premises), payable in equal monthly installments of \$252,019.33; and
- (ii) for the period commencing immediately following the last day of the First Rent Period and continuing through and including the date that is the last day of the calendar month in which the tenth (10<sup>th</sup>) year anniversary of the Commencement Date occurs (the "Second Rent Period"), an amount equal to Three Million Two Hundred Twenty-Eight Thousand Five Hundred Seventy-Two and 00/100 (\$3,228,572.00) Dollars per annum (of which \$250,860.04 is allocated to the lease by Sublandlord to Subtenant of the FF&E currently located in the Sublease Premises), payable in equal monthly installments of \$269,047.67; and
- (iii) for the period commencing immediately following the last day of the Second Rent Period and continuing through and including the Expiration Date, an amount equal to Three Million Four Hundred Thirty-Two Thousand Nine Hundred Twelve and 00/100 (\$3,432,912.00) Dollars per annum (of which \$266,737.26 is allocated to the lease by Sublandlord to Subtenant of the FF&E currently located in the Sublease Premises), payable in equal monthly installments of \$286,076.00.

- B. Fixed Rent shall be payable in equal monthly installments in advance on the first day of each calendar month during the Term, without any deduction, offset, abatement, defense and/or counterclaim whatsoever, except as expressly set forth herein. Subtenant shall pay the first full monthly installment of Fixed Rent simultaneously with the execution and delivery of this Sublease, which payment shall be applied to the first full month of Fixed Rent coming due following the Rent Concession Period. The monthly installment of Fixed Rent payable on account of any partial calendar month during the Term, if any, shall be prorated.
- C. Notwithstanding anything to the contrary provided in Subparagraph 2A above, provided that Subtenant is not in default under this Sublease (after written notice of any such default shall have been given by Sublandlord to Subtenant and Subtenant's failure to cure such default within the applicable grace period set forth in this Sublease), Sublandlord hereby excuses Subtenant's obligation to pay Fixed Rent for the period beginning on the Commencement Date through the day immediately preceding the Rent Commencement Date (such period being referred to herein as the "Rent Concession Period"). As used in this Sublease, the "Rent Commencement Date" shall mean November 1, 2020.
- In addition to the Fixed Rent payable hereunder, Subtenant covenants to pay to Sublandlord, for periods occurring wholly or in part within the Term, as additional rent ("Additional Rent"), without any deduction, offset, abatement, defense and/or counterclaim whatsoever (except as expressly set forth herein): (i) from and after the first (1st) anniversary of the Commencement Date, an amount (the "Operating Payment") equal to Subtenant's Operating Share (as hereinafter defined) of the amount, if any, by which the Operating Expenses for such comparative year (any part or all of which falls within the Term) shall exceed Subtenant's Base Operating Year (as hereinafter defined); provided, however, that if the Term shall expire or be sooner terminated on other than the last day of a comparative year, then the Operating Payment in respect thereof shall be prorated to correspond to that portion of such comparative year occurring within the Term; (ii) from and after the first (1st) anniversary of the Commencement Date, an amount (the "PILOT Payment") equal to Subtenant's PILOT Share (as hereinafter defined) of the amount, if any, by which the PILOT Charges payable for any comparative year (any part or all of which falls within the Term) shall exceed Subtenant's Base PILOT Amount (as hereinafter defined); provided, however, that if the Term shall expire or be sooner terminated on other than the last day of a comparative year, then the PILOT Payment in respect thereof shall be prorated to correspond to that portion of such comparative year occurring within the Term; and (iii) all other amounts that are required to be paid (other than the fixed rent due under the Overlease) to Overlandlord pursuant to the Overlease and which are payable with respect to the Sublease Premises, including, without limitation, all amounts payable pursuant to Articles 3 (as modified by the immediately preceding clauses (i) and (ii) above), 7, 11, 14, 15, 24 and 34 of the Overlease for periods occurring wholly or in part within the Term as calculated in the manner provided for in the Overlease except that for purposes of this Subparagraph 2D: (a) the term "Base PILOT Amount" as defined in Subsection 3.01(i) of the Overlease shall mean Subtenant's Base PILOT Amount, (b) the "Base Operating Year" as defined in Subsection 3.01(b) of the Overlease shall mean Subtenant's Base Operating Year, (c) "Tenant's PILOT Share" as defined in Subsection 3.01(1) of the Overlease shall mean Subtenant's PILOT Share, and (d) "Tenant's Share" as defined in Subsection 3.01(f) of the Overlease shall mean Subtenant's Operating Share.

- E. For the purposes of this Sublease:
- (i) "Subtenant's Base Operating Year" shall mean the calendar year commencing on January 1, 2020.
- (ii) "Subtenant's Base PILOT Amount" shall mean the PILOT Charges (including, without limitation, any "BID Charges" referred to in Section 3.01 of the Overlease), as finally determined, for the 2020 calendar year, which shall be determined by averaging (a) the PILOT Year commencing July 1, 2019, and ending June 30, 2020, and (b) the PILOT Year commencing July 1, 2020, and ending June 30, 2021. By way of example only, if the PILOT Charges for the 2019/2020 PILOT Year were \$100,000, and the PILOT Charges for the 2020/2021 PILOT Year were \$120,000, the PILOT Charges for the 2020 calendar year would be equal to \$110,000.
  - (iii) "Subtenant's Operating Share" shall mean 1.688%.
  - (iv) "Subtenant's PILOT Share" shall mean 1.605%.
- F. Sublandlord shall furnish to Subtenant copies of Overlandlord's calculations of items of Additional Rent under the Overlease (including, without limitation, the "PILOT Statement" and "Landlord's Statement" referred to, respectively, in Sections 3.02 and 3.03 of the Overlease), and which pertain to the Sublease Premises (and redacted to the extent such calculations pertain to other premises), at the time payment thereof is requested from Subtenant, in any case, if and to the extent received by Sublandlord from Overlandlord (provided that failure of Sublandlord to deliver any such copies, statements and/or calculations from Overlandlord shall not be a defense to Subtenant's failure to make any such payments of such Additional Rent).
- G. In the event that Subtenant fails to make timely payment to Sublandlord of any installment of Fixed Rent or Additional Rent, Subtenant shall pay to Sublandlord, as Additional Rent, interest at the same rate and in the same manner as provided in the provisions of the Overlease with respect to the late payment of Fixed Rent. Notwithstanding the foregoing, if Subtenant shall timely deliver required payments to Sublandlord in accordance with this Sublease, Sublandlord, at Sublandlord's sole cost and expense, shall pay any late fees or interest due to Overlandlord as a result of Sublandlord's late delivery to Overlandlord of the corresponding payments.
- H. Subject to the provisions of Subparagraph 2I below, all payments of Fixed Rent and Additional Rent (with Fixed Rent and Additional Rent being collectively referred to herein as "Rent") shall be made by good and sufficient check (subject to collection) currently dated, drawn on a bank which is a member of the New York Clearing House or any successor thereto, issued directly from Subtenant, without endorsements, to the order of Sublandlord.
- I. Notwithstanding anything to the contrary contained in Subparagraph 2H above, provided that Sublandlord shall give Subtenant not less than thirty (30) days' notice thereof (which notice shall identify a domestic bank and contain appropriate wire instructions), Subtenant shall pay all future monthly installments of Fixed Rent and/or regularly

scheduled items of Additional Rent (collectively, "Recurring Additional Rent") at the office of such domestic bank, by wire transfer of immediately available federal funds, to the account of Sublandlord. On not less than thirty (30) days' notice, Sublandlord may thereafter revise or revoke such direction to pay Fixed Rent and/or Recurring Additional Rent by wire transfer.

- J. In the event that Additional Rent is due under the Overlease with respect to any period that precedes the Commencement Date or follows the Expiration Date, Subtenant's obligations hereunder on account of such Additional Rent shall be appropriately prorated.
- K. Sublandlord agrees to (i) at Subtenant's request, promptly furnish to Subtenant copies of any documentation evidencing the charges set forth in any demand for Additional Rent under the Overlease that pertains to the Sublease Premises (and redacted to the extent such documentation pertains to other premises), if and to the extent such documentation is received by Sublandlord from Overlandlord, and (ii) periodically audit Operating Expenses during the Term within the time periods permitted for such audits pursuant to the applicable provisions of the Overlease, and to share the results of such audits with Subtenant, provided that such audits need not be performed annually.
- L. Notwithstanding anything to the contrary contained in this Sublease, all sums of money, other than Fixed Rent, as shall become due and payable by Subtenant to Sublandlord under this Sublease shall be deemed to be Additional Rent, and Sublandlord shall have the same rights and remedies in the event of non-payment of Additional Rent as are available to Sublandlord for the non-payment of Fixed Rent.

#### Sublandlord Contribution.

Subject to the terms and conditions hereinafter set forth, Sublandlord agrees to provide a construction allowance ("Sublandlord's Contribution") to reimburse Subtenant for the cost expended by Subtenant to perform such work (if any) as shall be performed by or on behalf of Subtenant to prepare the Sublease Premises for Subtenant's initial occupancy thereof (such work, "Subtenant's Initial Work") during the twelve (12) month period (the "Eligible Reimbursement Period") commencing on the Commencement Date, in an aggregate amount not to exceed Four Hundred Eight Thousand Six Hundred Eighty and 00/100 (\$408,680.00) Dollars (i.e., \$10.00 per rentable square foot). Provided that Subtenant shall not then be in default (after notice of such default shall have been given to Subtenant) with respect to any of the terms, covenants or conditions to be performed or observed by Subtenant under this Sublease, then Subtenant shall pay the full amount of Sublandlord's Contribution to Subtenant within thirty (30) days following the last to occur of: (i) Subtenant's request for payment of Sublandlord's Contribution, which request may not be submitted to Sublandlord more than thirty (30) days after the expiration of the Eligible Reimbursement Period, (ii) completion of Subtenant's Initial Work in accordance with the provisions of Paragraph 19 below and the applicable provisions of the Overlease, (iii) the certification of Subtenant's architect that Subtenant's Initial Work has been completed in a good and workmanlike manner, to the satisfaction of Subtenant's architect, in accordance with the plans and specifications approved by Sublandlord and in compliance with all Legal Requirements, (iv) delivery by Subtenant to Sublandlord of waivers of lien from all contractors, subcontractors and materialmen who shall

have furnished materials or supplies or performed work or services in connection with Subtenant's Initial Work, (v) delivery by Subtenant to Sublandlord of true copies of final approvals of Subtenant's Initial Work by all governmental authorities having or asserting jurisdiction (including the New York City Department of Buildings), and (vi) delivery by Subtenant to Sublandlord of "as built" drawings with respect to Subtenant's Initial Work. Subtenant expressly agrees that Sublandlord's obligation to pay the Sublandlord's Contribution shall be conditioned upon Subtenant's timely compliance with the requirements set forth in clauses (i) - (vi) of this Subparagraph 3A. Notwithstanding anything to the contrary contained in this Subparagraph 3A, in the event that Subtenant is not entitled to Sublandlord's Contribution due to a default by Subtenant, then, Sublandlord agrees that, following Subtenant's cure of such default prior to the expiration of any applicable cure period set forth in this Sublease for such default, Sublandlord shall disburse to Subtenant such portion of Sublandlord's Contribution previously withheld due to such default provided that the other conditions set forth in this Subparagraph 3A shall have been satisfied.

- B. Sublandlord's obligation to pay Sublandlord's Contribution shall apply to that part of Subtenant's Initial Work performed during the Eligible Reimbursement Period that consists of (i) any demolition of the existing improvements located in the Sublease Premises and/or any installation of walls, partitions, fixtures, improvements and appurtenances permanently attached to or built into the Sublease Premises, including the following: mechanical systems, flooring, ceilings, bathrooms, duct work, electrical wiring, plumbing, millwork and supplemental air-conditioning systems (if any), affixed carpeting and other floor coverings (with all such work being referred to herein collectively as "hard costs"), and (ii) design fees, engineering fees, construction and/or project management fees (with all such fees being referred to herein collectively as "soft costs"); provided, however, that (a) in no event shall Sublandlord be required to pay more than twenty (20%) percent (i.e., \$81,736.00) of Sublandlord's Contribution for any such "soft costs" incurred in connection with the performance of Subtenant's Initial Work, and (b) neither such "hard costs" nor such "soft costs" shall include business and trade fixtures, machinery, equipment or other articles of personal property.
- 4. <u>Use of the Sublease Premises</u>. Subtenant shall use and occupy the Sublease Premises only for general and executive office use and customary incidental office uses (such as a typical office pantry, copy room and data room), and in accordance with the terms and conditions of the Overlease as modified by Overlandlord's Consent (as defined in Article 29 hereof) (the "<u>Permitted Use</u>"), and for no other purpose, and further covenants not to do any act that will result in a violation of the Overlease. Provided that Overlandlord shall provide its prior written approval therefor in Overlandlord's Consent (and subject to any additional requirements imposed by Overlandlord in Overlandlord's Consent in connection therewith), the Permitted Use may also include, and the Sublease Premises may be used for, audio, video and photography facilities within the Sublease Premises in an area not to exceed 2,000 square feet to include a pod cast studio, sound studio, main audio/video studio, adjoining control rooms and a photography studio or words of similar import permitting Subtenant to use a portion of the Sublease Premises therefor (the "<u>Proposed Audio Use</u>").

## Incorporation of Overlease Terms.

A. All capitalized and other terms not otherwise defined herein shall have the meanings ascribed to them in the Overlease, unless the context clearly requires otherwise.

Except as herein otherwise expressly provided, all of the terms, provisions, covenants and conditions contained in the Overlease are hereby made a part hereof, other than as set forth in Paragraph 9 below or elsewhere in this Sublease, and except to the extent that such terms, provisions, covenants or conditions of the Overlease are inapplicable or modified by Section 9 below or other provisions of this Sublease. The rights and obligations contained in the Overlease are, during the term of this subletting, hereby imposed upon the respective parties hereto, with Sublandlord being substituted for "Landlord", and Subtenant being substituted for "Tenant", with respect to the Overlease; provided, however, that Sublandlord shall not be liable to Subtenant for any failure in performance resulting from the failure in performance by Overlandlord under the Overlease of the corresponding covenant of the Overlease, and Sublandlord's obligations hereunder are accordingly conditional where such obligations require such parallel performance by Overlandlord. Notwithstanding anything to the contrary contained in or omitted from Paragraph 9 below, it is expressly agreed that Sublandlord shall not be obligated to perform any obligation that is the obligation of Overlandlord under the Overlease. Sublandlord shall have no liability to Subtenant by reason of the default of Overlandlord under the Overlease. Subtenant recognizes that (x) Sublandlord is not in a position and shall not be required to render any of the services or utilities, to make or perform repairs, maintenance, replacements, restorations, remediation, encapsulation, alterations, additions or improvements or to perform any of the obligations required of Overlandlord by the terms of the Overlease, (y) all representations of "Landlord" in the Overlease shall be the obligation of Overlandlord (and not of Sublandlord), and any references to "the date hereof" in such representations shall be deemed to be references to the date of the applicable document (and not to the date of this Sublease), and (z) all charges stated in the Overlease as being current "as of the date hereof" (or words having the same meaning) shall be deemed to be the charges as of the date of the applicable document (and not as of the date of this Sublease). Sublandlord agrees, however, that Subtenant (a) shall be entitled to all services provided by Overlandlord during the Term under the Overlease available to Subtenant for the Sublease Premises, and (b) shall use reasonable efforts to enforce Sublandlord's rights and remedies against Overlandlord under the Overlease for the benefit of Subtenant upon Subtenant's written request therefor (and to forward (I) to Overlandlord any notices or requests for consent as Subtenant may reasonably request, and (II) to Subtenant any responses from Overlandlord with respect to such notices or requests) and to use commercially reasonable efforts to cause Overlandlord to perform all Overlease terms, covenants and provisions on Overlandlord's part applicable to the Sublease Premises to be performed for the benefit of Subtenant. Subtenant shall promptly reimburse Sublandlord for any and all actual out-of-pocket costs that Sublandlord may incur in expending such efforts, and Subtenant does hereby indemnify and agree to hold Sublandlord harmless from and against any and all claims, liabilities, damages, costs and expenses (including, without limitation, reasonable attorney's fees and disbursements) incurred by Sublandlord in expending such efforts. Subtenant acknowledges that the failure of Overlandlord to provide any services or comply with any obligations under the Overlease shall not entitle Subtenant to any abatement or reduction in Rent payable hereunder, except as expressly set forth in Subparagraph 7D below.

- Nothing contained in this Subparagraph 5B shall require Sublandlord to institute any suit or action to enforce any such rights; provided, however, that, at the request of Subtenant, Sublandlord shall permit Subtenant to institute an action or proceeding against Overlandlord in the name of Sublandlord to enforce Sublandlord's rights and Overlandlord's obligations under the Overlease that are applicable to Subtenant and the Sublease Premises, provided that: (a) subject to the provisions of the last sentence of this Subparagraph 5B(ii), Subtenant shall not then be in default (of which default Subtenant shall have theretofore been given notice) under any of the terms, covenants or conditions of this Sublease; (b) such action shall be prosecuted at the sole cost and expense of Subtenant, and Subtenant shall agree to indemnify and hold Sublandlord harmless from and against any and all claims, liabilities, damages, costs and expenses (including, without limitation, reasonable attorney's fees and disbursements) incurred or suffered by Sublandlord in connection with such action or proceeding; (c) Subtenant shall use reputable counsel who is recognized as being competent in the particular matter under consideration, and who is reasonably acceptable to Sublandlord, (d) Sublandlord shall determine in the exercise of Sublandlord's reasonable judgment that any such action or proceeding is a bona-fide attempt by Subtenant to enforce Sublandlord's rights or Overlandlord's obligations under the Overlease that are applicable to Subtenant and the Sublease Premises; and (e) Sublandlord shall determine in the exercise of Sublandlord's reasonable good faith judgment that there are no other practical methods available to Sublandlord for obtaining the performance of Overlandlord's obligations under the Overlease (it being agreed that, if Sublandlord shall determine that there are other practical methods available to obtain the performance of such obligations, Sublandlord promptly shall exercise the same). In connection with any such action or proceeding against Overlandlord in the name of Sublandlord, Subtenant shall make no filings with any court or arbitrator, and/or serve no papers on any party, without having first submitted the same to Sublandlord for Sublandlord's review and approval (which approval shall not be unreasonably withheld or delayed). Any violation of the requirements set forth in the immediately preceding sentence by or on behalf of Subtenant shall constitute an immediate revocation of Sublandlord's consent to Subtenant's instituting an action or proceeding against Overlandlord in the name of Sublandlord. Supplementing the provisions of clause (a) of this Subparagraph 5B(ii), with respect to any action proposed to be prosecuted by Subtenant in the name of Sublandlord for which Sublandlord has refused permission solely by reason of Subtenant having then been in default, Sublandlord shall permit the prosecution of such action by Subtenant if (and after) Subtenant shall cure such default (and any other default hereunder) prior to the expiration of the applicable cure period, provided that the conditions set forth in clauses (b) through (e) of this Subparagraph 5B(ii) shall then still be satisfied.
- C. Wherever the Overlease refers to the "<u>Premises</u>", such references for the purposes hereof shall be deemed to refer to the Sublease Premises.
- D. Wherever the Overlease refers to the "<u>Lease</u>", such references for the purposes hereof shall be deemed to refer to this Sublease.
- E. Wherever the Overlease refers to the "Fixed Rent" or "Fixed Annual Rent", such references for the purposes hereof shall be deemed to refer to Fixed Rent.

- F. Wherever the Overlease refers to the "Additional Charges" or "Additional Rent", such references for the purposes hereof shall be deemed to refer to Additional Rent.
- G. Wherever the Overlease refers to the "rent" or "rental", such references for the purposes hereof shall be deemed to refer to Rent.
- H. Wherever the Overlease refers to "notices" (including, without limitation, in Article 29 of the Overlease) or any notice, demand, statement, consent, approval, request or any other communication between the parties thereto, such references for the purposes hereof shall be deemed to refer to a notice described in Subparagraph 15A of this Sublease.
- I. Wherever the Overlease refers to an obligation commencing on the "Commencement Date" or the "Rent Commencement Date", such obligation shall be deemed to commence on the Commencement Date of this Sublease.
- J. Wherever the Overlease refers to the "Expiration Date", the same shall be deemed to refer to the Expiration Date of this Sublease.
- K. Sublandlord represents to Subtenant that as of the date hereof, the Overlease annexed hereto as <a href="Exhibit G">Exhibit G</a> and made a part hereof is a true and complete copy of the Overlease, except as to certain intentionally omitted provisions, which provisions are expressly made inapplicable to Subtenant and the Sublease Premises.
- L. Sublandlord represents to Subtenant that none of the redacted provisions of the Overlease have any material adverse effect on Subtenant or on Subtenant's use, enjoyment and occupancy of the Sublease Premises pursuant to the terms of this Sublease.
- M. Sublandlord represents to Subtenant that, to its knowledge as of the date hereof, (i) the Overlease is in full force and effect, (ii) Sublandlord has received no written notice of default from the Overlandlord which default remains uncured on the date hereof, and (iii) Overlandlord is not in default under the terms and conditions of the Overlease to the best knowledge of Sublandlord as of the date hereof.
- N. Sublandlord represents to Subtenant that, to its knowledge (without any duty to conduct any investigation or make any inquiry) as of the date hereof and solely with respect to the Sublease Premises (excluding any portion of the Demised Premises that is not part of the Sublease Premises): (i) Sublandlord is not aware of any ongoing problems with Overlandlord's ability and willingness to provide services to the Sublease Premises that the Overlandlord is required to provide under the express provisions of the Overlease, and (ii) Sublandlord is not aware of any material problems with the condition or operation of the Building systems serving the Sublease Premises.

## Sublease Subject to Overlease.

A. This Sublease is expressly made subject and subordinate to all of the terms and conditions of the Overlease and to any matters to which the Overlease is or shall be subordinate, except as specifically provided to the contrary in this Sublease, to the extent

applicable to the Sublease Premises. Subtenant hereby assumes and covenants that, throughout the Term, Subtenant shall observe and perform all of the provisions of the Overlease, to the extent applicable to the Sublease Premises, which are to be observed and performed by the tenant thereunder. Subtenant covenants that Subtenant shall not do any act, matter or thing that will be, result in, or constitute a violation or breach of or a default under the Overlease; it being expressly agreed to by Subtenant that any such violation, breach or default shall constitute a material breach by Subtenant of a substantial obligation under this Sublease. Subtenant hereby agrees that Subtenant shall indemnify and hold Sublandlord harmless from and against all claims, liabilities, penalties and expenses, including, without limitation, reasonable attorneys' fees and disbursements, arising from or in connection with any default by Subtenant in Subtenant's performance of those terms, covenants and conditions of the Overlease that are or shall be applicable to Subtenant, as above provided, and all amounts payable by Subtenant to Sublandlord on account of such indemnity shall be deemed to be Additional Rent hereunder and shall be payable upon demand. In any case where the consent or approval of Overlandlord shall be required pursuant to the Overlease, Sublandlord's consent shall also be required hereunder. Sublandlord covenants that Sublandlord shall not knowingly do any act, matter or thing or omit to take any action which will be, result in, or constitute a violation or breach of or a default under the Overlease that will result in a termination thereof during the term of this Sublease or that would have any material adverse effect on Subtenant's leasehold estate hereunder, or Subtenant's use and enjoyment of the Sublease Premises.

Subtenant covenants and agrees that, in the event of termination, reentry or dispossess by Overlandlord under the Overlease by reason of a default on the part of Sublandlord (as tenant under the Overlease), Overlandlord may, at its option, take over all of the right, title and interest of Sublandlord under this Sublease, and Subtenant shall, at Overlandlord's option, attorn to Overlandlord pursuant to the then executory provisions of this Sublease, except that Overlandlord shall not be (i) liable for any previous act or omission of Sublandlord under this Sublease which occurs prior to the date Overlandlord succeeds to the rights of Sublandlord hereunder unless such act or omission continues from and after the date Overlandlord so succeeds to the interest of Sublandlord hereunder, (ii) subject to any credit, offset, claim, counterclaim, demand or defense that Subtenant may have against Sublandlord, (iii) bound by any previous modification of the Sublease made without Overlandlord's written consent thereto or by any previous prepayment of more than one (1) month's Rent made more than one (1) month prior to the due date therefor (except if required pursuant to the express terms of this Sublease), (iv) bound by any covenant of Sublandlord to undertake or complete any construction of the Sublease Premises or any portion thereof, (v) required to account for any security deposit of Subtenant other than any security deposit actually delivered to Overlandlord by Sublandlord, (vi) bound by any obligation to make any payment to Subtenant or grant any credits, except for services, repairs, maintenance and restoration provided for under this Sublease to be performed after the date of such attornment, (vii) responsible for any monies owing by Overlandlord to the credit of Sublandlord, or (viii) required to remove any person occupying the Sublease Premises or any part thereof.

C. Subtenant agrees to be bound, for all purposes of this Sublease, by any modifications or amendments to the Overlease. Sublandlord agrees not to (i) amend or modify the Overlease in any way that would (a) discriminate against Subtenant, (b) increase Subtenant's monetary obligations under this Sublease, (c) increase Subtenant's material non-

monetary obligations under this Sublease (other than to a de minimis extent), (d) shorten the term hereof (other than in accordance with the provisions of Articles 19 or 20 of the Overlease with respect to a casualty or condemnation) or decrease Subtenant's rights, services or privileges under this Sublease applicable to the Sublease Premises with respect to the Permitted Use of the Sublease Premises, or (e) which would otherwise adversely affect Subtenant's rights or obligations hereunder (other to a de minimis extent), or (ii) permit the same to be cancelled or terminated, in each case, without Subtenant's prior written consent, in Subtenant's sole discretion, provided, however, that Sublandlord shall have the right to terminate this Sublease, and this Sublease shall be deemed terminated, in the event that the Overlease is terminated in accordance with the provisions of the Overlease (including, without limitation, Articles 19 or 20 thereof).

### 7. Electricity; Services.

- A. Commencing on the Commencement Date, Subtenant shall pay to Sublandlord, as Additional Rent, all amounts billed by Overlandlord for electricity furnished to the Sublease Premises (including, without limitation, for electricity furnished to any supplemental air-conditioning units) at a rate equal to the Landlord's Rate (as such term is defined in Section 14.02 of the Overlease), plus any administrative charges set forth in the Overlease. Subtenant shall maintain, repair and replace the existing submeter(s) (and any replacements thereof) at Subtenant's own cost and expense, and any replacement submeter(s) shall be of the same make and design as the submeter being replaced, or if the same make and design is unavailable, an equivalent make and design as the submeter being replaced. Sublandlord represents to Subtenant that, to the best of its knowledge, the submeter(s) existing in or serving the Sublease Premises are in good working order and condition as of the date hereof.
- B. Commencing on the Commencement Date, Subtenant shall pay to Sublandlord all amounts billed by Overlandlord for Building services furnished to, or in connection with, the Sublease Premises, including, without limitation, freight elevator service, condenser water for supplemental air-conditioning, after-hours air-conditioning and after-hours heating, each at Sublandlord's actual cost therefor in accordance with the Overlease.
- C. Modifying the provisions of Subsection 15.10(b) of the Overlease, as such provisions are applicable to this Sublease, Subtenant (at Subtenant's cost) shall have the right to utilize a pro rata amount of condenser water furnished to Sublandlord with respect to the Demised Premises under the Overlease. Subtenant shall pay to Sublandlord, as Additional Rent, all costs in connection with Subtenant's installation of any supplemental air-conditioning equipment, connections of the same to the Building's condenser water system, and draw of condenser water in accordance with the provisions of Section 15.10 of the Overlease.
- D. Subtenant shall not be entitled to a rent abatement for any failure by Overlandlord to fulfill or furnish an obligation or service to the Sublease Premises pursuant to the provisions of Section 35.04 of the Overlease, unless (i) Sublandlord (as tenant under the Overlease) shall be entitled to, and shall actually receive, a rent abatement with respect to the Sublease Premises pursuant to the terms of said Section 35.04; it being understood and agreed that Subtenant shall not be entitled to any abatement under this Sublease if the abatement granted to Sublandlord under the Overlease is on account of any portion of the Demised Premises that is

not part of the Sublease Premises, or (ii) such failure on the part of Overlandlord was caused by the gross negligence or willful misconduct of Sublandlord, but in no event shall Sublandlord have any liability for consequential damages or lost profits in connection therewith. If Sublandlord shall be entitled to a rent abatement or refund from the Overlandlord with respect to the Sublease Premises for any failure by Overlandlord to fulfill or furnish an obligation or service to the Sublease Premises pursuant to the provisions of Section 35.04 or otherwise under the Overlease with respect to the Sublease Premises, then Sublandlord shall promptly notify Subtenant hereunder, and if Subtenant shall have already paid for any such obligation or service that was not performed or fulfilled by Overlandlord, and provided that Sublandlord actually receives any refund or credit, Sublandlord shall refund to Subtenant the portion thereof, if any, that shall have been paid by Subtenant therefor. Sublandlord's obligations under this Subparagraph 7D shall survive the expiration or sooner termination of the Term.

- 8. Occupancy/Sales and Use Tax. If any commercial rent or occupancy tax shall be levied with regard to the Sublease Premises from and after the Commencement Date, Subtenant shall pay the same either to the taxing authority, or any sales and use tax shall be levied in connection with Subparagraph 17A below, then Subtenant shall pay the same either to the taxing authority, or, if appropriate, to Sublandlord, not less than twenty (20) days before the applicable due date of each and every such tax payment. Solely for the purposes of Sublandlord's remedies in the event of a failure by Subtenant to timely pay any amounts required hereunder, such amounts shall be deemed to be Additional Rent. In the event that any such tax payment shall be made by Subtenant to Sublandlord, Sublandlord shall remit the amount of such payment to the taxing authority on Subtenant's behalf.
- 9. <u>Non-Applicability of Certain Provisions of the Overlease</u>. The following provisions of the Overlease shall not be incorporated in this Sublease by reference, or shall be incorporated with the changes noted herein:
- The following provisions of the Original Overlease: all references A. to "Named Tenant" shall be deemed to be refer only to Sublandlord and shall not be applicable to Subtenant, except with respect to the references to "Named Tenant" in Articles 7, 39 and 40 thereof, which references shall be deemed to refer to Maven Coalition, Inc. or any Tenant's Successor of Mayen Coalition, Inc. or Tenant's Affiliate of Mayen Coalition, Inc. to whom this Sublease is assigned in accordance with the applicable provisions hereof and of the Overlease that is the then Subtenant hereunder (collectively, "NYM"); Section 1.01, Subsections 1.02(a) and (b); Section 1.03, Subsection 1.04(a); Section 1.05; Section 1.06; clause (ii) of Section 1.07; Section 1.13; Section 1.14; Subsection 2.01(b) and Subsection 2.01(c); the ancillary uses listed in clauses (vi), (ix) and (x) of Subsection 2.02(a) and any other rights in the Original Overlease specific to headquarters occupancy of a national retailer comparable to Sublandlord (as opposed to customary office use); the references to "Landlord's books and records" in Subsections 3.03(e) and 35.19 shall be deemed deleted and replaced with "Overlandlord's books and records"; Section 5.06 and all other references to, or obligations to deliver (including, without limitation, as a condition to subordination), any Nondisturbance Agreements under Article 5; Subsection 7.10(f); Section 7.17; 7.18; the last sentence of Section 9.03 and any other references to self-insurance; the reference to "Landlord" in Section 9.06 shall be deemed to be deleted and replaced with "Overlandlord"; the reference to submission of prior notice of any Decorative Work or drawings for other work by e-mail in Sections 11.01 and 11.08 (unless Sublandlord

shall have given prior written consent to Subtenant with respect to such submission); the proviso in the penultimate sentence of Section 14.02; the proviso with respect to the first 250 hours of after-hours freight elevator service in the penultimate sentence of clause (i) of Subsection 15.02(c); clause (iii) of Subsection 15.02(c); the proviso with respect to third-party cleaning contractor in the last sentence of clause (i) of Subsection 15.02(e); the second sentence of Subsection 15.11(a); Subsection 15.11(b); Subsection 15.12(a); Section 15.15; Section 15.16; Subsection 15.17(b); Section 15.18; Section 16.12; Subsection 22.02(e); Article 28; Article 29; Article 31; Subsection 33.01(b); the references to "Landlord" in Article 33 shall be deemed to be deleted and replaced with "Overlandlord"; the last sentence of Subsection 35.20(a); Section 35.23; Article 36; Article 38 (other than, to the extent applicable, Subsection 38.01(a) through (d), Section 38.02, and Section 38.03) and all other references to the Work Allowance, Supplemental Work Allowance or Work Credit; Article 39; Article 40; Article 41; Article 42, Article 44, and all other references to the "Guaranty" or "Guarantor"; Exhibits H, J, K, L, N, P, Q, R, S, T, U, V and W.

- B. The entirety of paragraph 3 of the First Amendment.
- C. The entirety of the Signage Letter.
- 10. <u>Assignment and Subletting</u>. Modifying (to the extent of any inconsistency between such provisions and this Paragraph 10) the provisions of Article 7 of the Overlease, as such provisions are applicable to this Sublease:
- Subtenant, on its own behalf and on behalf of its heirs, distributees, executives, administrators, legal representatives, successors and assigns, covenants and agrees that Subtenant shall not, by operation of law or otherwise: (i) assign, whether by merger, consolidation or otherwise, mortgage or encumber its interest in this Sublease, in whole or in part, or (ii) sublet, or permit the subletting of, the Sublease Premises or any part thereof, or (iii) permit the Sublease Premises or any part thereof to be occupied or used for desk space, mailing privileges or otherwise by any person or entity other than Subtenant without complying with the provisions of Article 7 of the Overlease (as if Subtenant were the tenant under the Overlease) and obtaining the prior written consent of Sublandlord and Overlandlord in each instance. Without limiting the foregoing, Sublandford shall have the same rights and options under this Sublease that Overlandlord has under Article 7 of the Overlease. Provided that Subtenant shall not then be in default (after Tenant has received notice thereof) with respect to any provisions of the Sublease, Sublandlord shall not unreasonably withhold, condition or delay Sublandlord's consent to an assignment or subletting that shall have been consented to by Overlandlord, and as between Sublandlord and Subtenant only (and without prejudice to any rights of Overlandlord under the Overlease), (a) in the case of any sale of substantially all assets, merger, consolidation, or transfer of a majority of equity and/or voting securities of Subtenant, no consent of Sublandlord shall be required if Subtenant or its applicable successor or acquiror has assets, capitalization and a net worth (as determined in accordance with generally accepted accounting principles and certified to Sublandlord in writing by the chief financial officer of Subtenant or its successor or acquiror, as the case may be) immediately after such transaction equal to or greater than the assets, capitalization and net worth of Subtenant (as determined in accordance with generally accepted accounting principles and certified to Sublandlord in writing by the chief financial officer of Subtenant) immediately prior to such transaction (it being agreed that the required

assets, capitalization and net worth as required hereunder of Subtenant, its successor or acquirer may be combined with the assets, capitalization and net worth of Guarantor in order to satisfy the requirements of this Subparagraph), and (b) Subtenant shall be permitted to perform a transfer to a Tenant Affiliate (as defined in Section 7.02 of the Overlease), in accordance with, and subject to the provisions of Section 7.02 of the Overlease, provided however, in the case of either (a) or (b) above, Guarantor shall not be released from its obligations under the Guaranty. Any violation of the provisions of this Subparagraph 10A by Subtenant shall constitute a material default under this Sublease.

- B. Subtenant shall reimburse Sublandford on demand for all actual out-of-pocket costs (including, without limitation, all reasonable legal fees and disbursements, as well as the costs of making investigations as to the acceptability of the proposed assignee or subtenant and any costs payable by Sublandford to Overlandford) that may be incurred by Sublandford in connection with a request by Subtenant that Sublandford and/or Overlandford consent to any proposed assignment or sublease.
- C. Subtenant hereby waives any claim against Sublandlord for money damages that Subtenant may have based upon any refusal of Sublandlord to consent to an assignment or subletting pursuant to the provisions of this Sublease.
- D. Any attempted assignment or subletting made contrary to the provisions of this Paragraph 10 shall be null and void. No consent by Sublandlord or Overlandlord to any assignment or subletting shall in any manner be considered to relieve Subtenant from obtaining Sublandlord's and Overlandlord's express written consent to any further assignment or subletting. Notwithstanding any assignment or subletting, Subtenant shall remain fully liable for the payment of Fixed Rent and Additional Rent due and to become due hereunder and the performance of all of Subtenant's other obligations under this Sublease. The provisions of this Paragraph 10 shall apply to each and every assignment or sublease that Subtenant proposes to enter into during the Term. For the purposes of this Paragraph 10, "sublettings" shall be deemed to include all sub-sublettings as well as sublettings.
- E. (i) If Subtenant is a corporation, the direct or indirect transfer and/or exchange of fifty (50%) percent or more (aggregating all prior transfers) of the shares of Subtenant or of the shares of any corporation of which Subtenant is a direct or indirect subsidiary, including transfers by operation of law and including a related or unrelated series of transactions, shall be deemed an assignment of this Sublease for purposes of this Paragraph 10.
- (ii) If Subtenant is a partnership, the direct or indirect transfer of fifty (50%) percent or more (aggregating all prior transfers) of the partnership interests of Subtenant, including transfers by operation of law and including a related or unrelated series of transactions, shall be deemed an assignment of this Sublease for all purposes of this Paragraph 10.
- (iii) If Subtenant is a limited liability company, the direct or indirect transfer of fifty (50%) percent or more (aggregating all prior transfers) of the membership interests of Subtenant, including transfers by operation of law and including a

related or unrelated series of transactions, shall be deemed an assignment of this Sublease for all purposes of this Paragraph 10.

- F. Supplementing the provisions of Subsection 7.11(h) of the Overlease, in no event shall Subtenant (or any of its agents or employees) publicly list or advertise the rental rate or any of the other terms or provisions of the Overlease, and such prohibition shall be deemed incorporated into the conditions set forth in said Subsection 7.11(h).
- G. For purposes of Section 7.14 of the Overlease (as the same is incorporated herein by reference), (i) the phrase "fixtures, leasehold improvements, equipment, furniture, furnishings or other personal property" in the definition of "Assignment Profit" in Subsection 7.14(b) shall be deemed to also include any of the FF&E, and (ii) the term "Sublease Profit" shall mean, in any year of this Sublease, (a) any rents, additional charges or other consideration paid to Subtenant by the sub-subtenant (or any subtenant of such sub-subtenant) that is in excess of the Rent accruing during such year of the Term in respect of the sub-subleased space (at the rate per square foot payable by Subtenant hereunder) pursuant to the terms hereof, and (b) all sums paid for the sale or rental of any of Subtenant's fixtures, leasehold improvements, equipment, furniture or other personal property (including, without limitation, the FF&E), less, in the case of the sale thereof, the then net unamortized or undepreciated portion (determined on the basis of Subtenant's income tax returns) thereof, which net unamortized amount shall be deducted from the sums paid in connection with such sale in equal monthly installments over the balance of the term of the sub-sublease (each such monthly deduction to be in an amount equal to the quotient of the net unamortized amount, divided by the number of months remaining in the term of this Sublease).

#### 11. Insurance.

- A. Subtenant shall, at its own cost and expense, obtain, maintain and keep in force, from and after the date of this Sublease, for the benefit of Sublandlord, Subtenant, Overlandlord and such other parties as are named in the Overlease, all insurance that Sublandlord is required to maintain pursuant to Articles 9 and 11 of the Overlease with respect to the Sublease Premises.
- B. Sublandiord, Overlandlord and such other parties as are required to be named pursuant to the Overlease shall be named as additional insureds in said policies and shall be protected against all liability occasioned by an occurrence insured against. All of said policies of insurance shall be: (i) written as "occurrence" policies, (ii) written as primary policy coverage and not contributing with or in excess of any coverage which Sublandlord may carry and (iii) satisfy all requirements set forth in the Overlease. Said policies shall also provide that the insurer will give Sublandlord at least thirty (30) days prior written notice of cancellation of said policy or of any material modification thereof, and shall comply with all of the provisions of the Overlease. Subtenant shall deliver to Sublandlord the policies of insurance or certificates thereof, together with evidence of the payment of premiums thereon simultaneously with Subtenant's execution of this Sublease, and shall thereafter furnish to Sublandlord, at least thirty (30) days prior to the expiration of any such policies and any renewals thereof, a new policy or certificate in lieu thereof, with evidence of the payment of premiums thereon.

- C. Subtenant shall pay all premiums and charges for all of said policies, and, if Subtenant shall fail to make any payment when due or carry any such policy (after Tenant has been given notice thereof), Sublandlord may, but shall not be obligated to, make such payment or carry such policy, and the amount paid by Sublandlord, with interest thereon at the maximum legal rate of interest from the date of such payment or the issuance of such policy, shall be repaid to Sublandlord by Subtenant on demand, and all such amounts so repayable, together with such interest, shall be deemed to constitute Additional Rent hereunder. Payment by Sublandlord of any such premium, or the carrying by Sublandlord of any such policy, shall not be deemed to waive or release the default of Subtenant with respect thereto.
- D. Notwithstanding anything to the contrary contained in Article 9 of the Overlease, except to the extent caused by or due to the negligence of Sublandlord, its agent, employees or contractors, Subtenant agrees to defend, indemnify and hold harmless Sublandlord, and the agents, partners, shareholders, directors, officers and employees of Sublandlord, from and against all damage, loss, liability, cost and expense (including, without limitation, engineers', architects' and attorneys' fees and disbursements) resulting from any of the risks referred to in this Paragraph 11. Such indemnification shall operate whether or not Subtenant has placed and maintained the insurance specified in this Paragraph 11, and whether or not proceeds from such insurance actually are collectible from one or more of Subtenant's insurance companies.
- 12. Brokerage. Subtenant represents and warrants to Sublandlord that no broker other than Cushman & Wakefield, Inc. and CBRE, Inc. (collectively, the "Broker") was instrumental in consummating this Sublease, and that no conversations or prior negotiations were had with any broker concerning the subletting of the Sublease Premises. Subtenant shall indemnify and hold Sublandlord harmless from and against any claims for brokerage commissions or similar fees claimed by any person or entity (other than the Broker), claiming to have dealt with Subtenant in connection with this Sublease. Sublandlord shall indemnify and hold Subtenant harmless from and against any claims for brokerage commissions or similar fees claimed by any person or entity (including the Broker), claiming to have dealt with Sublandlord in connection with this Sublease. Sublandlord agrees to pay the Broker all commissions and other fees to which the Broker may be entitled in connection with this Sublease in accordance with one or more separate agreements between Sublandlord and the Broker.
- 13. Access; Change in Facilities. Supplementing the provisions of Article 16 and Section 35.09 of the Overlease, as such provisions are applicable to the Sublease Premises, Subtenant hereby (i) acknowledges the rights granted to Sublandlord, Overlandlord and other parties (as the case may be) pursuant to Article 16 and Section 35.09 of the Overlease, (ii) agrees that neither Sublandlord nor Overlandlord shall have any liability to Subtenant in connection with the exercise of such rights in accordance with said Article 16 and Section 35.09, and (iii) agrees to cooperate with Overlandlord to the extent that Sublandlord, as tenant under the Overlease, is required to cooperate with Overlandlord pursuant to the provisions of said Article 16 and Section 35.09.
- 14. <u>Assignment of the Overlease</u>. The term "Sublandlord" as used in this Sublease means only the tenant under the Overlease, at the time in question, so that, if Sublandlord's interest in the Overlease is assigned, Sublandlord shall be thereupon released and

discharged from all covenants, conditions and agreements of Sublandlord hereunder accruing with respect to the Overlease from and after the date of such assignment, but such covenants, conditions and agreements shall be binding on the assignee until thereafter assigned.

## 15. Notices and Cure Periods; Default and Remedies.

A. All notices hereunder to Sublandlord or Subtenant shall be given in writing and delivered by hand, national overnight courier or mailed by certified or registered mail, return receipt requested, to the addresses set forth below:

If to Sublandlord:

Saks & Company LLC 225 Liberty Street New York, New York 10281 Attention: Senior Vice President, Real Estate Legal

If to Subtenant

Maven Coalition, Inc. 225 Liberty Street New York, New York 10281 Attention: Douglas B. Smith, CFO

with a copy to (in the case of a default or termination):

Golenbock Eiseman Assor Bell & Peskoe LLP 711 Third Avenue New York, New York 10017 Attention: David M. Rubin, Esq.

- B. By notice given in the aforesaid manner, either party hereto may notify the other as to any change as to where and to whom such party's notices are thereafter to be addressed.
- C. The effective date of any notice shall be the date such notice is delivered (or the date that such receipt is refused, if applicable).
- D. In connection with the incorporation by reference of notice and other time limit provisions of the Overlease into this Sublease (and except with respect to actions to be taken by Subtenant for which shorter time limits are specifically set forth in this Sublease, which time limits shall control for the purposes of this Sublease), the time limits provided in the Overlease for the giving or making of any notice by the tenant thereunder to Overlandlord, the holder of any mortgage, the lessor under any ground or underlying lease or any other party, or for the performance of any act, condition or covenant or the curing of any default by the tenant thereunder, or for the exercise of any right, remedy or option by the tenant thereunder, are changed for the purposes of this Sublease, by shortening the same in each instance: (i) to forty-

five (45) calendar days with respect to all such periods of sixty (60) or more calendar or business days, (ii) to twenty calendar days with respect to all such periods of thirty (30) or more calendar or business days but less than sixty (60) calendar or business days, and (iii) by five (5) business days with respect to all such periods less than thirty (30) calendar or business days, except that, with respect to periods of ten (10) business days or less, the time period shall be reduced by two (2) business days; but in any and all events to a time limit enabling Sublandlord to give any notice, perform any act, condition or covenant, cure any default, and/or exercise any option within the time limit relating thereto as contained in the Overlease. Subtenant shall, immediately upon receipt thereof, notify Sublandlord of any notice served by Overlandlord upon Subtenant under any of the provisions of the Overlease or with reference to the Sublease Premises. Subtenant shall immediately furnish notice to Sublandlord of any action taken by Subtenant to cure any default under, or comply with any request or demand made by Overlandlord and/or Sublandlord in connection with, the Overlease (pertaining to the Sublease Premises) or this Sublease.

16. <u>Binding Effect</u>. The covenants, conditions and agreements contained in this Sublease shall bind and inure to the benefit of the parties hereto and their respective legal representatives, successors and assigns (to the extent permitted hereunder).

#### 17. Condition of the Sublease Premises.

It is understood and agreed that all understandings and agreements heretofore had between the parties are merged in this Sublease, which alone fully and completely expresses their agreements, and that the same are entered into after full investigation, neither party relying upon any statement or representation made by the other and not embodied in this Sublease. Other than as set forth is Subparagraph 1A above and this Subparagraph 17A, Subtenant acknowledges that Subtenant has inspected the Sublease Premises and agrees to accept possession of the Sublease Premises in "as is" and "where is" condition on the Commencement Date, and other than as set forth in Paragraph 3 above, Sublandlord is not required to make any contribution for work to be performed by Subtenant, or perform work of any kind, nature or description to prepare the Sublease Premises for Subtenant's occupancy. Sublandlord represents to Subtenant that, to its knowledge (without any duty to conduct any investigation or make any inquiry) and solely with respect to the Sublease Premises (excluding any portion of the Demised Premises that is not part of the Sublease Premises): (i) the Building systems and utilities that Overlandlord is required to provide to the Sublease Premises pursuant to the express provisions of the Overlease are in good working order and condition, and (to the extent applicable) shall be in compliance with applicable legal requirements, on the Commencement Date; (ii) no violation of applicable legal requirements exists that would prevent Subtenant from obtaining permits for the construction of permitted alterations in the Sublease Premises.

- B. Notwithstanding the foregoing, on the Commencement Date, Sublandlord shall deliver the Sublease Premises to Subtenant, and Subtenant shall accept the Sublease Premises (the following clauses (i) and (ii) shall be collectively referred to as the "Delivery Conditions"):
- (i) with all personal property of Sublandlord removed by Sublandlord (excluding the artwork in the Sublease Premises, as more particularly described in

clause (iii) below, including removal of signage identifying Sublandlord, at Sublandlord's own expense; and

- (ii) with all office furnishings. fixtures and equipment listed on the schedule attached hereto as <a href="Exhibit C">Exhibit C</a> and made a part hereof (the "FF&E") remaining in the Sublease Premises, except for those items listed on the schedule attached hereto as <a href="Exhibit D">Exhibit D</a> and made a part hereof that will be removed from the Sublease Premises, at Sublandlord's expense, on or before the Commencement Date; and
- with all artwork listed on the schedule attached hereto as Exhibit F and made a part hereof (the "Artwork") remaining in the Sublease Premises, subject to the provisions of this clause (iii). Subtenant agrees that Sublandlord shall have the right, at any time prior to or during the Term, to remove the Artwork from the Sublease Premises, at Sublandlord's expense, upon at least thirty (30) days' prior written notice to Subtenant. Subtenant hereby agrees that the Artwork is the sole and exclusive property of Sublandlord and shall be insured by Sublandlord. Subtenant shall not encumber the Artwork or any portion thereof with any lien, security interest, or other encumbrance. Except in the case of an emergency to preserve the Artwork or in the case that Subtenant is directed to do so by Sublandlord, in either of which cases Sublandlord shall be immediately notified by telephone and in writing, Subtenant shall not remove, relocate, deface, modify or disturb any of the Artwork without Sublandlord's prior written consent, which consent may be withheld in the exercise of Sublandlord's sole discretion (which consent shall not be unreasonably withheld, conditioned or delayed with respect to relocations within the Sublease Premises that are performed with reasonably appropriate care). Subtenant shall pay no rent to Sublandlord for the use of the Artwork in the Sublease Premises as contemplated hereby.
- C. Sublandlord makes no representations as to the condition of the FF&E remaining in the Sublease Premises as of the Commencement Date, and, Subtenant (a) acknowledges and agrees that Subtenant has inspected the FF&E, and (b) shall accept the FF&E in "as-is" and "where-is" condition on the Commencement Date. Subtenant shall repair, maintain and replace, as applicable, the FF&E in the Sublease Premises to maintain the same in good order and condition, normal wear and tear excepted. Sublandlord shall have no obligation to repair or replace any of the FF&E. At the scheduled expiration of the Term (unless elected otherwise by Sublandlord following the sooner termination of this Sublease as a result of a default by Subtenant hereunder), ownership of such FF&E shall transfer to Subtenant, and, to the extent that Sublandlord would be required to do the same pursuant to the Overlease, Subtenant shall remove the FF&E from the Sublease Premises at Subtenant's sole cost and expense, failing which Sublandlord may remove the same and charge to Subtenant the cost of such removal.
- D. Subtenant shall not be entitled to a rent abatement as a result of the discovery of any Hazardous Materials in the Sublease Premises during the performance of any Subtenant's Alterations, unless Sublandlord (as tenant under the Overlease) shall be entitled to and shall actually receive a rent abatement with respect to the Sublease Premises pursuant to the terms of Subsection 35.20(b) of the Overlease; it being understood and agreed that Subtenant shall not be entitled to any abatement under this Sublease if the abatement granted to Sublandlord under the Overlease is on account of any portion of the Demised Premises that is not part of the Sublease Premises.

- E. Subtenant acknowledges and agrees that any and all alterations, installations, renovations or other items of work necessary to prepare the Sublease Premises for Subtenant's initial occupancy shall be performed by Subtenant (subject to the provisions of Paragraph 18 below and the applicable provisions of the Overlease), at Subtenant's own cost and expense.
- 18. At End of Term. Modifying (to the extent of any inconsistency between such provisions and this Paragraph 18) the provisions of Articles 21 and 34 of the Overlease, as such provisions are applicable to the Sublease Premises:
- A. Upon the expiration or sooner termination of this Sublease, Subtenant shall vacate and surrender the Sublease Premises in the condition required pursuant to the terms of the Overlease (including, without limitation, the removal of any Specialty Alterations and/or Required Specialty Alterations as set forth in Section 12.01(b) of the Overlease). Without limiting the foregoing, Subtenant shall forthwith repair any damage to the Sublease Premises caused by any removal from the Sublease Premises of any "Subtenant's Alterations" (as such term is hereinafter defined) or of any of Subtenant's furniture, moveable trade fixtures, improvements or any other property so removed from the Sublease Premises. Provided that this Sublease shall not have been terminated prior to the Expiration Date by reason of a default on the part of Subtenant, Sublandlord shall not require the removal or restoration of any of Subtenant's Alterations, except if and to the extent that Overlandlord shall require the removal or restoration thereof. In no event shall Subtenant be responsible for the removal and restoration of any Alterations existing in the Sublease Premises on the Commencement Date, including, any Specialty Alterations and any Required Specialty Alterations (as such terms are defined in the Overlease).
- The parties recognize and agree that the damage to Sublandlord resulting from any failure by Subtenant to timely surrender possession of the Sublease Premises as aforesaid will be substantial and will exceed the amount of the monthly installments of the Fixed Rent payable hereunder. Subtenant therefore agrees that if possession of the Sublease Premises is not surrendered to Sublandlord in the condition required pursuant to the terms of the Overlease on the Expiration Date or sooner termination of this Sublease, then, in addition to any other right or remedy Sublandlord may have hereunder or at law or in equity, Subtenant shall pay to Sublandlord for each month and for each portion of any month during which Subtenant holds over in the Sublease Premises after the Expiration Date or sooner termination of this Sublease, a sum equal to one and one-half (1.5) times the higher of (i) the aggregate of the portion of the Fixed Rent and Recurring Additional Rent which were payable under this Sublease with respect to the last month of the Term, and (ii) an amount equal to the then market rental value of the Sublease Premises as shall be established by Sublandlord giving notice to Subtenant of Sublandlord's good faith estimate of such market rental value, which market rental value may be disputed by Subtenant in accordance with the procedure set forth in Subsection 34.01(a) of the Overlease. In addition to making all required payments under this Subparagraph 18B, Subtenant shall, in the event of Subtenant's failure to surrender the Sublease Premises in accordance with Articles 21 and 34 of the Overlease, as modified by this Paragraph 18 and in the manner aforesaid, also indemnify and hold Sublandlord harmless from and against any and all cost, expense, damage, claim, loss or liability resulting from any delay or failure by Subtenant in so surrendering the Sublease Premises, including any consequential damages suffered by

Sublandlord by reason of claims made by third parties, including, without limitation, any claims made by any succeeding occupant founded on such delay or failure, and any payments required to be made by Sublandlord to Overlandlord by reason of such delay or failure by Subtenant to surrender the Sublease Premises, and any and all reasonable attorneys' fees, disbursements and court costs incurred by Sublandlord in connection with any of the foregoing. Nothing herein contained shall be deemed to permit Subtenant to retain possession of the Sublease Premises after the Expiration Date or sooner termination of this Sublease, and no acceptance by Sublandlord of payments from Subtenant after the Expiration Date or sooner termination of this Sublease shall be deemed to be other than on account of the amount to be paid by Subtenant in accordance with the provisions of this Paragraph 18, which provisions shall survive the Expiration Date or sooner termination of this Sublease.

- 19. <u>Subtenant's Alterations</u>. Modifying (to the extent of any inconsistency between such provisions and this Paragraph 19) the provisions of Article 11 of the Overlease that have been incorporated into this Sublease, as such provisions are applicable to the Sublease Premises:
- A. Any and all alterations, additions, substitutions, improvements and decorations proposed to be made by Subtenant (hereinafter collectively referred to as "Subtenant's Alterations") in the Sublease Premises shall be subject to: (i) Sublandlord's prior written consent, which consent shall not be unreasonably withheld, conditioned or delayed if (x) such Subtenant's Alterations are non-structural, (y) such Subtenant's Alterations are made entirely within the Sublease Premises, are visible only within the Sublease Premises and do not affect or involve any portion of the Building outside of the Sublease Premises, and (z) such Subtenant's Alterations shall not affect any of the mechanical, electrical, sanitary and/or any other systems of the Building or increase Subtenant's use of any such systems; and (ii) Overlandlord's prior written consent. Notwithstanding anything to the contrary in the foregoing but subject to Subparagraph 19D below, Subtenant shall have the right, without being required to obtain Sublandlord's consent, to perform Decorative Changes (as hereinafter defined).
- B. In any instance where Overlandlord shall withhold consent to a Subtenant's Alteration, then Sublandlord's consent to such Subtenant's Alteration shall be deemed withheld, and Sublandlord shall not be deemed unreasonable in withholding such consent.
- C. In any instance where Overlandlord shall withhold consent to Subtenant's choice of contractor, then Sublandlord's consent to such choice of contractor shall be deemed withheld, and Sublandlord shall not be deemed unreasonable in withholding such consent; provided, however, that Sublandlord shall not withhold Sublandlord's consent to any contractor first approved by Overlandlord.
- D. Supplementing the provisions of Subparagraph 19A above, Subtenant shall have the right, without being required to obtain Sublandlord's consent, to perform Subtenant's Alterations in or to the interior portions of the Sublease Premises, which do not require the issuance of a building permit or any other governmental authorization and which are purely decorative in nature (e.g., painting and the installation or removal of carpeting or wall coverings; collectively, "Decorative Changes"), provided that such Decorative Changes are made

entirely within the interior portions of the Sublease Premises and do not cost in excess of the Decorative Changes Threshold, in the aggregate, over a twelve month period, but Subtenant shall nonetheless comply with all of the other requirements governing Subtenant's Alterations set forth in this Sublease and the Overlease. For purposes hereof, the term "Decorative Changes Threshold" shall mean an amount equal to (i) \$10.00, multiplied by (ii) the rentable square foot area (measured in accordance with the "Standard" set forth in the Overlease) of the Sublease Premises (which \$10.00 shall be increased on each January 1 occurring during the term of this Sublease by the percentage increase in the CPI (as such term is defined in the Overlease) that shall have accumulated during the preceding twelve (12) month period) with respect to all Subtenant's Alterations performed as part of the same project.

- 20. Rules and Regulations. Subtenant shall, and Subtenant shall cause all of Subtenant's agents, employees, licensees and invitees to, fully and promptly comply with all requirements of the rules and regulations of the Building and related facilities, copies of which are attached to the Overlease as Exhibits D and E thereof. Subtenant acknowledges that Overlandlord shall at all times have the right to change such rules and regulations or to promulgate other rules and regulations in such manner as may be reasonable for safety, care or cleanliness of the Building and related facilities or premises, and for preservation of good order therein, all of which rules and regulations, changes and amendments will be forwarded to Subtenant in writing and shall be carried out and observed by Subtenant. Subtenant shall further be responsible for the compliance with such rules and regulations by the employees, servants, agents, visitors, licensees and invitees of Subtenant. In the event of any conflict between the provisions of this Sublease and the provisions of such rules and regulations, then the provisions of such rules and regulations shall control.
- 21. No Recording. Neither party shall have the right to record this Sublease (or any memorandum thereof), and the same shall not be recorded.
- 22. Waiver of Trial By Jury. The respective parties hereto shall and they hereby do waive trial by jury in any action, proceeding or counterclaim brought by either of the parties hereto against the other (except for personal injury or property damage) on any matters whatsoever arising out of or in any way connected with this Sublease, the relationship of Sublandlord and Subtenant, Subtenant's use or occupancy of the Sublease Premises, or for the enforcement of any remedy under any statute, emergency or otherwise. If Sublandlord commences any summary proceeding against Subtenant, Subtenant will not interpose any counterclaim of whatever nature or description in any such proceeding (unless failure to impose such counterclaim would preclude Subtenant from asserting in a separate action the claim which is the subject of such counterclaim), and will not seek to consolidate such proceeding with any other action which may have been or will be brought in any other court by Subtenant.
- 23. <u>Miscellaneous</u>. This Sublease is made in the State of New York, and shall be governed by and construed under the laws thereof. This Sublease supersedes any and all other or prior understandings, agreements, covenants, promises, representations or warranties of or between the parties (which are fully merged herein). The headings in this Sublease are for purposes of reference only, and shall not limit or otherwise affect the meaning hereof. Whenever necessary or appropriate, the neuter gender as used herein shall be deemed to include the masculine and feminine; the masculine to include the feminine and neuter; the feminine to

include the masculine and neuter; the singular to include the plural; and the plural to include the singular. This Sublease shall not be binding upon Sublandlord for any purpose whatsoever unless and until Sublandlord has delivered to Subtenant a fully executed duplicate original hereof

- 24. <u>Damage or Destruction</u>. Modifying (to the extent of any inconsistency between such provisions and this Paragraph 24) and supplementing those provisions of Article 19 of the Overlease that have been incorporated into this Sublease, as such provisions are applicable to the Sublease Premises:
- A. Subtenant shall not be entitled to a rent abatement as a result of all or a portion of the Sublease Premises being damaged or rendered untenantable by fire or other cause, unless Sublandlord, as tenant under the Overlease, shall be entitled to and shall actually receive a rent abatement with respect to such damaged portion of the Sublease Premises pursuant to the terms of Article 19 of the Overlease; it being understood and agreed that Subtenant shall not be entitled to any abatement under this Sublease if the abatement granted to Sublandlord under the Overlease is on account of any portion of the Demised Premises that is not part of the Sublease Premises.
- B. Sublandlord's sole obligation with respect to delivering any notice, statement and/or estimate required by Article 19 of the Overlease shall be limited to the obligation to deliver to Subtenant a copy of any such notice, statement or estimate prepared by or on behalf of Overlandlord (which relates to the Sublease Premises), if and to the extent the same are received by Sublandlord from Overlandlord.
- C. Subtenant acknowledges and agrees that any and all obligations of "Landlord" described in Article 19 of the Overlease to repair or pay the cost of repairs in the event of a fire or other cause shall be the obligation of Overlandlord (and not of Sublandlord). Nothing contained in this Sublease shall be construed as limiting Sublandlord's right to terminate the Overlease (and thereby terminate this Sublease) in accordance with Subsection 19.03(b) of the Overlease.
- 25. <u>Valid Authority</u>. Subtenant hereby represents and warrants to Sublandlord that:
- A. Subtenant (i) is duly organized, validly existing and in good standing under the laws of its jurisdiction of formation, (ii) is duly qualified (if foreign) and authorized to do business in the State of New York (with a copy of evidence thereof to be supplied to Sublandlord upon request), and (iii) has the full right and authority to enter into this Sublease; and
- B. The execution, delivery and performance of this Sublease by Subtenant: (i) has been duly authorized, (ii) does not conflict with any provisions of any instrument to which Subtenant is a party or by which Subtenant is bound, and (iii) constitutes a valid, legal and binding obligation of Subtenant.
- 26. <u>Failure to Give Possession</u>. If Sublandlord shall be unable to give possession of the Sublease Premises to Subtenant by any specified date, Sublandlord shall not be

subject to any liability for failure to give possession on said date and the validity of this Sublease shall not be impaired under such circumstances, nor shall the same be construed to extend the term of this Sublease, but the Fixed Rent applicable to such portion of the Sublease Premises shall be abated (provided that Subtenant is not responsible for the inability to obtain possession) until Sublandlord shall have delivered possession to Subtenant. The provisions of this Paragraph 25 shall be considered an express agreement governing any case of Sublandlord's failure to deliver possession of the Sublease Premises, and any law now or hereafter in force which is inconsistent with the provisions of this Paragraph 26 shall have no application in such case.

#### 27. Directory Listings; Signage.

- A. Modifying the provisions of Subsection 15.09(a) of the Overlease, as such provisions are applicable to this Sublease, Subtenant (at Subtenant's cost) shall have the right to maintain a pro rata portion of listing spaces or slots (electronic or otherwise) in the Building's directory permitted to be maintained by Sublandlord under the Overlease.
- B. Subject to the applicable provisions of the Overlease and Subtenant obtaining Sublandlord's approval as to the precise location, dimensions and motif thereof, Sublandlord shall permit Subtenant to install an identification sign (that merely contains Subtenant's name and/or logo), at Subtenant's own cost and expense, on Subtenant's entrance to the Sublease Premises and in the 27th floor elevator lobby (i) in a design and location, and installed in a manner, approved by Sublandlord (which approval shall not be unreasonably withheld, conditioned or delayed), and (ii) provided any such identification signs are maintained during, and removed at the expiration or sooner termination of, the Term by Subtenant (at Subtenant's own cost and expense).
- 28. <u>Condemnation</u>. Modifying (to the extent of any inconsistency between such provisions and this Paragraph 28) and supplementing those provisions of Article 20 of the Overlease that have been incorporated into this Sublease, as such provisions are applicable to the Sublease Premises:
- A. Subtenant shall not be entitled to any award as a result of all or a portion of the Sublease Premises being taken by condemnation or in any other manner for any public or quasi-public use or purpose during the Term, unless Sublandlord, as tenant under the Overlease, shall be entitled to and shall actually receive an award with respect to such taken portion of the Sublease Premises pursuant to the terms of Article 20 of the Overlease; it being understood and agreed that Subtenant shall not be entitled to any award under this Sublease if the award granted to Sublandlord under the Overlease is on account of any portion of the Demised Premises that is not part of the Sublease Premises.
- B. Subtenant acknowledges and agrees that any and all obligations of "Landlord" described in Section 20.05 of the Overlease to repair or pay the cost of repairs in the event of a taking of less than the whole of the Building and/or the Land, or in the event of a taking for a temporary use or occupancy of all or any part of the Sublease Premises, that does not result in a termination of this Sublease shall be the obligation of Overlandlord (and not of Sublandlord). Nothing contained in this Sublease shall be construed as limiting Sublandlord's

right to terminate the Overlease (and thereby terminate this Sublease) in accordance with Section 20.02 of the Overlease.

- Consent of Overlandlord under the Overlease. This Sublease shall have 29. no effect unless and until Overlandlord shall have given written consent hereto. Promptly following the execution of this Sublease, Sublandlord and Subtenant shall use commercially reasonable efforts to obtain Overlandlord's consent hereof and to the Proposed Audio Use ("Overlandlord's Consent"). Sublandlord shall be responsible for all costs and expenses payable to Overlandlord in connection with Overlandlord's Consent, provided however, that Subtenant shall be responsible for any costs or fees charged by Overlandlord to review any proposed plans and specifications charged in connection with any proposed Alterations to be performed by Subtenant, including, without limitation, for the Proposed Audio Use (the "Alteration Review Costs"). If Overlandlord does not provide Overlandlord's Consent for any reason whatsoever within sixty (60) days after the date hereof, then either Sublandlord or Subtenant may elect to cancel this Sublease by giving notice to the other party after the expiration of said 60-day period, but prior to the issuance of Overlandlord's Consent. Subtenant acknowledges that Subtenant may be required to execute and deliver Overlandlord's Consent as a condition precedent to the execution thereof by Overlandlord. Subtenant agrees that Subtenant shall promptly execute and deliver to Sublandlord Overlandlord's Consent provided that the same is reasonably acceptable to Subtenant. Notwithstanding anything to the contrary contained in this Paragraph 29, in the event that Overlandlord shall have forwarded a form of Overlandlord's Consent to Sublandlord within said 60-day period, but the same shall not have been executed by all parties thereto for any reason whatsoever, then said 60-day period shall be extended by an additional period of sixty (60) days, during which period Sublandlord and Subtenant shall diligently and in good faith take all reasonable acts necessary to obtain Overlandlord's Consent (with the date upon which Overlandlord, Sublandlord and Subtenant have all executed such Overlandlord's Consent, the "Consent Date"). If either party shall have given notice of cancellation to the other party (in accordance with the provisions of this Paragraph 29), then: (i) Sublandlord shall not be obligated to take any further action to obtain Overlandlord's Consent, (ii) Sublandlord shall refund to Subtenant the installment of Fixed Rent paid by Subtenant at the execution of this Sublease, (iii) if a Letter of Credit has been previously delivered to Sublandlord, Sublandlord shall return the Letter of Credit to Subtenant, (iv) this Sublease shall thereupon be deemed null and void and of no further force and effect, and neither of the parties hereto shall have any rights or claims against the other, and (v) Subtenant shall reimburse Sublandlord for any Alteration Review Costs.
- 30. OFAC. As an inducement to Sublandlord to enter into this Sublease, Subtenant hereby represents and warrants that: (i) Subtenant is not, nor is Subtenant owned or controlled directly or indirectly by, any person, group, entity or nation named on any list issued by the Office of Foreign Assets Control of the United States Department of the Treasury ("OFAC") pursuant to Executive Order 13224 or any similar list or any law, order, rule or regulation or any Executive Order of the President of the United States as a terrorist, "Specially Designated National and Blocked Person" or other banned or blocked person (with any such person, group, entity or nation being hereinafter referred to as a "Prohibited Person"); (ii) Subtenant is not (nor is it owned or controlled, directly or indirectly, by any person, group, entity or nation that is) acting directly or indirectly for or on behalf of any Prohibited Person; and (iii) from and after the effective date of the above-referenced Executive Order, Subtenant (and any

person, group, or entity that Subtenant controls, directly or indirectly) has not conducted nor will conduct business nor has engaged nor will engage in any transaction or dealing with any Prohibited Person in violation of the U.S. Patriot Act or any OFAC rule or regulation, including any assignment of this Sublease or any subletting of all or any portion of the Sublease Premises, or permitting the Sublease Premises or any portion thereof to be used or occupied (on a permanent, temporary or transient basis), or the making or receiving of any contribution of funds, goods or services, to or for the benefit of a Prohibited Person in violation of the U.S. Patriot Act or any OFAC rule or regulation. In connection with the foregoing, it is expressly understood and agreed that (x) any breach by Subtenant of the foregoing representations and warranties shall be deemed a default by Subtenant under this Sublease and shall be covered by the indemnity provisions of this Sublease (as the same are incorporated by reference from the Overlease), and (y) the representations and warranties contained in this Paragraph 30 shall be continuing in nature and shall survive the expiration or earlier termination of this Sublease.

#### 31. Security.

Within five (5) Business Days following the Consent Date, Subtenant shall deposit with Sublandlord, the sum of Three Million Twenty-Four Thousand Two Hundred Thirty-Two and 00/100 (\$3,024,232.00) Dollars (the "Security Deposit Amount"), as security for the faithful performance and observance by Subtenant of all of the covenants, agreements, terms, provisions and conditions of this Sublease. Subtenant agrees that, if Subtenant shall default (beyond the expiration of any applicable notice and cure periods) with respect to any of the covenants, agreements, terms, provisions and conditions that shall be the obligation of Subtenant to observe, perform or keep under the terms of this Sublease, including the payment of the Fixed Rent and Additional Rent, Sublandlord may use, apply or retain the whole or any part of the security being held by Sublandlord (the "Security") to the extent required for the payment of any Fixed Rent and Additional Rent, or any other payments as to which Subtenant shall be in default beyond the expiration of any applicable notice and cure periods or for any monies which Sublandlord may expend or may be required to expend by reason of Subtenant's default in respect of any of the covenants, agreements, terms, provisions and conditions of this Sublease beyond the expiration of any applicable notice and cure periods, including any damages or deficiency in the reletting of the Sublease Premises, whether such damages or deficiency accrued before or after summary proceedings or other re-entry by Sublandlord. Sublandlord shall not be required to so use, apply or retain the whole or any part of the Security so deposited, but if the whole or any part thereof shall be so used, applied or retained, then Subtenant shall, upon demand, promptly deposit with Sublandlord an amount equal to the amount so used, applied or retained, so that Sublandlord shall have the entire Security Deposit Amount on hand at all times during the Term. In the event that Subtenant shall not then be in default after notice and the expiration of the applicable cure period of any of the terms, provisions, covenants, agreements and conditions of this Sublease, the Security shall be returned to Subtenant within thirty (30) days after the later to occur of (a) the Expiration Date, and (b) delivery of exclusive possession of the entire Sublease Premises to Sublandlord in the condition required hereunder. In the event of an assignment of Sublandlord's interest in, under or to this Sublease: (i) Sublandlord shall transfer the Security to the assignee or lessee or transferee, (ii) Sublandlord shall thereupon be released by Subtenant from all liability for the return of such Security, and (iii) Subtenant agrees to look solely to Sublandlord's successor for the return of said Security; it being agreed that the provisions hereof shall apply to every transfer or

assignment made of the Security to a new Sublandlord. Subtenant further covenants that Subtenant will not assign or encumber or attempt to assign or encumber the monies deposited herein as Security, and that neither Sublandlord nor Sublandlord's successors or assigns shall be bound by any such assignment, encumbrance, attempted assignment or attempted encumbrance. It is expressly understood that Subtenant shall not be entitled to receive any interest on the Security.

B. Notwithstanding anything to the contrary contained in Subparagraph 31A above, in lieu of a cash security deposit, Subtenant shall deliver to Sublandlord a clean, irrevocable, transferable and unconditional letter of credit (the "Letter of Credit") issued by and drawn upon B. Riley Financial, Inc. (hereinafter referred to as the "Issuing Bank") which Letter of Credit shall: (i) have a term of not less than one year, (ii) be in a form reasonably approved by Sublandlord, (iii) be for the benefit of Sublandlord, (iv) subject to Subparagraph 31D below, be for the Security Deposit Amount, (v) except as otherwise provided in this Subparagraph 31B, conform and be subject to International Standby Practices, ISP 98, ICC Publication No. 590 (or any revision thereof or successor thereto), (vi) be fully transferable by Sublandlord without any fees or charges therefor (or, if the Letter of Credit shall provide for the payment of any transfer fees or charges, the same shall be paid by Subtenant as and when such payment shall be requested by the Issuing Bank), (vii) provide that Sublandlord shall be entitled to draw upon the Letter of Credit upon presentation to the Issuing Bank of a sight draft accompanied by Sublandlord's written certification that Sublandlord is then entitled to draw upon the Letter of Credit pursuant to the terms of this Sublease, and (viii) provide that the Letter of Credit shall be deemed automatically renewed, without amendment, for consecutive periods of one year each year thereafter during the entire Term and for a period of sixty (60) days thereafter, unless the Issuing Bank shall send notice (the "Non-Renewal Notice") to Sublandlord by registered mail, return receipt requested, not less than ninety (90) days next preceding the then expiration date of the Letter of Credit that the Issuing Bank elects not to renew such Letter of Credit, in which case unless Subtenant shall have provided Sublandlord with an acceptable replacement Letter of Credit, Sublandlord shall have the right, by sight draft on the Issuing Bank, to receive the monies represented by the then existing Letter of Credit, and to hold and/or disburse such proceeds pursuant to the terms of Subparagraph 31A above as cash security. If Sublandlord shall fail, for any reason whatsoever, to draw upon the Letter of Credit within said ninety (90) day period, and the Letter of Credit shall expire prior to the sixtieth (60th) day following the Expiration Date, then Subtenant shall, upon demand, immediately furnish Sublandlord with a replacement Letter of Credit (which shall comply with all of the conditions set forth in the immediately preceding sentence), so that Sublandlord shall, subject to Subparagraph 31D, have the entire Security Deposit Amount on hand at all times during the Term and for a period of sixty (60) days thereafter. Subtenant acknowledges and agrees that the Letter of Credit shall be delivered to Sublandlord as security for the faithful performance and observance by Subtenant of all of the covenants, agreements, terms, provisions and conditions of this Sublease, and that Sublandlord shall have the right to draw upon the entire Letter of Credit in any instance in which Sublandlord would have the right to use, apply or retain the whole or any part of any cash security deposited with Sublandlord pursuant to Subparagraph 31A above. With respect to the Letter of Credit required herewith in lieu of a cash security all references to "Security" in Subparagraph 31A above shall be deemed to refer to the Letter of Credit, or any proceeds thereof as may be drawn upon by Sublandlord. Notwithstanding anything to the

contrary contained herein, the Security Deposit Amount and the Letter of Credit shall be subject to reduction as set forth in Subparagraph 31D below.

In the event that, at any time during the Term, (i) the Issuing Bank shall no longer satisfy the Minimum Required Public Rating (defined below) standard, or (ii) it becomes public knowledge that circumstances have occurred indicating that the Issuing Bank may be incapable of, unable to, or prohibited from honoring the then existing Letter of Credit (hereinafter referred to as the "Existing L/C") in accordance with the terms thereof, then, upon the happening of either of the foregoing, Sublandlord may send notice to Subtenant (hereinafter referred to as the "Replacement Notice") requiring Subtenant within twenty (20) days to replace the Existing L/C with a new letter of credit (hereinafter referred to as the "Replacement L/C") from a substitute Issuing Bank satisfying the Minimum Required Public Rating standard and otherwise satisfying the qualifications described in Subparagraph 31B above (collectively, the "LC Qualifications"). Upon receipt of a Replacement L/C satisfying the LC Qualifications, Sublandlord shall promptly return the Existing L/C to Subtenant, and such substitute Issuing Bank shall be thereafter deemed to be the Issuing Bank for the purposes of this Paragraph 31. In the event that (a) a Replacement L/C satisfying the LC Qualifications is not received by Sublandlord within the time specified, or (b) Sublandlord in good faith believes an emergency exists, then, in either event, upon not less than two (2) business days' notice to Subtenant, the Existing L/C may be presented for payment by Sublandlord and the proceeds thereof shall be held by Sublandlord in accordance with Subparagraph 31A above, subject, however, to Subtenant's obligation to replace such cash security with a new letter of credit satisfying the LC Qualifications. For the purposes of this Paragraph 31, the term "Minimum Required Public Rating" shall mean that the Issuing Bank has (x) a long-term unsecured debt rating of not less than "A+" by Standard & Poor's ("S&P") and a short-term senior unsecured debt rating of at least "Al" from S&P; (y) a long-term unsecured debt rating of not less than "A2" from Moody's and a short term senior unsecured debt rating of at least "Pl" from Moody's, or if no short-term debt rating exists, a long-term senior unsecured debt rating of at least "Al" from Moody's, and (z) for so long as the Issuing Bank is B. Riley Financial Inc. only (in which case the foregoing clauses (x) and (y) shall not apply), an investment grade rating of BBB+ by Egan-Jones Rating

D. Provided that Subtenant is not then in default (after Subtenant shall have theretofore been given notice of any such default, but subject to the provisions of the immediately following sentence) with respect to any of the terms, provisions, covenants, agreements and conditions of this Sublease, then, as of the third (3rd) anniversary of the Rent Commencement Date, the Security Deposit Amount shall be reduced to an amount equal to One Million Five Hundred Twelve Thousand One Hundred Sixteen and 00/100 (\$1,512,116.00) Dollars, it being agreed that at no time during the Term shall the Letter of Credit furnished to Sublandlord pursuant to this Subparagraph 31D be less than the amount equal to One Million Five Hundred Twelve Thousand One Hundred Sixteen and 00/100 (\$1,512,116.00) Dollars. Supplementing the provisions of the immediately preceding sentence, in the event that Subtenant shall be in default (after Subtenant shall have theretofore been given notice of any such default) hereof on the date that the reduction set forth in the immediately preceding sentence shall be scheduled to occur but for such default, and if (i) Subtenant shall have cured all such defaults within the applicable cure period after notice thereof shall have been given to Subtenant (with the date that Subtenant shall have cured the latest of all such defaults being hereinafter referred

to as the "<u>Burndown Cure Date</u>"), and (ii) Subtenant shall not then be in default (after Subtenant shall have theretofore been given notice of any such default) with respect to any of the terms, provisions, covenants, agreements and conditions of this Sublease, then, commencing on the Burndown Cure Date, Subtenant shall be permitted to reduce the amount of the Security Deposit Amount then held by Sublandlord in accordance with the provisions of the immediately preceding sentence.

- E. In connection with the reduction of the Security Deposit Amount then held by Sublandlord as set forth in Subparagraph 31D above, Subtenant shall deliver to Sublandlord a new Letter of Credit that satisfies the criteria set forth in Paragraph 31B above or an amendment to the existing Letter of Credit (which amendment must be acceptable to Sublandlord in all reasonable respects), and Sublandlord shall execute the amendment and such other documents as are reasonably necessary to reduce the amount of the Letter of Credit in accordance with the terms hereof.
- F. Subtenant acknowledges receipt of advice from Sublandlord to the effect that Sublandlord would not have entered into this Sublease but for Sublandlord's expectation that Sublandlord will, within five (5) business days following the Consent Date, receive the Letter of Credit, in a form reasonably acceptable to Sublandlord and otherwise satisfying the qualifications described in this Paragraph 31. Accordingly, Subtenant expressly agrees that if, for any reason whatsoever, the required Letter of Credit shall not have been delivered to Sublandlord by the date that is five (5) business days following the Consent Date, such non-delivery shall be a material default, whereupon Sublandlord shall be entitled to exercise all of the remedies available to Sublandlord pursuant to this Sublease with respect to the occurrence of a material default, including, without limitation, the right to terminate this Sublease (even if Subtenant shall otherwise be in full compliance with all of the other provisions of this Sublease).
- 32. <u>Guaranty</u>. Subtenant agrees to deliver to Sublandlord concurrently with the execution and delivery of this Sublease the guaranty ("<u>Guaranty</u>") of TheMaven, Inc. ("<u>Guarantor</u>"), which Guaranty shall be in the form annexed hereto as Exhibit "E".

[Remainder of Page Intentionally Left Blank]

IN WITNESS WHEREOF, Sublandlord and Subtenant have duly executed this Sublease as of the day and year first written above.

SUBLANDLORD:

SAKS & COMPANY LLC

By:

Name: IAN PUTNAM

Title: PRESIDENT, REAL ESTATE AND CHIEF CORPORATE DEVELOPMENT

OFFICER

SUBTENANT:

MAVEN COALITION, INC.

By:

Name: Douglas B Smith Title: Chief Financial Officer

DEBORAH R. SLATER
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01SL4773607
Qualified in New York County
Commission Expires March 6, 2023

Deboral R. Slater

# SUBTENANT ACKNOWLEDGEMENT

STATE OF	)							
	)	ss.:						
COUNTY OF	)							
On the anotary public in and for known to me or provename is subscribed to the in her/his capacity, and upon behalf of which the	d to me on he within ins I that by her	personally the basis o strument ar his signat	appeared of satisfact and acknow are on the	tory eviluled to the structure of the st	dence to to me that the inent, the inent.	be the ind at s/he exec	perso lividual we cuted the or the pe	nally /hose same
						cpires March 6,		

EXHIBIT A

Floor Plan of Sublease Premises

[To be inserted.]

A-1

# EXHIBIT B

# COMMENCEMENT DATE AGREEMENT

COMPANY LLC hereinafter referred to a	y of, 2020, between SAKS & s "Sublandlord", and Maven Coalition, Inc., alized terms not defined herein shall have the reinafter defined).
WITNESSETH:	
Sublease dated as of January, 2020 (her subleasing by Sublandlord to Subtenant of the	heretofore entered into a written indenture of einafter referred to as the "Sublease"), for the entire rentable area of the twenty-seventh (27 <sup>th</sup> ) berty Street, New York, New York 10281, all as
2. Sublandlord and Subtenant agree [was][shall be], 2020; the November 1, 2020; and the Expiration Date of the	the that the Commencement Date of the Term Rent Commencement Date of the Term shall be the Term shall be November 30, 2032.
IN WITNESS WHEREOF, Sublandlor Commencement Date Agreement as of the day at	rd and Subtenant have duly executed this nd year first above written.
SUI	BLANDLORD:
SAI	KS & COMPANY LLC
Ву:	
, and the second se	Name: Title:
SUI	BTENANT:
MA	VEN COALITION, INC.
Ву:	*
*	Name: Title:

# EXHIBIT C

# FF&E Items to Remain in the Sublease Premises

Date: 11/15/19

# L27: FF&E To Remain

Item	Description	Total Count
-	Black Mesh Desk Chair	357
	2 Draw 2 Shelf Cushioned File Cabinet	329
	4 Draw File Cabinet	26
	White 2 Door Cabinet with Silver Trim	7
\$ 50 a	75 Inch Monitor (Cypress)	1
	Gray Mesh Conference Room Chair	59

	Gray Fabric Scoop Task Chair with Chrome Legs	23
	Tan Fabric Common Area Side Chair	33
	Gary 4 Seat Sectional	4
9	24' Frosted Glass Common Area Side Table	10
9	30' Frosted Glass Common Area Side Table	3
A	White High Chair with Wood Legs	12
Maki II	White Lacquer High Top Table	2

	Marvel Under The Counter Ice Maker	2
	White Round Meeting Room Table with Chrome Claw Feet	8
35	White Round Meeting Room Table with Chrome Legs	6
	Single Workstation	344
	Gray 2 Draw, 2 Shelf White Surface File Cabinet	5
	Monogram Refrigerator with Freezer	1
	White 3 Shelf Cabinet	2

	Gray 2 Draw White Surface File Cabinet	1
9	Gray Mesh Desk Chair	i
7	Black Ribbed Leather Swivel Conference Chair with Chrome Legs	1
	Light Gray Fabric Task Chair with Chrome Legs	8
	3 Door White Credenza with Silver Trim	3
D	Light Gray Fabric Guest Chair with Black Arms, Chrome Legs	8
	Dark Gray Guest Chair with Black Arms, Chrome Legs	29

	65 Inch Monitor (Common Area)	3
	2 Draw White File Cabinet	2
	65 Inch Monitor(Common Area near Conference Table)	3
	Microwave Oven	4
	Monogram Refrigerator	3
9	Key Access Swipe Pads	8
	Racks In IDF Closets	All Existing

8	360 Viewing Security Cameras	13
	Still Security Cameras	17
70	Facial Recognition	1
	Room Reservation Systems	All Existing

C-6

# EXHIBIT D

# Personal Items to be Removed from the Sublease Premises

11/15/19

# L27: Personal Items To Remove

Item	Description	Total Count
	Coffee Maker	All Existing
	Printers	All Existing
\$ ×	Routers/Switches/Equip ment In IDF Closet	All Existing
	Artwork	All Existing
	Computer Monitors	All Existing
	Video Conferencing Equipment	All Existing

## EXHIBIT E

### **GUARANTY**

THIS GUARANTY (this "Guaranty") is made as of January \_\_\_\_\_\_, 2020, by the Maven INC., a Delaware corporation, having an address at 1500 Fourth Avenue, Suite 200, Seattle, Washington 98101 ("Guarantor"), to SAKS & COMPANY LLC, a Delaware limited liability company having an office at 225 Liberty Street, New York, New York 10281 ("Sublandlord").

### WITNESSETH:

WHEREAS, Sublandlord has been requested by Maven Coalition, Inc., a Nevada corporation, having an office at 225 Liberty Street, New York, New York 10281 ("Subtenant"), to enter into a proposed sublease agreement, dated as of the date hereof (the "Sublease"), whereby Sublandlord would let and demise unto Subtenant, and Subtenant would hire and rent from Sublandlord, the entire rentable portion of the twenty-seventh (27th) floor (the "Premises") of the building (the "Building") located at 225 Liberty Street, New York, New York;

WHEREAS, Guarantor directly or indirectly owns all of the shares in Subtenant, and Guarantor will derive substantial benefit from the execution and delivery of the Sublease; and

WHEREAS, Guarantor acknowledges that Sublandlord would not enter into the Sublease without the execution and delivery of this Guaranty by Guarantor;

NOW, THEREFORE, for and in consideration of the execution and delivery of the Sublease and other good and valuable consideration, the receipt and sufficiency whereof are hereby conclusively acknowledged by Guarantor, the parties hereto agree as follows:

I. <u>Definitions</u>. All capitalized terms used herein and not otherwise defined shall have the meanings respectively ascribed to them in the Sublease.

## II. Covenants of Guarantor. Guarantor does hereby:

Rent and Additional Rent (with such Fixed Rent and Additional Rent being hereinafter referred to collectively as the "Rent") and all other sums and charges payable by Subtenant under the Sublease, and the full and timely performance and observance of all covenants, terms, conditions, obligations and agreements under the Sublease in accordance with and subject to the terms therein provided to be performed and observed by Subtenant, its successors and assigns. Guarantor covenants to and agrees with Sublandlord that, if Subtenant, or any permitted successor or assignee of Subtenant, shall default at any time during the Term in the payment of Rent or other charges payable by Subtenant under the Sublease, or in the observance or performance of any of the terms, covenants or conditions of the Sublease on Subtenant's part to be observed or performed, in either event beyond any applicable notice and cure periods provided in the Sublease for the curing of such default, if any, then Guarantor will, upon written notice from Sublandlord, forthwith well and truly observe and perform said terms, covenants and conditions and pay to Sublandlord the Rent and other charges payable by Subtenant under the Sublease, and any arrears thereof that may remain due to Sublandlord, and Sublandlord's

successors and assigns, and all damages, costs and expenses in connection with the Sublease and this Guaranty, including, but not limited to, any damages payable pursuant to the Sublease that may arise as a result of Subtenant's insolvency or such default in the observance or performance of any of said terms, covenants or conditions;

- Covenant to and agree with Sublandlord that any demand, action, suit or proceeding brought against Guarantor to collect Rent or any other sums and charges payable under the Sublease for any month or months shall not prejudice in any way the rights of Sublandlord to collect any such deficiency for any subsequent month or months in any similar suit or proceeding;
- 3. Covenant to and agree with Sublandlord that Guarantor may, at Sublandlord's option, without prior notice or demand, be joined in any action or proceeding commenced by Sublandlord against Subtenant in connection with or based upon the Sublease or any term, covenant or condition thereof, that recovery may be had against Guarantor in such action or proceeding or in any independent action or proceeding against Guarantor without Sublandlord, its successors or assigns, first asserting, prosecuting, or exhausting any remedy or claim against Subtenant, its successors or assigns, or against any security of Subtenant, if any, held by Sublandlord under the Sublease, and that Guarantor will be conclusively bound in any jurisdiction by the judgment in any such action by Sublandlord against Subtenant as if Guarantor were a party to such action even though Guarantor is not joined as a party in such action;
- 4. Covenant to and agree with Sublandlord that this Guaranty shall be a continuing guarantee and shall remain in full force and effect notwithstanding any modifications or amendments of the Sublease, any releases or discharges of Subtenant (other than full release and complete discharge of all of Subtenant's obligations under the Sublease), any extension of time that may be granted by Sublandlord to Subtenant, or any other dealings or matters occurring between Sublandlord and Subtenant, the taking by Sublandlord of any additional guarantees from other persons or entities, the releasing by Sublandlord of any other guarantor, or Sublandlord's failure to perfect or release any security interest provided in the Sublease or any Sublandlord's lien provided by law, to all of which foregoing matters Guarantor hereby consents in advance;
- 5. Covenant to indemnify and save Sublandlord harmless from and against, and to promptly reimburse Sublandlord for, any and all loss, cost, liability, expense and damage, including, but not limited to, reasonable attorneys' fees, disbursements and court costs, that may arise by reason of Subtenant's default under the Sublease, Subtenant's insolvency or Guarantor's default hereunder;
- 6. Covenant to and agree with Sublandlord (i) that the validity of this Guaranty shall not be terminated, modified, affected, diminished or impaired by reason of any action that Sublandlord may take or fail to take against Subtenant, or by reason of any waiver of, or failure to enforce, any of the rights or remedies of Sublandlord under the Sublease or otherwise, by release of Subtenant from any of Subtenant's obligations under the Sublease or otherwise, or by (A) the release or discharge of Subtenant in any creditors' proceedings, receivership, bankruptcy, or other proceedings, (B) the impairment, limitation or modification of the liability of Subtenant or the estate of Subtenant in bankruptcy, or any remedy for the

enforcement of Subtenant's said liability under the Sublease, resulting from the operation of any present or future provision of the Federal Bankruptcy Code of 1986 (or any successor thereto) or other statute or from the decision of any court, or (C) the rejection or disaffirmance of the Sublease in any such proceedings; (ii) that the failure or refusal of Sublandlord to re-let the Premises or any part thereof in the event that Sublandford shall obtain possession thereof after Subtenant's insolvency or default shall not release or affect Guarantor's liability hereunder, nor shall Sublandlord be liable in any way whatsoever for failure to re-let the Premises or any part thereof nor, in the event the Premises are re-let, for failure to collect rent under any such reletting; (iii) that Sublandlord, at Sublandlord's option, may (A) re-let the Premises upon such rent and terms that Sublandlord, in Sublandlord's sole discretion, deems appropriate, and (B) make such alterations, repairs, replacements or decorations in the Premises or any part thereof as Sublandlord, in Sublandlord's sole judgment, considers advisable and necessary for the purpose of re-letting the Premises, and such re-letting and/or the making of such alterations or decorations shall not operate or be construed to release Guarantor from liability under this Guaranty; and (iv) if the Sublease shall be renewed, or the Term extended, for any period beyond the last day of the Term, either pursuant to any option granted under the Sublease or otherwise, or if the Subtenant holds over beyond the last day of the Term, the obligations hereunder of Guarantor shall extend and apply with respect to the full and faithful performance and observance of all of the covenants, terms and conditions of the Sublease, as so renewed or extended, and of any such modification thereof;

- 7. Waive notice of the acceptance of this Guaranty and of any and all defaults by Subtenant in the payment of Rent or other charges, and of any and all defaults by Subtenant in the performance of any of the terms, covenants or conditions of the Sublease on Subtenant's part to be observed or performed, and of any and all notices or demands that may be given by Sublandlord to Subtenant, whether or not required to be given to Subtenant under the terms of the Sublease;
- 8. Waive trial by jury of any and all issues arising in any action or proceeding between the parties, upon, under or in connection with this Guaranty or any and all negotiations and agreements in connection therewith;
- 9. Acknowledge that, this Guaranty is an absolute and unconditional guaranty of payment and of performance, and not merely of collection, with respect to any obligations that may accrue to Sublandlord from Subtenant under the provisions of the Sublease, and that this Guaranty shall be enforceable against Guarantor without the necessity of any suit or proceedings on Sublandlord's part of any kind or nature whatsoever, against Subtenant, or Subtenant's successors and assigns, and without the necessity of any notice of nonpayment, nonperformance or nonobservance or any notice of acceptance of this Guaranty or of any other notice or demand to which Guarantor might otherwise be entitled, all of which Guarantor hereby expressly waives in advance;
- 10. Covenant to and agree with Sublandlord that neither the validity of this Guaranty nor the obligations of Guarantor hereunder shall be terminated, affected or otherwise impaired in any way by reason of any assignment or transfer of all or any part of Subtenant's interest in the Sublease, or by any subletting or licensing of the Premises, or by any other third-party occupancy of the Premises allowed by Subtenant;

- 11. Covenant to and agree with Sublandlord that, until all the covenants and conditions in the Sublease on Subtenant's part to be performed and observed are fully performed and observed, Guarantor does hereby (i) waive any right of subrogation against Subtenant by reason of any payments or acts of performance by Guarantor hereunder, (ii) waive any right to enforce any remedy that Guarantor may have against Subtenant by reason of any such payment or performance, and (iii) subordinate any liability or indebtedness of Subtenant now or hereafter held by Guarantor to the obligations of Subtenant to Sublandlord under the Sublease;
- 12. Represent that Guarantor has the legal right and capacity to execute this Guaranty, and if this Guaranty shall be held ineffective or unenforceable, Guarantor shall be deemed to be a Subtenant under the Sublease with the same force and effect as if Guarantor were expressly named as a joint tenant therein with joint and several liability for all of the obligations of Subtenant under the Sublease; and
- 13. A. Acknowledge and agree that all disputes arising, directly or indirectly, out of, or relating to, this Guaranty and all actions to enforce this Guaranty shall be dealt with and adjudicated in the state courts of New York or the federal courts sitting in New York, and Guarantor hereby expressly and irrevocably submits the person of Guarantor to the jurisdiction of such courts in any suit, action or proceeding arising, directly or indirectly, out of, or relating to, this Guaranty or in any action to enforce this Guaranty. So far as is permitted under applicable law, this consent to personal jurisdiction shall be self-operative and no further instrument or action, other than service of process in one of the manners specified in this Paragraph 13 or as otherwise permitted by law, shall be necessary in order to confer jurisdiction upon the person of Guarantor in any such court.
- B. Provided that service of process is effected upon Guarantor in one of the manners specified in this Paragraph 13 or as otherwise permitted by law, irrevocably waive, to the fullest extent permitted by law, and agree not to assert, by way of motion, as a defense or otherwise (i) any objection that Guarantor may have or may hereafter have to the laying of the venue of any such suit, action or proceeding brought in such a court as is mentioned in Subparagraph 13(A) above, (ii) any claim that any such suit, action or proceeding brought in such a court has been brought in an inconvenient forum, or (iii) any claim that Guarantor is not personally subject to the jurisdiction of the above-named courts.
- C. Provided that service of process is effected upon Guarantor in one of the manners specified in this Paragraph 13 or as otherwise permitted by law, agree that final judgment in any suit, action or proceeding issued by a court of competent jurisdiction from which Guarantor has not or may not appeal or further appeal in any such suit, action or proceeding brought in such a court of competent jurisdiction (a "Final Judgment") shall be conclusive and binding upon Guarantor and may, so far as is permitted under applicable law, be enforced in the courts of any state or any federal court and in any other courts to which jurisdiction Guarantor is subject by a suit upon such Final Judgment, and that Guarantor will not assert any defense, counterclaim, or set off in any such suit upon such Final Judgment.
- D. Consent to process being served in any suit, action or proceeding of the nature referred to in this Guaranty either by (a) the mailing of a copy thereof

by registered or certified mail, postage prepaid, return receipt requested to Guarantor, at the Premises, or (b) serving a copy thereof personally upon Guarantor, at the Premises. Guarantor irrevocably waives, to the fullest extent permitted by law, all claim of error by reason of any such service and agrees that such service (x) shall be deemed in every respect effective service of process upon Guarantor in any such suit, action or proceeding, and (y) shall, to the fullest extent permitted by law, be taken and held to be valid personal service upon and personal delivery to Guarantor. Guarantor may designate a different address in the continental United States for purposes of this Subparagraph 13(D) from time to time and by notice given to Sublandlord by hand or by a nationally recognized overnight courier, and shall be deemed to have been delivered on the date of receipt thereof (or the date that such receipt is refused, if applicable), addressed to: SAKS & COMPANY LLC, 225 Liberty Street, New York, New York 10281. Sublandlord may designate a different address in the continental United States for purposes of this Subparagraph 13(D) from time to time and by notice given to Guarantor by hand or by a nationally recognized overnight courier, and shall be deemed to have been delivered on the date of receipt thereof (or the date that such receipt is refused, if applicable), to the address of Guarantor set forth in, or such other address as may be designated pursuant to, this Subparagraph 13(D).

Limitation on Increased Obligations After an Assignment. Notwithstanding anything to the contrary contained in this Guaranty, if, after a permitted assignment of the Sublease by Subtenant or an "Affiliate" (as hereinafter defined) to a person or entity that is not an Affiliate, Sublandlord enters into an agreement with such person or entity that modifies or amends the Sublease, then the scope of Guarantor's obligations under this Guaranty shall not include any obligation of Subtenant first contained in such amendment or modification, but the scope of this Guaranty shall continue to include all of the past and executory obligations of Subtenant that existed under the Sublease as if such amendment or modification had not been made. The foregoing limitation shall not apply to amendments or modifications entered into with the originally named Subtenant or any Affiliate; it being expressly agreed that Guarantor's obligations under this Guaranty shall include all obligations of Subtenant under any amendment or modification entered into with the originally named Subtenant or any Affiliate. For the purposes of this Guaranty, the term "Affiliate" shall mean any person or entity controlled by, controlling or under common control with the originally named Subtenant or any successor to the originally named Subtenant by purchase, merger, consolidation or otherwise.

# IV. Miscellaneous.

- The terms, provisions and covenants of this Guaranty shall be binding upon Guarantor and the respective heirs, legal representatives, successors and assigns of Guarantor, and shall inure to the benefit of Sublandlord and Sublandlord's successors and assigns.
- This Guaranty shall not be deemed waived or modified except as specifically set forth in a written instrument executed by Sublandlord and delivered to Guarantor.
- 3. The provisions of this Guaranty shall be governed by and interpreted solely in accordance with the internal laws of the State of New York, without giving effect to the principles of conflicts of law.

4. In connection with any action or proceeding brought by either party pursuant to this Guaranty, the non-prevailing party in such action or proceeding shall be responsible to pay to the prevailing party the reasonable out-of-pocket costs and expenses (including reasonable legal fees) incurred by the prevailing party in connection such action or proceeding.

IN WITNESS WHEREOF, Guarantor has duly executed this Guaranty as of the date first set forth above.

theMaven, Inc.

By:		
Name:		
Title:		2000000

STATE O		)	
COUNTY	OF	): ss.: )	*
public in a proved to to the with that by his	and for said state me on the basis nin instrument ar s signature on the	e, personally appeared _ of satisfactory evidence and acknowledged to me	2020, before me, the undersigned, a notary , personally known to me or e to be the individual whose name is subscribed e that he executed the same in his capacity, and idual, or the person upon behalf of which the
No	tary Public		

EXHIBIT F

Artwork

(See attached)

F-1

EXHIBIT G

Overlease

(See attached)

G-1

Perpared by Ampienton curr, Esc.

### LEASE OF A CONDOMINIUM UNIT

Condominium at: 26 Washington'So LANDLORD: 26 WSN, LLC 26 Washington Sq. North New Yorf	Addess 1500 Fourth	Address 1500 Fourth Avenue, Suite 200 for Seattle, WA 98101		
Unit (and terrace, if any)	Garage space (	if any) N/A		
Lease date October 2, 2019 Broker* Torsten Krines Sotheby's International Realty	Term 1 (one) year beginning October 3, 2019 ending October 2, 2020	Yearly Rent Monthly Rent Security	\$ 120,000 \$ 10,000 \$ 10,000	
	Tenant's Insurance S	Garage Fee	8 N/A	

1. Lease is subject and subordinate

This Lease is subject and subordinate to (A) the By-Laws, Rules and Regulations and Provisions of the Declaration. Establishing a Plan for Condominium Ownership of the Premises and (B) Powers of Atterney granted to the Board of Managers. leases, agreements, mortgages, senewals, modifications, consolidations, replacements and extensions to which the Declaration or the Unit are presently or may in the future be subject. Tenant shall not perform any act, or fall to perform an act, if the performance or failure to perform would be a violation of or default in the Declaration or a document referred to in (B). Tenant shall not exercise any right or privilege under this Lease, the performance of which would be a default in or violation of the Declaration or a document referred to in subdivision (B). Tenant must promptly execute any certificate(s) that Landlord requests to show that this Lease is so subject and subordinate. Tenant authorizes Landford to sign these certificate(s) for Tenant. Tenant acknowledges that Tenant has had the opportunity to read the Declaration of Condominism Ownership for the Condominism, including the By-Laws. Tenant agrees to observe and be bound by all the terms contained in it which apply to the occupant or user of the Unit or a user of Condominium common areas and facilities. Tenant agrees to observe affor the Rules and Regulations of the Association and Board of Managers.

### 2. Lender Changes

Landlord may been money from a lender who may request an agreement for changes in this Lease. Tegant shall sign the agreement if it does not change the rent or the Terus, and does not alter the Unit.

The Unit must be used only as a private residence and forms other reason. Only a party signing this Leave and the spouse and children of that party may use the Unit.

# 4. Rent, added rent

4. Rent, added sent
A. The rent payment for each month must be made on the first day of that month at Landlord's address. Landlord need not give retice to pay the rear. Rent must be paid in full and no amount subtracted from it. The first month's rent is to be paid when Tenant signs this Lease. Tenant may be required to pay other charges to Landlord under the terms of this Lease. They are called "added rent". This added rent is payable as rent, together with the next monthly tent due. If Tenant fails to pay the added cent on time, Landlord shall have the same rights against Tenant as if Tenant laided to pay rent. Payment of rent in installments is for Tenant's convenience only. If Tenant defaults, Landlord may give notice to Tenant that Tenant may no longer pay rent in installments. The entire tent for the rettaining part of the Term will then be due and payable.

B. This Leave and the obligation of Tenant to pay rent and perform all of the agreements on the part of Tenant to pay rent and shall not be affected, impaired or excessed, nor shall there be any apportionment or abatement of rent for any reason including, but not limited to, damage to the Unit or inability to use the Common Parameter.

5. Failure to give possession:
Landford shall not be liable for failure to give Tenant possession of the Unit on the beginning date of the Term. Rent shall be payable as of the beginning of the Term unless Landford is unable to give possession. Rent shall then be payable as of the date possession is available. Landford will notify Tenant as to the date possession is available. The ending date of the Term will not change.

## 6. Security

Tenant has given security to Landlord in the amount stated above. The security has been deposited in the Bank named above and delivery of this Lease is notice of the deposit. If the Bank is not named, Landlord will notify Tenant of the Bank's name and address

named, Landlord will notify Tenant of the Bank's name and address in which the security is deposited.

If Tenant does not pay read on time, Landlord may use the security to pay for reat past due. If Tenant fails to perform any other term in this Lease, Landlord may use the security for payment of money Landlord may spend, or damages Landlord suffers because of Tenant's failure. If the Landlord uses the security Tenant shall, upon solice from Landlord, send to Landlord an amount equal to the sum used by Landlord. At all times Landlord is to have the amount of society stated above.

If Tenant folls nevforms all terms of this Lease, pays rent on time.

If Tenant fully performs all terms of this Lease, pays rent on time and leaves the Unit in good condition on the last day of the Term,

then Landlord will return the security being held.

If Landlord sells or leases the Unit, Landlord may give the security to the buyer or lessee. In that event Tenant will look only to the buyer or lessee for the return of the security. The security is for \*If no broker, insert "None."

Landlord's use as stated in this Section. Landlord may put the security in any place permated by law. If the law states the security ingst bear interest, unless the security is used by Landlord as stated Lindleed will give Tenant the interest less the sum Landlord in allowed to keep for expenses. If the law does not require security to bear interest, Tenant will not be entitled to it. Landford need not give Tenant interest on the security if Tenant is not fully performing any form in this Lease

## 7. Alterations

Tenant most obtain Landlord's prior written consert to install any panelling, flooring, "built in" decorations, partitions, radings or make alterations or to paint or wallpaper the Unit, Tenant must not imake alterations or to paint or wailpaper the Unit. Leniant must not change the plumbing, ventilating, sir conditioning, electric or heating systems. If consent is given the alterations and installations shall become the property of Landlord when completed and paid for. They shall remain with and as part of the Unit as the end of the Term. Landlord has the right to densind that Tenast remove the alterations and installations before the end of the Term. The demand shall be by notice, given at least 25 days before the end of the Term. Tenant shall comply with the demand at Tenant's own cost. Landlord is not required to do or pay for any work unless stated in Landlord is not required to do or pay for any work unless stated in

If a Mechanic's Lien is filed on the Unit or building for Tenant's failure to pay for alterations or installations in the Unit. Tenant must issumediately pay or band the amount stated in the Lien. Landbord may pay or bond the Lien immediately, if Tenant fails to do so within 20 days after Tenant is given notice about the Lien. Landlord's costs shall be added rent

 Repairs
 Tenant must take good care of the Unit and all equipment and fixtures in it. Tenant must, of Tenant's cost make all repairs and replacements whenever the need results from Tenant's act or neglect. If Tenant finds to make a needed repair or replacement, Laudlord may do it. Landlord's expense will be added out. Subject to Tenant's obligations under this Lease, Landlord will require the Association. (to the extent that the Association is obligated under the terms of the Declaration or other agreement) to maintain the Unit, or repair any damage to it, except where caused in whole or in part by the act, failure to act, or regligence of Tenant, or Tenant's Incensees, invitees, guests, contractors or against. Tenant must give Landlord prompt notice of required repairs or replacements.

## 9. Fire, arcident, defects, damage

Tenant must give Landlord prompt notice of fire, accident, damage or dangerous or defective condition. If the Unit can not be used because of fire or other easualty. Tenant is not required to pay rent for the time the Unit is unusable. If part of the Unit can not be used. Tenant must pay rent for the usable part. Landlord shall have the right to decide which part of the Unit is usable. Landlord need only arrange for the damaged structum! parts of the Unit to be repaired. Landlord is not required to arrange for the repair or replacement of any equipment, fixtures, furnishings or decorations. Landlard is not responsible for declays due to settling insurance claims, obtaining estimates, labor and supply problems or any other cause not fully under Landlard's control.

If the fire or other causalty is caused by an act or neglect of Tenant, or at the time of the fire or casualty. Tenant is in default in any term of this Lease, then all repeats will be

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stade at Terant's expense and Tenant most pay the full rest with no adjustment. The cost of the repairs will be added sent. If there is more than minor damage to the Unit by fire or other

casualty, Landlord may cancel this Lease within 30 days after that fire or casualty by giving notice. The Lease will end 30 days after Landlood's cancellation notice to Tenant. Tenant must deliver the Unit to Landlord on or before the cancellation date in the notice and pay all rent due to the date of the fire or casualty. If the Lease is cancelled Landlord is not required to arrange for the repair of the Unit. The cancellation does not release Tenant of liability in connection with the fire or casualty. This Section, when permitted, is intended to replace the terms of applicable statutory law. Tenant bus no right to cancel this Lease due to fire or cassalty.

# 10. Liability

Landlord is not liable for loss, expense, or damage to any person or property, unless due to Landlord's negligence. Landlord is not liable to Tenant if anyone is not permitted or is refused entry into

the Building.

Teram must pay for damages suffered and money spent by Landlord relating to any claim arising from any act or neglect of Tenant. If an action is brought against Landlord arising from Tenant's not or neglect Tenant shall defend Landlord at Tenant's experse with an antorney of Landlord's choice

Tenant is responsible for all acts of Tenant's family, emp goests or invites. Tenant mest carry whatever property or liability insurance Landlord may require and will name Landlord as a party insured. The insurance shall be no less than a Tenant's Homeowne Insurance Policy in the minimum amount stated above. Tenant shall deliver a copy of the binder to Landland prior to taking possession of the Unit

### 11. Entry by Landford

Landlord or parties authorized by Landlord may enser the Unit at reasonable hours to: repair, inspect, exterminate, sestall or work on systems and cause performance of other work that Landlord decides is necessary. At reasonable hours Landlord may show the

Unit to possible buyers, lenders or tenants.

If Landlord enters the Unit, Landlord will try not to disturb Tensot. Landlord enters the Unit, Landlord will try not to disturb Tensot. Landlord tray cause to be kept in the Unit all equipment necessary to make repairs or alterations to the Unit or Buishing Landlord is not responsible for disturbance or damage to Tenant because of work being performed on or equipment kept in the Unit. Landlord's or the Association's use of the Unit does not give Tenant a claim of existion. Landlord or those authorized by Landlord may enter the Unit to get to any part of the Building.

Landford has the right at any time to permit the following people into the Unit: (i) receiver, trustee, assigner for benefit of creditors; or (ii) sheriff, marshall or court officer; and (iii) any person from the fire, police, building, or sanitation departments or other state, city or federal government and (iv) the Association, Board of Managers and any other party permitted or authorized by the Declaration or Management Agreement covering the Unit or Condominium. Landlord has no responsibility for damage or loss as a result of those persons being in the Unit.

### 12. Construction or demolition

Construction or domolition may be performed in or near the Building. Even if it interferes with Tenant's ventilation, view or ergoyment of the Unit it shall not affect Tenant's obligations in this

### 13. Assignment and sublease.

Tenant must not assign this Lease or sublet all or part of the Unit of period any other person to use the Unit. If Tenant does, Landlord has the right to cancel the Lease as stated in the Default section. Tenant must get Landlord's written permission each time Tenant wants to assign or sublet. Permission to assign or sublet is good only for that assignment or sublease. Tenam remains bound to the terms of this Lease after a permitted assignment or subles even if Landlord accepts cent from the assigner or subtenant. The amount accepted will be credited toward rest due from Tenant. The assigner or subtenant does not become Landlord's tenant. Tenant is responsible for acts of any person in the Unit.

### 14. Tenunt's certificate

Upon request by Landlord, Tenant shall sign a certificate stating the following: (1) This Lease is in full force and unchanged (or if changed, how it was changed); and (2) Landlord has fully performed all of the terms of this Lease and Tenant has no claim against Landlord; and (3) Tenant is fully performing all the terms of the Lease and will continue to do so; and (4) rent and added rent have been paid to date. The certificate will be addressed to the party Landlard chooses.

### 15. Condemnation

If all or a part of the Building or Unit is taken or condemned by a legal authority, Landlord may, on notice to Tenant, cancel the Term. If Landlord cancels, Tenson's rights shall end as of the date the authority takes talle to the Unit or Building. The cancellation date must not be less than 30 days from the dute of the Landlord's cancellation notice. On the concellation date Tenant ment deliver the Unit to Landlord together with all rent due to that date. The entire award for any taking including the portion for fixtures and equipment belongs to Lundlord. Tenant gives Landlord any interest Tenant may have to any part of the award. Tenant shall make no claim for the value of the remaining part of the Term.

# 16. Tenant's duty to obey laws and regulations

Tenant must, at Tenant's expense, prompoly comply with all laws, orders, rules, requests, and directions, of all governmental authorities, Landlord's insurers. Board of Fire Underwriters, or aimiliar groups. Notices received by Tenant from any authority or group must be promptly delivered to Landlord. Tenant will not do authors which must be promptly delivered to Landlord. Tenant will not do authors which must be promptly delivered to Landlord. anything which may increase Landlord's insurance premiums. If Tenant does, Tenant must pay the increase in premium as added rent.

### 17. Sale of Unit.

If the Landlord wants to sell the Unit Landlord shall have the ight to and this Lease by giving 30 days notice to Tenant. If andlord gives Tenant that notice then the Lease will and and Tenant must leave the Unit at the end of the 30 days period in the notice.

### 18. No liability for property

Neither Landlord, the Association or Board of Managers is liable or responsible for (a) loss, theli, misappropriation or damage to the personal property, or (b) injury caused by the property or its

19. Playground, pool, parking and recreation areas. If there is a playground, pool, parking or recreation area, or other common areas, Landlord may give Tenant permission to use it. If Landlord gives permission, Transit will use the area or Tenant's own risk and must pay all fees Landlord or the Association charges. Landlord is not required to give Tenant permission.

### 20. Terraces and balconies

The Unit may have a terrace or balcony. The terms of this Lease apply to the terrace or balcony as if part of the Unit. The Landford may make special rules for the terrace and balcony. Landford will

Tenant must keep the servace or bakeony clean and feer from stow, i.e., leaves and garbage and keep all severes and drains in good repair. No cooking is allowed on the terrace or bakeony. Tenant may not keep plants, or install a fence or any addition on the terrace or bakeony. If Tenant does, Landlord has the right to remove and store them at Tenant does. them at Tenant's expense

### 21. Correcting Tenant's default

If Tenant fields to correct a default after rotice from Landlord. Landlord may correct it at Tenant's expense. Landlord's cost to correct the default shall be added rent.

Any bill, statement or posice must be in writing. If to Tenant, it must be delivered or mailed to the Tenant at the Unit. If to Landlord is must be mailed to Landlord's address. It will be considered delivered on the day mailed or if not mailed, when left at the proper address. A notice must be sent by certified mail. Landlord must aparess. A notice must be sent by certains that it is a notify Tenant if Landbord's address is changed. The signatures of all Tenants in the Unit are required on every notice by Tenant, Notice by Landbord to one named person shall be as though given to all those persons. Each party shall accept notices of the other.

### 23. Tenant's definalt

- A. Landlood must give Tenant notice of default. The following are defaults and must be cored by Tenant within the time stilled.

  [1] Failure to pay rem or added rant on time, 3 days.
- (2) Failure to move into the Unit within 15 days after the beginning date of the Term, 5 days,
- (3) Issuance of a court order under which the Unit may be taken by another purry, 5 days.
- (4) Failure to perform any term in another lease between Landford and Tenant (such as a garage lease), 5 days.
- (5) Improper conduct by Tenant annoying other tenants, 3 days (6) Failure to comply with any other term or Rule in the Lease.
- If Tenant fails to cury in the time stated, Landlord may cancel the Lease by giving Tenant a campellation notice. The cancellation notice will make the date the Term will end which may be no loss than 3 days after the date of the notice. On the cancellation date in the notice the Term of this lease shall end. Tenant must leave the Unit and give Landlood the keys on or before the cancellation date.
- Tenare continues to be responsible as stated in this Leson.

  B. If Tenant's application for the Unit contains any misstatement of fact, Landloed may cancel this Lease. Cancellation shall be by cancellation notice as stated in Paragraph 23. A.
- C. If (1) the Lease is cancelled, or (2) rent or added rest is not if on time; or (3) Tenare vacates the Unit, Landford may in addition to other remedies take any of the following steps: (a) Use disposess, eviction or other lawsuit method to take back the Unit, (b) To the extent permitted by law, enter the Unit and remove Treasn and uny person or presenty
- D. If the Loue is cancelled, or Landlord takes back the Unit.
- the following takes place:
  (1) Rent and added sent for the mexpired Term becomes due and payable. To east must also pay Landland's expenses as stated in Paragraph 23, D(3).
- (2) Landlord may re-cent the Unit and anything in it. The re-renting may be for any Term. Landlord may charge any note or no rent and give allowances to the new tenant. Landlord may, at Tenant's expense, do any work Landlord feels in needed to put the Unit. in good repair and prepare it for ronting. Tenant remains liable and is not released in my manner.
- (3) Any rent received by Landlord for the re-renting shall be used first to pay Landlord's experies and second to pay any amounts. Tenant owes under this Least. Landlord's expenses include the costs of getting pessession and re-centurg the trust, including, but not only, essentable legal fees, brokers fees, cleaning and repairing costs, decorating costs and advertising costs.
- (4) From time to time Landlord may bring actions for dues Delay or failure to bring an action shall not be a waiver of Landlord's rights. Tenant is not entitled to any excess of rents collected over the rent paid by Tenant to Landlord under this Least
- (5) If Landlard re-rents the Limit combined with other space an adjustment will be made based on square footage. Money received by Landlord from the next tenure, other than the monthly rent, shall he considered as part of the rent paid to Landlord. Landlord is entitled to all of it.

Landlord has no duty to re-rent the Unit. If Landlord does re-tent, the fact that all or part of the next terant's rest is not DocuSign Envelope ID: 0243A788-9838-4084-AF28-86A4966D8C55 collected does not affect Tenant's liability. Landlord has no duty to collect the next tenant's rest. Tenant must continue to pay rent. damages, losses and expenses without offset.

If Landlord takes possession of the Unit by Court order, or under the Lease. Tenant has no right to return to the Unit

## 24. Jury Trial and counterclaims

Landlord and Tenant agree not to use their right to a Trial by Jusy in any action or proceeding brought by either against the other, for any matter concerning this Lease or the Unit. The giving up of the right to a Jury Trial is a serious matter. There are rules of law that right to a July That is a serious matter. Facer are rules of any trail protect that right and limit the type of action in which a Jury Trial may be given up. Tenant gives up any right to bring a counterclaim or set-off in any action by Landlord against Tenant on any matter directly or indirectly related to this Lease.

 Bankruptcy, insolvency
 If (1) Tenant assigns property for the benefit of creditors, (2)
 Tenant files a voluntary petition or an involuntary petition is filed against Tenant under any bankruptey or insolvency law, or (3) a trustee or receiver of Tenant or Tenant's property is appointed. Landlord may give Tenant 30 days notice of cancellation of the Term of this Lease. If any of the above is not fully dismissed within the 30 days, the Term shall end as of the date stated in the notice. Tenant must continue to pay rent, damages, losses and expenses without

### 26. No Waiver

Landloed's failure to enforce, or insist that Tenant comply with a term in this Lease is not a waiver of Landlord's rights. Acceptance of rent by Landlord is not a waiver of Landlord's rights. The rights and remedies of Landlord are separate and in addition to each other. The choice of one does not prevent Landlord from using another.

If a term in this Lease is illegal that term will no longer apply. The rest of this Lease remains in fell force.

18. Representations, changes in Lease Tenant has read this Lease. All promises made by the Landlord are in this Lease. There are no others. This Lease may be changed only by an agreement in writing signed by and delivered to each party

### 29. Inability to perform

25. Instants to persons
If due to labor trouble, government order, lack of supply.
Tenant's act or neglect or any other cause not fully within the
Association's reasonable control, the Association, or Board of
Managers is delayed or unable to carry out any of their respective. obligations, requirements, promises or agreements, if any, this Lease shall not be ended or Tenant's obligations affected in any manner.

 Limit of recovery against Landlord
 Tenant is limited to Landlord's interest in the Unit for payment.
 of a judgment or other court remedy against Landtood

### 31. End of Term

At the end of the Term, Tenant must; leave the Unit clean and in good condition, subject to ordinary went and tear; remove all of Tenant's property and all Tenant's installations and decorations, repair all damages to the Unit and Building caused by moving, and restore the Unit to its condition at the beginning of the Term. If the last day of the Term is on a Saturday, Sunday of State or Federal holiday the term shall end on the prior business day

# 32. Space "as is"

enant has inspected the Unit and Building. Tenant states that they are in good order and repair and takes the Unit as is. Sizes of rooms stated in brochures or plans of the Building or Unit are approximate and subject to change. This Leave is not affected or Landlord liable if the brothure or plans do not show obstructions or are incorrect in any manner.

### 33. Quiet enjoyment

Subject to the terms of this Leave, as long as Tenant is not in default Tenant may peaceably and quietly have, hold, and enjoy the Unit for the Term.

# 34. Landlord's consent

If Tenant requires Landlord's convent to any act and such consent is not given, Tenant's only right in to ask the Court to force Landlerd to give consent. Tenant agrees not to make any claim against Landlerd for money or subtract any sum from the rent because such consent was not given.

# 35. Lease binding on

This Lease is binding on Landlord and Tenant and their beirs, distributes, executors, administrators, successors and lawful assigns.

# 36. Landlord

Landlord means the owner of the Unit, Landlord's obligations end when Landlord's interest in the Unit is transferred. Any acts Landlord may do may be performed by Landlord's agents.

If the name of a Broker appears in the box at the top of the first page of this Lease. Tenam states that this is the only Broker that showed the Unit to Tenant. If a Broker's name does not appear Tenant states that no agent or broker showed Tenant the Unit. Tenant will pay Landloed any money Landlord may spend if either statement is incorrect.

### 38. Paragraph headings

The paragraph headings are for convenience only.

Tenant must comply with these Rules. Notice of new or changed Rules will be given to Tenant. Landlord, the Association or Board of Managers need not enforce Rules against other tenants. Landlord in not liable to Tenant if another young values these Rules. Tenant receives no rights under these Rules:

(1) The comfort or rights of other tenants must not be

interfered with. Annoying sounds, amelis and lights are not allowed.

(2) No one is allowed on the root. Nothing may be placed on or attached to fire escapes, sills, windows or exterior walls of the Unit or in the hallway or public areas. Clothes, linens or rugs may not be aired or dried from the Unit or on terraces.

(3) Tenant must give the Landlord keys to all locks. Lucks may not be changed or additional locks installed without Landlord's consent. Doors must be locked at all times. Windows must be locked when Tenant is out. All keys must be returned to Landlord at the end

(4) Floors of the Unit must be covered by carpets or rugs, terbeds or forestate containing liquid are not allowed in the Unit

(5) Dogs, cass or other animals or pots are not allowed in the Unit or Building. Feeding of birds or animals from the Unit, terraces. or public areas is not permitted.

(6) Garbage disposal rules must be followed. Wash lines, vents

and plumbing fixtures must be used for their intended purpose.

(7) Laundry machines, if any, are used at Tenant's risk and cost, Instructions must be followed. Landlord may stop their use at any time

(8) Moving familiare, fixtures or equipment must be scheduled a Landford. Tenant must not send Landford's employees on with Landlord.

(9) Improperly parked cars may be removed without notice at Tenant's cost.

(10) Teaast must not allow the cleaning of the windows or other part of the Unit or Building from the outside

1) Tenant shall conserve energy

(12) Tenant may not operate manual elevators. Smoking or carrying lighted pipes, cigarettes or cigars is not permitted in elevators. Messengers and trade people must only use service alevators and service entrances.

(13) The entrances, halls and stairways may only be used to go

(14) Professional tenants must not allow patients to wait in public areas

(15) Inflammable or dangerous things may not be kept or used

in the Unit.
(16) No year of the Unit or Building may be conducted.

Auctions or tag sales are not permitted in Units.

(17) Bicycles, scooters, skate boards or skates may not be kept or used in lobbies, halls or stairways. Carriages and sleds may not be kept in lobbies, halls or stairways.

## 40. Appliances, etc., included in Lesse

The Leane includes only personal property sensized on the ixed schedule called the Personal Property schedule.

### 41. Definitions

a) "Association" means the Unit Owners Association and/or any organization, whether or not incorporated, whose membership is essentially limited to owners of units in the Condominium or in condominisms located in the vicinity

b) Words defined in applicable statutes have the meanings

c) "Condominium" - See Heading

d) "Unit" — See Heading.
e) "Broard of Managers" — group of persons selected, authorized and directed to manage and operate a condominium, as provided by the Condominium Act, and the Declaration.

f) "Building" — See Article 1.

Change "Act and mil's share of the Continuous and Managers an

g) "Common Charges"—each unit's share of the Common Expenses in accordance with its Common Interest in the Common Elements of the Condominium.

h) "Common Elements"—that which is described in the

Declaration.

i) "Common Expenses"—the actual and estimated expenses of operating the Condorainium and any resummable inserve for such purposes, as found and determined by the Beard of Maragers plus all sums designated Common Expenses, including, but not limited to, read estate taxes, if applicable, by or pursuant to the Condominium Act, or the declaration.

Act, or the decuration.

j) "Common lateress"—the proportionate, undivided interest such Unat-owner has in the Common Elements.

k) "Unit-owners"—the person or persons owning 1 or more units in the Condominium in fee simple.

# 42. Increase in Common Charges and Real Estate Taxes

A. Tesant shall pay to Landland, as added reat, all increases in Common Charges, Common Expenses and Association does related to the Unit, which exceed those charges, expenses or does payable on the date of this Leine.

B. Tenant shall pay to Landlord, as added sent, may increase in the Real Brate Taxes (including all equivalent, and/or use and/or supplemental taxes and taxes assessed against the Unit as a substitute for Real Estate Taxes) above the Real Estate Taxes assessed or imposed against the Unit (including but not limited to increases in assessed value or tax rate) for the fiscal tax year is effect on the commencement date of the Term of this Lease.

### 43. No Liability

A. Landlord, the Board of Managers, the Association and their respective agents, contractors and employees, shall not be liable for injury to any person, or for property damage sustained by Tenaut, in licensees, invitees, guests, contractors and agents, or by any other person for any reason except for negligence of Landlord, the Board of Managers or the Association.

B. Tenant agrees to protect, indemnify and save harmless Landlord, the Board of Managers and the Association from all losses, costs, or damages suffered by reason of any act or other occurrence which causes injury to any person or property and is related in any way to the use of the Unit.

## 44. Automobiles

The use of storage of Tenant's or any other person's automobile whether or not parked or being driven in or about the Building.

### DocuSion Envelope ID: 0243A788-983B-40B4-AF2B-86A4966D8C55

parking area or garages, if any, shall at all times be at the sole risk of Tenant. Should any employee of the Condominium assist Tenant or take part in the parking, moving or handling of Tenant's or any other person's automobile or other property given to the custody of any employee for any reason whatsoever, that employee is considered the agent of Tenant or such other person and not of Landlord, the Condominium, the Board of Managers or the Association and note of them shall be liable to Tenant or to any other person for the acts or omission of any employee or for the loss of or damage to the astomobile or any of its contents.

Any vehicle or personal property belonging to Tenant, which in the opinion of Landlord, the Association or Board of Managers is considered abandoned, shall be removed by Tenant within 1 day after delivery of written notice to Tenant. If Tenant does not remove it, Landlord or the Association may remove the property from the area at Tenant's cost.

### 45. Garage Space

Rider Additional terms on

45. Garage Space
If a garage space is included in this Lease the fee that Tenant
must pay Landlord appears in the box at the top of the first page of
this Lease. It is payable as added ren. The number of the garage
space will also appear in the box. If a garage space number does not
appear Tenant states that no garage space is leased to Tenant.

## 46. Voting

This Lease relates solely to the use and occupancy of the Unit and as specifically stated. This Lease does not include the transfer or

exchange of any voting rights nor is it to be construed as reducing Landlord's sole right to vote without restriction, with respect to any matter related to the Unit.

page(s) initialed at the end by the parties is attached and made a port of this I ease

3141 Lead Paint Lease Disclosure Form

 No Affirmative Obligations of Landford Landford is not obligated to provide or render any services whatsoever to the Tenant or perform any affirmative obligations under the terms of this Leuse. Landlood is not liable for duranges or otherwise in the event Tenant suffers them as a result of any act committed or omitted to be performed by the Association. Board of Managers, or any other party. Landlord shall not be liable to Tenant, its successors, assigns or subtenants with respect to any of the affirmative obligations to be performed by any third party including the Association or Board of Managers under the Declaration and Landlord is released from liability. Tenant must continue to pay all rent and added cent as required under the terms of this Lease in spite of any failure of performance. None of the terms of this Lease shall in any way be affected as a result of that failure: Landford will use its reasonable efforts (provided at no expense to Landlord) in demanding the performance, by the party obligated, of its obligations under the applicable agreement including any obligation to provide services. Tenant agrees to indemnify and save Landlord harmless from and against any and all claims, liabilities or demands arising from the Declaration or other agreement related to any act, omission. or negligence of Tenant.

LANDLORD	I E Nobblidge by
	Vous Smith
WITNESS	Oct 2, 2019   4:46:09 PM EDT
GUARANTY OF PAYMENT	Date of Guaranty
Guarantee and address  1. Reason for guaranty 1 know that the Landi requested the Landford to enter into the Lease v	lord would not reet the Unit to the Tenner unless I guirantee Tenner's performance. I have also
Guaranter and address  1. Reason for guaranty 1 know that the Landier reposted the Landierd to enter into the Lease with Tenant.  2. Guaranty 1 guaranty the full performance of not limited to, the payment of rent and other in Changes in Lease have no effect. This Guaranty extension of time or renewals. The Guaranty extension of time or renewals. The Guarant, Walve of Notice 1 do not have to be inform.  5. Performance If the Tenant defaults, the Landier of the Guaranty of the Tenant defaults, the Landier of the Tenant defaults in the Landier of pary trial 1 give up my right to trip.	ford would not rest the Unit to the Tenant onless I guarantee Tenant's performance. I have also all the Tenant. I have a substantial interest in making sure that the Landlord routs the Premises to I the Leave by the Tenant. This Guaranty is absolute and without any condition, it includes, but a

\*Louises for less than 100 days, 9-bedroom wats, elderly and handisapped housing (unless children live there) and housing found to be lend free by a certified inspector are excluded.

3140 Lead Paint Information Booklet

December 6, 1996 for owners of 1 to 4 residential dwellings

# Rider to Lease dated October 2, 2019 between 26 WSN LLC (Landlord) and The Maven, Inc. (Tenant)

- 49. If there is any inconsistency between the provisions in this Rider and the provisions of the Lease, then the provisions of this Rider shall govern.
- 49. a) Notwithstanding anything set forth to the contrary in this Lease, simultaneously with the execution of this Lease. Tenant shall make a payment to the Landlord of first months' rent, in the amount of 10,000, payable to 26 WSN, LLC, together with a security deposit in the amount of \$10,000 payable to 26 WSN, LLC. Bank wire transfer confirmation required.
- b) Rent shall be paid by wire transfer to Landlord's Bank. Refer to wiring instructions on Exhibit I to the Lease.
- 50. Tenant warrants and represents to Landlord that Tenant has not dealt with any brokers in connection with the leasing of the Unit other than Torsten Krines of Sotheby's International (the, Broker). Tenant shall indemnify and hold Landlord harmless from and against any and all loss, cost, damages, liability, and claims for any brokerage commission, fee, or other payment arising out of any conversations or negotiations had by or on behalf of Tenant with any broker other than the Brokers mentioned above. Tenant shall pay any commission due to the Broker pursuant to a separate agreement between Tenant and the Broker.
- 51. In the event that Landford does not receive from Tenants any amount of rent or added rent with ten (10) business days after such rent or added rent is due, then a late fee of \$50 must be payable by Tenant to Landford.
- 52. Tenant shall indemnify and hold Landlord harmless from and against any and all claims, liability, damages, costs and expenses, including, but not limited to, reasonable legal fees and expenses, resulting from Tenant's use and occupancy of the Unit.
- 53. Utilities: Heat and Water are included in the rent. Tenant must pay for ConEdison (electricity) and Spectrum (cable and internet) used in the Unit. Tenant is responsible for setting up account under Tenant's name with Spectrum.
- 54. Notwithstanding anything contained in this Lease to the contrary, except for routine maintenance and repairs (for which Tenant shall be responsible at the Tenant's expense), as well as repairs and replacements due to Tenant's negligence, misuse or willfully wrongful acts (for which Tenant shall also be responsible at Tenant's expense). Tenant shall not be responsible for any replacements of any component of the heating, electrical or plumbing systems located in the Unit.
- 55. If Landlord incurs any cost or expenses in enforcing its rights or remedies under the Lease, then Tenant must reimburse Landlord for such costs and expenses, including but not limited to, reasonable legal fees and expenses, on demand.
- 56. Tenant shall look solely to Landlord's estate in the Unit for the satisfaction of any and all of Tenant's remedies for the collection of a judgment (or other judicial process) requiring the payment of money by Landlord in the event of any default by Landlord hereunder, and no other property or assets of the Landlord shall be subject to levy, execution, or other enforcement procedure for the satisfaction of any of Tenant's remedies under or with respect to this Lease, the relationship of Landlord and Tenant, or Tenant's use or occupancy of the Unit.
- 57. Tenant shall not be permitted to make, without the prior written consent of the Landlord, any structural alterations to the Unit other than alterations which are repairs and restorations necessitated by the acts, omission or negligence of Tenant or any person claiming through or under Tenant or any of their servants, employees, contractors, agents, visitor or licensees.

- 58. So long as Tenant pays all base rent and added rent due hereunder and performs all of Tenant's other obligations hereunder, Tenant shall peaceably and quietly have, hold and enjoy the Unit.
- 59. Supplementing Paragraph 22. Notices given pursuant to Paragraph 22 may also be given by "next day" courier service. Notices shall be deemed given as follows: (a) five (5) business days after mailing by certified mail; (b) when delivered by personal delivery if received on business day and before 5:00PM (and if not, on the next business day): and (c) the next business day after delivery to the courier service if sent by "next day" courier. Any notice sent to the Landlord shall also be sent to T E Millard, 3400 Carlisle St. Suite 550, Dallas, TX 75204.

### 60. Notice

Notwithstanding anything set forth to the contrary herein:

(a) Any notice, demands, request or other communications which Landlord or Tenant are required or desire to give to the other hereunder shall be in writing and shall be given by" (i) hand delivery, (ii) a widely recognized national overnight courier service (e.g. Federal Express, Airborne, UPS) for next business day priority delivery, or (iii) the United State Postal Service when sent registered or certified mail, return receipt requested, postage prepaid, and in each case addressed to each party at its address set forth below.

To Landlord: 26 WSN LLC

4334 Briar Creek Lane Dallas, TX 75214

With a copy to: T E Millard

3400 Carlisle St. Suite 550

Dallas TX 75204

To Tenant: The Maven, Inc.

26 Washington Square North, Apt. 5

New York, NY 10011

With a copy to: The Maven Inc. – Doug Smith

1500 Fourth Avenue, Suite 200

Seattle, WA 98101

- (b) Any notice given hereunder by delivery or overnight courier shall be deemed delivered when received or when receipt is refused as evidenced by the records of the courier service. Any properly addressed notice given herein by certified mail shall be deemed delivered when the return receipt thereof is signed, except that any notice which is correctly addressed, but which is returned by the postal service as undeliverable shall be deemed to have been received on the earliest date on which the postal service attempted delivery as indicated by postal service endorsement on the return receipt form.
- (c) Either party, by notice to the other, may designate other addresses to which notices for the designating party shall be sent, but such shall only be deemed given upon receipt and shall be effective fifteen (15) days after receipt. Notices may be given by attorneys for either party on behalf of such party.
- 61. Insurance. Tenant must also carry at least \$5,000,000.00 of general liability insurance coverage, the policy for which shall provide the Landlord shall be given at least thirty (30) days prior written notice (by certified mail, return receipt requested) of the cancelation of such insurance.

All of the insurance that Tenant is obligated to carry under the Lease shall be in place before the commencement of this Lease, and shall be in form and content and issued by insurance companies reasonably acceptable to the Landlord, and binding certificates evidencing such insurance shall be delivered to Landlord prior to the commencement of this Lease. All insurance policies required hereunder and binding certificates shall name 26 WSN LLC and Richard Saunders as additionally named insureds and any other person occupying the apartment at any given time.

- Only James Heckman, Emilia Heckman, Sofia Heckman and Ross Levinsohn and direct family members are allowed to occupy the Unit.
- 63. The Unit comes fully furnished and Tenant will leave both the Unit and all of the furnishings, fixtures, appliances, and equipment in the Unit scheduled on the inventory attached hereto as Exhibit 2 in the same condition and state as existed on the date of Tenant's move-in. Refer to itemized list Exhibit 2. Tenant agrees to treat furniture with extra care. If Tenant carries out all of Tenant's obligations under this lease, and if the Unit and all of the furnishings, fixtures, appliances, and equipment in the Unit are returned to the Landlord at the expiration of the lease term in the same condition as when rented, ordinary wear and tear excepted, then Tenant's security deposit will be refunded within 14 business days of Tenant vacating the Unit, provided that Tenant gives Landlord a forwarding address in writing.
- 64. All keys need to be returned on move-out date or rent will be charged until keys are returned. Lost keys will be \$200 fee
- Fee: Tenant will pay a broker's fee (\$12,000). payable to Sotheby's International Realty; Bank wire transfer confirmation required.
- 66. The term of this lease is for 1 (one) year. Lease starts on October 3, 2019. In the last 60 days of tenancy, tenant agrees to give permission to representatives of owner to show apartment to prospective new tenants between 9am and 5:30pm, as long as owner representative notifies tenant by email, call or text within 24 hours of showing. In the event Tenant wishes to extend the lease, Tenant must give Landlord 60 days' notice.

OPTION to RENEW. Landlord and Tenant agree to an extension term for an additional year commencing October 3, 2020 and ending on October 2, 2021 unless either party gives written notice that they wish to terminate the lease. The monthly rent payable by tenant during the extension term shall be \$10,500.

67. Facsimile signatures shall be construed and considered original signatures for purposes of enforcement of this lease.

IN WITNESS WHEREOF, the parties have hereunto set their hand as of the day and year first above written.

Landlord:	
26 WSN LLC	
Ву:	
Name: Title:	
Tenant:	
Doney Smith	Oct 2, 2019   4:46:09 PM EDT
The Maure for	

## STANDARD FORM OF CONDOMINIUM APARTMENT LEASE

THE REAL ESTATE BOARD OF NEW YORK, INC.

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REBNY Condo 2019 Rev 7.19

PREAMBLE: This Lease contains the agreements between Tenant and Owner concerning the rights and obligations of each party. Tenant and Owner have other rights and obligations which are set forth in government laws and regulations.

Tenant should read this Lease carefully. If Tenant has any questions, or if Tenant does not understand any words or statements herein, obtain clarification from an attorney. Once Tenant and Owner sign this Lease, Tenant and Owner will be presumed to have read it and understood it completely. Tenant and Owner admit that all agreements between Tenant and Owner have been written into this Lease except for obligations arising under the Condominium Documents (as defined in Article 4). Tenant understands that any agreements made before or after this Lease was signed and not written into it will not be enforceable.

this i		Signed and not written	into it will not be en February	forceable. 10		2020	<b>—</b> 1
	IIIIO LE	AGE IS MADE AS DI	month		day	year	between
whose and T	e address is enant (herein	referred to as "Owner" or "L 9068 Forsstrom Driv after referred to as "Tenant" 5048 Roosevelt Way Nor	ve, Suite C-1 Lon- or "Lessee"). The M	Holdings, In e Tree, Co Maven	C.	you	
31 P	lease note ti 9, 40, 61, 62 lease note ti	ne following paragraphs to the following paragraphs to the following paragraphs to 37, 40, Exhibit A (Memoran	hat require deletions i hat require the inserti	if inapplicab on of terms	le: 10D, 13C(i), (and/or delete i	13E, 26, 33C(i), 34, 3	3A 3B 5 10D
Barau Condi purpoi	Owner a minium apar gh of New Yo ominium (the ses includes, The Apart	gress to lease to Tena tment building at 30 West this, 1004 , City and State o "Condominium"). Tenant s but are not limited to, any criment may only be occupied the property Law \$235-9:	Street, New York  New York, which is ke shall use the Apartment ommercial activity or ille ed by Tenant and the	nown as the t for living pu gal or danger following Pe	Millentine Tower I rposes only and ous activity). ermitted Occupa	teidences for no other purpose (i ints (and occupants :	
withou	with respect t ut the prior w have the righ	knowledges that: (i) this Lea to this Lease; and (ii) no ot ritten consent of the Owne I to restrain the same by in	her person other than ? r and the Condominium	Tenant and ti	he Permitted Oci violates any of the	cupants may reside in	the Apartment
2.	LEASE C	OMMENCEMENT DATE;	LENGTHOFLEASE				
term ( (the "I may b and in	entative. The that means t ferm"). Tenar e reduced as	the Effective Date" is the date "Lease Commencement E he longth) of this Lease will at acknowledges that, notive provided for herein and (ii) late that is the last day of the "Dycars".  18	Date* is March 1, 2020 I begin on the Lease Crithstanding anything to the Term shall consist of	ommencement of the contrary of the period be CHOOSE ON	pt as may be pro ent Date and will y contained in the seginning with the E AND CROSS	evided for otherwise in end onAugust 31, its Lease: (i) the Ten Lease Commenceme OUT THE OTHER AL ent Date occurs.	this Lease, the 2021 m of this Lease
Tenan	A. "Rent" i t must pay C	is defined as the base rent of wnerthe Rent, in equal mo owner may inform Tenant of	onthly installments, on th	enant's mont e first day of	hly rent for the A each month eithe	\$8,500/mo to	om 3/1/21-8/31/2
as des	When Ten	ant signs this Lease, Tenan ) the following:	nt must pay by bank or o	ashier's chec	k (ar by electroni	ic fund transfer, if instr	ucted by Owner
	(1)	one (1) months' Rent (i.e	e., § 8.000 );				
	(0)	the Security Deposit (in t	he amount stated in Art	icle 5);			
	(11)	any and all fees required Property Law §238-a); a	d in the Lease Package nd	as hereina	fler defined) or b	y the Condominium (	subject to Real
	(W)	any commission due by	Tenant to the Brokers (a	s defined in	Article 36 hereins	after) in connection wit	th this Lease.
check: Dwne	e prorated on and the lead and the lead and the lead and the provided the second	sase Commencement Date on a per diem basis. Tenan ase package required by t no/or Broker (as hereinafte de (and in any event no late	o shall not occur on the nt acknowledges and a he Condominium (the or defined in Article 36).	first day of a agrees that a "Lease Pack Tenant shal	a calendar mont at Owner's requi	h, the Rent for such o est, a copy of all [bar submitted with the si	alendar month nk or cashier's]

C. If the Lease begins after the first day of the month, Tenant must pay when Tenant signs this Lease one (1) full months' Rent and for the next full calendar month Tenant shall pay a prorated Rent based on the number of days the Lease began after the first day of the month (for example, if the beginning date of this Lease is the 16th day of the month, Tenant would pay for fitteen (15) out of thirty (30) days, or one-helf (1/2), of a full months' Rent for the second calendar month). In any event, if the Lease Commencement Date shall not occur on the first day of a calendar month, the Term shall also include the remainder of the month in which the Lease Commencement Date occurred.

D. Within five (5) business days after the request of Owner, at Owner's option, Tenant shall give Owner a document in the form attached hereto as Exhibit A (a "Memorandum Confirming Term") confirming the Lesse Commencement Date, the date Rent commences under this Lease (if different then the Lesse Commencement Date), the Lease expiration date and any other material terms of this Lease, cartifying that Tenant has accepted delivery of the Apartment and that the condition of the Apartment complies with Cowner's obligations hereunder. Tenant's failure to so deliver the Memorandum Confirming Term shall be considered a material default under this Lease, however, Tenant's failure to do so shall not affect the occurrence of the Lease Commencement Date or the validity of this Lease or after the terms and

ons contained in the Memorandum Confirming Term if so delivered to Tenant by Owner.

- E. Tenant may be required to pay other charges to Owner under the terms of this Lease; such additional charges shall be referred to as "Additional Rent". Any Additional Rent must be paid by Tenant to Owner upon the earlier of (i) the first day of the month immediately following the month said Additional Rent is billed to Tenant or (ii) fitteen (15) days from the date Tenant is billed for the Additional Rent. If Tenant fails to pay the Additional Rent on time, Owner shall have the same rights against Tenant failed to pay Rent. Said Rent and Additional Rent must be paid in full in accordance with the foregoing, without deduction or offset and without the need for demand or notice from Owner. Except as may be provided for otherwise in this Article 3, all Rent and Additional Rent shall be payable to Owner by (chock), direct-deposit) (CROSS OUT ANY FORM OF PAYMENT THAT IS INAPPLICABLE) or such other form of payment as required by Landlard only. If by direct deposit, Owner shall around Fernant the necessary within instructions. by Landlord only. If by direct deposit, Owner shall provide Tenant the necessary wiring instructions.
- F. Tenant shall be entitled to a five (5) day grace period for the payment of any sum of Rent or Additional Rent due under this Lease. Any sum of Rent or Additional Rent not paid within five (5) days of the date due shall be subject to a late fee of the lesser of (i) \$50.00, or (ii) five percent (5%) of the unpaid amount. Interest shall also be payable on the aforesaid late Rent or Additional Rent beginning thirty (30) days from the due date, such interest corruing at the lesser of (i) the maximum amount allowable by leav, or (ii) one and one-half percent per month (1.5%), until the late Rent or Additional Rent is paid in full. There shall be a Fifty Dellar (\$50.00) fee for any check which is dishonored or returned. Any late charge or interest charge shall be considered Additional Rent.
- G. Owner need not give notice to Tenant to pay Rent. Rent must be paid in full and no amount subtracted from it. The whole amount is due and payable as of the Lease Commencement Date. Payment of Rent in installments is for Tenant's convenience only. If Tenant is a default under any of the terms and conditions of this Lease, Owner may give notice to Tenant that Tenant may no longer pay Rent in installments and the entire Rent for the remaining part of the Term will then immediately be due and payable.

### CONDOMINIUM DOCUMENTS

Tenant understands that the Apartment is part of a condominium apartment building and that this Lease shall be subject and subordinate to: (i) the Declaration of Condominium; (ii) the Rules and Regulations of the Condominium (which are sometimes called House Rules); and (iii) the By-Laws of the Condominium. (The Declaration, the Rules and Regulations and the By-Laws of the Condominium and all amendments thereto, including any amendments subsequent to the date hereof, are collectively called the "Condominium Decuments".) In the event of any inconsistency between the provisions of this Lease and the Condominium Documents, the provisions of the Condominium Documents shall govern and be binding.

Tenant and the Permitted Occupants of the Apartment shall faithfully observe and comply with the Condominium Documents, other than the provisions of the Condominium Documents required to be performed by Owner (which include the payment of common charges for the Apartment to the Condominium). Tenant and the Permitted Occupants of the Apartment shall not undertake any action which, if performed by Owner, would constitute a violation of the Condominium Documents by Tenant or the Permitted Occupants shall be a default under this Lease, for which Owner may pursue against neart any and all remedies available at law and/or in equity, including but not limited to, the right of injunction and any other rights referred to in this Lease. Tenant acknowledges that Tenant has reviewed the Condominium Documents or walved their examination.

8390 East Creacent Parkway Ste 10

### SECURITY DEPOSIT

(such amount not to exceed one (1) months' Rent Tenant is required to give Owner the sum of \$ 8.000 (such amount not to exceed one (1) months' Reni pursuant to The Housing Stability and Tenant Protection Act of 2019) when Tenant signs this Lease as a security deposit (the 'Security Deposit'). Owner will deposit this Security Deposit in First American State Banbank at New York. This Security Deposit shall not bear interest, unless if otherwise required by applicable law. In the event that the Security Deposit shall earn interest, then in such event Owner shall be entitled to an administrative fee pursuant to applicable law.

Greenwood Village, CO

if Tenant carries out all of Tenant's agreements in this Lease and if Tenant moves out of the Apartment and returns it to Owner If Tenant carries out all of Tenant's agreements in this Lease and if Tenant moves out of the Apartment and returns it to Owner vacant, broom clean and in the same condition it was in when Tenant first occupied it, except for ordinary wear and tear or damage caused by fire or other casualty through no fault of Tenant. Owner will return to Tenant the full amount of the Security Deposit, within fourteen (14) days after the later of (i) the date this Lease ends, or (ii) the date Tenant vacates the Apartment. However, if Tenant is in default of Tenant's obligations under this Lease endfor there are any damages to the Apartment beyond ordinary wear and tear or damage caused by fire or other casualty. Owner may keep all or part of the Security Deposit to cover reasonable repairs of such damage and Owner shell provide Tenant with an itemized statement indicating the basis for the amount of the Security Deposit retained within the aforementioned fourteen (14) day period. Furthermore, for sake of clarity and emphasis, (ii) if Tenant does not carry out all of Tenant's obligations under this Lease. Owner may keep all or part of the Security Deposit necessary to pay Owner for any losses incured, including missed payments, and (ii) Owner's retention of the Security Deposit as ellowable under this Lease shall not be deemed to be Owner's sole remedy for any default by Tenant of Tenant's obligations pursuant to the terms and conditions of this Lease.

TENANT ACKNOWLEDGES AND AGREES THAT THE SECURITY DEPOSIT CANNOT BE USED TOWARDS RENT OR TEMANT ACKNOWLEDGES AND AGREES THAT THE SECURITY DEPOSIT CANNOT BE USED TOWARDS NENT OR ADDITIONAL RENT BY TEMANT. Notwithstanding anything to the contrary contained in this Lease, if Owner shall apply all or any portion of the Security Deposit to cure a default by Temant hereunder during the Term of this Lease, if Owner shall, within five (5) business days, deposit with Owner that sum which shall be necessary to maintain the security in an amount equal to the Security Deposit as so required in this Article 5. Failure to replenish the Security Deposit in a timely manner shall be deemed a default under this Lease.

If Owner sells the Apartment, Owner, at its sole option, will turn over the Security Deposit either to Tenant or to the person buying the Apartment within five (5) days after the sale. Owner will then notify Tenant, by registered, certified or overnight mail by a nationally recognized overnight courier, of the name and address of the person or company to whom the deposit has been turned over. In such case, Owner will have no further responsibility to Tenant for the Security Deposit and the new owner will become responsible to Tenant for the Security Depo

### IF TENANT IS UNABLE TO MOVE IN

Except as otherwise provided herein, Owner shall not be liable for failure to give Tenant possession of the Apartment on the Lease Commencement Date. Rent shall be payable as of the beginning of this Lease Term unless Owner is unable to give Tenant possession. A situation could arise which might prevent Owner from letting Tenant move into the Apartment on the Lease Commencement Date. If this happens for reasons beyond Owner's reasonable control, including the failure to obtain the Condo Waiver, Owner will not be responsible for Tenant's damages or expenses and this Lease will remain in effect. However, in such case, this Lease of the Commencement Date and the ending date of this Lease as specified in Article 2 will remain the same (unless otherwise mutually agreed to in writing by Tenant and Owner). Tenant will not have to pay Rent until the date possession prior to the date Owner shall have given Tenant notice that Tenant may take possession of the Apartment, Owner will notify Tenant as to the date possession is available. If Owner does not give Tenant notice that possession is available within thirty (30) days after the Lease Commencement Date, provided that Owner's failure to deliver possession is in aduated within thirty (30) days after the Lease Commencement Date, provided that Owner's failure to deliver possession is in not due to a Tenant delay. Tenant may and a fifteen (15) day written termination notice (the "Termination Notice") to Owner, and if Owner is unable to deliver possession within lifteen (15) days of receipt of Tenant's Termination Notice") to Owner, and if Owner is unable to deliver possession within lifteen (15).

In any dispute arising under this Lease, in the event of a conflict between the text and a caption, the text controls.

# WARRANTY OF HABITABILITY

A. All of the sections of this Lease are subject to the provisions of the Warranty of Habitability Law Underthat law, Owner agrees

that the Apartment is fit for human habitation and that there will be no conditions which will be detrimental to life, health or safety

B. Tenant will do nothing to interfere with or make more difficult the Condominium's efforts to provide Tenant and all other cants of the Condominium with the required facilities and services. Any condition caused by Tenant's misconduct or the misconduct nant Parties (as hereinafter defined) or anyone else under Tenant's direction or control shall not be a breach by Owner.

### CARE OF APARTMENT; END OF LEASE-MOVING OUT 9.

- A. At all times during the Term of this Lease, Tenant will take good care of the Apartment and will not permit or do any damage to it, except for damage which occurs through ordinary wear and tear. Tenant shall, at Tenant's own cost and expense, make all repairs caused or occasioned by Tenant, or Tenant's Segins, contractors, invities, licensees, guests or servants (collectively hereinafter Tenant Parties"), In addition, Tenant shall promptly notify Owner and/or the Building SuperindenthBuilding Manager in writing upon the occurrence of any problem, malfunction or damage to the Apartment. Tenant will move out on or before the ending date of this Lease and leave the Apartment in good order and in the same condition as it was when Tenant first occupied it, except for ordinary wear and tear and damage caused by fire or other casualty through no fault of Tenant.
- B. CLEANING. Tenant is required to use only non-abrasive cleaning agents in the Apartment. Tenant is responsible for damage done by use of any improper cleaning agents.
- C. if Tenant fails to maintain the Apartment or make a needed repair or replacement as required hereunder. Owner may hire professional and make such maintenance, repairs or replacements at Tenant's sole cost and expense. Owner's reasonable expense we be payable by Tenant to Owner as Additional Rent within ten (10) business days after Tenant receives a bill from Owner.
- D. When this Lease ends, Tenant must remove all of Tenant's movable property. Tenant must also remove at Tenant's own expense, any wall covering, backcases, cabinets, mirrors, painted murals or any other installation or attachment Tenant may have installed in the Apartment, even if it was done with Owner's consent. If the Condominium imposes any "move-out" deposits or fees, Tenant shall pay any such deposit or fee when requested by the Condominium. Tenant must restore and repair to its original condition those portions of the Apartment affected by those installations and removals. Tenant has not moved out until all persons, furniture and other property of Tenant's is also out of the Apartment. If Tenant's property remains in the Apartment after this Lesse ends, Owner may either treat Tenant as still in occupancy and charge Tenant for use, or may consider that Tenant has given up the Apartment and any property remaining in the Apartment. In this event, Owner may either discard the property or store it at Tenant's experience. Tenant grees to pay Owner for all costs and expenses incurred in removing such property. The provisions of this article will continue to be in effect after the end of this
- E. Except as provided for otherwise in Article 37 of this Lease, in the event that (i) Owner inlands to offer to renew this Lease with a Rent increase equal to or greater than five (5%) percent above the then current Rent, or (ii) Owner does not intend to renew this Lease, Owner shall provide Tenant written notice as follows:
  - If Tenant has occupied the Apartment for less than one (1) year and does not have a Lesse Term of at least one (1) year, Owner shall provide at least thirty (30) days' notice; 00
  - If Tenant has occupied the Apartment for more than one (1) year but less than two (2) years, or has a Lease Term of at least one (1) year but less than two (2) years, Owner shall provide at least sixty (60) days' notice; or
  - If Tenant has occupied the Apartment for more than two (2) years or has a Lease Term of at least two (2) years, Owner shall provide at least ninety (90) days' notice.
- F. Within a reasonable time after notification of either party's intention to terminate this Lease, unless Tenant provides less than recks' notice of Tenant's intention to terminate, Owner shall notify Tenant in writing of Tenant's right to request an inspection before two (2) weeks' notice of Tenant's intention to terminate, Owner shall notify Tenant in writing of Tenant's right to request an inspection before vacating the Apartment. Tenant shall have the right to be present at said inspection. Subject to the foregoing, if Tenant requests such inspection, the inspection shall be made no earlier than two (2) weeks and no later than one (1) week before the end of the tenancy. Owner shall provide at least forty-eight (46) hours written notice of the date and time of the inspection. After the inspection, Owner shall provide at least forty-eight (46) hours written notice of the date and time of the inspection. After the inspection, Owner shall provide the sactive of the

### CHANGES AND ALTERATIONS TO APARTMENT

- A. Tenant cannot build in, add to, change or after, the Apartment in any way, including, but not limited to, installing, changing or altering any paneling, wellpaper, flooring, "built in" decorations, partitions, natlings, paint, carpeting, plumbing, ventilating, air conditioning, electric or heading systems without first obtaining the prior written consent of Owner which may be withheld in Owner's sole discretion (and, if consent to do so is required under the Condominium Documents, the Condominium, if Owner's consent (and the Condominium, if spilicable) is given, the alterations and installations shall become the property of Owner when completed and paid for by Tenant. They shall remain with and as part of the Apartment at the end of this Lesse term, Notwithstanding the foreign, Owner has the right to demand that Tenant remove the alterations and installations at the end of the Lesse Term, and in such case, Tenant shall repair all damage resulting from said removal and restore the Apartment to its ordinal condition, including any those, in the weight of devene event by the case of the first ordinal condition, including any those, in the weight of devene event by the case of the first ordinal condition, including any those, in the weight of devene event by the case of the first ordinal condition, including any those, in the weight of devene event by the case of the first ordinal condition. said removal and restore the Apertment to its original condition, including any holes in the wall repair all darriage resulting from said removal and restore the Apertment to its original condition, including any holes in the wall caused by the removal of any pictures, artwork or TV mounts hung by Tenent on the walls. Any and all work that shall be performed by Tenent in accordance with the terms and conditions of this Lease and in accordance with all applicable lews, trees, regulations and codes of any governmental or quasi-governmental entity. Tenent's contractor shall also supply, on prior written notice as provided for in the Condominium Documents (but in any event on no less than seven (7) business days prior notice), before performing any such work, a cartificate of insurance naming Owner, the Condominium and the Building's managing agent (if applicable) as additional insured.
- B. Without Owner's and/or the Condominium's prior written consent, Tenant cannot install or use in the Apartment any of the following: distwaster machines, clothos washing or drying machines, electric stoves, garbage disposal units, heating, ventilating or air conditioning units or any other electrical equipment which, in Owner's and/or the Condominium's opinion, will overfood the existing wiring installation in the Condominium or interfere with the use of such electrical wiring facilities by other occupants of the Condominium. Also, Tenant cannot place in the Apartment water-filled furniture.
- C. If a lien is filed on the Apartment or Building due to Tenant's fault, Tenant must promptly pay or bond the amount stated in the lien. Owner may pay or bond the Lien if Tenant fails to do so within ten (10) days after Tenant has written notice about the lien, in which case Owner's costs shall be paid by Tenant as Additional Rent.
- rich case Owner's costs shall be paid by Tenant as Addustrial Even.

  D. APPROVED ALTERATIONS. (DELETE IF IMAPPLICABLE) Anything-contained herein-to-the-contrary-notwithstand dided that both Owner and Tenant have ecknowledged their agreement to the following by each party efficing feel initials immedia withis provision. Owner hereby consents to the following alterations to be performed by Tenant, at Tenant's sets cost and experient the sake of cierty and emphasis (1) all other terms and conditions of this Lease (including, without limitation, the terms and conditions of this Lease (including, without limitation, the terms and conditions of this Lease (including, without limitation, the terms and conditions of this Lease (including, without limitation, the terms and conditions of this Lease (including, without limitation, the terms and conditions of this Lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation, the terms and conditions of the lease (including, without limitation). but for the sake of cigrity and emphasis (1) all other terms and conditions of this Lease contained in this Article 10-hereof) shall still apply, and (2) all work shall be perform

Owner Initial:	Tenant Initial: 1997	

A. GOVERNMENT LAWS AND ORDERS. Tenant will obey and comply: (i) with all present and future city, state and federal laws, rules, regulations and codes of any governmental or quasi-governmental entity or body which affect the Condominium or the Apartment, and (ii) with all orders and regulations of insurance rating organizations which affect the Apartment and the Condominium. Tenant will not allow any windows in the Apartment to be cleaned from the outside unless the prior written consent of the Condominium.

- B. CONDOMINIUM'S RULES AFFECTING TENANT. Tenant will obey all of the Condominium Documents other than the provisions of the Condominium Documents required to be performed by Ow
- C. TENANT'S RESPONSIBILITY. Tenant is responsible for the behavior of Tenant, the Permitted Occupants of the Apartment, the Tenant Parties and any other people who are visiting Tenant. Tenant will reimburse Owner as Additional Rent upon demand for the cost of all losses, damages, lines and reasonable legal expenses incurred by Owner because Tenant, the Permitted Occupants of the Apartment, the Tenant Parties or any other people visiting the Apartment, have not obeyed applicable laws, rules, regulations and codes of any governmental or quasi-governmental entity, the Condominium Documents or this Lease.

### **OBJECTIONABLE CONDUCT**

Tenant, the Permitted Cocupants of the Apartment, the Tenant Parties or any other people visiting the Apartment will not engage in objectionable conduct at the Condominium. Objectionable conduct ("Objectionable Conduct") means behavior which makes or will make the Apartment or the Condominium loss fit to live in for Tenant or other occupants. It also means anything which interferes with the right of others to properly and peacefully enjoy their apartment, or causes conditions that are dangerous, hazardous, unsanitary or detrimental to other occupants of the Condominium, or anything which violates the Condominium Documents. Objectionable Conduct. by Tenant, the Tenant Parties, or any other people visiting the Apartment, gives Owner the right to end this Lease on six (6) days written notice to Tenant that this Lease will end.

### SERVICES AND FACILITIES

A. REQUIRED SERVICES. The Condominium (or Owner, as the case may be) will provide (i) cold and hot water and heat, as required by law; (ii) repairs to the Apartment not caused by Tenant (subject to the terms and conditions of this Lease), the Tenant Parties or any other people visiting the Apartment, as required by the Condominium Documents; (iii) devator service if the Condominium has elevator equipment; and (v) the utilities, if any, included in the Rent, as set forth in subparagraph B below. Tenant is not entitled to any Rent reduction because of a stoppage or reduction of any of the above services unless it is provided by law.

B. The following utilities are included in the Rent:

Gas

B. The following utilities are included in the Rent: GE
[INSERT "NONE" IF NO UTILITIES ARE INCLUDED IN THE RENT]

C. ELECTRICITY AND OTHER UTILITIES. Tenant acknowledges and understands that Owner has no obligation to supply, or liability in connection with, utilities or services in or to the Apartment (except as may be provided for otherwise in this Lease). shall be responsible, at Tenant's sole cost and expense, for securing air conditioning, electricity, gas, cable, phone, and all other utilities and services (except as may be provided for otherwise in this Lease).

- Tenant shall contract directly with the appropriate utility provider for all aforementioned services (not including the utilities included in the Rent as provided for in subparagraph B).
- Netwithstanding anything to the centrary contained in this Lease, the Condominium provides the following services for a separate, sub-matered charge. It is coveranted and agreed by Tenant that all the aforesaid costs and expenses shall be paid by Tenant to Owner within five (b) days after rendition of any bill or platement to Tenant therefor (MESET STRIFTES FURNISHES SY THE CONDOMINUM ON A -metered charge. It is covenante "SUBMETERING" BASIS OR DELETE IF INAPPLICABLE).

D. Stopping or reducing of service(s) will not be reason for Tenant to stop paying Rent, to make a money claim or to claim constructive exiction. Damage to the equipment or appliances supplied by Owner, caused by Tenant or the Tenant Parties act(s), omissions or neglect, shall be repaired at Tenant's sole cost and expense. In the event that Tenant falls to make such repairs within a reasonable period of time. Owner shall have the option to make such repairs at Tenant's expense and charge the same to Tenant as Additional Rent. Damage to the equipment or appliances supplied by the Owner, which are not caused by Tenant's negligence, acts or misuse, shall be promptly repaired by the Owner at the Owner's also cost and expense. The Condeminium or Owner may stop service of the plumbing, heating, elevator, air cooling or electrical systems, because of accident, emergency, repairs, or changes until the work is complete. Notwithstanding the foregoing, except in emergency situations, Owner shall provide Tenant no less than twenty-four (24) hours prior written notice of any planned service stoppages. Owner shall take all necessary steps to ensure that service stoppages do not interfere with Tenant's use and enjoyment of the Apartment.

E. ADELINDEES, Applicances revenited by Course in the Apartment.

E. APPLIANCES. Appliances supplied by Owner in the Apartment are for Tenant's use. They shall be in working order on the date hereof and will be maintained and repaired or replaced by Owner, except if repairs or replacement are made necessary because of Tenant's or the Tenant Parties' negligence or misuse, Tenant will pay Owner for the cost of such repair or replacement as Additional Rent. Notwithstanding anything to the contrary contained in this Lease, provided the appliance in need of repair has been delivered in working order on the Lease Commencement Date, <del>Tenant shall be responsible for the initial 5 \_\_\_\_in cost of such applience's repair or replacement [DELETE IF INAPPLICABLE OR INSERT AMOUNT]. Tenant must not use a dishwasher, washing machine,</del> dryer, freezer, heater, ventilator or other appliance unless installed by Owner or with Owner's prior written consent (in its sole discretion). Tenant must not use more electric than the wiring or feeders to the Building can safely carry.

F. FACILITIES AND AMENITIES. If the Condominium permits Owner to use any storeroom, storage bin, laundry or any other facility located in the Condominium but outside of the Apartment (e.g., fitness center, resident lounge, roof deck, golf simulator, movie theater, swimming pool, spa, etc.) and provided such use is transferable to Tenant by Owner pursuant to the Condominium Documents, the use of any such facility will be furnished to Tenant free of charge and at Tenant's own risk. Tenant'vill operate at Tenant's expense any coin operated appliances located in any such facility. Landlord shall have no obligation to provide any of the aforementioned facilities or any type of doorman, attendant, portor or any other type of similar service at the Building, and Landlord may discontinue same without being liabte to Tenant therefor or without in any way affecting this Lease or the liability of Tenant hereunder or causing a diminution of rent and the same shall not be deemed to be lessening or a diminution of facilities or services within the meaning of any law, rule or regulation now or hereafter enacted, promulgated or issued.

### INABILITY TO PROVIDE SERVICES

Because of a strike, labor, trouble, national emergency, repairs, or any other cause beyond Owner's and the Condominium's reasonable control. Owner and the Condominium may not be able to provide or may be delayed in providing any services or in making any repairs to the Apartment and/or the Condominium. In any of these events, any rights Tenant may have against Owner are only those rights which are allowed by laws in effect when the reduction in service occurs.

### **ENTRYTO APARTMENT**

During reasonable hours and with reasonable notice, except in emergencies, Owner, Owner's representatives and agents or employees of the Condominium may enter the Apartment for the following reasons:

- A. To erect, use and maintain pipes and conduits in and through the walls and ceilings of the Apartment; inspect; exterminate; install or work on master antennas or other systems or equipment; and to perform other work and make any and all repairs, alterations or changes Owner or the Condominium decide are necessary. Tenent's Rent will not be reduced because of any of the foregoing.
  - B. To show the Apartment to potential buyers or lenders.
  - C. For ninety (90) days before the end of the Lesse Term, to show the Apartment to persons who wish to lesse it.

- D. If, during the last month of the Lease, Tenant has moved out and removed all or almost all of Tenant's prope Apartment, Owner may enter the Apartment to make changes, repairs or redecorations. Tenant's Rent will not be reduced for and this Lease will not be ended by Owner's entry.
- E. If, at any time, Tenant is not personally present to permit Owner, Owner's representatives or the agents and employees of the Condominium, to enter the Apartment and entry is necessary or allowed by law, under the Condominium Documents or this Lease, Owner, Owner's representatives or the agents and employees of the Condominium may nevertheless enter the Apartment. Owner, Owner's representatives or the agents and employees of the Condominium may enter by force in an emergency. Owner will not be responsible to Tenant, unless during such entry, any authorized party is negligent or misuses Tenant's property.

### ASSIGNING: SURLETTING: ABANDONMENT

16. ASSIGNING; SUBLETTING; ABANDONMENT

A Assigning and Subletting. Tenant cannot assign this Lease or sublet all or part of the Apartment or permit any other person to use the Apartment (other than a Permitted Occupant) without the prior written consent of the Owner, which Tenant acknowledges may be withheld by Owner in this sole and absolute discretion, for any reason or no reason. If Tenant assigns this Lease or sublets all or part of the Apartment and falls to obtain Owner's prior written consent, in addition to any and all other rights of Owner under this Lease and at law and/or in equity, Owner has the right to cancel the Lease. Tenant must get Owner's written permission as provided for herein, each time Tenant wants to assign or sublet. Permission to assign or sublet hypothesis assignment or sublease. Tenant remains bound to the terms of this Lease after an assignment or sublet is permitted, even if Owner accepts money from the assignee or subtenant. The amount accepted will be credited toward money due from Tenant, as Owner's that determine. The assignee or subtenant does not become Owner's enant. Tenant is responsible for acts and neglect of any person in the Apartment. Notwithstanding the foregoing, Owner expressly reserves the right to terminate the Lease with respect to the Apartment upon the receipt by Owner of any request for assignment or sublease. (Owner's Recapture Right'). Owner's Recapture Right'). Owner's Recapture Right', Owner's Recapture Right', Tenant shall reimburse Owner for all of Owner's attempty fees in assignment or sublease, in the event that Owner agrees to an assignment or sublease, in the event that Owner agrees to an assignment or sublease, in the event that Owner upon any termination of this Lease.

B, Abandonment, if Tenant mouse part of the Apartment (Industrial Calculus and Calculu

B, Abandonment. If Tenant moves out of the Apartment (abandonment) before the end of this Lease without the consent of Owner, this Lease will not be ended. Tenant will remain responsible for each monthly payment of Rent and Additional Rent as it becomes due until the end of this Lease, in case of abandonment, Tenant's responsibility for Rent and Additional Rent will end only if Owner chooses to end this Lease for default as provided in Article 17.

### DEFAULT

- A. Tenant defaults under the Lease if Tenant acts in any of the following ways:

  - (i) Tenant fails to carry out any agreement or provision of this Lease;
     (ii) Tenant does not take possession or move into the Apartment fifteen (15) days after the beginning of this Lease; or
     (iii) Tenant and the Permitted Occupants of the Apartment move out permanently before this Lease ends.

If Tenant defaults in any one of these ways, other than a default in the agreement to pay Rent and/or Additional Rent, Owner may serve Tenant with a written notice to stop or correct the specified default within ten (10) days. Tenant must then either stop or correct the default within such ten (10) day period, or, if the nature of the default is not reasonably capable of being cured within such ten (10) day period, then Tenant must begin to take all steps necessary to correct the default within ten (10) days and thereafter diligently continue to do all that is necessary to correct the default within ten (10) days and thereafter diligently continue to do all that is necessary to correct the default within ten (10) days and thereafter diligently continue to do all that is necessary to correct the default within ten (10) days and thereafter diligently continue to do all that is necessary to correct the default within ten (10) days and thereafter diligently continue.

- B. If Tenant does not stop, correct, or begin to materially correct a default within ten (10) days, as provided for a engages in Objectionable Conduct, Owner shall give Tenant a written notice that this Lease will end sk(6) days after the date such written notice is sent to Tenant. At the end of the sk(6) day period, this Lease will end and Tenant then must move out of the Apartment. Even though this Lease ends, Tenant will remain liable to Owner for unpaid Rent and/or Additional Rent up to the end of this Lease, and used to Owner after that time as stated in Article 18.
- C. If Ownerdoes not receive the Rent and/or Additional Rent within five (5) days of when this Lease requires, Owner or Owner's C. If Ownerdoes not receive the Rent and/or Additional Rent within tive (s) days or when this Lease requires, owner or Owner's agent shall send Tenant, via certified mail, a written notice stating the failure to receive such Rent and/or Additional Rent. Provided Owner has served Tenant with a fourteen (14) day entitien demend, and Owner does not receive the overdue Rent and/or Additional Rent within fourteen (14) days after such written fourteen (14) days entenand for Rent and/or Additional Rent and so have made owner may commence an action or summary proceeding seeking the payment of all Rent and/or Additional Rent fix be been made, Owner may do the following: (i) enter the Apartment and retake possession of it if Tenant has moved out; or (ii) go to court and ask that Tenant and all other occupants in the Apartment be compelled to move out.,

Once this Lease has been ended, whether because of default or otherwise, Tenant gives up any right Tenant might otherwise have to reinstate this Lease

### REMEDIES OF OWNER AND TENANT'S LIABILITY

- If this Lease is ended by Owner because of Tenant's default, the following are the rights and obligations of Tenant and
- A. Tenant must pay Rent and Additional Rent until this Lease has ended. Thereafter, Tenant must pay an equal amount for what the law calls "use and occupancy" until Tenant actually moves out.
- B. Once Tenant moves out, Owner may re-rent the Apartment or any portion of it for a period of time which may end before or after the ending date of this Lesse. Owner may re-rent to a new benant at a lesser rent or may charge a higher rent than the Rent in this Lesse. Notwithstanding the foregoing, if Tenant vacates the Apartment in violation of the terms of this Lesse, only then shall Owner use reasonable efforts to re-rent the Apartment at the lesser of the fair market value of the Apartment or the Rent paid hereunder.
  - C. Whether the Apartment is re-rented or not, Tenant must pay to Owner as damages:
    - (i) the difference between the Rent in this Lease and the amount, if any, of the rents collected in any later lease of the

    - (ii) the circlerace between the kent in this base and the amount, it any, of the rems conscioud in any size tesse of the Apartment for what two would have been the remaining period of this Lesse; and
       (iii) Owner's expenses for the cost of getting Tenant out and re-renting the Apartment, including, but not limited to, putting the Apartment in good condition, repairing damages, decorating and/or cleaning the Apartment for re-rental, advertising the Apartment and for real estate brokerage fees; and
       (iii) Owner's expenses for attorney's fees (except in the event of a default judgment).
- D. Tenant shall pay all aforementioned damages due in monthly installments on the Rent day established in this Lease. Any legal action brought to collect one or more monthly installments of damages shall not prejudice in any way Owner's right to collect the damages for a later month by a similar action. If the Rent collected by Owner from a subsequent tenant of the Apartment is more than the unpast onto another tenant way owner. Tenant cannot receive the difference. Owner's failure to re-rent to another tenant will not release or change Tenant's liability for damages. Except as may be provided for otherwise in Article 18(B) of this Lease, Owner is not required to re-rent the Apartment

### ADDITIONAL OWNER REMEDIES

If Tenant does not do everything Tenant has agreed to do, or if Tenant does anything which shows that Tenant intends not to do what Tenant agreed to do, Owner has the right to ask a Court to make Tenant carry out Tenant's agreement or to give the Owner such other relief as the Court can provide. This is in addition to the remedies in Article 17 and 18 of this Lease.

### FEES AND EXPENSES (INCLUDING BUT NOT LIMITED TO LEGAL FEES)

A. Tenant must reimburse Owner for any of the following fees and expenses incu

- Making any repairs to the Apartment or the Condominium, including any appliances in the Apartment, which result from misuse, omissions or negligence by Tenant, the Permitted Occupants of the Apartment, the Tenant Parties or any other visitors to the Apartment;
- Correcting any violations of city, state or federal laws or orders and regulations of insurance rating organization concerning the Apartment or the Condominium which Tenant, the Permitted Occupants of the Apartment, the Tenant Parties, or any other persons who visit the Apartment or work for Tenant have caused;
- ring the Apartment for the next tenant if Tenant moves cut of the Apartment before the Lease ending date rithout Owner's prior written consent;
- (iv) Any legal fees and disbursements for the preparation and service of legal notices; legal actions or proceedings brought by Owner against Tenant because of a default by Tenant under this Lease; or for defending lawsurits brought against Owner because of the actions of Tenant, the Permitted Occupants of the Apartment, the Tenant Parties or any other persons who visit the Apartment;
   (v) Removing any of Tenant's property from the Apartment after this Lease is ended;
- Any miscellaneous charges payable to the Condominium for services Tenant requested that are not required to be furnished to Tenant under this Lease for which Tenant has failed to pay the Condominium and which Owner has (vi) Any miscellar
- (vii) All other fees and expenses incurred by Owner because of the failure to obey any other provisions and agreements of this Lease or the Condominium Documents by Tenant, the Permitted Occupants of the Apartment, the Tenant Parties or any other persons who visit the Apartment.

These fees and expenses shall be paid by Tenant to Owner as Additional Rent within ten (10) business days after Tenant so Owner's bill or statement. If this Lease has ended when these fees and expenses are incurred, Tenant will still be liable to for the same amount as damages. In the event Tenant does not reimburse Owner within such ten (10) business day period, shall be entitled to deduct the fees and expenses from the Security Deposit.

- B. Tenant has the right to collect reasonable legal fees and expenses incurred in a successful defense by Tenant of a by Owner against Tenant or brought by Tenant against Owner to the extent provided by Real Property Law Section 234.
- C. Tenant shall pay the Condominium on demand for the cost of any miscellaneous charges payable to the Condominium for services that Tenant requested that are not required to be furnished to Tenant under this Lease.

### PROPERTY LOSS, DAMAGES OR INCONVENIENCE

Tenant understands and agrees that unless caused by the grees negligence or willful misconduct of Owner, Owner's representatives or the agents and employees of the Condominium, none of these authorized parties are responsible to Tenant for any of the following: (i) any loss of or damage to Tenant or Tenant's property in the Apartment or the Condominium due to any accidental or intentional cause, including a theft or another crime committed in the Apartment or elsewhere in the Condominium; (ii) any loss of or damage to Tenant's property delivered to any agent or employee of the Condominium (e.g., doorman, superintendent, etc.); or (iii) any damage or incorvenience caused to Tenant by actions, negligence or violations of their lease or the Condominium Documents made by any other tenant or person in the Condominium except to the extent required by law. Tenant further understands and agrees that Owner's and/or the Condominium's employees are not authorized by Owner to care for Tenant's personal property. Owner is not responsible for any loss, theft, damage to Tenant's personal property, or any injury caused by the property or its use by Building employees.

Owner will not be liable for any temporary interference with light, ventilation, or view caused by construction by or on behalf of the Condominium. Owner will not be liable for any such interference on a permanent basis caused by construction on any parcel of land not owned by Owner or the Condominium. Owner will not be liable to Tenant for such interference caused by the permanent closing, darkening or blocking up of windows, if such action is required by law. None of the foregoing events will cause a suspension or reduction of the Rent or allow Tenant to cancel the Lease.

### FIRE OR CASUALTY

A. Tenant shall give Owner immediate notice in case of fire or other damage to the Apartment. If the Apartment becomes unusable, in part or totally, because of fire, accident or other casuality, this Lease will continue unless ended by Owner under subparagraph C below or by Tenant under subparagraph D below. However, the Rent will be reduced as of the date of the fire, accident or other casuality. This reduction will be based upon the square footage of the part of the Apartment which is unusable, as determined by Owner.

B. Owner and/or the Condominium will repair and restore the Apartment, unless Owner decides to take actions described in subparagraph C below. For sake of clarity and emphasis, Owner is not required to repair or restore the Apartment or replace the furnishings, decorations or any of Tenant's property, and furthermore (unless otherwise agreed to by Owner in writing), Owner shall not be responsible for any delays due to settling insurance claims, obtaining cost estimates, labor, material, equipment and/or supply problems, force majeure or for any other delay beyond Owner's reasonable control. If the Lease is cancelled, Owner need not restore the Apartment.

C. After a fire, accident or other casualty in the Building, the Condominium may decide to tear down the Condominium building or to substantially rebuild it. In such case, Owner need not restore the Apartment but may end this Lease. Owner may do this even if the Apartment has not been damaged, by giving Tenant written notice of this decision within the later of sixty (60) days after the date when the damage occurred or ten (10) business days after Owner is advised by its insurance carries as to the amount of insurance proceeds it will have available to restore the Apartment, if there is substantial damage to the Apartment or if the Apartment is completely unusable, Owner may cancel this Lease by glving Tenant written notice of this decision within thirty (30) days after the date when the damage occurred. If the Apartment is unusable when Owner gives Tenant such notice, this Lease will end sixty (60) days from the last day of the calender month in which Tenant was given the notice.

D. If the Apartment is completely unusable because of fire, accident or other casualty and it is not repaired in thirty (30) days, Tenant may give Owner written notice that Tenant ends the Lease. If Tenant gives that notice, this Lease is considered ended on the day that the fire, accident or casualty occurred. Owner will promptly refund the Security Deposit and the pro-rate portion of Rent and Additional Rent paid for the month in which the casualty happened.

E. Unless prohibited by the applicable policies, to the extent that such insurance is collected, Tenen waive all right of recovery against the other or anyone claiming through or under each by way of subrogation.

F. Tenant acknowledges that if fire, accident, or other casualty causes damage to any of Tenant's personal property in the Apartment, including, but not limited to Tenant's furniture and clothes, neither the Owner nor the Condominium will be responsible to Tenant for the repair or replacement of any such damaged personal property unless such damage was as a result of the Owner's or the Condominium's negligence.

### PUBLICTAKING

The entire Condominium or a part of it can be sequired (condemned) by any government or government agency for a public or quasi-public use or purpose. If this happens, this Lease shall end on the date the government or agency take fille. Tenent shall have no claim against Owner for any damage resulting. Tenent as grees that by signing this Lease, Tenent assigns to Owner any claim against the government or government agency for the value of the unexpired portion of this Lease.

### SUBORDINATION, CERTIFICATES AND ACKNOWLEDGMENTS

Notwithstanding any provisions to the contrary contained in this Lease, this Lease and Tenant's rights, are subject and subcrdinate to all present and future: (a) leases for the Building or the land on which it stands, (b) Owner's mortgage(s) (now existing or horsinafter existing), (c) agreements securing money paid or to be paid by a lender, (d) any lien created by the Condominium Documents, and (e) terms, conditions, renewals, changes of any kind and extensions of the mortgages, leases or lender agreements. If certain provisions of any such mortgage or the Condominium Documents come into effect, the holder of any such mortgage or the Condominium can end this Lease and such parties may commence legal action to evict Tenant from the Apartment. If this happens,

Tenant acknowledges that Tenant has no claim against Owner, the Condominium or such mortgage holder. If Owner requests, Tenant will sign promptly any acknowledgment(s) of the "subordination" in the form that Owner may require. Tenant authorizes Owner to sign such acknowledgment(s) for Tenant if Tenant fels to do so within five (5) days of Owner's request.

Tenant also agrees to sign (if accurate) a written acknowledgment to any third party designated by Owner that this Leffect, that Owner is performing Owner's obligations under this Lease and that Tenant has no present claim against Owner.

### TENANT'S RIGHT TO LIVE IN AND USE THE APARTMENT

Provided the Condominium waives any right of first refusal it may have with respect to this Lease, if Tenant pays the Rent and any required Additional Rent on time and Tenant does everything Tenant has agreed to do in this Lease, Tenant's tonancy cannot be cut off before the ending date, except as provided for otherwise in this Lease, including, but not limited to, in Articles 22, 23 and 24.

### BILLS AND NOTICE; ELECTRONIC SIGNATURES

Any notice, statement, demand or other communication required or permitted to be given, rendered or made by either party to the other, pursuant to this Lease or pursuant to any applicable law or requirement of public authority, shall be in writing (whether or not so stated elsewhere in this Lease) and shall be given by registered or certified mail, return receipt requested, or by overnight mail by a nationally recognized overnight carrier (or via email) [DELETE IF INAPPLICABLE], addressed to each of the following parties:

An electronic signature on this Lease, rider or any renewal of Cwmer or Tenant shall be deemed an original document and a binding signature pursuant to the Electronic Signatures and Records Act of the State Technology Law.

If to Owner: via email	
carolleo@strawberryproperties.	com
and to	mana .
msmith@strawberryproperties.	com
With a copy to:	
	<b>=</b>
If to Tenant: at Apartment, subseq Email address:	uent to Gommoncement Date [DELETE IF INAPPLICABLE]
Prior to Commencement Date:	

Notwithstanding anything to the contrary contained in this Lease, any notice from Owner or Owner's agent or attorney may be and to Tonant personally at the Apartment. Notices shall be deemed received the next business day if by overnight carrier, the delivery, if by personal delivery, or three (3) business days after being mailed, if by certified or registered mail.

### GIVING UP RIGHT TO TRIAL BY JURY AND COUNTERCLAIM

- A. Both Tenant and Owner agree to give up the right to a trial by jury in a court action, proceeding or counterclaim (excluding compulsory counterclaims) on any matters concerning this Lesse, the relationship of Tenant and Owner as lessee and lessor or Tenant's use or occupancy of the Apartment. This agreement to give up the right to a jury trial does not include claims or personal injury or properly damage.
- B. If Owner begins any court action or proceeding against Tenant which asks that Tenant be compelled to move out, Tenant cannot make a counterclaim unless Tenant is claiming that Owner has not done what Owner is supposed to do about the condition of the Apertment or the Condominium.

### 28. NO WAIVER OF LEASE PROVISIONS

- A. Even if Owner accepts Tenant's Rent and/or Additional Rent or fails once or more often to take action against Tenant when Tenant has not done what Tenant has agreed to do in this Lease, the failure of Owner to take action or Owner's acceptance of Rent and/or Additional Rent does not prevent Owner from taking action at a later date if Tenant does not do what Tenant has agreed to do herein.
  - B. Only a written agreement between Tenant and Owner can waive any violation of this Lease
- C. If Tenant pays, and Owner accepts, an amount less than all the Rent and/or Additional Rent due, the amount received shall be considered to be in payment of all or part of the earliest Rent and/or Additional Rent due. It will not be considered an agreement by Owner to accept this lesser amount in full satisfaction of all of the Rent and/or Additional Rent due unless there is a written agreement between Tenant and Owner.
- D. Any agreement to end this Lease and also to end the rights and obligations of Tenant and Owner must be in writing, signed Tenant and Owner or Owner's agent. Even if Tenant gives keys to the Apartment and they are accepted by either any employee or int of the Condominium, Owner's representatives or Owner, this Lease is not ended.
- E. This Lesse, or any provision hereof, may not be modified, amended, extended, waived or abrogated without the prior written

### CONDITION OF THE APARTMENT: APARTMENT RENTED "AS IS"

29. CONDITION OF THE APARTMENT; APARTMENT RENTED "AS IS"
By signing this Lesse, Tenant acknowledges that Owner, Owner's representatives and/or the Condominium's employees, agents, or superintendent have not made any representations or promises with respect to the Building or the Apartment except as herein expressly set forth. After signing this Lesse but before Tenant begins occupancy, Tenant shall have the opportunity to inspect the Apartment with Owner or Owner's agent to determine the condition of the Apartment. If Tenant requests such inspection, the parties shall execute a written agreement before Tenant begins occupancy of the Apartment attesting to the condition of the Apartment and specifically noting any existing defects or damages. Before taking occupancy of the Apartment attesting to the condition of the Apartment (or Tenant has walved such inspection) and Tenant accordes it in its present condition "as is", except for any condition which Tenant could not associately have seen during Tenant's inspection. Tenant agrees that Owner has not promised to do any work in the Apartment except as specified in Exhibit B annexed hereto. (if any) and made apart hereof.

## HOLDOVER

- A. At the end of the Term, Tenent shall: (i) return the Apartment to the Owner broom clean, vacant and in good condition, ordina wear and teer excepted; (ii) remove all of Tenant's property and all of Tenant's installations, alterations and decorations (if so directed I Owner); and (iii) repair all damages to the Apartment and Building caused by moving; and restore the Apartment to its condition at 5 beginning of the Term ordinary wear and tear excepted.
- B. Tenent hereby indemnifies and agrees to defend and hold Owner harmless from and against any loss, cost, liability, daim, damage, fine, penalty and expense (including reasonable attorneys' fees and disbursements but excluding consequential or punitive

- damages) resulting from delay by Tenant in surrendering the Apartment upon the termination of this Lease, including any claims made by any succeeding tenant or prospective tenant or successor landlord founded upon such delay.

  C. If Tenant holds over possession after the expiration date of the Lease or earlier termination of the Lease term or any extended term of this Lease, such holding over shall not be deemed to extend the term of this Lease or renew this Lease. Under no circumstances (i) will such holdover constitute a month-to-month tenancy, (ii) shall this Article 30 imply any right for Tenant to remain in the Apartment after the expiration or earlier termination of this Lease, (iii) will any monies paid by Tenant or accepted by Owner (e.g., Rent, Additional Rent, holdover rent or otherwise) after the expiration or earlier termination of this Lease (iii) to exinstate any form of tenancy between Tenant and Owner. In connection with such holdover, Tenant shall pay the following charges for the use and occupancy of the Apartment for each month or part thereof (even if such part shall be a small fraction of a calendar month), which total sum Tenant agrees to pay to Owner per month promptly upon demand, in full, without set-off or deduction:
  - (i) TWO (2) times the highest monthly Rent set forth in this Lease, plus
  - (ii) items of Additional Rent that would have been payable monthly pursuant to this Lease, had this Lease not expired or terminated,

The aforesaid provisions of this Article 30 shall survive the expiration or earlier termination of this Lease.

### DEFINITIONS

- A. Owner. The term "Owner" means the person or organization receiving or entitled to receive Rent end/or Additional Rent from Tenant for the Apartment at any particular time other than a rent collector or managing agent of Owner. "Owner is the person or organization that owns legal title to the Apartment. It does not include a former Owner, even if the former Owner signed this Lease.
- B. Tenant. The term "Tenant" means the person or persons signing this Lease as leasee and the respective heirs, distributees, rs, administrators, successors and assigns of the signer. This Lease has established a lessor-lessee relationship between

The agreements in this Lease shall be binding on Owner and Tenant and on those who succeed to the interest of Owner or Tenant by law, by approved assignment or by transfer.

### INSURANCE

A. As a material inducement for Owner to enter into this Lease, Tenant shall obtain @liability insurance insuring Tenant, the Permitted Occupants of the Apartment, the Tenent Parties and any other people visiting the Apartment, and (ii) insurance insuring Tenent's furniture and furnishings and other items of personal property located in the Apartment. maintain any insurance with respect to any furniture or furnishings belonging to Owner that are located in the Apartment un otherwise directed by Owner. Tenant acknowledges that Owner may not be required to maintain any insura

- B. Owner is not liable for loss, expense, or damage to any person or property, unless due to Owner's gross negligence or wrongful acts. Neither Owner nor the Condominium is liable to Tenant for permitting or refusing entry of anyone into the Building. Tenant must pay for damages suffered and reasonable expenses of Owner relating to any claim arising from any act, omission or neglect by Tenant, if an action is brought against Owner arising from Tenant's acts, omissions or neglect. Tenant shell defend Owner at Tenant's acts and expense with an attorney reasonably acceptable to Owner. Tenant is responsible for all acts, omissions or neglect of Tenant Parties.
- C. Tenant shall indemnify and save harmless Owner from and against any and all liability, penalties, losses, damages, expenses, sults and judgments arising from injury during the term of this Lease to person or property of any nature and also from any matter growing out of the occupation of the Apartment, provided however that such is not the result of Owner's gross negligence or wrongful acts or that of Owner's employees or agents. Tenant agrees, at Tenant's sole cost and expense to procure and maintain at all times during the Lesse term the following insurance
  - General Liability Insurance for an amount not less than the loss than th (i) General Liability Insurance for an amount not less than one hundred through
  - (ii) Renters Insurance, which covers any, and all personal property or belongings contained in the Apartment. Tenant agrees to hold Owner harmless regarding these personal belongings due to loss or damage except in cases of Owner's gross
- D. The aforementioned insurance policies shall name Owner, the Condominium and the property manager (if applicable) as additional insureds or interests, as applicable. In the event of Tenant's failure to procure and/or maintain the aforementioned policies prior to the date possession of the Apartment is ready to be delivered to Tenant on the Lease Commencement Date, Owner may (i) refuse to deliver possession of the Apartment or Tenant until such time as evidence of such insurance is alreved by Tenant to Owner (Prowever, Tenant shall nonetheless remain responsible for the payment of Rent and Additional Rent as of the Lease Commencement Date), and/or (ii) order such insurance policies, pay the premiums, and add the amount thereof to the Rent next coming due as Additional Rent, and the Owner shall have all rights and remedies for the collection thereof as is provided for the collection of ordinary Rent. The abovementioned insurance policies shall provide for no less than thirty (30) days' notice of cancellation or modification to Owner, and Tenant shall provide Owner shall have all rights and re Owner with a copy of such insurance policies. Evidence of the aforesaid coverage being in place shall be presented to the Owner on or before the first day of the term of this Lease and may be requested at any time during term of this Lease. Such insurance policies are to be written by a good and solvent company licensed to do business in the state of New York. Tenant shall immediately reimburse Owner for the cost of any insurance policy Owner obtains for the Apartment, including but not limited to insurance for Owner's furniture or furnishings in the Apartment. Tenant acknowledges that Owner may not be required to maintain any insurance with respect to the Apartment.

### WAIVER OF CONDOMINIUM'S FIRST REFUSAL RIGHT [DELETE IF INAPPLICABLE]

Tenant shall furnish to the Condominium or its managing agent, within five (5) days after the Lease Effective Date, such personal and financial references and additional information concerning Tenant and the Permitted Occupants of the Apartment as may be requested in order to obtain the waiver of the Condominium's right of first refusal with respect to this Lease (the "Condo Walver"), including the submission of any application requested by the Condominium.

Tenant acknowledges that this Lease will not commence and that Tenant and the Permitted Occupants shall have no right to occupy the Apartment until the Condo Walver is obtained. If the Condo Walver has not been obtained by the date specified in Article 2 as the beginning date of this Lease, Tenent shall have no obligation to pay Rent until the Condo Walver has been obtained. All Rent prepaid for the period Tenant is unable to occupy the Apartment because of the failure to obtain the Condo Walver shall be applied by Owner to subsequent Rent payable hereunder. er has been obtained. All Rent

## FURNITURE [DELETE IF INAPPLICABLE]

The Apertment is being leased as fully furnished. All-furniture and furnishings contained in the Apertment (the "Apertment" (the "Apertment" are listed in Cahibit 6 annexed hereto (if any) and made apert hereof. Tenest shall accept the Apertment Furniture "as on the commencement date of this Lease. Owner represents that all Apertment Furniture are in good repair and in working order on-commencement date of this Lease except as may be noted in Exhibit 6:

Tenent shall take good care of the Apartment Furniture during the pendency of this Lease and shall be liable for any dama-by Tenant or the Tenant Parties to the Apartment Furniture. Tenant shall not be responsible for any damages to the Apartm re not caused by Tenant, the Tenant Parties or caused by ordinary wear and tear. Tenant shall surrender the Apartment Furnit

es in the same condition as an the date this Losse commenced, subject to ordinary wear and tear. If a he Apartment Furniture when this Lease terminates, Tenant shall pay Owner upon demand the cost of a repairs are required to the Aparts

Tenant may not remove the Apartment Furniture from the Apartment or change the location of any Apartment Furniture pendency of this Lesse without Owner's prior written consent: during the pendency of this Le

- BROKER [DELETE EITHER SUBPARAGRAPH A OR B; IF SUBPARAGRAPH B IS DELETED, INSERT NAME OF BROKER(S) IN SUBPARAGRAPH A]
- A. Owner and Tenant represent hat in the negotiation of this Lease they dealt with no broker(s) other than NA (the "Tenant's Broker") and Jossica Wetzman & Grace Rivers of Cerosran (the "Owner's Broker") (horeinafter collectively referred to as the "Broker"). Such Broker(s) will be compensated by [Tenanti](Gwred [CHOOSE ONE AND CROSS OUT THE OTHER ALTERNATIVE] in accordance with a separate agreement subject to a fully executed and delivered
- B. Tenant represents to Owner that Tenant has not dealt with any real estate broker in connection with the leasing of the
- C. Owner and Tenant hereby agree to indomnify, defend and hold harmless each other from and against any and all claims, demands, liabilities, suits, losses, costs and expenses (including reasonable attorneys' fees and disbursements) arising out of any inaccuracy or alleged inaccuracy of the above representation. Owner shall have no liability for any brokerage commissions arising out of a sublesse or assignment by Tenant. The provisions of this Article 36 shall survive the expiration or sooner termination of this
- TENANT OPTION TO RENEW [DELETE IF INAPPLICABLE; IF APPLICABLE, PLEASE INSERT NECESSARY

A. Tonent shall have the right to extend the term of this Lesse for\_\_\_\_\_ 

B. The monthly Rent payable by Tenant during the Extension Term shall be \$\_ se, except as specifically medified by this Article 37, shall be, and remain in, full force and effect

# TERRACES AND BALCONIES [DELETE IF INAPPLICABLE]

All of the terms and conditions of this Lease apply to the terrace or balcony. Tenant's use of the terrace or balcony must comply with the Condominium Documents and any other rules that may be provided to Tenant by Owner.

comply with the Condominium Decuments and any orner rules that may be provided to Tenant by Owner.

Tenant shall clean the terrace or balcony and keep the terrace or balcony free from show, i.e., garbage and other debris. No cooking is allowed on the terrace or balcony except as may be otherwise permitted by law. Tenant may not install a fence or any addition on the terrace or balcony. Tenant is responsible for making all repairs to the terrace or balcony if caused by Tenant, the Tenant Parties or any other visitor to Tenant's Apartment, at Tenant's sole expense.

# LEAD PAINT DISCLOSURE [DELETE IF THE CONDOMINIUM WAS ERECTED AFTER 1978]

Simultaneously with the execution of this Lease, Tenent and Owner shall eign and complete the disch sed paint and/or lead-based paint hazards annexed as a rider attached to this Lease. Tenent ackno , "Proved Your Family From Lead in Your Home" prepared by the United States Environmental Prote pamphiet "Protect Your F.

# PETS (DELETE EITHER SUBPARAGRAPH A OR B; IF SUBPARAGRAPH A IS DELETED, INSERT NECESSARY INFORMATION IN SUBPARAGRAPH B]

PERCENT (20%) OF THE SECURITY DEPOSIT TO THE OWNER, TO COMPENSATE OWNER FOR ANY AND ALL COSTS RELATING THERETO AS LIQUIDATED DAMAGES (AND NOT AS A PENALTY). TENANT ACKNOWLEDGES AND AGREES THAT THE FOREGOING IS A MATERIAL INDUCEMENT FOR OWNER TO ENTER INTO THIS LEASE, AND BUT FOR SAID COVENANT, OWNER WOULD NOT HAVE EXECUTED THIS LEASE AGREEMENT.

B. If authorized by the Condominium Documents, Tenant may keep pets in the Apartment provided: (i) Tenant obtains the prior consent of Owner; and (ii) Tenant compiles with the Condominium Documents with respect to the keeping of pets in the initium. Owner hereby consents to the following pet(s):

#### 41.

A. Tenant shall not remove, alter, or change in any way the existing locks, accurity codes or keys that are provided for the Apartment or any part thereof. Tenant assumes liability for any person keys are entrusted to. The name, address and telephane number of any person with an additional set of keys to the Apartment are required to be furnished to Owner, and to the Condominium or its managing agent may make such additional sets of keys upon Tenant's written request with the abovementioned information. Owner will not refuse any such reasonable request, All exits sets of keys must be returned to Owner no later than one (1) day prior to move out unless agreed to by Owner, in the event that all keys are not returned to the Owner by or before the last day of tenancy. Tenant agrees to puy for the replacement cost as mentioned below (or part thereof if Owner deems it appropriate).

B. Tenant agrees and understands that Tenant will be changed a re-keying fee in the sum of \$350.00 for the entrance door each changes, or request. Said charges shall be deemed Additional Rent.

42. WINDOWGHARDS

## WINDOWGUARDS

Simultaneously with the execution of this Lease, Tenant shall complete and deliver to Owner and/or the Condominium a notice with respect to the installation of window guards in the Apartment in the form required by the City of New York annexed as a rider attached to this Lease. Tenant acknowledges that it is a violation of law to refuse, interfere with installation, or remove window guards

#### 43. BED BUG DISCLOSURE

Tenant and Owner shall sign and complete the disclosure of bedbug infestation history annexed as a rider attached to this Lease.

#### 44 SPRINKLER DISCLOSURE

Tenant and Owner shall sign and complete the sprinkler disclosure annexed as a rider attached to this Lease

## OCCUPANCY NOTICE FOR INDOOR ALLERGEN HAZARDS

Owner shall complete and deliver to Tenant the Occupancy Notice for Indoor Allergen Hazards annexed as a rider attached to this Lease. Owner acknowledges that it has delivered to Tenant "What Every Tenant Should Know About Indoor Allergens and Tenant acknowledges receipt of such notice.

#### 46. NO SHORT TERM RENTAL

Under no circumstances shall Tenant put a listing for the Apartment on Airbnb or for other similar short term rental (i.e., a

rental for less than thirty (30) days), or use the Apartment for same. If Tenant does so, Owner has the right to immediately term

TENANT ACKNOWLEDGES AND AGREES THAT THE FOREGOING IS A MATERIAL INDUCEMENT FOR OWNER TO ENTER INTO THIS LEASE, AND BUT FOR SAID COVENANT, OWNER WOULD NOT HAVE EXECUTED THIS LEASE AGREEMENT. IF TENANT DISREGARDS THIS AGREEMENT, IN ADDITION TO THE RIGHT OF INJUNCTION, THE RIGHT TO TERMINATE THIS LEASE ON SIX (6) DAYS' WRITTEN NOTICE TO TENANT AND ANY AND ALL REMEDIES AVAILABLE UNDER THIS LEASE AND AT LAW OR EQUITY, TENANT WILL FORFEIT THE ENTIRE SECURITY DEPOSIT TO THE OWNER, TO COMPENSATE OWNER FOR ANY AND ALL COSTS RELATING THERETO AS LIQUIDATED DAMAGES (AND NOT AS A PENALTY), TENANT SHALL ALSO BE RESPONSIBLE FOR ANY AND ALL FINES AND PENALTY). TENANT SHALL ALSO BE RESPONSIBLE FOR ANY AND ALL FINES AND PENALTYLS IMPOSED BY ANY GOVERNMENTAL OR QUASI-GOVERNMENTAL AGENCY OR BODY.

Tenant shall indemnify and save harmless Owner and Owner's agents and, at Owner's option, defend Owner and Owner's agents against, and from, any and all claims against Owner and Owner's agents arising wholly or in part from any act, omission or negligence of Tenant, or the Tenant Parlies. This indemnify and hold harmless agreement shall include indemnify from and against any and all liability, fines, suits, demands, costs, damages and expenses of any kind or nature (including without limitation attorney's and other professional sees and disbursements) incurred in or in connection with any such claims (including any settlement thereof) or proceeding brought thereon, and the defense thereof.

#### 48. NOISE

Tenant shall not create any unreasonable noise levels which shall interfere with the quiet enjoyment of the other tenants of the Building or the neighbors of the Building. Tenant agrees to promptly notify Owner in writing of all noise complaints or summons which Tenant receives in writing, and to submit a proposal reasonably satisfactory to Owner as to how to handle same and assure that such complaints shall not recur. TENANT ACKNOWLEDGES AND AGREES THAT THE FOREGOING IS A MATERIAL INDUCEMENT FOR OWNER TO ENTER INTO THIS LEASE, AND BUT FOR SAID COVENANT, OWNER WOULD NOT HAVE EXECUTED THIS LEASE AGREEMENT. IN TENANT DISREGARDS THIS AGREEMENT, IN ADDITION TO THE RIGHT OF NUINCTION AND ANY AND ALL REMEDIES AVAILABLE UNDER THIS LEASE AND AT LAW OR EQUITY, TENANT WILL FORFEIT THE ENTIRE SECURITY DEPOSIT TO THE OWNER, TO COMPENSATE OWNER FOR ANY AND ALL COSTS RELATING THERETO AS LIQUIDATED DAMAGES (AND NOT AS A PENALTY).

49. OWNER'S DEFAULT TO CONDOMINIUM

#### OWNER'S DEFAULT TO CONDOMINIUM

it: (i) Owner defaults in the payment to the Condominium of common charges or other assessments payable to the Condominium with respect to the Apartment; (ii) the Condominium notifies Tenant of such default; and (iii) the Condominium instructs. Tenant to pay the Rent and/or Additional Rent under this Lease to the Condominium, then Tenant shall pay all future installments of Rent and/or Additional Rent payable under this Lease to the Condominium until such time as the Condominium advises that the Owner's default has been cured. Owner acknowledges that if Tenant pays any installment of Rent and/or Additional Rent payable under this Lease to the Condominium as herein provided, Tenant has satisfied Tenant's obligation to pay such installment of Rent and/or Additional Rent under this Lease.

Nothing contained in this Article shall suspend Tenant's obligation to pay Rent and/or Additional Rent under this Lease.

#### WAIVER OF LIABILITY

Anything contained in this Lease to the contrary notwithstanding. Tenant agrees that Tenant shall look solely to the estate and Anything contained in this Lease to the contrary notwithstanding, Tenant agrees that Tenant shall look solely to the estate and property of Owner in the Apartment for to any proceeds obtained by Owner as a result of a sale by Owner of the Apartment, for the collection of any judgment (or other judicial process) requiring the payment of money by Owner in the event of any default or breach by Owner with respect to any of the terms and provisions of this Lease to be observed and/or performed by Owner, subject, however, to the prior rights of any lessor under a superior lease or holder of a superior mortgage. No other assets of Owner or any partner, officer, director or principal of Owner, shall be subject to levy, execution or other judicial process for the satisfaction of Tenant's claim hereunder.

#### OWNER'S APPROVAL

If Tenant shall request Owner's approval or consent and Owner shall fail or refuse to give such approval or consent, Tenant shall not be entitled to any damages for any withholding or delay of such approval or consent by Owner, it being intended that Tenant's sole remady shall be an action for injunction without bond or specific performance (the rights to money damages or other remedies being hereby specifically walved). Furthermore, such remedy shall be available only in those cases where Owner shall have expressly agreed in writing not to unreasonabley withhold its consent or approval. In such event, provided Tenant is successful therein, Owner shall be responsible to pay Tenant's actual costs and expresses in including reasonable without successful therein. expenses incurred therein, including reasonable attorneys' fees.

#### BANKRUPTCY; INSOLVENCY

If (i) Tenant files a voluntary petition in benkruptcy or insolvency or are the subject of an involuntary bankruptcy proceeding, (ii) Tenant files a voluntary petition in benkruptcy or insolvency or are the subject of an involuntary bankruptcy proceeding, (ii) Tenant assigns property for the benefit of creditors, or (iii) a non-bankruptcy trustee or receiver of Tenant's or Tenant's property is appointed, Owner may give Tenant thirty (30) days notice of cancellation of the Term of this Lease. If any of the above is not fully dismissed within the thirty (30) day period, the Term shall end as of the date stated in the notice. Tenant must continue to pay Rent and Additional Rent and any damages, losses and expenses due Owner without offset.

#### CONTROLLING LAW

Tenant acknowledges that by negotiating and entering into this Losse, Tenant has transacted business within the State of New York. Any action, proceeding or claim arising out of this Lease or breach thereof, shall be litigated within the State of New York and the parties consent to the personal jurisdiction of the courts (including the New York City Housing Court) within the State of New York and consent that any process may be served either personally, by face-initie or by certified or registered mail, return receipt requested, to Tenant at Tenant's address as set forth in this Lease, or in any manner provided by New York Law.

Tenant shall not be entitled, directly or indirectly, to diplomatic or sovereign immunity and shall be subject to, and Tenant shall agree to consent to, the service of process in, and the jurisdiction of, the courts of New York State.

#### OWNER'S CONTROL

The Lease shall not end or be modified nor will Tenant's obligations be ended or modified if for any cause not fully within Owner's reasonable control, Owner is delayed or unable to (a) fulfill any of Owner's promises or agreements, or (b) supply any required service or (c) make any required repairs to the Apertment.

#### 55. COUNTERPARTS

This Lease may be executed in any number of identical counterparts and by scanned or facsimile signature, and each counterpart hereof shall be deemed to be an original instrument, but all counterparts hereof taken together shall constitute but a single instrument.

#### BINDING EFFECT 56.

It is expressly understood and agreed that this Lease shall not constitute an offer or create any rights in Tenant's favor, and shall in no way obligate or be binding upon Owner, and this Lease shall have no force or effect until this Lease is duly executed by Tenant and Owner and a fully executed copy of this Lease is delivered to both Tenant and Owner.

## SMOKING

THERE IS NO SMOKING PERMITTED INSIDE THE APARTMENT (OR ON THE BALCONY OR TERRACE, IF ANY) UNDER ANY CIRCUMSTANCES. IF TENANT DISREGARDS THIS AGREEMENT, TENANT WILL FORFEIT ONE-THIRD (1/3) OF THE SECURITY DEPOSIT TO THE OWNER, TO COMPENSATE OWNER FOR ANY AND ALL COSTS RELATING THERETO AS

LIQUIDATED DAMAGES (AND NOT AS A PENALTY), TENANT ACKNOWLEDGES AND AGREES THAT THE FOREGOING IS A MATERIAL INDUCEMENT FOR OWNER TO ENTER INTO THIS LEASE, AND BUT FOR SAID COVENANT, OWNER WOULD NOT HAVE EXECUTED THIS LEASE AGREEMENT.

TENANT AND OWNER SHALL SIGN AND COMPLETE THE BUILDING'S SMOKING POLICY ANNEXED AS RIDER ATTACHED TO THIS LEASE.

#### GARBAGE, REFUSE AND RECYCLING

Tenant shall comply with the rules and regulations of the Condominium in all respects, including, but not limited to, those regarding garbage and recycling laws. Tenant shall not place any large articles outside of the Apertment except in compliance with the rules and regulations of the Condominium in all respects. Tenant agrees to promptly pay Owner for any violations for violation of Tenant's obligations pursuant to this Article 59.

#### 59. TOILETS/PLUMBING FIXTURES

The toilets and plumbing futures shall only be used for the purposes for which they were designed or built for. No feminine hygiene or similar products such as paper towels may be discarded in the failets or plumbing fixtures.

#### EMERGENCIES

Tenant will provide Owner with list of persons to contact in the event of an emergency. Emergencies include, but are not limited to: health and safety of Tenant or guests, water damage or fire, or unauthorized persons attempting entry into the Apartment without Owner's

#### BICYCLES [DELETE IF INAPPLICABLE] 61.

#### ALARM SYSTEM IDELETE IF INAPPLICABLE 62.

62. ALARM SYSTEM (DELETE IF INAPPLICABLE)

Tenent hereby servicewhedges and agrees that the Apartment consequence with an alarm system the "Alarm System") which must be turned on each and every-time that Tenant leaves the Apartment unoccepted for an extended period of time. Owner shall deliver codes to Tenant to the Alarm System prior to Lease commencement. Tanant acknowledges that Tenant-heist not change the Alarm System codes under any electronates without the prior written consent of Owner. Tenant acknowledges and agreed that the foregoing is a material inducement for Owner to enter into this Lease, and but for said coverant, Owner-would not have executed this Lease. Nowthatanding the presence of the Alarm System in the Apartment, Tenant hereby sold convening, and agreed that Owner will not be responsible for any less or lost as stolen personal property, equipment, money or any article taken from the Apartment regardless of how or when such loss occurs.

3. THER PARTY REMEDICABLE

#### THIRD PARTY BENEFICIARY

This Lease is an agreement solely for the benefit of Owner and Tenant (and their permitted successors and/or assigns). No person, rly or entity other than Owner and Tenant shall have any rights hereunder or be entitled to rely upon the terms, covenants and provisions ntained herein. The provisions of this Article 64 shall survive the termination hereof.

#### MOVING IN, VACATING APARTMENT AND TERMINATION

- A. Should Owner become concerned with the inadequate care and/or supervision of Tenant's moving company's crew, Tenant shall instruct moving personnel to comply with Owner's reasonable request for added protection throughout the Apertment. All moving personnel must be fully insured and reasonable proof of such insurance must be supplied to Owner before moving will be permitted on or in the Apartment.
- B. In the course of Tenant's moving in, out or having items delivered to the Apartment, should there be any damage to the halls, rany other part of the Apartment or the Building, Tenant shall be responsible to pay for the repair of such damage.
- C. Upon the expiration of this Lease, Tenant shall return the Apartment in broom clean condition, Additional cleaning charges incurred by Owner due to Tenant's breach of this Article 65 shall be borne by Tenant and shall be deemed Additional Rent.

#### OWNER UNABLE TO PERFORM

Notwithstanding anything to the contrary contained in this Lease, any prevention, delay or stoppage due to strikes, lockouts, labor disputes, acts of God, inability to obtain services, labor, or materials or reasonable substitutes therefore, governmental actions, civil commotion, fire or other casualty, and other casues beyond the reasonable control of the party obligated to perform, except with respect to the obligations imposed with regard to the payment of Rent and Additional Rent to be paid by Transit pursuant to this Lease (any of the foregoing "Force Majeure") shall excuse the performance of such party for a period equal to any such prevention, delay or stoppage.

#### ILLEGALITY.

If a term in this Lease is illegal, invalid or unenforceable, the rest of this Lease remains in full force.

SIGNATURES CONTINUED ON NEXT PAGE

TO CONFIRM OUR AGREEMENTS, YEAR FIRST WRITTEN ON PAGE 1.	OWNER AND TENANT RESPECTIVE	ELY SIGN THIS LEASE AS OF THE DAY AND
WITNESS:		
	-	Owner's Signature (L.S.)
	· ·	Tenant's Signerure (L.S.)
	£ <del>1</del>	Tenant's Signature (L.S.)
	GUARANTY	

#### [FOR USE WHEN TENANT (A) IS A CORPORATION OR LIMITED LIABILITY COMPANY AND A PERSONAL GUARANTY WILL BE REQUIRED BY THE OWNER, OR (B) OWNER REQUIRES A GUARANTOR OF TENANT'S LEASE OBLIGATIONS]

The undersigned Guarantor [or Guarantors ("hereinafter collectively referred to as "Guarantor")] guarantees to Owner the strict payment, performance of and observance by Lessee of all the agreements, provisions and rules in the attached Lease. Guarantor agrees to weive all notices when Lessee is not paying Rent analy's Additional Rent or not observing and complying with all of the provisions of the attached Lease. Guarantor agrees to be equally liable with Lessees to that Owner may sue Guarantor directly without first suring Lessee. The Guarantor further agrees that this guaranty shall remain in full affect even if the Lease is renewed, assigned, changed or extended any way and even if Owner has to make a claim against Guarantor. Owner and Guarantor agree to waive trial by jury in any such action, proceeding or counterclaim brought against the other on any matters concerning the attached Lease or the Guarantor. Guarantor will pay reasonable attorneys' fees, court costs and other expenses incurred by Owner in enforcing or attempting to enforce this Guarantor. This Guaranty shall be binding upon the Guarantor and shall inure to the banefit of the Owner, and their respective heirs, distributees, executors, administrators, successors and assigns. The Guarantors shall be jointly and severally liable under this Guaranty.

Guarantor further agrees that if Tenant becomes insolvent or shall be adjudicated a bankrupt or shall file for reorganization or similar relief or if such potition is filed by creditors of Tenant, under any present or future Federal or State law, Guarantor's obligations hereunder may nevertheless be enforced against the Guarantor. The termination of the Lesse pursuant to the exercise of any rights of a trustee or receiver in any of the foregoing proceedings, shall not affect Guarantor's obligation. Neither Guarantor's obligation under this Guarantor any selecting significant present and the first guarantor and selection of any present or future operation of the National Bankruptcy Act or any other statute or decision of any court. Guarantor further agrees that its liability under this Guarantor and that in any right of action which may accrue to Owner under the Lesse, Owner may, at its option, proceed against of guarantor and Tenant, or may proceed against either Guarantor or Tenant without having commenced any action against or having obtained any judgment against Tenant or Guarantor.

Dated,		_			
	Gu	uarantor			
Name:					
		Address			
STATE OF NEW YORK	) ) ss.:				
COUNTY OF	) 88.:				
On theday of New York, svidence to be the individual in his capacity, and that by h executed the instrument.	whose name is subscri	, before me, the un- ally appeared, personal fibed to the within instru- strument, the individual	lly known to me or pro- ment and acknowledg	ved to me on the bas sed to me that he ex-	is of satisfactory ecuted the same
Notary Public					
	Gu	arantor			
Name:		aramor .			
		Address			
STATE OF NEW YORK	) ) ss.:				
COUNTY OF	) **				
On the day of New York, evidence to be the individual in his capacity, and that by h executed the instrument.	whose name is subscri	, before me, the una ally appeared, personal ibed to the within instru strument, the individual	lly known to me or pro- ment and acknowledg	ved to me on the bas sed to me that he ex	is of satisfactory scuted the same
Notary Public					

## Exhibit A

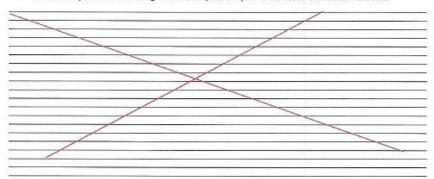
#### MEMORANDUM CONFIRMING TERM

# [DELETE IF INAPPLICABLE]

("Owner") and	("Tenent"), pursuant to that cortain Lease Agreement between Owner and
Tenent dated a	83 01 - Illia 1 ages 1 feether Condensat Isoslad of
"Apartment"), v	and more particularly described in the Lease. All initial capitalized terms used in this Memorandum have the meanings ascribe
to them in the	Lease.
4)	Owner and Tenant hereby confirm that:
	(a) The Lease Commencement Date of the Lease Term is
	(b) The expiration date of the Lease Term is and
	(c) The date Rent commences under the Legac is
2)	Tonant-hereby-confirms that:
	The state of the s
	(a) All commitments, arrangements or understandings made to induce Tenant to enter into the Lease have been
	assumes;
	(b) The condition of the Aperlment complies with Owner's obligations under the Lease; and
	(c) Tenant has accepted and is in full and complete possession of the Apartment:
3)	The Manager of the Control of the Co
	This Memorandum shall be binding upon and inure to the benefit of the parties and their permitted successors and assigns:
SALIAD	TNESS WHEREOF, the parties have executed this Memorandum as of the date first set forth above:
	The control of the parties are associated and memorahourn as of the date first set forth above.
WNER:	
y:-	
Name:	
ENANT:	
ly:	
Name:	
y	
Names	

# Exhibit B

# OWNER'S WORK [DELETE IF IMAPPLICABLE] Owner shall perform the following work in the Apartment prior to the Lease Commencement Date:



# Exhibit C

# APARTMENT FURNITURE [DELETE IF INAPPLICABLE]

The following is a list of Landlord's furniture and furnishings remaining in the Apartment:

LEAD WARNING STATEMENT

RIDER
[DELETE IF THE BUILDING WAS ERECTED AFTER 1978]

# DISCLOSURE OF INFORMATION ON LEAD-BASED PAINT AND/OR LEAD-BASED PAINT HAZARDS

# Housing built before 1978 may contain lead-based paint. Lead from paint, paint chips, and dust can pose health hazards if not managed properly. Lead exposure is especially harmful to young children and pregnant women. Before renting pre-1978 housing, lessors must disclose the presence of known lead-based paint and/or lead-based paint hazards in the dwelling. Lessoes must also receive a federally ap-proved pamphiet on lead poisoning prevention. LESSOR'S DISCLOSURE Presence of lead-based paint and/or lead-based paint hazards (Check (i) or (ii) below); (i) \_\_\_\_\_Known lead-based paint and/or lead-based paint hazards are present in the housing (Explain): Lessor has no knowledge of lead-based paint and/or lead-based paint hazards in the housing: Records and reports available to the lessor (Check (i) or (ii) below: (i) Lessor has provided the lesses with all available records and reports pertaining to lead-based paint and/or lead-based paint hazards in the housing (list documents below). \_Lessor has no reports or records pertaining to lead-based paint and/or lead-based paint hazards in the housing. Lessee's Acknowledgment (initial) (c) Lessee has received copies of all information listed above. (d) Lessee has received the pamphlet, Protect Your Family from Lead In YourHome; Agent's Acknowledgment (initial) (a) Agent has informed the lessor of the lessor's obligations under 42 U.S.C. 4852d and is aware of his/ her responsibility to ensure compliance: The following parties have reviewed the information above and certify to the best of their knowledge that the information they have provided is true and accurate: Lessor Date



WINDOW GUARDS REQUIRED

Lease Notice to Tenant

New York City Department of Health and Mental Hygiene You are required by law to have window guards installed in all windows if a child 10 years of age or younger lives in your apartment.

Your landlord is required by law to install window guards in your apartment: if a child 10 years of age or younger lives in your apartment,

OR

if you ask him to install window guards at any time (you need not give a reason).

It is a violation of law to refuse, interfere with installation, or remove window guards where required.

For Further Information call 311 for Window Falls Prevention

# CHECK ONE

FORM TO:	
Tenant's Address	Apt No.
Tenant's Signature	Date
Tenant (Print)	
I WANT WINDOW GUARDS EVI I HAVE NO CHILDREN 10 YEAR OR YOUNGER	EN THOUGH RS OF AGE
NO CHILDREN 10 YEARS OF A YOUNGER LIVE IN MY APARTI	
CHILDREN 10 YEARS OF AGE YOUNGER LIVE IN MY APARTI	

WF-013 (Rev. 11/2018)

**RETURN THIS** 

Owner/Manager's Address

Owner/Manager

# DISREGARD THIS FORM - ALREADY IN MILFORD'S RENTAL BOARD PKG RIDER NOTICE TO TENANT DISCLOSURE OF BEDBUG INFESTATION HISTORY Pursuant to the NYC Housing Maintenance Code, an owner/managing agent of residential rental property shall furnish to each tenant signing a vacancy lease a notice that sets forth the property's bedbug infestation history. Name of tenant(s): Subject Premises: Apt. #: Date of vacancy lease: BEDBUG INFESTATION HISTORY (Only boxes checked apply) [ ] There is no history of any bedbug infestation within the past year in the building or in any apartment. [ ] During the past year the building had a bedbug infestation history that has been the subject of eradication measures. The location of the infestation was on the [ ] During the past year the building had a bedbug infestation history on the and it has not been the subject of eradication measures. [ ] During the past year the apartment had a bedbug infestation history and eradication measures were employed. [ ] During the past year the apartment had a bedbug infestation history and eradication measures were not employed.

\_\_\_\_\_Dated:

Signature of Owner/Agent: \_\_\_\_\_ Dated:

Other:

DBB-N (DHCR 10/10)

Signature of Tenant(s):

# RIDER DISREGARD THIS FORM - ALREADY IN MILFORD'S RENTAL BOARD PKG SPRINKLER DISCLOSURE

Pursuant to the New York State Real Property Law, Article 7, Section 231-a, effective December 3, 2014 all residential leases must contain a conspicuous notice as to the existence or non-existence of a Sprinkler System in the Leased Premises. Name of tenant(s): Lease Premises Address: Apartment Number: (the "Leased Premises") Date of Lease: CHECK ONE: 1. [ ] There is NO Maintained and Operative Sprinkler System in the Leased Premises. 2. [ ] There is a Maintained and Operative Sprinkler System in the Leased Premises. A. The last date on which the Sprinkler System was maintained and inspected was on A "Sprinkler System" is a system of piping and appurtenances designed and installed in accordance with generally accepted standards so that heat from a fire will automatically cause water to be discharged over the fire area to extinguish it or prevent its further spread (Executive Law of New York, Article 6-C, Section 155-a(5)). Acknowledgment & Signatures: I, the Tenant, have read the disclosure set forth above. I understand that this notice, as to the existence or non-existence of a Sprinkler System is being provided to me to

HOIN COIN C	race Real Property Law Article 7,	Section 231-a,
Tenant :	Name:Signature:	Date
	Name:	Date:

Date

Owner

Name: Signature

help me make an informed decision about the Leased Premises in accordance with

# RIDER

# OCCUPANCY NOTICE FOR INDOOR ALLERGEN HAZARDS

# DISREGARD THIS FORM - ALREADY IN MILFORD'S RENTAL BOARD PKG

I.The owner of the building located at	is required, under New York
City Administrative Code section 27-2017.1 et seq., to make an an	nual inspection for indoor allergen
hazards (such as mold, mice, rats, and cockroaches) in your apartr	ment and the common areas of the
building. The owner must also inspect if you inform him or her than	at there is a condition in your
apartment that is likely to cause an indoor allergen hazard,or you	request an inspection, or the City of
New York  Department of  Housing  Preservation  and  Development  Preservation  Pr	has issued a violation requiring
correction of an indoor allergen hazard for your apartment. If there	e is an indoor allergen hazard in your
apartment, the owner is required to fix it, using the safe work prac-	tices that are provided in the law.The
owner must also provide new tenants with a pamphlet containing i	information about indoor allergen
hazards.	
2. The owner is also required, prior to your occupancy as a new ter	nant, to fix all
visible mold and pest infestations in the apartment, as well as any u	ınderlying defects, like leaks,
using the safe work practices provided in the law. If the owner provided in the law.	vides carpeting or furniture,
he or she must thoroughly clean and vacuum it prior to occupancy. \\	This notice must be signed
by the owner or his or her representative, and state that he or she	has complied with these
requirements.	
I,(owner or representative na	ame in print), certify that I
have complied with the requirements of the New York City Administ	trative Code section 27-
2017.5 by removing all visible mold and pest infestations and any un	nderlying defects, and where
applicable, cleaning and vacuuming any carpeting and furniture that	at I have provided to the
tenant. I have performed the required work using the safe work pre-	actices provided in the law.
Signature Date	

#### RIDER

#### BUILDING SMOKING POLICY

Building/Property Address: 30 West Street, New York, NY 10027

There is no safe amount of exposure to secondhand smoke. Adults exposed to secondhand smoke have higher risks of stroke, heart disease and lung cancer. Children exposed to secondhand smoke have higher risks of asthma attacks, respiratory illnesses, middle ear disease and sudden infant death syndrome (SIDS). For these reasons, and to help people make informed decisions on where to live, New York City requires residential building owners (referred to in this policy as the "Owner/Manager," which includes the owner of record, seller, manager, landlord, any agent thereof or governing body) in buildings with three or more residential units to create a policy on smoking and share it with all tenants. The building policy on smoking applies to any person on the property, including guests.

### Definitions

- a. Smoking: inhaling, exhaling, burning or carrying any lighted or heated cigar, cigarette, little cigar, pipe, water pipe or hookah, herbal cigarette, non-tobacco smoking product (e.g., marijuana or non-tobacco shisha), or any similar form of lighted object or device designed for people to use to inhale smoke
- Electronic Cigarette (e-cigarette): a battery-operated device that heats a liquid, gel, herb or other substance and produces vapor for people to inhale

# Smoke-Free Air Act

New York City law prohibits smoking and using e-cigarettes of any kind in indoor common areas, including but not limited to, lobbies, hallways, stairwells, mailrooms, fitness areas, storage areas, garages and laundry rooms in any building with three or more residential units. NYC Admin. Code, § 17-505.

#### Policy on Smoking

Smoking is not allowed in the locations checked below (check all boxes that apply). <u>Even if no boxes are checked, the Smoke-Free Air Act bans smoking tobacco or non-tobacco products, and using e-cigarettes in indoor common areas.</u>

- Inside of residential units\*
- Outside of areas that are part of residential units, including balconies, patios and porches
- Outdoor common areas, including play areas, rooftops, pool areas, parking areas, and shared balconies, courtyards, patios, porches or yards
- Outdoors within 15 feet of entrances, exits, windows, and air intake units on property grounds
- Other areas/exceptions:
- Rent-stabilized and rent-controlled units may be exempt from a policy restricting smoking inside residential units unless the existing tenant consents to the policy in writing.

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# OFFICE LEASE AGREEMENT

# BETWEEN

# STREET RETAIL WEST I, LP, LANDLORD

# AND

# MAVEN, INC., TENANT

DATE: October 25, 2019

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#### OFFICE LEASE AGREEMENT

THIS OFFICE LEASE AGREEMENT (this "Lease") is made effective October 25, 2019, by and between STREET RETAIL WEST I, LP, a Delaware limited partnership ("Landlord"), and MAVEN, INC., a Delaware corporation ("Tenant").

IN CONSIDERATION of the payments of rents and other charges provided for herein and the covenants and conditions hereinafter set forth, Landlord and Tenant hereby covenant and agree as follows:

#### ARTICLE I

### REFERENCE PROVISIONS, DEFINITIONS AND EXHIBITS

As used in this Lease, the following terms shall have the meanings set forth in Sections 1.01 and 1.02 below.

#### Section 1.01. <u>Reference Provisions.</u>

- A. Leased Premises: The premises located on the fourth  $(4^{th})$  floor (designated as Suite 400) of the Building described in Section 1.01.J, below, as shown on the floor plan attached hereto as Exhibit A, and consisting of five thousand two hundred fifty-eight (5,258) square feet of Floor Area (as defined below).
  - Term: Five (5) Lease Years.
- C. Term Commencement Date: The date upon which Landlord delivers the Leased Premises to Tenant, estimated to be October 1, 2019.
- D. Rent Commencement Date: The earlier of: (i) Tenant's actual occupancy of the Leased Premises and commencement of business operations therein, or (ii) thirty (30) days from the Term Commencement Date.
- E. Termination Date: The date that is (i) the last day of the Term, or (ii) any earlier date on which this Lease is terminated in accordance with the provisions hereof.

#### F. Minimum Rent:

Lease Year	Annually	Monthly
1	\$441,672.00	\$36,806.00
2	\$454,922.16	\$37,910.18
3	\$468,569.82	\$39,047.49
4	\$482,626.91	\$40.218.91
5	\$497,105.72	\$41,425.48

Notwithstanding anything contained herein to the contrary, provided no Default has occurred hereunder (nor has any event occurred that, with Notice and passage of time, could become a Default), Tenant shall not be required to pay Minimum Rent during the

first two (2) full calendar months of the Term after the Rent Commencement Date. For the sake of clarification, if the Rent Commencement Date starts after the first of the month, Tenant shall pay full Minimum Rent until the end of that month and then the rent abatement shall begin on the first of the next month. Notwithstanding anything contained herein, if, for any reason whatsoever, Tenant terminates this Lease prior to the expiration of the Term or in the event this Lease is otherwise terminated for any cause, then the entire amount of Minimum Rent abated pursuant to the terms of this paragraph shall immediately be due and payable to Landlord.

- G. Security Deposit: Three (3) month's Minimum Rent, being One Hundred Ten Thousand Four Hundred Eighteen Dollars (\$110,418.00), subject to reduction on the forty-eighth (48th) and sixtieth (60th) months of the Term as further set forth in this Lease.
- H. Rent Payments: Except to the extent Tenant is required to make such payments electronically, in the manner set forth in Section 5.01 of this Lease, Rent payments due herein shall be made payable to Landlord at the following address:

STREET RETAIL WEST I, LP - Property #4700 c/o Federal Realty Investment Trust P.O. Box 79408 City of Industry, CA 91716-9408

I. Notice Addresses:

TO LANDLORD:

STREET RETAIL WEST I, LP c/o Federal Realty Investment Trust 1626 East Jefferson Street Rockville, MD 20852-4041 Attention: Legal Department

With copy to:

Federal Realty Investment Trust 860 S. Pacific Coast Highway, Suite 105 El Segundo, California 90245 Attention: West Coast Divisional Counsel

TO TENANT:

MAVEN, LLC 14 Wall Street 15<sup>th</sup> Floor New York, New York 10005 Attention: Doug Smith (following occupancy)
MAVEN, LLC
301 Arizona Avenue, Suite 400
Santa Monica, California 90401
Attention:

With copy to:

MAVEN, LLC 14 Wall Street 15<sup>th</sup> Floor New York, New York 10005 Attention: Doug Smith

- J. Building: That certain building, including any Common Areas (hereinafter defined), commonly known as 301 Arizona Avenue, Santa Monica, CA, located in the City of Santa Monica, County of Los Angeles, in the State of California.
- K. Parking Spaces: Two (2) monthly parking contracts, each for one space, to the subterranean parking garage servicing the Building; sixteen (16) monthly parking passes to the City of Santa Monica public parking structures, all at the prevailing monthly rates, subject to the terms of Article XIII.
  - L. Renewal Option: See Addendum I.
  - M. Intentionally Deleted.
- N. Schedules and Exhibits: The schedules and exhibits listed below are attached to this Lease and are hereby incorporated in and made a part of this Lease.

Exhibit A Site Plan
Exhibit B Work Agreement
Exhibit C Rules and Regulations
Addendum I Option To Extend
Addendum II Pet Policy
Addendum III Lease Contingency

#### Section 1.02. <u>Definitions</u>.

- A. Additional Rent: All sums payable by Tenant to Landlord under this Lease, other than Minimum Rent.
  - B. Base Operating Costs: The Operating Costs for the Base Year.
  - C. Base Taxes: Taxes for the Base Year.
  - D. Base Year: The calendar year commencing January 1, 2020.

- E. Building Hours: From 8:00 a.m. until 6:00 p.m. on weekdays (excluding holidays) and from 9:00 a.m. until 1:00 p.m. on Saturdays (excluding holidays)
- F. Common Areas: Any existing or future improvements, equipment, areas and/or spaces for the non-exclusive, common and joint use or benefit of Landlord, Tenant and other tenants, occupants and users of the Building. The Common Areas include without limitation sidewalks, roofs, gutters and downspouts, parking areas, access roads, driveways, landscaped areas, service drives and service roads, traffic islands, loading and service areas, stairs, landings, ramps, elevators, escalators, utility and mechanical rooms and equipment, corridors, lobbies, public washrooms, and other similar areas and improvements.
- G. Floor Area: When used with respect to the Leased Premises, the number of rentable square feet set forth in Section 1.01.A, above. When used with respect to any other space in the Building, Floor Area shall mean the number of rentable square feet of such space as reasonably determined by Landlord in accordance with BOMA (ANSI Z65.1-2010) method of floor measurement.
- H. Interest: A rate per annum of the lesser of (i) twelve percent (12%) or (ii) the maximum permitted by law.
- I. Lease Year: Each twelve (12) month period beginning with the Term Commencement Date, and each anniversary thereof, provided the Term Commencement Date occurs on the first day of a month. If the Term Commencement Date occurs on a day other than the first day of a month, then the first Lease Year shall begin on the Term Commencement Date and shall terminate on the last day of the twelfth (12<sup>th</sup>) full calendar month after the Term Commencement Date. Each subsequent Lease Year shall commence on the date immediately following the last day of the preceding Lease Year and shall continue for a period of twelve (12) full calendar months, except that the last Lease Year of the Term shall terminate on the date this Lease expires or is otherwise terminated.
- J. Operating Year: Each respective calendar year or part thereof during the Term of this Lease or any renewal thereof, or at Landlord's option, any other twelve month period or part thereof designated by Landlord.
- K. Partial Lease Year: Any period during the Term which is less than a full Lease Year.
- L. Person: An individual, firm, partnership, association, corporation, limited liability company, or any other legal entity.
  - M. Rent: Minimum Rent plus Additional Rent.
- N. Tenant's Operating Costs Share: Shall mean a fraction, the numerator of which is the Floor Area of the Leased Premises and the denominator of which is the total Floor Area of the office portion of the Building.

O. Tenant's Tax Share: Shall mean a fraction, the numerator of which is the Floor Area of the Leased Premises and the denominator of which is the total Floor Area of the office and retail portions of the Building.

#### ARTICLE II

#### LEASED PREMISES

Landlord demises and leases to Tenant, and Tenant leases and takes from Landlord, the Leased Premises together with the right to use, in common with others, the Common Areas. Landlord has the exclusive right to (i) use the exterior faces of all perimeter walls of the Building, the roof and all air space above the Building, and (ii) install, maintain, use, repair and replace pipes, ducts, cables, conduits, plumbing, vents, utility lines and wires to, in, through, above and below the Leased Premises and other parts of the Building. Notwithstanding anything to the contrary in this Lease, if any such installations occupy more than a de minimis portion of the Leased Premises, then Tenant's Floor Area and Minimum Rent shall be equitably adjusted. Additionally, in no event shall any such change or addition unreasonably interfere with Tenant's use or occupancy of the Premises.

#### ARTICLE III

#### TERM

Section 3.01. Term.

- A. The Term shall commence on the Term Commencement Date specified in Section 1.01.C above, and shall be for the period of time specified in Section 1.01.B above, and expire on the Termination Date specified in Section 1.01.E above. Notwithstanding the foregoing, all obligations of the parties, as set forth in this Lease, shall be binding as of the date hereof except that Tenant's obligations under Article IV, Section 8.01 (with respect to the acts, negligence, use or occupancy of the Leased Premises by anyone other than Tenant or its contractors) Section 10.02, Article XI and Article XII shall not be effective until the Term Commencement Date.
- B. Tenant acknowledges that as of the date of this Lease, the Leased Premises is subject to occupancy rights by an existing tenant (the "Existing Tenant"). Landlord and Tenant hereby agree that this Lease shall be contingent upon Landlord recapturing possession of the Leased Premises from the Existing Tenant. If Landlord does not obtain possession of the Leased Premises by December 31, 2019, this Lease shall at either party's election become null and void and of no further force and effect, and neither party shall have any further rights or obligations hereunder.

## Section 3.02. End of Term.

This Lease shall terminate on the Termination Date without the necessity of notice from either Landlord or Tenant. Upon the Termination Date, Tenant shall quit and surrender to Landlord the Leased Premises, broom-clean and in the same condition as on the Term

Commencement Date, ordinary wear and tear, acts of God, Casualties, condemnation, any alterations or improvements made to, or installed in, the premises by Tenant which Tenant is not required to remove under Article IX, obsolescence, and repairs that are specifically made the responsibility of Landlord excepted, and shall surrender to Landlord all keys and access cards, if applicable, to or for the Leased Premises.

## Section 3.03. Holding Over.

If Tenant fails to vacate the Leased Premises on the Termination Date, Landlord shall have the benefit of all provisions of law respecting the speedy recovery of possession of the Leased Premises (whether by summary proceedings or otherwise). In addition to and not in limitation of the foregoing, occupancy subsequent to the Termination Date ("Holdover Occupancy") shall be a tenancy at will. Holdover Occupancy shall be subject to all terms, covenants, and conditions of this Lease (including those requiring payment of Additional Rent), except that the Minimum Rent for each day that Tenant holds over ("Holdover Minimum Rent") shall be equal to: (i) for the initial thirty (30) days of such Holdover Occupancy, one and one-quarter (1-1/4) times the per diem Minimum Rent payable in the last Lease Year; and (ii) thereafter, one and one-half (1-1/2) times the per diem Minimum Rent payable in the last Lease Year. In the event that such Holdover Occupancy exceeds thirty (30) days, Landlord also shall be entitled to recover all damages, including lost business opportunity regarding any prospective tenant(s) for the Leased Premises, suffered by Landlord as a result of Tenant's Holdover Occupancy.

#### ARTICLE IV

#### USE AND OPERATION OF THE LEASED PREMISES

Section 4.01. <u>Intentionally Deleted.</u>

Section 4.02. Use.

A. Tenant shall use the Leased Premises solely for general office and incidental uses (the "Permitted Use"), and for no other purpose; provided, however, the foregoing is not an operating covenant and Tenant has no obligation to operate any business within the Leased Premises or to conduct operations during any specific hours and the non-operation of a business or the cessation of operations shall not constitute a default of this Lease so long as Tenant continues to pay rent and perform its obligations hereunder. Tenant shall comply with all statutes, laws, rules, orders, regulations and ordinances affecting the Leased Premises or relating to the use, occupancy or alteration thereof and all the orders or recommendations of any insurance underwriters, safety engineers, and loss prevention consultants as may from time to time be consulted by Landlord (collectively, "Legal Requirements"). Notwithstanding any other provision of this Lease, in the event that any Legal Requirements, including without limitation, the Americans with Disabilities Act, require that alterations or improvements be made, Tenant shall only be responsible to the extent such Legal Requirements (i) mandate alterations to the non-structural interior of the Leased Premises as a result of modifications made to the Leased Premises by Tenant after the Term Commencement Date, or (ii) govern Tenant's specific use of the Leased Premises other than for general office use; however, in no event shall Tenant have

any obligation to comply with any Legal Requirements to the extent a violation of such requirements exists as of the Term Commencement Date and such compliance shall be the responsibility of Landlord. In no event shall Tenant use the Leased Premises for purposes which are prohibited by zoning or similar laws or regulations, or covenants, conditions or restrictions of record. Tenant acknowledges and agrees it is solely responsible for determining if its business complies with the applicable zoning regulations, and that Landlord makes no representation (explicit or implied) concerning such zoning regulations.

- B. Tenant shall, at its sole expense: (i) keep the nonstructural portions of the Leased Premises in in the same condition as on the Term Commencement Date, ordinary wear and tear, acts of God, Casualties, condemnation, any alterations or improvements made to, or installed in, the premises by Tenant which Tenant is not required to remove under Article IX, obsolescence, and repairs that are specifically made the responsibility of Landlord excepted, consistent with the operation of a first-class office building; (ii) pay before delinquency any and all taxes, assessments and public charges levied, assessed or imposed upon Tenant's business, upon the leasehold estate created by this Lease or upon Tenant's fixtures, furnishings or equipment in the Leased Premises; (iii) not use or permit or suffer the use of any portion of the Leased Premises for any unlawful purpose; (iv) not use the plumbing facilities for any purpose other than that for which they were constructed, or dispose of any foreign substances therein; (v) not place a load on any floor exceeding the floor load per square foot which such floor was designed to carry in accordance with the plans and specifications of the Building, and not install, operate or maintain in the Leased Premises any heavy item of equipment except in such manner as to achieve a proper distribution of weight; (vi) not strip, overload, damage or deface the Leased Premises, or the hallways, stairways, elevators, parking facilities or other public areas of the Building, or the fixtures therein or used therewith; (vii) not move any furniture or equipment into or out of the Leased Premises except at such reasonable times and in such manner as Landlord may from time to time reasonably designate; (viii) not install or operate in the Leased Premises any electrical heating, air conditioning or refrigeration equipment (except for a reasonable number of refrigerators for the storage of food and beverages for Tenant's employees), or other equipment not shown on approved plans which will increase the amount of electricity required above that generally required for use of the Leased Premises as general office space (other than ordinary office equipment such as personal computers, printers, copiers and the like) without first obtaining the written consent of Landlord, which consent shall not be unreasonably withheld; (ix) not install any other equipment of any kind or nature which will or may necessitate any changes, replacements or additions to, or in the use of, the water, heating, plumbing, air conditioning or electrical systems of the Leased Premises or the Building, without first obtaining the written consent of Landlord.
- C. In addition to and not in limitation of the other restrictions on use of the Leased Premises set forth in this Section 4.02, Tenant hereby agrees that the following uses of the Leased Premises shall not be considered to be "office use" and shall not be permitted: (1) any use of the Leased Premises by an organization or person enjoying sovereign or diplomatic immunity; (2) any use of the Leased Premises by or for any medical, mental health or dental practice; (3) any use of the Leased Premises by or for an employment agency or bureau; (4) any use of the Leased Premises for classroom purposes (other than internal training purposes); (5) any use of the Leased Premises by or for any user which distributes governmental or other payments, benefits or information to persons that personally appear at the Leased Premises; (6)

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any other use of the Leased Premises or any portion of the Building by any user that will attract a volume, frequency or type of visitor or employee to the Leased Premises or any portion of the Building which is not consistent with the standards of a high quality, first-class office building in the general area of the Building or that will in any way impose an excessive demand or use on the facilities or services of the Leased Premises or the Building.

## Section 4.03. Signs and Advertising.

- A. Tenant shall not inscribe, paint, affix, or otherwise display any sign, advertisement or notice on any part of the outside or Common Areas of the Building. Landlord shall provide, at Landlord's sole cost, standard suite entry signage to be affixed at the entrance to the Leased Premises. Landlord shall also prepare and install at Landlord's sole cost a name plate designating Tenant on the directory for the Building. If any other signs, advertisements or notices are painted, affixed, or otherwise displayed without the prior approval of Landlord, Landlord shall have the right to remove the same, and Tenant shall be liable for any and all costs and expenses incurred by Landlord in such removal.
- Subject to Tenant obtaining all governmental approvals and complying with all applicable legal requirements, and provided that Tenant is not in Default under this Lease. Landlord agrees that Tenant shall have the right during the Term to display an exterior sign at the entrance of the office portion of the Building facing Arizona Avenue (the "Entry Sign"). Tenant shall submit final signage plans to Landlord prior to installing its Entry Sign. Tenant agrees: (i) that its Entry Sign shall comply with all applicable legal tequirements and Landlord's reasonable signage criteria applicable to the Buiding; (ii) that the design of its Entry Sign shall be subject to the prior written approval of Landlord, such approval not to be unreasonably withheld, delayed or conditioned (it being agreed that it shall be deemed reasonable for Landlord to withhold its approval if the proposed signage does not comply with the signage criteria applicable to the Building); (iii) to maintain the Entry Sign in good order and condition throughout the Term; and (iv) to pay for all costs of designing and installing the Entry Sign. Tenant shall not have the right to display the Entry Sign (a) if Tenant is not open and operating in the Leased Premises; or (b) if Tenant is in Default under this Lease. Tenant's right to display the Entry Sign is personal to Tenant. Upon the expiration or ealier termination of the Term, Tenant shall cause the removal of the Entry Sign and shall repair any damage to the building caused by same (including the restoration of any discoloration in the area where the Entry Sign was located and the balance of the exterior of the Building).

#### ARTICLE V

#### RENT

Section 5.01. Rent Payable.

A. Commencing on the Rent Commencement Date, Tenant shall pay all Rent to Landlord, without prior notice or demand and without offset, deduction or counterclaim whatsoever, in the amounts, at the rates and times set forth herein, in the manner set forth in this Section 5.01.A. Tenant shall (i) promptly execute any and all agreements and authorizations, and supply any and all information necessary, to authorize Landlord to initiate debit entries ("Auto-Debit Transfers") from Tenant's account to Landlord for such portions of Minimum Rent

due under this Lease as Landlord may elect to be paid by Auto-Debit Transfer; and (ii) take all actions necessary on Tenant's part to insure that any and all such payments will be received by the Landlord by the dates due as specified in this Lease. Except for the first month's Minimum Rent and Security Deposit, Landlord initially elects that Minimum Rent and Tenant's Share of estimated Operating Costs and Taxes (as hereafter defined) set forth on the Operating Costs Statements shall be paid by Auto-Debit Transfer. All payments of Rent not made by Auto-Debit Transfer shall be made at the place set forth in Section 1.01 or as Landlord may otherwise designate by Notice to Tenant.

- B. If Tenant fails to make any payment of Rent by the date such Rent is due, Tenant shall pay Landlord a late payment charge equal to the greater of (i) five percent (5%) of such payment of Rent, or (ii) Twenty Dollars (\$20.00) per day from the due date until the date of receipt by Landlord; provided that Landlord shall waive such late payment charge for the first late payment in each Lease Year so long as Tenant pays the past due Rent within five days of Notice from Landlord. Payment of such late charge shall not excuse or waive the late payment of Rent. Tenant acknowledges and agrees that such late charge is a reasonable estimate of the damages as a result of Tenant's violations of this Section 5.01.B and that it would be impracticable or extremely difficult to determine Landlord's actual damages.
- C. If Landlord receives two (2) or more checks from Tenant that are dishonored by Tenant's bank, all checks for Rent thereafter shall be bank certified and Landlord shall not be required to accept checks except in such form. Tenant shall pay Landlord any bank service charges resulting from dishonored checks, plus Two Hundred Fifty Dollars (\$250.00) for each dishonored check as compensation to Landlord for the additional cost of processing such check.
- D. Any payment by Tenant of less than the total Rent due shall be treated as a payment on account. Acceptance of any check bearing an endorsement, or accompanied by a letter stating, that such amount constitutes "payment in full" (or terms of similar import) shall not be an accord and satisfaction or a novation, and such statement shall be given no effect. Landlord may accept any check without prejudice to any rights or remedies which Landlord may have against Tenant.
- E. For any portion of a calendar month at the beginning or end of the Term, Tenant shall pay in advance the pro-rated amount of the Rent for each day included in such portion of the month.

#### Section 5.02. Payment of Minimum Rent.

Tenant shall pay Landlord the Minimum Rent set forth in Section 1.01.F, above, in equal monthly installments, in advance, commencing on the Rent Commencement Date, and on the first day of each calendar month thereafter throughout the Term. An amount equal to the first month's Minimum Rent shall be paid in advance upon Tenant's execution of this Lease and credited toward the first payment of Minimum Rent due with any excess credited to the second payment of Minimum Rent.

#### ARTICLE VI

### **COMMON AREAS**

## Section 6.01. <u>Use of Common Areas.</u>

Tenant shall have a non-exclusive license to use the Common Areas, subject to the exclusive control and management of Landlord and the rights of Landlord and of other tenants. Tenant shall comply with such rules and regulations as Landlord prescribes regarding use of the Common Areas, provided that (1) Tenant has received Notice of same, (2) the rules and regulations do not take precedence over the specific terms and conditions of this Lease and (3) no modifications to the rules and regulations shall unreasonably interfere with Tenant's use or occupancy of the Premises. Tenant shall not use the Common Areas for any sales or display purposes, or for any purpose which would impede or create hazardous conditions for the flow of pedestrian or other traffic. The Common Areas shall at all times be subject to the exclusive control and management of Landlord.

#### Section 6.02. <u>Management and Operation of Common Areas.</u>

Landlord shall operate, repair, equip and maintain the Common Areas and shall have the exclusive right and authority to employ and discharge personnel with respect thereto. Without limiting the foregoing, Landlord may (i) use the Common Areas for promotions, exhibits, displays, outdoor seating, food facilities and any other use which tends to benefit the Building; (ii) grant the right to conduct sales in the Common Areas; (iii) erect, remove and lease kiosks, planters, pools, sculptures and other improvements within the Common Areas; (iv) enter into, modify and terminate easements and other agreements pertaining to the use and maintenance of the Building; (v) construct, maintain, operate, replace and remove lighting, equipment, and signs on all or any part of the Common Areas; (vi) provide security personnel for the Building; and (vii) restrict parking in the Building. Landlord reserves the right at any time and from time to time to change or alter the location, layout, nature or arrangement of the Common Areas or any portion thereof, including but not limited to the arrangement and/or location of entrances, passageways, doors, corridors, stairs, lavatories, elevators, parking areas, and other public areas of the Building; provided, however, that in the exercise of its rights set forth in this Section 6.02 Landlord agrees to use commercially reasonable efforts to minimize interference with Tenant's business operations. Landlord shall have the right to close temporarily all or any portion of the Common Areas to such extent as may, in the reasonable opinion of Landlord, be necessary for repairs, replacements or maintenance to the Common Areas, provided such repairs, replacements or maintenance are performed expeditiously and in such a manner so as not to deprive Tenant of access to the Leased Premises.

### Section 6.03. <u>Tenant's Share of Operating Costs and Taxes.</u>

A. For each Operating Year, Tenant shall pay to Landlord, in the manner provided herein, Tenant's share of Operating Costs and Taxes ("Tenant's Share of Operating Costs and Taxes"), which shall be equal to the sum of (i) the product obtained by multiplying Tenant's Operating Costs Share times the amount, if any, by which Operating Costs for such Operating Year exceed the Base Operating Costs (the "Operating Cost Increase"), and (ii) the product obtained by multiplying Tenant's Tax Share times the amount, if any, by which Taxes for such Operating Year exceed the Base Taxes; provided, however, that for the Operating Years during

which the Term begins and ends, Tenant's Share of Operating Costs and Taxes shall be prorated based upon the actual number of days Tenant occupied, or could have occupied, the Leased Premises during each such Operating Year. Notwithstanding anything herein to the contrary, Tenant's obligation to pay Tenant's Share of Operating Costs and Taxes shall not commence until the first anniversary of the Term Commencement Date (i.e., Tenant shall have no obligation to pay Tenant's Share of Operating Costs and Taxes for the initial twelve (12) full calendar months of the Term).

Notwithstanding the foregoing, for purposes of determining the Operating Cost Increase, "controllable" (i.e., all Operating Costs except insurance, security, capital expenditures and utility costs) Operating Costs shall not increase by more than four percent (4%) from year to year. The aforesaid excluded items shall be deducted from the Operating Costs before the limitation is applied and, after the limitation on "controllable" Operating Costs is determined, added to the limited "controllable" Operating Costs to determine the Operating Cost Increase in any Operating Costs Year.

Tenant's Share of Operating Costs and Taxes shall be paid, in advance, without notice, demand, abatement (except as otherwise specifically provided in this Lease), deduction or set-off, on the first day of each calendar month during the Term, said monthly amounts to be determined on the basis of estimates prepared by Landlord on an annual basis (each an "Operating Costs Statement") and delivered to Tenant prior to the commencement of each Operating Year. If, however, Landlord fails to furnish any such estimate prior to the commencement of an Operating Year, then (a) until the first day of the month following the month in which such estimate is furnished to Tenant, Tenant shall pay to Landlord on the first day of each month an amount equal to the monthly sum payable by Tenant to Landlord under this Section 6.03 in respect of the last month of the preceding Operating Year; (b) promptly after such estimate is furnished to Tenant, Landlord shall give Notice to Tenant whether the installments of Tenant's Share of Operating Costs and Taxes paid by Tenant for the current Operating Year have resulted in a deficiency or overpayment compared to payments which would have been paid under such estimate, and Tenant, within thirty (30) days after receipt of such estimate, shall pay any deficiency to Landlord and any overpayment shall be credited against future Rent payments; and (c) on the first day of the month following the month in which such estimate is furnished to Tenant and monthly thereafter throughout the remainder of the Operating Year, Tenant shall pay to Landlord the monthly payment shown on such estimate. Landlord may at any time or from time to time furnish to Tenant a revised estimate of Tenant's Share of Operating Costs and Taxes for such Operating Year, and in such case, Tenant's monthly payments shall be adjusted and paid or credited, as the case may be, substantially in the same manner as provided in the preceding sentence. Each Operating Costs Statement provided by Landlord shall be conclusive and binding upon Tenant unless within thirty (30) days after receipt thereof, Tenant notifies Landlord that it disputes the correctness thereof, specifying those respects in which it claims the Operating Costs Statement to be incorrect. After the expiration of each Operating Year, Landlord shall submit to Tenant a statement showing the determination of Tenant's Share of Operating Costs and Taxes (the "Reconciliation Statement"). If such statement shows that the total of Tenant's monthly payments pursuant to this Section 6.03 exceed Tenant's Share of Operating Costs and Taxes, then Landlord will credit such refund to the next payment(s) of Rent coming due or, if the same shall be at the end of the Term, refund such monies to Tenant; provided, however, that no such refund shall be made while Tenant is in

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Default of any provision of this Lease. If such Reconciliation Statement shows that Tenant's Share of Operating Costs and Taxes exceeded the aggregate of Tenant's monthly payments pursuant to this Section 6.03 for the applicable Operating Year, then Tenant shall, within thirty (30) days after receiving the statement, pay such deficiency to Landlord. Each Reconciliation Statement provided by Landlord shall be conclusive and binding upon Tenant unless within thirty (30) days after receipt thereof, Tenant notifies Landlord that it disputes the correctness thereof.

Provided Tenant is not in Default at the time its exercises its right to audit Landlord's Operating Costs and Taxes, Tenant may audit Landlord's records and books concerning Operating Costs and Taxes subject to the following conditions: (i) Tenant gives Landlord thirty (30) days' prior Notice of its intent to audit; (ii) the audit occurs during Landlord's normal business hours and in Landlord's principal offices or other location that is mutually acceptable to the parties; (iii) Tenant may only audit said records and books once during each Operating Year; (iv) the audit of an Operating Year's books and records must be conducted and completed within ninety (90) days after Landlord's receipt of the Dispute Notice; (v) Tenant gives Landlord a copy of the auditor's report; (vi) Tenant keeps the results of such audit of Landlord's books and records strictly confidential, except as otherwise required by law, rule or regulation or any court proceeding or any other similar governmental or arbitral proceeding; and provided, however, Tenant may disclose any such information to its agents, employees, accountants, attorneys and other similar professional consultants of Tenant's; (vii) the audit must be conducted by an accountant experienced in conducting such audits; (viii) the auditor shall not be retained on a contingency basis (i.e., the auditor's fee shall not be based upon the results of the audit); (ix) Tenant shall pay for the cost and expense of the auditor unless such audit shows that the total of Tenant's monthly payments pursuant to this Section 6.03 exceed Tenant's Share of Operating Costs and Taxes by five percent (5%) or more, then Landlord shall pay the reasonable costs and expenses of the auditor (which in no event will exceed \$2,500); and (x) If Landlord and Tenant are unable to reach a mutual agreement regarding the results of Tenant's review, then Landlord and Tenant shall mutually select an independent certified public accounting firm of recognized local standing (the "Neutral Auditor") to audit Landlord's books and records with regard to the dispute. The decision of the Neutral Auditor will be binding. The expense of the Neutral Auditor shall initially be paid equally by Landlord and Tenant, but upon the Neutral Auditor's final determination, the non-prevailing party shall reimburse the prevailing party for its share of said Neutral Auditor's fees.

- C. "Operating Costs" means all expenses and costs (but not specific costs which are allocated or separately billed to and paid by specific tenants) of every kind and nature which Landlord shall pay or become obligated to pay because of or in connection with owning, operating, managing, painting, repairing, insuring and cleaning the Building, including, but not limited to, the following:
- (i) cost of all supplies and materials used, and labor charges incurred, in the operation, maintenance, decoration, repairing and cleaning of the Building, including janitorial service for all Floor Area leased to tenants;

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- (ii) cost of all equipment purchased or rented which is utilized in the performance of Landlord's obligations hereunder, and the cost of maintenance and operation of any such equipment;
- (iii) cost of all maintenance and service agreements for the Building and the equipment therein, including, without limitation, alarm service, security service, window cleaning, and elevator maintenance;
- (v) wages, salaries and related expenses of all agents or employees engaged in the operation, maintenance, security and management of the Building; provided, however, the wages, salaries and related expenses of any agents or employees not exclusively engaged in the operation, maintenance, security and management of the Building shall be reasonably apportioned;
- (vi) cost of all insurance coverage, including commercially reasonable self-insurance retentions, for the Building from time to time maintained by Landlord, including but not limited to the costs of premiums for insurance with respect to personal injury, bodily injury, including death, property damage, business interruption, workmen's compensation insurance covering personnel and such other insurance as Landlord shall deem reasonably necessary, which insurance Landlord may maintain under policies covering other properties owned by Landlord in which event the premium shall be reasonably allocable;
- (vii) cost of repairs, replacements and general maintenance to the Building, including without limitation the mechanical, plumbing, fire and life/safety, electrical and heating, ventilating and air-conditioning equipment and/or systems;
- (viii) any and all Common Area maintenance, repair or redecoration (including repainting) and exterior and interior landscaping;
- (ix) cost of removal of trash, rubbish, garbage and other refuse from the Building as well as removal of ice and snow from the sidewalks on or adjacent to the Building;
- (x) all charges for electricity, gas, water, sewerage service, heating, ventilation and air-conditioning and other utilities furnished to the Building;
  - (xi) management fees; and
- (xii) any other costs incurred by Landlord in connection with the ownership, management, maintenance, repair and operation of the Leased Premises, the Common Areas (including parking garage) and the Building except as otherwise expressly provided in this Lease and in any event in accordance with generally accepted accounting and management practices (as applied to the real estate industry.
- Notwithstanding the foregoing, Operating Costs will in no event include the following: (1) costs paid directly by Tenant; (2) depreciation; (3) debt service; (4) rental under any ground

or underlying lease; (5) attorneys' fees and expenses or other costs, including brokers' commissions incurred in connection with lease negotiations or lease disputes with prospective, current or past tenants of the Commercial Portion; (6) the cost of any replacements, improvements, equipment or tools that would be properly classified as capital expenditures under generally accepted accounting principles, except that the following capital costs may be included in Operating Costs: (i) the cost of any capital improvements made by Landlord or capital assets acquired by Landlord during the term of this Lease for the Building if such capital improvements or capital assets are required under any governmental law, regulation or insurance requirement, that shall come into effect after the Term Commencement Date, such cost or allocable portion to be amortized and included in Operating Costs over the useful life thereof, together with interest on the unamortized balance at a rate per annum equal to the actual rate of interest paid by Landlord on funds borrowed for the purpose of constructing or acquiring such capital improvements or capital assets as reasonably documented by Landlord; provided, however, that if Landlord does not borrow funds for such construction or acquisition, then interest at the rate of one percent (1%) above the prime rate of Wells Fargo Bank, N.A. or such successor national bank selected by Landlord then in force (the "Imputed Interest Rate"); and (ii) the cost of any capital improvements made by Landlord to the Building or capital assets acquired by Landlord after the date hereof that are reasonably determined by Landlord to reduce other Operating Costs. such cost or allocable portion thereof to be amortized and included in Operating Costs over the useful life thereof, together with interest on the unamortized balance at a rate per annum equal to the actual interest rate paid by Landlord on funds borrowed for the purpose of constructing or acquiring such capital improvements or capital assets to reduce Operating Costs; provided, however, that if Landlord does not borrow funds for the foregoing, then interest at the Imputed Interest Rate will be applied to any outstanding unamortized balance; (7) the cost of decorating, improving for tenant occupancy, painting or redecorating portions of the Building to be demised to tenants, advertising expenses relating to vacant space or real estate brokers' or other leasing commissions or other such expenses incurred in leasing or marketing space within the Building; (8) costs of utilities for any tenant's premises if separately metered and paid directly by such tenant; (9) costs for which Landlord is paid or reimbursed by any tenant or occupant of the Building or by insurance by its insurance carrier or any tenant's insurance carrier or by anyone else; (10) any bad debt loss, rent loss, or reserves for bad debts or rent loss; (11) costs associated with the operation of the business of the partnership or limited liability company or other entity that may from time to time constitute Landlord, as the same are distinguished from the costs of operation of the Building, including accounting and legal matters, costs of defending any lawsuits with any mortgagee (except as the actions of Tenant may be the issue), costs of selling, syndicating, financing, mortgaging or hypothecating any of Landlord's interest in the Building (including, without limitation, attorneys' fees and costs); (12) the wages and benefits of any employee who does not devote substantially all of his or her time to the Building, unless such wages and benefits are prorated to reflect time spent by any such employee on maintaining, securing, repairing, operating or managing the Building vis-a-vis the total time spent by any such employee on matters unrelated to such activities, and in any case no wages or benefits of any employee of Landlord above general manager will be included in Operating Costs; (13) costs paid to Landlord or to affiliates of Landlord for services in the Building to the extent the same materially exceed or would materially exceed the costs for such services if rendered by first class unaffiliated third parties on a competitive basis; (14) costs arising from Landlord's political or charitable contributions; (15) the cost of rental for items (except when

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needed in connection with normal repairs and maintenance or keeping permanent systems in operation while repairs are being made) which if purchased, rather than rented, would constitute a capital improvement or expense except to the extent permitted above; (16) expenses directly resulting from defaults by or the negligence or willful misconduct of Landlord, its agents, or employees; (17) penalties, fines and late charges resulting from Landlord's failure to make payments when required under applicable law, unless resulting from the failure of Tenant to pay Rent as and when required herein; (18) Taxes; (19) costs of correcting defects in, or inadequacy of, the design or construction of the Building or the materials used in the construction of the Building or the equipment or appurtenances thereto to the extent covered by warranties and recovered by Landlord; (20) Management fees in excess of three percent (3%) of the Gross Receipts from the Building; (21) any additional annual premium resulting from any new forms of insurance, unless the initial cost of such new form of insurance is also included in the Base Year or (22) insurance deductibles in excess of commercially reasonable levels for prudently managed comparable buildings in the area. "Gross Receipts" means the gross amount of payments to Landlord made as rent, fees, charges, or otherwise for the use or occupancy of the Building; for any services, equipment, or furnishings provided in connection with that use or occupancy (including Minimum Rent, Additional Rent, and income from the parking garage); or for any cost of tenant improvements or utility charges incorporated into any lease payments by tenants. Gross Receipts shall not include unapplied security deposits and unearned prepaid rent (if collected more than one (1) month in advance).

Landlord shall equitably allocate any Operating Costs applicable to the Building among different portions or occupants of the Building (the "Cost Pools"); provided, however, in no event shall the use of such Cost Pools result in a duplication of Operating Costs and all such allocations will be made in accordance with sound property management practices and generally in accordance with the practices of similar landlords of mixed-use buildings and generally accepted accounting and management practices (as applied to the real estate industry). There will be separate Cost Pools for the office space tenants of the Building and the retails space tenants of the Building, but all such allocations shall be reasonable such that there is no material cross-subsidy or underpayment of Operating Cost contribution by any user in relation to the services consumed by any such user. The Operating Costs allocated to any such Cost Pool shall be allocated and charged to the tenants and occupants within such Cost Pool in an equitable manner, in Landlord's reasonable discretion.

D. "Taxes" means all governmental or quasi-governmental real estate taxes, fees, charges, impositions and assessments (whether general, special, ordinary, or extraordinary) applicable to the Building (including without limitation any assessments or charges by any business improvement district), together with all reasonable costs and fees (including reasonable appraiser, consultant and attorney's fees) incurred by Landlord in any tax contest, appeal or negotiation. "Taxes" shall also include that portion of any ground rent payments made by Landlord that represent the pass-through of real estate taxes from any ground lessor to Landlord and all rent or services taxes and/or so-called "gross receipts" or "receipts" taxes (including, but not limited to, any business license, sales, use or similar taxes) whether or not enacted in addition to, in lieu of or in substitution for any other tax. "Taxes" shall also include any personal property taxes incurred on Landlord's personal property used in connection with the Building. "Taxes" shall not include personal income taxes, personal property taxes, inheritance taxes, or franchise

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taxes levied against the Landlord, and not directly against said property, even though such taxes might become a lien against said property.

E. If for any period during the Term less than ninety-five percent (95%) of the Floor Area of the Building is occupied, then, in calculating Operating Costs for such period, Landlord shall increase those components of Operating Costs that Landlord reasonably believes would have been incurred during such period assuming the Building were ninety-five percent (95%) occupied. In addition, if for any period during the Term any part of the Building is leased to a tenant who, in accordance with the terms of its lease, provides its own cleaning services and/or any other services otherwise included in Operating Costs, then Operating Costs for such period shall be increased by the additional costs for cleaning and/or such other applicable expenses that Landlord reasonably estimates would have been incurred by Landlord if Landlord had furnished and paid for for cleaning and/or such other services for the space occupied by such tenant.

#### ARTICLE VII

## SERVICES AND UTILITIES

### Section 7.01. Services Provided by Landlord.

So long as Tenant is not in Default under this Lease, Landlord shall provide the following facilities and services to Tenant as part of Landlord's Operating Costs (except as otherwise provided herein):

- A. Access to the Leased Premises twenty-four (24) hours per day, seven (7) days per week, subject to closures for events of force majeure;
- B. Electricity for normal lighting purposes and the operation of ordinary office equipment, subject to Section 7.03, below;
- C. Normal and usual cleaning and char services after Building Hours each day except on Saturdays, Sundays and legal holidays recognized by the United States Government;
- D. Rest room facilities and necessary lavatory supplies, including hot and cold running water at the points of supply, as provided for the general use of all tenants in the Building, and routine maintenance, painting, and electric lighting service for all Common Areas of the Building in such manner as Landlord deems reasonable;
- E. During Building Hours, central heating and air conditioning during the seasons of the year when these services are normally and usually furnished based upon standard electrical energy requirements of not more than an average of five (5) watts per square foot of the Leased Premises and a human occupancy of not more than one person for each 150 square feet of rentable area of the Leased Premises. Landlord shall provide the aforesaid services at other times, at Tenant's expense, provided Tenant gives Landlord Notice by 1:00 p.m. on weekdays for after-hour service on the next weekday, by 1:00 p.m. the day before a holiday for service on a holiday, and by 1:00 p.m. on Friday for after-hour service on Saturday or service on Sunday. Such after-hour, holiday or special weekend service shall be charged to Tenant at rates to be

calculated by Landlord based on Landlord's costs, which rates shall be given to Tenant on request. Landlord reserves the right to adjust, from time to time, the rate at which such services shall be provided corresponding to adjustments in Landlord's costs. Tenant shall pay for such service, as Additional Rent, promptly upon receipt of an invoice with respect thereto;

- F. Automatically operated elevator service, if applicable;
- G. All electric bulbs and fluorescent tubes for building standard light fixtures in the Leased Premises and Common Areas; and
- H. Thirty (30) access cards to the elevator lock-off security system upon the Term Commencement Date, and thereafter such additional cards as Tenant reasonably requests, such additional cards to be at Landlord's actual cost therefor.

#### Section 7.02. <u>Landlord's Access to Leased Premises</u>.

Landlord shall have access to and reserves the right to inspect, erect, use, connect to, maintain and repair pipes, ducts, conduits, cables, plumbing, vents and wires, and other facilities in, to and through the Leased Premises as and to the extent that Landlord may now or hereafter deem to be necessary or appropriate for the proper operation and maintenance of the Building (including the servicing of other tenants in the Building) and the right at all times to transmit water, heat, air conditioning and electric current through such pipes, conduits, cables, plumbing, vents and wires and the right to interrupt the same in emergencies without eviction of Tenant or abatement of Rent. Any failure by Landlord to furnish the foregoing services, resulting from circumstances beyond Landlord's reasonable control or from interruption of such services due to repairs or maintenance, shall not render Landlord liable in any respect for damages to either person or property, nor be construed as an eviction of Tenant, nor cause an abatement of Rent hereunder, nor relieve Tenant from any of its obligations hereunder. If any public utility or governmental body shall require Landlord or Tenant to restrict the consumption of any utility or reduce any service for the Leased Premises or the Building, Landlord and Tenant shall comply with such requirements, whether or not the utilities and services referred to in this Article VII are thereby reduced or otherwise affected, without any liability on the part of Landlord to Tenant or any other person or any reduction or adjustment in Rent payable hereunder. Landlord and its agents shall be permitted reasonable access to the Leased Premises for the purpose of installing and servicing systems within the Leased Premises deemed reasonably necessary by Landlord to provide the services and utilities referred to in this Article VII to Tenant and other tenants in the Building. In the exercise of its rights set forth in this Section 7.02 Landlord agrees to use commercially reasonable efforts to minimize interference with Tenant's business operations.

Notwithstanding anything to the contrary, in the event of any (i) interruption or failure in the supply of any utility to the Leased Premises is caused by the sole negligent or more culpable acts of Landlord, its employees, agents or contractors; or (ii) default in Landlord's obligations under this Lease, in either case which prevents the usage of the Leased Premises by Tenant for a period in excess of five (5) business days, then, provided that Tenant shall have provided Landlord with Notice of the existence of the interruption/failure or default, Tenant shall have the right to an abatement of Minimum Rent and Additional Rent commencing upon the expiration of such five (5) business day period until the supply of the utility is restored, the default is cured or Tenant recommences use of the Leased Premises. If such abatement continues for more than one

hundred fifty (150) days, Tenant may terminate this Lease, by giving written notice to Landlord of its intent to vacate the Leased Premises within thirty (30) days, which termination shall be effective on the date on which Tenant vacates the Leased Premises. This Section shall control over any contrary provision of this Lease. Landlord shall not be liable for consequential damages resulting from any disruption of utilities or default in Landlord's obligations under this Lease.

## Section 7.03. <u>Electrical Energy</u>.

Landlord shall be under no obligation to furnish electrical energy to Tenant in amounts greater than needed for lighting and normal and customary items of equipment for general office purposes (i.e., not more than an average of five (5) watts per square foot of the Leased Premises), and Tenant shall not install or use within the Leased Premises any electrical equipment, appliance or machine which shall require amounts of electrical energy exceeding such standard wattage provided for the Building, unless the installation and use of such additional electrical equipment, appliance, or machine has been approved by Landlord, which approval may be conditioned upon the payment by Tenant, as Additional Rent, of the cost of the additional electrical energy and modifications to the Building's electrical system required for the operation of such electrical equipment, appliance or machine. Landlord shall have the right to charge Tenant for the cost of its electricity consumption beyond Building Hours or in excess of five (5) watts per square foot of rentable area of the Leased Premises and for the cost of any additional wiring or other improvements to the Building as may be occasioned by or required as a result of any such excess use. In the event of any excessive consumption of any utilities (including without limitation any unreasonable consumption beyond Building Hours), Landlord shall be entitled to require that Tenant install in the Leased Premises (at Tenant's cost and in a location approved by Landlord) meters or submeters to measure Tenant's utility consumption for the Leased Premises or for any specific equipment causing excess consumption, as Landlord shall require; in which case, Tenant shall maintain in good order and repair (and replace, if necessary) such meters or submeters. If separate meters are installed for measuring Tenant's use of any utilities, then charges for such utilities shall be paid directly by Tenant to the appropriate utility company. If submeters are installed for measuring Tenant's consumption of any utilities, Tenant shall pay the costs of the same to Landlord as Additional Rent, within thirty (30) days of its receipt of a bill therefor based on such submeter readings. Tenant agrees to cooperate with Landlord with respect to any disclosures necessary to comply with California Assembly Bills 1103 and 531 (or any similar legal requirements).

#### ARTICLE VIII

#### INDEMNITY AND INSURANCE

#### Section 8.01. <u>Indemnity</u>.

A. Tenant shall indemnify, defend and hold Landlord, its lessors, partners and members, and their respective shareholders, partners, members, trustees, agents, representatives, directors, officers, employees and Mortgagee(s) (collectively, "Landlord's Indemnitees") harmless from and against all liabilities, obligations, damages, judgments, penalties, claims, costs, charges and expenses, including reasonable architects' and attorneys' fees, which may be imposed upon, incurred by, or asserted against any of Landlord's Indemnitees by a third party

and arising, directly or indirectly, out of or in connection with (i) Tenant's breach of its obligations under this Lease, (ii) the acts or negligence of Tenant or any Person claiming by, through or under Tenant, or the agents, contractors, employees, servants or licensees of any such Person, in, on or about the Leased Premises or the Building, or (iii) the use or occupancy of the Leased Premises or the Building. Tenant shall not be obligated to indemnify Landlord's Indemnitees against loss, liability, damage, cost or expense arising out of a claim for which Tenant is released from liability pursuant to Section 8.07 below, or a claim arising out of the willful misconduct or sole negligent acts or omissions of Landlord or its agents, employees or contractors.

B. Landlord shall indemnify, defend and hold Tenant, its partners, officers, shareholders, members, trustees, principals, agents, directors and employees (collectively "Tenant's Indemnitees") harmless from and against all liabilities, obligations, damages, penalties, claims, costs, charges and expenses, including reasonable architects' and attorneys' fees, which may be imposed upon, incurred by, or asserted against any of the Tenant's Indemnitees by a third party and arising, directly or indirectly, out of or in connection with (i) Landlord's breach of its obligations under the Lease, (ii) the acts or negligence of Landlord or any person claiming by, through or under Landlord, or the agents, contractors, servants, employees, servants or licensees of any such Person in, on or about the Leased Premises or the Building, and (iii) the use of the Common Areas. Landlord shall not be obligated to indemnify Tenant's Indemnitees against loss, liability, damage, cost or expense arising out of a claim for which Landlord is released from liability pursuant to Section 8.07 below, or a claim arising out of the willful misconduct or sole negligent acts or omissions of Tenant or its agents, employees or contractors.

## Section 8.02. <u>Landlord Not Responsible for Acts of Others.</u>

Landlord shall not be liable to Tenant, nor to those claiming through Tenant, for any loss, theft, injury, liability or damage of, for or to Tenant's business and/or property which may result from: (a) any act, omission, fault or negligence of other tenants or licensees, their agents, employees or contractors, or any other persons (including occupants of adjoining or contiguous buildings, owners of adjacent or contiguous property, or the public), (b) the breaking, bursting, backup, stoppage or leaking of electrical or phone/internet cables and wires, or water, gas, sewer, HVAC or steam pipes or ducts serving the Leased Premises and/or the Building, and/or (c) water, snow or ice being upon the Building or coming into the Leased Premises. This exculpation clause shall not apply to claims against Landlord to the extent that loss, theft, injury, liability or damage of, for or to Tenant's business and/or property was proximately caused by Landlord's gross negligence, fraud, willful injury to person or property, or violation of law.

#### Section 8.03. <u>Tenant's Insurance</u>.

Commencing on the Term Commencement Date and at all times thereafter, Tenant shall carry and maintain:

A. Commercial General Liability Insurance naming Tenant as the named insured and Landlord and (at Landlord's request) Landlord's mortgagee (and managing agent), if any, Landlord's property manager, if any, and Federal Realty Investment Trust ("FRIT"), if FRIT is not the Landlord under this Lease, as additional insureds, providing an Additional Insured

protecting Tenant and the additional insureds against liability for bodily injury, death and property damage with respect to liability arising out of the ownership, use, occupancy or maintenance of the Leased Premises and all areas appurtenant thereto, with limits not less than per occurrence limit of Two Million Dollars (\$2,000,000.00) and a general aggregate limit of Four Million Dollars (\$4,000,000.00). These policy limits may be obtained through any combination of primary and excess insurance. If Tenant sells, serves or distributes alcoholic beverages in or on the Leased Premises, then such General Liability Insurance shall include Liquor Legal Liability coverage at the same minimum limits of liability as shown above. If Tenant sells, serves or distributes food in or on the Leased Premises, then such General Liability Insurance shall include products liability with a combined single limit of Two Million Dollars (\$2,000,000.00) per occurrence and an aggregate limit of Two Million Dollars (\$2,000,000.00).

- B. "All Risks" or "Special Causes of Loss Form" property insurance, including boiler and machinery, business interruption, loss of income and extra expense and covering all of Tenant's Property and Leasehold Improvements (as both are defined in Section 9.05 below), and coverage for those building components for those portions of the Leased Premises that Tenant is responsible to repair pursuant to Section 10.02 below, and written for at least the full replacement cost with a deductible of not more than Ten Thousand Dollars (\$10,000.00).
- C. Worker's compensation insurance as required by the jurisdiction in which the Leased Premises is located, and employer's liability insurance with a minimum of Five Hundred Thousand Dollars (\$500,000.00). Such policy shall provide a waiver of subrogation in favor of all Landlord and Landlord's managing agent.

Notwithstanding anything set forth above, all dollar limits specified in this Section 8.03 may be increased from time to time, as reasonably necessary upon Notice from Landlord, to effect economically equivalent insurance coverage.

#### Section 8.04. Tenant's Contractor's Insurance.

Tenant shall cause any contractor performing work on the Leased Premises to obtain, carry and maintain, at no expense to Landlord the following coverages with limits not less than indicated: (i) worker's compensation insurance as required by the jurisdiction in which the Building is located and employer's liability with limits not less than Five Hundred Thousand Dollars (\$500,000.00) providing a waiver of subrogation in favor of Landlord, Federal Realty Investment Trust, if FRIT is not the Landlord and Landlord's managing agent (if applicable); (ii) builder's risk insurance with a deductible no greater than Ten Thousand Dollars (\$10,000.00), in the amount of the full replacement cost of Tenant's Property and Leasehold Improvements; (iii) Commercial General Liability Insurance, including completed operations and contractual liability coverage, providing on an occurrence basis limits not less than Two Million Dollars (\$2,000,000.00) per occurrence (and Five Million Dollars (\$5,000,000.00) general aggregate, if applicable), naming Landlord, Federal Realty Investment Trust, if FRIT is not the Landlord and Landlord's managing agent (if applicable) as additional insureds for completed operations; and (iv) business automobile liability insurance including the ownership, maintenance and operation of the automotive equipment, owned, hired, and non-owned coverage with a combined single limit of not less than One Million Dollars (\$1,000,000.00) for bodily injury and property damage. If the contractor fails to acquire such insurance, Tenant shall provide such insurance

(except worker's compensation insurance and employer's liability). These policy limits may be obtained through any combination of primary and excess insurance.

#### Section 8.05. Policy Requirements.

Any company writing any insurance which Tenant is required to maintain or cause to be maintained under Sections 8.03 and 8.04 as well as any other insurance pertaining to the Leased Premises or the operation of Tenant's business therein (all such insurance being referred to as "Tenant's Insurance") shall at all times be authorized to do business in the jurisdiction in which the Leased Premises are located and shall have received an A-VII or better rating by the latest edition of A.M. Best's Insurance Rating Service. Tenant's and Tenant's contractors Commercial General Liability policies shall name Landlord and/or its designees as additional insureds, and Tenant's property insurance policies shall name Landlord and/or its designees as loss payee for Leasehold Improvements and betterments. To the extent Tenant receives written notice from its insurer of any cancellation of, nonrenewal of, reduction of coverage or material change in coverage on said policies, then Tenant shall promptly provide such notice to Landlord Tenant shall be solely responsible for payment of premiums for all of Tenant's Insurance. Tenant shall be solely responsible for payment of premiums for all of Tenant's Insurance. Tenant shall deliver to Landlord at least fifteen (15) days prior to the time Tenant's Insurance is first required to be carried by Tenant, and upon renewals within one (1) business day following the expiration of the term of any such insurance policy, a certificate of insurance of all policies of Tenant's Insurance required hereunder. The limits of Tenant's Insurance shall not limit Tenant's liability under the Lease, at law, or in equity. All policies of Tenant's Insurance shall be primary and non-contributory with respect to Landlord's liability arising out of the act or omission of Tenant, its officers, agents, contractors, employees, or, while upon the Leased Premises, invitees. If Tenant fails to deposit a certificate of insurance with Landlord (which shows compliance with the provisions of this Article VIII) within ten (10) days after Notice from Landlord, Landlord may acquire such insurance, and Tenant shall pay Landlord the amount of the premium applicable thereto within five (5) days following Notice from Landlord.

On insurance policies where the Landlord is named as an additional insured, the Landlord shall be an additional insured to the full limits of liability purchased by the Tenant even if those limits of liability are in excess of those required in this Lease.

Neither the insurance requirements set forth in the Lease nor the Landlord's review and approval of any insurer or insurance policy shall be deemed to limit the Tenant's obligations under this Lease or the Tenant's underlying liability in any manner. The insurance requirements herein merely prescribe the minimum amounts and forms of insurance coverage that the Tenant and their contractors are required to carry. Any failure by the Landlord to enforce in a timely manner any of the provisions of the Lease shall not act as a waiver to enforcement of any of such provisions at a later date.

#### Section 8.06. <u>Increase in Insurance Premiums</u>.

Tenant shall not keep or do anything in the Leased Premises that will: (i) cause an increase in the rate of any insurance on the Building; (ii) violate the terms of any insurance coverage on the Building carried by Landlord or any other tenant; (iii) prevent Landlord from obtaining such policies of insurance acceptable to Landlord or any Mortgagee of the Building; or

(iv) violate the rules, regulations or recommendations of Landlord's insurers, loss prevention consultants, safety engineers, the National Fire Protection Association, or any similar body having jurisdiction over the Leased Premises. If Tenant does so, Tenant shall pay to Landlord upon demand the amount of any increase in any such insurance premium. In determining the cause of any increase in insurance premiums, the schedule or rate of the organization issuing the insurance or rating procedures shall be conclusive evidence of the items and charges which comprise the insurance rates and premiums on such property.

## Section 8.07. Waiver of Right of Recovery.

Except for the indemnification for Hazardous Substances as set forth in Section 17.23, neither Landlord nor Tenant shall be liable to the other party or to any insurance company (by way of subrogation or otherwise) insuring such other party for loss or damage to any building, structure or other tangible property, or any resulting loss of income, or losses under worker's compensation laws or benefits, even though such loss or damage might have been occasioned by the negligence of Landlord or Tenant, or their respective managing agents or employees; provided, however, the mutual release contained herein shall not apply to damage to property or loss of income caused by the willful misconduct of such other party. This Section 8.07 shall not limit or supersede the indemnification to third parties as provided in Section 8.01. The provisions of this Section 8.07 shall apply to any Transferee pursuant to Article XV of this Lease, and the Transferee shall expressly agree in writing to be bound by the provisions of this Section 8.07 (as if such Transferee were Tenant hereunder) for the benefit of Landlord. In the event this Section 8.07 conflicts with any other provision of this Lease, this Section 8.07 shall govern and control.

#### Section 8.08. Landlord's Insurance.

Landlord shall maintain (i) "all risk" or "special causes of loss form" property insurance insuring the structural components of the Building, to the extent of eighty percent (80%) of the full replacement value of such Building, and insuring the Common Areas of the Building, and (ii) Commercial General Liability Insurance (ISO form or equivalent) covering the Common Areas of the Building. Provided the insurance coverage carried by Landlord pursuant to (i) above shall not be reduced or otherwise adversely affected, all of Landlord's insurance may be carried under a blanket policy covering the Building and any other property owned, leased or operated by Landlord or its affiliates, provided the insurance requirements in this Lease are fulfilled and the insurance coverage is not diminished in any way.

#### ARTICLE IX

## CONSTRUCTION AND ALTERATIONS

## Section 9.01. <u>Condition of Leased Premises Upon Delivery.</u>

Tenant acknowledges: (i) it has inspected the Leased Premises; (ii) it accepts the Leased Premises, and all improvements, betterments and equipment "as-is," with no representation or warranty, express or implied, by Landlord as to the condition or suitability of the Leased Premises or of the Building for Tenant's purpose, except as expressly set forth in this Lease; and (iii) Landlord has no obligation to improve or repair the Leased Premises or the Building.

Landlord represents and warrants that as of the Term Commencement Date (i) the Leased Premises comply with all Legal Requirements, (ii) the Leased Premises are in good order and repair and (iii) its execution, delivery, and performance of its obligations under this Lease does not and will not violate any judgment, order, decree, or applicable Law, nor does it or will it violate any agreement to which it is a party. Except to the extent the responsibility of Tenant pursuant to the express provisions of this Lease, Landlord agrees to cause the Building and Leased Premises to comply with applicable Legal Requirements.

#### Section 9.02. <u>Tenant Improvements.</u>

Tenant, at its sole cost and expense, agrees to provide all improvements to the Leased Premises in accordance with its obligations set forth in Exhibit B.

#### Section 9.03. <u>Alterations</u>.

Tenant shall not make or cause or permit to be made any alterations, additions, renovations, improvements or installations (independently or collectively, "Alterations") in or to the Leased Premises without Landlord's prior written consent, which consent may be granted or withheld in Landlord's sole and absolute discretion; except that, Landlord's consent shall not be unreasonably withheld, delayed, or conditioned for Alterations that are interior, non-structural, non-mechanical, which do not affect any systems in the Leased Premises or the Building (including without limitation, electrical, plumbing and life safety) and which cannot be seen from outside the Leased Premises (such Alterations for which Landlord's consent shall not be unreasonably withheld are herein sometimes called "Minor Alterations", and shall be included in any reference herein to Alterations). Minor Alterations that cost in the aggregate less than Twenty-Five Thousand Dollars (\$25,000.00) for the entire work of improvement shall not require Landlord consent. Tenant shall provide Landlord field-marked "as built" drawings after Tenant has completed any Alterations in or to the Leased Premises which require a permit (whether consent is required or not), as well as all permits, approvals and other documents issued by any governmental agency in connection with such work.

## Section 9.04. Work Requirements.

All work performed by Tenant in the Leased Premises shall be performed (i) promptly and in a workmanlike manner with first-class materials; (ii) by duly qualified or licensed persons; (iii) without interference with, or disruption to, the operations of Landlord or other tenants or occupants of the Building; and (iv) in accordance with (a) plans and specifications approved in writing in advance by Landlord (as to both design and materials) which such approval may be granted or withheld in Landlord's sole and absolute discretion, except as otherwise provided in Section 9.03, above, and (b) all applicable governmental permits, rules and regulations.

## Section 9.05. Ownership of Improvements.

All present and future alterations, additions, renovations, improvements and installations made to the Leased Premises, including without limitation the Tenant Work ("Leasehold Improvements"), shall be deemed to be the property of Landlord when made and, upon Tenant's vacation or abandonment of the Leased Premises, unless Landlord directs otherwise, shall remain

upon and be surrendered with the Leased Premises. All furniture, equipment, and trade fixtures = that are not permanently affixed to the Leased Premises, and were existing within the Leased Premises at the time of Landlord's delivery of the Leased Premises to Tenant are the property of Landlord ("Landlord's Property"), but all movable goods, inventory and other movable personal property belonging to Tenant and office furniture, equipment and trade fixtures installed or purchased by Tenant and belonging to Tenant ("Tenant's Property") shall remain Tenant's property and shall be removable by Tenant at any time, provided that Tenant repairs any damage to the Leased Premises or the Building caused by the removal of any of Tenant's Property.

#### Section 9.06. Removal of Tenant's Property.

Tenant shall remove all of Tenant's Property (and any Leasehold Improvements as Landlord may direct, the "Required Removables") prior to the Termination Date or the termination of Tenant's right to possession, but Tenant shall leave Landlord's Property in the Leased Premises, unless otherwise directed by Landlord. Tenant shall repair any damage to the remaining Leasehold Improvements, the Leased Premises or any other portion of the Building caused by such removal. If Tenant fails to timely remove said items after seven days' written Notice, they shall be considered as abandoned and shall become the property of Landlord, or Landlord may remove and dispose of them. Notwithstanding the foregoing, Tenant may request at the time it submits its plans and specifications for any Leasehold Improvements that Landlord advise Tenant whether Landlord will designate any portion of the Leasehold Improvements as Required Removables at the expiration of the Term. Such request by Tenant shall prominently set forth in bold type the following: "UNLESS LANDLORD NOTIFIES TENANT, TOGETHER WITH ITS APPROVAL OF THE ENCLOSED PLANS AND SPECIFICATIONS WHICH OF THE ITEMS REFLECTED IN THE PLANS ENCLOSED WITH THIS REQUEST MUST BE REMOVED BY TENANT PRIOR TO THE EXPIRATION OF THE LEASE TERM, LANDLORD WILL BE DEEMED TO HAVE WAIVED THE RIGHT TO REQUIRE TENANT TO REMOVE THE SAME." In the event that Landlord shall fail to designate any portion of such Leasehold Improvements as Required Removables within thirty (30) days of such Notice, Landlord shall be deemed to have waived its right to require Tenant to remove any portion of such Leasehold Improvements. For avoidance of doubt, Tenant may remove any data/server racking systems, whether designated Required Removables, or not.

## Section 9.07. <u>Mechanic's Liens</u>.

No mechanic's or other lien shall be allowed against the Building as a result of Tenant's improvements to the Leased Premises. Tenant shall give Landlord written Notice not less than thirty (30) days prior to commencement of any work in, on or about the Leased Premises, and Landlord shall have the right to record and post notices of non-responsibility in or on the Leased Premises. Tenant shall promptly pay all Persons furnishing labor, materials or services with respect to any work performed by Tenant on the Leased Premises. If any mechanic's or other lien shall be filed against the Leased Premises or the Building by reason of work, labor, services or materials performed or furnished, or alleged to have been performed or furnished, to or for the benefit of Tenant, Tenant shall cause the same to be discharged of record or bonded to the satisfaction of Landlord within ten (10) days subsequent to the filing thereof. If Tenant fails to discharge or bond any such lien, Landlord, in addition to all other rights or remedies provided in this Lease, may bond said lien or claim (or pay off said lien or claim if it cannot with reasonable

effort be bonded) without inquiring into the validity thereof and all expenses incurred by Landlord in so discharging said lien, including reasonable attorney's fees, shall be paid by Tenant to Landlord as Additional Rent on ten (10) days' demand.

## Section 9.08. <u>Cabling; Telecommunications Installation</u>.

All voice, data, video, audio and other low voltage control transport system cabling and/or cable bundles ("Tenant Lines") installed in the Building by Tenant or its contractor shall be (A) plenum rated and/or have a composition makeup suited for its environmental use in accordance with NFPA 70/National Electrical Code; (B) labeled every 3 meters with the Tenant's name and origination and destination points; (C) installed in accordance with all EIA/TIA standards and the National Electric Code; (D) installed and routed in accordance with a routing plan showing field-marked "as built" or "as installed" configurations of cable pathways, outlet identification numbers, locations of all wall, ceiling and floor penetrations, riser cable routing and conduit routing (if applicable), and such other information as Landlord may request. The routing plan shall be available to Landlord and its agents at the Building upon request. Landlord shall not have the right to cause Tenant Lines (or such Tenant Lines as Landlord shall request) to be removed at the expiration or earlier termination of this Lease at Tenant's cost. Tenant and its telecommunications companies, including local exchange telecommunications companies and alternative access vendor services companies, shall have no right of access to and within the Building, for the installation and operation of telecommunications systems, including voice, video, data, Internet, and any other services provided over wire, fiber optic, microwave, wireless, and any other transmission systems ("Telecommunications Services"), for part or all of Tenant's telecommunications within the Building and from the Building to any other location without Landlord's prior written consent, which shall not be unreasonably withheld, conditioned or delayed. All providers of Telecommunications Services shall be approved by Landlord in advance, which approval shall be in Landlord's reasonable judgment (and which approval, if granted, may be based upon conditions determined by Landlord at such time), and shall be required to comply with the rules and regulations of the Building, applicable laws and Landlord's policies and practices for the Building. Tenant acknowledges that Landlord shall not be required to provide or arrange for any Telecommunications Services and that, except for its or its employees' agents' or contractors' negligence or willful misconduct, Landlord shall have no liability to Tenant in connection with the installation, operation or maintenance of Telecommunications Services or any equipment or facilities relating thereto. Tenant, at its cost and for its own account, shall be responsible for obtaining all Telecommunications Services.

#### ARTICLE X

## REPAIRS, MAINTENANCE, AND LANDLORD'S ACCESS

Section 10.01. Repairs by Landlord.

Landlord covenants to keep, maintain, manage and operate the Common Areas in manner consistent with the operation of office buildings of a similar size, location and age of the Building. Subject to the terms of this Lease, Landlord agrees to maintain the roof, the exterior and structural portions of the Building, and the central or base Building mechanical, electrical

and plumbing systems (specifically excluding any supplemental HVAC system, sprinkler system or any other system exclusively servicing the Leased Premises). Subject to Section 8.7, if any such repairs are necessitated by the willful misconduct of Tenant, Tenant shall reimburse to Landlord the reasonable cost incurred in completing such repairs within thirty (30) days of demand therefor.

## Section 10.02. Repairs and Maintenance by Tenant.

Throughout the Term Tenant shall maintain the Leased Premises, including any Leasehold Improvements, alterations or other improvements therein, in the same condition as on the Term Commencement Date, ordinary wear and tear, acts of God, Casualties, condemnation, any alterations or improvements made to, or installed in, the premises by Tenant which Tenant is not required to remove under Article IX, obsolescence, and repairs that are specifically made the responsibility of Landlord excepted. Tenant shall not cause or permit any waste, damage or injury to the Leased Premises or the Building. Tenant's obligations shall include, without limitation, the repair and replacement of appliances and equipment installed specifically for Tenant such as refrigerators, disposals, computer room, air conditioning, sinks and special plumbing fixtures, special fixtures and bulbs for those fixtures, and any non-standard outlets.

## Section 10.03. <u>Inspections, Access and Emergency Repairs by Landlord.</u>

Upon reasonable prior Notice and without materially adversely affecting Tenant's business within the Leased Premises, Tenant shall permit Landlord to enter all parts of the Leased Premises to inspect the same. In the event of an emergency, Landlord may enter the Leased Premises at any time and make such inspection and repairs as Landlord deems necessary for the account of Tenant. In the exercise of its rights set forth in this Section 10.03 Landlord agrees to use commercially reasonable efforts to minimize interference with Tenant's business operations. If Landlord makes an emergency entry onto the Leased Premises when no authorized representative of Tenant is present, Landlord shall provide telephone notice to Tenant as soon as reasonably possible after that entry and shall take reasonable steps to secure the Leased Premises until a representative of Tenant arrives at the Leased Premises

## Section 10.04. California Certified Access Specialist.

Pursuant to California Civil Code § 1938, Landlord hereby states that the Leased Premises have not undergone inspection by a Certified Access Specialist (CASp) (defined in California Civil Code § 55.52(a)(3)). Pursuant to Section 1938 of the California Civil Code, Landlord hereby provides the following notification to Tenant: "A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction related accessibility standards within the premises."

#### ARTICLE XI

## CASUALTY

Section 11.01. Fire or Other Casualty.

Tenant shall give prompt Notice to Landlord in case of fire or other casualty ("Casualty") to the Leased Premises or the Building.

#### Section 11.02. Right to Terminate.

- If (i) the Building is damaged to the extent of more than fifty percent (50%) of the cost of replacement thereof; (ii) during the last two (2) Lease Years or in any Partial Lease Year at the end of the Term, the Leased Premises are damaged to the extent of more than twenty-five percent (25%) of the cost of replacement thereof; or (iii) the Leased Premises are damaged to the extent of fifty percent (50%) or more of the cost of replacement thereof (i.e., more than fifty percent (50%) of the Floor Area of the Leased Premises immediately before such Casualty is rendered untenantable) and Landlord determines that such damage cannot be repaired within one hundred fifty (150) days from the date of such occurrence; then Landlord shall give Notice to Tenant within thirty (30) days after the date of the Casualty with an estimate of the time required to repair the Leased Premises and whether Landlord elects to terminate this Lease, and the date of termination (such Notice, the "Casualty Notice"). If Landlord so terminates this Lease then the Termination Date shall be the date set forth in the Casualty Notice to Tenant, which date shall not be less than thirty (30) days nor more than sixty(60) days after the giving of said Casualty Notice. The "cost of replacement" shall be determined by the company or companies insuring Landlord against the Casualty, or, if there shall be no such determination, by a qualified Person selected by Landlord to determine such "cost of replacement."
- B. If Landlord determines that such damage cannot be repaired within one hundred fifty (150) days from the date of such occurrence, Tenant may terminate this Lease by giving Landlord sixty (60) days' prior Notice given within sixty (60) days after receipt of the Casualty Notice. If the Casualty shall render the Leased Premises untenantable, in whole or in part, all Rent shall abate proportionately during the period of such untenantability, computed on the basis of the ratio which the amount of Floor Area of the Leased Premises rendered untenantable bears to the total Floor Area of the Leased Premises. Such abatement shall terminate on the earlier of (i) thirty (30) days after the date any such repair and restoration work is substantially completed by Landlord, or (ii) the date Tenant reopens for business in the portion of the Leased Premises previously rendered untenantable. Except to the extent specifically set forth in this Section 11.02, neither the Rent nor any other obligations of Tenant under this Lease shall be affected by any Casualty, and Tenant hereby specifically waives all other rights it might otherwise have under law or by statute, including, without limitation, California Civil Code Sections 1932 and 1933.

Section 11.03. <u>Landlord's Duty to Reconstruct.</u>

Subject to Landlord's ability to obtain the necessary permits and the availability of insurance proceeds, Landlord shall repair the Leased Premises (excluding Tenant's Property, which shall

be Tenant's obligation to repair, restore or replace) to a substantially similar condition as existed prior to the Casualty; provided, Landlord shall not be required to expend an amount in excess of the insurance proceeds received by Landlord in performing such repairs or reconstruction.

## Section 11.04. Tenant's Duty to Reconstruct

Tenant shall promptly commence and diligently pursue to completion the redecorating and refixturing of the Leased Premises, including repairing, restoring or replacing Tenant's Property, to a substantially similar condition as existed prior to the Casualty.

## ARTICLE XII

#### CONDEMNATION

## Section 12.01. <u>Taking of Leased Premises</u>.

- A. If more than twenty-five percent (25%) of the Floor Area of the Leased Premises shall be appropriated or taken under the power of eminent domain, or conveyance shall be made in anticipation or in lieu thereof ("Taking"), either party may terminate this Lease as of the effective date of the Taking by giving Notice to the other party of such election within thirty (30) days prior to the date of such Taking.
- B. If there is a Taking of a portion of the Leased Premises and this Lease is not terminated pursuant to Section 12.01.A, above, then (i) as of the effective date of the Taking, this Lease shall terminate only with respect to the portion of the Leased Premises taken; (ii) after the effective date of the Taking, the Rent shall be reduced by multiplying the same by a fraction, the numerator of which shall be the Floor Area taken and the denominator of which shall be the Floor Area of the Leased Premises immediately prior to the Taking; and (iii) as soon as reasonably possible after the effective date of the Taking, Landlord shall, to the extent feasible, restore the remaining portion of the Leased Premises to a complete unit of a similar condition as existed prior to any work performed by Tenant, provided, however, Landlord shall not be required to expend more on such alteration or restoration work than the condemnation award received and retained by Landlord for the Leased Premises.

#### Section 12.02. Taking of Building.

If there is a Taking of any portion of the Building so as to render, in Landlord's judgment, the remainder unsuitable for use as an office Building, Landlord shall have the right to terminate this Lease upon thirty (30) days' Notice to Tenant. Provided Tenant is not then in Default, Tenant shall receive a proportionate refund from Landlord of any Rent Tenant paid in advance.

## Section 12.03. <u>Condemnation Award</u>.

All compensation awarded for a Taking of any part of the Leased Premises (including the Leasehold Improvements) or a Taking of any other part of the Building shall belong to Landlord. Tenant hereby assigns to Landlord all of its right, title and interest in any such award. Tenant shall have the right to collect and pursue any separate award as may be available under local

procedure for moving expenses or Tenant's Property, so long as such award does not reduce the award otherwise belonging to Landlord as aforesaid.

The rights contained in this Article XI and Article XII shall be Tenant's sole and exclusive remedy against Landlord for the loss of all or a portion of the Leased Premises as a result of a Casualty or Taking. Tenant waives the provisions of Sections 1265.130 and 1265.150 of the California Code of Civil Procedure and the provisions of any successor or other law of like import.

#### ARTICLE XIII

#### **PARKING**

## Section 13.01. Parking Rights.

Provided that Tenant is occupying the Leased Premises and is not in Default under this Lease, Tenant shall have the right to purchase the number of monthly parking space contracts set forth in Section 1.01.K, above, from the Building garage operator, on an unreserved basis and at the prevailing rates, terms and conditions as established by the Building garage operator from time to time.

## Section 13.02. Parking Rules and Conditions.

Use of the Building garage by Tenant, its employees, agents and business invitees is subject to the rules and regulations of Landlord and/or the Building garage operator as may be promulgated or amended by Landlord and/or the Building garage operator from time to time, provided that (1) Tenant has received Notice of same, (2) the rules and regulations do not take precedence over the specific terms and conditions of this Lease and (3) no modifications to the rules and regulations shall unreasonably interfere with Tenant's use of the Building garage. All monthly parking space contracts obtained by Tenant are non-transferable other than to permitted sublessees and assignees hereunder.

#### ARTICLE XIV

## SUBORDINATION AND ATTORNMENT

#### Section 14.01. Subordination

Tenant's rights under this Lease are subordinate to (i) all present and future ground or underlying leases affecting all or any part of the Building, and (ii) any easement, license, or the lien of any mortgage, deed of trust or other security instrument now or hereafter affecting the Building (those documents referred to in (i) and (ii) above being collectively referred to as a "Mortgage" and the Person or Persons having the benefit of same being collectively referred to as a "Mortgagee"). Tenant's subordination provided in this Section 14.01 is self-operative and no further instrument of subordination shall be required. No such subordination shall be effective unless and until Landlord obtains from the Mortgagee a written agreement providing that in the event of any foreclosure, sale under a power of sale, ground or master lease termination, or transfer in lieu of any of the foregoing, or the exercise of any other remedy under

any such Mortgage: (x) Tenant's use, possession, and enjoyment of the Leased Premises shall not be disturbed, all Tenant's rights under this Lease shall be recognized, and this Lease shall continue in full force and effect as long as Tenant is not in Default; and (y) this Lease shall automatically become a lease directly between any successor to Landlord's interest, as landlord, and Tenant, as if that successor were the landlord originally named in the Lease.

#### Section 14.02. Attornment.

If any Person succeeds to all or part of Landlord's interest in the Leased Premises, whether by purchase, foreclosure, deed in lieu of foreclosure, power of sale, termination of lease or otherwise, Tenant shall, without charge, attorn to such successor-in-interest upon request from Landlord

## Section 14.03. <u>Estoppel Certificate</u>.

Each of Landlord and Tenant, within fourteen (14) days after receiving Notice from, and without charge or cost to, the other, shall certify by written instrument to the other or any other Person designated by Landlord or Tenant: (i) that this Lease is in full force and effect and unmodified (or if modified, stating the modification); (ii) the dates, if any, to which each component of the Rent due under this Lease has been paid; (iii) whether Landlord or Tenant has failed to perform any covenant, term or condition under this Lease, and the nature of Landlord's or Tenant's failure, if any; and (iv) such other relevant information as Landlord or Tenant may request.

## Section 14.04. Quiet Enjoyment.

Landlord covenants that it has full right, power and authority to enter into this Lease and that Tenant, upon performing all of Tenant's obligations under this Lease and timely paying all Rent, shall peaceably and quietly have, hold and enjoy the Leased Premises during the Term without hindrance, ejection or molestation by any Person lawfully claiming by, through or under Landlord.

### ARTICLE XV

## ASSIGNMENT AND SUBLETTING

## Section 15.01. <u>Landlord's Consent Required.</u>

A. Subject to Section 15.01(G), Tenant and any Permitted Transferee, as hereinafter defined, shall not voluntarily or involuntarily, by operation of law or otherwise: (i) transfer, assign, mortgage, encumber, pledge, hypothecate, or assign all or any of its interest in this Lease; (ii) sublet or permit the Leased Premises, or any part thereof, to be used by others, including, but not limited to, concessionaires or licensees; (iii) issue new stock (or partnership shares or membership interests), or sell, assign, hypothecate or otherwise transfer the outstanding voting stock (or partnership shares or membership interests) so as to result in a Change in the Present Control (as defined below) of Tenant or any Permitted Transferee, provided, however, that this subsection (iii) shall not be applicable to Tenant if it is a publicly owned corporation whose outstanding voting stock is listed on a national securities exchange (as defined in the Securities

Exchange Act of 1934, as amended) or is traded actively in the over-the-counter market; or (iv) sell, assign or otherwise transfer all or substantially all of Tenant's or any permitted Transferee's assets; without the prior consent of Landlord, in each instance, which consent Landlord may not unreasonably withhold, which reasonableness is subject to the provisions set forth in Section 15.01.D. All of the foregoing transactions shall be referred to collectively or singularly as a "Transfer", and the Person to whom Tenant's interest is transferred shall be referred to as a "Transferee". "Change in the Present Control" means (a) if Tenant or any Permitted Transferee is a partnership or limited liability company, the voluntary transfer, within a twelve-month (12-month) period, of more than an aggregate of fifty percent (50%) of the voting partnership or membership interests of Tenant or such Permitted Transferee (other than to current partners or members or their affiliates); or (b) if Tenant or any Permitted Transferee is a corporation, the voluntary transfer, within a twelve-month (12-month) period, of more than an aggregate of fifty percent (50%) of the voting shares of Tenant or such Permitted Transferee (other than to current shareholders or their affiliates).

- B. Any Transfer without Landlord's consent shall not be binding upon Landlord, shall confer no rights upon any third Person, and shall, without notice or grace period of any kind, constitute an immediate Default by Tenant under this Lease. Acceptance by Landlord of Rent following any Transfer shall not be deemed to be a consent by Landlord to any such Transfer, acceptance of the Transferee as a tenant, release of Tenant from the performance of any covenants herein, or waiver by Landlord of any remedy of Landlord under this Lease, although amounts received shall be credited by Landlord against Tenant's Rent obligations. Consent by Landlord to any one Transfer shall not be a waiver of the requirement for consent to any other Transfer. No reference in this Lease to assignees, concessionaires, subtenants or licensees shall be deemed to be a consent by Landlord to occupancy of the Leased Premises by any such assignee, concessionaire, subtenant or licensee.
- C. Landlord's consent to any Transfer shall not operate as a waiver of, or release of Tenant from, Tenant's covenants and obligations hereunder; nor shall the collection or acceptance of Rent or other performance from any Transferee have such effect. Rather, Tenant shall remain fully and primarily liable and obligated under this Lease for the entire Term in the event of any Transfer, and in the event of a Default by the Transferee, Landlord shall be free to pursue Tenant, the Transferee, or both, without prior notice or demand to either.
- D. Landlord reserves the right to withhold its consent to a Transfer if any of the following conditions are applicable and it shall be deemed reasonable for Landlord to deny such consent if any of the following conditions are applicable:
  - (i) Tenant is in Default of this Lease;
- (ii) The net worth (excluding goodwill) of the Transferee immediately prior to the Transfer is insufficient to fulfill the terms of the Lease, as determined by Landlord, based on financial information provided by Tenant; or
- (iii) The inability of Transferee to continue to operate the business conducted in the Leased Premises for general office purposes.
- E. Notwithstanding the foregoing, the following conditions shall apply to any proposed Transfer:

- (i) Each and every covenant, condition, or obligation imposed upon Tenant by this Lease and each and every right, remedy, or benefit afforded Landlord by this Lease shall not be impaired or diminished as a result of such Transfer;
- (ii) except for Permitted Transfers, Tenant shall assign to Landlord (a) one-half (1/2) of any and all consideration paid directly or indirectly for the assignment by Tenant to the Transferee of Tenant's leasehold interest which are in excess of the Minimum Rent provided herein (computed on a square footage basis), provided that the term "consideration" in this clause shall refer only to consideration relating solely to the rental of the Leased Premises and not to any other payments made to Tenant including payments in connection with the sale of Tenant's business or its assets, or (b) one-half (1/2) of any and all subrentals payable by subtenants which are in excess of the Minimum Rent provided herein (computed on a square footage basis); provided, however, that in the case of either an assignment or a subletting, Tenant may first deduct the documented, out-of-pocket costs incurred by Tenant for marketing costs, leasing commissions (not to exceed market rates), reasonable attorneys' fees, tenant improvements and other out-of-pocket costs reasonably incurred by Tenant in connection with such assignment or sublease;
- (iii) Tenant to which the Leased Premises were initially leased shall continue to remain liable under this Lease for the performances of all terms, including, but not limited to, payment of Rent due under this Lease;
- (iv) Transferee must expressly assume in a written instrument delivered and reasonably acceptable by Landlord all the obligations of Tenant under the Lease.
- (v) Landlord shall furnish the appropriate documentation in connection with any such Transfer and be entitled to a reasonable administrative fee therefor, as set forth in Section 17.03.
- (vi) At least thirty (30) days prior to the effective date of such proposed Transfer, Landlord shall receive the following information in connection with such Transfer: the name of the proposed Transferee, a copy of the financial statement of the proposed Transferee and any guarantor, information regarding the proposed Transferee's business history and experience and the proposed Transferee's business plan and projections for the Leased Premises.

Landlord shall approve or disapprove of such proposed Transfer within thirty (30) days following receipt of Tenant's written Notice of its intent to Transfer the Lease together with the required information set forth above, and Landlord's failure to timely approve or disapprove shall be deemed to be a disapproval. Notwithstanding anything to the contrary in this Lease, if Tenant or any proposed Transferee claims that Landlord has unreasonably withheld or delayed its consent under this Section 15.01 or otherwise has breached or acted unreasonably under this Article XV, unless Landlord has acted in bad faith, with willful misconduct or maliciously, Tenant's sole remedy shall be a declaratory judgment and an injunction for the relief sought without any monetary damages, and Tenant hereby waives all other remedies, including, without limitation, the right to terminate this Lease.

F. Notwithstanding the foregoing, in the event that Tenant desires to assign the Lease or sublease the entire Leased Premises in a transaction where Landlord's consent is required under the terms of this Article XV, Landlord shall have the right to recapture the Leased Premises and terminate the Lease by giving written Notice of such termination to Tenant within

thirty (30) days after Tenant's Notice of its intent to Transfer, together with the required information as set forth above, is delivered to Landlord. If Landlord gives Tenant such a termination Notice within such thirty (30) day period, then this Lease shall terminate effective as of the ninetieth (90th) day after Landlord's termination Notice is received by Tenant; provided that Tenant may rescind its Notice of intent to Transfer within ten (10) days following its receipt of Landlord's termination Notice in which case the termination Notice shall be void and of no further effect. If Landlord does not exercise such right to terminate this Lease, Tenant's proposed Transferee shall nonetheless be required to meet the conditions in subsections 15.01.D. and 15.01.E. above.

So long as Tenant is not entering into the Permitted Transfer for the purpose of avoiding or otherwise circumventing the terms of this Article XV, Tenant may assign its entire interest under this Lease or sublease (or otherwise permit another party to use) all or a portion of the Leased Premises, without the consent of Landlord, to (i) an affiliate, subsidiary, or parent of Tenant, or a corporation, partnership or other legal entity wholly owned by Tenant, or (ii) a successor to Tenant by asset acquisition, capital stock purchase, merger, consolidation or reorganization, provided that all of the following conditions are satisfied (each such Transfer a "Permitted Transfer"): (1) Tenant is not then in Default; (2) Tenant shall give Landlord written Notice at least thirty (30) days prior to the effective date of the proposed commencement of the assignment (except in any instance where such prior notice would violate any confidentiality agreement or laws, particularly those promulgated by the Securities Exchange Commission, in which case Notice shall be given as soon as permissible after such public Notice is permissible); (3) with respect to a purchase, merger, consolidation or reorganization or any Permitted Transfer which results in Tenant ceasing to exist as a separate legal entity, Tenant's successor shall have (a) a tangible net worth (excluding good will) of at least Two Million Five Hundred Thousand and No/100 Dollars (\$2,500,000.00); and (b) a liquid net worth of at least One Million and No/100 Dollars (\$1,000,000.00), both immediately prior to the Permitted Transfer, as demonstrated by an audited financial statement, and immediately after the Permitted Transfer. Tenant's Notice to Landlord shall include information and documentation showing that each of the above conditions has been satisfied. If requested by Landlord, Tenant's successor shall sign a commercially reasonable form of assumption agreement, which assumption agreement shall not obligate such successor to assume any additional obligations as the Tenant hereunder beyond those provided for in this Lease. As used herein, (A) "parent" shall mean a company which owns a majority of Tenant's voting equity; (B) "subsidiary" shall mean an entity wholly owned by Tenant or at least fifty-one percent (51.0%) of whose voting equity is owned by Tenant; and (C) "affiliate" shall mean an entity controlled by, controlling or under common control with Tenant or Tenant's parent. Notwithstanding the foregoing, if any parent, affiliate or subsidiary to which this Lease has been assigned or transferred subsequently sells or transfers its voting equity or its interest under this Lease other than to another parent, subsidiary or affiliate of the original Tenant named hereunder, such sale or transfer shall be deemed to be a Transfer requiring the consent of Landlord hereunder.

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#### ARTICLE XVI

## **DEFAULT AND REMEDIES**

#### Section 16.01. <u>Default</u>.

Each of the following events shall constitute a default by Tenant under this Lease in each case after delivery of written Notice of such default and the passing of the applicable cure period with such default remaining uncured, if applicable ("Default"): (i) Tenant's failure to pay any Rent that remains unpaid after Notice thereof to Tenant and the passing of five (5) days; or (ii) Tenant's failure to submit or resubmit any plans, specifications or other construction drawings within the time period set forth in Exhibit B; or (iii) Tenant's abandoning the Leased Premises (as defined under California law) after Notice thereof to Tenant and the passing of five (5) days; or (iv) Tenant's breach or failure to observe or perform any term, condition or covenant of this Lease (other than those set forth in subsections (i) through (iii) above), and such breach or failure is not cured within thirty (30) days after Notice from Landlord, unless such condition cannot reasonably be cured within such thirty (30) days, in which case Tenant must commence such cure within said thirty (30) days and diligently pursue said cure to its completion, but in any event no longer than an additional sixty (60) days to cure shall be provided without the express approval of Landlord, which approval may be withheld in Landlord's sole and absolute discretion (provided, however, if such breach or failure creates a hazard, public nuisance or dangerous situation, the aggregate cure period shall be reduced to forty-eight (48) hours after Landlord's Notice). Any Notice given pursuant to this Section shall be in lieu of, and not in addition to, any Notice required under Section 1161, et seq., of the California Code of Civil Procedure.

## Section 16.02. Remedies and Damages.

- A. If a Default described in Section 16.01, above, occurs, Landlord shall have all the rights and remedies provided in this Section 16.02, in addition to all other rights and remedies available under this Lease or provided at law or in equity.
- B. Landlord may, upon Notice to Tenant, terminate this Lease, or terminate Tenant's right to possession without terminating this Lease (as Landlord may elect). If this Lease or Tenant's right to possession under this Lease are at any time terminated under this Section 16.02 or otherwise, Tenant shall immediately surrender and deliver the Leased Premises peaceably to Landlord, provided that Landlord shall provide supervised access to Tenant to permit Tenant to remove those items belonging to Tenant from the Leased Premises. If Tenant fails to do so, Landlord shall be entitled to re-enter, without process and without notice (any notice to quit or of re-entry being hereby expressly waived), using such force as may be necessary, and, alternatively, Landlord shall have the benefit of all provisions of law respecting the speedy recovery of possession of the Leased Premises (whether by summary proceedings or otherwise).
- C. Landlord may also perform, on behalf and at the expense of Tenant, any obligation of Tenant under this Lease which Tenant fails to perform, the cost of which (together with an administrative fee equal to twenty percent (20%) of such cost to cover Landlord's overhead in connection therewith) shall be paid by Tenant to Landlord within five (5) days of demand therefor. In performing any obligations of Tenant, Landlord shall incur no liability for

any loss or damage that may accrue to Tenant, the Leased Premises or Tenant's Property by reason thereof, except if caused by Landlord's willful and malicious act. The performance by Landlord of any such obligation shall not constitute a release or waiver of any of Tenant's obligations under this Lease.

- Upon termination of this Lease or of Tenant's right to possession under this Lease, Landlord may at any time and from time to time relet all or any part of the Leased Premises, at such rentals and upon such terms and conditions as Landlord shall deem appropriate. Landlord shall receive and collect the rents therefor, applying the same first to the payment of such expenses as Landlord may incur in recovering possession of the Leased Premises, including legal expenses and attorneys' fees, in placing the Leased Premises in good order and condition and in preparing or altering the same for re-rental; second, to the payment of such expenses, commissions and charges as may be incurred by or on behalf of Landlord in connection with the reletting of the Leased Premises; and third, to the fulfillment of the covenants of Tenant under this Lease, including the various covenants to pay Rent. Any such reletting may be for such term(s) as Landlord elects. Thereafter, Tenant shall pay Landlord until the end of the Term of this Lease the equivalent of the amount of all the Rent and all other sums required to be paid by Tenant, less the net avails of such reletting, if any, on the dates such Rent and other sums above specified are due. Any reletting by Landlord shall not be construed as an election by Landlord to terminate this Lease unless Notice of such intention is given by Landlord to Tenant. Notwithstanding any reletting without termination of this Lease, Landlord may at any time thereafter elect to terminate this Lease. In any event, Landlord shall not be liable for, nor shall Tenant's obligations hereunder be diminished by reason of, any failure by Landlord to relet the Leased Premises or any failure by Landlord to collect any sums due upon such reletting.
- E. In addition to all other remedies provided in this Lease and at law, if there occurs a Default by Tenant, in addition to any other remedies available to Landlord at law or in equity, Landlord may terminate this Lease and all rights of Tenant hereunder by written Notice to Tenant, in which event Tenant shall immediately surrender the Leased Premises to Landlord. In the event that Landlord shall elect to so terminate this Lease, then Landlord may recover from Tenant:
- (i) The worth at the time of award of any unpaid rent which had been earned at the time of such termination; plus
- (ii) The worth at the time of award of the amount by which the unpaid rent which would have been earned after termination until the time of award exceeds the amount of such rental loss that Tenant proves could have been reasonably avoided; plus
- (iii) The worth at the time of award of the amount by which the unpaid rent for the balance of the Lease Term after the time of award exceeds the amount of such rental loss that Tenant proves could have been reasonably avoided; plus
- (iv) Any other amount necessary to compensate Landlord for all the detriment proximately caused by Tenant's failure to perform its obligations under this Lease or which in the ordinary course of events would likely result therefrom, specifically including, but not limited to, brokerage commissions and advertising expenses incurred, expenses of remodeling

the Leased Premises or any portion thereof for a new tenant, whether for the same or a different use, and any special concessions made to obtain a new tenant; and

(v) At Landlord's election, such other amounts in addition to or in lieu of the foregoing as may be permitted from time to time by applicable law.

As used in subparagraphs (i) and (ii) above, the "worth at the time of award" is computed by allowing interest at the Interest rate. As used in subparagraph (iii) above, the "worth at the time of award" is computed by discounting such amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award plus one percent (1%). Further, Tenant shall be liable for all leasing commissions paid or owing by Landlord arising from this Lease and any extension thereof.

Efforts by Landlord to mitigate damages caused by Tenant's Default or breach of this Lease shall not waive Landlord's right to recover damages under this Section. If termination of this Lease is obtained through an unlawful detainer action, Landlord shall have the right to recover in such proceeding the unpaid rent and damages as are recoverable thereon, or Landlord may reserve the right to recover all or any part thereof in a separate suit for such rent and/or damages. If a notice and grace period required under this Lease was not previously given, a notice to pay rent or quit, or to perform or quit, as the case may be, given to Tenant under any statute authorizing the forfeiture of leases for unlawful detainer shall also constitute the applicable notice for grace period purposes required by this Lease. In such event, the applicable grace period under the unlawful detainer statute shall run concurrently with the one under the Lease, and the failure of Tenant to cure the Default within the longer of the two grace periods shall constitute both an unlawful detainer and a breach of this Lease entitling Landlord to the remedies provided for in this Lease and/or by statute.

F. At Landlord's option and in addition to all other remedies provided in this Lease and at law, if there occurs a Default, Landlord may elect to continue this Lease and Tenant's right to possession in effect under California Civil Code Section 1951.4 after Tenant's breach or Default and recover the rent as it becomes due. Landlord and Tenant agree that the limitations on assignment and subletting set forth in Article XV in this Lease are reasonable. Acts of maintenance or preservation, efforts to relet the Leased Premises or the appointment of a receiver to protect Landlord's interest under this Lease, shall not constitute a termination of Tenant's right to possession, provided that they are lawful and not otherwise in breach of Landlord's obligations under this Lease.

## Section 16.03. <u>Remedies Cumulative</u>.

No reference to any specific right or remedy in this Lease shall preclude Landlord or Tenant from exercising any other right, from having any other remedy, or from maintaining any action to which it may otherwise be entitled under this Lease, at law or in equity.

## Section 16.04. Waiver.

A. Neither party shall be deemed to have waived any provision of this Lease, or the breach of any such provision, unless specifically waived by such party in a writing executed by an authorized officer of Landlord or Tenant. No waiver of a breach shall be deemed to be a

waiver of any subsequent breach of the same provision, or of the provision itself, or of any other provision.

- B. Tenant hereby expressly waives any and all rights of redemption and any and all rights to relief from forfeiture which would otherwise be granted or available to Tenant under any present or future statutes, rules or case law.
- C. IN ANY LITIGATION (WHETHER OR NOT ARISING OUT OF OR RELATING TO THE LEASE) IN WHICH LANDLORD AND TENANT SHALL BE ADVERSE PARTIES, BOTH LANDLORD AND TENANT KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE THEIR RESPECTIVE RIGHTS TO TRIAL BY JURY.
- D. Notwithstanding anything to the contrary contained in this Lease, Tenant waives the right to make repairs at Landlord's expense under Sections 1941 and 1942 of the California Civil Code and all other laws now or hereafter in effect. Furthermore, Tenant hereby waives the provisions of California Civil Code Sections 1932(2) and 1933(4) and the provisions of any successor or other law of like import.

## ARTICLE XVII

## MISCELLANEOUS PROVISIONS

Section 17.01. Notices.

- A. Whenever any demand, request, approval, consent or notice (singularly and collectively, "Notice") shall or may be given by one party to the other, such Notice shall be in writing and addressed to the parties at their respective addresses as set forth in Section 1.01.I, above, and served by (i) hand, (ii) a nationally recognized overnight express courier, or (iii) registered or certified mail return receipt requested. The date the Notice is received shall be the date of service of Notice. If an addressee refuses to accept delivery, however, then Notice shall be deemed to have been served on either (i) the date hand delivery is refused, (ii) the next business day after the Notice was sent in the case of attempted delivery by overnight courier, or (iii) five (5) business days after mailing the Notice in the case of registered or certified mail. Either party may, at any time, change its Notice address by giving the other party Notice, in accordance with the above, stating the change and setting forth the new address.
- B. If any Mortgagee shall notify Tenant that it is the holder of a Mortgage affecting the Leased Premises, no breach or termination Notice thereafter sent by Tenant to Landlord shall be effective unless and until a copy of the same shall also be sent to such Mortgagee, in the manner prescribed in this Section 17.01, to the address as such Mortgagee shall designate.

## Section 17.02. Recording.

Neither this Lease nor a memorandum thereof shall be recorded without the prior written consent of Landlord.

## Section 17.03. <u>Interest and Administrative Costs.</u>

- A. If (i) Tenant fails to make any payment under this Lease when due, or (ii) Landlord incurs any costs or expenses in performing any obligation of Tenant or as a result of Tenant's Default under this Lease, then Tenant shall pay, upon demand, such costs and/or expenses plus Interest from the date such payment was due or from the date Landlord incurs such costs or expenses relating to the performance of any such obligation or Tenant's Default.
- B. If Tenant requests that Landlord review and/or execute any documents in connection with this Lease, including Assignment and Transfer documents, and Landlord Waivers of Lien, Tenant shall pay to Landlord, upon demand, as an administrative fee for the review and/or execution thereof, all costs and expenses, including reasonable attorney's fees (which shall include the cost of time expended by in-house counsel) incurred by Landlord and/or Landlord's agent, not to exceed \$3,000.00.

#### Section 17.04. Legal Expenses.

If Landlord or Tenant institutes any suit against the other in connection with the enforcement of their respective rights under this Lease, the violation of any term of this Lease, the declaration of their rights hereunder, or the protection of Landlord's or Tenant's interests under this Lease, the non-prevailing party shall reimburse the prevailing party for its reasonable expenses incurred as a result thereof including court costs and attorneys' fees within five (5) days of demand therefor. Notwithstanding the foregoing, if Landlord files any legal action for collection of Rent or any eviction proceedings, whether summary or otherwise, for the non-payment of Rent, and Tenant pays such Rent prior to the rendering of any judgment, the Landlord shall be entitled to collect, and Tenant shall pay, all court filing fees and the reasonable fees of Landlord's attorneys. Notwithstanding the entry of any judgment related to this Lease, this Section 17.04 shall not be merged with such judgment, but shall survive the entry of such judgment and shall continue to be binding and conclusive on the parties for all time. Post-judgment attorneys' fees and costs related to the enforcement of any judgment obtained by a prevailing party shall be recoverable in the same or a separate action.

## Section 17.05. Successors and Assigns.

This Lease and the covenants and conditions herein contained shall inure to the benefit of and be binding upon Landlord and Tenant, and their respective permitted successors and assigns. Upon any sale or other transfer by Landlord of its interest in the Leased Premises, Landlord shall be relieved of any obligations under this Lease occurring subsequent to such sale or other transfer, subject to the following restrictions: (a) Landlord shall not be released from its obligations under this Lease unless the transferee agrees in writing, for the benefit of Tenant, to assume Landlord's obligations under this Lease from and after the date of transfer; and (b) if Landlord assigns its interest in this Lease to a lender as additional security, this assignment shall not release Landlord from its obligations under this Lease.

## Section 17.06. <u>Limitation on Right of Recovery Against Landlord.</u>

No shareholder, member, trustee, partner, director, officer, employee, representative or agent of Landlord shall be personally liable in respect of any covenant, condition or provision of this Lease. Landlord represents that it is the fee owner of the real property on which the Building is located ("Real Property"); and the term "Landlord," as used in this Lease, shall mean

only the owner or owners of the Real Property at the time in question. If Landlord breaches or defaults in any of its obligations in this Lease, Tenant shall look solely to the equity of the Landlord in the Building; the rents, issues, and profits from the Building; and any sales or insurance proceeds therefrom for satisfaction of Tenant's remedies (except to the extent that any proceeds have been lawfully distributed by Landlord in the ordinary course of business (i.e., not as a fraud against creditors)). Excepting Tenant's breach of Section 3.02 (subject to the last sentence thereof), its compliance with Legal Requirements obligation in Section 4.02 or Section 17.23 (for which Tenant shall be expressly responsible for consequential damages), in no event shall either party be responsible for consequential damages (e.g., lost profits), punitive damages or any damages other than direct, actual and compensatory damages incurred by Tenant.

## Section 17.07. Security Deposit.

Tenant shall deposit with Landlord in advance upon Tenant's execution of this Lease, for Landlord's general account, the Security Deposit set forth in Section 1.01.G hereof as security for the performance of each and every term, covenant, agreement and condition of this Lease to be performed by Tenant. Landlord may use, apply on Tenant's behalf or retain (without liability for interest) during the Term all or any part of the Security Deposit to the extent required for the payment of any Rent which may be owed hereunder, or for any sum which Landlord may expend to cure any Default of Tenant. After each application from the Security Deposit, Tenant shall, within five (5) days of Notice from Landlord, restore said deposit to the amount set forth in Section 1.01.G hereof. The use, application or retention of the Security Deposit by Landlord shall not be deemed a limitation on Landlord's recovery in any case, or a waiver by Landlord of any Default, nor shall it prevent Landlord from exercising any other right or remedy for a Default by Tenant. Provided Tenant is not in Default: (i) one-third (1/3) of the Security Deposit will be refunded to Tenant as a credit against Tenant's Minimum Rent payable during the fortyeighth (48th) month of the Term; (ii) one-third (1/3) of the Security Deposit will be refunded to Tenant as a credit against Tenant's Minimum Rent payable during the sixtieth (60th) month of the Term, and the balance of the remaining Security Deposit (less any amount applied as herein provided) shall be returned to Tenant without interest within thirty (30) days after the Termination Date and after surrender of possession of the Leased Premises to Landlord in accordance with the terms of this Lease.

## Section 17.08. Entire Agreement; No Representations; Modification.

This Lease is intended by the parties to be a final expression of their agreement and as a complete and exclusive statement of the terms thereof. All prior negotiations, considerations and representations between the parties (oral or written) are incorporated herein. No course of prior dealings between the parties or their officers, employees, agents or affiliates shall be relevant or admissible to supplement, explain or vary any of the terms of this Lease. No representations, understandings, agreements, warranties or promises with respect to the Leased Premises or the Building, or with respect to past, present or future tenancies, rents, expenses, operations, or any other matter, have been made or relied upon in the making of this Lease, other than those specifically set forth herein. This Lease may only be modified, or a term thereof waived, by a writing signed by an authorized officer of Landlord and Tenant expressly setting forth said modification or waiver.

#### Section 17.09. Severability.

If any term or provision of this Lease, or the application thereof to any Person or circumstance, shall be invalid or unenforceable, the remainder of this Lease, or the application of such term or provision to Persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected thereby, and each term and provision of this Lease shall be valid and be enforced to the fullest extent permitted by law.

## Section 17.10. <u>Joint and Several Liability</u>.

If two or more Persons shall sign this Lease as Tenant, the liability of each such Person to pay the Rent and perform all other obligations hereunder shall be deemed to be joint and several, and all Notices, payments and agreements given or made by, with or to any one of such Persons shall be deemed to have been given or made by, with or to all of them. In like manner, if Tenant shall be a partnership or other legal entity, the partners or members of which are, by virtue of any applicable law, rule, or regulation, subject to personal liability, the liability of each such partner or member under this Lease shall be joint and several for any such personal liability.

## Section 17.11. <u>Broker's Commission</u>.

Except for (i) Randy Starr of Starrpoint Commercial Partners, as broker for and on behalf of Landlord ("Landlord's Broker"), whom Landlord agrees to pay a commission under the terms of a separate agreement and (ii) \_\_\_\_\_\_ of \_\_\_\_\_, as broker for and on behalf of Tenant ("Tenant's Broker"), to whom Landlord's Broker shall pay a commission under the terms of a separate agreement, Landlord and Tenant each warrants and represents to the other that no broker, finder or agent has acted for or on its behalf in connection with the negotiation, execution or procurement of this Lease. Landlord and Tenant each agrees to indemnify and hold the other harmless from and against all liabilities, obligations and damages arising, directly or indirectly, out of or in connection with a claim from a broker, finder or agent with respect to this Lease or the negotiation thereof, including costs and attorneys' fees incurred in the defense of any claim made by a broker alleging to have performed services on behalf of the indemnifying party.

## Section 17.12. <u>Irrevocable Offer; No Option</u>.

The submission of this Lease by Landlord to Tenant for examination shall not constitute an offer to lease or a reservation of or option for the Leased Premises. Tenant's execution of this Lease shall be deemed an offer by Tenant, but this Lease shall become effective only upon execution thereof by both parties and delivery thereof to Tenant.

#### Section 17.13. <u>Inability to Perform.</u>

Except for the payment of monetary obligations and Tenant's obligations under Exhibit B, if Landlord or Tenant is delayed or prevented from performing any of its obligations under this Lease by reason of strike, labor troubles, or any similar cause whatsoever beyond their control, the period of such delay or such prevention shall be deemed added to the time herein provided for the performance of any such obligation by Landlord or Tenant.

## Section 17.14. Survival.

Occurrence of the Termination Date shall not relieve either party from its obligations accruing prior to the expiration of the Term. All such obligations shall survive termination of this Lease.

#### Section 17.15. Corporate Tenants.

If Tenant is not an individual, the individual(s) executing this Lease on behalf of Tenant hereby covenant(s) and warrant(s) that: (i) Tenant is duly formed, qualified to do business and in good standing in the state in which the Building is located; and (ii) such Person(s) are duly authorized by such Person to execute and deliver this Lease on behalf of Tenant. Tenant shall remain qualified to do business and in good standing in said state throughout the Term.

### Section 17.16. Construction of Certain Terms.

The term "including" shall mean in all cases "including, without limitation." Wherever either party is required to perform any act hereunder, such party shall do so at its sole cost and expense, unless expressly provided otherwise. All payments to Landlord, other than Minimum Rent, whether as reimbursement or otherwise, shall be deemed to be Additional Rent, regardless of whether denominated as "Additional Rent."

## Section 17.17. Showing of Leased Premises.

Subject to Section 7.02, Landlord may enter upon the Leased Premises for purposes of showing the Leased Premises to Mortgagees or prospective Mortgagees at any time during the Term and to prospective tenants during the last six (6) months of the Term.

## Section 17.18. Relationship of Parties.

This Lease shall not create any relationship between the parties other than that of Landlord and Tenant.

## Section 17.19. <u>Rule Against Perpetuities.</u>

Notwithstanding any provision in this Lease to the contrary, if the Term has not commenced within twenty-one (21) years after the date of this Lease, this Lease shall automatically terminate on the twenty-first (21st) anniversary of the date of this Lease. The sole purpose of this provision is to avoid any possible interpretation of this Lease as violating the Rule Against Perpetuities, or any other rule of law or equity concerning restraints on alienation.

## Section 17.20. Choice of Law.

This Lease shall be construed, and all disputes, claims, and questions arising hereunder shall be determined, in accordance with the laws of the state within which the Building is located. (For purposes of this provision, the District of Columbia shall be deemed to be a state.)

#### Section 17.21. Choice of Forum.

Any action involving a dispute relating in any manner to this Lease, the relationship of Landlord/Tenant, the use or occupancy of the Leased Premises, and/or any claim of injury or damage shall be filed and adjudicated solely in the state or federal courts of the jurisdiction in which the Leased Premises are located.

## Section 17.22. Intentionally Deleted.

## Section 17.23. <u>Hazardous Substances</u>.

No Hazardous Substances (as hereafter defined) shall be used, generated, stored, treated, released, disposed or otherwise managed by or on behalf of Tenant or any invitee at the Leased Premises or the Building with the exception of minor amounts of Hazardous Substances customarily and lawfully used in conjunction with the Permitted Use. Tenant shall immediately notify Landlord upon discovery of any Hazardous Substance release affecting the Leased Premises and, at its sole expense and at Landlord's option, remediate to Landlord's satisfaction or reimburse Landlord's costs of investigation or remediation of any release of Hazardous Substances arising from any act or omission of Tenant, its employees, agents, contractors or invitees within five (5) days of demand therefor. Subject to Section 7.02, Tenant shall cooperate with Landlord and provide access to the Leased Premises from time to time for inspections and assessments of environmental conditions and shall remove any release of Hazardous Substances arising from any act or omission of Tenant, its employees, agents, contractors or invitees from the Leased Premises upon expiration or termination of the Lease. Tenant agrees to indemnify, defend and hold Landlord and Landlord's Indemnitees harmless from and against all liabilities, obligations, damages, judgments, penalties, claims, costs, charges and expenses, including reasonable architects' and attorneys' fees, which may be imposed upon, incurred by or asserted against Landlord or Landlord's Indemnitees by a third party and arising, directly or indirectly, out of or in connection with the presence of Hazardous Substances at or affecting the Building due to any act of Tenant, its agents, servants, employees or contractors. As used herein, "Hazardous Substances" shall mean (i) hazardous or toxic substances, wastes, materials, pollutants and contaminants which are included in or regulated by any federal, state or local law, regulation, rule or ordinance, including CERCLA, Superfund Amendments and Reauthorization Act of 1986, the Resource Conservation and Recovery Act, and the Toxic Substances Control Act, as any of the foregoing may be amended from time to time, (ii) petroleum products, (iii) halogenated and non-halogenated solvents, and (iv) all other regulated chemicals, materials and solutions which, alone or in combination with other substances, are potentially harmful to the environment, public health or safety or natural resources.

## Section 17.24. OFAC Certification.

Tenant certifies that: (i) it is not acting, directly or indirectly, for or on behalf of any person, group entity, or nation named by any Executive Order or the United States Treasury Department as a terrorist, "Specially Designated National and Blocked Person," or other banned or blocked person, entity, nation, or transaction pursuant to any law, order, rule or regulation that is enforced or administered by the Office of Foreign Assets Control; and (ii) it is not engaging in, instigating or facilitating this transaction, directly or indirectly, on behalf of any such person, group, entity, or nation.

Tenant hereby agrees to defend, indemnify, and hold harmless Landlord from and against any and all claims, damages, losses, risks, liabilities, and expenses (including attorneys' fees and costs) arising from or related to any breach of the foregoing certification.

## Section 17.25. <u>Time is of the Essence</u>.

Time is of the essence with respect to each and every obligation arising under this Lease.

#### Section 17.26. Counterparts.

This Lease may be executed in one or more counterparts, each of which shall be deemed an original, and all of which shall constitute one and the same instrument. Moreover, signatures received by facsimile or portable document format shall be deemed effective for the purposes of this Lease.

[SIGNATURES APPEAR ON THE FOLLOWING PAGE]

IN WITNESS WHEREOF, the parties hereto intending to be legally bound hereby have executed this Lease under their respective hands as of the day and year first above written.

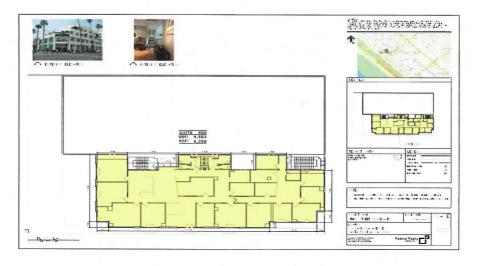
## LANDLORD:

By:

STREET RETAIL WEST I, LP, a Delaware limited partnership, by its sole general partner, STREET RETAIL, INC., a Maryland corporation

Name:	Deborah A. Colson
Title:	Vice President-Legal Operations
TENA	NT:
ILINA	//
The M	AVEN, Inc. a Delaware company
By:	
Name:	Douglas B. Smith
Title:	CFO
By:	
Name:	
Title:	

# EXHIBIT A FLOOR PLAN



## WORK AGREEMENT

This Work Agreement sets forth the understandings and agreements of Landlord and Tenant regarding the performance by Tenant of work in and to the Leased Premises from its "as is" condition in connection with the preparation of the Leased Premises for Tenant's original occupancy and use (all such work shall be referred to herein as "Tenant Work"). Any capitalized terms used herein, not otherwise defined herein, shall have the meanings set forth elsewhere in the Lease. Notwithstanding the foregoing, Landlord agrees that the Leased Premises will be delivered to Tenant with the HVAC in good working order and condition.

A. **Tenant's Agent**. Tenant hereby designates \_\_\_\_\_ ("Tenant's Agent") as having authority to approve plans and specifications, to accept cost estimates, and to authorize changes or additions to Tenant Work during construction.

### B. Plans and Specifications.

- 1. It is agreed that Tenant will develop plans and necessary specifications for completion of Tenant Work in accordance with the following schedule; provided, however, that Tenant's architect (who shall be subject to Landlord's prior approval and shall be licensed in the state in which the Leased Premises are located) shall be entitled to deliver, on Tenant's behalf, any such plans and specifications required hereunder to be delivered by Tenant to Landlord; and provided further, that at Tenant's sole cost, Tenant shall use the engineering firm designated by Landlord to prepare any plans, specifications and/or drawings involving mechanical, electrical, structural, plumbing, sprinkler and/or life/safety work for the Leased Premises:
- (i) Within sixty (60) days after execution of the Lease, Tenant shall deliver to Landlord Tenant's Preliminary Plans (as defined below) for the entire Leased Premises and shall indicate its approval of the Preliminary Plan in writing by signing and dating such Preliminary Plans. The "Preliminary Plans" shall set forth:
  - (a) the location of furniture and office equipment;
  - (b) the location and specification of telephone and other communications outlets;
  - the location and specification of electrical outlets, especially those required to accommodate items such as computers and 220-volt equipment;
  - (d) the location of copy machines larger than table-top size, computer equipment, telex machines, and other heat-producing machines, and specification of heat output (BTU/hour) and required operating conditions (maximum/minimum temperature, hours of operation);
  - the location of conference rooms and other rooms subject to occupancy by more than six (6) persons at a time and the specification of maximum expected occupancy;
  - a reflected ceiling plan for all lighting desired by Tenant, and specification of any Tenant Work involving lighting;
  - any Tenant Work which is likely to require a longer-than-usual period of time to construct or acquire;
  - (h) the location of all partitions in the Leased Premises; and
  - (i) any special requirements.

## WORK AGREEMENT

- (ii) Within five (5) business days after Tenant delivers to Landlord Tenant's Preliminary Plans, Landlord shall deliver to Tenant in writing its approval of the Preliminary Plans or changes to the Preliminary Plans that will be required to obtain Landlord's approval.
- (iii) Within two (2) business days after Landlord delivers to Tenant its required revisions to the Preliminary Plans, Tenant shall deliver to Landlord revised Preliminary Plans containing the required revisions and such suggested revisions as Tenant chooses to incorporate.
- (iv) Within two (2) business days after Tenant delivers to Landlord revised Preliminary Plans, Landlord shall deliver its confirmation that all required revisions have been made (if such is the fact) and its approval of the revised Preliminary Plans.
- (v) Within fourteen (14) calendar days after Landlord approves the Preliminary Plans, Tenant shall deliver to Landlord detailed architectural, mechanical, plumbing and electrical (and structural, if required) working drawings and construction documents for the Tenant Work (including without limitation, the HVAC systems and fire and life safety systems), based upon the approved Preliminary Plans, prepared by Tenant's architects and engineers, and Tenant shall indicate its approval of such working drawings and construction documents in writing by signing and dating such working drawings and construction documents (the "Construction Documents").
- (vi) Within five (5) business days after Tenant delivers to Landlord the Construction Documents, Landlord shall indicate its approval of the Construction Documents in writing by signing and dating such Construction Documents in the space provided, or shall indicate the revisions required due to errors or omissions in the drawings.
- (vii) Within three (3) business days after Landlord indicates the revisions required due to errors or omissions in the Construction Documents, Tenant shall correct such errors or omissions and resubmit the Construction Documents to Landlord for its approval. Provided such errors or omissions have been corrected, Landlord shall then approve the Construction Documents. If Tenant desires to make revisions in the Construction Documents after Landlord has approved such Construction Documents, any such changes shall require Tenant to approve and date the revised Construction Documents. Promptly after the Construction Documents have been approved by Landlord, Tenant shall provide to Landlord a CAD diskette of the Construction Documents and, upon any revisions to the Construction Documents pursuant to this Work Agreement, provide to Landlord a CAD diskette of the revised Construction Documents.
- 2. The Preliminary Plans and the Construction Documents, as finally approved by both Landlord and Tenant in accordance with the foregoing provisions of this Section B, shall collectively constitute the "Plans." The Plans are expressly subject to Landlord's prior written approval; provided, however, that Tenant shall be solely responsible for the content of the Plans and coordination of the Plans with base building design. In addition, Landlord's approval of the Plans shall not constitute a warranty, covenant or assurance by Landlord that (i) any equipment or system shown thereon will have the features or perform the functions for which such

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## WORK AGREEMENT

equipment or system was designed, (ii) the Plans satisfy applicable code requirements, (iii) the Plans are sufficient to enable Tenant or Tenant's architect to obtain a building permit for the Tenant Work, or (iv) the Tenant Work described thereon will not interfere with, and/or otherwise adversely affect, base Building systems. Tenant shall be solely responsible for the Plans' compliance with all applicable laws, rules and regulations of any governmental entity having jurisdiction over the Building and the Leased Premises. Notwithstanding the foregoing, if Landlord determines at anytime that the Tenant Work described on the Plans does or will interfere with and/or otherwise adversely affect any base Building systems or does not or will not comply with any applicable law, rule or regulation, or if the fire marshal, inspector or other governmental authority requires a revision to the Tenant Work, then the Plans shall be amended, at Tenant's cost, so that the Tenant Work will not interfere with, and/or otherwise adversely affect, such base Building systems and/or will not violate any applicable law, rule or regulation, and will comply with any requests of any applicable governmental authority, and Tenant shall be responsible for any delay arising in connection therewith.

3. Tenant shall pay the cost of preparing the Plans. Tenant may elect to apply a portion of the Tenant Work Allowance against the cost of the Plans.

#### C. Construction of Tenant Work.

- 1. The Plans shall be conclusive as to the entire scope of Tenant Work to be performed by Tenant. Tenant agrees to provide and install the Tenant Work shown on the Plans in a good and workmanlike manner in accordance with the Plans approved by Landlord. Tenant shall pay the cost of all Tenant Work, subject to application of the Tenant Work Allowance as set forth in Section F hereof.
- 2. If Tenant shall request changes to the Plans or the Tenant Work after approval of the Plans, Tenant shall be responsible for directing its architects and engineers to revise the Plans and shall pay all fees incurred in making such revisions. Tenant shall deliver to Landlord any such revised Plans approved and dated by Tenant in writing. Any such changes and/or additions shall be subject to Landlord's prior written approval of the Plans depicting such changes and/or additions.
- 3. Tenant shall pay an administrative fee to compensate Landlord for reviewing the Plans and/or monitoring the Tenant Work, equal to five percent (5%) of the cost of Tenant Work, even though Landlord is not managing construction of the Tenant Work. Such administrative fee shall be payable as Additional Rent and at Landlord's election shall be either paid by Tenant to Landlord within ten (10) calendar days after receipt of invoice from Landlord, or deducted from any available Tenant Work Allowance.
- 4. Tenant shall pay the cost of all Tenant Work, subject to application of the Tenant Work Allowance as set forth in Section F hereof. Any costs payable to Landlord under this Work Agreement that are not paid from the Tenant Work Allowance shall be payable as Additional Rent by Tenant to Landlord within ten (10) calendar days after receipt of an invoice therefor from Landlord.

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## WORK AGREEMENT

- D. **Tenant's Construction Requirements.** Tenant covenants and agrees to satisfy the following conditions and requirements in connection with its construction of the Tenant Work:
- (i) Tenant or Tenant's contractor shall be required to utilize the subcontractors specified by Landlord for all electrical, rough-in plumbing, structural and heating, ventilating and air conditioning work and all sprinkler and life/safety work;
- (ii) The contractors, subcontractors or laborers employed in connection with such work must have been approved by Landlord in writing prior to performing any Tenant Work, and such contractors, subcontractors or laborers shall comply with any applicable law and work rules and regulations established by Landlord from time to time for all work in the Building, including those attached to the Lease as Exhibit D;
- (iii) Tenant, or its contractors and their subcontractors, shall provide such insurance, bonding and/or indemnification as Landlord may reasonably require for its protection from negligence or malfeasance on the part of such contractors and subcontractors;
- (iv) In Landlord's judgment (reasonably exercised), such work or the identities or presence of such contractors or their subcontractors will not result in delays, stoppages or other action or the threat thereof which may interfere with construction progress, or delay the completion of other work in the Building or on or about the rest of the Property, or in any manner impair any guarantee or warranty from Landlord's contractor or its subcontractors, or conflict with any labor agreements applicable to the construction of the Building or the improvement of the rest of the Property;
- (v) Each such contractor and subcontractor, and the nature and extent of the work to be performed by it, shall be approved by Landlord (but such approval shall not relieve Tenant of its responsibility to comply with the applicable provisions of this Exhibit B nor constitute a waiver by Landlord of any of its rights under the Lease);
- (vi) Notwithstanding anything contained in the Lease or this Work Agreement to the contrary, the time required by Tenant's contractors to perform their work shall not delay the Term Commencement Date, notwithstanding the fact that the Leased Premises may not be completed and Tenant may not be in occupancy of the Leased Premises on the Term Commencement Date;
- (vii) Tenant shall indemnify, hold harmless, and defend Landlord from any loss, damage, cost or expense (including attorneys' fees and court costs) incurred by Landlord, whether before or after the Term Commencement Date, as a result of the performance by Tenant of such work, and Landlord shall have the right to offset the same against any amounts to be credited to Tenant or invoice the same as Additional Rent, payable within thirty (30) calendar days. Landlord shall have the right to inspect Tenant's contractor's work on a regular basis and shall charge Tenant all of Landlord's costs associated with said inspection;

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## **WORK AGREEMENT**

- (viii) The Tenant Work (including all Plans) must be approved by Landlord, in writing, prior to commencement of such Tenant Work, and Tenant's contractor shall construct the Tenant Work in strict conformity with the Plans;
- (ix) Tenant must promptly make available to Landlord for Landlord's prior review, and at Landlord's request, all construction documentation as Landlord deems necessary;
- (x) Landlord shall have the right to monitor the Tenant Work throughout the construction process to insure that Tenant's contractor(s)/subcontractor(s) are adhering to Landlord-approved Plans for the Leased Premises and to insure that the Building's systems (plumbing, electrical, HVAC, etc.) are not being affected adversely during such construction process and will not be affected adversely after completion of Tenant Work;
- (xi) All of Tenant's contracts with any contractors shall be in the name of Tenant and this provision shall not create any direct or indirect relationship between Landlord and said contractors nor any obligations or liability by Landlord to said contractors, nor shall this provision create any direct or indirect liability for Landlord in connection with the improvements to the Leased Premises; and
- (xii) Tenant's contractor and subcontractors shall not post any signs on any part of the Leased Premises or the Building.
- E. Base Building Changes. If Tenant requests work to be done in the Leased Premises or for the benefit of the Leased Premises that necessitates changes to the base Building or Building systems, or the design thereof, any such changes shall be subject to prior written approval of Landlord, in its sole discretion, and Tenant shall be responsible for all costs resulting from such changes, including architectural and engineering charges, and any special permits or fees attributed thereto. Tenant shall be responsible for any delay resulting from such changes. Before any such changes are made, Tenant shall pay to Landlord the full costs estimated to be incurred by Landlord in connection with such changes including without limitation Landlord's administrative fee attributable thereto.
  - F. Tenant Work Allowance. Intentionally Deleted.
- G. Access to Leased Premises. Provided Tenant has delivered to Landlord evidence reasonably satisfactory to Landlord that all insurance required to be carried by Tenant hereunder is effective, Tenant shall have access to the Leased Premises to commence the architectural and design phase of the Tenant Work in the Leased Premises immediately after Landlord delivers the Leased Premises to Tenant; provided, however, Tenant shall not be entitled to make any alterations or improvements to the Leased Premises until the Plans have been finally approved by Landlord. Except for purposes of constructing the Tenant Work (as provided above), Tenant shall not be permitted to occupy the Leased Premises for purposes of conducting its business therein or for any other purpose, unless and until (i) Tenant delivers to Landlord a certificate of occupancy for the Leased Premises issued by the appropriate governmental authority, which certificate of occupancy shall be obtained by Tenant at Tenant's sole cost and expense, and (ii) Tenant obtains and delivers to Landlord copies of any and all other approvals required for

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## WORK AGREEMENT

Tenant's occupancy of the Leased Premises from any governmental authorities having jurisdiction over the Leased Premises. Tenant's contractors, subcontractors and vendors may not enter the Building to perform any work or installations except to the extent Tenant is so entitled as set forth above. Each contractor, subcontractor or vendor shall observe all rules and regulations promulgated by Landlord in connection with the performance of work in the Building, including those attached to the Lease as Exhibit D.

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Exhibit B Page 6

## EXHIBIT C RULES AND REGULATIONS

Tenant expressly covenants and agrees, at all times during the Term, and at such other times as Tenant occupies the Leased Premises or any part thereof, to comply, at its own cost and expense, with the following:

- 1. Tenant shall not obstruct or permit its agents, clerks or servants to obstruct, in any way, the sidewalks, entry passages, corridors, halls, stairways or elevators of the Building, or use the same in any other way than as a means of passage to and from the offices of Tenant; bring in, store, test or use any materials in the Building which could cause a fire or an explosion or produce any fumes or vapor; make or permit any disruptive noises in the Building; smoke in the elevators; throw substances of any kind out of the windows or doors, or in the halls and passageways of the Building; sit on or place anything upon the window sills; or clean the exterior of the windows.
- 2. Waterclosets and urinals shall not be used for any purpose other than those for which they are constructed; and no sweepings, rubbish, ashes, newspaper or any other substances of any kind shall be thrown into them. Waste and excessive or unusual use of electricity or water is prohibited.
- 3. Tenant shall not (i) obstruct the windows, partitions and lights that reflect or admit light into the halls or other places in the Building, or (ii) inscribe, paint, affix, or otherwise display signs, advertisements or notices in, on, upon or behind any windows or on any door, partition or other part of the interior or exterior of the Building, without the prior written consent of Landlord. If such consent be given by Landlord, any such sign, advertisement, or notice shall be inscribed, painted or affixed by Tenant, or a company approved by Tenant, and the cost of the same shall be charged to and paid by Tenant, and Tenant agrees to pay the same promptly, on demand.
- 4. No contract of any kind with any supplier of towels, ice, toilet articles, waxing, rug shampooing, venetian blind washing, furniture polishing, lamp servicing, cleaning of electrical fixtures, removal of waste paper, rubbish or garbage, or other like services shall be entered into by Tenant, nor shall any vending machine of any kind be installed in the Building, without the prior written consent of Landlord.
- 5. When electric wiring of any kind is introduced, it must be connected as directed by Landlord, and no stringing of any kind or cutting of wires will be allowed, except with the prior written consent of Landlord. The number and location of telephones, telegraph instruments, electric appliances, call boxes, etc., shall be subject to Landlord's approval. No tenants shall be in direct contact with the floor slab of the Leased Premises; and if linoleum or other similar floor covering is desired to be used, an interlining of builder's deadening felt shall be first affixed to the floor by a paste or other material, the use of cement or similar adhesive material being expressly prohibited.
- 6. No additional lock or locks shall be placed by Tenant on any door in the Building without prior written consent of Landlord. Two (2) keys will be furnished Tenant by Landlord; two (2) additional keys will be supplied to Tenant by Landlord, upon request, without charge; any additional keys requested by Tenant shall be paid for by Tenant. Tenant, its agents and

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## EXHIBIT C RULES AND REGULATIONS

employees, shall not have any duplicate key made and shall not change any locks. All keys to doors and washrooms shall be returned to Landlord at the termination of the tenancy, and in the event of loss of any keys furnished, Tenant shall pay Landlord the cost of replacing the lock or locks to which such keys were fitted and the keys so lost.

- 7. Tenant shall not employ any person or persons other than Landlord's janitors for the purpose of cleaning the Leased Premises, without prior written consent of Landlord. Landlord shall not be responsible to Tenant for any loss of property from the Leased Premises however occurring, or for any damage done to the effects of Tenant by such janitors or any of its employees, or by any other person or any other cause.
- 8. No motorized vehicles or animals (except as provided for in the Pet Policy attached hereto as Addendum III) of any kind shall be brought into or kept in or about the Leased Premises. The parties acknowledge and agree that: (i) Landlord shall install, at Tenant's sole cost and expense, a bicycle rack on the patio exclusively serving the Leased Premises; and (ii) Tenant's employees may bring bicycles through the office lobby into the elevator serving the Building (for access to the Leased Premises).
- 9. Tenant shall not conduct, or permit any other person to conduct, any auction upon the Leased Premises; manufacture or store goods, wares or merchandise upon the Leased Premises, without the prior written approval of Landlord, except the storage of usual supplies and inventory to be used by Tenant in the conduct of its business; permit the Leased Premises to be used for gambling; make any disruptive noises in the Building; permit to be played any musical instruments, recorded or wired music in such a loud manner as to disturb or annoy other tenants; or permit any unusual odors to be produced upon the Leased Premises. No awnings or other projections shall be attached to the outside walls of the Building. No curtains, shades or screens shall be attached to or hung in, or used in connection with, any window or door of the Leased Premises, without the prior written consent of Landlord. Such curtains, blinds and shades must be of a quality, type, design, and color, and attached in a manner, approved by Landlord.
- 10. Canvassing, soliciting and peddling in the Building are prohibited, and Tenant shall cooperate to prevent the same. Retail sales will be limited to the ground level and lower level retail store areas.
- 11. There shall not be used in the Leased Premises or in the Building, either by Tenant or by others in the delivery or receipt of merchandise, any hand trucks, except those equipped with rubber tires and side guards.
- Tenant, before closing and leaving the Leased Premises, shall ensure that all entrance doors are locked.
- 13. Landlord shall have the right to prohibit any advertising by Tenant referencing the Building which in Landlord's opinion tends to impair the reputation of the Building or its desirability as a building for offices, and upon written Notice from Landlord, Tenant shall refrain from or discontinue such advertising.

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## EXHIBIT C RULES AND REGULATIONS

- 14. Landlord hereby reserves to itself any and all rights not granted to Tenant hereunder, including, but not limited to, the following rights which are reserved to Landlord for its purpose in operating the Building:
- (i) the exclusive right to the use of the name of the Building for all purposes, except that Tenant may use the name as its business address and for no other purpose;
- (ii) the right to change the name or address of the Building without incurring any liability to Tenant for so doing, provided that it shall endeavor to give Tenant as much advance notice of any such change as reasonably practical;
  - (iii) the right to install and maintain a sign or signs on the exterior of the Building;
  - (iv) the exclusive right to use or dispose of the use of the roof of the Building;
- (v) the right to limit the space on the directory of the Building to be allotted to Tenant; and
- (vi) the right to grant to anyone the right to conduct any particular business or undertaking in the Building.
- 15. Tenant and Tenant's employees shall park their automobiles only in such number of spaces as Landlord may fix, taking into consideration the need for customer parking and other factors. The spaces assigned to Tenant and Tenant's employees shall be limited to any parking area designated by Landlord for use of office tenants, and the right to use spaces so assigned to Tenant and its employees shall be subject to such regulations as Landlord may reasonably promulgate from time to time to prevent parking by unauthorized parties or parking in prohibited areas.
- 16. All safes shall stand on a base of such size as shall be designated by the Landlord. The Landlord reserves the right to inspect all freight to be brought into the Building and to exclude from the Building all freight which violates any of these Rules and Regulations or the Lease of which these Rules and Regulations are a part. No machinery of any kind or articles of unusual weight or size will be allowed in the Building without the prior written consent of Landlord. Business machines and mechanical equipment, if so consented to by Landlord, shall be placed and maintained by Tenant, at Tenant's expense, in settings sufficient to absorb and prevent all vibration, noise and annoyance.
- 17. The Leased Premises shall not be used for lodging or sleeping purposes, and cooking therein is prohibited (other than use of toasters, coffee and tea brewing equipment, and re-heating of food in microwaves or similar devices).
- 18. After 6:00 p.m. until 8:00 a.m. on weekdays, after 1:00 p.m. on Saturdays, and at all hours on Sundays and legal holidays, all persons entering or leaving the Building may be required to identify themselves to establish their rights to enter or leave the Building. Landlord or its agents may exclude from the Building during such periods all persons who do not present

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# $\frac{\text{EXHIBIT C}}{\text{RULES AND REGULATIONS}}$

satisfactory identification. Each tenant shall be responsible for all persons for whom it requests admission and shall be liable to Landlord for all acts of such persons.

19. In addition to all other liabilities for breach of any provision of these Rules and Regulations, Tenant shall pay to Landlord all damages caused by such breach. The violation of any such provision may be restrained by injunction.

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## ADDENDUM I OPTION TO EXTEND

Tenant shall have the option to extend the Term hereof for one (1) additional period of three (3) years (hereinafter "Option Period"), subject to the following terms and conditions:

- A. Tenant may exercise such option by giving Landlord Notice of its intent to exercise said option, such Notice to be received by Landlord at least twelve (12) months, but not more than fifteen (15) months, prior to the expiration of the original Term.
- B. At the time of exercise, Tenant (i) is not in Default, and (ii) is operating a business in the Leased Premises in accordance with the Permitted Use.
- C. If within any twelve (12) month period during the last two (2) Lease Years of the original Term, Tenant shall have been in Default in the payment of Rent hereunder more than two (2) times, Landlord may, at Landlord's sole and absolute discretion, cancel and void Tenant's option exercise Notice by delivering Notice to Tenant, in which event Tenant's right to extend shall be void and canceled and the Lease shall terminate at the end of the original Term.
- All other terms and conditions of this Lease shall remain unchanged and apply during the Option Period except that Minimum Rent shall be ninety-five percent (95%) of the then-prevailing fair market value for use of the Leased Premises during the Option Period ("Fair Rental Value") taking into consideration bona fide third-party offers and then-current office rental rates in the Santa Monica area for comparably improved premises in comparable office buildings. Notwithstanding anything to the contrary contained herein, in no event shall the Minimum Rent for the first Lease Year of the Option Period be less than one hundred three percent (103%) of the Minimum Rent due and payable for the last Lease Year of the original Term (the "Floor"). The determination of Fair Rental Value shall take into account all relevant factors including: tenant improvement allowances for comparably improved spaces, current market concessions, brokerage commissions, a new base year (as more particularly described in subsection E below), the parking being provided to Tenant, inducements and other economic considerations for the lease of space comparable to the Leased Premises. Within thirty (30) days after receipt of Tenant's option exercise Notice, Landlord shall give Tenant Notice of the proposed Fair Rental Value and the basis therefor. The parties shall then, in good faith, endeavor to agree between themselves on the Fair Rental Value (subject to the Floor). If the parties fail to so agree on the Fair Rental Value within thirty (30) days after Landlord's Notice of the proposed Fair Rental Value, then the Fair Rental Value shall be decided by the "broker" method as provided herein:
- (i) Within sixty (60) days after Landlord's Notice of the proposed Fair Rental Value, Landlord and Tenant shall send the other Notice of the broker it wishes to designate to determine the Fair Rental Value on its behalf. Each broker shall have fifteen (15) business days after the later date of each party's Notice to the other hereunder to make and deliver to both parties a written determination of the Fair Rental Value.
- (ii) If the two (2) brokers so appointed agree on the Fair Rental Value, the Fair Rental Value shall be the amount so determined.

Addendum I Page 1

## ADDENDUM I OPTION TO EXTEND

- (iii) If the two (2) brokers so appointed do not agree on the Fair Rental Value within such fifteen (15) business day period, and if the difference between the Fair Rental Value determined by each broker is not more than fifty cents (\$0.50) per square foot annually of Floor Area of the Leased Premises, then the Fair Rental Value shall be an amount equal to the quotient obtained by dividing the sum of the Fair Rental Values determined by each broker by two (2) (subject to the Floor).
- (iv) If the two (2) brokers so appointed do not agree on the Fair Rental Value within such fifteen (15) business day period, and if the difference between the Fair Rental Value determined by each broker is more than fifty cents (\$0.50) per square foot annually of Floor Area of the Leased Premises, then the two (2) brokers shall within ten (10) days thereafter jointly appoint a third (3<sup>rd</sup>) broker. The third (3<sup>rd</sup>) broker shall make a valuation within thirty (30) days after its appointment, and the Fair Rental Value shall be one of the two Fair Rental Values submitted by the other brokers that is closest to the third broker's valuation.
- (v) The third (3rd) broker appointed under this Paragraph (D) shall be a disinterested person of recognized competence who has had a minimum of ten (10) years of experience in the leasing of retail or office space, as the case may be, in the Los Angeles and Santa Monica area. All valuations of the Fair Rental Value shall be in writing. Landlord and Tenant shall pay for the expenses of the broker each has designated and the expenses of the third (3<sup>rd</sup>) broker shall be borne one-half (1/2) by Landlord and one-half (1/2) by Tenant. The determination made hereunder shall be final and binding on both Landlord and Tenant.
- E. Notwithstanding anything to the contrary contained in the Lease, the Base Year shall be adjusted to be the calendar year in which the Option Period commences.
- F. If any such option is not timely exercised, Tenant's right to extend shall expire and the Lease shall terminate at the end of the original Term.
- G. This Addendum and any options to renew the Term shall be null and void if, at any time during the Term, Tenant's interest in this Lease is assigned or the Leased Premises is subleased.

Addendum I Page 2

# ADDENDUM II PET POLICY

The parties acknowledge and agree that Rule 8 of Exhibit C of the Lease provides that no animals of any kind shall be brought into or kept in or about the Leased Premises. Notwithstanding the provisions of this rule, Landlord hereby agrees that Tenant may allow employees to bring dogs (but no other animals) into the Leased Premises (collectively, "Permitted Dogs") provided that: (i) there shall be no more than four (4) Permitted Dogs in the Leased Premises at any one time; (ii) the Permitted Dogs may not weigh more than twenty-five (25) pounds each (i.e., large breed dogs are not allowed); and (iii) Tenant shall be subject to the following terms and conditions of this Addendum.

As consideration for Landlord's agreement to allow the Permitted Dogs into the Leased Premises, Tenant agrees: (i) to ensure that the Permitted Dogs do not disturb any other occupant(s) of the Building; (ii) to ensure that the Permitted Dogs are at all times accompanied by Tenant and/or its employees; (iii) to ensure that the Permitted Dogs do not soil any portion of the Leased Premises or the Building; (iv) to cause all Permitted Dogs to remain on a leash or in a pet carrier at all times while within the Building, except while within the Leased Premises; (v) to cooperate with Landlord and/or any governmental authority in the removal of any Permitted Dogs from the Leased Premises deemed by Landlord, in its sole discretion, to present a risk of inflicting bodily harm to any occupant or user of the Building; and (vi) to indemnify, defend and hold Landlord harmless from any damages, including (without limitation) property damage or personal injury (including, specifically, injuries caused by dog bites), caused by, related in any way to, or attributable to the Permitted Dogs or breach of this Addendum. Landlord may terminate Tenant's right to have the Permitted Dogs within the Leased Premises should Tenant breach the provisions of this Addendum more than three (3) times in any twelve (12) month period.

### ADDENDUM III LEASE CONTINGENCY

Tenant understands and agrees that this Lease shall be contingent upon Landlord recapturing the Leased Premises from the tenant now occupying the Leased Premises. In the event Landlord does not conclude such recapturing of the Leased Premises within six (6) months of the date of full execution of this Lease, Landlord shall have the right to terminate upon thirty (30) days' prior written notice to Tenant.

Addendum III Page 1

OFFICE GROSS LEASE

DATED:

BETWEEN: RH 42Fourth, LLC, LLC an Oregon limited liability company LANDLORD 2250 NW Flanders St. – Suite G-02 Portland, OR 97210

AND:

**TENANT** 

Say Media, Inc. 180 Townsend Street San Francisco, CA 94107

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### BASIC TERMS

RH 42 Fourth, LLC 1. Landlord: 2. Tenant: Say Media, Inc. **Building:** 424 SW Fourth Ave, Portland, OR 97204

Floors 2 and 3 consisting of approximately 5,000sf each including load factor. Space:

10,000 SF Approximate Net Rentable Area:

Term: July  $1^{st}$ , 2015 through June  $30^{th}$  , 2020-60 Months

7. Base Rent:

3<sup>rd</sup> Floor; 7/1/15-6/30/16: \$150,000 (\$12,500.00/mo) \*rent abated for months 1-3 7/1/16-6/30/17: \$153,750 (\$12,812.50/mo) 7/1/17-6/30/18: \$157,500 (\$13,125.00/mo) 7/1/18-6/30/19: \$161,250 (\$13,437.50/mo) 7/1/19-6/30/20: \$165,000 (\$13,750.00/mo)

1st day of Month 8. When Rent Paid:

9. Operating Expense Base Year: 2015 2015 10. Tax Base Year: Office 11. Permitted Uses: 12. Security Deposit: \$27,500

13. Name of Business to be Conducted Say Media, Inc.

in Space:

14. Address of Landlord: 2250 NW Flanders St. - Suite G-02 - Portland, OR 97210

15. Index of Exhibits: Exhibit A - Floor Plan

> Exhibit B - Legal Description Exhibit C - Rules and Regulations

Exhibit D - Description of Landlord's Work

16. Address of Tenant for Giving of

Notices:

Say Media, Inc., attn. Legal, 180 Townsend Street, San Francisco, CA 94107

Landlord's Initials

Tenant's Initials:

Page (ii)

Landlord is the owner of the Building and Property that are the subject of this Lease.

Landlord and Tenant have agreed that Landlord will lease and Tenant will rent the Space on the terms hereinafter set forth.

**NOW, THEREFORE**, Landlord hereby leases to Tenant and Tenant hereby leases from Landlord the Space on the following terms:

1. <u>Term.</u> The term of this Lease will begin and end on the dates set forth in the Basic Terms. Tenant may occupy the Space at any time after notice that the Space is ready for occupancy. In addition, provided Tenant is not then in default and that this Lease is in full force and effect at the expiration of the Lease Term, Tenant shall have one (1) three (3) or five (5) year option to extend the Lease Term at Fair Market Rates. Exercise of the aforesaid option must be made not less than ninety (90) calendar days preceding the expiration date of the original Lease Term.

### 2. Rent.

- 2.1. <u>Initial Rental</u>. Initial Rent shall be at the rate per month set forth in Basic Terms. Rental for any partial month at the beginning or the end of the lease term shall be prorated on basis of a 30-day month. First month's rent of \$18,750 and last month's rent of \$27,500 will be paid at lease execution. If Tenant exercises their option to terminate the second floor lease then the \$27,500 will applied to the last two months rent on the third floor leased space.
- 2.2. Additional Rental. To the extent that Operating Expenses of the Building for any calendar year increase over those incurred during the Operating Expense Base Year identified in Basic Terms or that ad valorem taxes increase over those in the Tax Base Year, Tenant will pay its share of the amount of the excess, provided, however, in the event the increase in Operating Expenses and/or ad valorem taxes are disproportionately attributable to activities of the tenant(s) on the first floor of the Building, the share of such excess payable by Tenant shall be reduced to reflect Tenant's proportional contribution to such increase.
- 2.2.1. "Operating Expenses" shall mean all direct costs of operation and maintenance of the Building and shall include, but not be limited to, the following costs: fees for permits and licenses relating to the Building, water and sewer charges, insurance premiums, utilities, janitorial services, labor of Building attendants, property management fees, maintenance of elevators and mechanical systems, supplies materials, equipment, and tools used in Building maintenance, and upkeep of any exterior surfaces, landscaping, common areas and common facilities, such as the roof of the Building. Operating Expenses shall not include depreciation of the Building, leasing commissions, or expenditures for capital improvements, including tenant improvements.
- 2.2.2. "Real Property Taxes" shall mean all taxes and assessments, special or otherwise, levied upon the Building, use or occupancy or similar taxes, taxes based on rent or other income from the Building or any other tax, fee or excise of any kind imposed on Landlord in lieu of

existing or additional real property taxes and assessments. Real Property Taxes shall include the cost of contesting the amount or validity of any of the aforementioned Real Property Taxes.

- 2.2.3. If the Operating Expenses or the Real Property Taxes for any calendar or fiscal year after the applicable Base Year exceed those paid or incurred for such Base Year, then Tenant shall pay the increase in Operating Expenses or the increase in Real Property Taxes on a monthly basis in addition to Base Rent, pursuant to Landlord's accounting comparing the base year to the subsequent year property budget and as reflected in Landlord's billing statements to Tenant.
- 2.3. Interest and Late Charges. All rent and other payments not paid when due shall bear interest from the due date until fully paid at the rate of 1.5 percent per month. Late payment of rent will result in costs to Landlord the extent of which is difficult and economically impractical to ascertain. Tenant therefore agrees that if Tenant fails to make any rent or other payment required by this Lease to be paid to Landlord within five (5) days from when it is due Landlord may elect to impose a late charge of 10¢ per dollar of the overdue payment to reimburse Landlord for its costs in connection with the overdue payment. Tenant shall pay the late charge upon demand by Landlord. Tenant agrees that the late charge is a reasonable estimate of the costs to Landlord in connection with the overdue payment. Landlord may levy and collect a late charge in addition to all other remedies available for Tenant's default and collection of a late charge shall not waive the breach caused by the late payment.
- 3. Option to Terminate. Tenant shall have a one time Option to Terminate the portion of the lease pertaining to the 5,000 sq ft 2nd floor effective on either the 12th or 24th month with at least ninety (90) days written notice to Landlord. Notice must be give prior to March 31st, 2016 in order to terminate the 2nd floor space effective June 30th, 2016 with no penalty. If Tenant does not notify Landlord of its Option to Terminate prior to March 31st, 2016, but notifies Landlord of it prior to March 31st, 2017, Tenant shall pay a termination penalty in the amount of sixty-two thousand five hundred dollars (\$62,500.00) at the time of notice in addition to regularly scheduled rent through the end of month 24.
- 4. <u>Security Deposit</u>. Tenant has deposited with Landlord as a security deposit the sum set forth in Basic Terms. Said sum shall be held by Landlord without interest as security for the faithful performance by Tenant of all of Tenant's obligations hereunder. Landlord will return the security deposit to Tenant within fifteen (15) days after the later of the expiration of the term of this Lease or when Tenant had performed all of its obligations hereunder. Landlord may (but shall not be required to) perform any obligation of Tenant hereunder in its stead and offset its claim for the cost of doing against the security deposit. If any part of the security deposit is so used, Tenant will promptly restore the deposit to the original amount.

### 5. <u>Use</u>.

- 5.1. <u>Permitted Use.</u> Tenant shall use the Space only for the purpose set forth in Basic Terms and for no other purpose without the written consent of Landlord.
- 5.2. <u>Compliance with Laws</u>. In connection with its use Tenant shall comply at its expense with all applicable laws, regulations and requirements of any public authority, including those regarding maintenance, operation and use of the Space and any signs or appliances on the Space.
- 5.3. <u>Prohibited Activity</u>. Tenant shall not conduct or permit any activities in or about the Space which will: increase the property damage insurance rate upon the Center; cause a cancellation or modification of the property damage insurance policy; create a nuisance; damage the reputation of the Center or be reasonably offensive to Landlord or other tenants.
- 5.4. <u>Class Operation</u>. Tenant shall keep the Space in clean and orderly condition. Tenant will cause its employees, agents, independent contractors, customers, suppliers and invitees to conduct their activities in such a manner as to comply with the requirements of this Lease and the rules and regulations described herein.
- 5.5. Equipment. Tenant shall install in the Space only such office equipment as is customary for general office use and shall not overload the floors or electrical circuits of the Building or alter the plumbing or wiring of the Building. Landlord must approve in advance the location of and manner of installing any wiring or electrical, heat generating or communication equipment or exceptionally heavy articles. All telecommunications equipment, conduit, cables and wiring, additional dedicated circuits and any additional air conditioning required because of heat-generating equipment or special lighting installed by Tenant shall be installed and operated at Tenant's expense. Landlord, if it so elects, may not permit the installation of equipment by a telecommunications provider whose equipment is not then servicing the Building, provided that Tenant may install telecommunications equipment provided by Comcast.
- 5.6. <u>Utilities and Services</u>. Landlord will furnish utilities to the Building, other than electric, cable, phone, internet, and janitorial, at all times and will furnish heat and air conditioning during the normal Building hours as established by Owner. At present normal Building hours for services are 8:00 a.m. to 8:00 p.m. Monday through Friday, excluding nationally recognized holidays and from 8:00 am to 1:00 pm on Saturday. Tenant shall comply with all government laws or regulations regarding the use or reduction of use of utilities in the Space. Interruption of services or utilities shall not be deemed an eviction or disturbance of Tenant's use and possession of the Space, render Landlord liable to Tenant for damages, or relieve Tenant from performance of Tenant's obligations under this Lease. Landlord shall take all reasonable steps to correct any interruptions in service.
- 5.7. Tenant shall provide its own surge protection for power furnished to the Space. If Tenant uses excessive amounts of utilities or services of any kind because of operation outside of normal Building hours, demands from office machinery and equipment in excess of the demands from typical office tenants, nonstandard lighting, or any other cause, Landlord may impose a

reasonable charge for supplying such extra utilities or services, which charge shall be payable monthly by Tenant in conjunction with rent payments. The charge for after-hours heating, ventilation and air conditioning ("HVAC") shall be based on Landlord's estimated actual cost of such after-hours HVAC. The initial estimate of such charge is \$55 per hour. In the case of dispute over any extra charge under this section, Landlord shall designate a qualified independent engineer who will decide the matter and whose decision shall be conclusive on both parties. Landlord and Tenant shall each pay one-half of the cost of such determination. Notwithstanding anything else to the contrary, it shall not be deemed Tenant's use of an excessive amount of utilities or services to maintain the server room 24 hours a day at a temperature not in excess of seventy (70) degrees Fahrenheit.

- 5.8. Security. Landlord may but shall have no obligation to provide security service or to adopt security measures regarding the Building, and Tenant shall cooperate with all reasonable security measures adopted by Landlord. Landlord has installed a key fob system for all-hours access. Tenant shall have access to the building, including the basement server area 24/7/365. Landlord will be provided with an access code to any additional security system installed by Tenant at Tenant's sole cost and expense. Landlord may modify the type or amount of security measures or services provided to the Building at any time.
- 5.8.1. Fobs. Landlord shall maintain a key Fob system for access to the building. Tenant shall provide a list of employees requiring Fobs at lease execution and Landlord will provide one key Fob for each employee. Future Fobs will be processed or re-issued at a cost of \$25 each. Tenant shall notify Landlord in writing any time there is employee turnover or lost Fobs so Fobs can be terminated or re-issued. Building security is of the utmost importance so failure to notify landlord shall constitute a default of the Lease.
- 5.9. <u>Name of Business</u>. The advertised name of the business operated in the Space shall be as set forth in Basic Terms unless otherwise agreed to by Landlord.

### Maintenance and Alteration of the Building.

- 6.1. Tenant's Obligation. Except as otherwise provided herein, by entry hereunder Tenant accepts the Building as being in its present condition "AS-IS" and Landlord shall have no obligation to improve the Building other than as provided in Section 6.3 below. Tenant will, at its expense, keep the Space in good neat and clean condition and shall repair all damage to the Space caused by Tenant's use (other than normal wear and tear). Tenant shall pay for all charges for telecommunication services supplied to the Space. Upon termination of this Lease Tenant shall surrender the Space to Landlord in the same condition as at the time of Tenant's initial occupancy, except for ordinary wear and tear.
- 6.2. <u>Fixtures.</u> All fixtures placed upon the Space during the Term, other than Tenant's trade fixtures, shall, at Landlord option, become the property of Landlord. Movable furniture, decorations, floor covering other than hard surface bonded or adhesively fixed flooring, curtains, drapes, blinds, furnishings and trade fixtures shall remain the property of Tenant if placed on the Space by Tenant; provided, however, if Landlord granted Tenant an allowance for improvements, installation, floor coverings, curtains, drapes, blinds or other items, such items shall at Landlord's

option become the property of Landlord, notwithstanding the installation thereof by Tenant. If Landlord so elects, Tenant shall remove any or all fixtures, wiring, cables, or conduit (other than telecommunications wiring or security systems) which would otherwise remain the property of Landlord, and shall repair any damage resulting from the removal. If Tenant fails to remove such fixtures, wiring, cables, or conduit Landlord may do so and charge the cost to Tenant with interest at the Interest Rate. Tenant shall remove all furnishings, furniture, and trade fixtures which remain the property of Tenant and shall repair any damage resulting from the removal. If Tenant fails to do so, this shall be an abandonment of the property, and following ten days' written notice Landlord may remove or dispose of it in any manner without liability. Tenant shall be liable to Landlord for the cost of removal, transportation to storage, with interest on all such expenses from the date of expenditure at the Interest Rate. The time for removal of any property or fixtures which Tenant is required to remove from the Space upon termination shall be as follows:

On or before the date the Lease terminates because of expiration of the Term or because of a default under Paragraph 12.

or

Within ten (10) days after written notice from Landlord requiring such removal where the property to be removed is a fixture which Tenant is not required to remove except after such notice by Landlord, and such date would fall after the date on which Tenant would be required to remove other property.

- 6.3. <u>Landlord's Obligation</u>. Except for repairs made necessary because of Tenant's or its invitee's negligence or default, Landlord will maintain the roof and exterior of the Building in which the Space is located and the storm, sanitary and water systems located outside the Space as well as well as ensure that the HVAC system serving the Building is in proper working order.
- 6.4. <u>Alterations</u>. Subject to Landlord's approval, which shall not be unreasonably withheld, Tenant may install such improvements, fixtures and finishes in the Space as Tenant deems necessary or desirable, including but not limited to interior design and paint. Tenant shall provide all such improvements to the space in a good and workmanlike manner in accordance with all applicable codes, regulations and governmental agency requirements. Upon removal by Tenant, Tenant will return the Building to its original condition. Unless the terms of the consent provide otherwise, all other alterations or improvements to the Building shall become part of the Building, belong to Landlord and shall be surrendered with the Building without disturbance upon the termination of the Lease.
- 6.5. Personal Property Removal. Upon termination of the Lease, Tenant shall remove all movable furniture and equipment located in the Building which belong to Tenant and repair at its expense any damage caused to the Building by such removal. Tenant's failure to remove such property shall be an abandonment of the property and Landlord may either retain the property, whereupon all rights of Tenant with respect to it shall cease, or elect to hold Tenant to its obligation of removal. If Landlord elects to require Tenant to remove the property and Tenant fails to do so promptly, Landlord may effect a removal and place the property in storage for Tenant's account. In

this event Tenant shall be liable to Landlord for the cost of removal, restoration, transportation to storage and storage, with interest on all such expenses at the rate of 1.5 percent per month.

- 6.6. <u>Entry and Inspection</u>. Landlord or its agents may, upon reasonable notice to Tenant, enter the Space at any time to determine Tenant's compliance with this Lease, to make necessary repairs or to show the Building to prospective tenants or purchasers.
- 6.7. <u>Landlord paid Tenant Improvements</u>. Tenant shall take the Space "AS IS", provided that at Tenant's election, in a space mutually agreed upon by Landlord and Tenant, Landlord will install at Landlord's expense additional bathroom stalls in the current bathrooms or nearby as necessary and reasonably doable. Landlord will amortize the cost of these improvements based on a ten (10) year term and Tenant will pay one-half (1/2) of the total amortized cost in equal installments over the remaining term of their Lease. Landlord will not have to do any improvements to the second floor Space unless the Tenant eliminates its option to terminate. A summary of the improvements are outlined on Exhibit D.

### 7. Insurance; Indemnity.

- 7.1. <u>Indemnity</u>. Tenant will indemnify and defend Landlord from any claim, liability, loss or damage arising out of any activity within the Building by Tenant, its agents or invitees or resulting from Tenant's failure to comply with any term of this Lease.
- 7.2. <u>Liability Insurance</u>. Tenant shall continuously maintain at its expense a commercial general liability insurance policy with limits of not less than \$2,000,000 per occurrence for property damage and personal injury to, illness of or death of persons occurring in, upon or about the Space; \$2,000,000 aggregate for product and completed operations liability and \$2,000,000 general aggregate.
- 7.3. <u>Property Damage Insurance of Tenant</u>. Tenant, at its expense, shall maintain in effect a special form property damage insurance policy covering its furnishings, fixtures, inventory and equipment located in the Building. The proceeds of such insurance, so long as this Lease remains in effect, shall be used to repair or replace the property so insured.
- 7.4. <u>Property Damage Insurance of Landlord</u>. Landlord will maintain a special form property damage and business income insurance policies covering the Building.
- 7.5. <u>Insurance Policies.</u> All liability insurance policies shall name Landlord and its managing agent, Red Hills Holdings, LLC, as additional insured and shall be with companies with a Bests rating of A or better. Copies of all policies or certificates in such form as Landlord shall require evidencing insurance shall be delivered to Landlord by Tenant prior to Tenant's occupancy of the Building and thereafter whenever a policy is renewed or replaced. All policies shall bear endorsements requiring 30 days' written notice to Landlord prior to any cancellation or renewal.
- 7.6. <u>Waiver of Claims/Subrogation</u>. Neither party shall be liable to the other for any loss or damage caused by water damage or any of the risks covered by a special form property damage

insurance policy which the other is required to maintain and there shall be no subrogated claim by one party's insurance carrier against the other party arising out of any such loss.

8. Assignment and Subletting. Tenant shall not (voluntarily or by operation of law) assign Tenant's leasehold estate, sublet any portion of the Building or otherwise transfer any interest in the Building without Landlord's prior written consent. Such consent shall not unreasonably be withheld nor shall response to a request for transfer be unreasonably delayed. In the event of an approved assignment of the Lease, Assignor and Assignee will jointly and severally be responsible for performance of the Tenant's covenants in the Lease. In determining its response to a request, Landlord reasonably may consider the financial capability and financial history of the proposed transferee, the experience of such transferee in the conduct of its business, whether the use of the Building will be changed. Landlord may condition its consent on approval of the form of any sublease. If Tenant requests consent to a proposed transfer, Tenant shall pay, at the time of the request, a review fee of \$500 for application to Landlord's expense in reviewing the request. Any assignment by virtue of any change in control of the Tenant, whether resulting from the sale of stock, change of partnership interest or membership of a limited liability company and the merger or reorganization of a corporation may occur without Landlord's consent, but in any such case Tenant must provide not less than 30-days' notice in writing to Landlord prior to such assignment.

### 9. Reconstruction and Restoration.

- 9.1. <u>Minor Damage</u>. If during the term hereof the Building is destroyed or damaged by fire or other perils covered by Landlord's property damage insurance and such damage is not "substantial," Landlord shall promptly repair such damage at Landlord's expense and this Lease shall continue in full force and effect.
- 9.2. <u>Substantial Damage</u>. If during the term hereof the Building is destroyed or damaged by fire or other perils covered by Landlord's insurance in an amount exceeding 25 percent of its full construction-replacement cost, then Landlord may elect to terminate this Lease by giving Tenant written notice of such termination within 60 days after the date of such damage. Otherwise, Landlord shall proceed to restore the Building to a condition comparable to that existing prior to the damage. Tenant shall cooperate with Landlord during the period of repair and vacate all or any part of the Building to the extent necessary for the performance of the required work.
- 9.3. <u>Abatement of Rent</u>. The rent shall be abated during the period and to the extent the Building is not reasonably usable for Tenant's use. If the damage does not cause any material interference with Tenant's use there shall be no rent abatement.
- 9.4. <u>Repair of Tenant's Property</u>. Repair, replacement or restoration of any fixtures, equipment and personal property owned by Tenant shall be the responsibility of Tenant.
- 10. <u>Condemnation</u>. If a portion of the Building is condemned or sold under the threat of condemnation and there is no substantial disturbance of the Building, Landlord shall retain the entire condemnation award and there shall be no abatement of rent. If the Building or any portion thereof is condemned or so much of the Building is condemned as to substantially interfere with Tenant's use of the Building, Tenant may terminate this Lease effective on the date of

condemnation. Tenant's election must be made in writing within 10 days following the service upon it of a complaint for condemnation. In no event will Tenant share in the condemnation award.

11. <u>Signs</u>. Tenant shall be able to place signage on the exterior of the Building above the third floor space, subject to Landlord approval, which shall not be unreasonably withheld, and in accordance with all applicable municipal codes. No sign visible outside the Building may be installed without Landlord's consent, which shall not be unreasonably withheld.

### 12. Other Obligations of Parties.

- 12.1. <u>Liens</u>. Tenant shall pay when due all claims for work performed for it in the Building, or for services rendered or materials furnished at the request of Tenant, an assignee or subtenant and shall keep the Building and Property free from any liens therefore. If Tenant fails to pay any claim or to discharge any such lien Landlord may do so and collect the amount paid as additional rent. Amounts paid by Landlord shall bear interest at the rate of 1½ percent per month and be repaid upon demand. Such payment by Landlord shall not constitute a waiver of any right or remedy Landlord may have because of Tenant's default.
- 12.2. <u>Holding Over.</u> If Tenant does not vacate the Building at the time required, Landlord shall have the option to treat Tenant as a tenant from month-to-month, subject to all of the provisions of this Lease (except that the term will be month-to-month and the initial basic monthly rent will be 150 percent of the basic monthly rent then being paid by Tenant) or to eject Tenant from the Building and recover damages caused by wrongful holdover.
- 12.3. <u>Priority of Lease</u>. This Lease shall be subject and subordinate at all times to the lien of all mortgages and deeds of trust subsequently placed upon the Building, all without the necessity of having further instruments executed on the part of Tenant to effectuate such subordination. If required by a lender however, Tenant will execute a recordable subordination agreement in form provided by Landlord.
- 12.4. <u>Landlord's Liability; Sale</u>. The liability of Landlord under this Lease will be limited to Landlord's interest in the Building and any judgment against Landlord will be enforceable solely against such interest in the Building. In the event Landlord shall sell or convey the Building all liabilities and obligations on the part of Landlord under this Lease accruing thereafter shall terminate and thereupon all such liabilities and obligations shall be binding upon the new owner. Tenant agrees to attorn to such new owner.
- 12.5. <u>Estoppel Certificate</u>. Within 10 days after Landlord's written request, Tenant shall deliver to Landlord a certificate identifying and stating:
  - 12.5.1. the date to which rent and other charges have been paid;
- 12.5.2. what constitutes the arrangement between Landlord and Tenant, including the date of the Lease, the date of all amendments thereto, the date of commencement, and expiration of the Lease and whether Tenant has any option not disclosed in the Lease;

- 12.5.3. whether any option held by Tenant has been exercised;
- 12.5.4. whether the Building or any portion thereof has been sublet;
- 12.5.5. whether the Landlord has waived performance by Tenant of any provision of the Lease; and
- 12.5.6. whether Tenant has assigned or sublet or agreed to assign or sublet any portion of his interest under the Lease.

### 13. Defaults; Remedies.

- 13.1. Default. The following shall be events of default:
- 13.1.1. <u>Payment Default</u>. Failure of Tenant to make any basic, percentage or additional rent or other payment under this Lease when it is due.
- 13.1.2. <u>Unauthorized Transfer</u>. Tenant's making any transfer without Landlord's prior written consent as required under section 7.
- 13.1.3. <u>Abandonment of Building</u>. Tenant's failure to occupy or use the Building for the purposes permitted by this Lease for a total of ten business days or more during the lease term without notice to Landlord.
- 13.1.4. <u>Default in Other Covenant</u>. Failure of Tenant to comply with any other term or condition or fulfill any other obligation of this Lease within 20 days after written notice by Landlord specifying the nature of the default with reasonable particularity. No notice and no opportunity to cure shall be required if Landlord has previously given Tenant notice of failure to comply with such term or condition or fulfill such other obligation of this Lease during the term hereof.
- 13.1.5. Insolvency Defaults. Dissolution, termination of existence, business failure of Tenant; the commencement by Tenant of a voluntary case under the federal bankruptcy laws or under any other federal or state law relating to insolvency or debtor's relief; the entry of a decree or order for relief against Tenant in an involuntary case under the federal bankruptcy laws or under any other applicable federal or state law relating to insolvency or debtor's relief; the appointment of or consent by Tenant to the appointment of a receiver, trustee or custodian of Tenant or of any of Tenant's property; an assignment for the benefit of creditors by Tenant; the making or suffering by Tenant of a fraudulent transfer under applicable federal or state law; concealment by Tenant of any of its property in fraud of creditors; the making or suffering by Tenant of a preference within the meaning of federal bankruptcy law; or the imposition of a lien through legal proceedings or distraint upon any of the property of Tenant which is not discharged or bonded. During any period in which there is a Guarantor(s) of this Lease each reference to "Tenant" in this subsection shall be deemed to refer to "Guarantor or Tenant" separately.
- 13.2. <u>Remedies on Default</u>. Upon default Landlord may exercise any one or more of the following remedies or any other remedy available under applicable law:

- 13.2.1. Retake Possession. To the extent permitted by law Landlord may terminate Tenant's right of occupancy, reenter and retake possession of the Building, and remove any persons or property, without notice, either by summary proceedings, force, or any other applicable action or proceeding. To the extent permitted by law Tenant expressly waives the service of any notice of intention to retake the Building and waives service of any demand for payment of rent or for possession and of any and every other notice or demand required or permitted under applicable law. To the extent permitted by law, Landlords shall have the right to retain the personal property belonging to Tenant which is in the Space at the time of re-entry, or the right to such other security interest therein as the law may permit, to secure all sums due or which become due to Landlord under the Lease. Perfection of such security interest shall occur by taking possession of such personal property or otherwise as provided by law.
- 13.2.2. Relet the Space. In the event that Landlord has retaken possession, Landlord at its option may relet the whole or any part of the Building from time to time, either in the name of Landlord or otherwise. A lease may be made to such tenants for such terms ending before, on or after the expiration date of the lease term, at such rentals and upon such other conditions (including concessions and free rent periods) as Landlord in its sole discretion may determine to be appropriate. Landlord at its option may make such physical changes to the Building as Landlord in its sole discretion considers advisable or necessary in connection with any such reletting or proposed reletting without relieving Tenant of any liability under this Lease or otherwise affecting Tenant's liability. Expenditures of Landlord for the purpose of reletting, including but not limited to lease commissions, tenant improvements and advertising expenses, will be charged to Tenant. If rent received upon such reletting exceeds the Rent received under the Lease, Tenant shall have no claim to the excess. No such reletting by Landlord following a default by Tenant shall be construed as an acceptance of surrender of the Space.
  - i. <u>Damages for Default</u>. Whether or not Landlord retakes possession or relets the Building, Landlord may recover all damages caused by the default (including, but not limited to, unpaid rent, attorneys' fees relating to the default and costs of reletting). All unpaid rent or other charges for the period prior to re-entry are recoverable as damages, plus interest at 15% per annum. Landlord may sue periodically to recover damages as they accrue during the remainder of the lease term without barring a later action for further damages. Landlord may at any time bring an action to recover both accrued damages and damages for the remaining lease term equal to the difference between the Rent reserved under this Lease and the amount actually received by Landlord after reletting, as such amounts accrue.
- 13.3. <u>Cure of Tenant's Default</u>. Without prejudice to any other remedy for default Landlord may perform any obligation or make any payment required to cure a default by Tenant. The cost of performance, including attorneys' fees and all disbursements, shall immediately be repaid by Tenant upon demand together with interest from the date of expenditure until fully paid at the rate of 1.5 percent per month.
- Miscellaneous.

- 14.1. <u>Waivers</u>. No waiver by Landlord of performance of any provision of this Lease shall be deemed to be a waiver of or prejudice Landlord's right to otherwise require performance of the same provision or any other provision.
- 14.2. <u>Notices</u>. All notices under this Lease shall be in writing effective when delivered in person or if mailed, upon deposit in the United States mail, certified and postage prepaid and addressed to the address of Tenant or Landlord shown in Basic Terms or at such other address as may be designated by either party by notice to the other. Tenant shall give Landlord sixty (60) days' notice prior to lease termination. Landlord shall give Tenant thirty (30) days' notice prior to lease termination.

### 14.3. Construction of Lease.

- 14.3.1. This Lease shall be construed and governed by the laws of the State of Oregon;
- 14.3.2. the invalidity or unenforceability of any provision hereof shall not affect or impair any other provisions hereof;
- 14.3.3. this Lease constitutes the entire agreement of the parties and supersedes all prior agreements or understandings between the parties with respect to the subject matter hereof;
- 14.3.4. this Lease may not be modified or amended except by written agreement signed and acknowledged by both parties;
- 14.3.5. if there be more than one lessee the obligations hereunder imposed upon Tenant shall be joint and several;
  - 14.3.6. time is of the essence of this Lease in each and every provision hereof; and
- 14.3.7. nothing contained herein shall create the relationship of principal and agent or of partnership or of joint venture between the parties hereto and no provisions contained herein shall be deemed to create any relationship other than that of Landlord and Tenant.
- 14.4. <u>Successor</u>. Subject to any limitations on assignments herein all of the provisions of this Lease shall inure to the benefit of and be binding upon the successors and assigns of the parties hereto.
- 14.5. Attorneys' Fees. In the event suit or action is instituted to interpret or enforce the terms of this Lease the prevailing party shall be entitled to recover from the other party such sum as the court may adjudge reasonable as attorneys' fees at trial, on appeal or petition for review, in addition to all other sums provided by law.
- 14.6. <u>Brokers.</u> Tenant covenants, warrants, and represents that it has not engaged any broker, agent, or finder who would be entitled to any commission or fee in connection with the negotiation and execution of this Lease except Mike Malone with Debbie Thomas Real Estate. Tenant agrees to indemnify and hold harmless Landlord against and from any claims for any

brokerage commissions and all costs, expenses, and liabilities in connection therewith, including attorneys' fees and expenses, arising out of any charge or claim for a commission or fee by any broker, agent, or finder on the basis of any agreements made or alleged to have been made by or on behalf of Tenant except Mike Malone with Debbie Thomas Real Estate. The provisions of this Section shall not apply to any brokers with whom Landlord has an express written brokerage agreement. Landlord shall be responsible for payment of any such brokers.

- 13.7 <u>Personal Liability</u>. The liability of Landlord to Tenant for any default by Landlord under the terms of this Lease shall be limited to the interest of Landlord in the Building and the Property, and neither Landlord nor any of its owners, principals, employees, or agents shall be liable for any deficiency.
- 13.9 Landlord's Right to Cure. If Tenant shall fail to perform any of the covenants or obligations to be performed by Tenant, Landlord, in addition to all other remedies provided herein, shall have the option (but not the obligation) to cure such failure to perform after 15 days' written notice to Tenant. All of Landlord's expenditures incurred to correct the failure to perform shall be reimbursed by Tenant upon demand with interest from the date of expenditure at the Interest Rate. Landlord's right to cure Tenant's failure to perform is for the sole protection of Landlord and the existence of this right shall not release Tenant from the obligation to perform all of the covenants herein provided to be performed by Tenant, or deprive Landlord of any other right which Landlord may have by reason of default of this Lease by Tenant

LANDLORD: RH	42 Fourth, LLC
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av M

Manager

(Print Name): Kevin Kidd

Date: 0/30/15

TENANT:-Say Media, Inc.

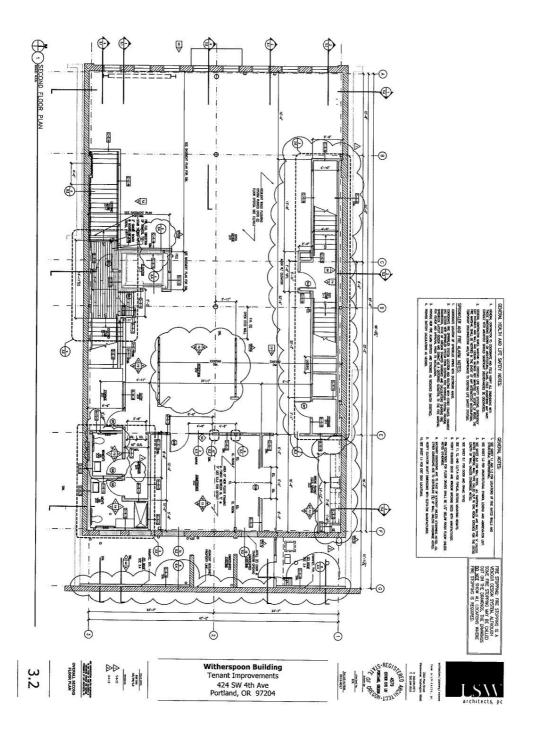
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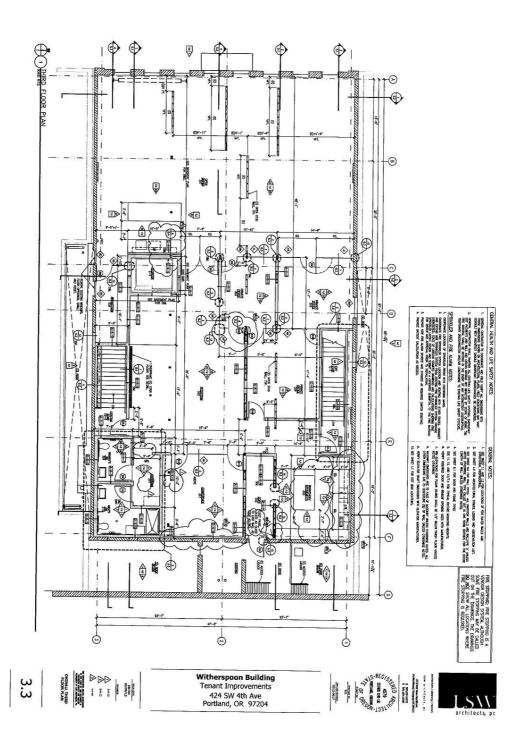
(Print Name): Jason Crain

Date: 6-29-15

# **EXHIBIT A** FLOOR PLANS

Ехнівіт А





# **EXHIBIT B**

# **Legal Description**

Lot 6, Block 47, CITY OF PORTLAND, in the City of Portland, County of Multnomah and State of Oregon

100

### Exhibit C

### **Rules & Regulations**

The following Rules & Regulations shall remain in full force and effect until Tenant is notified in writing by Landlord of any changes or amendments to the Rules and Regulations.

- Landlord's employees or agents shall not perform any work or do anything outside of their regular duties for Tenant, unless under special instructions from Landlord.
- No aerials or satellite dishes or antennas shall be erected on the roof or exterior walls of the Space or the Building of which the Space are a part.
- Landlord reserves the right to require Tenant to discontinue any display or demonstration in or from the Space which, in Landlord's sole opinion, interferes with the use of the public passageways of the Property or constitutes a nuisance or an unhealthy or unsafe condition.
- Tenant shall at all times maintain an adequate number of suitable fire extinguishers in good working order in the Space for use in case of local fires, including electrical or chemical fires.
- 5. Tenant shall immediately notify Landlord of any break in, injury, fire, or disorder which comes to its attention which occurs in or about the Building or any of the Common Areas.
- 6. Tenant shall not permit the use of any devise or instrument, such as a sound reproduction system, television sets, phonographs or radios or excessively bright, changing, flashing, flickering, moving or neon lights, or other lighting devices or any similar devices, intended to be audible or visible beyond the confines of the Site, nor shall Tenant permit any act or thing upon the Space disturbing to normal sensibilities or other tenants in the Property.
- Tenant shall not, at any time, place any security gate or grille in front of the entrance doors or storefront of the Space.
- 8. Canvassing, soliciting and peddling in the Property is prohibited, and Tenant shall not encourage same. Tenant shall not solicit business in Common Areas, or distribute handbills or other advertising matter in or upon automobiles parked near the Property, provide that the foregoing shall not prohibit Tenant from using direct mail solicitation or advertising in the regular communications media.
- 9. Landlord reserves the right to exclude from the Property at any time disorderly persons and any person who does not have sufficient reason of being on or about the Property. If requested in writing by Landlord, Tenant shall promptly furnish to Landlord an up-to-date list of Tenant's employees and give reasonable advance notice to Landlord of invitees expected outside of regular business hours.
- 10. Employees of Landlord are prohibited from receiving any packages or other articles delivered to the Property for Tenant and, should any such employee receive any such package or article, he or she in so doing shall be the agent of Tenant and not Landlord.

EXHIBIT C

- 11. Tenant shall ensure that all entrance doors in the Property shall be locked when the Space are not in use.
- 12. The Building is a non-smoking facilities. Tenant must be outside and ten (10) feet away from the Building when smoking.
- 13. Landlord shall not be responsible to Tenant for the non-observance or violation of any of these Rules and Regulations at any time by any other tenant of the Building.
- 14. At Lease commencement Landlord shall ensure all interior lights have working light bulbs. Thereafter, Tenant shall furnish and install all interior light bulbs for the Space.
- 15. Landlord may upon written request by Tenant, waive the compliance by Tenant of any of the forgoing Rules and Regulations, provided that (i) no waiver shall be effective unless signed by Landlord or Landlord's authorized agent, (ii) any such waiver shall not relieve Tenant from the obligation to comply with such Rule and Regulation in the future unless expressly consented to by Landlord, and (iii) no waiver granted to Tenant shall relieve any other tenant from the obligation of complying with foregoing Rules and Regulations, unless such other tenant has received a similar waiver in writing from Landlord.
- 16. Tenant shall be allowed to have dogs in the Space so long as they do not cause a disturbance or interfere with the peaceful enjoyment of the Building by other tenants or neighbors. Access to the Building with dogs shall be limited to the north stairwell so as not to disturb the ground floor tenant. If the dogs are found to be doing significant damage to the Space or have repeated instances of urinating or defecating inside the Space, Landlord can revoke this privilege of having dogs.
- 17. The term "Tenant" as used herein shall also mean, in addition to the Tenant under the Lease, any sublessee, assignee, agent, servant, contractor, employee, invitee, or licensee of Tenant. All said parties are subject to compliance with these Rules and Regulations.

### **EXHIBIT D**

### DESCRIPTION OF LANDLORD'S WORK AND TENANT'S WORK

# DESCRIPTION OF LANDLORD'S WORK - GENERAL REQUIREMENTS

If Tenant deems necessary, Landlord shall install an additional bathroom or stall as necessary on the  $3^{\rm rd}$  floor. Once Tenant eliminates its right to terminate on the  $2^{\rm nd}$  floor, if Tenant deems necessary, Landlord shall install an additional bathroom or stall as practically necessary. Tenant will be responsible for  $\frac{1}{2}$  of the cost of such improvements prorated over the remaining term of their lease, as described in Section 6.7.

# DESCRIPTION OF TENANT'S WORK - GENERAL REQUIREMENTS

Tenant shall provide Fiber connectivity to the Space at Tenant's sole cost. These improvements shall remain intact and part of the building after lease expiration.

EXHIBIT C

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### SUBLEASE AGREEMENT

### 1. SUBLEASE SUMMARY.

- a. Subleased Premises. Tenant leases to Subtenant and Subtenant leases from Tenant that portion of the Master Premises consisting of an agreed area of <u>7.457</u> rentable square feet of area on the <u>2</u><sup>rel</sup> floor(s) of the Master Premises, outlined on the floor plan attached as Exhibit 3 (the "Subleased Premises"), and commonly known as <u>Suite 200</u> at the Seaboard Building, 1500 Fourth Avenue, Seattle, WA 98101.
- b. Sublease Commencement Date. The Sublease shall be for a period of 41 months and shall commence on June 1, 2018 or such earlier or later date as provided in Section 3 (the "Sublease Commencement Date").
- c. Sublease Termination Date. The Sublease shall terminate at midnight on <u>October 31, 2021</u> or one day prior to the termination date of the Master Lease, whichever is earlier, unless sooner terminated in accordance with the terms of this Sublease (the "Sublease Termination Date").
- d. Base Rent, Subtenant shall pay to Tenant base monthly rent (check one) 

  of \$\_\_\_\_\_\_, or 

  according to the Rent Rider attached hereto ("Base Rent). Rent shall be payable at Tenant's address shown in Section 1(h) below, or such other place designated in writing by Tenant.
- Prepaid Rent. Upon execution of this Sublease, Subtenant shall deliver to Tenant the sum of \$16.125.76 as prepaid rent, to be applied to the Rent due for month 1 of the Sublease.
- f. Security Deposit. Upon execution of this Sublease, Subtenant shall deliver to Tenant the sum of \$67.113.00 to be held as a security deposit pursuant to Section 5 below. The security deposit shall be in the form of (check one): ☑ cash, or ☐ letter of credit according to the Letter of Credit Rider (CBA Form CR), attached hereto.
- g. Permitted Use. The Subleased Premises shall be used only for general office purposes per the Master Lease and for no other purpose without the prior written consent of Tenant (the "Permitted Use").

	reduce and r althour radiosses.	
Tenant	Blackwing Creative	
	Attn: Sharan Ochsner	
	1500 Fourth Avenue, Suite 200	
	Seattle, WA 98101	
Fax No.:		

Motion and Poursont Addresses

EXHIBIT 4

COmmercial Brokers Association CBV

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Email:	sharano@blackwingcreative.com
Subtenant	Maven Coalition, Inc.
	Attn: Bill Somsin
	1500 Fourth Avenue, Suite 200
	Seattle, WA 98101
Fax No.:	
Email:	billso@themaven.net

Subtenant's Sublease Share. Subtenant's Sublease Share of any operating costs, additional rent, or other amounts payable by Tenant under the Master Lease is \_\_\_\_\_\_\_\_% of such amounts, based upon the ratio of the agreed rentable area of the Subleased Premises to the agreed rentable area of the Master Premises.

### 2. PREMISES

- a. Lease of Premises. Tenant leases to Subtenant, and Subtenant leases from Tenant the Subleased Premises upon the terms specified in this Sublease.
- b. Acceptance of Premises. Except as specified elsewhere in this Sublease, Tenant makes no representations or warranties to Subtenant regarding the Subleased Premises, including the structural condition of the Subleased Premises or the condition of all mechanical, electrical, and other systems on the Subleased Premises. Except for any Subtenant improvements described on attached Exhibit 4 to be completed by Tenant ("Tenant's Work"), Subtenant shall be responsible for performing any work necessary to bring the Subleased Premises into a condition satisfactory to Subtenant. By signing this Sublease, Subtenant acknowledges that it has had adequate opportunity to investigate the Subleased Premises, acknowledges responsibility for making any corrections, alterations and repairs to the Subleased Premises (other than the Tenant's work in Exhibit 4), and acknowledges that the time needed to complete any such items shall not delay the Sublease Commencement Date.
- c. Subtenant Improvements. Attached Exhibit 4 sets forth all of Tenant's Work, if any, and all Subtenant improvements to be completed by Subtenant (the "Subtenant's Work"), that will be performed on the Subleased Premises. Responsibility for design, payment and performance of all such work shall be as set forth on attached Exhibit 4.
- 3. TERM. Subtenant acknowledges that Tenant may need to receive Landlord's consent to this Sublease as provided in Sections 21 and 24 of this Sublease prior to Subtenant occupying the Subleased Premises, and Subtenant shall not occupy the Subleased Premises without the prior written consent of Tenant. If Subtenant occupies the Subleased Premises before the Sublease Commencement Date specified in Section 1, then such date of occupancy shall be the Sublease Commencement Date. If Tenant acts diligently to make the Subleased Premises available to Subtenant, neither Tenant nor any agent or employee of Tenant shall be liable for any damage or loss due to Tenant's inability or failure to deliver possession of the Premises to Subtenant as provided in this Sublease. In such case, the Rent shall abate until delivery of possession, but the Sublease Termination Date shall not be extended by such delay. Notwithstanding the foregoing, if Tenant has not delivered possession to Subtenant \_\_\_\_\_\_\_ within days (sixty (60) days if not filled in) after the date specified in Section 1, Subtenant may elect to cancel this Sublease by giving written notice to Tenant within ten (10) days after such time period ends. If Subtenant gives such notice, this Sublease shall be cancelled, all prepaid rent and security deposits shall be refunded to Subtenant, and neither Tenant nor Subtenant shall have any further obligations to the other.

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### 4. RENT.

- a. Payment of Rent. Subtenant shall pay Tenant without notice, demand, deduction or offset, in lawful money of the United States, the monthly Base Rental stated in Section 1 in advance on or before the first day of each month during the Sublease Term beginning on (check one): 

  (If no date specified, then on the Sublease Commencement Date), and any other additional payments due to Tenant ("Additional Rent") (collectively the "Rent") when required under this Sublease. Payments for any partial month at the beginning or end of the Sublease term shall be prorated. All payments due to Tenant under this Sublease, including late fees and interest, shall also constitute Additional Rent, and upon failure of Subtenant to pay any such costs, charges or expenses, Tenant shall have the same rights and remedies as otherwise provided in this Sublease for the failure of Subtenant to pay rent.
- b. Late Charges; Default Interest. If any sums payable by Subtenant to Tenant under this Sublease are not received within five (5) days of their due date, Subtenant shall pay Tenant an amount equal to the sum which would be payable by Tenant to the Landlord for an equivalent default under the Master Lease or five percent (5%) of the delinquent amount for the cost of collecting and handling such late payment in addition to the amount due and as Additional Rent, whichever is greater. All delinquent sums not paid by Subtenant within five (5) business days of the due date shall, at Tenant's option, bear interest at the rate the Tenant would pay the Landlord under the Master Lease for an equivalent default or the highest rate of interest allowable by law, whichever is less, interest on all delinquent amounts shall be calculated from the original due date to the date of payment.
- c. Less Than Full Payment. Tenant's acceptance of less than the full amount of any payment due from Subtenant shall not be deemed an accord and satisfaction or compromise of such payment unless Tenant specifically consents in writing to payment of such lesser sum as an accord and satisfaction or compromise of the amount which Tenant claims. Any portion that remains to be paid by Tenant shall be subject to the late charges and default interest provisions of this Section 4.
- 5. SECURITY DEPOSIT. Upon execution of this Sublease, Subtenant shall deliver to Tenant the security deposit specified in Section 1(f) above. Tenant's obligations with respect to the security deposit are those of a debtor and not of a trustee, and Tenant may commingle the security deposit with its other funds. If Subtenant breaches any covenant or condition of this Sublease, including but not limited to the payment of Rent, Tenant may apply all or any part of the security deposit to the payment of any sum in default and any damage suffered by Tenant as a result of Subtenant's breach. Subtenant ecknowledges, however, that the security deposit shall not be considered as a measure of Subtenant's damages in case of default by Subtenant and any payment to Landlord from the security deposit shall not be construed as a payment of liquidated damages for Tenant's default. If Landlord applies the security deposit as contemplated by this Section, Subtenant shall, within five (5) days after written demand therefore by Tenant, deposit with Tenant the amount so applied. If Subtenant complies with all of the covenants and conditions of this Sublease throughout the Sublease term, the security deposit shall be repaid to Subtenant without interest within thirty (30) days after the surrender of the Subleased Premises by Subtenant in the condition required by Section 9 of this Lesse.
- 6. MASTER LEASE. Tenant represents to Subtenant: (a) that Tenant has delivered to Subtenant a full and complete copy of the Master Lease and all other agreements between Lendlord and Tenant relating to the leasing, use, and occupancy of the Subleased Premises (which may contain reducted business terms) and (b) that Tenant has received no uncurred default notice from Landlord under the Master Lease. Tenant shall not agree to an amendment to the Master Lease which would have an adverse effect on Subtenant's occupancy of the Subleased Premises or its use of the Subleased Premises for their intended purpose, without obtaining Subtenant's prior written approvel, which shall not be unreasonably withheld, conditioned, or delayed. Subtenant represents that it has read and is familiar with the terms of the Master Lease.

This Sublease is subject and subordinate to the Master Lease. If the Master Lease terminates, this Sublease shall terminate. Tenant and Subtenant shall not, by their omission or act, do or permit anything to be done which would cause a default under the Master Lease. If the Master Lease terminates or is forfeited as a result of a

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default or breach by Tenant or Subtenant under this Sublease and/or the Master Lease, then the defaulting party shall be liable to the non-defaulting party for the damage suffered as a result of such termination or forfeiture. Tenant shall exercise due diligence in attempting to cause Landlord to perform its obligations under the Master Lease for the benefit of the Subtenant.

All the terms, covenants and conditions contained in the Master Lease are incorporated into and made a part of this Sublease as if Tenant were the landlord under the Master Lease, the Subtenant were the tenant under the Master Lease, and the Subleased Premises were the Master Premises except as may be inconsistent with the terms contained in this Sublease and the following:

(none if not specified).

7. ADDITIONAL CHARGES. If Tenant shall be charged for additional rent or other sums pursuant to the provisions of the Master Lease, Subtenant shall be liable for its Sublease Share, stated in Section 1 above, of such additional rent or sums, including without limitation, payments for taxes, common area charges, utilities and services or operating docts. If any such end or sums shall be due to excesseve use by Subtenant of utilities or services provided to the Subleased Premises, as reasonably determined by Tenant, such excess shall be paid in its entirety by Subtenant. If Subtenant shall procure any additional service for the Subleased Premises, including but not limited to after hour HVAC services, Subtenant shall great. Tenant shall have no duty to perform any obligations which are, by their nature, the obligation of an owner or manager of real property. Any rent or other sums payable by Subtenant under this Section shall be Additional Rent and paid to Tenant no later than five (5) days before they are due from Tenant to Landlord. If Tenant shall receive any refund for Additional Rent or sums paid under the Master Lease, Subtenant shall be entitled to the return of so much thereof as shall be attributable to prior payments by Subtenant. Tenant shall, upon request by Subtenant turners. Subtenant with copies of all statements submitted by Landlord of actual or estimated Additional Rent or sums.

Netwithstanding enything herein contained, the only services or utilities to which Subtonant is entitled under this Sublease are those to which Tenant is entitled under the Master Lease.

- ALTERATIONS. Subtenant may make alterations, additions or improvements to the Sublessed Premises, including any of Subtenant's Work identified on attached Exhibit 4 (the "Alterations"), with the prior written consent of Tenant. The term "Alterations" shall not include the installation of shelves, movable partitions, Subtenant's equipment, and trade fixtures which may be performed without damaging existing improvements or the structural integrity of the Sublessed Premises, and Tenant's consent shall not be required for Subtenant's installation of those items except to the extent Tenant must obtain the consent of Landford under the Master Lease for such installations. Subtenant shall perform all work within the Subleased Premises at Subtenant' expense in compliance with all applicable laws and shall complete all Alterations in accordance with plans and specifications approved by Tenant, using contractors approved by Tenant, and in a manner so as to not unreasonably interfere with other tenants. Subtenant shall pay, when due, all claims for labor or materials furnished to or for Subtenant at or for use in the Subleased Premises, which claims are or may be secured by any mechanics' or materialmens' liens against the Subleased Premises or any interest therein. Subtenant shall remove all Alterations at the end of the Sublease term unless Tenant conditioned its consent upon Subtenant leaving a specified Alteration at the Subleased Premises, in which case Subtenant shall not remove such Alteration and it shall become Landlord's property. Subtenant shall immediately repair any damage to the Subleased Premises caused by removal of Alterations.
- 9. REPAIRS AND MAINTENANCE; SURRENDER. Subtenant shall, at its sole expense, maintain the Subleased Premises in good condition and promptly make all repairs and replacements, whether structural or non-structural, necessary to keep the Subleased Premises safe and in good condition, including all utilities and other systems serving the Subleased Premises. Subtenant shall not damage any demising wall or disturb the

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structural integrity of the Subleased Premises and shall promptly repair any damage or Injury done to any such demising walls or structural elements caused by Subtenant or its employees, officers, agents, servants, contractors, customers, clients, visitors, guests, or other licensees or invitees. If Subtenant fails to maintain or repair the Subleased Premises, Tenant may enter the Subleased Premises and perform such repair or maintenance on behalf of Subtenant. In such case, Subtenant shall be obligated to pay to Tenant immediately upon receipt of demand for payment, as additional Rent, all costs incurred by Tenant. Subtenant shall only be obligated to repair or maintain those portions of the Subleased Premises as provided in the Master Lease. Tenant shall not be required to perform changes to the Subleased Premises because of the enactment of any law, ordinance, regulation or code during the Sublease term. Notwithstanding anything in this Section to the contrary, Subtenant shall not be responsible for any repairs to the Subleased Premises made necessary by the acts of Tenant, Landlord or their employees, officers, agents, servants, contractors, customers, clients, visitors, guests, or other licensees or invitees.

Upon expiration of the Subleased Lease term, whether by lapse of time or otherwise, Subtenant shall promptly and peacefully surrender the Subleased Premises, together with all keys, to Tenant in as good condition as when received by Subtenant or as thereafter improved, reasonable wear and tear and insured casualty excepted.

10. ACCESS AND RIGHT OF ENTRY. After reasonable notice from Tenant (except in cases of emergency, where no notice is required), Subtenant shall permit Tenant or Landlord and their agents, employees and contractors to enter the Subleased Premises at all reasonable times to make repairs, alterations, improvements or inspections. This Section shall not impose any repair or other obligation upon Tenant not expressly stated elsewhere in this Sublease. After reasonable notice to Subtenant, Tenant or Landlord shall have the right to enter the Subleased Premises for the purpose of (a) showing the Subleased Premises to prospective purchasers or lenders at any time, and to prospective tenants within one hundred eighty (180) days prior to the expiration or sooner termination of the Sublease term; and (b) for posting "for lease" signs within one hundred eighty (180) days prior to the expiration or sooner termination of the Sublease term.

### 11. DESTRUCTION OR CONDEMNATION.

a. Damage and Repair, if Landlord or Tenant terminate the Master Lease based on casualty to the property in accordance with the Master Lease, this Sublease shall terminate on the same date. If the Subleased Premises or the portion of the property necessary for Sublenant's occupancy are damaged, destroyed or rendered untenantable, by fire or other casualty, Tenant may, at its option: (a) terminate this Sublease, or (b) restore (or cause Tenant to restore) the Subleased Premises and the portion of the property necessary for Subtenant's occupancy to their previous condition. Provided, however, if such casualty event occurs during the last six (6) months of the Sublease term (after considering any option to extend the term timely exercised by Subtenant) then either Subtenant or Tenant may elect to terminate this Sublease. If, within sixty (60) days after receipt by Tenant from Subtenant of written notice that Subtenant deems the Subleased Premises or the portion of the property necessary for Tenant's occupancy untenantable, Tenant fails to notify Subtenant of its election to restore those areas, or if Tenant is unable to restore those areas within six (6) months of the date of the casualty event, then Subtenant may elect to terminate this Sublease.

If Tenant restores the Subleased Premises or the property under this Section, Tenant shall proceed with reasonable diligence to complete the work, and the base Rent shall be abated in the same proportion as the untenantable portion of the Subleased Premises bears to the whole Subleased Premises, provided that there shall be a rent abatement only if the damage or destruction of the Subleased Premises or the property did not result from, or was not contributed to directly or indirectly by the act, fault or neglect of Subtenant, or Subtenant's employees, officers, agents, servants, contractors, customers, clients, visitors, guests, or other licensees or invitees. Provided, if Tenant complies with its obligations under this Section, no damages, compensation or claim shall be payable by Tenant for inconvenience, loss of business or annoyance directly, incidentally or consequentially arising from any repair or restoration of any portion of the Subleased Premises or the property.

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Tenant shall have no obligation to carry insurance of any kind for the protection of Subtenant or any alterations or improvements paid for by Subtenant; any Subtenant's Work identified in Exhibit 4 (regardless of who may have contemplated them); Subtenant's furniture; or on any fixtures, equipment, improvements or appurtenances of Subtenant under this Lease, and Tenant shall not be obligated to repair any damage thereto or replace the same unless the damage is caused by Tenant's negligence.

b. Condemnation. If the Landlord or Tenant terminate the Master Lease based on a provision in the Master Lease relating to eminent domain or conveyance under threat of condemnation, this Sublease shall terminate on the same date. If the Subleased Premises, the portion of the property necessary for Subtenant's occupancy, or 50% or more of the rentable area of the property are made untenantable by eminent domain, or conveyed under a threat of condemnation, this Sublease shall terminate at the option of Tenant or Subtenant as of the earlier of the date title vests in the condemning authority or the condemning authority first has possession of the portion of the property taken by the condemning authority. All Rent and other payments shall be paid to that date.

If the condemning authority takes a portion of the Subleased Premises or the portion of the property necessary for Subtenant's occupancy that does not render them unterantable, then this Sublease shall continue in full force and effect and the base Rent shall be equitably reduced based on the proportion by which the floor area of any structures is reduced. The reduction in Rent shall be effective on the earlier of the date the condemning authority first has possession of such portion or title vests in the condemning authority. The Subleased Premises or the portion of the property necessary for Subtenant's occupancy shall not be deemed untenantable if 25% or less of each of those areas is condemned. As between Tenant and Subtenant, Tenant shall be entitled to the entire award from the condemning authority attributable to the value of the Subleased Premises or the property and Tenant shall make no claim for the value of its leasehold. Subtenant shall be permitted to make a separate claim against the condemning authority for moving expenses or damages resulting from interruption in its business if Subtenant may terminate this Sublease under this Section, provided that in no event shall Subtenant's claim reduce Landlord's or Tenant's award.

12. INSURANCE. Subtenant shall procure and maintain, at its own cost and expense, such liability insurance as is required to be carried by Tenant under the Master Lease, naming Tenant, as well as Landlord, as additional insureds, in the manner required therein, and property insurance as is required to be carried by Tenant under the Master Lease to the extent property insurance pertains to the Subleased Premises. If the Master Lease requires Tenant to insure leasehold improvements or alterations, then Subtenant shall insure the leasehold improvements which are located in the Subleased Premises made by Subtenant shall furnish to Tenant a certificate of Subtenant's insurance required hereunder not later than ten (10) days prior to Subtenant's taking possession of the Subleased Premises. Tenant shall carry insurance as required by the Master Lease and shall not be obligated to carry fire or other insurance if Landlord is obligated to carry it under the Master Lease.

Tenant and Subtenant hereby release each other and any other tenant, their employees, officers, agents, servants, contractors, customers, clients, visitors, guests, or other licensees or invitees, from responsibility for and waive their entire claim of recovery for any loss or damage arising from any cause covered by property insurance required to be carried by each of them. Each party shall provide notice to the property insurance carriers or crainers of this mutual waiver of subrogation, and shall cause its respective property insurance carriers to waive all rights of subrogation against the other. This waiver shall not apply to the extent of the deductible amounts to any such policies or to the extent of liability exceeding the limits of such policies. Tenant agrees to use reasonable efforts to obtain from Landlord the same waiver of claims for any loss or damage arising from any cause covered by property insurance required to be carried by Landlord under the Master Lease and, if and to the extent of such waiver by Landlord, Subtenant agrees to the same waiver, first obtaining the written consent of Tenant, which shall not be unreasonably withheld or delayed. Tenant may condition its consent on (a) obtaining any required consent from Landlord; (b) Subtenant safisfying any conditions on the Transfer imposed by Landlord; and (c) such other reasonable conditions that Tenant may impose. No Transfer shall relieve Subtenant of any liability under this Sublease notwithstanding Tenant's consent to such Transfer. Consent to any Transfer shall not operate as a waiver of the necessity for Tenant's consent to any subsequent

Commercial Brokers Association CBV

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Transfer. In connection with each request for consent to a Transfer, Subtenant shall pay the reasonable cost of processing same, including attorneys' fees and any cost charged by Landlord for granting its consent under the Master Lease, upon demand of Tenant.

If Subtenant is a partnership, limited liability company, corporation, or other entity, any transfer of this Sublease by merger, consolidation, redemption or liquidation, or any change in the ownership of, or power to vote, which singularly or collectively represents a majority of the beneficial interest in Subtenant, shall constitute a Transfer.

As a condition to the Landlord's and Tenant's approval, if given, any potential assignee or sublessee otherwise approved shall assume all obligations of Subtenant under this Sublease and shall be jointly and severally liable with Sublement and any guarantor, if required, for the payment of Rent and other charges due hereunder and performance of all terms of this Sublease, in connection with any Transfer, Subtenant shall provide Landlord and Tenant with copies of all assignments, subleases and assumption agreements and documents.

- 14. MORTGAGE SUBORDINATION AND ATTORNMENT. This Sublease shall automatically be subordinate to any mortgage or deed of trust created by Landlord to the extent the Master Lease is subordinate to the same mortgage or deed of trust and Subtenant shall attorn on the same terms and conditions as the Tenant in the Master Lease, provided Subtenant shall enjoy the terms and conditions relating to such subordination and attornment to the same extent Tenant does under the terms of the Master Lease.
- 16. HOLDOVER. If Subtenant shall, without the written consent of Tenant, remain in possession of the Subleased Premises and fail to return the Premises to Landlord after the expiration or termination of the Sublease, the tenancy shall be a holdover tenancy and shall be on a month-to-month basis, which may be terminated according to Washington law. Unless a different rate is agreed upon by Tenant, Subtenant agrees to pay to Tenant 150% of the rate of Rent last payable under this Sublease or the holdover rental rate provided in the Master Lease, whichever is greater, during any holdover tenancy. All other terms of the Sublease shall remain in effect.
- 16. NOTICES. All notices under this Sublease shall be in writing and effective (i) when delivered in person or via overnight courier to the other party, (ii) three (3) days after being sent by registered or certified mail to the other party at the addresses set forth in Section 1; or (ii) upon confirmed transmission by facsimile to the other party at the facsimile numbers set forth in Section 1. The addresses for notices and payment of Rent set forth in Section 1 may be modified by either party only by written notice delivered in conformance with this Section.
- ESTOPPEL CERTIFICATES. Upon the written request of Tenant, Subtenant shall deliver to Tenant
  and/or Landlord or their designee a written estoppel certificate on the same terms and conditions as required by
  Tenant under the Master Lease.

### 18. GENERAL.

- Heirs and Assigns. This Sublease shall apply to and be binding upon Tenant and Subtenant and their respective heirs, executors, administrators, successors and assigns.
- b. Brokers' Fees. Subtenant represents and warrants to Tenant that expect for <u>Subtenant's Broker</u>, if <u>smy, described and disclosed in Section 20 of this Lease</u>, it has not engaged any firm, finder or other person who would be entitled to any commission or fees for the negotiation, execution or delivery of this Subtease and shall indemnify and hold harmless Tenant against any loss, cost, liability or expense incurred by Tenant as a result of any claim asserted by any such firm, finder or other person on the besis of any arrangements or agreements made or alleged to have been made by or on behalf of Subtenant. Tenant represents and warrants to Subtenant that except for <u>Landord's Broker</u>, if any described and disclosed in <u>Section 20</u>, it has not engaged any firm, finder or other person who would be entitled to any commission or fees for the negotiation, execution or delivery of this Sublease and shall indemnify and hold harmless Subtenant against any loss, cost, liability or expense incurred by Subtenant as a result of any claim asserted by any such firm, finder or other person on the basis of any arrangements or agreements made or alleged to have been made by or on behalf of Tenant.

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- c. Entire Agreement. This Sublease, which incorporates portions of the Master Lease, contains all of the covenants and agreements between Tenant and Subtement relating to the Subleased Premises. No prior or contemporaneous agreements or understandings pertaining to the Sublease shall be valid or of any force or effect and the covenants and agreements of this Sublease shall not be altered, modified, or amended to except in writing signed by Tenant and Subtemant.
- d. Severability. Any provision of this Sublease which shall prove to be invalid, void or flegal shall in no way affect, impair or invalidate any other provision of this Sublease.
- Governing Law. This Sublease shall be governed by and construed in accordance with the laws
  of the State of Washington.
- f. Memorandum of Sublease. Except for the pages containing the Commission Agreement, the legal descriptions, and the signatures of the Tenant and Subtenant (all of which may be recorded by Tenant's Broker), this Sublease shall not be recorded. However, if permitted by the Master Loase, Tenant and Subtenant shall, at the other's request, execute and record a memorandum of Sublease in recordable form that identifies Tenant and Subtenant, the commencement and termination dates of the Sublease, and the legal description of the Master Premises and Subleased Premises.
- g. Submission of Sublease Form Not an Offer. One party's submission of this Sublease to the other for review shall not constitute an offer to sublease the Subleased Premises. This Sublease shall not become effective and binding upon Tenant and Subtenant until it has been fully signed by both Tenant and Subtenant, and consented to by Landkord (if required by the Master Lease).
- h. Authority of Parties. Each party signing this Sublease represents and warrants to the other that it has the authority to enter into this Sublease, that the execution and delivery of this Sublease has been duly authorized, and that upon such execution and delivery this Lease shall be binding upon and enforceable against the party on signing.
- 19. EXHIBITS AND RIDERS. The following exhibits and riders are made a part of this Sublease:

Exhibit 1 Legal Description of the Master Premises

Exhibit 2 Master Lease

Exhibit 3 Outline of Sublessed Premises

Exhibit 4 Tenant Improvement Schedule

Other: Rent Rider and Addendum/Amendment

### 20. AGENCY DISCLOSURE. At the signing of this Lease,

Tenent is represented by <u>Justin Johnson of Washington Partners Corporate Real Estate, Inc.</u> (insert name of Broker and Firm as licensed) (the "Tenant's Broker");

And Subtenant is represented by <u>Ashleigh Sundet and Parker Ferguson of Flinn Ferguson Cresa</u> (insert name of Broker and Firm as licensed) (the "Subtenant's Broker").

This Agency Disclosure creates an agency relationship between Subtenant's Broker's Broker (if any such person is disclosed), and any managing brokers who supervise Subtenant's Broker's performance (collectively the "Supervising Brokers"). In addition, this Agency Disclosure creates an agency relationship between Tenant, Tenant's Broker (if any such person is disclosed), and any managing brokers who supervise Tenant's Broker's performance (also collectively the "Supervising Brokers"). If Tenant's Broker and Subtenant's Broker are different real estate licensees affiliated with the same Firm, then both Tenant and Subtenant confirm their consent to that Firm and both Tenant's and Subtenant's Supervising Brokers acting as dual agents. If Tenant's Broker and Subtenant and Tenant acknowledge that the Broker, his or her Supervising Brokers, and his or her Firm are acting as dual agents and hereby consent to such dual agency. If Tenant's Broker, Subtenant's Broker, their

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Supervising Brokers, or their Firm are dual agents, Subtenant and Tenant consent to Tenant's Broker, Subtenant's Broker, and their Firm being compensated based on a percentage of the rent or as otherwise disclosed on an attached addendum. Neither Tenant's Broker, Subtenant's Broker nor either of their Firms are receiving compensation from more than one party to this transaction unless otherwise disclosed on an attached addendum, in which case Subtenant and Tenant consent to such compensation. Subtenant and Tenant confirm receipt of the pamphlet critical "The Law of Real Estate Agency."

- 21. CONSENT BY LANDLORD. This Sublease shall be of no force or effect unless consented to by Landlord within 10 days of execution, if such consent is required under the Master Lease. Tenant and Subtenant agree for the benefit of Landlord, that this Sublease and Landlord's consent shall not (a) create privity of contract between Landlord and Subtenant; (b) be deemed to have amended the Master Lease in any regard (unless Landlord shall have expressly agreed in writing to such amendment); or (c) be construed as a consent by Landlord to any future assignment or subletting. Landlord's consent shall, however, be deemed evidence of Landlord's agreement that Subtenant may use the Subtessed Premises for the purpose set forth in Section 1(g) and that Subtenant shall be entitled to the waiver of claims and of the right of subrogation as provided in Section 12, Insurance, above.
- 22. COMMISSION AGREEMENT. If Tenant has not entered into a listing agreement (or other compensation agreement with Tenant's Firm), Tenant agrees to pay a commission to Tenant's Firm (as identified in the Agency Disclosure Section above) as follows:

identified in the Agency Disclosure Section above) as follows:	
S	
Tenant's Broker □ shall ⊠ shall not (shall not if not filled in) be entitled to a commission of Subtenant of the Sublease term pursuant to any right reserved to Subtenant under the State provided above or □ as follows.	F-14 10 0 5 10 0 10 10 10 10 10 10 10 10 10 10 10 1
as provided above). Tenant's Broker □ shall ⊠ shall not (shall not if not filled in) be enu upon any expansion of the Subleased Premises pursuant to any right reserved to Sublease, calculated □ as provided above or □ as follows as provided above).	Subtenant under the
Any commission shall be earned upon execution of this Sublease and paid one-half used Sublease and one-half upon occupancy of the Subleased Premises by Subtenant. Tenan Subtenant's Broker (as identified in the Agency Disclosure section above), the amount agreement between them or, if there is no agreement, \$	i's Broker shall pay to stated in a separate %(complete_only
If any other lease or sale is entered into between Tenant and Subtenant pursuant bis Subtenant under the Sublease, Tenant is shall is shall not (shall not if not filled is commission according to any commission agreement or, in the absence of one, according commission schedule in effect as of the execution of this Sublease. Tenant's successor shany unpaid commissions upon any transfer of this Sublease and any such transfer.	in) pay an additiona g to Tenant's Broker's all be obligated to pay

transferor from liability to pay such commissions.

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### 23. BROKER PROVISIONS.

TENANT'S BROKER AND SUBTENANT'S BROKER HAVE MADE NO REPRESENTATIONS OR WARRANTIES CONCERNING THE SUBLEASED PREMISES; THE MEANING OF THE TERMS AND CONDITIONS OF THIS SUBLEASE; LANDLORD'S, TENANT'S OR SUBTENANT'S FINANCIAL STANDING; ZONING; COMPLIANCE OF THE SUBLEASED PREMISES WITH APPLICABLE LAWS; SERVICE OR CAPACITY OF UTILITIES; OPERATING COSTS; OR HAZARDOUS MATERIALS. LANDLORD, TENANT AND SUBTENANT ARE EACH ADVISED TO SEEK INDEPENDENT LEGAL ADVICE ON THESE AND OTHER MATTERS ARISING UNDER THIS SUBLEASE.

TENANT	SUBTENANT
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TENANT	SUBTENANT
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CBA Fern SUB\_LS Sublease Agreement Rev. 1/2011 Page 11 of 19

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COUNTY OF King	
I certify that I know or have satisfactor who appeared before me and said per	y evidence that <u>LONISM Spinola</u> is the person son acknowledged that <u>k</u> signed this instrument, on oath stated
	ecute the instrument and advisowledged it as the ZOD
of Maven Coa	
such party for the uses and purposes	mentioned in the instrument.
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CBA Form SUB\_LS Sublease Agreement New, 1(2011 Page 13 of 19

STATE OF WASHINGTON		
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	(Legibly	Print or Stamp Name of Notary)
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	My appo	intment expires

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CBA Ferm SUB\_LS. Sublease Agreement Ray. 1/2011 Page 14 of 19

# EXHIBIT 1 [Legal Description of Master Premises]

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EXHIBIT 1

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## EXHIBIT 2 [Master Lease]

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EXHIBIT 2

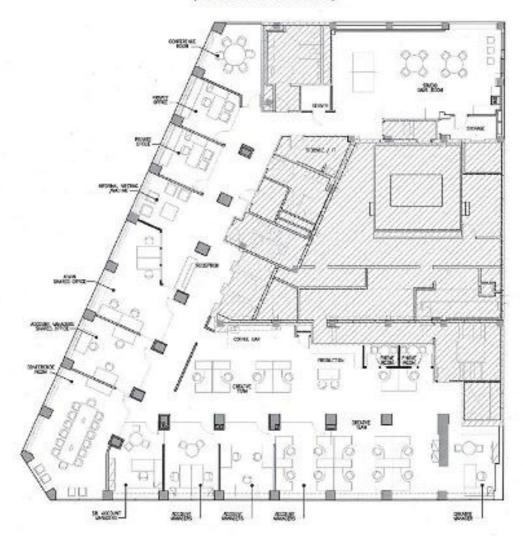
ALL RIGHTS RESERVED

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EXHIBIT 3 [Outline of Subleased Premises]



**EXHIBIT 3** 

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## EXHIBIT 4 [Subtenant Improvement Schedule]

1.	Subtenant Improvements to be Completed by Tenant
Subte	enant shall accept the space in broom clean condition. The kitchen shall be professionally cleaned.
_	
2.	Subtenant Improvements to be Completed by Subtenant
_	

EXHIBIT 4

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CBA Farm SUB\_LS Subtease Agreement, Ray, 1/2011 Page 18 of 19

## SUBLEASE RENT RIDER

CREAT!	HODGSON VE ("Tenant"	MEYERS Co and MAVEN	art of the Sublease agree OMMUNICATIONS, INC. COALITION, INC. a Nev in "Sublease Premises"	a Washington	oorporation ("Subtenant")	d.b.a. <u>BLA</u> concerning	the space
Seaboar	d Building, 15	500 Fourth Av	anue, Seattle, WA 98101	(the "Property").			
			SCHEDULE. Subtenant the following schedule:	shall pay Tena	ant base mo	nthly rent d	luring the
	Sublease Yes	er (Stated in Y	ears or Months)	Base Month	ly Rent Amou	int	
	Months 1 - 12		3542-042011866	\$25.95 PSF	YR Fully Sen	viced	
1	Months 13 - 2	4		\$35.00 PSF	YR Fully Sen	vloed	
	Months 25 - 3	6	EL CE	\$36,00 PSF	YR Fully Sen	viced	
- 1	Months 37 - 4	1		\$37.00 PSF	YR Fully Ser	viced	
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	any extension thereto). The Department tiems for the equals 1000 adjustment correcting the calculation of the equals 1000 and	n term(s) unle e increase sh of Labor, Burn geographical (the "Index" isle shall be- e applicable A e first day of I d oach Increa Vithin twenty in my deliciency hall thereafte actinued durin in Terrant's r	ach, an "Adjustment Dates specifically set forth earl be determined in a set of Labor Statistics," (statistical area in white increased by the percendiustment Date has increased by the percente. Tenant shall notify. (20) days of the date of in Rent paid by Subtens of the Index are material githe Subleace term. Te exsonable discretion, appointments in base metallically.	Isowhere in the Scordance with I Consumer Price I the Premises is ont payable in tage that the Inc eased over the Ir which the adjust Subtenant of the Tercent's notice, ant for the period the unit receiving the other part shall notify a proximates the	Sublease or a the increase index for All I located on the mediately published dex published dex published ment is being a new base Subtenant shall displaying the the Common Subtenant of index, and shall index, and shall the Common Subtenant of and shall index, and shall index, and shall the common Subtenant of and shall index, and shall index.	nother Rider in the Units Irban Coner e basis of 1 or the dat of for the dat of for the dat measured, monthly reri all pay to T e subject A tice of incre a substitute all use the	altached ed States amere (all 062-1084 applicable e necrest Upon the t-payable enant the djustment use from published substitute
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## ADDENDUM/AMENDMENT TO CBA SUBLEASE

The following is part of the Commercial Sublease Agreement dated	between HODGSON MEYERS
COMMUNICATIONS, INC., a Washington corporation, d.b.a. BLACKW.	ING CREATIVE ("Tenant") and MAVEN
COALITION, INC. a Nevada corporation ("Subtenant") regarding the a	ublease of the property known as Suite
200 at the Seaboard Building, 1500 Fourth Avenue, Seattle, WA 98101.	
IT IS AGREED BETWEEN THE TENANT AND SUBTENANT AS FOLLO	ows:
Comingling: Subtenant shall share the space with Tenant for a pe	eriod of one (1) year. Tenant will pay
Subtenant a total of \$5,000/month for the duration of the co-mingling p	eriod. (This amount has been deducted
from the first 12 months of the sublease term.)	
Early Commencement: Subtenant shall have full access to the space	e for office use beginning May 1, 2018.
Subtenant shall not be required to pay any rent during this Early Comme	encement period.
Furniture: Sublandlord will provide a furniture inventory list. The Subtr	enant shall have free use of the furniture
throughout the Sublease Term. Upon the Sublease Expiration, the furn	ture shall become the personal property
of the Subtenant and Subtenant shall remove all furniture from the Prem	ises
Parking: Per Master Lesse.	
Conference Room Access: Tenant shall have the right to use the C two hours by providing Subtenant written notice.	onference Room once a week for up to
Go Dark Clause and Landlord Consent Document: Per Section 3	of the Consent to Sublease by Prime
Landlord: If the Prime Landlord withholds consent to the Go Dark Rigi	nt based upon the Subtenant's financial
status (per the Prime Lease) and Sublandlord decides to terminate su	blease, then the Subtenant shall not be
entitled to and shall waive its right to the security deposit which shall	revert to the Sublandlord to offset the
Sublease transaction costs, loss of opportunity costs and overall business	ness disruption. In the event Subtenant
decides to move forward with a month-to-month basis, the terms of the s	ublease shall stand.

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CBA Fore SUB\_LS Sublease Agreement Rev. 1/2011 Page 20-of 19

## ADDENDUMAMENDMENT TO CBA SUBLEASE

ublandlord shall hold the security deposit	of \$22,992,42 for t	he remainder of the S	Sublease term.
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SENT (COMPANY):		By:	
LOTHER TERMS AND CONDITIONS of	f said Agreement r	emain unchanged.	
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TENANT DAT	TF.	SUBTENANT	DATE

### CONSENT TO SUBLEASE BY PRIME LANDLORD

This CONSENT TO SUBLEASE BY PRIME LANDLORD (this "Consent") is made with respect to that certain Lease Agreement dated April 7, 2014, together with all amendments and addenda thereto (collectively, the "Prime Lease"), between Seattle 1500 Fourth, LLC, a Washington limited liability company ("Prime Landlord"), successor-in-interest to Pine Street Associates II, L.L.C., a Washington limited liability company ("Original Landlord"), and Hodgson Meyers Communications, Inc., a Washington corporation d/b/a Blackwing Creative, as the Tenant thereunder (also referred to hereinafter as the "Sublandlord"), demising certain premises consisting of approximately 7,457 rentable square feet on the second floor of the Seaboard Building, 1500 Fourth Avenue, Seattle, Washington, more particularly described in the Prime Lease (the "Premises"). Capitalized terms used herein shall have their meanings set forth in the Prime Lease unless otherwise defined herein.

Sublandlord now intends to sublease all of the Premises to Maven Coalition, Inc., a Nevada corporation ("Subtenant") pursuant to a Sublease dated April 155 , 2018, a copy of which is attached hereto as Exhibit A (the "Sublease").

Prime Landlord has agreed to consent to the foregoing Sublease under the terms and conditions set forth herein.

THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the parties now agree:

- Recitals Incorporated. The above recitals are hereby incorporated herewith as if fully set forth again.
- 2. <u>Consent to Sublease.</u> Under the terms and conditions set forth below, Prime Landlord hereby consents to the attached Sublease, which Sublandlord and Subtenant represent and warrant is a true and correct copy thereof, as and to the extent required by the Prime Lease. Subtenant represents and warrants to Prime Landlord that all financial statements and related information previously provided to Prime Landlord was true and correct in all material respects as of the date provided to Prime Landlord and that, as of the date of mutual execution hereof, there has been no material adverse change in the financial condition of Subtenant.
- 3. <u>Co-Tenancy</u>; <u>Sublandlord's Right to Go Dark</u>. Prime Landlord acknowledges that the Sublease constitutes a co-tenancy arrangement, pursuant to which Sublandlord and Subtenant shall jointly use and enjoy the Premises. Beginning as of December 1, 2018, and notwithstanding any express or implied provision in the Prime Lease to the contrary, if Sublandlord pays the Rent and continues to perform all of its other obligations under the Prime Lease, Sublandlord shall have the right to cease business operations in the Premises (such that the co-tenancy arrangement shall cease and Subtenant shall be the only entity operating within the Premises) (the "Go Dark Right"), provided, however that Sublandlord's Go Dark Right is expressly contingent upon Prime Landlord's receipt, review, and approval (in Prime Landlord's sole discretion) of Subtenant's current financial statements and related information as may be reasonably requested by Prime Landlord. If Prime Landlord withholds its consent to the Go Dark Right based on the foregoing, then (a) Sublandlord shall have the option to terminate the

Sublease effective as of February 28, 2019 by providing written notice of such election to Prime Landlord and Subtenant on or before January 31, 2019, and (b) if Sublandlord does not elect to terminate the Sublease as provided in clause (a) above, the Sublease Term shall automatically convert to a month-to-month lease, terminable by either Sublandlord or Subtenant upon at least thirty (30) days written notice to the other party and to Prime Landlord.

- Waiver of Renewal Option. Sublandlord hereby waives its option to extend the term of the Lease as set forth in Section 3(d) of the Lease. Accordingly, Section 3(d) of the Lease shall be of no further force or effect.
- 5. <u>Sublandlord Fully Liable</u>. Neither the Sublease nor this Consent shall be construed to release or relieve Sublandlord of any covenants, agreements, liabilities or obligations whatsoever under the Prime Lease. Sublandlord shall continue to be fully and primarily liable for the full performance of all obligations of the tenant under the Prime Lease.
- Except as expressly set forth herein, and No Effect on Prime Lease. notwithstanding anything to the contrary in the Sublease, nothing herein or in the Sublease shall be construed to (a) diminish Prime Landlord's rights or increase Prime Landlord's obligations under the Prime Lease, (b) expand Sublandlord's rights or decrease Sublandlord's obligations under the Prime Lease, (c) amend the terms of the Prime Lease, or (d) prevent Prime Landlord and Sublandlord from amending the Prime Lease in the future. Any inconsistencies between the Sublease and the Prime Lease that would yield any such result will be resolved in favor of the Prime Lease. To the extent there exist any provisions in the Sublease that conflict in any way with the terms of the Prime Lease, this Consent shall in no way constitute an agreement by Prime Landlord to any modification of any provisions of the Prime Lease to conform to the Sublease. Without limiting the generality of the foregoing, any terms, conditions, representations, warranties, covenants, indemnities, waivers, or any other provisions of the Sublease which purport to obligate Prime Landlord to Subtenant in any way or which purport to release Sublandlord from any obligation to Prime Landlord under the Prime Lease are void and shall have no effect as against Prime Landlord. In the event that compliance with any provisions of the Sublease shall constitute or cause any default under the Prime Lease, this Consent shall not constitute a waiver of any rights or remedies of Prime Landlord under the Prime Lease with respect to any such default. Nothing herein shall be construed to permit any greater use of services or utilities provided to the Premises than is permitted in the Prime Lease or to obligate Prime Landlord to provide any such increased services or utilities. Furthermore, any alterations, additions, or improvements contemplated in connection with Subtenant's initial occupancy of the subleased premises or otherwise shall require the prior review and approval of Prime Landlord pursuant to the Prime Lease.
- 7. Further Assignment/Subletting. Except as expressly set forth herein, this Consent shall not relieve Sublandlord of its obligation, pursuant to the Prime Lease, to obtain Prime Landlord's prior written consent to (a) any further subletting or licensing of all or part of the Premises by Sublandlord or Subtenant, or (b) any assignment by Sublandlord of any of its interest in the Prime Lease or the Sublease, or (c) any assignment by Subtenant of its interests in the Sublease, and neither this Consent nor the Sublease shall be construed as conferring upon Subtenant any right to further sublease or license the Premises or assign its rights under the Sublease in either case without Prime Landlord's consent as required under the Prime Lease.

- 8. Prime Landlord not a Party to Sublease. Prime Landlord's consent hereto shall be deemed given for the act of subletting only and not to any of the provisions of the aforesaid Sublease, and shall not be construed to make Prime Landlord a party to the Sublease or to give either Sublandlord or Subtenant the basis for any claim or cause of action against Prime Landlord arising out of the Sublease, except to the extent any claims or causes of action arise out of the duties or obligations of Prime Landlord specified in this Consent.
- No Amendments to Sublease. Sublandlord and Subtenant shall not amend or modify the Sublease without Prime Landlord's prior written consent, which consent shall not be unreasonably withheld or delayed.
- Sublease Subordinate to Prime Lease. Notwithstanding anything herein contained, the Sublease shall in all respects be subject to, and subordinate to, the Prime Lease.
- Subtenant Recognition and Attornment. Upon any default by Sublandlord or Subtenant under the Prime Lease that is not cured by Sublandlord or Subtenant, as applicable, within any applicable notice and cure period provided therein for such default, Prime Landlord reserves the right at any time thereafter, at its sole election, to deliver a written notice to Subtenant, who shall thereafter, and until receipt of a subsequent written notice from Prime Landlord directing otherwise, pay all rent and additional rent due under the Sublease directly to Prime Landlord, and Prime Landlord shall apply same to Sublandlord's obligations under the Prime Lease. Until any such uncured default by Sublandlord or Subtenant under the Prime Lease, however, Sublandlord may continue to collect all such rent and additional rent from Subtenant pursuant to the Sublease. In the event of the termination of the Prime Lease or of Sublandlord's right to possession of the Premises by reentry, notice, eviction, conditional limitation, surrender, summary proceeding or other action or proceeding, or otherwise, or, if the Prime Lease shall terminate or expire for any reason before any of the dates provided in the Sublease for the termination of the initial or renewal terms of the Sublease and if immediately prior to such surrender, termination or expiration the Sublease shall be in full force and effect, Subtenant shall not be made a party in any removal or eviction action or proceeding nor shall Subtenant be evicted or removed of its possession or its right of possession of the Subleased Premises be disturbed or in any way interfered with, and the Sublease shall continue in full force and effect as a direct lease between Prime Landlord and Subtenant, as follows: (a) the terms and conditions governing Subtenant's continued occupancy shall be the terms and conditions provided in the Sublease, with Prime Landlord as the "Sublandlord" thereunder, including without limitation as to the Term thereof except with respect to Rent, for which Subtenant shall instead pay, on and after the date of attornment and the last day of the Sublease Term, the Rent due from Sublandlord during such period pursuant to the Prime Lease; and (b) Prime Landlord shall not (i) be liable for any previous act or omission of Sublandlord under the Sublease; (ii) be subject to any counterclaim, offset or defense that Subtenant might have against Sublandlord; (iii) be bound by any previous modification of the Sublease or by any rent or additional rent or advance rent which Subtenant might have paid for more than the current month to Sublandlord, and all such rent shall remain due and owing, notwithstanding such advance payment; (iv) be bound by any security or advance rental deposit made by Subtenant which is not delivered or paid over to Prime Landlord and with respect to which Subtenant shall look solely to Sublandlord for refund or reimbursement; or (v) be obligated to perform any work in the

Subleased Premises or to prepare it for occupancy. In that event, Subtenant agrees to attorn to and recognize Prime Landlord as its landlord under the Sublease, and will, upon request, execute and deliver to Landlord and/or its successors or assigns any instrument or instruments in recordable form that may be reasonably necessary or appropriate to effect the performance of the agreements berein contained.

- Effect of Rejection. The agreements between Prime Landlord and Subtenant contained in this Agreement are for the benefit of Prime Landlord and are independent of any agreements between Sublandlord and Subtenant contained herein, in the Sublease, or elsewhere. If Sublandlord or any successor or trustee rejects, or attempts to reject, any or all of the Prime Lease, the Sublease, or this Agreement under the United States Bankruptcy Code (including without limitation 11 U.S.C. §365) or any similar or successor state or federal statute governing bankruptcy, insolvency, or receivership, or any rejection of any or all of the Prime Lease, the Sublease, or this Agreement occurs for any reason, such rejection shall have no effect on Prime Landlord's rights as between it and Subtenant under this Agreement and Subtenant's obligations as between it and Prime Landlord under this Agreement, which rights and obligations shall remain in full force and effect. In the event Sublandlord becomes a debtor in a bankruptcy, insolvency, or receivership case or proceeding and the Sublease is rejected therein, Subtenant shall not be allowed to elect to treat the Sublease as having been terminated or subject to termination without Prime Landlord's prior written consent, and Subtenant shall not be permitted to make any other election under 11 U.S.C. §365 or any successor or similar statute without the prior written consent of Prime Landlord,
- Waiver of Subrogation. Subtenant shall obtain and maintain throughout the term of the Sublease, in Subtenant's fire/casualty insurance policies covering Subtenant's property in the subleased Premises and Subtenant's use and occupancy thereof (and shall cause any other permitted occupants thereof to obtain and maintain, in similar policies), provisions to the effect that such policies shall not be invalidated should the insured waive, in writing, prior to a loss, any or all right of recovery against any party for loss occasioned by fire or other casualty which is an insured risk under such policies. In the event that at any time the fire/casualty insurance carriers issuing such policies shall exact an additional premium for the inclusion of such or similar provisions, Subtenant shall give Prime Landlord and Sublandlord notice thereof. In such event, if either Prime Landlord or Sublandlord requests, Subtenant shall require the inclusion of such similar provisions by such fire/casualty insurance carriers and Sublandlord shall reimburse Subtenant for such additional premium for the remainder of the term of the Sublease. As long as such or similar provisions are included in such fire/casualty insurance policies then in force, Subtenant hereby waives (and agrees to cause any other permitted occupants of the subleased Premises to execute and deliver to Prime Landlord written instruments waiving) any right of recovery against Prime Landlord, Sublandlord, any lessors under any ground or underlying leases, any holders of any mortgages affecting the Property, any other tenants and occupants of the Building, and any servants, employees, agents or contractors of Prime Landlord, Sublandlord or of any such lessor, or of any such other tenants or occupants, for any loss occasioned by fire or other casualty which is an insured risk under such policies. In the event that at any time any such fire/casualty insurance carriers shall not include such or similar provisions in any such fire/easualty insurance policy, the waiver set forth in the foregoing sentence shall, upon notice given by Subtenant to Prime Landlord and Sublandlord, be deemed of no further force or effect from and after the giving of such notice, and Prime Landlord, any lessors under any ground or

underlying leases and any holders of any mortgages affecting the Real Property shall be named as additional insureds, but not loss payees, in accordance with the terms and conditions of the Prime Lease. During any period while the foregoing waiver of right of recovery is in effect or Prime Landlord is required to be named as an additional insured, Subtenant, or any other permitted occupant of the subleased Premises, as the case may be, shall look solely to the proceeds of such policies to compensate Subtenant or such other permitted occupants for any loss occasioned by fire or other casualty which is an insured risk under such policies. Subtenant shall maintain commercial general liability insurance against any claims by reason of personal injury, death and property damage occurring in or about the subleased Premises covering, without limitation, the operation of any private air conditioning equipment and any private elevators, escalators or conveyors, in or serving the subleased Premises or any part thereof, whether installed by Prime Landlord, Sublandlord, Subtenant or others, and shall furnish the Prime Landlord and Sublandlord duplicate original policies of such insurance at least ten (10) days prior to the commencement of the term of the Sublease and at least ten (10) days prior to the expiration of the term of any such policy previously furnished by Sublandlord in which policies Prime Landlord, Sublandlord, their agents, any holders of any mortgages affecting the Property, and any lessor under any ground or underlying lease shall be named as parties insured, which policies shall be issued by companies, and shall be in form and amounts, satisfactory to Prime Landlord.

- 14. Effectiveness of Consent. This Consent shall not be effective until and unless (i) one or more originals hereof have been fully executed by Sublandlord, Subtenant, and Prime Landlord and a fully-executed original hereof has been delivered to Prime Landlord, (ii) a Consent Fee in the amount of \$1,500 has been received by Prime Landlord; and (iii) proper certificates of insurance and endorsements from Subtenant satisfying the requirements set forth in the Prime Lease have been received by Prime Landlord.
- 15. Prime Landlord Not Liable for Commissions and Taxes. Sublandlord and Subtenant hereby agree that Prime Landlord shall not be liable for any real estate transfer taxes, any leasing commissions, or any other amounts that may be due to any broker or agent with respect to this Agreement or the sublease transaction contemplated herewith, and Sublandlord and Subtenant hereby jointly and severally indemnify, defend, and hold Prime Landlord harmless from and against any such claims for such transfer taxes or brokerage or leasing commissions that may be due as a result of the transactions contemplated hereby.
- 16. Attornevs Pees. If any party commences an action against another party hereto arising out of or in connection with this Consent, the substantially prevailing party shall be entitled to recover from the substantially non-prevailing party/ies the costs and expenses of such action, including without limitation reasonable attorneys fees and court costs.
- 17. <u>Estoppel.</u> As of the date hereof, Sublandlord acknowledges and agrees that, to the best of Sublandlord's knowledge and belief, Prime Landlord has performed all obligations required of Prime Landlord under the Prime Lease and that there are no offsets, counterclaims or defenses of Sublandlord under the Prime Lease existing against Prime Landlord. Sublandlord further acknowledges and agrees that no events have occurred that, with the passage of time or the giving of notice, or both, would constitute a basis for an offset, counterclaim, or defense against Prime Landlord, and that the Prime Lease is in full force and effect.

- 18. <u>Notices</u>. Subtenant agrees to promptly deliver a copy to Prime Landlord of any and all notices of default given to Subtenant pursuant to the Sublease, and Sublandlord agrees to promptly deliver a copy to Prime Landlord of any and all notices of default given to Sublandlord pursuant to the Sublease. All copies of such notices shall be delivered to Prime Landlord in the manner and to Prime Landlord's address for notices as set forth in the Prime Lease.
- Full Force and Effect. All of the terms, covenants and conditions of the Prime Lease shall remain in full force and effect without modification or change.
- Counterparts. This Consent may be executed in counterparts, each of which, when combined, constitutes one single, binding and valid agreement.

[Remainder of page intentionally left blank; signatures follow.]

In witness whereof, the parties below have executed this Consent as of the day and date first set forth above.

PRIME LANDLORD:

SEATTLE 1500 FOURTH, LLC, a Washington limited liability company

Trinity 1500 Fourth LLC, a Washington limited liability company,

its member

Trinity Real Estate LLC, a Washington limited liability company,

its sole member

Name:

Title:

TENANT/SUBLANDLORD:

HODGSON MEYERS COMMUNICATIONS, INC.,

PENZIPAL

a Washington corporation, d/b/a Blackwing Creative

Name:

Title:

SUBTENANT:

MAVEN COALITION, INC.,

a Nevada corporation

Name: \_

WILLIAM SORNSIN Title:

## STATE OF WASHINGTON

## COUNTY OF KING

I certify that I know or have satisfactory evidence that Plexande/ Niere List the person who appeared before me, and said person acknowledged that said person signed this instrument, on oath stated that said person was authorized to execute the instrument and acknowledged it as the Power of Trinity Real Estate LLC, a Washington limited liability company, sole member of Trinity 1500 Fourth LLC, a Washington limited liability company, member of SEATTLE 1500 FOURTH, LLC, a Washington limited liability company, to be the free and voluntary act of such entity for the uses and purposes mentioned in the instrument.

88.

Dated this 216 day of April , 2018.

Con the Heiner (Signature of Notary)

E. Arme Heiner (Legibly Print or Stamp Name of Notary)

Notary public in and for the state of Washington, residing at Sattle, WA

My appointment expires OT 27/2020

STATE OF WASHINGTON	Hees.
COUNTY OF King	58.

I certify that I know or have	estic factors o	uidence that	Day Mad		is the
person who appeared before me, a					
instrument, on oath stated that sa	id person wa	as authorized	to execute	the instr	rument and
icknowledged it as the					
and voluntary act of such corporation					
Dated this 25th day of	And I	38	2018,		
Dated this get 5 day of	5100000				
	10	in 1.	Witin		

RIAN R MARTIN Notary Public State of Washington My Appairement Expires Jan 18, 2021 Rian R. Martin

(Lagrey Prize of Stang More of Notary)

Notary public in and for the state of Washington, residing at Kirkland

My appointment expires Jan. 18, 2021

STATE OF WASHINGTON
COUNTY OF King

I certify that I know or have satisfactory evidence that \( \begin{align\*} \limits \cdot \frac{\limits\_{ONSin}}{\limits\_{ONSin}} \) is the person who appeared before me, and said person acknowledged that said person signed this instrument, on oath stated that said person was authorized to execute the instrument and acknowledged it as the \( \begin{align\*} \chi\_O \end{align\*} \) of MAVEN COALITION, INC., a Nevada corporation, to be the free and voluntary act of such corporation for the uses and purposes mentioned in the instrument.

Dated this 24th day of April 2018

(Signatury of Netary)

Kestelyw Spiro (Legisly Print or Stamp Rome of Nobay)

Notary public in and for the state of Washington, residing at 60x Union of #19900, Sauthe, WA 18101

My appointment expires 12-04-14

## Exhibit A

[Attach copy of fully-executed Sublease]

## wework

## **MEMBERSHIP AGREEMENT**

## HI SCOTTY COLE

Please review your Membership Details below.

If you have any questions or concerns, please don't hesitate to reach out to us at midmarket@wework.com

## PRIMARY MEMBER INFORMATION

## Maven, Inc.

Primary member: Scotty Cole scotty@maven.io +1 (617) 875-7577

## JOINING

## WeWork Mid-Market

809 • 25 person office \$17,400.00/mo Start Date: October 1, 2018 Commitment term: 12 months Notice period: 3 months

### Discounts

-\$5,220.00/mo from October 1, 2018 to September 30, 2019

## **Additional Fees**

Setup Fee \$0.00

## INCLUDED CREDIT ALLOTMENTS

## Conference room credits

51 total credits per month ending on September 30, 2018. 91 total credits per month starting on October 1, 2018.

### **Print credits**

2760 total black & white prints and 460 total color prints per month ending on September 30, 2018.
4080 total black & white prints and 680 total color prints per month starting on October 1, 2018.

WeWork Membership Agreement

## SERVICE RETAINER SUMMARY

Service retainer fees for WeWork
Mid-Market
\$26,100.00
1.5x monthly membership fee
Your service retainer balance will be charged with any other additional fees

## **TERMS & CONDITIONS**

By electronically signing the(se) membership agreement(s) below, your company is entering into legally binding agreement(s). Please download and read carefully prior to signing. Any Agreement(s), including the(se) Terms and Conditions and Membership Details form(s), and any applicable Service Package Addendum(s), will be effective when signed by both parties. In the event of any conflict between the(se) Terms and Conditions and the Membership Details form(s), the Membership Details form(s) shall prevail.

When signing this (these) Agreement(s) you must have the proper authority to execute this (these) Agreement(s) on behalf of the company listed above and incur the obligations described in this (these) Agreement(s) on behalf of such company.

applicable Service Package Addendum in this (t	Authorization Terms, Membership Details Terms, and any hese) Membership Agreement(s). I additionally agree that in the ement(s) the terms of such Agreement(s) which are not revised, ged.
Community Manager's signature	Electronic Signature
Philip Greenholz	Scotty Cole
WW 995 Market LLC	Maven, Inc.
	Signed on September 19, 2018

WeWork WW 995 Market LLC 995 Market St San Francisco, CA, 94103, USA

(415)465-5580 midmarket@wework.com

## **TERMS & CONDITIONS**

## 1. THE LINGO

"Agreement" means, collectively, these Terms & Conditions (the "Terms and Conditions"), the attached Membership Details Form cover page(s) (the "Membership Details Form"), and any other attachments, exhibits, and/or supplements.

"Authorized Signatory" means an individual authorized to legally bind your company.

"Capacity" means the maximum number of Memberships allotted to your Office Space as set forth in the Membership Details Form.

"Commitment Term" means the period of time from the Start Date to the last day of the period set forth on the Membership Details Form under "Commitment Term" with respect to each Individual Office Number, and which may be extended upon mutual agreement of the parties.

"Individual Office Number" means each individual office number and/or workspace location as may be specified in the Membership Details Form. If the symbol " $\emptyset$ " is included on the Membership Details Form, we will provide the Individual Office Number(s) for the agreed upon Capacity prior to the Start Date.

"Main Premises" means the Premises in which the Office Space is located, as set forth in the Membership Details Form

"Member" means each person you authorize to receive the Services (defined below) (each Member granted a "Membership").

"Member Company" or "you" means the company, entity, or individual entering into this Agreement as listed in the Membership Details Form.

"Office Space" means the actual office or workspace corresponding to the Individual Office Number(s), taken together.

"Premises" means a building or portion of a building in which WeWork offers offices, workstations, other workspaces, and/or other services to Members.

"Primary Member" means the primary in-Premises Member contact for WeWork.

"Regular Business Days" are all weekdays, except local bank/government holidays.

"Regular Business Hours" are generally from 9:00 a.m. to 6:00 p.m. on Regular Business Days.

"Set-Up Fee" means the fee you will be charged for each individual Membership included in the Capacity of your Office Space; you are obligated to pay the Set-Up Fee for each Individual Office that you occupy, including such Set-up Fees as may be due upon transfer, including upgrade or downgrade (i.e. transferring to an Office Space with a higher or lower Capacity), of Office Space

"Start Date" means the date set forth in the Membership Details Form upon which the Services will begin being provided with respect to each Individual Office Number.

"WeWork," "we" or "us" means the WeWork entity you are contracting with.

"WeWork Member Network" means the WeWork members-only online community accessed through the internet or our mobile app.

#### 2. THE BENEFITS OF MEMBERSHIP

- a. Services. Subject to the terms and conditions of this Agreement, and any other policies we make available to you with prior notice from time to time, during the Term (defined below), WeWork will use commercially reasonable efforts to provide you (and your Members, as applicable) the services described below. These services are referred to in this Agreement as the "Services."
  - i. Non-exclusive access to the Office Space.
  - ii. Regular maintenance of the Office Space.
  - Furnishings for the Office Space of the quality and in the quantity typically provided to other member companies with similar office space, workstations, and/or other workspace, as applicable, in the Premises.
  - Access to and use of the WeWork Member Network in accordance with the terms of services available on our website.
  - Access to and use of the shared Internet connection in accordance with the terms of services available on our website.
- Use of the printers, copiers and/or scanners available to our members and member companies, in accordance with the terms described herein.
- vii. Use of the conference rooms in your Main Premises and use of conference rooms in any other WeWork Premises during Regular Business

Hours, in each case subject to availability and your prior reservation of such conference rooms, in accordance with the terms described herein.

- viii. Heat and air-conditioning in the Office Space during Regular Business Hours.
- ix. Electricity for reasonably acceptable office use.
- Use of kitchens and beverages made available to our members and member companies.
- Acceptance of mail and deliveries on behalf of your business during Regular Business Hours.
- Opportunity to participate in members-only events, benefits and promotions.

Other services may be provided for an additional fee, such as car parking space, phone service, and IT services, subject to availability at the Main Premises and any additional terms and expenses applicable to those services.

- b. Our Reserved Rights. We are entitled to access your Office Space, with or without notice, in connection with our provision of the Services, for safety or emergency purposes or for any other purposes. We may temporarily move furnishings contained in your Office Space. We reserve the right to alter or relocate your Office Space, provided that we will not do so in a manner that substantially decreases the square footage of your assigned Office Space or related amenities. We may also modify or reduce the list of Services or furnishings provided for your Office Space at any time. The Services may be provided by us, an affiliate or a third party.
- Office Space Not Timely Available. If we are unable to make the Office Space available by the Start Date we will not be subject to any liability related to such inability, nor will such inability affect the enforceability of this Agreement. This Agreement shall remain in full force and effect, provided that: (i) the failure to provide access to the Office Space does not last longer than two (2) months and (ii) at our sole discretion we will either (x) provide you with alternate office space (which may or may not be within a WeWork building) with reasonably comparable Capacity during such period and charge your Membership Fee or (y) not charge you the Membership Fee during the period the Office Space is not available to you. Following the two (2) month period set forth in (i) above, you shall have the ability to terminate this Agreement upon seven (7) days' prior notice to us. If we do provide you alternate office space as described in clause (x) above, during the period we provide you with such alternate office space, the individuals named as Members shall be

deemed to be Members and otherwise shall be fully subject to the terms of this Agreement. Notwithstanding anything in this paragraph to the contrary, if the delay in providing the Office Space is due to your actions or inactions or due to changes in or work to the Office Space requested by you, we will not be subject to any liability related to such delay nor will such delay affect the validity of this Agreement and we shall have no obligations to provide you with the benefits described in subsections (x) and (y) of this paragraph and you shall not be entitled to terminate this Agreement and shall be liable for the payment of the Membership Fees from the Start Date.

d. Access Prior to Start Date. If we, in our sole discretion, provide you with access to your Office Space for any period of time prior to your Start Date (a "Soft Open Period"), during any such Soft Open Period you and your Members shall be fully subject to the terms of this Agreement, regardless of whether we choose to charge you the Membership Fee during any such Soft Open Period.

#### 3. YOUR MEMBERS

Member List. You are responsible for maintaining the accuracy of your list of Members on the WeWork Member Network (your "Member List"). Only those individuals included on the Member List will be deemed to be "Members" and entitled to receive the Services described in this Agreement. To the extent permitted by law, all of your Members shall be required to provide valid government issued identification in order to be issued an activated key card to access the Premises. If the number of Members or other individuals regularly using your Office Space exceeds the Capacity, you will be required to pay the then current additional fee as set forth on our website. In no event will the number of Members exceed 1.5 times the Capacity, regardless of additional fees paid; however affiliated members with other active memberships offered by WeWork such as We Membership, Hot Desk, and/or separate Dedicated Desk Memberships using desks outside of the Office Space will not count towards this limit. We reserve the right to further limit the number of Members allowed at any point.

Upon the addition of a Member to the Member List, WeWork will create a profile for such Member on the WeWork Member Network. Such profile will be viewable by us, our employees and agents, and other members. The created profile will include only the Member's name and the Member Company; any additional information, including a photograph, shall be added solely as determined by you or your Members.

- b. Changes to or Removal of Primary Member or Authorized Signatory. An Authorized Signatory generally has the sole authority to make changes to or terminate this Agreement. A Primary Member will generally serve as WeWork's primary contact regarding matters that involve your Members, the physical Office Space or the Premises. If no Authorized Signatory other than the Primary Member is designated by you on the Membership Details Form, the Primary Member will serve as the Authorized Signatory. We will be entitled to rely on communications to or from the Authorized Signatory or Primary Member as notice to or from the applicable Member Company. However, an Executive Officer of the applicable Member Company ("Executive Officer") will have the authority to override the request of an Authorized Signatory or Primary Member, as applicable, provided that we receive such a request within 24 hours following such Authorized Signatory's or Primary Member's request. We will be entitled to request reasonable documentation to confirm that an individual claiming to be an Executive Officer truly is one and to exercise our discretion in determining whether a particular position constitutes an "Executive Officer." An Executive Officer will also have the authority to remove or replace the individual serving as the Authorized Signatory and/or Primary Member. Unless we receive instructions from the Authorized Signatory or Executive Officer, if the individual designated as the Primary Member ceases to provide services to the Member Company or ceases using the Office Space regularly, we will use our reasonable judgment in designating a replacement Primary Member.
- 4. MEMBERSHIP FEES; PAYMENTS
- a. Payments Due Upon Signing. Upon submitting a signed and completed Agreement, you will be obligated to deliver to us, in the amount(s) set forth on your Membership Details Form, (i) the Service Retainer and (ii) the Set-Up Fee.
- o. Membership Fee. During the Term (defined below) of this Agreement, your Membership Fee will be due monthly and in advance as of the first (1st) day of each month. You are obligated to make payment of all Membership Fees owed throughout the Commitment Term and this obligation is absolute notwithstanding any early termination of the Agreement by you ("Membership Fee Obligations"). You agree to pay promptly: (i) all sales, use, excise, value added, and any other taxes which you are required to pay to any other governmental authority (and, at our request, will provide to us evidence of such payment) and (ii) all sales, use, excise, value added and any other taxes attributable to your Membership as shown on your invoice. The

Membership Fee set forth on the Membership Details Form covers the Services for only the number of Members indicated in the Membership Details Form. Additional Members will result in additional fees as set forth on our website.

On each anniversary of the Start Date (including during any Commitment Term) the Membership Fee will be subject to an automatic three percent (3%) increase over the then current Membership Fee. Following any Commitment Term, we reserve the right to further increase or decrease the Membership Fee at our sole discretion upon thirty (30) days' prior notice to you in advance of and in accordance with the Termination Notice Period described below in Section 5(d).

- c. Invoices; Financial Information. WeWork will send or otherwise provide invoices and other billing-related documents, information and notices to the Primary Member or, if a Billing Contact is indicated on the Membership Details Form, the Billing Contact. Change of the Billing Contact will require notice from the Authorized Signatory in accordance with this Agreement.
- d. Credits; Overage Fees. Each month, you will receive a certain number of credits for conference room use and a certain number of credits for color and black and white copies and printouts, as specified on the Membership Details Form. These allowances may not be rolled over from month to month. If these allocated amounts are exceeded, you will be responsible for paying fees for such overages. The current overage fee schedule is listed on our website. All overage fees are subject to increase from time to time at our sole discretion.
- e. Late Fees. If payment for the Membership Fee or any other accrued and outstanding fee is not made by the tenth (10th) of the month in which such payment is due, you will be responsible for paying the thencurrent late charge. The current late fee schedule is listed on our website. All late fees are subject to increase from time to time at our sole discretion.
- f. Form of Payment. We accept payment of all amounts specified in this Agreement solely by the methods we communicate to you during the membership sign up process or from time to time during the Term. You are required to inform us promptly of any changes to your payment information. Changing your payment method may result in a change in the amount required under this Agreement to be held as the Service Retainer.
- g. Outstanding Fees. Any outstanding fees will be charged in arrears on a monthly basis. When we

receive funds from you, we will first apply funds to any balances which are in arrears (including any outstanding late fees) and to the earliest month due first. Once past balances are satisfied, any remaining portion of the funds will be applied to current fees due. If any payments remain outstanding after we provide notice to you, we may, in our sole discretion, withhold Services or terminate this Agreement in accordance with Section 5.

 No Refunds. Except as otherwise provided for herein, there are no refunds of any fees or other amounts paid by you or your Members in connection with the

#### 5. TERM AND TERMINATION

- Term. This Agreement will be effective when signed by both parties ("Effective Date"); provided that we have no obligations to provide you with the Services until the later of (i) the date on which payment of your Service Retainer, Set-Up Fee and first month's Membership Fee has been received by us or (ii) the Start Date. Unless otherwise set forth on the Membership Details Form, following the Commitment Term, this Agreement shall continue on a month-tomonth basis (any term after the Commitment Term, a "Renewal Term"), subject to the Termination Notice Periods (defined below). The Commitment Term and all subsequent Renewal Terms shall constitute the "Term." If no Commitment Term is indicated on your Membership Details Form, the default Commitment Term shall commence on the Start Date and end one (1) month after the Start Date. This Agreement will continue until terminated in accordance with this Agreement.
- b. Move In / Move Out. If the Start Date is a Regular Business Day, you will be entitled to move into the Office Space no earlier than 11:00 a.m. on the Start Date, provided you have complied with the payment obligations described in Section 5(a). If the Start Date is not a Regular Business Day, you will be entitled to move into the Office Space no earlier than 11:00 a.m. on the first Regular Business Day after the Start Date. On the last Regular Business Day of the Termination Effective Month (defined below), you must vacate the Office Space by no later than 4:00 p.m.
- c. Cancellation Prior to Start Date by You. You may cancel this Agreement prior to the Start Date upon delivery of notice to us. If you terminate more than one (1) full calendar month prior to your Start Date, you may be entitled to a refund of your Set-Up Fee, less any applicable charges, expenses or deductions; however, you will not be entitled to a refund of your Service Retainer. If you terminate within one (1) full calendar month prior to your Start Date, you will not

- be entitled to a refund of your Set-Up Fee or Service
- Termination by You. You may terminate this Agreement by providing written notice to us prior to the month in which you intend to terminate this Agreement ("Termination Effective Month") in accordance with the notice periods set forth in the chart below (the "Termination Notice Period(s)"). The applicable Termination Notice Period shall be determined by the Commitment Term and Capacity for the relevant Individual Office Number, as depicted in the chart below, and as displayed on the Membership Details Form. The Termination Notice Periods shall apply to any termination by you during the Term. After receiving such notice we will deliver to you the WeWork Exit Form ("Exit Form"), which you must complete and submit to us. The termination will be effective on the later of the last Regular Business Day of the Termination Effective Month and the expiration of the Commitment Term, No. termination by you shall be effective during the Commitment Term (except pursuant to Section 2(c)), and termination by you during the Commitment Term is a breach of this Agreement. Downgrade of the Office Space (i.e. transferring to an office space with a lower Capacity) is also not permitted during the Commitment Term. If you terminate this Agreement prior to the end of the Commitment Term (or during any relevant Termination Notice Period), your Membership Fee Obligations shall become immediately due. In addition to any rights, claims and remedies we choose to pursue in our discretion, your Service Retainer shall be forfeited immediately as a result of your breach. Notice must be provided during Regular Business Hours. The Exit Form needs to be completely filled out and signed by the Authorized Signatory; however, please note that the termination of your Agreement on the last Regular Business Day of the Termination Effective Month will be triggered upon your provision of written notice of termination to us, regardless of when you complete and submit the Exit Form. You will not be entitled to pro ration with respect to the last month's Membership Fee. For instance, if you vacate your Office Space before the last Regular Business Day of April, you will still owe us the full Membership Fee for the full month of April.

v.8.1.18 4

## Member Company Termination Notice Periods Required:

Commitment Term			
	0 - 24	25 - 74	75 +
1 - 5 months	1 month	2 months	3 months
6 - 11 months	1 month	2 months	3 months
12 - 23 months	2 months	3 months	6 months
24 + months	3 months	6 months	6 months

- Example: If the Capacity for the Office Space is between twenty-five (25) and seventy-four (74) Members, and the Commitment Term is between six (6) and eleven (11) months, the applicable Termination Notice Period would be two (2) months, and to terminate this Agreement effective the last Regular Business Day of April (provided that the Commitment Term shall have expired by such date) the last opportunity to provide notice to us would be during Regular Business Hours on the last Regular Business Day of February.
- Termination or Suspension by Us. We may withhold Services or immediately terminate this Agreement: (i) upon breach of this Agreement by you or any Member; (ii) upon termination, expiration or material loss of our rights in the Premises; (iii) if any outstanding fees are still due after we provide notice to you; (iv) if you or any of your Members fail to comply with the terms and conditions of the WeWork Member Network Terms of Service, our Wireless Network Terms of Service, or any other policies or instructions provided by us or applicable to you; or (v) at any other time, when we, in our sole discretion, see fit to do so. You will remain liable for past due amounts, and we may exercise our rights to collect due payment, despite termination or expiration of this Agreement.

An individual Member will no longer receive the Services and is no longer authorized to access the Main Premises or other Premises upon the earlier of

- (x) the termination or expiration of this Agreement; (y) your removal of such Member from the Member List or (z) our notice to you that such Member violated this Agreement. We may withhold or terminate Services of individual Members for any of the foregoing reasons; in such circumstances this Agreement will continue in full force and effect to the exclusion of the relevant Member.
- Service Retainer. The Service Retainer will be held as a retainer for performance of all your obligations under this Agreement, including the Membership Fee Obligations, and is not intended to be a reserve from which fees may be paid. In the event you owe us other fees, you may not rely on deducting them from the Service Retainer, but must pay them separately. We will return the Service Retainer, or any balance after deducting outstanding fees and other costs due to us, including any unsatisfied Membership Fee Obligations, to you by bank transfer or other method that we communicate to you within thirty (30) days (or earlier if required by applicable law) after the later of (i) the termination or expiration of this Agreement and (ii) the date on which you provide to us all account information necessary for us to make such payment. Return of the Service Retainer is also subject to your complete performance of all your obligations under this Agreement, including full satisfaction of your Membership Fee Obligations and any additional obligations applicable following termination or expiration of this Agreement.
- Removal of Property Upon Termination. Prior to the termination or expiration of this Agreement, you will remove all of your, your Members', and your or their guests' property from the Office Space and Premises. After providing you with reasonable notice, we will be entitled to dispose of any property remaining in or on the Office Space or Premises after the termination or expiration of this Agreement and will not have any obligation to store such property, and you waive any claims or demands regarding such property or our handling or disposal of such property. You will be responsible for paying any fees reasonably incurred by us regarding such removal. We shall have no implied obligations as a bailee or custodian, and you hereby indemnify us and agree to keep us indemnified in respect of any claims of any third parties in respect of such property. Following the termination or expiration of this Agreement, we will not forward or hold mail or other packages delivered to us.

### 6. HOUSE RULES

In addition to any rules, policies and/or procedures that are specific to a Premises used by you:

a. You acknowledge and agree that:

- keys, key cards and other such items used to gain physical access to the Premises, or the Office Space remain our property. You will cause your Members to safeguard our property and you shall promptly notify us and be liable for replacement fees should any such property be lost, stolen or destroyed;
- ii. you shall promptly notify us of any change to your contact and/or payment information;
- iii. we will provide notice to you of any changes to Services, fees, or other updates via email. It is your responsibility to read such emails and to ensure your Members are aware of any changes, regardless of whether we notify such Members directly:
- iv. carts, dollies and other freight items which may be made available may not be used in the passenger elevator except at our discretion;
- for security reasons, we may, but have no obligation to, regularly record certain areas in the Premises via video:
- vi. all of your Members are at least 18 years of age;
- vii. you shall be solely and fully responsible for ensuring that alcohol is consumed responsibly by your individual Members and that no alcohol is consumed by any of your Members or guests who is younger than the legal age for consuming alcohol in the applicable jurisdiction;
- viii. common spaces are to be enjoyed by all our member companies, members and guests unless otherwise instructed by us, and are for temporary use and not as a place for continuous, everyday work:
- ix. you will provide us with reasonable notice of and complete all required paperwork prior to hosting any event at the Premises;
- you will be responsible for any damage to your
   Office Space other than normal wear and tear;
- you will be responsible for replacement fees for any item(s) provided to you by the WeWork community team for temporary use should any such property be lost, stolen or destroyed;
- we are not liable for any mail or packages received without a WeWork employee's signature indicating acceptance;
- xiii. you may not make any structural or nonstructural alterations or installations

(including, but not limited to, wall attachments, furniture, IT equipment, and/or glass paneling) in the Office Space or elsewhere in the Premises without prior approval by us. In the event that any alterations or installations are made, you shall be responsible for the full cost and expense of the alteration or installation and, prior to the termination of this Agreement, the removal of such items and the restoration necessitated by any such alterations, and we shall deduct any such costs not otherwise paid by you from the Service Retainer. In no event are you permitted to perform any of these actions. Only a member of our facilities staff is entitled to perform an alteration, installation, removal or restoration. Reach out to a member of your community team for more information:

- viv. you and your Members' computers, tablets, mobile devices and other electronic equipment must be (a) kept up-to-date with the latest software updates provided by the software vendor and (b) kept clean of any malware, viruses, spyware, worms, Trojans, or anything that is designed to perform malicious, hostile and/or intrusive operations. We reserve the right to remove any device from our networks that poses a threat to our networks or users until the threat is remediated; and
- transferable use of your Member Company name and/or logo in connection with identifying you as a Member Company of WeWork, alongside those of other member companies, on a public-facing "Membership" display on our website, as well as in video and other marketing materials. You warrant that your logo does not infringe upon the rights of any third party and that you have full authority to provide this consent. You may terminate this consent at any time upon thirty (30) days' prior notice.

### b. No Member will:

- perform any activity or cause or permit anything that is reasonably likely to be disruptive or dangerous to us or any other member companies, or our or their employees, guests or property, including without limitation the Office Space or the Premises:
- ii. use the Services, the Premises or the Office Space to conduct or pursue any illegal or offensive activities or comport themselves to the community in a similar manner; all Members shall act in a respectful manner towards other member companies and our and their employees and guests;

- iii. misrepresent himself or herself to the WeWork community, either in person or on the WeWork Member Network;
- iv. take, copy or use any information or intellectual property belonging to other member companies or their members or guests, including without limitation any confidential or proprietary information, personal names, likenesses, voices, business names, trademarks, service marks, logos, trade dress, other identifiers or other intellectual property, or modified or altered versions of the same, and this provision will survive termination of this Agreement:
- v. take, copy or use for any purpose the name "WeWork" or any of our other business names, trademarks, service marks, logos, trade dress, marketing material, other identifiers or other intellectual property or modified or altered versions of the same, or take, copy or use for any purpose any pictures or illustrations of any portion of the Premises, or engage in any conduct that is likely to cause confusion between WeWork and yourself, without our prior consent, and this provision will survive termination of this Agreement, provided that during the term of this Agreement you will be able to use "WeWork" in plain text to accurately identify an address or office location;
- film within any Premises, including within the Office Space, without completing all required paperwork and receiving express written consent from WeWork;
- use the Office Space in a retail, medical, or other capacity involving frequent visits by members of the public, as a residential or living space, or for any exclusively non-business purpose;
- viii. sell, manufacture or distribute any controlled substance, including alcoholic beverages, from the Office Space, or obtain a license for such sale, manufacture, importation, or distribution using the Office Space or the address of the Main Premises;
- ix. use our mail and deliveries services for fraudulent or unlawful purposes, and we shall not be liable for any such use;
- x. store significant amounts of currency or other valuable goods or commodities in the Office Space that are not commonly kept in commercial offices; in the event that you do so, we will not be liable for any such loss;

- xi. make any copies of any keys, keycards or other means of entry to the Office Space or the Premises or lend, share or transfer any keys or keycards to any third party, unless authorized by us in advance:
- xii. install any locks to access the Office Space or anywhere within the Premises, unless authorized by us in advance;
- allow any guest(s) to enter the building without registering such guest(s) and performing any additional required steps according to our policies;
- xiv. operate any equipment within the Premises that has a higher heat output or electrical consumption than in a typical personal office environment, or places excessive strain on our electrical, IT, HVAC or structural systems, with such determination to be made in our sole discretion, without our prior approval; or
- xv. bring any weapons of any kind, or any other offensive, dangerous, hazardous, inflammable or explosive materials into the Office Space or the Premises.

You are responsible for ensuring your Members comply with all House Rules and with all rules, policies and/or procedures that are specific to a Premises used by you, and agree that in the event of any penalty or fine resulting from the breach of any such rules, policies and/or procedures, you will be responsible for paying such penalty or fine.

#### 7. ADDITIONAL AGREEMENTS

- a. Information Technology. In order to utilize all the functionalities offered by us, it may be necessary to install software onto a Member's computer, tablet, mobile device or other electronic equipment. In addition, a Member may request that we troubleshoot problems a Member may have with respect to printing, accessing the network connection or other issues. If we provide such services, we will not be responsible for any damage to your equipment.
- Network Connection. WeWork provides shared Internet access to Members via a wireless network connection. Wired network connections are available for an additional monthly fee. For those Members wishing to implement a private wired network, WeWork may allow you to install a firewall device for your exclusive access and use, subject to WeWork IT approval, and you will be responsible for removal of the same. Prior to any such installation or removal,

you shall coordinate with the WeWork IT team to discuss the actual setup, appropriate time, manner and means for such installation or removal and any additional fees that may result from the request. To the extent that we incur any costs in connection with such installation or removal, which are not otherwise paid by you, we shall deduct such costs from the Service Retainer. You shall also be responsible for any monthly fees incurred relating to your private, secured wired network.

- c. Waiver of Claims. To the extent permitted by law, you, on your own behalf and on behalf of your Members, employees, agents, guests and invitees, waive any and all claims and rights against us and our landlords at the Premises and our affiliates, parents, and successors and each of our and their employees, assignees, officers, agents and directors (collectively, the "WeWork Parties") resulting from injury or damage to, or destruction, theft, or loss of, any property, person or pet, except to the extent caused by the gross negligence, willful misconduct or fraud of the WeWork Parties.
- Limitation of Liability. To the extent permitted by law, the aggregate monetary liability of any of the WeWork Parties to you or your Members, employees, agents, guests or invitees for any reason and for all causes of action, will not exceed the total Membership Fees paid by you to us under this Agreement in the twelve (12) months prior to the claim arising. None of the WeWork Parties will be liable under any cause of action, for any indirect, special, incidental, consequential, reliance or punitive damages, including loss of profits or business interruption. You acknowledge and agree that you may not commence any action or proceeding against any of the WeWork Parties, whether in contract, tort, or otherwise, unless the action, suit, or proceeding is commenced within one (1) year of the cause of action's accrual. Notwithstanding anything contained in this Agreement to the contrary, you acknowledge and agree that you shall not commence any action or proceeding against any of the WeWork Parties other than the WeWork Party you are directly contracting with hereunder and the assets of such entity for any amounts due or for the performance of any obligations in connection with this Agreement.
- e. Indemnification. You will indemnify the WeWork Parties from and against any and all claims, including third party claims, liabilities, and expenses including reasonable attorneys' fees, resulting from any breach or alleged breach of this Agreement by you or your Members or your or their guests, invitees or pets or any of your or their actions or omissions, except to the extent a claim results from the gross negligence, willful misconduct or fraud of the WeWork Parties.

- You are responsible for the actions of and all damages caused by all persons and pets that you, your Members or your or their guests invite to enter any of the Premises, including but not limited to any vendors hired by you that enter the Premises. You shall not make any settlement that requires a materially adverse act or admission by us or imposes any obligation upon any of the WeWork Parties unless you have first obtained our or the relevant WeWork Party's written consent. None of the WeWork Parties shall be liable for any obligations arising out of a settlement made without its prior written consent.
- Insurance. You are responsible for maintaining, at your own expense and at all times during the Term, personal property insurance and commercial general liability insurance covering you and your Members for property loss and damage, injury to your Members and your Members' guests or pets and prevention of or denial of use of or access to, all or part of the Premises, in form and amount appropriate to your business. In addition you are responsible for maintaining, at your own expense and at all times during the Term, workers' compensation insurance providing statutory benefits in accordance with the law and employer's liability in an amount appropriate to your business. You will ensure that WeWork and the landlord of the applicable Premises shall each be named as additional insureds on your commercial general liability policy and that all insurance policies shall include a clause stating that the insurer waives all rights of recovery, under subrogation or otherwise, you may have against WeWork and the landlord of the applicable premises. You shall provide proof of insurance upon our request.
- Pets. If the Office Space is in Premises designated by us to be one in which pets are permitted, and if any Member plans on regularly bringing a pet into the Office Space or otherwise into the Premises, we may require this Member to produce proof of vaccination for such pet and evidence of compliance with applicable local regulations. If any of your Members brings a pet into the Premises, you will be responsible for any injury or damage caused by this pet to other members or guests or other occupants of the Premises or to the property of (i) WeWork or any employees, members or guests or (ii) the owner(s) or other occupants of the Premises. None of the WeWork Parties will be responsible for any injury to such pets. We reserve the right to restrict any Member's right to bring a pet into the Premises in our sole discretion.
- Other Members. We do not control and are not responsible for the actions of other Member Companies, Members, or any other third parties. If a dispute arises between Member Companies,

members or their invitees or guests, we shall have no responsibility or obligation to participate, mediate or indemnify any party.

- Third Party Services. Services do not include, and we are not involved in or liable for, the provision of products or services by third parties ("Third Party Services") that you may elect to purchase in connection with your Membership, including via the WeWork Services Store, even if they appear on your WeWork invoice, Third Party Services are provided solely by the applicable third party ("Third Party Service Providers") and pursuant to separate arrangements between you and the applicable Third Party Service Providers. These Third Party Service Providers' terms and conditions will control with respect to the relevant Third Party Services. By adding a Member to the Member List, you are thereby authorizing that Member to access and use the WeWork Services Store in accordance with the terms of service available on our website.
- Privacy. We collect, process, transfer and secure personal data about you and your Members pursuant to the terms of our Privacy Policy, which can be found on our website (www.wework.com/legal/privacy), and in accordance with all applicable data protection laws. Note that you are not obligated to provide us with personal information and any information collected by us will be provided by you at your own will and with your explicit consent granted herein by execution of this Agreement. You hereby (i) undertake, where necessary, to obtain consent from such Member to the collection, processing, transferring and securing of data described herein and (ii) confirm that you in fact collect and process such Member's personal data in accordance with applicable law.
- ARBITRATION AND CLASS ACTION WAIVER
- a. Governing Law. This Agreement and the transactions contemplated hereby shall be governed by and construed under the law of the State of New York, U.S.A. and the United States without regard to conflicts of laws provisions thereof and without regard to the United Nations Convention on Contracts for the International Sale of Goods.
- b. Venue. Except that either party may seek equitable or similar relief from any court of competent jurisdiction, any dispute, controversy or claim arising out of or in relation to this Agreement, or at law, or the breach, termination or invalidity of this Agreement, that cannot be settled amicably by agreement of the parties to this Agreement shall be finally settled in accordance with the arbitration rules

- of JAMS then in force, by one or more arbitrators appointed in accordance with said rules. The place of arbitration shall be New York, New York, U.S.A.
- Proceedings; Judgment. The proceedings shall be confidential and in English. The award rendered shall be final and binding on both parties. Judgment on the award may be entered in any court of competent jurisdiction. In any action, suit or proceeding to enforce rights under this Agreement, the prevailing party shall be entitled to recover, in addition to any other relief awarded, the prevailing party's reasonable attorneys' fees and other fees, costs and expenses of every kind in connection with the action, suit or proceeding, any appeal or petition for review, the collection of any award or the enforcement of any order, as determined by the arbitrator(s) or court, as applicable. This Agreement shall be interpreted and construed in the English language, which is the language of the official text of this Agreement.
- Class Action Waiver. Any proceeding to resolve or litigate any dispute in any forum will be conducted solely on an individual basis. Neither you nor we will seek to have any dispute heard as a class action or in any other proceeding in which either party acts or proposes to act in a representative capacity. No proceeding will be combined with another without the prior written consent of all parties to all affected proceedings. You also agree not to participate in claims brought in a private attorney general or representative capacity, or any consolidated claims involving another person's account, if we are a party to the proceeding. YOU ARE GIVING UP YOUR RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER ON ANY CLASS CLAIM YOU MAY HAVE AGAINST US INCLUDING ANY RIGHT TO CLASS ARBITRATION OR ANY CONSOLIDATION OF INDIVIDUAL ARBITRATIONS.

### 9. MISCELLANEOUS

Nature of the Agreement; Relationship of the Parties. Your agreement with us is the commercial equivalent of an agreement for accommodation in a hotel. The whole of the Office Space remains our property and in our possession and control. We are giving you the right to share with us the use of the Office Space so that we can provide the Services to you. Notwithstanding anything in this Agreement to the contrary, you and we agree that our relationship is not that of landlord-tenant or lessor-lessee and this Agreement in no way shall be construed as to grant you or any Member any title, easement, lien, possession or related rights in our business, the Premises, the Office Space or anything contained in or on the Premises or Office Space. This Agreement creates no tenancy interest, leasehold estate, or

- other real property interest. The parties hereto shall each be independent contractors in the performance of their obligations under this Agreement, and this Agreement shall not be deemed to create a fiduciary or agency relationship, or partnership or joint venture, for any purpose. You acknowledge and agree that you are entering into this Agreement for the purposes of and in the course of your trade, business and/or profession, and not as a consumer. Neither party will in any way misrepresent our relationship.
- b. Updates to the Agreement. Changes to membership and overage fees, will be governed by Section 4(b) and 4(d) of this Agreement, respectively. We may from time to time update this Agreement and will provide notice to you of these updates. You will be deemed to have accepted the new terms of the Agreement following the completion of two (2) full calendar months after the date of notice of the update(s). Continued use of the Office Space or Services beyond this time will constitute acceptance of the new terms.
- c. Waiver. Neither party shall be deemed by any act or omission to have waived any of its rights or remedies hereunder unless such waiver is in writing and signed by the waiving party.
- d. Subordination. This Agreement is subject and subordinate to our lease with our landlord of the Premises and to any supplemental documentation and to any other agreements to which our lease with such landlord is subject to or subordinate. However, the foregoing does not imply any sublease or other similar relationship involving an interest in real property.
- e. Extraordinary Events. WeWork will not be liable for, and will not be considered in default or breach of this Agreement on account of, any delay or failure to perform as required by this Agreement as a result of any causes or conditions that are beyond WeWork's reasonable control, including without limitation (i) any delays or changes in construction of, or WeWork's ability to procure any space in, any Premises, and (ii) any delays or failure to perform caused by conditions under the control of our landlord at the applicable Premises.
- f. Severable Provisions. Each provision of this Agreement shall be considered severable. To the extent that any provision of this Agreement is prohibited or otherwise limited, this Agreement shall be considered amended to the smallest degree possible in order to make the Agreement effective under applicable law.

- g. Survival. Sections 1, 2(b), 4 (to the extent any payments remain outstanding), 5(d), 5(f), 5(g), 6(b), 7(a) through 7(f), 7(h), 8, and 9 and all other provisions of this Agreement reasonably expected to survive the termination or expiration of this Agreement will do so.
- Notices. Any and all notices under this Agreement will be given via email, and will be effective on the first business day after being sent. All notices will be sent via email to the email addresses specified on the Membership Details Form, except as otherwise provided in this Agreement. WeWork may send notices to either (or both) the Primary Member or the Authorized Signatory, as WeWork determines in its reasonable discretion. Notices related to the physical Office Space, Premises, Members, other Member Companies or other issues in the Premises should be sent by the Primary Member. Notices related to this Agreement or the business relationship between you and WeWork should be sent by your Authorized Signatory. In the event that we receive multiple notices from different individuals within your company containing inconsistent instructions, the Authorized Signatory's notice will control unless we decide otherwise in our reasonable discretion.
- i. Headings; Interpretation. The headings in this Agreement are for convenience only and are not to be used to interpret or construe any provision of this Agreement. Any use of "including," "for example" or "such as" in this Agreement shall be read as being followed by "without limitation" where appropriate. References to any times of day in this Agreement refer to the time of day in the Office Space's time zone.
- j. No Assignment. Except in connection with a merger, acquisition, corporate reorganization, or sale of all or substantially all of the shares or assets of you or your parent corporation, you may not transfer or otherwise assign any of your rights or obligations under this Agreement (including by operation of law) without our prior consent. We may assign this Agreement without your consent.
- k. Sanctions. You hereby represent and warrant that (i) during the term of this Agreement you and your Members will comply with all applicable U.S. and non-U.S. economic sanctions and export control laws and regulations, including but not limited to the economic sanctions regulations implemented under statutory authority and/or Executive Orders and administered by the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") (31 C.F.R. Part 500 et seq.), the U.S. Commerce Department's Export Administration Regulations (15 C.F.R. Part 730 et seq.), the economic sanctions rules and regulations of

the European Council, United Kingdom, and EU Member States, and EU's Dual-use Regulation 428/2009 (collectively, "Trade Control Laws"); (ii) neither you nor any of your Members, subsidiaries or affiliates, nor directors or officers is (a) a citizen or resident of, an entity organized under the laws of, or otherwise located in, a country subject to comprehensive territorial sanctions maintained by OFAC (hereinafter referred to as "Sanctioned Countries"), (b) identified on U.S. Government restricted party lists including the Specially Designated Nationals List and Foreign Sanctions Evaders List administered by OFAC; the Denied Parties List, Unverified List or Entity List maintained by the U.S. Commerce Department Bureau of Industry and Security; or the List of Statutorily Debarred Parties maintained by the U.S. State Department Directorate of Defense Trade Controls. (c) a listed person or entity on the Consolidated List of persons and entities subject to asset-freezing measures or other sanctions maintained by the European Union, and by the Member States of the European Union, or (d) a person or entity subject to asset-freezing measures or other sanctions maintained by the United Kingdom's HM Treasury (collectively referred to herein as "Restricted Parties"); (iii) neither you nor any of your Members, subsidiaries and/or affiliates are 50% or more owned, individually or in the aggregate, directly or indirectly by one or more Restricted Parties or otherwise controlled by Restricted Parties; (iv) less than 10% of your total annual revenues are, and will continue to be for the duration of the Agreement, generated from activities involving, directly or indirectly, one or more of the Sanctioned Countries; and (v) neither you nor any of your Members will, at any time during the Term, engage in any activity under this Agreement, including the use of Services provided by WeWork in connection with this Agreement, that violates applicable Trade Control Laws or causes WeWork to be in violation of Trade Control Laws.

- I. Anti-Money Laundering. You hereby represent and warrant that at all times you and your Members have conducted and will conduct your operations in accordance with all laws that prohibit commercial or public bribery and money laundering (the "Anti-Money Laundering Laws"), and that all funds which you will use to comply with your payments obligations under this Agreement will be derived from legal sources, pursuant to the provisions of Anti-Money Laundering Laws. You will provide us with all information and documents that we from time to time may request in order to comply with all Anti-Money Laundering Laws.
- Anti-Corruption Laws. Neither you nor any of your Members, your directors, officers, employees, agents,

- subcontractors, representatives or anyone acting on your behalf, (i) has, directly or indirectly, offered, paid, given, promised, or authorized the payment of any money, gift or anything of value to: (A) any Government Official or any commercial party, (B) any person while knowing or having reason to know that all or a portion of such money, gift or thing of value will be offered, paid or given, directly or indirectly, to any Government Official or any commercial party, or (C) any employee or representative of WeWork for the purpose of (1) influencing an act or decision of the Government Official or commercial party in his or her official capacity, (2) inducing the Government Official or commercial party to do or omit to do any act in violation of the lawful duty of such official, (3) securing an improper advantage or (4) securing the execution of this Agreement, (ii) will authorize or make any payments or gifts or any offers or promises of payments or gifts of any kind, directly or indirectly, in connection with this Agreement, the Services or the Office Space. For purposes this section, "Government Official" means any officer, employee or person acting in an official capacity for any government agency or instrumentality, including state-owned or controlled companies, and public international organizations, as well as a political party or official thereof or candidate for political office.
- Compliance with Laws. You hereby represent and warrant that at all times you and your Members have conducted and will conduct your operations ethically and in accordance with all applicable laws.
- o. Brokers. You hereby represent and warrant that you have not used a broker or realtor in connection with the membership transaction covered by this Agreement, except as may be provided for in the WeWork broker referral program. You hereby indemnify and hold us harmless against any claims arising from the breach of any warranty or representation of this paragraph.
- p. Counterparts and Electronic Signature. This Agreement may be executed in any number of counterparts by either handwritten or electronic signature, each of which when executed shall constitute a duplicate original, but all the counterparts shall together constitute the one agreement, and each of which counterparts may be delivered by emailing the other party to this Agreement signed scanned document or electronically signed portable document format (pdf) version of the contract (as applicable). Each party agrees to the execution of this Agreement in this manner, and the parties acknowledge that execution in this manner creates a binding contract between the parties on the Effective Date.

q. Entire Agreement. This Agreement constitutes the entire agreement between the parties relating to the subject matter hereof and shall not be changed in any manner except by a writing executed by both parties or as otherwise permitted herein. All prior agreements and understandings between the parties regarding the matters described herein have merged into this Agreement.

## wework

## AMENDMENT TO MEMBERSHIP AGREEMENT

## HI BRIAN HEBERT

Please review the Amendment to your Membership Agreement below.

If you have any questions or concerns, please don't hesitate to reach out to us at WE-US-40699@wework.com

Reference is hereby made to the WeWork Membership Agreement between WW 995 Market LLC ("WeWork") and Maven Coalition dated September 19, 2018, including the accompanying Membership Details Form and any other amendments thereto (the "Agreement"). The parties agree that the following terms shall be considered binding amendments to the Agreement (the "Amendment"). Capitalized terms not defined herein shall have the meaning ascribed to them in the Agreement.

## PRIMARY MEMBER INFORMATION

## **Maven Coalition**

Primary member: Brian Hebert bhebert@maven.io +1 (999) 999-9999

## LEAVING

Leaving 1 office in WeWork 995 Market St 809 · 25 person office End Date: October 31, 2020

### With respect to the termination of a portion of the Membership Agreement that is the subject of this Amendment only:

Pursuant to the terms of the original Membership Agreement, penalty for early termination is the forfeiture of your Service Retainer and the remainder of your Membership Fee obligations for the remainder of the Commitment Term. Notwithstanding the foregoing, unless otherwise agreed upon by WeWork and you in writing, termination of a portion of this Membership Agreement, including a reduction in the original Capacity or original Commitment Term, prior to the end of the original Commitment Term (or during any relevant Termination Notice Period) under the Membership Agreement shall result in the portion of your Membership Fee Obligations for the terminated portion of the Membership Agreement becoming immediately due. In addition to any rights, claims and remedies we choose to pursue in our discretion, in the event of a reduction in the original Capacity under the Membership Agreement, a portion of the Service Retainer equal to the pro rata reduction in Capacity shall be forfeited immediately as a result of your breach. In the event there are outstanding fees and other costs due to us as a result of such termination, we will invoice you for the outstanding balance. In the event of any inconsistency between the applicable Membership Agreement and this Amendment, the terms of this Amendment shall prevail. The parties further agree that other than the terms modified by this Amendment, the Membership Agreement remains otherwise unchanged, including the annual Membership Fee increases set forth in the Membership Agreement.

### With respect to the termination of the entire Membership Agreement that is the subject of this Amendment only:

Following the termination of your WeWork Membership, WeWork will process your Service Retainer refund, after deducting any outstanding fees and other costs due to us (including any Membership Fees due for the remainder of your Commitment Term, if applicable), to the bank account provided on the move out paperwork. Please be advised that the return of your Service Retainer takes approximately thirty (30) calendar days. Please note if the Service Retainer was paid via credit card, we will not be able to return the Service Retainer to a credit card. In the event outstanding fees and other costs due to us, including the Membership Fees owed to WeWork for the original Commitment Term, if applicable, is greater than the Service Retainer we have received from you, no refund will be issued. Instead, we will invoice you for the outstanding balance.

By electronically signing this Amendment you represent that you have the proper authority to execute this Amendment on behalf of Maven Coalition and incur the obligations described in this Amendment on behalf of Maven Coalition

Community Manager's signature	Electronic Signature	
Manuel Gonzalez	Brian Hebert	
WW 995 Market LLC	Maven Coalition	
	Signed on October 27, 2020	

WeWork WW 995 Market LLC 995 Market St San Francisco, CA, 94103, USA

(415)465-5580 WE-US-40699@wework.com

### ASSET PURCHASE AGREEMENT

This ASSET PURCHASE AGREEMENT ("Agreement") is made as of March 9, 2020, by and among Maven Coalition, Inc., a Delaware corporation ("Buyer"), Petametrics Inc., dba LiftIgniter, a Delaware corporation ("Seller") and TheMaven, Inc., a Delaware corporation ("Parent"). Buyer, Parent and Seller are each referred to herein as a "Party" and collectively as "Parties."

## RECITALS

- A. Seller operates the Business (as defined below) and owns the Purchased Assets (as defined below).
- B. Buyer wishes to purchase from Seller and Seller wishes to sell to Buyer, the Purchased Assets.
  - Buyer is a wholly-owned subsidiary of Parent.

## AGREEMENT

Now, therefore, in consideration of the mutual agreements and covenants set forth herein, which are acknowledged by each Party to be fair and adequate consideration for its obligations and commitments hereunder, the Parties hereby agree as follows:

- Definitions. Except as otherwise set forth herein, as used in the Agreement and the Exhibits and Schedules, the following definitions shall apply.
- "Accounts Receivable" means all receivables (including notes, book debts and other amounts due or accrued, whether billed or unbilled), arising from, related to or in respect of the Business.
- "Action" means any action, complaint, petition, investigation, suit or other proceeding, whether civil or criminal, in law or in equity, or before any arbitrator or Governmental Entity.
- "Affiliate" means a Person that directly, or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, a specified Person.
- "Approvals" means all franchises, grants, authorizations, exemptions, waivers, licenses, permits, easements, consents, certificates, approvals and orders.
- "Binding Letter of Intent" means that certain Binding Letter of Intent, dated as of February 15, 2020, by and between Seller and Buyer.
- "Business" means the business of Seller taken as a whole, including without limitation, a machine learning platform that personalizes content and product recommendations in real-time.

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- "Business Day" means any day other than a Saturday, a Sunday or a day on which banks are required to be closed in New York, New York.
- "Contract" means any contract, agreement, indenture, note, bond, loan, instrument, lease, conditional sale contract, mortgage, license, franchise, insurance policy, commitment or other arrangement or agreement, whether written or oral.
- "Encumbrance" means any option, pledge, security interest, claim, lien, charge, encumbrance, easement, covenant, lease, rights of others, restriction (whether on voting, sale, transfer or disposition or otherwise), whether imposed by Contract, Law or otherwise, except those arising under applicable federal or state securities laws.
- "GAAP" means generally accepted accounting principles as promulgated by the Financial Accounting Standards Board, as in effect from time to time.
- "Governmental Entity" means any court or tribunal in any jurisdiction or any federal, state, municipal, domestic, foreign or other administrative agency, department, commission, board, bureau or other governmental authority or instrumentality.
- "Law" means any constitutional provision, statute or other law, rule, regulation, or interpretation of any Governmental Entity and any Order.
- "Liability" means any debt, loss, damage, adverse claim, fines, penalties, liability or obligation (whether direct or indirect, known or unknown, asserted or unasserted, absolute or contingent, accrued or unaccrued, matured or unmatured, determined or determinable, disputed or undisputed, liquidated or unliquidated, or due or to become due, and whether in contract, tort, strict liability or otherwise), and including all costs and expenses relating thereto (including all fees and expenses of legal counsel, experts, engineers and consultants and costs of investigation).
- "Licensed Intellectual Property" means all Intellectual Property related to the Business that is owned by a third party and licensed or sublicensed to Seller and all Owned Intellectual Property licensed to any third party by Seller.
- "Order" means any order, injunction, judgment, decree, ruling, writ, assessment or arbitration award,
- "Owned Intellectual Property" means all Intellectual Property related to the Business that is owned by Seller.
- "Permit" means any license, permit, franchise, certificate of authority, or order, or any waiver of the foregoing, required to be issued by any Governmental Entity.
- "Permitted Encumbrances" means (i) statutory liens for taxes not yet due, (ii) statutory liens of landlords, carriers, warehousemen, mechanics and materialmen incurred in the ordinary course of business for sums not yet due, and (iii) non-exclusive licenses to the Seller Intellectual Property.

"Person" means an individual, a partnership, a corporation, an association, a limited liability company, a joint stock company, a trust, a joint venture, an unincorporated organization a Governmental Entity or any other entity.

"Seller Intellectual Property" means the Owned Intellectual Property and the Licensed Intellectual Property.

"Seller's Disclosure Schedule" means the written disclosure schedule of even date herewith delivered on or prior to the date hereof by Seller to Buyer corresponding to each representation and warranty made hereunder by Seller.

"SVB" means Silicon Valley Bank.

"SVB Loan" means that certain Loan and Security Agreement, dated as of January 1, 2019, by and between Seller and SVB.

"Transaction Documents" means this Agreement (and each of the exhibits and schedules attached hereto and incorporated by reference herein), Seller Plan of Dissolution, the Bill of Sale, the Assignment Documents, Shalowitz Release, Shalowitz Employment Agreement, the SVB Pay-Off Letter and each of the other documents, agreements and certificates delivered in connection with this Agreement.

## Purchase and Sale.

- 2.1. <u>Sale of Purchased Assets by Seller</u>. Upon and subject to the terms and conditions hereof, at the Closing, Seller shall sell, transfer and assign to Buyer, and Buyer shall purchase and acquire from Seller, all of Seller's right, title and interest in and to the Purchased Assets, in each case free and clear of all Encumbrances except Permitted Encumbrances. "Purchased Assets" shall mean the following assets:
- (a) all intellectual property related to the Business, including, without limitation: (i) all copyright interests, whether registered or unregistered; (ii) all trademarks, trade dress, service marks, trade names, icons, logos, designs, slogans, and any other indicia of source or sponsorship of goods and services, and all goodwill related to the foregoing; (iii) all websites and domain name registrations (including liftigniter.com); (iv) confidential and proprietary information, including trade secrets, know-how and invention rights; (v) any and all computer programs and/or software programs (including all source code, object code, firmware, programming tools and/or documentation) and all content (including archived content) created in the operation of the Business; (vi) all databases and any and all data, wherever contained (including registered customer and user databases, historical data, including customer and user names, passwords, e-mails, and cell phone contacts); (vii) all documentation constituting, describing or relating to the above; and (viii) the right to sue for past, present, or future infringement and to collect and retain all damages and profits related to the foregoing (collectively, the "Intellectual Property");
- (b) all Business records, risk management records, accounting statements and records, customer lists, subscriber lists, customer and subscriber records and sales history with respect to customers and subscribers, sales and marketing records, list of data

providers and component manufacturers, documents, correspondence, studies, reports, and all other books, ledgers, files and records of every kind, email lists, vendor lists, service provider lists, marketing and promotional literature and advertising materials, catalogs, research material, technical information (in each case whether such materials are evidenced in writing, electronically or otherwise);

- (c) all Accounts Receivable of Seller; <u>provided</u>, <u>however</u>, that Seller shall be entitled to all collections on Accounts Receivable of Seller accruing on or prior or February 29, 2020 (the "Seller Pre-March Accounts Receivable") until Seller has received an aggregate amount of such collections equal to \$63,000 (the "Seller Pre-March Accounts Receivable Amount"), and Buyer shall be entitled to all collections on Seller Pre-March Accounts Receivable in excess of the Seller Pre-March Accounts Receivable Amount:
  - (d) all Permits used by Seller in the Business;
- (e) all rights, title and interest in and to the following Contracts: (i) all executory customer Contracts (including, without limitation, the customer Contracts listed on <u>Schedule 2.1(e)</u> attached hereto), (ii) all confidential and proprietary information and inventions Contracts with current and former officers, directors, founders, employees, consultants, advisors and independent contractors (including, without limitation, the confidential and proprietary information and inventions Contracts listed on <u>Schedule 2.1(e)</u> attached hereto), and (iii) the other Contracts listed on <u>Schedule 2.1(e)</u> attached hereto (collectively, the "Assumed Contracts"):
- (f) all rights of recovery and rights of set-off of any kind related to the Business or the Purchased Assets; and
- (g) all telephone numbers (including all rights in customer service telephone lines) associated with the Business.
- 2.2. <u>Assumption of Liabilities</u>. On the terms and subject to the conditions set forth in this Agreement, at the Closing, Buyer shall assume, effective as of the Closing, (a) all Liabilities to the extent accruing, arising out of, or relating to the conduct or operation of the Business or the ownership or use of the Purchased Assets, in each case, by Buyer after the Closing and (b) all Liabilities of Seller under the Assumed Contracts that arise out of or relate to the period from and after the Closing Date (collectively, the "Assumed Liabilities").
- 2.3. Excluded Liabilities; Excluded Assets. Buyer will not assume or be liable for any indebtedness or any other Liabilities of Seller arising out of, relating to or otherwise in respect of the Business or the use or ownership of the Purchased Assets on or before the Closing Date and all other Liabilities of Seller or the Business other than the Assumed Liabilities, including, without limitation, any severance, separation, change of control or bonus obligations (collectively, the "Excluded Liabilities"). Notwithstanding anything to the contrary contained herein, any asset of Seller not expressly included in the Purchased Assets (including, without limitation, all cash and cash equivalents, and all Contracts with employees of Seller) are not part of the sale and purchase contemplated hereunder, and shall remain the property of Seller on and after the Closing Date (the "Excluded Assets").

- 2.4. <u>Closing.</u> The closing of the transactions contemplated by this Agreement (the "Closing") shall take place at 10:00 AM on the date hereof (the "Closing Date").
- 2.5. <u>Purchase Price</u>. In full consideration for the purchase by Buyer of the Purchased Assets, the purchase price (the "Purchase Price") shall be paid by Buyer to, or as directed by, Seller as follows:
- (a) a cash payment of \$184,086.41, paid by Buyer at the direction of Seller to SVB on February 19, 2020, in connection with the repayment of all outstanding indebtedness and other amounts owed by Seller to SVB pursuant to the SVB Loan;
- (b) on the Closing Date, a cash payment of \$131,202.47 (the "Closing Cash Consideration");
- (c) collections on Seller Pre-March Accounts Receivable up to the Seller Pre-March Accounts Receivable Amount;
- (d) on the first anniversary of the Closing Date, issuance of restricted stock units of Parent ("Parent RSUs") for an aggregate of up to 312,500 shares of common stock, par value \$0.01, of Parent ("Parent Common Stock") (the "First Parent RSU Consideration"); and
- (e) on the second anniversary of the Closing Date, issuance of Parent RSUs for an aggregate of up to 312,500 shares of Parent Common Stock (the "Second Parent RSU Consideration," and together with the First Parent RSU Consideration, collectively, the "Parent RSU Consideration").
- 2.6. Allocation. Buyer and Seller agree that the amount of the Purchase Price and the Assumed Liabilities that are Liabilities for federal income tax purposes shall be allocated for federal income tax purposes among the Purchased Assets as reasonably determined by Buyer after consultation with Seller. Such allocation (and any amendments thereto by reason of any adjustments to the Purchase Price hereunder) shall be binding upon the Parties for purposes of filing any return, report or schedule regarding taxes, unless otherwise required by Law or a final determination of a taxing authority.
- 2.7. Accounts Receivable. The Parties shall provide reasonable assistance to each other in connection with the collection of Accounts Receivable. If Buyer shall receive any payment with respect to Seller Pre-March Accounts Receivable prior to Seller having received aggregate payments with respect to Seller Pre-March Accounts Receivable equal to the Seller Pre-March Accounts Receivable Amount, then Buyer shall promptly forward such payment (or applicable portion thereof) to, or as directed by, Seller until Seller has received aggregate payments with respect to Seller Pre-March Accounts Receivable equal to the Seller Pre-March Accounts Receivable Amount. If Seller shall receive any payment with respect to Seller Pre-March Accounts Receivable after (or by virtue of which) Seller has received aggregate payments with respect to Seller Pre-March Accounts Receivable equal to the Seller Pre-March Accounts Receivable Amount, then Seller shall promptly forward such payment (or applicable portion thereof) to Buyer.

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- 2.8. Further Assurances. Each Party agrees to cooperate fully with the other Party and to execute such further instruments, documents and agreements and to give such further written assurances as may be reasonably requested by the other Party to evidence and reflect the transactions described herein and contemplated hereby and to carry into effect the intents and purposes of this Agreement.
- Representations and Warranties of Seller. As a material inducement to Buyer to enter into this Agreement, Seller makes the representations and warranties set forth below to Buyer, all of which are true and correct as of the Closing.
- 3.1. <u>Incorporation and Qualification; No Subsidiaries.</u> Seller is a corporation duly incorporated, validly existing and in good standing under the laws of the State of Delaware, and has the requisite power and authority and are in possession of Approvals necessary to own, lease and operate the properties it purports to own, lease or operate and to carry on the Business as it is now being conducted. Except as disclosed on <u>Schedule 3.1</u>, Seller does not own or control, directly or indirectly, any interest in any other Person. Seller is not a participant in any joint venture, partnership or similar arrangement.
- 3.2. Authority Relative to the Transaction Documents. Seller has all necessary corporate power and authority to execute and deliver this Agreement and each other Transaction Document and to perform its obligations hereunder and thereunder and to consummate the transactions contemplated hereby and thereby. The execution and delivery of this Agreement and each other Transaction Document by Seller and the consummation by Seller of the transactions contemplated hereby and thereby have been duly and validly authorized by all necessary corporate action on the part of Seller. This Agreement and each other Transaction Document have each been duly and validly executed and delivered by Seller and, assuming the due authorization, execution and delivery by Buyer, each constitutes a legal, valid and binding obligation of Seller enforceable against Seller in accordance with its terms.
- No Conflict: Required Filings and Consents. The execution and delivery of this Agreement and each other Transaction Document by Seller does not, and the performance of this Agreement and each other Transaction Document by Seller will not, (a) conflict with or violate the certificate of incorporation or bylaws of Seller. (b) conflict with or violate any Law or Order applicable to Seller, or (c) result in any breach of or constitute a default (or an event that with notice or lapse of time or both would become a default) under, or result in a modification in a manner materially adverse to Seller of any right or benefit under, or impair Seller's rights or alter the rights or obligations of any third party under, or give to others any rights of termination, amendment, acceleration, repayment or repurchase, or result in increased payments or cancellation under, or result in the creation of an Encumbrance on any of the properties or assets of Seller pursuant to, any Contract to which Seller is a party or by which Seller or its properties are bound or affected. The execution and delivery of this Agreement and each other Transaction Document by Seller does not, and the performance of this Agreement and each other Transaction Document by Seller will not require any Approval or Permit of, or filing with or notification to, any Governmental Entity or any other Person, other than Approvals and Permits previously obtained and filings and notifications previously made.

- 3.4. <u>Assumed Contracts</u>. Each Assumed Contract is in full force and effect and is valid, binding and enforceable in accordance with its terms as to Seller and, to Seller's knowledge, to each other party thereto. There exists no material breach or material default (or event that with notice or lapse of time or both would constitute a material breach or material default) on the part of Seller or, to Seller's knowledge, on the part of any other party under any Assumed Contract. Seller has not received notice of termination or default under any Assumed Contract, and Seller does not have any knowledge of a breach or anticipated breach by Seller or any other party to an Assumed Contract.
- 3.5. <u>Compliance with Law; Permits.</u> Seller is not in conflict with, or in default or violation of any Law or Order applicable to Seller or by which its or its properties are bound or affected. Seller holds all Permits that are necessary to the operation of the Business as it is now being conducted. Seller is in compliance with the terms of such Permits.
- 3.6. <u>Financial Statements</u>. <u>Schedule 3.6</u> contains the unaudited balance sheet and statements of operations (the "Balance Sheet") for Seller for the period ended December 31, 2019 (the "Balance Sheet Date"), and the unaudited balance sheet and statements of operations for Seller for 2019 fiscal year (together with the Balance Sheet, collectively, the "Financial Statements"). The Financial Statements have been prepared in accordance with generally accepted accounting principles, and fairly present in all material respects the financial condition and operating results of Seller as of the dates, and for the periods, indicated therein.
- Absence of Certain Changes or Events. Except as set forth in Schedule 3.7, since the Balance Sheet Date, Seller has conducted the Business in the ordinary course and there has not occurred any of the following: (a) any change, effect or circumstance that is materially adverse to the business, assets, condition (financial or otherwise) or results of operations of the Business, the Purchased Assets or Seller; (b) any amendments or changes in the certificate of incorporation or bylaws of Seller: (c) any damage to, destruction or loss of any material asset of Seller (whether or not covered by insurance); (d) any material change by Seller in its accounting methods, principles or practices; (e) any material revaluation by Seller of any of its assets, including, without limitation, writing down the value of inventory or discounting, accelerating or writing off notes or accounts receivable other than in the ordinary course of business; (f) any sale of a material amount of property of Seller, except in the ordinary course of business; (g) any declaration, setting aside or payment of any dividend or distribution in respect of the equity interests of Seller or any redemption, purchase or other acquisition of any of Seller's equity; (h) any increase in the compensation or benefits or establishment of any bonus, insurance, severance, deferred compensation, pension, retirement, profit sharing, equity option, equity purchase or other employee benefit plan, or any other increase in the compensation payable or to become payable to any executive officers of Seller, in each case, except in the ordinary course of business consistent with past practice; (i) any creation or assumption by Seller of any Encumbrance on any material asset of Seller, other than in the ordinary course of business consistent with past practice; (j) any making of any loan, advance or capital contribution to or investment in any Person by Seller, other than advances to employees to cover travel and other ordinary business-related expenses in the ordinary course of business consistent with past practice; (k) any incurrence or assumption by Seller of any indebtedness or (l) any material modification, amendment, assignment or termination of or relinquishment by Seller of any rights under any Assumed Contract.

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- 3.8. No Undisclosed Liabilities. Except as set forth in <u>Schedule 3.8</u>, Seller has no Liabilities except Liabilities (a) in the aggregate adequately provided for in the Balance Sheet and (b) incurred since the Balance Sheet Date in the ordinary course of business consistent with past practice or in connection with the transactions contemplated by this Agreement. Seller has no indebtedness.
- 3.9. <u>Absence of Litigation</u>. Except as set forth in <u>Schedule 3.9</u>, there are no Actions pending or, to the knowledge of Seller, threatened against Seller, the Business or the Purchased Assets, or any director, officer or employee of Seller, in his or her capacity as such. None of Seller, the Business or the Purchased Assets is subject to any outstanding Order.
- 3.10. Employment Agreements. Each current and former employee, consultant and officer of Seller has executed an agreement with Seller regarding confidentiality and proprietary information substantially in the form or forms delivered to Buyer (the "Confidential Information Agreements"). No current or former employee has excluded works or inventions from his or her assignment of inventions pursuant to such employee's Confidential Information Agreement. Seller is not aware that any of its employees is in violation of any Confidential Information Agreement. To Seller's knowledge, it will not be necessary to use any inventions of any of its employees or consultants made prior to their employment or engagement by Seller.
- 3.11. <u>Title to Property: Sufficiency</u>. Seller has good record, marketable and defensible title to all of its owned properties and assets, free and clear of all Encumbrances except Permitted Encumbrances. Except as set forth in <u>Schedule 3.11</u>, the Purchased Assets and the Excluded Assets constitute all of the assets and properties required for Buyer to conduct the Business from and after the Closing Date without interruption and in the ordinary course of business, as it has been conducted by Seller.

#### 3.12. Taxes.

- (a) Seller has timely filed all tax returns and reports required to be filed by it, and all taxes required to be paid by it have been timely paid by it, and all such tax returns are correct and complete in all material respects. All taxes required to be withheld by Seller have been withheld and have been (or will be) duly and timely paid to the proper Governmental Entity. No deficiencies for any taxes have been proposed, asserted or assessed against Seller that are still pending.
- (b) No requests for waivers of the time to assess any taxes have been made that are still pending. The tax returns of Seller have never been examined by the Internal Revenue Service (the "IRS") or any other Governmental Entity, and, to the knowledge of Seller, no future examination of such tax returns has been proposed. No tax return of Seller is under current examination by the IRS or any other Governmental Entity.
- (c) No Contract, waiver or other document or arrangement extending or having the effect of extending the period for assessment or collection of taxes (including, but not limited to, any applicable statute of limitation) or the period for filing any tax return, in each case, with respect to the Business or the Purchased Assets, has been executed or filed with the IRS or any other Governmental Entity by or on behalf of Seller. Seller has not requested any

extension of time within which to file any tax return with respect to the Business or the Purchased Assets, which tax return has since not been filed.

- (d) There are no Encumbrances for taxes (other than statutory liens for taxes not yet due) upon any of the Purchased Assets.
- (e) There is no agreement, plan, arrangement or other contract covering any employee that, considered individually or considered collectively with any other such agreements, plans, arrangements or other contracts, will, or could reasonably be expected to, give rise directly or indirectly to the payment of any amount that would be characterized as a "parachute payment" within the meaning of Section 280G(b)(1) of the Code. There is no agreement, plan, arrangement or other contract by which Seller is bound to compensate any employee for excise taxes paid pursuant to Section 4999 of the Code. Schedule 3.12(e) lists all Persons who Seller reasonably believes are "disqualified individuals" (within the meaning of Section 280G of the Code and the regulations promulgated thereunder) as determined as of the date hereof.

# 3.13. Intellectual Property.

- (a) <u>Schedule 3.13(a)</u> sets forth a list of all Owned Intellectual Property that is registered, issued or the subject of a pending application for registration and all material Licensed Intellectual Property. Seller (i) owns and possesses all right, title and interest in and to the Owned Intellectual Property, free and clear of all Encumbrances or (ii) has a right to use the Licensed Intellectual Property, in each case, without conflict with, or violation or infringement of, the rights of others.
- (b) Seller has not infringed, misappropriated or otherwise violated any Intellectual Property rights or other proprietary rights of any other Person. Seller has not received any communications alleging that Seller has violated, or by conducting its Business would violate, any Intellectual Property or other proprietary rights or processes of any other Person. To Seller's knowledge, no third party is infringing upon, or misappropriating, Seller's rights in any Owned Intellectual Property or Licensed Intellectual Property. Seller has not received any notice to the effect that any Owned Intellectual Property registered with any Governmental Entity by Seller is invalid or not subsisting.
- (c) There is no Action pending or, to Seller's knowledge, threatened against or affecting, Seller or any current or former officer, director or employee of Seller (i) based upon, or challenging or seeking to deny or restrict, the use or ownership by Seller of any of the Owned Intellectual Property or Seller's rights in the Licensed Intellectual Property, (ii) alleging that the use or exploitation of the Owned Intellectual Property or the Licensed Intellectual Property or any services provided, processes used, or products manufactured, used, imported or sold by Seller do or may conflict with, misappropriate, infringe or otherwise violate any Intellectual Property or other proprietary right of any third party or (iii) alleging that Seller has infringed, misappropriated, or otherwise violated any Intellectual Property or other proprietary right of any third party.

- (d) The Seller Intellectual Property, the creation, manufacturing, licensing, marketing, offer for sale, sale or use of any products and services in connection with the Business as presently and as currently proposed to be conducted, and the present and currently proposed business practices, methods and operations of Seller do not infringe, constitute an unauthorized use of, misappropriation or violate any copyright, mark, patent, trade secret or other similar right of any Person and, to the knowledge of Seller, do not infringe, constitute an unauthorized use of, misappropriate, dilute or violate any other intellectual property or other right of any Person (including pursuant to any non-disclosure agreements or obligations to which Seller or any of its employees or former employees is a party). The consummation of the transactions contemplated by this Agreement shall not alter, impair or extinguish any rights of Seller in the Seller Intellectual Property. The Seller Intellectual Property constitutes all the intellectual property necessary, used or held for use in the conduct of the Business.
- 3.14. Accounts Receivable. All Accounts Receivable have arisen from bona fide transactions in the ordinary course of business consistent with past practice and are payable on ordinary trade terms. All Accounts Receivable are good and collectible at the aggregate recorded amounts thereof, net of any applicable reserve for returns or doubtful accounts reflected thereon, which reserves are adequate and were calculated in a manner consistent with past practice and in accordance with GAAP consistently applied. None of the Accounts Receivable are subject to any setoffs or counterclaims. All of the Accounts Receivable are free and clear of Encumbrances other than Permitted Encumbrances.
- 3.15. <u>Related Party Transactions</u>. Except as set forth in <u>Schedule 3.15</u>, there has been no transaction between Seller, on the one hand, and any Affiliate of Seller, any officer, director or employee of Seller, or any spouse, parent, child, grandchild or sibling of any officer, director or employee of Seller, on the other hand, other than transactions related to employment.
- 3.16. <u>Insurance</u>. All material general liability, business interruption, product liability, professional liability, fire and casualty, and sprinkler and water damage insurance policies maintained by Seller are of kinds, in the amounts and against the risks customarily maintained by organizations similarly situated.
- 3.17. <u>Brokers</u>. No broker, finder or investment banker is entitled to any brokerage, finder's or other fee or commission from Seller in connection with the transactions contemplated by this Agreement.
- 3.18. Investment Intention. Seller has such knowledge and experience in financial and business matters that it is capable of evaluating the merits and risks of acquiring the Parent RSUs. Seller confirms that Buyer has made available to it the opportunity to ask questions of the officers and management of Parent to acquire additional information about Parent. Seller will acquire the Parent RSUs for investment only, and not with a view toward or for sale in connection with any distribution thereof or with any present intention of distributing or selling any interest therein. Seller understands that the sale, transfer and assignment of the Parent RSUs hereunder have not been, and will not be registered or qualified under the Securities Act of 1933, as amended (the "Securities Act"), if applicable, nor any state or any other applicable securities Law, if applicable, by reason of a specific exemption from the registration or qualification provisions of those Laws, based in part upon Seller's representations in this

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Agreement. Seller understands that no part of the Parent RSUs may be resold unless such resale is registered under the Securities Act and registered or qualified under applicable state securities Laws or an exemption from such registration and qualification is available. Seller is an "accredited investor" as such term is defined in Rule 501 of Regulation D of the Securities Act.

- 3.19. No Other Representations or Warranties. Seller acknowledges and agrees that neither Buyer nor any Affiliate of Buyer (including, without limitation, Parent) is making any representation or warranty of any kind or nature whatsoever, oral or written, express or implied, relating to Buyer or Parent (including, but not limited to, any relating to financial condition, results of operations, assets or liabilities of Buyer or Parent), except as expressly set forth in Section 4 hereof, and Seller hereby disclaims any such other representations or warranties.
- Representations and Warranties of Buyer. As a material inducement to Seller to enter into this Agreement, Buyer make the following representations and warranties to Seller, all of which are true and correct as of the Closing.
- 4.1. Formation and Qualification. Buyer is a limited liability company duly formed, validly existing and in good standing under the laws of the State of Delaware, and Buyer has the requisite limited liability company power and authority and is in possession of all Approvals necessary to own, lease and operate the properties it purports to own, operate or lease and to carry on its business as it is now being conducted. Buyer is duly qualified or licensed as a foreign limited liability company to do business, and is in good standing, in each jurisdiction where the character of its properties owned, leased or operated by it or the nature of its activities makes such qualification or licensing necessary.
- 4.2. Authority Relative to the Transaction Documents. Buyer has all necessary limited liability company power and authority to execute and deliver this Agreement and each other Transaction Document and to perform its obligations hereunder and thereunder and to consummate the transactions contemplated hereby and thereby. The execution and delivery of this Agreement and each other Transaction Document by Buyer and the consummation by Buyer of the transactions contemplated hereby and thereby have been duly and validly authorized by all necessary limited liability company actions on the part of Buyer. This Agreement and each other Transaction Document have each been duly and validly executed and delivered by Buyer and, assuming the due authorization, execution and delivery by Seller, each constitutes a legal, valid and binding obligation of Buyer enforceable against it in accordance with its terms.
- 4.3. No Conflict. Required Filings and Consents. The execution and delivery of this Agreement and each other Transaction Document by Buyer does not, and the performance of this Agreement and each other Transaction Document by Buyer will not, (a) conflict with or violate the certificate of formation or operating agreement of Buyer, (b) conflict with or violate any Law or Order applicable to Buyer, or (b) result in any breach of or constitute a default (or an event that with notice or lapse of time or both would become a default) under, or modification in a manner materially adverse to Buyer of any right or benefit under, or impair Buyer's rights or alter the rights or obligations of any third party under, or give to others any rights of termination, amendment, acceleration, repayment or repurchase, increased payments or cancellation under, or result in the creation of a Encumbrance on any of the properties or assets of Buyer pursuant to,

any Contract, Law or Order to which Buyer or its properties are bound or affected. The execution and delivery of this Agreement and each other Transaction Document by Buyer does not, and the performance of this Agreement and each other Transaction Document by Buyer will not require any Approval or Permit of, or filing with or notification to, any Governmental Entity.

- 4.4. <u>Brokers</u>. No broker, finder or investment banker is entitled to any brokerage, finder's or other fee or commission from Buyer in connection with the transactions contemplated by this Agreement.
- 4.5. <u>No Other Representations or Warranties</u>. Buyer acknowledges and agrees that neither Seller nor any Affiliate of Seller is making any representation or warranty of any kind or nature whatsoever, oral or written, express or implied, relating to Seller or the Purchased Assets (including, but not limited to, any relating to financial condition, results of operations, assets or liabilities of Seller), except as expressly set forth in <u>Section 3</u> hereof, and Buyer hereby disclaims any such other representations or warranties.

## 5. Additional Agreements.

- 5.1. <u>Public Announcements.</u> The Parties shall consult with each other before issuing any press release with respect to this Agreement, the Transaction Documents and the transactions contemplated hereby and shall not issue any such press release or make any such public statement, except as required by Law without the prior consent of the other Parties, which shall not be unreasonably withheld, delayed or conditioned.
- 5.2. Preservation of Records. Seller and Buyer agree that each of them shall preserve and keep the records held by it or their Affiliates relating to the Business for a period of three years from the Closing Date and shall make such records and personnel available to the other as may be reasonably required by any such Party in connection with, among other things, any insurance claims by, Actions against or governmental investigations of Seller or Buyer or any of their Affiliates or in order to enable Seller or Buyer to comply with their respective obligations under this Agreement and each other agreement, document or instrument contemplated hereby or thereby.
- 5.3. <u>Tax Cooperation</u>. After the Closing, Seller shall, and shall cause its Affiliates to, cooperate fully with Buyer in the preparation of all tax returns and shall provide, or cause to be provided at Seller's sole cost and expense, to Buyer any records and other information requested by Buyer in connection therewith. Seller shall, and shall cause its Affiliates to, cooperate fully with Buyer in connection with any tax investigation, audit or other proceeding.
- 5.4. <u>Dissolution</u>. Seller agrees to wind down and dissolve Seller after the Closing as set forth in the plan of dissolution attached hereto as <u>Exhibit A</u> (the "<u>Seller Plan of Dissolution</u>").

## 6. Deliveries at Closing.

- 6.1. <u>Seller Closing Deliveries</u>. At the Closing, Seller shall deliver (or cause to be delivered) to Buyer:
- (a) a bill of sale, substantially in the form of <u>Exhibit B</u> attached hereto (the "Bill of Sale"), duly executed by Seller;
- (b) an assignment and assumption agreement, substantially in the form of <u>Exhibit C</u> attached hereto, and assignments of the registrations and applications included in the Owned Intellectual Property, each in forms reasonably acceptable to Buyer (collectively, the "Assignment Documents"), in each case, duly executed by Seller;
- (c) a waiver and release, substantially in the form of <u>Exhibit D</u> attached hereto (the "Shalowitz Release"), duly executed by Jon Shalowitz ("Shalowitz");
- (d) an employment agreement, substantially in the form of <u>Exhibit E</u> attached hereto (the "Shalowitz Employment Agreement"), duly executed by Shalowitz;
- (e) a pay-off letter for the SVB Loan, substantially in the form of <u>Exhibit F</u> attached hereto (the "SVB Pay-Off Letter"), duly executed by Seller and SVB; and
- (f) duly filed UCC financing statement amendments (termination statements) and such other documents reasonably necessary to evidence the release of SVB's security interests in any of Seller's property or assets that secured the obligations of Seller to SVB under the SVB Loan; and
  - (g) such other documents as Buyer may reasonably request.
  - 6.2. <u>Buyer's Closing Deliveries</u>. At the Closing, Buyer shall deliver to Seller:
    - (a) the Closing Cash Consideration;
    - (b) the Assignment Documents, duly executed by Buyer;
    - (c) the Shalowitz Release, duly executed by Buyer;
    - (d) the Shalowitz Employment Agreement, duly executed by Buyer;

and

- (e) such other documents as Seller may reasonably request.
- 7. Survival. All of the representations and warranties made herein by Seller and Buyer shall survive the execution and delivery of this Agreement until the second anniversary of the Closing Date, except for (a) Section 3.12, which shall survive until the lapse of the statute of limitations with respect to the assessment of any taxes to which such representation and warranty relates (including any extensions or waivers thereof), (b) Sections 3.1, 3.2, 3.3, 3.11, 3.13, 3.15, 3.17 and 3.18 which shall survive until the lapse of the statute of limitations with respect thereto

(such sections referenced in Sections 7(a) and 7(b) collectively, "Seller's Fundamental Representations"), and (c) Sections 4.1, 4.2, 4.3 and 4.4 which shall survive until the lapse of the statute of limitations with respect thereto (such sections referenced in Section 7(c) collectively, "Buyer's Fundamental Representations"); provided, however, that any obligations under Section 8.1(a) or Section 8.2(a) shall not terminate with respect to any Claims (as defined below) as to which the Indemnified Party shall have given notice (stating in reasonable detail the basis of the claim for indemnification) to the Indemnifying Party before the termination of the applicable survival period. No Claims shall be brought for indemnification pursuant to Section 8.1(a) or Section 8.2(a) after the applicable survival period. Notwithstanding the foregoing, this Section 7 shall not limit any covenant or agreement of the Parties which by its terms contemplates performance after the Closing Date and which shall survive according with its respective terms.

## 8. Indemnification.

- 8.1. <u>Seller Indemnification</u>. Except as otherwise provided in, and subject to the limitations set forth in this <u>Section 8</u>, Seller (the "Seller Indemnifying Party"), agrees to indemnify, defend and hold harmless Buyer and its Affiliates and its officers, directors, agents, employees, subsidiaries, partners, managers, members and controlling Persons (each, an "Seller Indemnified Party") to the fullest extent permitted by law from and against any and all actions, suits, proceedings, claims, complaints, disputes, arbitrations or investigations or written threats thereof (collectively, "Claims") (including, without limitation, any Claim by a third party), losses, Liabilities, diminution in value, damages (including indirect, incidental and consequential damages but excluding punitive, special, and exemplary damages except to the extent that an Indemnified Party is required to pay such damages to a third party), costs and expenses, taxes, interest, awards, judgments and penalties (including attorneys' and consultants' fees and expenses) suffered or incurred by them (including any Action brought or otherwise initiated by any of them) (collectively, "Losses") resulting from or arising out of (a) any breach of any representation or warranty by Seller in this Agreement, (b) any breach of any covenant or agreement by Seller in this Agreement, and (c) any Excluded Liability.
- 8.2. <u>Buyer Indemnification</u>. Except as otherwise provided in, and subject to the limitations set forth in, this <u>Section 8</u>, Buyer (the "Buyer Indemnifying Party", and the Seller Indemnifying Parties and the Buyer Indemnifying Parties, collectively, the "Indemnifying Parties") agrees to indemnify, defend and hold harmless Seller and its Affiliates and their respective officers, directors, agents, employees, subsidiaries, partners, managers, members and controlling Persons (each, an "Buyer Indemnified Party" and the Seller Indemnified Parties and the Buyer Indemnifying Parties, collectively, the "Indemnifying Parties") from and against any and all Claims for Losses resulting from or arising out of (a) any breach of any representation or warranty by Buyer in this Agreement, (b) any breach of any covenant or agreement by Buyer in this Agreement, and (c) any Assumed Liabilities.

## 8.3. Procedure for Indemnification.

(a) Each Indemnified Party under this <u>Section 8</u> shall, promptly after the receipt of notice of the commencement of any Claim against such Indemnified Party in respect of which indemnity may be sought from an Indemnifying Party under this <u>Section 8</u>,

notify such Indemnifying Party in writing of the commencement thereof. The omission of any Indemnified Party to so notify such Indemnifying Party of any such action shall not relieve such Indemnifying Party from any liability which it may have to such Indemnified Party under this Section 8 unless, and only to the extent that, such omission results in such Indemnifying Party's loss of substantive or practical rights or defenses. In case any such Claim shall be brought against any Indemnified Party, and it shall notify such Indemnifying Party of the commencement thereof, such Indemnifying Party shall be entitled to assume the defense thereof at its own expense, with counsel satisfactory to such Indemnified Party in its reasonable judgment; provided, however, that any Indemnified Party may, at its own expense, retain separate counsel to participate in such defense at its own expense.

- (b) Notwithstanding the foregoing, in any Claim in which both the Indemnifying Party, on the one hand, and an Indemnified Party, on the other hand, are, or are reasonably likely to become, a party, such Indemnified Party shall have the right to employ separate counsel and to control its own defense of such Claim if, in the reasonable opinion of counsel to such Indemnified Party, either (x) one or more defenses are available to the Indemnified Party that are not available to the Indemnifying Party or (y) a conflict or potential conflict exists between the Indemnifying Party, on the one hand, and such Indemnified Party, on the other hand, that would make such separate representation advisable; provided, however, that the Indemnifying Party shall not be liable for the fees and expenses of more than one counsel to all Indemnified Parties.
- (c) The Indemnifying Party agrees that it will not, without the prior written consent of the Indemnified Party, settle, compromise or consent to the entry of any judgment in any pending or threatened Claim relating to the matters contemplated hereby unless such settlement, compromise or consent includes an unconditional release of each Indemnified Party from all liability arising or that may arise out of such Claim.
- (d) The Parties agree to treat indemnification payments under Section 8 as adjustments to the Purchase Price for tax purposes.
- 8.4. <u>Limitations on Indemnification</u>. Notwithstanding any other provision of this Agreement, other than with respect to Claims based on actual and intentional fraud of Seller in the making of the representations and warranties set forth in <u>Section 3</u>:
- (a) Buyer's sole and exclusive recourse for any and all Losses resulting from or arising out of a breach of any representation, warranty, covenant, Excluded Liability, or other provisions of this Agreement (including pursuant to Section 8.1) or otherwise with respect to the transactions contemplated hereby, shall be limited to a right of Buyer to refrain from paying to Seller all or any portion of the Parent RSU Consideration that has not been previously paid by Buyer to Seller (it being understood that, notwithstanding anything to the contrary contained herein Buyer shall have no right to recover any portion of the Purchase Price once it has been paid to Seller); and
- (b) Buyer shall not be obligated to make any payment or payments pursuant to <u>Section 8.2</u> in an aggregate amount in excess of \$500,000.

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8.5. <u>Rights Not Affected by Knowledge</u>. The right to indemnification, payment of Losses or other remedy based on the representations, warranties, covenants and agreements of the Parties contained herein will not be affected by any investigation conducted with respect to, or any knowledge acquired (or capable of being acquired) by the Party seeking indemnification, at any time, whether before or after the Closing Date, with respect to the accuracy or inaccuracy of, or compliance with, any such representation, warranty, covenant or agreement.

#### 8.6. Parent RSU Consideration.

- (a) If Buyer has a right to indemnification for Losses under this Section 8, Buyer's sole and exclusive recourse with respect thereto shall be limited to a right of Buyer to refrain from paying to Seller all or any portion of the Parent RSU Consideration that has not been previously paid by Buyer to Seller (it being understood that, notwithstanding anything to the contrary contained herein Buyer shall have no right to recover any portion of the Purchase Price once it has been paid to Seller).
- (b) In the event that Buyer exercises its right to satisfy any amount to which it is entitled hereunder from Seller by refraining from paying all or a portion of the Parent RSU Consideration to be issued to Seller, then Seller shall, automatically and without any further action required by Buyer, Parent or Seller, be deemed to have forfeited the right to receive the applicable portion of the Parent RSU Consideration. Any such forfeiture shall first reduce the right to receive the First Parent RSU Consideration and thereafter reduce the right to receive Second Parent RSU Consideration. For the purposes of withholding any Parent RSU Consideration pursuant to this Section 8.6, the Parent RSUs shall be valued, as of the date on which the applicable claim was incurred, at the volume weighted average price of one share of Parent Common Stock traded on the primary national securities exchange or marketplace (including the over-the-counter markets) on which the Parent Common Stock is then traded for a 20 consecutive trading day period.
- (c) In the event any indemnification claim remains unresolved at the time any Parent RSU Consideration is otherwise due and payable to Seller, Buyer may refrain from paying to Seller such portion of the Parent RSU Consideration as is necessary to satisfy such claim until the resolution of such indemnification claim.

### Taxes.

9.1. <u>Transfer Taxes</u>. Seller and Buyer each shall be responsible for 50% of any and all sales, use, stamp, documentary, filing, recording, transfer, real estate transfer, stock transfer, gross receipts, registration, duty, securities transactions or similar fees or taxes or governmental charges (together with any interest or penalty, addition to tax or additional amount imposed) as levied by the IRS or any other Governmental Entity in connection with the transactions contemplated by this Agreement (collectively, "**Transfer Taxes**"), regardless of the Person liable for such Transfer Taxes under applicable Law. Buyer and Seller shall cooperate and timely file or cause to be filed all necessary documents (including all tax returns) with respect to Transfer Taxes.

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9.2. <u>Proration.</u> Seller shall bear all property and ad valorem tax liability with respect to the Purchased Assets if the lien or assessment date arises prior to the Closing Date irrespective of the reporting and payment dates of such taxes. All other real property taxes, personal property taxes, or ad valorem obligations and similar recurring taxes and fees on the Purchased Assets for taxable periods beginning before, and ending after, the Closing Date, shall be prorated between Buyer and Seller as of the Closing Date.

#### Miscellaneous.

- 10.1. Expenses. At the Closing, Buyer shall pay the reasonable fees and expenses of Seller's legal counsel incurred in connection with the preparation, negotiation and carrying out of the Binding Letter of Intent, this Agreement, and the Seller Plan of Dissolution, in an amount not to exceed, in the aggregate, \$75,000. Except as otherwise provided herein, the Parties shall each pay their own expenses incident to the preparation, negotiation, and carrying out of the Binding Letter of Intent, this Agreement, and the Seller Plan of Dissolution.
- 10.2. Notices. All notices and other communications given or made pursuant hereto shall be in writing and shall be deemed to have been duly given or made if and when delivered personally or by overnight courier to the Parties at the following addresses or sent by electronic transmission, with confirmation received, to the telecopy numbers specified below (or at such other address or telecopy number for a Party as shall be specified by like notice):

#### To Buyer:

TheMaven, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101 Attention: Legal Department Email: legal@maven.io

With a copy to (which shall not constitute notice):

Hand Baldachin & Associates LLP 8 West 40<sup>th</sup> Street, 12<sup>th</sup> Floor New York, NY 10018 Attention: Alan G. Baldachin, Esq. E-Mail: abaldachin@hballp.com

To Seller:

Petametrics Inc. 881 Sneath Lane, #210 San Bruno, CA 94066 Attention: Jon Shalowitz E-Mail: jon@liftigniter.com

With a copy to (which shall not constitute notice):

4844-6704-8373.v10

Pillsbury Winthrop Shaw Pittman LLP Four Embarcadero Center, 22nd Floor San Francisco, CA 94111-5998

Attn: Justin Hovey Tel.: (415) 983-6117 Fax: (415) 983-1200

Email: justin.hovey@pillsburylaw.com

Any such notice shall, when sent in accordance with the preceding sentence, be deemed to have been given and received on the earliest of (a) the day delivered to such address, (b) the day sent by facsimile transmission, (c) the fifth Business Day following the date deposited with the United States Postal Service, or (d) 24 hours after shipment by such courier service.

- 10.3. <u>Assignment</u>. Neither this Agreement nor any rights or obligations under it are assignable except that Buyer may assign its rights hereunder.
- 10.4. Third Party Beneficiaries. Other than as provided in Section 8 (with respect to the Indemnified Parties) and Section 10.13 (with respect to the Persons referred to therein), this Agreement shall be binding upon and inure solely to the benefit of the Parties and their permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other Person any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.
- 10.5. Governing Law: Venue: Waiver of Jury Trial. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Delaware applicable to contracts executed in and to be performed in that State. Each of the Parties hereby irrevocably and unconditionally consents to submit to the exclusive jurisdiction of the courts of the State of Delaware and of the United States, in each case located in New Castle County, for any litigation arising out of or relating to this Agreement (and agrees not to commence any litigation relating thereto except in such courts), and further agrees that service of any process, summons, notice or document by U.S. registered mail to its respective address set forth in this Agreement shall be effective service of process for any litigation brought against it in any such court. Each of the Parties hereby irrevocably and unconditionally waives any objection to the laying of venue of any litigation arising out of this Agreement in the courts of the State of Delaware or the United States, in each case located in New Castle County, and hereby further irrevocably and unconditionally waives and agrees not to plead or claim in any such court that any such litigation brought in any such court has been brought in an inconvenient forum. The Parties hereby further irrevocably waive any right to a jury trial in any action arising out of or in connection with this Agreement.
- 10.6. <u>Amendments: Waivers.</u> This Agreement may not be amended or modified except by an instrument in writing signed on behalf of Buyer and Seller. Any waiver to this Agreement shall be valid only if set forth in an instrument in writing signed by the Party to be bound thereby. Any waiver of any term or condition shall not be construed as a waiver of any subsequent breach or a subsequent waiver of the same term or condition, or a waiver of any other term or condition of this Agreement. The failure of any Party to assert any of its rights hereunder shall not constitute a waiver of any such rights.

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- 10.7. Severability. If any term or other provision of this Agreement is invalid, illegal or incapable of being enforced by any law or public policy, all other terms and provisions of this Agreement shall nevertheless remain in full force and effect so long as the economic or legal substance of the transactions contemplated by this Agreement is not affected in any manner materially adverse to any Party. Upon such determination that any term or other provision is invalid, illegal or incapable of being enforced, the Parties shall negotiate in good faith to modify this Agreement so as to effect the original intent of the Parties as closely as possible in an acceptable manner in order that the transactions contemplated by this Agreement are consummated as originally contemplated to the greatest extent possible.
- 10.8. Further Assurances. Each Party agrees to cooperate fully with the other Party and to execute such further instruments, documents and agreements and to give such further written assurances as may be reasonably requested by the other Party to evidence and reflect the transactions described herein and contemplated hereby and to carry into effect the intents and purposes of this Agreement.
- 10.9. Specific Performance. Each Party acknowledges and agrees that the breach of this Agreement would cause irreparable damage to the other Party and that such other Party will not have an adequate remedy at law. Therefore, the obligations of each Party under this Agreement, including each Party's obligation to consummate the transactions contemplated hereby, shall be enforceable by a decree of specific performance issued by any court of competent jurisdiction, and appropriate injunctive relief may be applied for and granted in connection therewith. Such remedies shall, however, be cumulative and not exclusive and shall be in addition to any other remedies which any Party may have under this Agreement or otherwise.
- 10.10. Entire Agreement. This Agreement, including the Exhibits and Schedules attached hereto, sets forth the entire understandings of the Parties with respect to the subject matter hereof, and it incorporates and merges any and all previous communications, understandings, oral or written as to the subject matter hereof (including, without limitation, the Binding Letter of Intent).
- 10.11. <u>Legal Counsel</u>; <u>Mutual Drafting</u>. Each Party recognizes that this is a legally binding contract and acknowledges and agrees that such Party has had the opportunity to consult with legal counsel of such Party's choice. Each Party has cooperated in the drafting, negotiation and preparation of this Agreement. Hence, in any construction to be made of this Agreement, the same shall not be construed against any Party on the basis of that Party being the drafter of such language. Each Party agrees and acknowledges that such Party has read and understands this Agreement, is entering into it freely and voluntarily, and has been advised to seek counsel prior to entering into this Agreement and has had ample opportunity to do so.
- 10.12. Non-Reliance. Buyer has not relied and is not relying on and hereby expressly disclaims reliance on any statement (including an omission), representation or warranty, oral or written, express or implied, made by Seller or any of its Affiliates or representatives, except as expressly set forth in this Agreement. Buyer hereby acknowledges that it is acquiring the Purchased Assets on an "as is" and "where is" basis, except as otherwise expressly and specifically set forth in Section 3.

- 10.13. Non-Recourse. This Agreement may only be enforced against, and any action or claim based upon, arising out of or related to this Agreement may only be brought against, the Parties and only in accordance with the terms of this Agreement. No past, present or future direct or indirect equityholder, representative or Affiliate of any Party will have any liability (whether in contract, tort, equity or otherwise) for any of the representations, warranties or covenants set forth in this Agreement or for any actions or claims based upon, arising out of or related to a breach of a representation or warranty set forth in this Agreement (and each such Person is an intended third-party beneficiary of this Section 10.13).
- 10.14. <u>Counterparts</u>. This Agreement may be executed and delivered (including by facsimile or email) in one or more counterparts, and by the different parties in separate counterparts, each of which when executed shall be deemed to be an original, but all of which taken together shall constitute one and the same agreement.
- 10.15. Guarantee. Parent absolutely, unconditionally and irrevocably guarantees to Seller, as the primary obligor and not merely as surety, the due and punctual observance, payment, performance and discharge of the obligations of Buyer pursuant to this Agreement (the "Obligations"). If Buyer fails to pay or perform the Obligations when due, then all of Parent's liabilities to Seller hereunder in respect of such Obligations shall, at Seller's option, become immediately due and payable and Seller may at any time and from time to time take any and all actions available hereunder or under applicable law to enforce and collect the Obligations from Parent. In furtherance of the foregoing, Parent acknowledges that Seller may, in its sole discretion, bring and prosecute a separate action or actions against Parent for the full amount of the Obligations, regardless of whether any action is brought against the Company. To the fullest extent permitted by law, Parent hereby expressly and unconditionally waives any and all rights or defenses arising by reason of any law, promptness, diligence, notice of the acceptance of this guarantee and of the Obligation, presentment, demand for payment, notice of non-performance, default, dishonor and protest, notice of the Obligation incurred and all other notices of any kind. Parent acknowledges that it will receive substantial direct and indirect benefits from the transactions contemplated by this Agreement and that the waivers set forth in this Section 10.15 are knowingly made in contemplation of such benefits.

[Signature Page Follows]

IN WITNESS WHEREOF, the Parties have executed this Asset Purchase Agreement as of the date first set forth above.

	A
By:	1
	Name: Robert Scott Title: Executive Vice President
PAI	RENT:
THI	EMAVEN, INC.
By:	Name: Robert Scott Title: Executive Vice President
<u>SEI</u>	LLER:
PET	AMETRICS INC.
D	
DV:	
By:	Name: Title:

IN WITNESS WHEREOF, the Parties have executed this Asset Purchase Agreement as of the date first set forth above.

BUYER:			
MAVEN COALI	TION, I	NC.	
By: Name:			
Title:			
PARENT:			
THEMAVEN, IN	IC.		
By: Name:			
Name: Title:			
SELLER:			
PETAMETRICS	INC.		
By:	ewity 14DC —		
Name: Jon SI Title: CEO	ialowitz		

#### SEPARATION AGREEMENT

This Separation Agreement (this "Agreement") is hereby made and entered into between **TheMaven**, **Inc.**, a Delaware corporation ("**TheMaven**" or "**Employer**"), and **JAMES C. HECKMAN**, **JR.** ("**Employee**") to be effective as set forth in Section 9 below. Employer and Employee may be referred to herein as a "**Party**" and, together, the "**Parties**."

WHEREAS, Employee was employed by Employer pursuant to an Employment Agreement dated November 4, 2016 with Employer (the "*Employment Agreement*," a copy of which is attached to this Agreement) (capitalized terms used but not defined in this Agreement have the meanings ascribed thereto in the Employment Agreement);

WHEREAS, Employee holds the positions of Chief Executive Officer of TheMaven and a member of the TheMaven Board;

WHEREAS, the Parties have mutually agreed that the date of the Employee's termination of Employee's employment will be August 26, 2020 (the "Separation Date");

WHEREAS, the Parties wish to enter into this Agreement and the Release attached hereto as <a href="Exhibit A">Exhibit A</a> (the "Release") to set forth the terms and conditions of the Parties' obligations following the Separation Date;

WHEREAS, Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release is a condition to receipt of certain severance payments and benefits under this Agreement.

NOW THEREFORE, in consideration of the mutual covenants and mutual benefits contained herein, Employee and Employer agree as follows:

## 1. Separation Date.

- a. Employee's last day of employment with Employer will be the Separation Date. Employee will be paid, at his regular rate of pay, through the Separation Date.
- b. As of the Separation Date, except as set forth herein or otherwise in accordance with the terms of the Consulting Agreement, Employee is not to hold himself out as an officer, employee, agent, or authorized representative, negotiate or enter into any agreements on behalf of, Employer or any of its Affiliates (as defined below), or otherwise attempt to bind Employer or any of its Affiliates, unless, in each case, consented to in writing to do so by the Chief Executive Officer of Employer.
- c. Employee agrees that immediately upon the Separation Date and without any further action or notice on his part, Employee will be considered to have resigned from: (i) any and all positions as an officer or similar of Employer and any of its subsidiaries or Affiliates; and (ii) Employee's position as a director of TheMaven and each of its Affiliates.
- d. For purposes hereof, the term "Affiliate" shall mean any corporation, association, partnership, limited liability company, or other legal entity or organization that

directly, or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with Employer. As used in this definition, the term "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of any such legal entity, whether through ownership of voting securities, by contract, or otherwise.

## 2. <u>One-Year Advisor Arrangement.</u>

- a. Conditioned upon Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release, Employee shall be given the opportunity to provide consulting services to Employer as an independent contractor for a period of twelve (12) months beginning on the Separation Date (the "One-Year Advisor Arrangement") pursuant to a separate, written Consulting Agreement (the "Consulting Agreement").
- b. For all Services rendered by Employee pursuant to the One-Year Advisor Arrangement, Employee shall receive a consulting fee of \$29,166.66 per month (the "Fee"), in accordance with the terms of the Consulting Agreement. The Fee shall be paid to Employee by TheMaven on a monthly basis and shall be subject to increase as described in the Consulting Agreement. TheMaven may terminate the One-Year Advisor Arrangement without Cause (as that term is defined in the Consulting Agreement) upon at least thirty (30) days prior written notice to Employee, provided that in such instance TheMaven shall pay Employee a lump sum payment equal to the unpaid Fees for each month remaining in the term of the One-Year Advisor Arrangement, provided, however, that Employee must sign a separate release of claims in a form acceptable to Employer in order to be paid such lump sum payment in accordance with the terms of the Consulting Agreement.
- 3. <u>Other Severance Benefits</u>. Conditioned upon Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release:
- a. If, as of August 1, 2020, Employee is a participant in Employer's group health insurance plan, then, for the next 12 months, Employer will pay an amount equal to 100% of the premium cost of COBRA group health insurance coverage, comprised of Employee's health, dental and vision benefits. This amount will be less all withholdings and other deductions required by law (and reported to taxing authorities on a Form W-2). If Employee becomes eligible for group health insurance coverage in connection with new employment during this period, regardless of how the new coverage compares with the coverage under Employer's group health plans, Employer's obligation to make a payment equal to Employee's COBRA premiums under this Paragraph shall immediately terminate (and Employee shall promptly notify Employer of such eligibility).
- b. Employee acknowledges and agrees that Consulting Agreement and the benefits set forth under this Section 3 shall constitute all of the severance benefits that Employee shall be entitled to under the Employment Agreement or otherwise, and Employee will not be eligible for, nor shall Employee have a right to receive, any other severance benefits or other benefits of any kind.

### 4. <u>Post-Separation Obligations</u>.

- a. Employee further reaffirms and agrees to comply with any and all covenants and agreements regarding non-competition, non-solicitation, confidential information, intellectual property and assignment of inventions, return of company property to which Employee's employment was subject, including without limitation the provisions in Section 1.4 of the Employment Agreement, including all subsections thereof. Employee agrees and acknowledges that for purposes of Section 1.4 in the Employment Agreement the restrictive covenants shall last until the date that is twenty-four (24) months from the Separation Date.
- b. Employee agrees that for a period of five (5) years after the Separation Date, Employee shall not: (i) disparage Employer, any of Employer's affiliates (including any present, future or former agent, attorney, employee, officer or director of Employer or any of Employer's affiliates) or any of Employer's investors, channel partners, partners or licensors, including, for the avoidance of doubt, Authentic Brands Group and Meredith Corporation; (ii) impugn in any manner the name or reputation of Employer, any of Employer's affiliates (including any present, future or former agent, attorney, employee, officer or director of Employer or any of Employer's affiliates) or any of Employer's investors, channel partners, partners or licensors, including, for the avoidance of doubt, Authentic Brands Group and Meredith Corporation; or (iii) speak or write anything disparaging or critical of the circumstances of the termination of Employee's employment with Employer.
- c. Employer agrees that for a period of five (5) years after the Separation Date, Employer shall not permit its senior executives to: (i) disparage Employee; (ii) impugn in any manner the name or reputation of Employee; or (iii) speak or write anything disparaging or critical of the circumstances of the termination of Employee's employment with Employer.
- d. Employee shall not disclose the terms of this Agreement, the Release or their existence to anyone except federal, state, or local taxing authorities, Employee's spouse, legal counsel and financial advisors, provided Employee instructs such persons that the information Employee has disclosed to them is confidential.
- e. Nothing in this Agreement shall prevent either party from making disclosures that are otherwise prohibited by this Agreement in response to any lawful court order or subpoena, or in connection with an investigation by a governmental or law enforcement agency, or to respond to public allegations of misconduct or disparagement by a third party.
- f. To the extent consistent with law, this Agreement and the Release may be used as evidence only in a subsequent proceeding in which a Party alleges a breach of this Agreement or the Release, or in which Employer is relying upon this Agreement or the Release in support of an affirmative defense. This Agreement and the Release shall not be filed with a court or used for any other purpose, and in such event the party filing or transmitting it shall take all steps necessary to maintain its confidentiality, including by filing it under seal.

- 5. <u>Governing Law.</u> This Agreement shall be governed by and construed in accordance with the laws of the State of Washington without regard to its conflict of laws principles to the extent that such principles would require the application of laws other than the laws of the State of Washington.
- 6. <u>Employee Acknowledgement</u>. Employee acknowledges that he has read this Agreement, that he has been advised (by this Agreement) to consult with an attorney before he signs this Agreement, and that he understands all of its terms and signs it voluntarily and with full knowledge of its significance and the consequences thereof.
- 7. <u>Severability</u>. The invalidity of any one or more of the words, phrases, sentences, clauses or Sections contained in this Agreement shall not affect the enforceability of the remaining portions of this Agreement or any part thereof.
- 8. <u>Contingent Severance Benefits</u>. Employer's continuing obligations under this Agreement are contingent upon Employee's compliance with all terms and conditions provided for in this Agreement and the Release. In the event that Employee breaches any of his obligations under this Agreement or the Release, Employee agrees that Employer may cease making any payments due under this Agreement, and recover all payments already made under this Agreement, in addition to all other available legal remedies.
- 9. <u>Effective Date</u>. Conditioned on all Parties executing it, this Agreement shall be considered effective as of the Effective Date, as defined in paragraph 10(b) of the Release.
- 10. <u>Entire Agreement</u>. Prior to the Separation Date, the Employment Agreement shall remain in full force and effect, except where the Employment Agreement and this Agreement conflict, in which case this Agreement shall control. As of the Separation Date, this Agreement, including the Release attached hereto and the other documents referenced herein, and the surviving provisions of the Employment Agreement shall constitute the entire agreement between the Parties with respect to Employee's former employment with Employer and the Parties' relationship and obligations to each other.
- 11. <u>Assignment; Third Party Beneficiaries</u>. This Agreement and all rights of Employee under this Agreement shall inure to the benefit of and be enforceable by Employee's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees. This Agreement shall be for the benefit of and binding upon the parties hereto and their respective heirs, personal representatives, legal representatives, successors and, where applicable, assigns.

[Signatures on following page]

**IN WITNESS WHEREOF**, this Agreement has been executed by the Parties as of the dates set forth below.

## **EMPLOYER:**

THEMAVEN, INC.

Rob Scott

By: Rob Scott

Name:

Title: General Counsel

Date: 8/26/2020

**EMPLOYEE:** 

Docusigned by:

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JAMES C. HECKMAN, JR.

Date: 8/26/2020

[Signature Page to Separation Agreement]

#### **EXHIBIT A**

#### RELEASE

This Release (the "Release") is hereby made and entered into between TheMaven, Inc. ("Employer") and James C. Heckman, Jr. ("Employee") to be effective as set forth in Section 10(b) below. Employee's execution of this Release is a condition to his engagement in the Consulting Agreement and other benefits pursuant to Section 2 and Section 3 of the Separation Agreement between Employer and Employee effective as of August 26, 2020 (the "Agreement"), to which this Release is attached as Exhibit A. Any terms not defined herein shall have the meaning set forth in the Agreement.

#### 1. Employee Release.

- Employee, for himself and his family, heirs, executors, administrators, legal representatives, and their respective successors and assigns, in exchange for the consideration to be provided pursuant to Sections 2-3 of the Agreement hereby gives up, releases, and discharges Employer, TheMaven, Inc. and each of their subsidiaries, Affiliates, successors and assigns, and their current and former directors, managers, officers, employees, shareholders and agents in such capacities (each a "Released Party" and, collectively with Employer and TheMaven, Inc., the "Released Parties") from any and all rights and claims that Employee may have against the Released Parties as of the date Employee signs this Release arising from or in connection with Employee's employment or termination of employment with Employer, including without limitation any and all rights and claims to or for attorneys' fees, whether or not Employee presently is aware of such rights or claims or suspects them to exist. These rights and claims include, but are not limited to, any and all rights and claims which Employee may have under, or arising out of, the Age Discrimination in Employment Act of 1967, as amended (the "ADEA"); the Americans with Disabilities Act of 1990, as amended; the Family and Medical Leave Act; Title VII of the Civil Rights Act of 1964, as amended; and any other federal, state, or local constitution, statute, ordinance, executive order, or common law.
- b. Employee specifically releases the Released Parties from all claims Employee might have under the ADEA and acknowledges that all conditions established by the Older Workers Benefit Protection Act for a voluntary release of claims have been met.
- c. Notwithstanding anything in Paragraph 1(a) above to the contrary, this Release shall not apply to: (i) any actions to enforce rights to receive any payments or benefits which may be due to Employee pursuant to the Agreement or under any of Employer's employee benefit plans; (ii) any rights or claims that may arise as a result of events occurring after the date this Release is signed by Employee; (iii) any indemnification rights Employee may have as a current or former officer or director of Employer or its Affiliates; (iv) any claims for benefits under any directors' or officers' liability policy maintained by Employer or its Affiliates in accordance with the terms of such policy; (v) any claims that cannot be waived as a matter of law; (vi) any claims Employee may have to government-sponsored and administered benefits such as unemployment insurance, workers' compensation insurance (excluding claims for retaliation under workers' compensation laws), state disability insurance, and paid family leave benefits; and (viii) any benefits that vested on or prior to the Separation Date pursuant to a

written benefit plan sponsored by Employer and governed by the federal law known as "ERISA."

- d. This Release shall be effective as a bar to each and every claim Employee might otherwise have asserted against any Released Party on or before the date of this Release. In the event Employee hereafter discovers facts in addition to or different from those which Employee now knows or believes to exist with respect to the subject matter of this Release and which, if known or suspected at the time of executing this Release, may have materially affected this Release, Employee expressly waives any right to assert after the execution of this Agreement that any such claim has, through ignorance or oversight, been omitted from the scope of this Release.
- Nothing in this Release prohibits or prevents Employee from filing a charge with or participating, testifying, or assisting in any investigation, hearing, or other proceeding before the U.S. Equal Employment Opportunity Commission, the National Labor Relations Board or a similar agency enforcing federal, state or local anti-discrimination laws (except that Employee acknowledges that he may not recover any monetary benefits or personal relief in connection therewith). Additionally, nothing in this Release prevents Employee from: (i) reporting possible violations of federal law or regulations, including any possible securities laws violations, to any governmental agency or entity, including but not limited to the U.S. Department of Justice, the U.S. Securities and Exchange Commission, the U.S. Congress, or any agency Inspector General; (ii) making any other disclosures that are protected under the whistleblower provisions of federal law or regulations; or (iii) otherwise fully participating in any federal whistleblower programs, including but not limited to any such programs managed by the U.S. Securities and Exchange Commission and/or the Occupational Safety and Health Administration. Moreover, nothing in this Release prohibits or prevents Employee from receiving individual monetary awards or other individual relief by virtue of participating in such federal whistleblower programs.
- 2. <u>Employer Limited Release</u>. In exchange for Employee's promises and obligations as set forth in this Agreement, as well as other good and valuable consideration, the receipt of which is hereby acknowledged, the Employer irrevocably and unconditionally, fully and forever waives, releases and discharges Employee from any and all from any and all rights and claims that Employer may have against the Employee as of the date Employer signed this Release, including, without limitation, any claims under any federal, state, local, or foreign law, that the Employer may have relating related to Employee's employment with the Employer and arising out of factors or circumstances actually known to senior executives of Employer other than Employee; provided, however, that this limited release shall not apply to any intentional misconduct, fraud, criminal actions, theft, conversion or other acts of bad faith that occurred on or before the date Employer signs this Release. Nothing contained herein shall prohibit Employer from bringing a claim to enforce the terms of this Release.
- 3. <u>Employee Representations and Covenant Not to Sue</u>. Employee represents that he has not filed against the Released Parties any complaints, charges, or lawsuits arising out of his employment, termination of employment, or any other matter arising on or prior to the date Employee signed this Release, and covenants and agrees that he will never individually or with any person or entity file, or commence the filing of, any charge, lawsuit, complaint, or

proceeding with any governmental agency, or against the Released Parties with respect to any of the matters released by Employee pursuant to Paragraph 1(a) hereof (a "Proceeding"). If, notwithstanding the express terms of this Release to the contrary, Employee commences, continues, joins in, or in any other manner attempts to assert any claim released herein against any Released Party, then, to the fullest extent permitted by law, Employee shall reimburse the Released Parties for all reasonable attorneys' fees incurred by the Released Parties in defending against such a claim; provided that the right to attorneys' fees is without prejudice to the Released Parties' other rights hereunder.

- 4. <u>Employee Acknowledgements</u>. Employee further acknowledges that he (a) has received payment in full for all services rendered in conjunction with Employee's employment by Employer and that no other compensation is owed to Employee except as provided in the Agreement; (b) Employee has not been denied any request for leave to which he believes he was legally entitled, and Employee was not otherwise deprived of any of his rights under the Family and Medical Leave Act or any similar state or local statute; and (c) Employee has not assigned or transferred, or purported to assign or transfer, to any person, entity, or individual whatsoever, any of the claims released in the foregoing general release and waiver.
- 5. <u>Return of Employer Property</u>. Employee agrees that that he will return any unreturned Employer Property promptly upon Employer's request.
- 6. <u>Separation Agreement</u>. This Release incorporates by reference, as if set forth fully herein, all terms and conditions of the Agreement. Employee acknowledges that this Release is not intended to otherwise change, alter or amend any of the terms and conditions of the Agreement, which Agreement remains in full force and effect.
- 7. <u>No Admission of Liability</u>. Neither the existence of this Release nor any of its terms or conditions shall be construed by either Party, at any time, as an admission of liability or wrongdoing by any Released Party.
- 8. <u>Severability</u>. If any provision of this Agreement, or any part thereof, is determined to be invalid or unenforceable by a court having jurisdiction in the matter, all of the remaining provisions and parts of this Agreement shall remain fully enforceable; except that, if the provisions in Paragraph 1 concerning releases are held to be invalid, illegal, or unenforceable, then Employee will be required to enter into a new Release with an enforceable release, unless otherwise agreed to in writing by all parties.
- 9. <u>Consideration</u>. Employee acknowledges that the execution of this Release is in further consideration of the payments due to Employee under the Agreement, which includes benefits to which Employee acknowledges he would not be entitled if he did not sign this Release.

## 10. Knowing and Voluntary Agreement.

a. Employee acknowledges that Employee: (i) has carefully read this Agreement in its entirety; (ii) has the opportunity to consider the terms of this Agreement and Addendum for at least 21 days; (iii) is hereby advised by Employer in writing to consult with an attorney of Employee's choice in connection with this Agreement; (iv) fully understands the

significance of all the terms and conditions of this Agreement; and (v) is signing this Agreement voluntarily and of Employee's own free will and agree to abide by all the terms and conditions contained herein.

b. After signing this Release, Employee shall have seven (7) days ("Revocation Period") to revoke the release of claims under the Age Discrimination in Employment Act by indicating Employee's desire to do so in writing to Robert Scott, by no later than the last day of the Revocation Period. Employee's right to receive the consideration to be provided pursuant to Sections 2-3 of the Agreement shall not become effective until the day following the last day of the Revocation Period, only if Employee has not sent a Revocation Notice prior to the end of the Revocation Period ("Effective Date"). In the event that Employee revokes this Release during the Revocation Period, this Release and the Agreement shall automatically be null and void.

#### 11. <u>Miscellaneous</u>.

- a. This Release may not be amended, modified or discharged except by a writing duly executed by all parties. This Release may not be amended, modified or discharged by e-mail.
- b. This Release shall be governed by and construed in accordance with the laws of the State of Washington without regard to its conflict of laws principles to the extent that such principles would require the application of laws other than the laws of the State of Washington.
- c. The waiver by either Party of the breach of any provision of this Release by the other Party shall not operate or be construed as a waiver of any subsequent breach by such other Party.
- d. This Release may be executed in several counterparts, each of which shall be deemed an original.
- e. The Parties shall bear their own respective costs and fees, including attorneys' fees, in connection with the negotiation and execution of this Release.
- f. The terms and conditions of this Release shall be binding and shall inure to the benefit of the Parties' respective heirs, executors, administrators, representatives, successors and assigns.

[Signatures on following page]

## **EMPLOYER:**

THEMAVEN, INC.

Pob Scott

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By:

Rob Scott

Name:

General Counsel

Title:

Date:

August 26, 2020

## **EMPLOYEE:**

DocuSigned by:

JAMES C. HECKMAN, JR.

Date: August 26, 2020

## THEMAVEN, INC. 2016 STOCK INCENTIVE PLAN

#### STOCK OPTION AWARD AGREEMENT

This Stock Option Award Agreement ("<u>Agreement</u>") is made and entered into by and between THEMAVEN, INC., a Delaware corporation (the "<u>Company</u>") and \_\_\_\_\_\_ ("<u>Participant</u>"). This Agreement is entered into with reference to the 2016 Stock Incentive Plan of the Company (the "<u>Plan</u>"). All capitalized terms not defined in this Agreement have the meaning set forth in the Plan, the terms of which are incorporated herein.

1. <u>Grant</u>. Subject to the Plan, the Company grants to the Participant an option ("<u>Option</u>") to purchase shares of the common stock of the Company as follows:

Participant:

**Plan:** A copy of the Plan is attached hereto as <u>Exhibit 1</u>.

**Grant Date:** 

**Vesting Start Date:** 

Shares Common Stock

**Shares Subject to Option:** 

Exercise Price: Type of Option:

**Option Expiration Date:** 

(subject to early termination in accordance with Plan)

Vesting Period: Vesting Schedule:

THE GRANT OF THE OPTION IS MADE IN CONSIDERATION OF THE SERVICES TO BE RENDERED BY THE PARTICIPANT TO THE COMPANY AND IS SUBJECT TO THE TERMS AND CONDITIONS OF THE PLAN. THE OPTION MAY BE EXERCISED ONLY FOR WHOLE SHARES.

#### 2. Option Provisions.

2.1 <u>Termination</u>. (a) Except as follows below, upon the termination of the continuous Service of the Participant with the Company and all Subsidiaries for any reason other than death, Disability, or Retirement, or if Participant's Service is to a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues to provide Service to the Company or another Subsidiary), then (a) all vesting of the Option shall immediately cease and (b) any and all Options then held by the Participant will, to the extent vested as of such termination of Service, remain exercisable in full for a period of one (1) month after such termination of Service (but in no event after the expiration date of any such Option), unless the termination is for Cause. If termination of continuous Service is for Cause, all Options shall immediately terminate as further provided in the Plan. If the termination of continuous Service is due to Disability or Retirement, then the Option shall be exercisable as provided in the Plan.

## 2.2 Certain Definitions.

"Cause" (i) shall have the meaning, if any, ascribed such term in the employment or other agreement pursuant to which Participant provides Service to the Company contains a definition or (ii) otherwise, the meaning set forth in the Plan.

"Consultant" means a person, excluding Employees and Outside Directors, who performs bona fide services for the Company, a Parent or a Subsidiary as a consultant or advisor and who qualifies as a consultant or advisor under Rule 701(c)(1) of the Securities Act or under Instruction A.1.(a)(1) of Form S-8 under the Securities Act.

"Employee" means any individual who is a common law employee of the Company, a Parent or a Subsidiary.

"Outside Director" means a member of the Board of Directors who is not an Employee.

"Service" means service as an Employee, Outside Director or Consultant.

- 2.3 Exercise. To exercise the Option, the Participant (or person then entitled to exercise the Option under the Plan) must deliver to the Company an executed stock option exercise agreement in such form as is approved by the Committee from time to time ("Exercise Agreement"), which shall set forth, inter alia: (a) the Participant's election to exercise the Option; (b) the number of shares of Common Stock being purchased; (c) any restrictions imposed on the shares of Common Stock being purchased; and (d) such representations, warranties, and agreements regarding the Participant's investment intent and access to information as may be required by the Company to comply with applicable securities laws.
- 2.4 <u>Payment of Exercise Price</u>. The Exercise Price of the Option shall be payable in full in cash, or its equivalent at the time of exercise in the manner then designated by the Committee, unless otherwise agreed by the Committee.
- 2.5 <u>Vesting</u>. All Options not vested will be terminated and forfeited upon the Participant's termination of Service. Any and all Options that have not vested as provided in <u>Section 1</u> of this Agreement shall terminate immediately upon the termination, for any reason whatsoever, of the Service of the Participant with the Company and all Subsidiaries, or if Participant is in the Service of a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues in the Service of the Company or another Subsidiary).

#### 3. Taxation.

3.1 <u>Tax Liability and Withholding</u>. Notwithstanding any action the Company takes with respect to any or all income tax, social insurance, payroll tax, or other tax-related withholding ("<u>TaxRelated Items</u>"), the ultimate liability for all Tax-Related Items is and remains the Participant's sole responsibility. The Company makes no representation or undertakings regarding the treatment of any Tax-Related Items in connection with the grant, vesting, or exercise of the Option or the subsequent sale of any shares of Common Stock acquired on exercise and does not commit to structure the Option to reduce or eliminate the Participant's liability for Tax-Related Items.

- 3.2 <u>Disqualifying Disposition</u>. If the Option is an ISO and the Participant disposes of the shares of Common Stock prior to the expiration of either two (2) years from the Grant Date or one (1) year from the date the shares are transferred to the Participant pursuant to the exercise of the Option, the Participant shall notify the Company in writing within thirty (30) days after such disposition of the date and terms of such disposition. The Participant also agrees to provide the Company with any information concerning any such dispositions as the Company requires for tax purposes.
- 4. <u>Compliance with Law.</u> The exercise of the Option and the issuance and transfer of the shares of Common Stock shall be subject to compliance by the Company and the Participant with any and all applicable requirements of federal and state securities laws and with all applicable requirements of any stock exchange on which the Company's shares of Common Stock may be listed. No shares of Common Stock shall be issued pursuant to this Option unless and until any then-applicable requirements of state or federal laws and regulatory agencies have been fully complied with to the satisfaction of the Company and its counsel. The Participant understands that the Company is under no obligation to register the shares with the Securities and Exchange Commission, any state securities commission, or any stock exchange to effect such compliance.

## 5. General Terms.

- 5.1 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. Counterpart signature pages to this Agreement transmitted by electronic means intended to preserve the original graphic and pictorial appearance of a document will have the same effect as physical delivery of the paper document bearing an original signature.
- 5.2 <u>Discretionary Nature of Plan</u>. The Plan is discretionary and may be amended, cancelled, or terminated by the Company at any time, in its discretion. The grant of the Option in this Agreement does not create any contractual right or other right to receive any Options or other Awards in the future. Future Awards, if any, will be at the sole discretion of the Company. Any amendment, modification, or termination of the Plan shall not constitute a change or impairment of the terms and conditions of the Participant's Service with the Company.
- 5.3 <u>Governing Law</u>. This Agreement will be construed and interpreted in accordance with the laws of the State of Delaware without regard to conflict of law principles.
- 5.4 <u>Interpretation</u>. Any dispute regarding the interpretation of this Agreement shall be submitted by the Participant or the Company to the Committee for review. The resolution of such dispute by the Committee shall be final and binding on the Participant and the Company.
- 5.5 No Right to Continued Employment; No Rights as Shareholder. Neither the Plan nor this Agreement shall confer upon the Participant any right to be retained in any position with the Company. Nothing in the Plan or this Agreement shall be construed to limit the discretion of the Company to terminate the Service of Participant at any time, with or without Cause. The Participant shall not have any rights as a shareholder with respect to any shares of Common Stock subject to the Option unless and until certificates representing the shares have been issued by the Company to the holder of such shares, or the shares have otherwise been recorded on the books of the Company or of a duly authorized transfer agent as owned by such holder.

- 5.6 <u>Options Subject to Plan</u>. In the event of a conflict between any term or provision contained herein and a term or provision of the Plan, the applicable terms and provisions of the Plan will govern and prevail.
- 5.7 <u>Severability</u>. The invalidity or unenforceability of any provision of the Plan or this Agreement shall not affect the validity or enforceability of any other provision of the Plan or this Agreement, and each provision of the Plan and this Agreement shall be severable and enforceable to the extent permitted by law.
- 5.8 <u>Successors and Assigns</u>. The Company may assign any of its rights under this Agreement. This Agreement will be binding upon and inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer set forth herein, this Agreement will be binding upon the Participant and the Participant's beneficiaries, executors, administrators and the person(s) to whom this Agreement may be transferred by will or the laws of descent or distribution.

[SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT]

Title: C Date:  PARTICIPANT  Name: Date:  PARTICIPANT ACKNOWLEDGES RECEIPT OF A COPY OF THE PLAN AND THIS AGREEMENT. PARTICIPANT HAS READ AND UNDERSTANDS THE TERMS AND PROVISIONS THEREOF, AND ACCEPTS THE OPTION SUBJECT TO ALL OF THE TERMS AND CONDITIONS OF THE PLAN AND THIS AGREEMENT. PARTICIPANT ACKNOWLEDGES THAT THERE MAY BE ADVERSE TAX CONSEQUENCES UPON EXERCISE OF THE OPTION OR DISPOSITION OF THE UNDERLYING SHARES AND THAT THE PARTICIPANT SHOULD CONSULT A TAX ADVISOR PRIOR TO SUCH EXERCISE OR DISPOSITION.  Attachments:	THEMAVEN, INC.	
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EXHIBIT 1 PLAN See attached.	Attachments:	
PLAN See attached.	Exhibit 1- Plan	
See attached.	EXH	IBIT 1
	PL	AN
5	See attached.	
		5

# THEMAVEN, INC. 2019 EQUITY INCENTIVE PLAN

# OPTION AGREEMENT (INCENTIVE STOCK OPTION OR NONSTATUTORY STOCK OPTION)

Pursuant to your Stock Option Grant Notice ("*Grant Notice*") and this Option Agreement, TheMaven, Inc. (the "*Company*") has granted you an option under its 2019 Equity Incentive Plan (the "*Plan*") to purchase the number of shares of the Company's Common Stock indicated in your Grant Notice at the exercise price indicated in your Grant Notice. Defined terms not explicitly defined in this Option Agreement but defined in the Plan have the same definitions as in the Plan.

The details of your option are as follows:

- 1. **V**ESTING. Subject to the limitations contained herein, your option will vest as provided in your Grant Notice. Unless otherwise specified in your Grant Notice, vesting will cease upon the termination of your Continuous Service.
- 2. **N**UMBER OF **S**HARES AND **E**XERCISE **P**RICE. The number of shares of Common Stock subject to your option and your exercise price per share are specified in your Grant Notice, and may be adjusted from time to time for Capitalization Adjustments.
- 3. EXERCISE RESTRICTION FOR NON-EXEMPT EMPLOYEES. In the event that you are an Employee eligible for overtime compensation under the Fair Labor Standards Act of 1938, as amended, you may not exercise your option until you have completed at least six (6) months of Continuous Service measured from the Date of Grant specified in your Grant Notice, notwithstanding any other provision of your option.
- 4. EXERCISE PRIOR TO VESTING ("EARLY EXERCISE"). If permitted in your Grant Notice (i.e., the "Exercise Schedule" indicates "Early Exercise Permitted") and subject to the provisions of your option, you may elect at any time that is both (i) during the period of your Continuous Service and (ii) during the term of your option, to exercise all or part of your option, including the unvested portion of your option; provided, however, that:
- (a) a partial exercise of your option will be deemed to cover first vested shares of Common Stock and then the earliest vesting installment of unvested shares of Common Stock;
- (b) any shares of Common Stock so purchased from installments that have not vested as of the date of exercise will be subject to the purchase option in favor of the Company as described in the Company's form of Early Exercise Stock Purchase Agreement; and
- (c) you must enter into the Company's form of Early Exercise Stock Purchase Agreement with a vesting schedule that will result in the same vesting as if no early exercise had occurred.

- 5. Incentive Stock Option Limitation. If your option is an Incentive Stock Option, then a special limit applies that considers vesting and the value of the underlying shares of Common Stock. Specifically, to the extent the aggregate Fair Market Value (determined at the time of grant) of the shares of Common Stock covered by your option, plus all other Incentive Stock Options you hold, that are exercisable for the first time by you during any calendar year (under all plans of the Company and its Affiliates) exceeds one hundred thousand dollars (\$100,000), your option(s) or portions thereof that exceed such limit (according to the order in which they were granted) will be treated as Nonstatutory Stock Options.
- 6. **M**ETHOD OF **P**AYMENT. Payment of the exercise price is due in full upon exercise of all or any part of your option. You may elect to make payment of the exercise price in cash or by check, or in any other manner permitted by your Grant Notice, which may include one or more of the following:
- (a) Provided that at the time of exercise the Common Stock is publicly traded and quoted regularly in *The Wall Street Journal*, pursuant to a program developed under Regulation T, as promulgated by the Federal Reserve Board, that prior to the issuance of Common Stock results in either the receipt of cash (or check) by the Company or the receipt of irrevocable instructions to pay the aggregate exercise price to the Company from the sales proceeds.
- (b) Provided that at the time of exercise the Common Stock is publicly traded and quoted regularly in *The Wall Street Journal*, by delivery to the Company (either by actual delivery or attestation) of already-owned shares of Common Stock that are owned free and clear of any liens, claims, encumbrances or security interests, and that are valued at Fair Market Value on the date of exercise. Notwithstanding the foregoing, you may not exercise your option by tender to the Company of Common Stock to the extent such tender would violate the provisions of any law, regulation or agreement restricting the redemption of the Company's stock.
  - (c) Pursuant to the following deferred payment alternative:
- (i) Not less than one hundred percent (100%) of the aggregate exercise price, plus accrued interest, shall be due four (4) years from date of exercise or, at the Company's election, upon termination of your Continuous Service.
- (ii) Interest will be compounded at least annually and will be charged at the minimum rate of interest necessary to avoid (1) the treatment as interest, under any applicable provisions of the Code, of any amounts other than amounts stated to be interest under the deferred payment arrangement and (2) the classification of your option as a liability for financial accounting purposes.
- (iii) In order to elect the deferred payment alternative, you must, as a part of your written notice of exercise, give notice of the election of this payment alternative and, in order to secure the payment of the deferred exercise price to the Company hereunder, if the Company so requests, you must tender to the Company a promissory note and a pledge agreement covering the purchased shares of Common Stock, both in form and substance satisfactory to the Company, or such other or additional documentation as the Company may request.
- (d) If your option is a Nonstatutory Stock Option, by reduction in the whole number of shares of Common Stock otherwise deliverable upon exercise of your option with a Fair Market Value less than or equal to the aggregate exercise price at the time of exercise.

- 7. Whole Shares. You may exercise your option only for whole shares of Common Stock.
- 8. Securities Law Compliance. Notwithstanding anything to the contrary contained herein, you may not exercise your option unless the shares of Common Stock issuable upon such exercise are then registered under the Securities Act or, if such shares of Common Stock are not registered, the Company has determined that such exercise and issuance would be exempt from the registration requirements of the Securities Act. The exercise of your option also must comply with other applicable laws and regulations governing your option, and you may not exercise your option if the Company determines that such exercise would not be in material compliance with such laws and regulations.
- 9. **Term.** You may not exercise your option before the commencement of its term or after its term expires. The term of your option commences on the Date of Grant and expires upon the earliest of the following:
  - (a) immediately upon the termination of your Continuous Service for Cause;
- (b) three (3) months after the termination of your Continuous Service for any reason other than Cause, Disability or death, provided that if during any part of such three (3)-month period you may not exercise your option solely because of the condition set forth in the preceding paragraph relating to "Securities Law Compliance," your option shall not expire until the earlier of the Expiration Date or until it shall have been exercisable for an aggregate period of three (3) months after the termination of your Continuous Service;
  - (c) twelve (12) months after the termination of your Continuous Service due to your Disability;
- (d) eighteen (18) months after your death if you die either during your Continuous Service or within three (3) months after your Continuous Service terminates for any reason other than Cause;
  - (e) the Expiration Date indicated in your Grant Notice; or
  - (f) the day before the tenth (10th) anniversary of the Date of Grant.

Notwithstanding the foregoing, if you die during the period provided in Section 9(b) or 9(c) above, the term of your option shall not expire until the earlier of eighteen (18) months after your death, the Expiration Date indicated in your Grant Notice, or the day before the tenth (10<sup>th</sup>) anniversary of the Date of Grant.

If your option is an Incentive Stock Option, note that to obtain the federal income tax advantages associated with an Incentive Stock Option, the Code requires that at all times beginning on the date of grant of your option and ending on the day three (3) months before the date of your option's exercise, you must be an employee of the Company or an Affiliate, except in the event of your death or Disability. The Company has provided for extended exercisability of your option under certain circumstances for your benefit, but cannot guarantee that your option will necessarily be treated as an Incentive Stock Option if you continue to provide services to the Company or an Affiliate as a Consultant or Director after your employment terminates or if you otherwise exercise your option more than three (3) months after the date your employment with the Company or an Affiliate terminates.

# 10. Exercise.

- (a) You may exercise the vested portion of your option (and the unvested portion of your option if your Grant Notice so permits) during its term by delivering a Notice of Exercise (in a form designated by the Company) together with the exercise price to the Secretary of the Company, or to such other person as the Company may designate, during regular business hours, together with such additional documents as the Company may then require.
- (b) By exercising your option you agree that, as a condition to any exercise of your option, the Company may require you to enter into an arrangement providing for the payment by you to the Company of any tax withholding obligation of the Company arising by reason of (1) the exercise of your option, (2) the lapse of any substantial risk of forfeiture to which the shares of Common Stock are subject at the time of exercise, or (3) the disposition of shares of Common Stock acquired upon such exercise.
- (c) If your option is an Incentive Stock Option, by exercising your option you agree that you will notify the Company in writing within fifteen (15) days after the date of any disposition of any of the shares of the Common Stock issued upon exercise of your option that occurs within two (2) years after the date of your option grant or within one (1) year after such shares of Common Stock are transferred upon exercise of your option.
- (d) By exercising your option you agree that you will not sell, dispose of, transfer, make any short sale of, grant any option for the purchase of, or enter into any hedging or similar transaction with the same economic effect as a sale, any Common Stock (or other securities) of the Company held by you (other than those included in the registration, if any) during the 180-day period following the effective date of a registration statement of the Company filed under the Securities Act or such longer period as necessary to permit compliance with FINRA Rule 2711 and any other similar rule or regulation (the "Lock-Up Period"); provided, however, that nothing contained in this section shall prevent the exercise of a repurchase option, if any, in favor of the Company during the Lock-Up Period. You further agree to execute and deliver such other agreements as may be reasonably requested by the Company or the underwriters that are consistent with your obligations under this Section 10(d) or that are necessary to give further effect thereto. In addition, if requested by the Company or the representative of the underwriters of Common Stock (or other securities) of the Company, you agree to provide, within ten (10) days of such request, such information as may be required by the Company or such representative in connection with the completion of any public offering of the Company's securities pursuant to a registration statement filed under the Securities Act. The Company may impose stop-transfer instructions with respect to the shares of Common Stock (or other securities) subject to the foregoing restriction until the end of the foregoing restriction period. The underwriters of the Company's stock are intended third party beneficiaries of this Section 10(d) and will have the right, power and authority to enforce the provisions hereof as though they were a party hereto.

- 11. Transferability. Your option is not transferable, except by will or by the laws of descent and distribution, and is exercisable during your life only by you. Notwithstanding the foregoing, by delivering written notice to the Company, in a form satisfactory to the Company, you may designate a third party who, in the event of your death, will thereafter be entitled to exercise your option. In addition, if permitted by the Company you may transfer your option to a trust if you are considered to be the sole beneficial owner (determined under Section 671 of the Code and applicable state law) while the option is held in the trust, provided that you and the trustee enter into a transfer and other agreements required by the Company.
- 12. **Option Not a Service Contract.** Your option is not an employment or service contract, and nothing in your option will be deemed to create in any way whatsoever any obligation on your part to continue in the employ of the Company or an Affiliate, or of the Company or an Affiliate to continue your employment. In addition, nothing in your option will obligate the Company or an Affiliate, their respective stockholders, Boards of Directors, Officers or Employees to continue any relationship that you might have as a Director or Consultant for the Company or an Affiliate.

# 13. WITHHOLDING OBLIGATIONS.

- (a) At the time you exercise your option, in whole or in part, or at any time thereafter as requested by the Company, you hereby authorize withholding from payroll and any other amounts payable to you, and otherwise agree to make adequate provision for (including by means of a "cashless exercise" pursuant to a program developed under Regulation T as promulgated by the Federal Reserve Board to the extent permitted by the Company), any sums required to satisfy the federal, state, local and foreign tax withholding obligations of the Company or an Affiliate, if any, which arise in connection with the exercise of your option.
- (b) Upon your request and subject to approval by the Company, in its sole discretion, and compliance with any applicable legal conditions or restrictions, the Company may withhold from fully vested shares of Common Stock otherwise issuable to you upon the exercise of your option a number of whole shares of Common Stock having a Fair Market Value, determined by the Company as of the date of exercise, not in excess of the minimum amount of tax required to be withheld by law (or such lower amount as may be necessary to avoid classification of your option as a liability for financial accounting purposes). If the date of determination of any tax withholding obligation is deferred to a date later than the date of exercise of your option, share withholding pursuant to the preceding sentence will not be permitted unless you make a proper and timely election under Section 83(b) of the Code, covering the aggregate number of shares of Common Stock acquired upon such exercise with respect to which such determination is otherwise deferred, to accelerate the determination of such tax withholding obligation to the date of exercise of your option. Notwithstanding the filing of such election, shares of Common Stock will be withheld solely from fully vested shares of Common Stock determined as of the date of exercise of your option that are otherwise issuable to you upon such exercise. Any adverse consequences to you arising in connection with such share withholding procedure will be your sole responsibility.

- (c) You may not exercise your option unless the tax withholding obligations of the Company and/or any Affiliate are satisfied. Accordingly, you may not be able to exercise your option when desired even though your option is vested, and the Company will have no obligation to issue a certificate for such shares of Common Stock or release such shares of Common Stock from any escrow provided for herein unless such obligations are satisfied.
- 14. Tax Consequences. You hereby agree that the Company does not have a duty to design or administer the Plan or its other compensation programs in a manner that minimizes your tax liabilities. You will not make any claim against the Company, or any of its Officers, Directors, Employees or Affiliates related to tax liabilities arising from your option or your other compensation. In particular, you acknowledge that this option is exempt from Section 409A of the Code only if the exercise price per share specified in the Grant Notice is at least equal to the "fair market value" per share of the Common Stock on the Date of Grant and there is no other impermissible deferral of compensation associated with the option. Because the Common Stock is not traded on an established securities market, the Fair Market Value is determined by the Board, perhaps in consultation with an independent valuation firm retained by the Company. You acknowledge that there is no guarantee that the Internal Revenue Service will agree with the valuation as determined by the Board, and you will not make any claim against the Company, or any of its Officers, Directors, Employees or Affiliates in the event that the Internal Revenue Service asserts that the valuation determined by the Board is less than the "fair market value" as subsequently determined by the Internal Revenue Service. In addition, no election under Section 83(i) of the Code may be made with respect to the shares of the Common Stock issued upon exercise of your option, even if the election would otherwise be available with respect to the shares.
- 15. **Notices.** Any notices provided for in your option or the Plan will be given in writing and will be deemed effectively given upon receipt or, in the case of notices delivered by mail by the Company to you, five (5) days after deposit in the United States mail, postage prepaid, addressed to you at the last address you provided to the Company.
- 16. **GOVERNING PLAN DOCUMENT.** Your option is subject to all the provisions of the Plan, the provisions of which are hereby made a part of your option, and is further subject to all interpretations, amendments, rules and regulations, which may from time to time be promulgated and adopted pursuant to the Plan. In the event of any conflict between the provisions of your option and those of the Plan, the provisions of the Plan shall control.

\* \* \* \* \*

This Agreement shall be deemed to be signed by the Company and the Optionholder upon the signing by the Optionholder of the Grant Notice to which it is attached.

DocuSign Envelope ID: 5BA971F3-6953-470F-A565-C76FE0DE6B02



# Paycheck Protection Program Borrower Application Form

OMB Control No.: 3245-0407 Expiration Date: 09/30/2020

Check One: Sole proprietor Partnership C-Corp S-Corp LLC Independent contractor Eligible self-employed individual 501(c)(3) nonprofit 501(c)(19) veterans organization Tribal business (sec. 31(b)(2)(C) of Small Business Act) Other  Business Legal Name									name if Applic	able			
TheStr	net Inc	Dunne	ss Legal 1	aute									
THESH	The Street, Inc  Business Address Business TIN (EIN, SSN) Bu										usiness Phone		
225 Lib	erty Street, 27th	Floor					06-1515824	4	203-253-96	77			
New York, NY 10281-1058							Primary Contact Email A		Address				
New I	UIK, INT 10201-10						Douglas Sr	nith	dsmith@ma	aven.io			
Average Monthly Payroll: \$ 2,281,0		090	x 2.5 + EIDL, Net of Advance (if Applicable) Equals Loan Request:		\$ 5	,702,725	Number of Employees: 3		301				
Ршро	se of the loan	-											
8	t more than one):			ase / Mortgage Inte	nership		•	n):					
List all	owners of 20% or	more of the equ	ity of the	Applicant, Attach a	a separate she	et if ne	cessary.						
Owner Name			Title		Ownership	% TIN (EIN, SSN		Address					
TheMay	ren, Inc.		Public	(No >20% Owner)	100%	68	3-0232575	1500 Fourth A	ve, Suite 200, S	eattle WA	8101		
			1										
- 1	fauestions (1) or (	2) below are an	swered "	Yes," the loan will	not be approv	ed.		Ž.					
	-		-	Question						Yes	No		
2.	voluntarily exclu- bankruptcy?  Has the Applican	led from partici t, any owner of rom SBA or any	pation in the Appli other Fe	cant presently susp this transaction by cant, or any busine deral agency that is	any Federal o	controlle	ent or agency, ed by any of th	or presently in	nvolved in any ined a direct o		X X		
				e Applicant an owner of any other business, or have common management wit esses and describe the relationship on a separate sheet identified as addendum A					т 🗆	X			
4,	2017 (1918) 1917 (1918) 1918 (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (1918) (191								X				
I	f questions (5) or (6	) are answered	"Yes, " ti	ie loan will not be a	approved.								
				Question					Yes	No	)		
5.	to an indictment	criminal inform	nation, ar	individual owning 2 raignment, or other nearcerated, or on p	means by wi	iich fon		f the Applicant subject					
	Initial here to co	nfirm your resp	onse to q	nestion 5 →									
6.	been convicted;	2) pleaded guilt	y; 3) plea	s the Applicant (if a ded nolo contender a (including probati	e; 4) been pla	iced on	pretrial divers						
	Initial here to co	nfirm your resp	onse to q	nestion 6 → JK		322							
7.		the United States the principal place of residence for all employees of the Applicant included in the licant's payroll calculation above?											
8.	Is the Applicant a franchise that is listed in the SBA's Franchise Directory?				D	$\boxtimes$							

1



# Paycheck Protection Program Borrower Application Form

# By Signing Below, You Make the Following Representations, Authorizations, and Certifications

# CERTIFICATIONS AND AUTHORIZATIONS

I certify that:

- . I have read the statements included in this form, including the Statements Required by Law and Executive Orders, and I understand them.
- The Applicant is eligible to receive a loan under the rules in effect at the time this application is submitted that have been issued by the Small Business Administration (SBA) implementing the Paycheck Protection Program under Division A, Title I of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) (the Paycheck Protection Program Rule).
- The Applicant (1) is an independent contractor, eligible self-employed individual, or sole proprietor or (2) employs no more
  than the greater of 500 or employees or, if applicable, the size standard in number of employees established by the SBA in 13
  C.F.R. 121.201 for the Applicant's industry.
- . I will comply, whenever applicable, with the civil rights and other limitations in this form.
- All SBA loan proceeds will be used only for business-related purposes as specified in the loan application and consistent with the Paycheck Protection Program Rule.
- . To the extent feasible, I will purchase only American-made equipment and products.
- . The Applicant is not engaged in any activity that is illegal under federal, state or local law.
- Any loan received by the Applicant under Section 7(b)(2) of the Small Business Act between January 31, 2020 and April 3, 2020 was
  for a purpose other than paying payroll costs and other allowable uses loans under the Paycheck Protection Program Rule.

For Applicants who are individuals: I authorize the SBA to request criminal record information about me from criminal justice agencies for the purpose of determining my eligibility for programs authorized by the Small Business Act, as amended.

#### CERTIFICATIONS

The auti	norized representative of the Applicant must certify in good faith to all of the below by initialing next to each one:
[]X_	The Applicant was in operation on February 15, 2020 and had employees for whom it paid salaries and payroll taxes or paid independent contractors, as reported on Form(s) 1099-MISC.
\( \begin{align*}     ali	Current economic uncertainty makes this loan request necessary to support the ongoing operations of the Applicant.
	The funds will be used to retain workers and maintain payroll or make mortgage interest payments, lease payments, and utility payments, as specified under the Paycheck Protection Program Rule; I understand that if the funds are knowingly used for unauthorized purposes, the federal government may hold me legally liable, such as for charges of fraud.
	The Applicant will provide to the Lender documentation verifying the number of full-time equivalent employees on the Applicant's payroll as well as the dollar amounts of payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities for the eight-week period following this loan.
	I understand that loan forgiveness will be provided for the sum of documented payroll costs, covered mortgage interest payments, covered rent payments, and covered utilities, and not more than 25% of the forgiven amount may be for non-payroll costs.
<u>D2</u>	During the period beginning on February 15, 2020 and ending on December 31, 2020, the Applicant has not and will not receive another loan under the Paycheck Protection Program.
	I further certify that the information provided in this application and the information provided in all supporting documents and forms is true and accurate in all material respects. I understand that knowingly making a false statement to obtain a guaranteed loan from SBA is punishable under the law, including under 18 USC 1001 and 3571 by imprisonment of not more than five years and/or a fine of up to \$250,000; under 15 USC 645 by imprisonment of not more than two years and/or a fine of not more than \$5,000; and, if submitted to a federally insured institution, under 18 USC 1014 by imprisonment of not more than thirty years and/or a fine of not more than \$1,000,000.
	I acknowledge that the lender will confirm the eligible loan amount using required documents submitted. I understand, acknowledge and agree that the Lender can share any tax information that I have provided with SBA's authorized representatives, including authorized representatives of the SBA Office of Inspector General, for the purpose of compliance with SBA Loan Program Requirements and all SBA reviews.

4/6/2020

Title

Chief Financial Officer

Douglas Smith

Douglas Smith

Print Name

a of Authorized Representative of Applicant

#### DIRECTOR AGREEMENT

THIS DIRECTOR AGREEMENT (the "Agreement") is made effective as of the 1st day of January, 2020 (the "Effective Date"), between THEMAVEN, INC., a Delaware corporation with an address at 1500 Fourth Avenue, Suite 200, Seattle, WA 98101 (the "Company"), and JOSHUA JACOBS ("Director").

WHEREAS, it is essential to the Company to retain and attract as directors the most capable persons available to serve on the board of directors of the Company (the "Board");

WHEREAS, pursuant to an Amended & Restated Executive Employment Agreement dated as of January 1, 2018 (the "Employment Agreement") was previously employed by the Company:

WHEREAS, the Company believes that Director possesses the necessary qualifications and abilities to continue to serve as a director of the Company and to perform the functions and meet the Company's needs related to its Board.

**NOW, THEREFORE**, in consideration of the mutual promises contained herein, the benefits to be derived by each party hereunder and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

- Service as Director. Director will serve as a director of the Company and perform all
  duties as a director of the Company, including without limitation (collectively, the
  "Services"):
  - a. Attending meetings of the Board
  - Overseeing the Company's operational budget oversight, revenue/forecast review
  - c. Participating in annual shareholder presentation preparation
  - d. Serving on one or more committees of the Board (each a "Committee") and attending meetings of each Committee of which Director is a member
  - e. Using reasonable efforts to promote the business of the Company.

The Company currently intends to hold at least one in-person regular meeting of the Board and each Committee each quarter, together with additional meetings of the Board and Committees as may be required by the business and affairs of the Company. In fulfilling his responsibilities as a director of the Company, Director agrees that he shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

Compensation and Expenses.

- a. <u>Maintenance of Option Grants</u>. Director's continuous service on the Board shall be deemed to be a continuation of his service under the Employment Agreement for the purposes of maintaining the currency of the all stock option grants previously made to Director by the Company (the "Option Grants"), however all vesting under the Option Grants shall cease as of December 31, 2019
- b. <u>COBRA Benefits</u>. The Company will reimburse Director for the cost of continued health insurance costs under the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) through January 31, 2020.
- c. <u>Board Compensation Plan</u>. For the Services provided to the Company as director from and after the Effective Date, Director will be entitled to the compensation (i) for the first two years following the Effective Date, not to exceed the compensation provided for in the Outside Director Compensation Plan of the Company as in effect on the Effective Date and (ii) thereafter, as provided for in the Outside Director Compensation Plan then in effect, as such plan may be amended, modified or replaced from time to time.
- d. <u>Expenses</u>. Upon submission of appropriate receipts, invoices or vouchers as may be reasonably required by the Company, the Company will reimburse Director for all reasonable out-of-pocket expenses incurred in connection with the performance of Director's duties under this Agreement.

# 3. Term: Termination.

- a. <u>Term.</u> The terms of this Agreement shall be effective as of the Effective Date until the earlier of (i) the resignation of Director as a director of the Company or any successor thereof, (ii) the failure of Director to be re-elected by the stockholders of the Company and (ii) the termination of this Agreement by either party in accordance with Subsection 3(b) below. Should either party default in the performance of this Agreement or materially breach any of its obligations under this Agreement, including but not limited to Director's continuing obligations under the Employment Agreement, the non-breaching party may terminate this Agreement immediately if the breaching party fails to cure the breach within five business days after having received written notice by the non-breaching party of the breach or default.
- b. <u>Early Termination</u>. The term of this Agreement may be earlier terminated by Director or Company, provided that termination of this Agreement by the Company shall not imply the removal from the Director from the Board, as follows:
  - Termination for Cause. The Company may upon the affirmative vote
    of a majority of the disinterested independent members of the Board
    terminate this Agreement at any time for Cause upon written notice to
    Director setting forth the termination date and, in reasonable detail, the

circumstances claimed to provide a basis for termination pursuant to this Section 3(b)(i), without any requirement of a notice period and the Option Grants shall immediately terminate.

- Termination without Cause. The Company upon the affirmative vote of a majority of the disinterested independent members of the Board terminate this Agreement at any time without Cause upon written notice to Director, subject to Section 3(c).
- iii. Permanent Incapacity. In the event of the "Permanent Incapacity" of Director (which shall mean by reason of illness or disease or accidental bodily injury, Director is so disabled that Director is unable to ever work again), this Agreement may thereupon be terminated by the Company upon written notice to Director, and the Option Grants shall remain exercisable for a period of one year thereafter.
- Death. If this Agreement is terminated by reason of Director's death, the Option Grants shall remain exercisable for a period of one year thereafter.
- v. <u>Termination by Director</u>. Director may terminate this Agreement upon written notice to the Company. Director may resign for Good Reason subject to Sections 3(c). If Director resigns for any reason not constituting Good Reason, the Option Grants shall remain exercisable for a period of one year thereafter.
- vi. <u>Director not Re-Elected</u>. In the event that Director is not re-elected to the Board by the stockholders of the Company, this Agreement shall automatically terminate immediately following Director's last day in office, and the Option Grants shall remain exercisable for a period of one year thereafter.
- c. <u>Termination without Cause or by Director for Good Reason</u>. If this Agreement is terminated under Section 3(b), by the Company without Cause or by Director for Good Reason, then the Option Grants shall remain exercisable for a period of one year thereafter.

# d. Certain Definitions.

"Cause" means (i) Director's willful and continued failure substantially to perform the duties of Director under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness); (ii) Director's engagement in dishonesty, illegal conduct, or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its affiliates; (iii) Director's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent) or a crime that constitutes a misdemeanor involving moral turpitude if such felony

or misdemeanor is work-related, materially impairs Director's ability to perform his duties, or results in a material loss to the Company or material damage to the reputation of the Company; (iv) Director's material breach of any material obligation under this Agreement or any other written agreement between Director and the Company. No act or failure to act on the part of the Executive shall be considered "willful" unless it is done, or omitted to be done, by Director in bad faith or without reasonable belief that Director's action or omission was in the best interests of the Company.

"Good Reason" means any of the following events, which has not been either consented to in advance by Director in writing or cured by the Company within a reasonable period of time, not to exceed 30 days, after Director's provides written notice within 30 days of the initial existence of one or more of the following events: (i) in any merger or sale of all or substantially all of the assets of the Company or any other acquisition of the Company, the failure of the acquirer of the Company or its assets to assume all rights and obligations under this Agreement and the Stock Option Grants or (ii) a material breach of this Agreement by the Company. Good Reason shall not exist unless Director terminates this Agreement within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure, if applicable.

# 4. Method of Provision of Services.

- Director's relationship with the Company will be that of an independent contractor and not that of an employee.
- Director shall be solely responsible for determining the method, details and means of performing the Services.
- No Authority to Bind Company. Director acknowledges and agrees that Director has
  no authority by reason of his position as a Director or under this Agreement, to enter
  into contracts that bind the Company or create obligations on the part of the Company
  without the prior written authorization of the Company.
- 6. Withholding: Indemnification. Director shall have full responsibility for applicable withholding taxes for all compensation paid to Director under this Agreement, and for compliance with all applicable labor and employment requirements with respect to Director's self-employment, sole proprietorship or other form of business organization, including state worker's compensation insurance coverage requirements and any U.S. immigration visa requirements. Director agrees to indemnify, defend and hold the Company and its affiliates harmless from any liability for, or assessment of, any claims or penalties with respect to such withholding taxes, labor or employment requirements, including any liability for, or assessment of, withholding taxes imposed on the Company or any affiliate by the relevant taxing authorities with respect to any compensation paid to Director.

- 7. <u>Director and Officer Liability Insurance</u>. To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Director shall be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any of the Company's directors or officers.
- 8. Conflicts with this Agreement. Director represents and warrants that Director is under no pre-existing obligation in conflict or in any way inconsistent with the provisions of this Agreement. Director represents and warrants that Director's performance of all the terms of this Agreement will not breach any agreement to keep in confidence proprietary information acquired by Director in confidence or in trust prior to commencement of this Agreement.
- 9. <u>Limitation of Liability</u>; <u>Right to Indemnification</u>. Director shall be entitled to limitations of liability and the right to indemnification against expenses and damages in connection with claims against Director relating to his service to the Company to the fullest extent permitted by the Company's Certificate of Incorporation, as amended, and Bylaws (as such documents may be amended from time to time), the General Corporation Law of the State of Delaware and other applicable law.
- 10. Amendments and Waiver. No supplement, modification or amendment of this Agreement will be binding unless executed in writing by both parties. No waiver of any provision of this Agreement on a particular occasion will be deemed or will constitute a waiver of that provision on a subsequent occasion or a waiver of any other provision of this Agreement.
- Binding Effect. This Agreement will be binding upon and inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- 12. Severability. The provisions of this Agreement are severable, and any provision of this Agreement that is held by a court of competent jurisdiction to be invalid, void, or otherwise unenforceable in any respect will not affect the validity or enforceability of any other provision of this Agreement.
- 13. Governing Law. This Agreement will be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in that state without giving effect to the principles of conflicts of laws.
- 14. Entire Agreement. This Agreement, together with the Consulting Agreement and the Confidentiality and Proprietary Rights Agreement dated as of the Effective Date between Director and the Company constitutes the entire understanding between the parties with respect to the subject matter hereof, superseding all negotiations, prior discussions and prior agreements and understanding relating to such subject matter.
- Miscellaneous. This Agreement may be executed by the Company and Director in any number of counterparts, each of which shall be deemed an original instrument,

but all of which together shall constitute but one and the same instrument. Any party may execute this Agreement by facsimile signature and the other party will be entitled to rely on such facsimile signature as evidence that this Agreement has been duly executed by such party. Any party executing this Agreement by facsimile signature will promptly forward to the other party an original signature page by overnight courier. Director acknowledges that this Agreement does not constitute a contract of employment and does not imply that the Company will continue his service as a director for any period of time.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date shown above.

THEMAVEN, INC.

Bv: 57E3889C3CFD43D

Name: James Heckman

Title: CEO

DIRECTOR

—Docusigned by: Joshua Jacobs

Name: Joshua Jacobs

# **♦**--- MAVEN

July 31, 2020

Josh Jacobs	
Director Agreement - St	rategic Financing Addendum
Dear Josh	
and between you and TheMaven, the letter agreement dated May 1,	Agreement dated as of January 1, 2020 (the "Agreement") by Inc., a Delaware corporation (the "Company") as amended by 2020 (the "Addendum"). Capitalized terms used herein shall in the Agreement and the Addendum.
You and the Company her the form attached as <u>Exhibit A</u> he	reby agree that $\underline{\text{Exhibit } A}$ to the Addendum shall be amended to ereto.
In all other respects the A force and effect.	greement and the Addendum shall remain unchanged and in full
	Very truly yours,
	James Heckman, CEO
Please sign below indicating your	r acceptance of the above terms and conditions for the position.
Joshua Jacobs	8/3/2020
Josh Jacobs	Date
N-	
225 Liberty Street, 27th Flo	oor, New York, NY 10281   www.maven.io   info@maven.io

# Exhibit A

# Additional Services

- Mentoring and supporting development of the Company's Corporate Development, Business
  Development and Network Development team ("BD Team"), so all three of those executives
  are able better to lead, report to the board and hit numbers going forward in a more organized
  way and within the strategic and financial business model.
- Assisting the BD Team, in developing updated publisher strategy presentation and supporting
  pipeline, contracts for all 3 tiers (perhaps Contributor tier), process and other deliverables.
- Support the BD Team and the CEO as needed in high level strategic and sales conversations with top partners
- Work with the BD Team and the CEO to develop a news specific strategy and business model to scale news journalism on Maven
- Lead the top 2-3 major strategic partnership initiatives, similar to assistance in closing TheStreet and SI the previous year. Specifically, assisting in Military.com, Newsweek and a 3rd to be named later.
- Supporting the CEO, CFO and General Counsel with banks and investors as part of the listing of the Company's securities on a national securities exchange

# INDEPENDENT DIRECTOR AGREEMENT

THIS INDEPENDENT DIRECTOR AGREEMENT is made effective as of the 28th day of January, 2018 (the "Agreement"), between THEMAVEN, INC., a Delaware corporation with an address at 1500 Fourth Avenue, Suite 200, Seattle, WA 98101 (the "Company"), and DAVID BAILEY ("Director").

WHEREAS, it is essential to the Company to retain and attract as directors the most capable persons available to serve on the board of directors of the Company (the "Board"); and

WHEREAS, the Company believes that Director possesses the necessary qualifications and abilities to serve as a director of the Company and to perform the functions and meet the Company's needs related to its Board,

**NOW, THEREFORE**, in consideration of the mutual promises contained herein, the benefits to be derived by each party hereunder and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. Service as Director. Director will serve as a director of the Company and perform all duties as a director of the Company, including without limitation (a) attending meetings of the Board, (b) serving on one or more committees of the Board (each a "Committee") and attending meetings of each Committee of which Director is a member, and (c) using reasonable efforts to promote the business of the Company. The Company currently intends to hold at least one in-person regular meeting of the Board and each Committee each quarter, together with additional meetings of the Board and Committees as may be required by the business and affairs of the Company. In fulfilling his responsibilities as a director of the Company, Director agrees that he shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

#### Compensation and Expenses.

- (a) <u>Board Compensation</u>. For the services provided to the Company as a director, the Director will be entitled to the compensation provided for in the Director Compensation Plan of the Company, as such plan may be amended, modified or replaced from time to time.
- (b) Expenses. Upon submission of appropriate receipts, invoices or vouchers as may be reasonably required by the Company, the Company will reimburse Director for all reasonable outof-pocket expenses incurred in connection with the performance of Director's duties under this Agreement.
- (c) Other Benefits. The Board (or its designated Committee) may from time to time authorize additional compensation and benefits for Director, including additional compensation for service as chairman of a Committee and awards under any stock incentive, stock option, stock compensation or long-term incentive plan of the Company.
- 3. <u>Director and Officer Liability Insurance</u>. To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Director shall be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any of the Company's directors or officers.

- 4. <u>Limitation of Liability</u>; <u>Right to Indemnification</u>. Director shall be entitled to limitations of liability and the right to indemnification against expenses and damages in connection with claims against Director relating to his service to the Company to the fullest extent permitted by the Company's Certificate of Incorporation, as amended, and Bylaws (as such documents may be amended from time to time), the General Corporation Law of the State of Delaware and other applicable law.
- 5. <u>Amendments and Waiver</u>. No supplement, modification or amendment of this Agreement will be binding unless executed in writing by both parties. No waiver of any provision of this Agreement on a particular occasion will be deemed or will constitute a waiver of that provision on a subsequent occasion or a waiver of any other provision of this Agreement.
- Binding Effect. This Agreement will be binding upon and inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- 7. <u>Severability</u>. The provisions of this Agreement are severable, and any provision of this Agreement that is held by a court of competent jurisdiction to be invalid, void, or otherwise unenforceable in any respect will not affect the validity or enforceability of any other provision of this Agreement.
- 8. Governing Law. This Agreement will be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in that state without giving effect to the principles of conflicts of laws.
- Entire Agreement. This Agreement constitutes the entire understanding between the parties
  with respect to the subject matter hereof, superseding all negotiations, prior discussions and prior
  agreements and understanding relating to such subject matter.
- 10. <u>Miscellaneous</u>. This Agreement may be executed by the Company and Director in any number of counterparts, each of which shall be deemed an original instrument, but all of which together shall constitute but one and the same instrument. Any party may execute this Agreement by facsimile signature and the other party will be entitled to rely on such facsimile signature as evidence that this Agreement has been duly executed by such party. Any party executing this Agreement by facsimile signature will promptly forward to the other party an original signature page by overnight courier. Director acknowledges that this Agreement does not constitute a contract of employment and does not imply that the Company will continue his service as a director for any period of time.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date shown above.

THEMAVEN, INC.

Joshua Jacobs

Name: Josh Jacobs Title: President DIRECTOR

David Bailey

DocuSigned by:

Name: David Bailey

# EXECUTIVE CHAIRMAN AGREEMENT

THIS EXECUTIVE CHAIRMAN AGREEMENT (this "Agreement") is made as of the 5th day of June, 2020 (the "Effective Date") and is by and between TheMaven, Inc., a Delaware corporation (the "Company"), and John Fichthorn (the "Executive Chairman").

WHEREAS, the Executive Chairman is presently serving in such capacity with the Company and in the capacity of Chairman of the Company's Board of Directors (the "Board of Directors");

WHEREAS, the Company and the Executive Chairman are parties to an Independent Directors Agreement dated in or about August 2018 (the "Prior Agreement") which the parties wish to terminate and replace with this Agreement as of the Effective Date.

WHEREAS, as of the Effective Date, the Company and the Executive Chairman mutually desire to memorialize the terms under which the Executive Chairman will continue to serve in such capacity and as a director of the Company; and

NOW, THEREFORE, in consideration for the above recited promises and the mutual promises, agreements and covenants of the Company and the Executive Chairman contained herein, the adequacy and sufficiency of which are hereby acknowledged, the Company and the Executive Chairman hereby agree as follows:

- 1. DUTIES AND EFFORT. The Company requires that the Executive Chairman be available to perform the duties of Executive Chairman customarily related to this function, including (a) acting as chairman of Board of Director's and stockholder meetings, (b) acting as a liaison between the Company's senior management and the Board of Directors and its committees, (c) advising the Company's senior management on matters of Company operations, and (d) overseeing and directing the Company's efforts to list its common stock on a national securities exchange (the "Listing") and (e) otherwise performing the duties of Chairman of the Board, as well as such other customary duties the as may be determined and assigned by the Board of Directors as may be required by the Company's governing instruments, including its certificate of incorporation, bylaws and its corporate governance charters, each as amended or modified from time to time, and by applicable law, rule or regulation, including, without limitation, the Delaware General Corporation Law (the "DGCL") and the rules and regulations of the U.S. Securities and Exchange Commission (the "SEC") and any exchange or quotation system on which the Company's securities may be traded from time to time. The Executive Chairman agrees to devote such time as is reasonably and customarily necessary to perform completely his duties to the Company. The Executive Chairman will perform such duties described herein in accordance with the general fiduciary duty of executive officers and directors arising under the DGCL.
- 2. TERM. The term of this Agreement shall commence as of the Effective Date and shall continue until the date that the Executive Chairman is no longer serving as a member of the Board of Directors (as the same may be renewed with the approval of the Board of Directors and the Company's stockholders), or upon his earlier death, incapacity, removal or resignation.

3. NO EMPLOYMENT RELATIONSHIP. This Agreement is not intended to create an employment relationship between the parties. Rather, it is their intention that the Executive Chairman shall be an independent contractor of the Company. The Executive Chairman shall be solely responsible for the payment or withholding of all federal, state, or local income taxes, social security taxes, unemployment taxes, and any and all other taxes relating to the compensation he earns under this Agreement. The Executive Chairman shall indemnify and hold the Company harmless from any taxes, penalties, attorney's fees, and costs incurred by the Company arising out of a breach by the Executive Chairman of the foregoing sentence. The Executive Chairman shall not be eligible to participate in any of the Company's employee benefit plans.

# 4. COMPENSATION; EQUITY RESTRICTIONS.

- (a) For services to be rendered by the Executive Chairman in any capacity hereunder, the Company agrees to pay the Executive Chairman the following compensation:
- (i) such compensation as may be payable to the Chairman of the Board of Directors pursuant to the Company's Outside Director Compensation Policy as in effect from time to time.
- (ii) 750,000 Restricted Stock Units with respect to the Common Stock of the Company (the "RSUs"), which shall vest as follows:
  - (A) an aggregate of 250,000 RSUs shall vest on December 31, 2020 subject to achievement of strategic goals to be set by the Board;
  - (B) an aggregate of 250,000 RSUs shall vest in six equal monthly installments commencing on January 1, 2021; and
  - (C) 250,000 RSUs shall vest upon the completion of the Listing, provided the Listing is complete on or before December 1, 2020.
- (b) The compensation of the Executive Chairman (including any participation in the Company's equity incentive plan) may be adjusted from time to time as agreed by the parties or as determined by the Compensation or other similar committee of the Board of Directors.
- 5. EXPENSES. In addition to the compensation provided in Section 3 hereof, the Company will reimburse the Executive Chairman for pre-approved reasonable business related expenses incurred in good faith in the performance of the Executive Chairman's duties for the Company. Such payments shall be made by the Company in accordance with its normal policies for senior executives of the Company.
- 6. TERMINATION. With or without cause, the Company and the Executive Chairman may each terminate this Agreement at any time upon 30 days' written notice, and the Company shall be obligated to pay to the Executive Chairman the compensation and expenses due up to the date of the termination. Nothing contained herein or omitted herefrom shall prevent the Board of Directors or stockholders of the Company from removing the Executive Chairman as permitted under the Company's certificate of incorporation, bylaws and its corporate governance, each as

amended or modified from time to time, and by applicable law, rule or regulation, including, without limitation, the DGCL.

- INDEMNIFICATION. The Company shall indemnify the Executive Chairman in his capacity as an officer and director of the Company to the fullest extent permitted by applicable law against all debts, judgments, costs, charges or expenses incurred or sustained by the Executive Chairman in connection with any action, suit or proceeding to which the Executive Chairman may be made a party by reason of his being or having been an officer or director of the Company, or because of actions taken by the Executive Chairman which were believed by the Executive Chairman to be in the best interests of the Company, and the Executive Chairman shall be entitled to be covered by any directors' and officers' liability insurance policies which the Company may maintain for the benefit of its directors and officers, subject to the limitations of any such policies. The Company shall have the right to assume, with legal counsel of its choice, the defense of Executive in any such action, suit or proceeding for which the Company is providing indemnification to the Executive Chairman. Should the Executive Chairman determine to employ separate legal counsel in any such action, suit or proceeding, any costs and expenses of such separate legal counsel shall be the sole responsibility of the Executive Chairman. If the Company does not assume the defense of any such action, suit or other proceeding, the Company shall, upon request of the Executive Chairman, promptly advance or pay any amount for costs or expenses (including, without limitation, the reasonable legal fees and expenses of counsel retained by the Executive Chairman) incurred by the Executive Chairman in connection with any such action, suit or proceeding. The Company shall not be obligated to indemnify the Executive Chairman against any actions that constitute, in the reasonable discretion of the Board of Directors, an act of gross negligence or willful misconduct or contrary to the general indemnification provisions of the DGCL or the Company's certificate of incorporation or
- 8. AMENDMENTS; WAIVERS. No provision of this Agreement may be waived or amended except in a written instrument signed, in the case of an amendment, by the Company and the Executive Chairman or, in the case of a waiver, by the party against whom enforcement of any such waiver is sought; provided, however, that any such amendment or waiver shall be unanimously approved by the Board of Directors. No waiver of any breach with respect to any provision, condition or requirement of this Agreement shall be deemed to be a continuing waiver in the future or a waiver of any subsequent breach or a waiver of any other provision, condition or requirement hereof, nor shall any delay or omission of either party to exercise any right hereunder in any manner impair the exercise of any such right.
- 9. NOTICES. All notices, requests, demands and other communications provided in connection with this Agreement shall be in writing and shall be deemed to have been duly given at the time when hand delivered, delivered by express courier, or sent by facsimile (with receipt confirmed by the sender's transmitting device) in accordance with the contact information provided on the signature page hereto or such other contact information as the parties may have duly provided by notice.
- 10. GOVERNING LAW; EXCLUSIVE FORUM. This Agreement shall be interpreted in accordance with, and the rights of the parties hereto shall be determined by, the laws of the State of Delaware without reference to that state's conflicts of laws principles. Any legal action

involving the validity, interpretation, or breach of the terms of this Agreement shall be brought exclusively in the courts of the State of New York located in New York County (or, if appropriate, the federal courts within the Southern District of New York, seated in New York County). The parties hereby submit to the exclusive jurisdiction and venue of such courts, and they hereby irrevocably waive, to the fullest extent permitted by law, any objection they may now or hereafter have to the personal jurisdiction or venue of such courts or to any claim of inconvenient forum.

- 12. ASSIGNMENT. The rights and benefits of the Company under this Agreement shall be transferable, and all the covenants and agreements hereunder shall inure to the benefit of, and be enforceable by or against, its successors and assigns. The duties and obligations of the Executive Chairman under this Agreement are personal and therefore the Executive Chairman may not assign or delegate any right or duty under this Agreement without the prior written consent of the Company.
- 13. HEADINGS; CONSTRUCTION. The section headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement. The language used in this Agreement will be deemed to be the language chosen by the parties to express their mutual intent, and no rules of strict construction will be applied against any party.
- 14. NO THIRD-PARTY BENEFICIARIES. This Agreement is intended for the benefit of the parties hereto and their respective successors and permitted assigns and is not for the benefit of, nor may any provision hereof be enforced by, any other person or entity.
- 15. SEVERABILITY. If any provision of this Agreement is held to be invalid or unenforceable in any respect, the validity and enforceability of the remaining terms and provisions of this Agreement shall not in any way be affected or impaired thereby and the parties will attempt to agree upon a valid and enforceable provision that is a reasonable substitute therefor, and upon so agreeing, shall incorporate such substitute provision in this Agreement.
- 16. ENTIRE AGREEMENT. This Agreement contains the entire understanding and agreement of the parties, and supersedes any and all other prior and/or contemporaneous understandings and agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, all of which are merged herein. Each party to this Agreement acknowledges that no representations, inducements, promises, or agreements, oral or otherwise, have been made by either party, or anyone acting on behalf of either party, which are not embodied herein, and that no other agreement, statement or promise not contained in this Agreement shall be valid or binding.
- 17. COUNTERPARTS. This Agreement may be executed in any number of counterparts, all of which taken together shall constitute one instrument. Execution and delivery of this Agreement by facsimile or other electronic signature is legal, valid and binding for all purposes.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties hereto have caused this Executive Chairman Agreement to be duly executed and signed as of the day and year first above written.

THEMAVEN, INC.

Name: James Heckman Title: CEO

John Fieldhorn

John Fichthorn

# INDEPENDENT DIRECTOR AGREEMENT

THIS INDEPENDENT DIRECTOR AGREEMENT is made effective as of the \_\_ day of August, 2018 (the "Agreement"), between THEMAVEN, INC., a Delaware corporation with an address at 1500 Fourth Avenue, Suite 200, Seattle, WA 98101 (the "Company"), and JOHN FICHTHORN ("Director").

WHEREAS, it is essential to the Company to retain and attract as directors the most capable persons available to serve on the board of directors of the Company (the "Board"); and

WHEREAS, the Company believes that Director possesses the necessary qualifications and abilities to serve as a director of the Company and to perform the functions and meet the Company's needs related to its Board,

NOW, THEREFORE, in consideration of the mutual promises contained herein, the benefits to be derived by each party hereunder and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. Service as Director. Director will serve as a director of the Company and perform all duties as a director of the Company, including without limitation (a) attending meetings of the Board, (b) serving on one or more committees of the Board (each a "Committee") and attending meetings of each Committee of which Director is a member, and (c) using reasonable efforts to promote the business of the Company. The Company currently intends to hold at least one inperson regular meeting of the Board and each Committee each quarter, together with additional meetings of the Board and Committees as may be required by the business and affairs of the Company. In fulfilling his responsibilities as a director of the Company, Director agrees that he shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

# 2. Compensation and Expenses.

- (a) <u>Board Compensation</u>. For the services provided to the Company as a director, the Director will be entitled to the compensation provided for in the Director Compensation Plan of the Company, as such plan may be amended, modified or replaced from time to time.
- (b) Expenses. Upon submission of appropriate receipts, invoices or vouchers as may be reasonably required by the Company, the Company will reimburse Director for all reasonable out-of-pocket expenses incurred in connection with the performance of Director's duties under this Agreement.
- (c) Other Benefits. The Board (or its designated Committee) may from time to time authorize additional compensation and benefits for Director, including additional compensation for service as chairman of a Committee and awards under any stock incentive, stock option, stock compensation or long-term incentive plan of the Company.
- Director and Officer Liability Insurance. To the extent the Company maintains an
  insurance policy or policies providing directors' and officers' liability insurance, Director shall

be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any of the Company's directors or officers.

- 4. <u>Limitation of Liability: Right to Indemnification</u>. Director shall be entitled to limitations of liability and the right to indemnification against expenses and damages in connection with claims against Director relating to his service to the Company to the fullest extent permitted by the Company's Certificate of Incorporation, as amended, and Bylaws (as such documents may be amended from time to time), the General Corporation Law of the State of Delaware and other applicable law.
- 5. Amendments and Waiver. No supplement, modification or amendment of this Agreement will be binding unless executed in writing by both parties. No waiver of any provision of this Agreement on a particular occasion will be deemed or will constitute a waiver of that provision on a subsequent occasion or a waiver of any other provision of this Agreement.
- Binding Effect. This Agreement will be binding upon and inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- 7. <u>Severability</u>. The provisions of this Agreement are severable, and any provision of this Agreement that is held by a court of competent jurisdiction to be invalid, void, or otherwise unenforceable in any respect will not affect the validity or enforceability of any other provision of this Agreement.
- 8. Governing Law. This Agreement will be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in that state without giving effect to the principles of conflicts of laws.
- Entire Agreement. This Agreement constitutes the entire understanding between the
  parties with respect to the subject matter hereof, superseding all negotiations, prior discussions
  and prior agreements and understanding relating to such subject matter.
- 10. Miscellaneous. This Agreement may be executed by the Company and Director in any number of counterparts, each of which shall be deemed an original instrument, but all of which together shall constitute but one and the same instrument. Any party may execute this Agreement by facsimile signature and the other party will be entitled to rely on such facsimile signature as evidence that this Agreement has been duly executed by such party. Any party executing this Agreement by facsimile signature will promptly forward to the other party an original signature page by overnight courier. Director acknowledges that this Agreement does not constitute a contract of employment and does not imply that the Company will continue his service as a director for any period of time.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date shown above.

THEMAVEN, INC.	DIRECTOR			
By:	Class Fiction			
Name:	Name: John Fichthorn			
Title:				

# INDEPENDENT DIRECTOR AGREEMENT

THIS INDEPENDENT DIRECTOR AGREEMENT is made effective as of the 3<sup>rd</sup> day of November, 2017 (the "Agreement"), between THEMAVEN, INC., a Delaware corporation with an address at 1500 Fourth Avenue, Suite 200, Seattle, WA 98101 (the "Company"), and RINKU SEN ("Director").

WHEREAS, it is essential to the Company to retain and attract as directors the most capable persons available to serve on the board of directors of the Company (the "Board"); and

WHEREAS, the Company believes that Director possesses the necessary qualifications and abilities to serve as a director of the Company and to perform the functions and meet the Company's needs related to its Board,

**NOW, THEREFORE**, in consideration of the mutual promises contained herein, the benefits to be derived by each party hereunder and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

1. Service as Director. Director will serve as a director of the Company and perform all duties as a director of the Company, including without limitation (a) attending meetings of the Board, (b) serving on one or more committees of the Board (each a "Committee") and attending meetings of each Committee of which Director is a member, and (c) using reasonable efforts to promote the business of the Company. The Company currently intends to hold at least one in-person regular meeting of the Board and each Committee each quarter, together with additional meetings of the Board and Committees as may be required by the business and affairs of the Company. In fulfilling his responsibilities as a director of the Company, Director agrees that he shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

#### Compensation and Expenses.

- (a) <u>Board Compensation</u>. For the services provided to the Company as a director, the Director will be entitled to the compensation provided for in the Director Compensation Plan of the Company, as such plan may be amended, modified or replaced from time to time.
- (b) Expenses. Upon submission of appropriate receipts, invoices or vouchers as may be reasonably required by the Company, the Company will reimburse Director for all reasonable outof-pocket expenses incurred in connection with the performance of Director's duties under this Agreement.
- (c) Other Benefits. The Board (or its designated Committee) may from time to time authorize additional compensation and benefits for Director, including additional compensation for service as chairman of a Committee and awards under any stock incentive, stock option, stock compensation or long-term incentive plan of the Company.
- 3. <u>Director and Officer Liability Insurance</u>. To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Director shall be covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any of the Company's directors or officers.

- 4. <u>Limitation of Liability</u>; <u>Right to Indemnification</u>. Director shall be entitled to limitations of liability and the right to indemnification against expenses and damages in connection with claims against Director relating to his service to the Company to the fullest extent permitted by the Company's Certificate of Incorporation, as amended, and Bylaws (as such documents may be amended from time to time), the General Corporation Law of the State of Delaware and other applicable law.
- 5. Amendments and Waiver. No supplement, modification or amendment of this Agreement will be binding unless executed in writing by both parties. No waiver of any provision of this Agreement on a particular occasion will be deemed or will constitute a waiver of that provision on a subsequent occasion or a waiver of any other provision of this Agreement.
- Binding Effect. This Agreement will be binding upon and inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- 7. <u>Severability</u>. The provisions of this Agreement are severable, and any provision of this Agreement that is held by a court of competent jurisdiction to be invalid, void, or otherwise unenforceable in any respect will not affect the validity or enforceability of any other provision of this Agreement.
- 8. Governing Law. This Agreement will be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in that state without giving effect to the principles of conflicts of laws.
- Entire Agreement. This Agreement constitutes the entire understanding between the parties
  with respect to the subject matter hereof, superseding all negotiations, prior discussions and prior
  agreements and understanding relating to such subject matter.
- 10. Miscellaneous. This Agreement may be executed by the Company and Director in any number of counterparts, each of which shall be deemed an original instrument, but all of which together shall constitute but one and the same instrument. Any party may execute this Agreement by facsimile signature and the other party will be entitled to rely on such facsimile signature as evidence that this Agreement has been duly executed by such party. Any party executing this Agreement by facsimile signature will promptly forward to the other party an original signature page by overnight courier. Director acknowledges that this Agreement does not constitute a contract of employment and does not imply that the Company will continue his service as a director for any period of time.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date shown above.

THEMAVEN, INC.

By: Joshua Jacobs

Name: Josh Jacobs Title: Authorized Signatory DIRECTOR

Kinku Sun BD4B2AB702E444B Name: Rinku Sen

# INDEPENDENT DIRECTOR AGREEMENT

THIS INDEPENDENT DIRECTOR AGREEMENT is made effective as of the 3rd day of September, 2018 (the "Agreement"), between THEMA VEN, INC., a Delaware corporation with an address at 1500 Fourth Avenue, Suite 200, Seattle, WA 98101 (the "Company"), and TODD D. SIMS ("Director").

WHEREAS, it is essential to the Company to retain and attract as directors the most capable persons available to serve on the board of directors of the Company (the "Board"); and

WHEREAS, the Company believes that Director possesses the necessary qualifications and abilities to serve as a director of the Company and to perform the functions and meet the Company's needs related to its Board,

- **NOW, THEREFORE**, in consideration of the mutual promises contained herein, the benefits to be derived by each party hereunder and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:
- 1. <u>Service as Director.</u> Director will serve as a director of the Company and perform all duties as a director of the Company, including without limitation (a) attending meetings of the Board, (b) serving on one or more committees of the Board (each a "Committee") and attending meetings of each Committee of which Director is a member, and (c) using reasonable efforts to promote the business of the Company. The Company currently intends to hold at least one inperson regular meeting of the Board and each Committee each quarter, together with additional meetings of the Board and Committees as may be required by the business and affairs of the Company. In fulfilling his responsibilities as a director of the Company, Director agrees that he shall act honestly and in good faith with a view to the best interests of the Company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

# 2. Compensation and Expenses.

- (a) <u>Board Compensation</u>. For the services provided to the Company as a director, the Director will be entitled to the compensation provided for in the Director Compensation Plan of the Company, as such plan may be amended, modified or replaced from time to time.
- (b) <u>Expenses</u>. Upon submission of appropriate receipts, invoices or vouchers as may be reasonably required by the Company, the Company will reimburse Director for all reasonable out-of-pocket expenses incurred in connection with the performance of Director's duties under this Agreement.
- (c) <u>Other Benefits.</u> The Board (or its designated Committee) may from time to time authorize additional compensation and benefits for Director, including additional compensation for service as chairman of a Committee and awards under any stock incentive, stock option, stock compensation or long-term incentive plan of the Company.
- 3. <u>Director and Officer Liability Insurance</u>. To the extent the Company maintains an insurance policy or policies providing directors' and officers' liability insurance, Director shall

e covered by such policy or policies, in accordance with its or their terms, to the maximum extent of the coverage available for any of the Company's directors or officers.

- 4. Limitation of Liability; Right to Indemnification. Director shall be entitled to limitation of liability and the right to indemnification against expenses and damages in connection with claims against Director relating to his service to the Company to the fullest extent permitted by the Company's Certificate of Incorporation, as amended, and Bylaws (as such documents may be amended from time to time), the General Corporation Law of the State of Delaware and other applicable law.
- 5. Amendments and Waiver. No supplement, modification or amendment of this Agreement will be binding unless executed in writing by both parties. No waiver of any provision of this Agreement on a particular occasion will be deemed or will constitute a waiver of that provision on a subsequent occasion or a waiver of any other provision of this Agreement.
- ú. Binding Effect. This Agreement will be binding upon and inure to the benefit of and be enforceable by the parties and their respective successors and assigns.
- 7. Severability. The provisions of this Agreement are severable, and any provision of this Agreement that is held by a court of competent jurisdiction to be invalid, void, or otherwise unenforceable in any respect will not affect the validity or enforceability of any other provision of this Agreement.
- 8. Governing Law. This Agreement will be governed by and construed and enforced in accordance with the laws of the State of Delaware applicable to contracts made and to be performed in that state without giving effect to the principles of conflicts of laws.
- 9. Entire Agreement. This Agreement constitutes the entire understanding between the parties with respect to the subject matter hereof, superseding all negotiations, prior discussions and prior agreements and understanding relating to such subject matter.
- 10. Miscellaneous. This Agreement may be executed by the Company and Director in any number of counterparts, each of which shall be deemed an original instrument, but all of which together shall constitute but one and the same instrument. Any party may execute this Agreement by facsimile signature and the other party will be entitled to rely on such facsimile signature as evidence that this Agreement has been duly executed by such party. Any party executing this Agreement by facsimile signature will promptly forward to the other party an original signature page by overnight courier. Director acknowledges that this Agreement does not constitute a contract of employment and does not imply that the Company will continue his service as a director for any period of time.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date shown above.

THEMAVEN, INC.

Name.

Title: President THIS CONFIDENTIAL SEPARATION AGREEMENT and GENERAL RELEASE OF ALL CLAIMS (the "Agreement") by and between Benjamin Joldersma (the "Employee") and TheMaven, Inc. (the "Employer"), on behalf of itself, its subsidiaries, and other corporate affiliates (including, but not limited to, Maven Coalition, Inc.) and each of their respective present and former employees, officers, directors, owners, shareholders, and agents, individually and in their official capacities (collectively referred to as the "Employer Group") ("Employee" and the "Employer" are collectively referred to as the "Parties").

- 1. <u>Separation Date</u>. Employee's employment with Employer is terminated effective as of the close of business on September 30, 2020 (the "Separation Date"). Irrespective of whether Employee signs this Agreement, Employee will be paid all wages, accrued but unused paid time off in the amount of \$15,151.80, and earned commissions (if any) earned through the Separation Date. Employee's eligibility to participate in, and coverage under, all benefit plans, practices and policies shall cease as of the Separation Date, and Employee's health insurance coverages shall continue through the Separation Date. Employee will receive, under separate cover, information regarding Employee's eligibility to pay for continued coverage beyond the Separation Date pursuant to the federal law known as COBRA. Employee shall not be permitted to sign this Agreement before the Separation Date. Any Agreement signed before the Separation Date shall be deemed null and void.
- 2. <u>Consideration</u>. If Employee timely signs, does not revoke, returns this Agreement and abides by all of its terms, then as consideration for the promises and undertakings herein,
- a. <u>Severance Payment</u>. Employer shall pay severance to Employee for a total of \$111,031.32, minus all withholdings and other deductions required by law (and reported to taxing authorities on a Form W-2), which is equivalent to 6 months' pay at Employee's base salary as of the Separation Date ("Severance Payment"). The Severance Payment shall be payable in the form of salary continuation in equal increments in accordance with Employer's regular payroll cycle, commencing with the first payroll period following 14 days after the Effective Date (as defined in paragraph 15), provided that Employer reserves the right to accelerate payments in its sole discretion. Employee acknowledges that the Severance Payment is greater than the amount of severance pursuant to Section 1.3(e) of Employee's Employment Agreement, dated November 4, 2016 ("Employment Agreement"). A copy of the Employment Agreement is attached to this Agreement.
- b. <u>COBRA Payments</u>. If, as of September 1, 2020, Employee is a participant in Employer's group health insurance plan, then, for October 2020 through March 2021, Employer will pay an amount equal to 100% of the premium cost of COBRA group health insurance coverage, comprised of Employee's health, dental and vision benefits ("COBRA Payments"). The COBRA Payments will be less all withholdings and other deductions required by law (and reported to taxing authorities on a Form W-2). If Employee becomes eligible for group health insurance coverage in connection with new employment during this period, regardless of how the new coverage compares with the coverage under Employer's group health plans, Employer's obligation to make the COBRA Payments shall immediately terminate (and Employee shall promptly notify Employer of such eligibility).

c. Options Vesting and Exercise of Options. As of the Effective Date, you shall: (i) be vested in a total of 2,047,354 shares of common stock in the Employer ("Vested Common Stock"); and (ii) be vested in a total of 302,000 shares of the options to purchase common stock in the Employer ("Vested Options"); and (iii) be permitted to exercise those Vested Options which may vest in accordance with their terms, within 12 months after the Effective Date (collectively, the benefits referenced in this paragraph 2(c) shall be referred to as the "Option Extension"). The exercise of the Vested Options may at your discretion, be a "cashless" transaction, where enough shares are sold at the time of the exercise to pay for the remaining shares and associated taxes, should taxes be due at the time of transaction. You acknowledge that other than the Vested Common Stock and the Vested Options described in this paragraph 2(c), the remainder of your options in Employer that cannot vest are unvested and extinguished upon your termination of employment, and all the Vested Options will be treated (for tax purposes) as nonqualified stock options.

Employee understands and agrees that Employee would not receive the Severance Payment, COBRA Payments or Options Extensions except for Employee's execution and non-revocation of this Agreement, and the fulfillment of Employee's promises contained herein.

General Release. In consideration for the payment and undertakings described above, Employee, individually and on behalf of Employee's heirs, attorneys, representatives, successors, and assigns, does hereby knowingly and voluntarily completely release and forever discharge Employer, its current and former parent, successor, subsidiary and affiliated companies and entities, and each of the foregoing companies' and entities' respective divisions, officers, directors, managers, shareholders, partners, limited partners, members, agents, employees, representatives, independent contractors, payroll companies, employee benefit plans, attorneys, insurers, licensees and assigns (the "Released Parties"), from all claims, rights, demands, actions, obligations, and causes of action of any and every kind, nature and character, known or unknown, which Employee may now have, or could have or may ever have or become entitled to, against the Released Parties, including, without limitation, claims arising from or in any way connected with Employee's employment or separation of employment or relationship with Employer. Such released claims include, without limitation, any claims related to salary, bonuses, commissions, fringe benefits, expense reimbursements, severance benefits, vacation pay, sick leave pay, short term or long term disability benefits, or payment pursuant to any practice, policy, handbook or manual of Employer, or any other form of compensation; all statutory, common law, constitutional and other claims, all claims for "wrongful discharge," emotional distress, or defamation; all claims relating to any contracts of employment, express or implied; any claims for misrepresentation, or breach of covenant of good faith and fair dealing, express or implied; any claim for attorney's fees, costs or expenses or interest on any sums allegedly due; any tort claim of any nature; any claims under federal, state, or local statute or ordinance; any claims under Title VII of the Civil Rights Act of 1964; the Age Discrimination in Employment Act of 1967; the Older Worker Benefit Protection Act; the Americans with Disabilities Act; the ADA Amendments Act of 2008; the Family and Medical Leave Act; the Equal Pay Act; the Employee Retirement Income Security Act; the Washington State Minimum Wage Act, the Washington State Family Leave Act, the Washington State Family Care Act, the Washington State Law Against Discrimination, and the Washington State Industrial Welfare Act; the National Labor Relations Act; the Civil Rights Act of 1991; Sections 1981 through 1988 of Title 42 of the United States Code; the Fair Credit Reporting Act; the Rehabilitation Act; the

Occupational Safety and Health Act; the Uniformed Services Employment and Reemployment Rights Act; the civil whistleblower protection provisions of the Corporate and Criminal Fraud Accountability Act of 2002 (Sarbanes-Oxley Act of 2002); the Dodd–Frank Wall Street Reform and Consumer Protection Act, Worker Adjustment and Retraining Notification Act; the Lilly Ledbetter Fair Pay Act; the Genetic Information Nondiscrimination Act; any other federal state or local civil rights laws or any other local, state or federal law, regulation or ordinance; any public policy, contract (express, written or implied), tort, constitution or common law; and any other laws and regulations relating to employment or employment discrimination. It is understood and agreed that this release does not apply to any act or omission by Employer committed or omitted subsequent to the date on which Employee signs this Agreement nor to any payment or benefits which Employer agreed to pay or provide to Employee under this Agreement.

Employee specifically releases the Released Parties from all claims Employee might have under the Age Discrimination in Employment Act and acknowledges that all conditions established by the Older Workers Benefit Protection Act for a voluntary release of claims have been met.

Employee is not waiving any rights Employee may have to: (i) Employee's own vested accrued employee benefits under Employer's health, welfare, or retirement benefit plans as of the Separation Date; (ii) benefits and/or the right to seek benefits under applicable workers' compensation and/or unemployment compensation statutes; (iii) pursue claims which by law cannot be waived by signing this Agreement; and/or (iv) enforce this Agreement.

If any claim is not subject to release, to the extent permitted by law, Employee waives any right or ability to be a class or collective action representative or to otherwise participate in any putative or certified class, collective or multi-party action or proceeding based on such a claim in which Employee or any Released Party identified in this Agreement is a party.

- 4. <u>Affirmations</u>. Employee affirms that Employee has not filed or caused to be filed, and presently is not a party to, any claim, complaint, administrative charge, arbitration, or action against Employer in any forum. Employee also affirms that Employee has not complained of and is not aware of any fraudulent activity or any act(s) which would form the basis of a claim of fraudulent or illegal activity of Employer. Employee furthermore affirms that Employee has no known workplace injuries or occupational diseases and has been provided and/or has not been denied any leave requested under the Family and Medical Leave Act and/or any other federal, state or local leave law.
- 5. Effect of Noncompliance With Release. If Employee brings any kind of legal claim against Employer that Employee has given up by signing this Agreement, then Employee shall be in violation of this Agreement and, to the fullest extent permitted by law, Employee shall pay all legal fees, and other costs and expenses incurred by Employer in defending against any such claim. The foregoing provision of this paragraph shall not apply to any proceeding brought for the sole purpose of enforcing this Agreement, and nothing in this paragraph or in this Agreement is intended to or shall be deemed to prohibit Employee from participating, or cooperating with the Equal Employment Opportunity Commission, Securities

and Exchange Commission, or other governmental or law enforcement agency in any investigation, administrative proceeding or action involving Employer, nor shall it prohibit Employee from making disclosures that are protected under the whistleblower provisions of federal or state law or regulation.

# 6. Acknowledgements.

- a. Except as described in this Agreement, Employee acknowledges that Employee has been paid all wages, commissions, and attendant benefits due to Employee from Employer in consideration of the services Employee rendered while employed by Employer, including but not limited to vacation pay, sick, or disability pay, overtime pay, holiday pay, expense reimbursement, bonuses, payments due Employee from Employer pursuant to any agreement or other contract to which Employee and/or Employer were a party, and any and all monetary or other benefits that are or were due Employee pursuant to policies of Employer in effect prior to the Separation Date. Employee also represents and warrants that Employee has reported all of the hours Employee worked while Employee was employed by Employer as of the date Employee signs this Agreement.
- b. You acknowledge that the Option Extension constitutes substantial consideration because it provides you with additional vested options to which you would not otherwise be eligible and an extension to the deadline to exercise those options. You further acknowledge that, in the absence of the Option Extension, you would be required to exercise your vested options within 30 days of the Separation Date and that the relevant shares will not be available within that time period. The Option Extension is therefore consideration for release of any claims regarding the status of such shares being still unavailable over a year past the date of employment.
- c. You acknowledge that the Option Extension may cause you to forfeit incentive stock option status for tax purposes, but that the value associated with the Option Extension exceeds any potential loss of incentive stock option status.
- 7. <u>No Disparaging Statements.</u> Employee shall not make any statements, orally or in writing (nor to induce or encourage any other person to make such statements), regardless of whether such statements are truthful, nor take any actions which in any way could disparage any of the Released Parties, or which foreseeably could harm the reputation and/or goodwill of any of the Released Parties, including Employer's products and services.

# 8. <u>Confidential Information; Non-Solicitation</u>.

- a. Employee shall comply with all of the surviving terms of Section 1.4 of the Employment Agreement, the terms of which shall remain in full force and effect and which are incorporated herein.
- b. Employee shall comply with all of the surviving terms of the Employee Confidentiality and Proprietary Rights Agreement, dated July 22, 2016 ("Confidentiality Agreement"), the terms of which shall remain in full force and effect and which are incorporated herein. A copy of the Confidentiality Agreement is attached to this Agreement.

- c. Employee acknowledges and agrees that following the date of this Agreement, except as specifically authorized in writing by Employer or as otherwise required or permitted by law, Employee will not disclose or use for the benefit of any third party any Confidential Information about Employer or the Released Parties, which Employee acquired, developed or created by reason of Employee's employment, except for information that is or becomes public other than through Employee's actions prohibited by and/or Employee's breach of this subparagraph (b).
- d. Employee also agrees that any provisions of Employee's Employee Handbook and/or any other applicable documents (including, but not limited to, any provisions relating to confidential and proprietary information and intellectual property) which impose obligations upon Employee that extend beyond Employee's employment with Employer will continue to remain in full force and effect.
- e. Nothing in this Agreement shall preclude Employee from: (i) making disclosures that are otherwise prohibited by this Agreement in response to any lawful court order or subpoena, or in connection with an investigation by a governmental or law enforcement agency; (ii) initiating, testifying, assisting, complying with a subpoena from, or participating in any manner with an investigation conducted by a local, state or federal agency; (iii) filing or disclosing facts necessary to receive unemployment insurance, Medicaid or other public benefits to which Employee may be entitled; (iv) reporting possible violations of federal law or regulation to any governmental agency or entity, including but not limited to the Department of Justice, the Securities and Exchange Commission, the Congress, and any agency Inspector General, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation; and (v) speaking with law enforcement, the equal employment opportunity commission, the state division of human rights, a local commission on human rights, or an attorney retained by Employee.
- 9. Return of Property. As soon as possible, Employee shall return to Employer all property of Employer, including, but not limited to, identification cards, keys, computers, PDAs, cell phones, equipment, documents and other tangible property of Employer, including information stored in computers, on computer disks, and recorded or graphic matter, obtained during Employee's employment with Employer (and Employee shall not retain any copies, duplicates, reproductions, computer disks or excerpts of such property).
- 10. <u>Cooperation</u>. Employee shall cooperate with Employer and its counsel in connection with any investigation, administrative proceeding, litigation, consumer, client, supplier or vendor issue relating to any matter in which Employee was involved or of which Employee has knowledge as a result of Employee's employment with Employer.
- 11. <u>Confidentiality of Agreement</u>. Employee shall not disclose the existence, terms and conditions of this Agreement to any other persons except Employee's counsel, immediate family, taxing authorities in connection with filing of federal, state or local tax returns, or to financial advisors in order to comply with income tax filing requirements provided that any such disclosure is accompanied by an instruction to keep the information confidential. If Employee is requested or required in a legal proceeding to make disclosures otherwise prohibited by this

Agreement, Employee shall notify Employer in writing of such request or requirement (and shall provide a copy of such request to Employer) within 48 hours of Employee's receipt thereof.

- 12. <u>Breach of Agreement</u>. Employee's breach of any material term of this Agreement, including, without limitation, paragraphs 3, 4, 7, 8, 9, 10, and 11 shall immediately terminate Employer's obligations to make any payments due under this Agreement. Employee agrees that this Agreement will otherwise remain in effect.
- 13. Voluntary Agreement. Employee expressly warrants that Employee has read and fully understands this Agreement; that Employee understands that Employee has 45 days in which to consider this Agreement and the accompanying "Addendum to Confidential Separation Agreement and General Release"; that Employee has had sufficient time in which to consider whether Employee should sign this Agreement; that Employee is hereby advised to and has had the opportunity to consult with legal counsel of Employee's own choosing and to have the terms of the Agreement fully explained to Employee; that Employee is not executing this Agreement in reliance on any promises, representations or inducements other than those contained herein; and that Employee is executing this Agreement voluntarily, free of any duress or coercion.

# 14. Governing law/No Jury.

- a. This Agreement shall be governed by the laws of the State of Washington (regardless of conflict of laws principles) as to all matters including, without limitation, validity, construction, effect, performance and remedies.
- b. EACH PARTY, (i) TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, HEREBY IRREVOCABLY WAIVES ALL RIGHT TO TRIAL BY JURY AS TO ANY ISSUE RELATING HERETO IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT OR ANY OTHER MATTER INVOLVING THE PARTIES HERETO, AND (ii) SUBMITS TO THE EXCLUSIVE JURISDICTION AND VENUE OF THE FEDERAL OR STATE COURTS LOCATED IN KING COUNTY, WASHINGTON AND EACH PARTY HERETO AGREES NOT TO INSTITUTE ANY SUCH ACTION OR PROCEEDING IN ANY OTHER COURT IN ANY OTHER JURISDICTION. EACH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY OBJECTION THAT IT MAY NOW OR HEREAFTER HAVE TO THE LAYING OF VENUE OF ANY ACTION OR PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT IN THE COURTS REFERRED TO IN THIS SECTION 14(b).
- 15. <u>Revocation Period/Effective Date</u>. Employee acknowledges that if Employee signs this Agreement, Employee will be given seven days following the day on which the Agreement is signed to revoke it. Such revocation must be sent by PDF <u>legal@maven.io</u>, or alternatively, in an email expressly stating "I hereby revoke my signed separation agreement" to <u>legal@maven.io</u>. If written revocation is not received by the end of the seven-day revocation period, this Agreement will become effective and enforceable on the eighth day after Employee signs and returns the Agreement to <u>legal@maven.io</u> (the "Effective Date"). No payments due to you under this Agreement or the Options Extension shall be made before the Effective Date. If you revoke the Agreement, no payments or the Options Extension shall be made.

- 16. <u>No Admissions</u>. Nothing set forth in this Agreement shall be construed by either party, at any time, as an admission of liability or wrongdoing by Employer.
- 17. <u>Entire Agreement</u>. This Agreement, together with the incorporated terms of its attachments, is the complete agreement between the parties concerning the subject matter hereof and supersedes any prior such agreements or understandings. This Agreement may not be amended or in any way modified except in writing signed by both parties. This Agreement may not be amended or in any way modified by e-mail. Facsimile, electronic, or .pdf signatures shall be deemed to be original signatures.
- 18. <u>If Part of this Agreement is Invalid</u>. If any provision of this Agreement shall be held illegal, void, or unenforceable, such provision shall be of no force or effect. However, the illegality or unenforceability of such provision shall have no effect upon, and shall not impair the legality or enforceability of, any other provision of this Agreement. If a court of competent jurisdiction should ever declare that a release or waiver of claims is illegal, void, or unenforceable, Employee shall, at the option of Employer, either return promptly to Employer the full amount paid to Employee pursuant to this Agreement, or execute a release, waiver, and/or covenant that is legal and enforceable.

[Signature page on next page]

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement as of the date written herein.

THEMAVEN, INC.	
By: Paul Edmondson	10/5/2020
Paul Edmondson	Date
Accepted and Agreed:	
Docusigned by: Benjamin Joldersma	10/5/2020
By:4745\(\delta\text{BF5F51E497}\) Benjamin Joldersma	Date

#### MAVEN COALITION, INC.

## AMENDED & RESTATED CONSULTING AGREEMENT

This Amended & Restated Consulting Agreement (this "Agreement") is made as of January 1, 2019 (the "Effective Date") by and between Maven Coalition, Inc. ("Company"), a Nevada corporation and subsidiary of theMaven, Inc. ("Parent") and William C. "Bill" Sornsin, Jr. ("Consultant"). The Company and Consultant are parties to a Consulting Agreement dated September 1, 2018 (the "Prior Agreement") and desire to amend and restate the Prior Agreement as of the Effective Date in accordance with the terms of this Agreement.

- 1. <u>Consulting Relationship.</u> During the term of this Agreement, Consultant will provide consulting services to the Company as described on **Exhibit A** hereto (the "Services"). Consultant represents that Consultant is duly licensed (as applicable) and has the qualifications, the experience and the ability to properly perform the Services. Consultant shall use Consultant's best efforts to perform the Services such that the results are satisfactory to the Company.
- 2. <u>Fees.</u> As consideration for the Services to be provided by Consultant and other obligations, the Company shall pay to Consultant the amounts specified in **Exhibit B** hereto at the times specified therein.
- 3. Expenses. Parking, business cell phone use and family healthcare insurance premiums (medical/dental/vision) shall be reimbursed, consistent with Company policy. Consultant shall not otherwise be authorized to incur on behalf of the Company any expenses and will be responsible for all expenses incurred while performing the Services unless otherwise agreed to by the Company's Chief Operating Officer ("COO") or Chief Executive Officer ("CEO"), which consent shall be evidenced in writing for any expenses in excess of \$150. As a condition to receipt of reimbursement, Consultant shall be required to submit to the Company reasonable evidence that the amount involved was both reasonable and necessary to the Services provided under this Agreement.
- 4. **Term and Termination.** Consultant shall serve as a consultant to the Company for a period commencing on the Effective Date above and terminating on September 30, 2019 (the "**Term**").

Notwithstanding the above, either party may terminate this Agreement at any time upon ten business days' written notice. In the event of such termination, Consultant shall be paid for any portion of the Services that have been performed prior to the termination, as governed by **Exhibit B** "Compensation".

Should either party default in the performance of this Agreement or materially breach any of its obligations under this Agreement, including but not limited to Consultant's obligations under the Confidential Information and Invention Assignment Agreement between the Company and Consultant referenced below (the "Confidentiality Agreement"), the non-breaching party may terminate this Agreement immediately if the breaching party fails to cure the breach within

five business days after having received written notice by the non-breaching party of the breach or default.

- 5. **Independent Contractor.** Consultant's relationship with the Company will be that of an independent contractor and not that of an employee.
- 6. Method of Provision of Services. Consultant shall be solely responsible for determining the method, details and means of performing the Services. Consultant may, at Consultant's own expense, employ or engage the services of such employees, subcontractors, partners or agents, as Consultant deems necessary to perform the Services (collectively, the "Assistants"). The Assistants are not and shall not be employees of the Company, and Consultant shall be wholly responsible for the professional performance of the Services by the Assistants such that the results are satisfactory to the Company. Consultant shall expressly advise the Assistants of the terms of this Agreement, and shall require each Assistant to execute and deliver to the Company a Confidential Information and Invention Assignment Agreement satisfactory to the Company.
- (a) <u>No Authority to Bind Company</u>. Consultant acknowledges and agrees that Consultant and its Assistants have no authority to enter into contracts that bind the Company or create obligations on the part of the Company without the prior written authorization of the Company.
- (b) <u>No Benefits</u>. Consultant acknowledges and agrees that Consultant and its Assistants shall not be eligible for any Company employee benefits and, to the extent Consultant otherwise would be eligible for any Company employee benefits but for the express terms of this Agreement, Consultant (on behalf of itself and its employees) hereby expressly declines to participate in such Company employee benefits.
- (c) Withholding: Indemnification. Consultant shall have full responsibility for applicable withholding taxes for all compensation paid to Consultant or its Assistants under this Agreement, and for compliance with all applicable labor and employment requirements with respect to Consultant's self-employment, sole proprietorship or other form of business organization, and with respect to the Assistants, including state worker's compensation insurance coverage requirements and any U.S. immigration visa requirements. Consultant agrees to indemnify, defend and hold the Company harmless from any liability for, or assessment of, any claims or penalties with respect to Consultant failure to pay self-employment and related taxes on income received.
- 7. <u>Supervision of Consultant's Services</u>. All of the services to be performed by Consultant, including but not limited to the Services, will be as agreed between Consultant and the Company's COO or CEO. Consultant will be required to report to the COO concerning the Services performed under this Agreement. The nature and frequency of these reports will be left to the discretion of the COO.
- 8. <u>Consulting or Other Services for Competitors</u>. Consultant represents and warrants that Consultant does not presently perform or intend to perform, during the term of the Agreement, consulting or other services for, or engage in or intend to engage in an employment

relationship with, companies whose businesses or proposed businesses in any way involve products or services which would be competitive with the Company's products or services, or those products or services proposed or in development by the Company during the term of the Agreement. If, however, Consultant decides to do so, Consultant agrees that, in advance of accepting such work, Consultant will promptly notify the Company in writing, specifying the organization with which Consultant proposes to consult, provide services, or become employed by and to provide information sufficient to allow the Company to determine if such work would conflict with the terms of this Agreement, including the terms of the Confidentiality Agreement, the interests of the Company or further services which the Company might request of Consultant. If the Company determines that such work conflicts with the terms of this Agreement, the Company reserves the right to terminate this Agreement immediately. In no event shall any of the Services be performed for the Company at the facilities of a third party or using the resources of a third party.

- 9. <u>Confidential Information and Invention Assignment Agreement.</u> The Confidential Information and Invention Assignment Agreement dated as of July 22, 2016 between Consultant and the Company shall remain in full force and effect as if the provision of services hereunder were employment.
- Conflicts with this Agreement. Consultant represents and warrants that neither Consultant nor any of the Assistants is under any pre-existing obligation in conflict or in any way inconsistent with the provisions of this Agreement. Consultant represents and warrants that Consultant's performance of all the terms of this Agreement will not breach any agreement to keep in confidence proprietary information acquired by Consultant in confidence or in trust prior to commencement of this Agreement. Consultant warrants that Consultant has the right to disclose and/or or use all ideas, processes, techniques and other information, if any, which Consultant has gained from third parties, and which Consultant discloses to the Company or uses in the course of performance of this Agreement, without liability to such third parties. Notwithstanding the foregoing, Consultant agrees that Consultant shall not bundle with or incorporate into any deliveries provided to the Company herewith any third party products, ideas, processes, or other techniques, without the express, written prior approval of the Company. Consultant represents and warrants that Consultant has not granted and will not grant any rights or licenses to any intellectual property or technology that would conflict with Consultant's obligations under this Agreement. Consultant will not knowingly infringe upon any copyright, patent, trade secret or other property right of any former client, employer or third party in the performance of the Services.

# 11. Miscellaneous.

- (a) Governing Law. The validity, interpretation, construction and performance of this Agreement, and all acts and transactions pursuant hereto and the rights and obligations of the parties hereto shall be governed, construed and interpreted in accordance with the laws of the state of Washington, without giving effect to principles of conflicts of law.
- (b) Entire Agreement. This Agreement sets forth the entire agreement and understanding of the parties relating to the subject matter herein and supersedes all prior or

contemporaneous discussions, understandings and agreements, whether oral or written, between them relating to the subject matter hereof.

- (c) <u>Amendments and Waivers</u>. No modification of or amendment to this Agreement, nor any waiver of any rights under this Agreement, shall be effective unless in writing signed by the parties to this Agreement. No delay or failure to require performance of any provision of this Agreement shall constitute a waiver of that provision as to that or any other instance.
- (d) <u>Successors and Assigns</u>. Except as otherwise provided in this Agreement, this Agreement, and the rights and obligations of the parties hereunder, will be binding upon and inure to the benefit of their respective successors, assigns, heirs, executors, administrators and legal representatives. The Company may assign any of its rights and obligations under this Agreement. No other party to this Agreement may assign, whether voluntarily or by operation of law, any of its rights and obligations under this Agreement, except with the prior written consent of the Company.
- (e) Notices. Any notice, demand or request required or permitted to be given under this Agreement shall be in writing and shall be deemed sufficient when delivered personally or by overnight courier or sent by email, or 48 hours after being deposited in the U.S. mail as certified or registered mail with postage prepaid, addressed to the party to be notified at such party's address as set forth on the signature page, as subsequently modified by written notice, or if no address is specified on the signature page, at the most recent address set forth in the Company's books and records.
- (f) <u>Severability</u>. If one or more provisions of this Agreement are held to be unenforceable under applicable law, the parties agree to renegotiate such provision in good faith. In the event that the parties cannot reach a mutually agreeable and enforceable replacement for such provision, then (i) such provision shall be excluded from this Agreement, (ii) the balance of the Agreement shall be interpreted as if such provision were so excluded and (iii) the balance of the Agreement shall be enforceable in accordance with its terms.
- (g) <u>Construction</u>. This Agreement is the result of negotiations between and has been reviewed by each of the parties hereto and their respective counsel, if any; accordingly, this Agreement shall be deemed to be the product of all of the parties hereto, and no ambiguity shall be construed in favor of or against any one of the parties hereto.
- (h) <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original, and all of which together shall constitute one and the same agreement. Execution of a facsimile copy will have the same force and effect as execution of an original, and a facsimile signature will be deemed an original and valid signature.
- (i) <u>Electronic Delivery</u>. The Company may, in its sole discretion, decide to deliver any documents related to this Agreement or any notices required by applicable law or the Company's Certificate of Incorporation or Bylaws by email or any other electronic means. Consultant hereby consents to (i) conduct business electronically (ii) receive such documents and

notices by such electronic delivery and (iii) sign documents electronically and agrees to participate through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

The parties have executed this Agreement as of the date first written above.

# THE COMPANY:

MAVEN COALITION, INC.

By: 03517ECA27BA4D4

(Signature)

Name: Paul Edmondson

Title: COO

# **CONSULTANT:**

**BILL SORNSIN** 

Docusigned by:
Bill Sornsin
C80BB75549374B2...

(Signature)

Address:

Email:

# **EXHIBIT A**

# DESCRIPTION OF CONSULTING SERVICES

The Company Manager supervising this work is: Paul Edmondson, COO

Role: Corporate communications & branding, and sports/political network development. Utilize exclusive & deep knowledge & experience as founder & former COO to fulfill broad role. Andrew Kraft replaces Michelle Panzer's strategic partnerships role, Bill replaces Corp/Comm portion.

Consultant agrees to provide these services:

# 1) Corporate Communications, Branding and Community (EVP-level role)

#### Investors

- o Regular Update Newsletter (lands on corp page)
- Organize earnings call w/CFO (logistics, presentation, top investors join)

#### Board

- o Regular update Newsletter
- o Board meeting presentation and preparation
- o Real time KPI Dashboard (revenue, engagement, performance) CFO

#### Senior Exec Comms

- o Real Time Dashboard
- o Aid COO with weekly exec tracking assignments/deck
- Offsite

## Company Comms

- o Organize regular call
  - One exec presents
  - Update on company, Q/A
  - Includes headlines (tracking KPI's, wins, etc.)
- o Assist HR on communication
- o Replace Slack (enforce use), w/Maven community channel (not maven.io)

# • Publishers (Mavens)

- o Weekly Update Newsletter
- o Monthly "all-network" call
- o Drive usage of Maven community channel for publishers
- o Ensure internal communication within networks (sports, politics, finance)
- $\circ \quad \text{Assist Publisher Development team in presenting "Partner Review" calls to prospects}$

# General public distribution, communication & Branding

- o Work with contract PR company on distribution of PR
- o Network-wide distribution, communication and brand consistency
  - Search box network navigation/drop-downs
  - Logos and brand throughout entire network
  - Network home users (menu choices, order, featured, etc.)
  - · Corp Home investors, advertisers, publishers
  - Hubpages ingested within Maven
  - URL discipline, protocol, planning (flagships vs. maven.io)

# 2) Sports/Political Initiative

- Develop a network of state-by-state political sites for Maven, partnering with existing high-traffic team sports sites.
  - Work with Network Development team to assist signing sites;
  - with PubSupport team to assist launching sites;
  - and with product team to help define & develop community, social & engagement features needed for success

# **EXHIBIT B**

# COMPENSATION

The Company shall pay Consultant a monthly base fee of \$10,000, plus monthly Incentive Payments for each Target Site ("target") signed & launched on the Maven network, per the following chart:

Team	State	Site	Incentive %	Monthly Payout
Texas A&M	Texas	TexAgs.com	10.0%	\$2,000
USC	California	USCFootball.com	5.0%	1,000
Texas	Texas	OrangeBloods.com	5.0%	1,000
North Carolina	North Carolina	InsideCarolina.com	4.5%	900
Florida	Florida	GatorCountry.com	4.0%	800
Michigan	Michigan	MGoBlog.com	3.0%	600
NC State	North Carolina	PackPride.com	3.0%	600
Oklahoma	Oklahoma	OUInsider.com	3.0%	600
Penn State	Pennsylvania	Lions247.com	3.0%	600
Alabama	Alabama	BamaOnline.com	2.0%	400
Auburn	Alabama	AUTigers.com	2.0%	400
Stanford	California	TheBootleg.com	2.0%	400
UCLA	California	BruinReportOnline.com	2.0%	400
Illinois	Illinois	IlliniInquirer.com	2.0%	400
lowa	lowa	HawkeyeReport.com	2.0%	400
Kansas	Kansas	Phog.net	2.0%	400
Maryland	Maryland	Inside MDS ports.com	2.0%	400
Duke	North Carolina	The Devils Den.com	2.0%	400
Cle Browns	Ohio	https://247sports.com/nfl/	2.0%	400
Ohio State	Ohio	BuckNuts.com	2.0%	400
Ohio State	Ohio	http://theozone.net	2.0%	400
West Virginia	West Virginia	EerSports.com	2.0%	400
Florida State	Florida	WarChant.com	1.5%	300
Auburn	Alabama	AuburnSports.com	1.0%	200
Fresno State	California	BarkBoard.com	1.0%	200
Miami	Florida	CaneSport.com	1.0%	200
Florida	Florida	GatorsTerritory.com	1.0%	200
Georgia	Georgia	UGASports.com	1.0%	200
Georgia Tech	Georgia	GoJackets.com	1.0%	200
Hawaii	Hawaii	WarriorSportsNetwork.com	1.0%	200
Indiana	Indiana	The Hoosier.com	1.0%	200
Purdue	Indiana	GoldAndBlack.com	1.0%	200
Notre Dame	Indiana	BlueAndGold.com	1.0%	200
Notre Dame	Indiana	IrishIllustrated.com	1.0%	200

Kentucky	Kentucky	CatsIllustrated.com	1.0%	200
LSU	Louisiana	Geaux247.com	1.0%	200
Michigan	Michigan	TheWolverine.com	1.0%	200
Ole Miss	Mississippi	RebelGrove.com	1.0%	200
Missouri	Missouri	PowerMizzou.com	1.0%	200
Nebraska	Nebraska	HuskerOnline.com	1.0%	200
Ohio State	Ohio	BuckeyeGrove.com	1.0%	200
Oklahoma State	Oklahoma	OStateIllustrated.com	1.0%	200
Oklahoma	Oklahoma	SoonerScoop.com	1.0%	200
Penn State	Pennsylvania	BlueWhiteIllustrated.com	1.0%	200
Tennessee	Tennessee	Volquest.com	1.0%	200
Texas Tech	Texas	InsideTheRedRaiders.com	1.0%	200
Washington	Washington	Dawgman.com	1.0%	200
West Virginia	West Virginia	WVSports.com	1.0%	200
Arizona	Arizona	WildcatAuthority.com	0.5%	100
Arizona State	Arizona	ASUDevils.com	0.5%	100
Arizona State	Arizona	SunDevilSource.com	0.5%	100
Colorado	Colorado	BuffStampede.com	0.5%	100
Colorado	Colorado	CUSportsNation.com	0.5%	100
lowa	Iowa	HawkeyeNation.com	0.5%	100
<b>Detroit Lions</b>	Michigan	https://247sports.com/nfl/	0.5%	100
MN Vikings	Minnesota	https://247sports.com/nfl/	0.5%	100
Ole Miss	Mississippi	OMSpirit.com	0.5%	100
Mississippi State	Mississippi	GenesPage.com	0.5%	100
South Carolina	S Carolina	GamecockCentral.com	0.5%	100
Texas Tech	Texas	RedRaiderSports.com	0.5%	100
WA State	Washington	Cougfan.com	0.5%	100
Wisconsin	Wisconsin	BadgerBlitz.com	0.5%	100

Payments for each target begin the first calendar month after the month of target's live, consumer facing launch, and continue monthly thereafter for duration of this Agreement, unless target launches within first 5 days of a month, in which case first payment shall be made that same month, for the full monthly amount.

Base payments shall be made on Maven's normal payroll cycle, currently twice monthly. Incentive payments shall be made within 15 days of month-end. If contract is terminated, final base payment for that month shall be calculated on a pro-rata basis based on termination date, but Incentive Payments for the month of the termination and the following month shall be made in full

#### EXECUTIVE EMPLOYMENT AGREEMENT

This Executive Employment Agreement (this "Agreement") is made and entered into as of January 16, 2020 (the "Effective Date") between TheMaven, Inc., a Delaware corporation (the "Company") and William Somsin, an individual (the "Executive").

#### RECITALS

WHEREAS, the Executive has been employed as Executive Vice President, Membership of the Company pursuant to a signed offer letter between the Company's wholly-owned subsidiary Maven Coalition, Inc. and the Executive dated as of April 26, 2019 (the "Prior Agreement").

WHEREAS, the Company desires to employ the Executive as Chief Operating Officer and the Executive desires to accept this offer of employment, effective as of the Effective Date.

WHEREAS, the Company and the Executive have determined that the terms and conditions of this Agreement are reasonable and in their mutual best interests and accordingly desire to enter into this Agreement in order to provide for the terms and conditions upon which the Executive shall be employed by the Company following the Effective Date.

NOW THEREFORE, in consideration of the foregoing and the respective covenants, agreements and representations and warranties set forth herein, the parties to this Agreement, intending to be legally bound, agree as follows:

## Article 1. TERMS OF EMPLOYMENT

#### 1.1. Employment and Acceptance.

- (a) Employment and Acceptance. On and subject to the terms and conditions of this Agreement, the Company shall employ the Executive and the Executive hereby accepts such employment, and this Agreement amends and restated the Prior Agreement in its entirety as of the Effective Date.
  - (b). Title: Executive shall have the title of: Chief Operating Officer.
- (c) Responsibilities and Duties. The Executive's duties shall consist of such duties and responsibilities as are consistent with the position of a Chief Operating Officer, including and such duties and responsibilities as are mutually determined from time to time by the Chief Executive Officer of the Company (the "CEO") and the Executive.
  - (d). Reporting. The Executive shall report directly to the CEO.
- (e) <u>Performance of Duties</u>: <u>Travel</u>. With respect to Executive's duties hereunder, at all times, the Executive shall be subject to the instructions, control, and direction of the Board, and act in accordance with the Company's Certificate of Incorporation, bylaws and other governing policies, rules and regulations, except to the extent that the Executive is aware that such documents conflict with applicable law. The Executive shall devote Executive's business time, attention and

ability to serving the Company on an exclusive and full-time basis as aforesaid and as the CEO may reasonably require. The Executive will promptly disclose to the Company any conflicts or potential conflicts of interest, and may not perform any decision-making role in any activities in which such a conflict arises. The Executive shall also travel as required by Executive's duties hereunder and shall comply with the Company's then-current travel policies as approved by the CEO, which shall include up to two weeks each month working from the Company's New York City offices.

- (f). Location. Executive shall be based primarily in the Company's Seattle office.
- (g). Officer. The Executive shall, if requested, also serve as an officer of the Company or of any affiliate of the Company for no additional compensation.

# 1.2 Compensation and Benefits.

(a). Annual Salary. The Executive shall receive an annual salary of \$275,000 (the "Annual Salary"). Salary shall be payable on a semi-monthly basis or such other payment schedule as used by the Company for its senior-level Executives from time to time, less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices. The Annual Salary payable to the Executive will be reviewed annually by the CEO.

#### (b). Bonus.

- (i). For each calendar year of the Employment Term starting with calendar 2020, the Executive shall be eligible to earn an annual bonus (the "Annual Bonus") of up to 50% of Annual Salary based on the achievement of reasonable company-wide performance goals to be approved by the Executive and the compensation committee of the board of directors of the Company from time to time and which shall be the same as goals as those applicable to other C-level executives.
- (ii). Each Bonus will be paid quarterly within 45 day of the end of the applicable calendar quarter, provided the Executive remains an employee in good standing with the Company as of the date of payment.
- (c). Stock Option Grant. The Company will grant to the Executive options to purchase a number of shares of the common stock ("Common Stock") of the Company to be agreed, and on vesting terms to be agreed, by the Executive and the Company (the "Options") pursuant to the Company's 2019 Equity Incentive Plan (the "Plan") subject to the approval by the Board.
- (i). The Executive will not be eligible for any "true up" equity grants awarded to other personnel to address dilution resulting from or in connection with the acquisition by the Company of TheStreet, Inc. or the entry by the Company into that certain Licensing Agreement dated as of June 14, 2019 between the Company and ABG-SI LLC.
- (d). Signing Bonus. So long as the Executive remains an employee in good standing with the Company as of the date of payment, the Executive shall be paid a one-time signing bonus

in the amount of \$6,666.67 (less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices) on or before February 15, 2020.

- (e) Expenses. The Executive shall be reimbursed for all ordinary and necessary out-of-pocket business expenses reasonably and actually incurred or paid by the Executive in the performance of the Executive's duties in accordance with the Company's policies upon presentation of such expense statements or vouchers or such other supporting information as the Company may require.
- (f) Benefits. The Executive shall be entitled to fully participate in all benefit plans that are in place and available to senior-level Executives of the Company from time to time, including, without limitation, medical, dental, vision and life insurance (if offered), in each case subject to the general eligibility, participation and other provisions set forth in such plans.
- (g) Paid Time Off. The Executive shall be entitled to paid time off based on the Company's policies in effect from time to time, provided such entitled shall not be less than four weeks annually.
- (h). Clawback Provisions. Notwithstanding any other provisions in this Agreement to the contrary, any incentive-based compensation, or any other compensation, paid to the Executive pursuant to this Agreement or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement, will be subject to such deductions and clawback as may be required to be made pursuant to such law, government regulation, or stock exchange listing requirement.

# 1.3 Term: Termination of Employment.

- (a). Term. The Executive's employment hereunder shall be effective as of the Effective Date and shall continue until terminated pursuant to Section 1.3(b) of this Agreement. If the Merger Agreement terminates for any reason before the merger becomes effective, all of the provisions of this Agreement will terminate and there will be no liability of any kind under this Agreement. The period during which the Executive is employed by the Company hereunder is hereinafter referred to as the "Term."
- (b). Early Termination. The term of this Agreement may be earlier terminated by the Executive or the Company as follows:
- (i) Termination for Cause. The Company may terminate the Executive's employment at any time for Cause upon written notice to the Executive setting forth the termination date and, in reasonable detail, the circumstances claimed to provide a basis for termination pursuant to this Section 1.3(b)(i), without any requirement of a notice period and without payment of any compensation of any nature or kind; provided, however, that if the Cause is pursuant to subsections (i), (ii), (vi) or (vii) of the definition of Cause (appearing below), the Chief Executive Officer must give the Executive the written notice referenced above within (30) days of the date that the Chief Executive becomes aware or has knowledge of, or reasonably should have become aware or had knowledge of, such act or omission, and the Executive will have thirty (30) days to cure such act or omission. Upon payment of the amounts set forth in Section 1.3(d).

the Executive shall not be entitled to any benefits or payments (other than those required under Section 1.3(d) hereof), including any payment under the terms of the Plan.

- (ii) Termination without Cause. The Company may terminate the Executive's employment at any time without Cause upon written notice to the Executive, subject to Section 1.3(e) and 1.3(d).
- (iii) Permanent Incapacity. In the event of the "Permanent Incapacity" of the Executive (which shall mean by reason of illness or disease or accidental bodily injury, the Executive is so disabled that the Executive is unable to ever work again), the Executive may thereupon be terminated by the Company upon written notice to the Executive without payment of any severance of any nature or kind (including, without limitation, by way of anticipated earnings, damages or payment in lieu of notice); provided that, in the event of the Executive's termination pursuant to this Subsection 1.3(b)(iii), the Company shall pay or cause to be paid to the Executive (i) the amounts prescribed by Section 1.3(d) below through the date of Permanent Incapacity, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the permanent incapacity or disability of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (iv) <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death, the Executive's beneficiaries or estate will be entitled to receive and the Company shall pay or cause to be paid to them or it, as the case may be, (i) the amounts prescribed by Section 1.3(d) through the date of death, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the death of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (v). <u>Termination by Executive</u>. The Executive may terminate employment with the Company upon giving 30 days' written notice or such shorter period of notice as the Company may accept. The Executive may resign for Good Reason subject to Section 1.3(c) and 1.3(d). If the Executive resigns for any reason not constituting Good Reason, the Executive shall not be entitled to any severance or other benefits (other than those required under Section 1.3(d)).
- (c) Termination without Cause or by the Executive for Good Reason. If the Executive's employment with the Company is terminated prior to the end of the term under Section 1.3(a), by the Company without Cause or by the Executive for Good Reason, then the Executive shall be entitled to receive, as salary continuation, payments equal to three months' Annual Salary. The payment described in this subsection, along with the vesting features of the Executive's equity awards as set forth in Executive's stock award agreements, are the only severance or other payment or payment in lieu of notice that the Executive will be entitled to receive under this Agreement (other than payments due under Section 1.3(d)). Any right of the Executive to payment pursuant to this subsection 1.3(c) shall be contingent on Executive signing a standard form of release agreement with the Company.
- (d) <u>Statutory Deductions</u>. All payments required to be made to the Executive, his beneficiaries, or his estate under this Section shall be made net of all deductions required to be withheld by applicable law and regulation. The Executive shall be solely responsible for the satisfaction of any taxes (including employment taxes imposed on employees and taxes on

nonqualified deferred compensation). Although the Company intends and expects that the Plan and its payments and benefits will not give rise to taxes imposed under Code Section 409A, neither the Company nor its employees, directors, or their agents shall have any obligation to hold the Executive harmless from any or all of such taxes or associated interest or penalties.

(e) Fair and Reasonable, etc. The parties acknowledge and agree that the payment provisions contained in this Section are fair and reasonable, and the Executive acknowledges and agrees that such payments are inclusive of any notice or pay in lieu of notice or vacation or severance pay to which he would otherwise be entitled under statute, pursuant to common law or otherwise in the event that his employment is terminated pursuant to or as contemplated in this Section 1.3.

## 1.4 Restrictive Covenants.

(a) Non-Solicitation of Employees, During the Executive's employment and for a period of one year following the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants not to directly or indirectly, alone or in concert with others, solicit, encourage, influence, recruit, or induce or attempt to solicit, encourage, influence, recruit or induce, or direct any other person or entity to take any of the aforementioned actions, any employee of the Company to cease working for the Company and/or to begin working with any other person or entity. This non-solicitation provision explicitly covers all forms of oral, written, or electronic communication, including, but not limited to, communications by email, regular mail, express mail, telephone, fax, instant message, and social media, including, but not limited to, Facebook, LinkedIn, Instagram, and Twitter, and any other social media platform, whether or not in existence at the time of entering into this Agreement.

Notwithstanding the foregoing, this Section shall not deemed to have been breached or violated by the placement of general advertisements that may be targeted to a particular geographic or technical area but that are not specifically targeted toward employees of the Company.

(b). Non-Solicitation of Customers. The Company has a legitimate business interest in protecting its substantial and ongoing customer relationships. The Executive understands and acknowledges that because of the Executive's experience with and relationship to the Company, the Executive will have access to and learn about much or all of the Company's customer information. "Customer Information" includes, but is not limited to, names, phone numbers, addresses, e-mail addresses, order history, order preferences, chain of command, pricing information, and other information identifying facts and circumstances specific to the customer and relevant to customer sales and the provision to customers of services.

The Executive understands and acknowledges that loss of this customer relationship and/or goodwill will cause significant and irreparable harm.

In exchange for the Executive's employment by the Company, and based on the Executive's access to Confidential Information during the Executive's employment and/or after the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants that, during the Executive's employment and for a period of one year following the termination of the Executive's employment with the Company for any reason, the

Executive will not directly or indirectly solicit, contact (including but not limited to e-mail, regular mail, express mail, telephone, fax, instant message, or social media, including but not limited to Facebook, Linkedln, Instagram or Twitter, or any other social media platform, whether or not in existence at the time of entering into this Agreement), attempt to contact, or meet with the Company's customers or prospective customers as described below for purposes of offering or accepting goods or services competitive with those offered by the Company.

This restriction shall only apply to:

- (i). Customers the Executive contacted in any way during the past 12 months;
- (ii) Customers about whom the Executive has trade secret or confidential information:
- (iii). Customers who became customers during the Executive's employment with the Company;
- (iv). Customers about whom the Executive has information that is not available publicly; and
- (v). Prospective customers with whom the Executive is engaged in active sales communications or with whom the Executive is aware that the Company is otherwise engaged in active sales communications.
- (c) Confidential Information: Proprietary Rights. You will have access to the trade secrets, business plans, and production processes of the Company. You will be required to sign a customary Confidentiality and Proprietary Rights Agreement with the Company.
- (d). Acknowledgment by the Executive. The Executive acknowledges and confirms that: (i) the restrictive covenants contained in this Section 1.4 are reasonably necessary to protect the legitimate business interests of the Company; (ii) the restrictions contained in this Section 1.4 (including, without limitation, the length of the term of the provisions of this Section 1.4) are not overbroad, overlong, or unfair and are not the result of overreaching, duress, or coercion of any kind; and (iii) the Executive's entry into this Agreement and, specifically this Section 1.4, is a material inducement and required condition to the Company's entry into this Agreement.
- (e) Reformation by Court. In the event that a court of competent jurisdiction shall determine that any provision of this Section 1.4 is invalid or more restrictive than permitted under the governing law of such jurisdiction, then only as to enforcement of this Section 1.4 within the jurisdiction of such court, such provision shall be interpreted and enforced as if it provided for the maximum restriction permitted under such governing law.
- (f). <u>Survival</u>. The provisions of this Section 1.4 shall survive the termination of this Agreement.
- (g). <u>Injunction</u>. It is recognized and hereby acknowledged by the parties hereto that a breach by the Executive of any of the covenants contained in this Section 1.4 will cause irreparable harm and damage to the Company, the monetary amount of which may be virtually impossible to

ascertain. As a result, the Executive recognizes and hereby acknowledges that the Company shall be entitled to an injunction from any court of competent jurisdiction enjoining and restraining any violation of any or all of the covenants contained in this Section 1.4 by the Executive or any of Executive's Affiliates, associates, partners or agents, either directly or indirectly, and that such right to injunction shall be cumulative and in addition to whatever other remedies the Company may possess.

- 1.5 <u>Definitions</u>. The following capitalized terms used herein shall have the following meanings:
- (a). "Affiliate" shall mean, with respect to any Person, any other Person, directly or indirectly, controlling, controlled by or under common control with such Person.
  - (b). "Agreement" shall mean this Agreement, as amended from time to time.
  - (c). "Annual Salary" shall have the meaning specified in Section 1.2(a).
  - (d). "Board" shall mean the Board of Directors of the Company.
- (e). "Cause" means the (i) Executive's willful and continued failure substantially to perform the duties of the Executive under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness); (ii) the Executive's willful and continued failure to comply with any valid and legal directive of the Chief Executive Officer in accordance with this Agreement; (iii) the Executive's engagement in dishonesty, illegal conduct, or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its Affiliates; (iv) the Executive's embezzlement, misappropriation, or fraud against the Company or any of its Affiliates; (v) the Executive's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent) or a crime that constitutes a misdemeanor involving moral turpitude if such felony or misdemeanor is work-related, materially impairs the Executive's ability to perform services for the Company, or results in a material loss to the Company or material damage to the reputation of the Company; (vi) the Executive's violation of a material policy of the Company that has been previously delivered to the Executive in writing if such failure causes material harm to the Company; or (vii) the Executive's material breach of any material obligation under this Agreement or any other written agreement between the Executive and the Company. No act or failure to act on the part of the Executive shall be considered "willful" unless it is done, or omitted to be done, by the Executive in bad faith or without reasonable belief that the Executive's action or omission was in the best interests of the Company.
- (f). "Code" shall have the meaning of the Internal Revenue Code of 1986, as it may be amended from time to time.
- (g). "Company" shall have the meaning specified in the introductory paragraph hereof; provided that, (i) "Company" shall include any successor to the Company and (ii) for purposes of Section 1.5, the term "Company" also shall include any existing or future subsidiaries of the Company that are operating during any of the time periods described in Section 1.1(a) and any other entities that directly or indirectly, through one or more intermediaries, control, are controlled by or are under common control with the Company during the periods described in Section 1.1(a).

- (h). "Good Reason" shall mean any of the following events, which has not been either consented to in advance by the Executive in writing or, with respect only to subsections (i), (ii), or (v) below, cured by the Company within a reasonable period of time, not to exceed 30 days, after the Executive provides written notice within 30 days of the initial existence of one or more of the following events: (i) a material reduction in Annual Salary; (ii) a material breach of the Agreement by the Company; (iii) a material diminution or reduction in the Executive's responsibilities, duties or authority; or (iv) requiring the Executive to take any action which would violate any federal or state law; (v) any requirement that the Executive's duties be performed more than 50 miles outside of Seattle more than two (2) weeks per month on average; or (vi) any failure by the Company to comply with Section 2.6 of this Agreement. Good Reason shall not exist unless the Executive terminates his employment within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure, if applicable.
- (i). "Person" shall mean any individual, corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.

# Article 2. MISCELLANEOUS PROVISIONS

- 2.1 Further Assurances. Each of the parties hereto shall execute and cause to be delivered to the other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request for the purpose of carrying out or evidencing any of the transactions contemplated by this Agreement.
- 2.2 Notices. All notices hereunder shall be in writing and shall be sent by (a) certified or registered mail, return receipt requested, (b) national prepaid overnight delivery service, (c) electronic transmission (following with hard copies to be sent by prepaid overnight delivery Service) or (d) personal delivery with receipt acknowledged in writing. All notices shall be addressed to the parties hereto at their respective addresses as set forth below (except that any party hereto may from time to time upon fifteen days' written notice change its address for that purpose), and shall be effective on the date when actually received or refused by the party to whom the same is directed (except to the extent sent by registered or certified mail, in which event such notice shall be deemed given on the third day after mailing).
  - (a). If to the Company:

TheMaven, Inc. 1550 Fourth Avenue, Suite 200 Seattle, WA 98101 Email: hr@maven.io

(b). If to the Executive:

Email:

- 2.3 <u>Headings</u>. The underlined or boldfaced headings contained in this Agreement are for convenience of reference only, shall not be deemed to be a part of this Agreement and shall not be referred to in connection with the construction or interpretation of this Agreement.
- 2.4 Counterparts. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which, when taken together, shall constitute one agreement.

# 2.5 Governing Law; Jurisdiction and Venue.

- (a). This Agreement shall be construed in accordance with, and governed in all respects by, the internal laws of the State of Washington (without giving effect to principles of conflicts of laws), except to the extent preempted by federal law.
- (b) Any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement shall be brought or otherwise commenced exclusively in any state or federal court located in King County, Washington.
- 2.6 Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns (if any). The Company will use commercially reasonable efforts to require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company expressly to assume and agree to perform this Agreement in the same manner and to the same extent that the Company would have been required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean both the Company as defined above and any such successor that assumes and agrees to perform this Agreement, by operation of law or otherwise. The Executive shall not assign this Agreement or any of the Executive's rights or obligations bereunder (by operation of law or otherwise) to any Person without the consent of the Company.
- 2.7 Remedies Cumulative; Specific Performance. The rights and remedies of the parties hereto shall be cumulative (and not alternative). The parties to this Agreement agree that, in the event of any breach or threatened breach by any party to this Agreement of any covenant, obligation or other provision set forth in this Agreement for the benefit of any other party to this Agreement, such other party shall be entitled (in addition to any other remedy that may be available to it) to (a) a decree or order of specific performance or mandamus to enforce the observance and performance of such covenant, obligation or other provision, and (b) an injunction restraining such breach or threatened breach. The parties to this Agreement further agree that in the event the Executive prevails on any material claim (in a final adjudication) in any legal proceeding brought against the Company to enforce the Executive's rights under this Agreement, the Company will reimburse the Executive for the reasonable legal fees incurred by the Executive in connection with such proceeding.
- 2.8 Waiver. No failure on the part of any Person to exercise any power, right, privilege or remedy under this Agreement, and no delay on the part of any Person in exercising any power.

right, privilege or remedy under this Agreement, shall operate as a waiver of such power, right, privilege or remedy and no single or partial exercise of any such power, right, privilege or remedy shall preclude any other or further exercise thereof or of any other power, right, privilege or remedy. No Person shall be deemed to have waived any claim arising out of this Agreement, or any power, right, privilege or remedy under this Agreement, unless the waiver of statutory claim, power, right, privilege or remedy is expressly set forth in a written instrument duly executed and delivered on behalf of such Person; and any such waiver shall not be applicable or have any effect except in the specific instance in which it is given.

2.9 Code Section 409A Compliance. To the extent amounts or benefits that become payable under this Agreement on account of the Executive's termination of employment (other than by reason of the Executive's death) constitute a distribution under a "nonqualified deferred compensation plan" within the meaning of Code Section 409A ("Deferred Compensation"), the Executive's termination of employment shall be deemed to occur on the date that the Executive incurs a "separation from Service" with the Company within the meaning of Treasury Regulation Section 1.409A-1(h). If at the time of the Executive's separation from service, the Executive is a "specified Executive" (within the meaning of Code Section 409A and Treasury Regulation Section 1.409A-1(i)), the payment of such Deferred Compensation shall commence on the first business day of the seventh month following the Executive's separation from Service and the Company shall then pay the Executive, without interest, all such Deferred Compensation that would have otherwise been paid under this Agreement during the first six months following the Executive's separation from service had the Executive not been a specified Executive. Thereafter, the Company shall pay Executive any remaining unpaid Deferred Compensation in accordance with this Agreement as if there had not been a six-month delay imposed by this paragraph. If any expense reimbursement by the Executive under this Agreement is determined to be Deferred Compensation, then the reimbursement shall be made to the Executive as soon as practicable after submission for the reimbursement, but no later than December 31 of the year following the year during which such expense was incurred. Any reimbursement amount provided in one year shall not affect the amount eligible for reimbursement in another year and the right to such reimbursement shall not be subject to liquidation or exchange for another benefit. In addition, if any provision of this Agreement would subject the Executive to any additional tax or interest under Code Section 409A, then the Company shall reform such provision; provided that the Company shall (x) maintain, to the maximum extent practicable, the original intent of the applicable provision without subjecting the Executive to such additional tax or interest and (y) not incur any additional compensation expense as a result of such reformation.

2.10 <u>Amendments</u>. This Agreement may not be amended, modified, altered or supplemented other than by means of a written instrument duly executed and delivered on behalf of all of the parties hereto.

2.11 Severability. In the event that any provision of this Agreement, or the application of any such provision to any Person or set of circumstances, shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, and the application of such provision to Persons or circumstances other than those as to which it is determined to be invalid, unlawful, void or unenforceable, shall not be impaired or otherwise affected and shall continue to be valid and enforceable to the fullest extent permitted by law,

- 2.12 Parties in Interest. Except as provided herein, none of the provisions of this Agreement are intended to provide any rights or remedies to any Person other than the parties hereto and their respective successors and assigns (if any).
- 2.13 Entire Agreement. This Agreement sets forth the entire understanding of the parties hereto relating to the subject matter hereof and supersedes all prior agreements, term sheets and understandings between the parties relating to the subject matter hereof.

[SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT]

The parties hereto have caused this Agreement to be executed and delivered as of the date first set forth above.

THE COMPANY:

THEMAVEN, INC.

By: foul Edmondson

Name: Paul Ednondson

Title: President

THE EXECUTIVE:

Bill Sometin

William Sornsin

#### SEPARATION & ADVISOR AGREEMENT

This Separation & Advisor Agreement (this "Agreement") is hereby made and entered into between TheMaven, Inc., a Delaware corporation ("TheMaven" or "Employer"), and William Sornsin ("Employee") to be effective as set forth in Section 9 below. Employer and Employee may be referred to herein as a "Party" and, together, the "Parties."

WHEREAS, Employee was employed by Employer pursuant to an Employment Agreement dated January 16, 2020 with Employer (the "*Employment Agreement*," a copy of which is attached to this Agreement) (capitalized terms used but not defined in this Agreement have the meanings ascribed thereto in the Employment Agreement);

WHEREAS, Employee holds the position of Chief Operating Officer of TheMaven;

WHEREAS, Employee holds certain rights to acquire equity in TheMaven pursuant to TheMaven Inc. 2019 Equity Incentive Plan ("Plan") adopted by the Board of Directors on April 4, 2019; the related Option Agreement (Incentive Stock Option or Nonstatutory Stock Option); and the Stock Option Grant Notice with a date of grant of April 10, 2019;

WHEREAS, Employee holds certain other rights to acquire equity in TheMaven pursuant to his January 2020 employment agreement;

WHEREAS, the Parties have mutually agreed that the date of the Employee's termination of Employee's employment will be September 4, 2020 (the "Separation Date");

WHEREAS, the Parties wish to enter into this Agreement and the Release attached hereto as <a href="Exhibit A">Exhibit A</a> (the "Release") to set forth the terms and conditions of the Parties' obligations following the Separation Date;

WHEREAS, Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release is a condition to receipt of certain severance payments and benefits under this Agreement.

Conditioned upon Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release

NOW THEREFORE, in consideration of the mutual covenants and mutual benefits contained herein, Employee and Employer agree as follows:

## 1. Separation Date.

- a. Employee's last day of employment with Employer will be the Separation Date. Employee will be paid, at his regular rate of pay, through the Separation Date.
- b. As of the Separation Date, except as set forth herein, Employee is not to hold himself out as an officer, employee, agent, or authorized representative, negotiate or enter into any agreements on behalf of, Employer or any of its Affiliates (as defined below), or

otherwise attempt to bind Employer or any of its Affiliates, unless, in each case, consented to in writing to do so by the Chief Executive Officer of Employer.

- c. Employee agrees that immediately upon the Separation Date and without any further action or notice on his part, Employee will be considered to have resigned from any and all positions as an officer or similar of Employer and any of its subsidiaries or Affiliates.
- d. For purposes hereof, the term "Affiliate" shall mean any corporation, association, partnership, limited liability company, or other legal entity or organization that directly, or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with Employer. As used in this definition, the term "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of any such legal entity, whether through ownership of voting securities, by contract, or otherwise.

## 2. Advisor Arrangement.

- a. Conditioned upon Employee's signing this Agreement and signing and not revoking the Release, and complying with the terms of this Agreement and the Release, Employee shall be given the opportunity to provide consulting services to Employer as an independent contractor pursuant to a written consulting agreement (the "Advisor Arrangement"). Pursuant to the Advisor Arrangement, Employee shall provide advisory and consulting services as agreed between Employee and the President of TheMaven.
- b. For all Services rendered by Employee pursuant to the Advisor Arrangement, Employee shall receive a consulting fee of \$100.00 per hour of consulting services performed (the "Fee"). The Fee shall be paid to Employee as set forth in the Advisor Arrangement between Employee and Maven Coalition, Inc.
- c. For the purposes of vesting in the option grants pursuant to the 2019 Equity Incentive Plan and the Stock Option Grant Notice referenced above and his January 2020 employment agreement, Employee's service under this Separation and Advisor Agreement and the Consulting Agreement shall be deemed uninterrupted Continuous Service under the Plan.

# 3. Other Severance Benefits.

a. Conditioned upon Employee's signing this Agreement and signing and not revoking the Release attached as Exhibit A, and complying with the terms of this Agreement and the Release, commencing on the first regular payroll date that is at least 3 business days after the Effective Date of this Agreement (as defined in Section 9(b) of the Release), Employee shall receive salary continuation in the amount \$275,000 (less all applicable withholdings and deductions), which is the equivalent of twelve (12) months of Employee's Annual Salary as of the Separation Date ("Separation Payment"). The Separation Payment shall be payable in equal installments as salary continuation as set forth in Section 1.2.a and 1.3.c of the Employment Agreement. Employee acknowledges and agrees that the Fee and the benefits set forth under this Section 3, along with the vesting features of the Employee's equity awards as set forth in Employee's stock award agreements, shall constitute all of the severance benefits or other payments that Employee shall be entitled to under the Employment Agreement or otherwise, and

Employee will not be eligible for, nor shall Employee have a right to receive, any other severance benefits or other benefits of any kind.

b. Options Vesting and Exercise of Options. As of the Effective Date, Employee shall: (i) be vested in a total of 1,799,191 shares of common stock in the Employer ("Vested Common Stock"); and (ii) have the option to purchase up to an aggregate of 614,366 shares of common stock in the Employer ("Options Grants") pursuant to the Employer's 2019 Equity Incentive Plan (the "Plan"); and (iii) be permitted to exercise the Option Grants in accordance with the terms of the Plan following the termination of the Advisor Arrangement (collectively, the benefits referenced in this paragraph 3(b) shall be referred to as the "Option Extension"). The exercise of the Options Grants may at Employee's discretion, be a "cashless" transaction, where enough shares are sold at the time of the exercise to pay for the remaining shares and associated taxes, should taxes be due at the time of transaction. Employee acknowledges that other than the Vested Common Stock and the Options Grants described in this paragraph 3(b), the remainder of Employee's options in Employer that cannot vest are unvested and extinguished upon Employee's termination of employment, and all the Options Grants will be treated (for tax purposes) as nonqualified stock options.

#### 4. <u>Post-Separation Obligations</u>.

- a. Employee further reaffirms and agrees to comply with any and all covenants and agreements regarding non-competition, non-solicitation, confidential information, intellectual property and assignment of inventions, return of company property to which Employee's employment was subject, including without limitation the provisions in Section 1.4 of the Employment Agreement, including all subsections thereof. Employee agrees and acknowledges that for purposes of Section 1.4 in the Employment Agreement the restrictive covenants shall last until the date that is twelve (12) months from the Separation Date. Moreover, Employee reaffirms and agrees to comply with the Confidentiality and Proprietary Rights Agreement with Employer as referenced in Section 1.4(c).
- b. Employee agrees that for a period of two (2) years after the Separation Date, Employee shall not: (i) disparage Employer, any of Employer's affiliates (including any present, future or former agent, attorney, employee, officer or director of Employer or any of Employer's affiliates) or any of Employer's investors, channel partners, partners or licensors, including, for the avoidance of doubt, Authentic Brands Group and Meredith Corporation; (ii) impugn in any manner the name or reputation of Employer, any of Employer's affiliates (including any present, future or former agent, attorney, employee, officer or director of Employer or any of Employer's affiliates) or any of Employer's investors, channel partners, partners or licensors, including, for the avoidance of doubt, Authentic Brands Group and Meredith Corporation; or (iii) speak or write anything disparaging or critical of the circumstances of the termination of Employee's employment with Employer. Nothing in this Section 4(b) shall limit Employee's rights as a shareholder of the Employer; provided, however, that the Employer shall remain subject to the Confidentiality Agreement whose terms are incorporated herein.

- c. Employee shall not disclose the terms of this Agreement, the Release or their existence to anyone except federal, state, or local taxing authorities, Employee's spouse, legal counsel and financial advisors, provided Employee instructs such persons that the information Employee has disclosed to them is confidential. Notwithstanding the generality of this paragraph, Employee may make disclosures that are otherwise prohibited by this Agreement in response to any lawful court order or subpoena, or in connection with an investigation by a governmental or law enforcement agency.
- d. To the extent consistent with law, this Agreement and the Release may be used as evidence only in a subsequent proceeding in which a Party alleges a breach of this Agreement or the Release, or in which Employer is relying upon this Agreement or the Release in support of an affirmative defense. This Agreement and the Release shall not be filed with a court or used for any other purpose, and in such event the party filing or transmitting it shall take all steps necessary to maintain its confidentiality, including by filing it under seal.
- 5. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Washington without regard to its conflict of laws principles to the extent that such principles would require the application of laws other than the laws of the State of Washington.

#### Employee Acknowledgements.

- a. Employee acknowledges that he has read this Agreement, that he has been advised (by this Agreement) to consult with an attorney before he signs this Agreement, and that he understands all of its terms and signs it voluntarily and with full knowledge of its significance and the consequences thereof.
- b. Employee acknowledges that the Option Extension constitutes substantial consideration because it provides Employee with additional vested options to which Employee would not otherwise be eligible and an extension to the deadline to exercise those options. Employee further acknowledges that, in the absence of the Option Extension, Employee would be required to exercise Employee's vested options within 30 days of the Separation Date and that the relevant shares will not be available within that time period. The Option Extension is therefore consideration for release of any claims regarding the status of such shares being still unavailable over a year past the date of employment.
- c. Employee acknowledges that the Option Extension may cause Employee to forfeit incentive stock option status for tax purposes, but that the value associated with the Option Extension exceeds any potential loss of incentive stock option status.
- 7. <u>Severability</u>. The invalidity of any one or more of the words, phrases, sentences, clauses or Sections contained in this Agreement shall not affect the enforceability of the remaining portions of this Agreement or any part thereof.
- 8. <u>Contingent Severance Benefits</u>. Employer's continuing obligations under this Agreement are contingent upon Employee's compliance with all terms and conditions provided for in this Agreement and the Release. In the event that Employee breaches any of his obligations under this Agreement or the Release, Employee agrees that Employer may cease

making any payments due under this Agreement, and recover all payments already made under this Agreement, in addition to all other available legal remedies.

- 9. <u>Effective Date</u>. Conditioned on all Parties executing it, this Agreement shall be considered effective as of the Effective Date, as defined in paragraph 9.b of the Release.
- 10. <u>Entire Agreement</u>. Prior to the Separation Date, the Employment Agreement shall remain in full force and effect, except where the Employment Agreement and this Agreement conflict, in which case this Agreement shall control. As of the Separation Date, this Agreement, including the Release attached hereto and the other documents referenced herein, and the surviving provisions of the Employment Agreement shall constitute the entire agreement between the Parties with respect to Employee's former employment with Employer and the Parties' relationship and obligations to each other.
- 11. <u>Assignment; Third Party Beneficiaries</u>. This Agreement and all rights of Employee under this Agreement shall inure to the benefit of and be enforceable by Employee's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees. This Agreement shall be for the benefit of and binding upon the parties hereto and their respective heirs, personal representatives, legal representatives, successors and, where applicable, assigns.

[Signatures on following page]

**WITNESS WHEREOF**, this Agreement has been executed by the Parties as of the dates set forth below.

# **EMPLOYER:**

THEMAVEN, INC.

By: Paul Edmondson

03517ECA27BA4D4...

Name: Paul Edmondson

Title: President

Date: 10/6/2020

# **EMPLOYEE:**

Docusigned by:
William Sornsin
16A6DC94A3774EE...

William Sornsin

Date: 10/6/2020

[Signature Page to Separation Agreement]

#### **EXHIBIT A**

## RELEASE

This Release (the "Release") is hereby made and entered into between TheMaven, Inc. ("Employer") and William Sornsin ("Employee") to be effective as set forth in Section 9.b below. Employee's execution of this Release is a condition to his receipt of the Fee and benefits pursuant to Section 2 and Section 3 of the Separation & Advisor Agreement between Employer and Employee effective as of September 4, 2020 (the "Agreement"), to which this Release is attached as Exhibit A. Any terms not defined herein shall have the meaning set forth in the Agreement.

# 1. Release.

- Employee, for himself and his family, heirs, executors, administrators, legal representatives, and their respective successors and assigns, in exchange for the consideration to be provided pursuant to Sections 2-3 of the Agreement hereby gives up, releases, and discharges Employer, TheMaven, Inc. and each of their subsidiaries, Affiliates, successors and assigns, and their current and former directors, managers, officers, employees, shareholders and agents in such capacities (each a "Released Party" and, collectively with Employer and TheMaven, Inc., the "Released Parties") from any and all rights and claims that Employee may have against the Released Parties as of the date Employee signs this Release arising from or in connection with Employee's employment or termination of employment with Employer, including without limitation any and all rights and claims to or for attorneys' fees, whether or not Employee presently is aware of such rights or claims or suspects them to exist. These rights and claims include, but are not limited to, any and all rights and claims which Employee may have under, or arising out of, the Age Discrimination in Employment Act of 1967, as amended (the "ADEA"); the Americans with Disabilities Act of 1990, as amended; the Family and Medical Leave Act; Title VII of the Civil Rights Act of 1964, as amended; and any other federal, state, or local constitution, statute, ordinance, executive order, or common law.
- b. Employee specifically releases the Released Parties from all claims Employee might have under the ADEA and acknowledges that all conditions established by the Older Workers Benefit Protection Act for a voluntary release of claims have been met.
- c. Notwithstanding anything in Paragraph 1(a) above to the contrary, this Release shall not apply to: (i) any actions to enforce rights to receive any payments or benefits which may be due to Employee pursuant to the Agreement or under any of Employer's employee benefit plans; (ii) any rights or claims that may arise as a result of events occurring after the date this Release is signed by Employee; (iii) any indemnification rights Employee may have as a current or former officer or director of Employer or its Affiliates; (iv) any claims for benefits under any directors' or officers' liability policy maintained by Employer or its Affiliates in accordance with the terms of such policy; (v) any claims that cannot be waived as a matter of law; (vi) any claims Employee may have to government-sponsored and administered benefits such as unemployment insurance, workers' compensation insurance (excluding claims for retaliation under workers' compensation laws), state disability insurance, and paid family leave benefits; and (viii) any benefits that vested on or prior to the Separation Date pursuant to a

written benefit plan sponsored by Employer and governed by the federal law known as "ERISA."

- d. This Release shall be effective as a bar to each and every claim Employee might otherwise have asserted against any Released Party on or before the date of this Release. In the event Employee hereafter discovers facts in addition to or different from those which Employee now knows or believes to exist with respect to the subject matter of this Release and which, if known or suspected at the time of executing this Release, may have materially affected this Release, Employee expressly waives any right to assert after the execution of this Agreement that any such claim has, through ignorance or oversight, been omitted from the scope of this Release.
- Nothing in this Release prohibits or prevents Employee from filing a charge with or participating, testifying, or assisting in any investigation, hearing, or other proceeding before the U.S. Equal Employment Opportunity Commission, the National Labor Relations Board or a similar agency enforcing federal, state or local anti-discrimination laws (except that Employee acknowledges that he may not recover any monetary benefits or personal relief in connection therewith). Additionally, nothing in this Release prevents Employee from: (i) reporting possible violations of federal law or regulations, including any possible securities laws violations, to any governmental agency or entity, including but not limited to the U.S. Department of Justice, the U.S. Securities and Exchange Commission, the U.S. Congress, or any agency Inspector General; (ii) making any other disclosures that are protected under the whistleblower provisions of federal law or regulations; or (iii) otherwise fully participating in any federal whistleblower programs, including but not limited to any such programs managed by the U.S. Securities and Exchange Commission and/or the Occupational Safety and Health Administration. Moreover, nothing in this Release prohibits or prevents Employee from receiving individual monetary awards or other individual relief by virtue of participating in such federal whistleblower programs.
- 2. Employee Representations and Covenant Not to Sue. Employee represents that he has not filed against the Released Parties any complaints, charges, or lawsuits arising out of his employment, termination of employment, or any other matter arising on or prior to the date Employee signed this Release, and covenants and agrees that he will never individually or with any person or entity file, or commence the filing of, any charge, lawsuit, complaint, or proceeding with any governmental agency, or against the Released Parties with respect to any of the matters released by Employee pursuant to Paragraph 1(a) hereof (a "Proceeding"). If, notwithstanding the express terms of this Release to the contrary, Employee commences, continues, joins in, or in any other manner attempts to assert any claim released herein against any Released Party, then, to the fullest extent permitted by law, Employee shall reimburse the Released Parties for all reasonable attorneys' fees incurred by the Released Parties in defending against such a claim; provided that the right to attorneys' fees is without prejudice to the Released Parties' other rights hereunder.
- 3. <u>Employee Acknowledgements</u>. Employee further acknowledges that he (a) has received payment in full for all services rendered in conjunction with Employee's employment by Employer and that no other compensation is owed to Employee except as provided in the Agreement; (b) Employee has not been denied any request for leave to which he believes he was

legally entitled, and Employee was not otherwise deprived of any of his rights under the Family and Medical Leave Act or any similar state or local statute; and (c) Employee has not assigned or transferred, or purported to assign or transfer, to any person, entity, or individual whatsoever, any of the claims released in the foregoing general release and waiver.

- 4. <u>Return of Employer Property</u>. Employee agrees that that he will return any unreturned Employer Property promptly upon Employer's request.
- 5. <u>Separation Agreement</u>. This Release incorporates by reference, as if set forth fully herein, all terms and conditions of the Agreement. Employee acknowledges that this Release is not intended to otherwise change, alter or amend any of the terms and conditions of the Agreement, which Agreement remains in full force and effect.
- 6. <u>No Admission of Liability</u>. Neither the existence of this Release nor any of its terms or conditions shall be construed by either Party, at any time, as an admission of liability or wrongdoing by any Released Party.
- 7. <u>Severability</u>. If any provision of this Agreement, or any part thereof, is determined to be invalid or unenforceable by a court having jurisdiction in the matter, all of the remaining provisions and parts of this Agreement shall remain fully enforceable; except that, if the provisions in Paragraph 1 concerning releases are held to be invalid, illegal, or unenforceable, then Employee will be required to enter into a new Release with an enforceable release, unless otherwise agreed to in writing by all parties.
- 8. <u>Consideration</u>. Employee acknowledges that the execution of this Release is in further consideration of the payments due to Employee under the Agreement, which includes benefits to which Employee acknowledges he would not be entitled if he did not sign this Release.

#### Knowing and Voluntary Agreement.

- a. Employee acknowledges that Employee: (i) has carefully read this Agreement in its entirety; (ii) has the opportunity to consider the terms of this Agreement and Addendum for at least 21 days; (iii) is hereby advised by Employer in writing to consult with an attorney of Employee's choice in connection with this Agreement; (iv) fully understands the significance of all the terms and conditions of this Agreement; and (v) is signing this Agreement voluntarily and of Employee's own free will and agree to abide by all the terms and conditions contained herein.
- b. After signing this Release, Employee shall have seven (7) days ("Revocation Period") to revoke the release of claims under the Age Discrimination in Employment Act by indicating Employee's desire to do so in writing to Robert Scott, by no later than the last day of the Revocation Period. Employee's right to receive the consideration to be provided pursuant to Sections 2-3 of the Agreement shall not become effective until the day following the last day of the Revocation Period, only if Employee has not sent a Revocation Notice prior to the end of the Revocation Period ("Effective Date"). In the event that Employee revokes this Release during the Revocation Period, this Release and the Agreement shall automatically be null and void.

# 10. Miscellaneous.

- a. This Release may not be amended, modified or discharged except by a writing duly executed by all parties. This Release may not be amended, modified or discharged by e-mail.
- b. This Release shall be governed by and construed in accordance with the laws of the State of Washington without regard to its conflict of laws principles to the extent that such principles would require the application of laws other than the laws of the State of Washington.
- c. The waiver by either Party of the breach of any provision of this Release by the other Party shall not operate or be construed as a waiver of any subsequent breach by such other Party.
- d. This Release may be executed in several counterparts, each of which shall be deemed an original.
- e. The Parties shall bear their own respective costs and fees, including attorneys' fees, in connection with the negotiation and execution of this Release.
- f. The terms and conditions of this Release shall be binding and shall inure to the benefit of the Parties' respective heirs, executors, administrators, representatives, successors and assigns.

[Signatures on following page]

# **EMPLOYER:**

THEMAVEN, INC.

By: Paul Edmondson

Name: Paul Edmondson

Title: President

Date: 10/6/2020

# **EMPLOYEE:**

Docusigned by:
William Sornsin
16A6DC94A3774EE...

William Sornsin

Date: September 4, 2020

#### EXECUTIVE EMPLOYMENT AGREEMENT

This Executive Employment Agreement (this "Agreement") is made and entered into as of [May 1, 2019] between TheMaven, Inc., a Delaware corporation (the "Company") and Douglas B. Smith, an individual (the "Executive").

#### RECITALS

WHEREAS, the Company desires to employ the Employee as its Chief Financial Officer, and the Employee desires to accept this offer of employment, effective as of the Effective Date.

WHEREAS, pursuant to a Service Agreement dated as of March 1, 2019 by and between Maven Coalition, Inc., a Nevada corporation and wholly-owned subsidiary of the Company and Hampshire Road Advisors, LLC, a New York limited liability company (the "Prior Agreement"). Hampshire Road Advisors, LLC has furnished the services of the Executive (the "Prior Services") to the Company and its affiliates.

WHEREAS, the Company and the Executive have determined that the terms and conditions of this Agreement are reasonable and in their mutual best interests and accordingly desire to enter into this Agreement in order to provide for the terms and conditions upon which the Executive shall be employed by the Company.

NOW THEREFORE, in consideration of the foregoing and the respective covenants, agreements and representations and warranties set forth herein, the parties to this Agreement, intending to be legally bound, agree as follows:

#### Article 1. TERMS OF EMPLOYMENT

# 1.1. Employment and Acceptance.

- (a). <u>Employment and Acceptance</u>. On and subject to the terms and conditions of this Agreement, the Company shall employ the Executive and the Executive hereby accepts such employment.
  - (b). Title: Executive shall have the title of: Chief Financial Officer.
- (c) Responsibilities and Duties. The Executive's duties shall consist of such duties and responsibilities as are consistent with the position of a Chief Financial Officer and reporting officer of Parent, including those duties listed in Exhibit A hereto and such other duties and responsibilities as are mutually determined from time to time by the Company's Chief Executive Officer (the "CEO") and Executive. Executive shall attend mandatory monthly leadership meetings ("Executive Meetings"), in-person, in Seattle, or in such other locations as the CEO may reasonably determine which shall be timed to coincide with Executive's time in Seattle or such other locations. Any change in advisor status must be disclosed by the Executive to Company and any additions to the Executive's responsibilities with such companies he advises must be first approved by Company in writing, email to be sufficient.

- (d) Reporting. The Executive shall report directly to the CEO, unless otherwise directed by the Board.
- (e) Performance of Duties; Travel. With respect to Executive's duties hereunder, at all times, the Executive shall be subject to the instructions, control, and direction of the Board, and act in accordance with the Company's Certificate of Incorporation, Bylaws and other governing policies, rules and regulations, except to the extent that the Executive is aware that such documents conflict with applicable law. The Executive shall devote Executive's business time, attention and ability to serving the Company on an exclusive and full-time basis as aforesaid and as the Board may reasonably require. The Executive shall also travel as required by Executive's duties hereunder and shall comply with the Company's then-current travel policies as approved by the Board.
- (f) Location Executive shall be based in New York, NY. Nevertheless it is expressly understood that Executive's duties will require him to travel regularly out of the New York area for periods of time. Executive shall spend not less than two days and one night per month on average in Seattle, Washington (or other locations where Executive Meetings will be held as approved by the CEO), which shall be coordinated with the Executive Meetings. The Executive will attend all quarterly in person meetings of the Board and will be expected to travel to attend major conferences as reasonably required. Company shall reimburse Executive for reasonable and appropriate cost of travel between New York and Seattle, Washington and lodging and transportation in Seattle, Washington.
- (g). Officer. The Executive shall, if requested, also serve as an officer of any affiliate of the Company for no additional compensation.

# 1.2 Compensation and Benefits.

- (a). Annual Salary. The Executive shall receive an annual salary of \$400,000 for each year (the "Annual Salary"). Salary shall be payable on a semi-monthly basis or such other payment schedule as used by the Company for its senior-level Executives from time to time, less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices. The Annual Salary payable to the Executive will be reviewed annually by the Board.
- (b). <u>Bonuses</u>. The Executive shall be eligible to receive bonuses (each a "Bonus" and collectively, the "Bonuses") to be agreed by Company and the Executive in good faith from time to time based on then current financial status of the Company.
- (c). <u>Payment of Bonuses</u>. The Bonuses, if any, will be paid within forty-five (45) days after the end of the applicable fiscal quarter.
- (d). Eligibility for Bonuses. Except as otherwise provided in Section 5, in order to be eligible to receive a Bonus, the Executive must be employed by the Company on the last day of the applicable fiscal quarter.

- (e) Equity Incentives. Parent has previously granted to the Executive options to purchase up to an aggregate of 2.564,008 shares of Parent's common stock (the "Options") subject to vesting and other conditions described therein. In connection with the Options:
- (i). The parties agree that the Prior Service and the Executive's services hereunder shall be deemed to constitute continuous service for the purposes of the vesting of the Options.
- (ii) The Executive acknowledges that at the time of the grants, the shares underlying the Options are not authorized and available for issuance, therefore the Options are considered to be unfunded options. The Executive agrees that no part of the Options may be exercised until the later of the increase in the authorized shares of common stock of Parent in sufficient number of shares to permit the exercise from time to time of such Option or the later completion of the vesting conditions and exercise date as set forth therein.
- (f). Expenses. The Executive shall be reimbursed for all ordinary and necessary out-of-pocket business expenses reasonably and actually incurred or paid by the Executive in the performance of the Executive's duties in accordance with the Company's policies upon presentation of such expense statements or vouchers or such other supporting information as the Company may require.
- (g). Benefits. The Executive shall be entitled to fully participate in all benefit plans that are in place and available to senior-level Executives of the Company from time to time, including, without limitation, medical, dental, vision and life insurance (if offered), in each case subject to the general eligibility, participation and other provisions set forth in such plans.
- (h). <u>Paid Time Off.</u> The Executive shall be entitled to paid time off based on the Company's policies in effect from time to time, provided such entitled shall not be less than four weeks annually.
- (i). <u>Clawback Provisions</u>. Notwithstanding any other provisions in this Agreement to the contrary, any incentive-based compensation, or any other compensation, paid to the Executive pursuant to this Agreement or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement, will be subject to such deductions and clawback as may be required to be made pursuant to such law, government regulation, or stock exchange listing requirement.

# 1.3 Term: Termination of Employment

- (a). <u>Term.</u> The Executive's employment hereunder shall commence on the May 1, 2019 (the "Effective Date") and shall continue until terminated earlier pursuant to Section 1.3(b) of this Agreement. The period during which the Executive is employed by the Company hereunder is hereinafter referred to as the "Term."
- (b) <u>Early Termination</u>. The term of this Agreement may be earlier terminated by the Executive or the Company as follows:
- (i). <u>Termination for Cause</u>. The Company may terminate the Executive's employment at any time for Cause upon written notice to the Executive setting forth the

termination date and, in reasonable detail, the circumstances claimed to provide a basis for termination pursuant to this Section 1.3(b)(i), without any requirement of a notice period and without payment of any compensation of any nature or kind; provided, however, that if the Cause is pursuant to subsections (i), (ii), (vi) or (vii) of the definition of Cause (appearing below), the Chief Executive Officer must give the Executive the written notice referenced above within (30) days of the date that the Chief Executive becomes aware or has knowledge of, or reasonably should have become aware or had knowledge of, such act or omission, and the Executive will have forty-five (45) days to cure such act or omission.

- (ii) Termination without Cause. The Company may terminate the Executive's employment at any time without Cause upon written notice to the Executive, subject to Section 1.3(c) and 1.3(d).
- (iii) Permanent Incapacity. In the event of the "Permanent Incapacity" of the Executive (which shall mean by reason of illness or disease or accidental bodily injury, the Executive is so disabled that the Executive is unable to ever work again), the Executive may thereupon be terminated by the Company upon written notice to the Executive without payment of any severance of any nature or kind (including, without limitation, by way of anticipated earnings, damages or payment in lieu of notice); provided that, in the event of the Executive's termination pursuant to this Subsection 1.3(b)(iii), the Company shall pay or cause to be paid to the Executive (i) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the permanent incapacity or disability of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (iv). <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death, the Executive's beneficiaries or estate will be entitled to receive and the Company shall pay or cause to be paid to them or it, as the case may be, (i) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the death of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (v). <u>Termination by Executive</u>. The Executive may terminate employment with the Company upon giving 30 days' written notice or such shorter period of notice as the Company may accept. The Executive may resign for Good Reason subject to Section 1.3(c) and 1.3(d). If the Executive resigns for any reason not constituting Good Reason, the Executive shall not be entitled to any severance or other benefits.
- (c) Termination without Cause or by the Executive for Good Reason. If the Executive's employment with the Company is terminated prior to the end of the term under Section 1.3(a), by the Company without Cause or by the Executive for Good Reason, then the Executive shall be entitled (i) to a minimum of 90 days' from written notice of such termination to the effectiveness of such termination, during which time the Company will use commercially reasonable efforts to rectify any circumstance constituting Good Reason and (ii) to receive salary continuation and to reimbursement of continued health insurance costs under the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) for six months from the end of the Term. The payment described in this subsection, along with the vesting features of the Executive's equity awards as set forth in Executive's equity incentive agreements, are the only severance or other

payment or payment in lieu of notice that the Executive will be entitled to receive under this Agreement. Any right of the Executive to payment pursuant to this subsection 1.3(c) shall be contingent on Executive signing a standard form of release agreement with the Company.

- (d). <u>Statutory Deductions</u>. All payments required to be made to the Executive, his beneficiaries, or his estate under this Section shall be made net of all deductions required to be withheld by applicable law and regulation. The Executive shall be solely responsible for the satisfaction of any taxes (including employment taxes imposed on employees and taxes on nonqualified deferred compensation). Although the Company intends and expects that the Plan and its payments and benefits will not give rise to taxes imposed under Code Section 409A, neither the Company nor its employees, directors, or their agents shall have any obligation to hold the Executive harmless from any or all of such taxes or associated interest or penalties.
- (e) Fair and Reasonable, etc. The parties acknowledge and agree that the payment provisions contained in this Section are fair and reasonable, and the Executive acknowledges and agrees that such payments are inclusive of any notice or pay in lieu of notice or vacation or severance pay to which she would otherwise be entitled under statute, pursuant to common law or otherwise in the event that his employment is terminated pursuant to or as contemplated in this Section 1.3.

### 1.4 Restrictive Covenants.

(a) Non-Competition. Because of the Company's legitimate business interest as described herein and the good and valuable consideration offered to the Executive, during the Executive's employment and for a period of one year following the termination of the Executive's employment (the "Restriction Period"), the Executive agrees and covenants not to engage in Prohibited Activity in the development, implementation, operation, supply and marketing of a business, product or service aggregating third party content publishers and providing them publishing and monetization services (the "Competing Business").

For purposes of this Section 1.4, "Prohibited Activity" is activity in which the Executive contributes his knowledge directly and specifically as an employee, employer, owner, operator, manager, advisor, consultant, agent, employee, partner, director, stockholder, officer, volunteer, intern, or any other similar capacity to an entity engaged in the Competing Business.

Nothing herein shall prohibit the Executive from purchasing or owning less than five percent (5%) of the publicly traded securities of any corporation that engages in the Competing Business, provided that such ownership represents a passive investment and that the Executive is not a controlling person of, or a member of a group that controls, such corporation. Notwithstanding the foregoing, the Executive may, without violating this Section, (i) provide services that are unrelated to the Competing Business to any entity or person engaged in the Competing Business, as long as the Executive is working in a division, unit, subsidiary, branch and/or affiliate that is not engaged in the Competing Business; (ii) own securities in any venture capital, private debt or equity investment fund or similar investment entity that holds securities in an entity that may be engaged in the Competing Business or own, as a passive investment, securities in a privately held entity engaged in the Competing Business, provided that the number of shares of such entity's securities that are owned beneficially by Executive represent less than

five percent (5%) of the total number of outstanding shares of such entity's securities; or (iii) work for a venture capital or private equity fund that has portfolio companies that engage in the Competing Business, so long as Executive does not actively participate in the relationship between such fund and the portfolio companies that engage in the Competing Business.

During the Executive's employment and after the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants not to use any Confidential Information to engage in any Prohibited Activity. Confidential Information includes. but is not limited to, all information not generally known to the public, in spoken, printed, electronic or any other form or medium, relating directly or indirectly to: business processes, practices, methods, policies, plans, publications, documents, research, operations, services, strategies, techniques, agreements, contracts, terms of agreements, transactions, potential transactions, negotiations, know-how, trade secrets, computer programs, computer software, applications, operating systems, software design, web design, work-in-process, databases, manuals, records, articles, systems, material, sources of material, supplier information, vendor information, financial information, results, legal information, marketing information, advertising information, pricing information, design information, personnel information, suppliers, vendors, developments, reports, sales, revenues, costs, formulae, product plans, designs, styles, models, ideas, inventions, patent, patent applications, original works of authorship, discoveries, specifications, customer information, client information, the Company, or its businesses or any existing or prospective customer, supplier, investor or other associated third party, or of any other person or entity that has entrusted information to the Company in confidence. Confidential Information also includes other information that is marked or otherwise identified as confidential or proprietary, or that would otherwise appear to a reasonable person to be confidential or proprietary in the context and circumstances in which the information is known or used. Confidential Information developed by the Executive in the course of the employment of the Executive by the Company shall be subject to the terms and conditions of this Agreement as if the Company furnished the same Confidential Information to the Executive in the first instance

This Section 1.4(a) does not, in any way, restrict or impede the Executive from exercising protected rights to the extent that such rights cannot be waived by agreement or from complying with any applicable law or regulation or a valid order of a court of competent jurisdiction or an authorized government agency, provided that such compliance does not exceed that required by the law, regulation, or order. The Executive shall promptly provide written notice of any such order to the Company's CEO, Chief Operating Officer or President.

(b). Non-Solicitation of Employees. During the Executive's employment and for a period of one year following the termination of the Executive's employment, the Executive agrees and covenants not to directly or indirectly, alone or in concert with others, solicit, encourage, influence, recruit, or induce or attempt to solicit, encourage, influence, recruit or induce, or direct any other person or entity to take any of the aforementioned actions, any employee (other than Marko Vukosavovic) of the Company to cease working for the Company and/or to begin working with any other person or entity. This non-solicitation provision explicitly covers all forms of oral, written, or electronic communication, including, but not limited to, communications by email, regular mail, express mail, telephone, fax, instant message, and social media, including, but not limited to, Facebook, LinkedIn, Instagram, and Twitter, and any other social media platform, whether or not in existence at the time of entering into this Agreement.

Notwithstanding the foregoing, this Section shall not deemed to have been breached or violated by the placement of general advertisements that may be targeted to a particular geographic or technical area but that are not specifically targeted toward employees of the Company.

(c) Non-Solicitation of Customers. The Company has a legitimate business interest in protecting its substantial and ongoing customer relationships. The Executive understands and acknowledges that because of the Executive's experience with and relationship to the Company, the Executive will have access to and learn about much or all of the Company's customer information. "Customer Information" includes, but is not limited to, names, phone numbers, addresses, e-mail addresses, order history, order preferences, chain of command, pricing information, and other information identifying facts and circumstances specific to the customer and relevant to customer sales and the provision to customers of services.

The Executive understands and acknowledges that loss of this customer relationship and/or goodwill will cause significant and irreparable harm.

In exchange for the Executive's employment by the Company, and based on the Executive's access to Confidential Information during the Executive's employment and/or after the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants that, during the Executive's employment and for a period of one year following the termination of the Executive's employment with the Company for any reason the Executive will not directly or indirectly solicit, contact (including but not limited to e-mail, regular mail, express mail, telephone, fax, instant message, or social media, including but not limited to Facebook, Linkedln, Instagram or Twitter, or any other social media platform, whether or not in existence at the time of entering into this Agreement), attempt to contact, or meet with the Company's customers or prospective customers as described below for purposes of offering or accepting goods or services competitive with those offered by the Company.

This restriction shall only apply to:

- (i). Customers the Executive contacted in any way during the past 12 months;
- (ii). Customers about whom the Executive has trade secret or confidential information;
- (iii). Customers who became customers during the Executive's employment with the Company;
- (iv). Customers about whom the Executive has information that is not available publicly; and
- (v). Prospective customers with whom the Executive is engaged in active sales communications or with whom the Executive is aware that the Company is otherwise engaged in active sales communications.
- (d). <u>Mutual Non-disparagement</u>. During the Executive's employment and for a period of one year following the termination of the Executive's employment, each of the Executive and

the Company will not directly or indirectly for itself or on behalf of any other person, libel, slander or disparage the other in any manner that is harmful to the other's business reputation or personal reputation. This Section 1.4(d) does not preclude either party from testifying truthfully to a lawful subpoena or from making truthful and accurate statements or disclosures that are required by other applicable laws or legal process.

- (e). Confidential Information; Proprietary Rights. The terms of the Confidentiality and Proprietary Rights Agreement dated as of January 21, 2019 shall continue in full force and effect.
- (f) Acknowledgment by the Executive. The Executive acknowledges and confirms that: (i) the restrictive covenants contained in this Section 1.4 are reasonably necessary to protect the legitimate business interests of the Company; (ii) the restrictions contained in this Section 1.4 (including, without limitation, the length of the term of the provisions of this Section 1.4) are not overbroad, overlong, or unfair and are not the result of overreaching, duress, or coercion of any kind; and (iii) the Executive's entry into this Agreement and, specifically this Section 1.4, is a material inducement and required condition to the Company's entry into this Agreement.
- (g). <u>Reformation by Court</u>. In the event that a court of competent jurisdiction shall determine that any provision of this Section 1.4 is invalid or more restrictive than permitted under the governing law of such jurisdiction, then only as to enforcement of this Section 1.4 within the jurisdiction of such court, such provision shall be interpreted and enforced as if it provided for the maximum restriction permitted under such governing law.
- (h) Survival. The provisions of this Section 1.4 shall survive the termination of this Agreement.
- (i) <u>Injunction</u>. It is recognized and hereby acknowledged by the parties hereto that a breach by the Executive of any of the covenants contained in this Section 1.4 will cause irreparable harm and damage to the Company, the monetary amount of which may be virtually impossible to ascertain. As a result, the Executive recognizes and hereby acknowledges that the Company shall be entitled to an injunction from any court of competent jurisdiction enjoining and restraining any violation of any or all of the covenants contained in this Section 1.4 by the Executive or any of Executive's Affiliates, associates, partners or agents, either directly or indirectly, and that such right to injunction shall be cumulative and in addition to whatever other remedies the Company may possess.
- 1.5 <u>Definitions</u>. The following capitalized terms used herein shall have the following meanings:
- (a). "Affiliate" shall mean, with respect to any Person, any other Person, directly or indirectly, controlling, controlled by or under common control with such Person.
  - (b). "Agreement" shall mean this Agreement, as amended from time to time.
  - (c). "Annual Salary" shall have the meaning specified in Section 1.2(a).
  - (d). "Board" shall mean the Board of Directors of Parent.

- (e), "Cause" means the (i) Executive's willful and continued failure substantially to perform the duties of the Executive under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness); (ii) the Executive's willful and continued failure to comply with any valid and legal directive of the Chief Executive Officer in accordance with this Agreement; (iii) the Executive's engagement in dishonesty, illegal conduct, or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its Affiliates; (iv) the Executive's embezzlement, misappropriation, or fraud against the Company or any of its Affiliates; (v) the Executive's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent) or a crime that constitutes a misdemeanor involving moral turpitude if such felony or misdemeanor is work-related, materially impairs the Executive's ability to perform services for the Company, or results in a material loss to the Company or material damage to the reputation of the Company; (vi) the Executive's violation of a material policy of the Company that has been previously delivered to the Executive in writing if such failure causes material harm to the Company; or (vii) the Executive's material breach of any material obligation under this Agreement or any other written agreement between the Executive and the Company. No act or failure to act on the part of the Executive shall be considered "willful" unless it is done, or omitted to be done, by the Executive in bad faith or without reasonable belief that the Executive's action or omission was in the best interests of the Company.
- (f). "Code" shall have the meaning of the Internal Revenue Code of 1986, as it may be amended from time to time.
- (g). "Company" shall have the meaning specified in the introductory paragraph hereof; provided that, (i) "Company" shall include any successor to the Company and (ii) for purposes of Section 1.5, the term "Company" also shall include any existing or future subsidiaries of the Company that are operating during any of the time periods described in Section 1.1(a) and any other entities that directly or indirectly, through one or more intermediaries, control, are controlled by or are under common control with the Company during the periods described in Section 1.1(a).
- (h). "Compensation Committee" shall mean the Compensation Committee of the Board.
- (i). "Good Reason" shall mean any of the following events, which has not been either consented to in advance by the Executive in writing or, with respect only to subsections (i), (ii), (v) or (vi) below, cured by the Company within a reasonable period of time, not to exceed 45 days, after the Executive provides written notice within 30 days of the initial existence of one or more of the following events: (i) a material reduction in Annual Salary or Bonuses for which the Executive is eligible; (ii) a material breach of the Agreement by the Company; (iii) requiring the Executive to take any action which would violate any federal or state law; (iv) any requirement that the Executive's duties be performed outside of New York more than two (2) days per week on average, (it being understood that certain weeks will require lengthier stays outside of New York); (v) any failure by the Company to comply with Section 2.6 of this Agreement; or (vi) any material reduction in the Executive's title or scope of responsibility. Good Reason shall not exist unless the Executive terminates his employment within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure, if applicable.

- (j) "Parent" shall mean TheMaven, Inc., a Delaware corporation of which the Company is a 100% owned subsidiary.
- (k). "Person" shall mean any individual, corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.
- (l). "Material Adverse Effect" shall mean, with respect to the Company, any change, event, violation, inaccuracy, circumstance or effect (any such item, an "Effect"), individually or when taken together with all other Effects that have occurred prior to the date of determination of the occurrence of the Material Adverse Effect, that results in or would reasonably be expected to result in, a materially adverse effect on its business, assets (including intangible assets), liabilities, financial condition or results of operations taken as a whole; provided, however, none of the following will be taken into account in determining whether there has been a Material Adverse Effect: (a) any Effect to the extent attributable to conditions (or changes after the date hereof in such conditions) generally affecting the U.S. or global economy, financial or securities markets; (b) any Effect to the extent attributable to general economic, market or political conditions, or the outbreak or escalation of war or any act of terrorism; (c) any Effect to the extent attributable to changes in operating, business, regulatory or other conditions in the industry in which it operates; (d) any Effect attributable to the adoption, implementation, repeal, modification, reinterpretation or proposal of any Legal Requirement, regulation or policy by any Governmental Body, or any panel or advisory body empowered or appointed thereby, in each case, after the date hereof.

# Article 2. MISCELLANEOUS PROVISIONS

- 2.1 Further Assurances. Each of the parties hereto shall execute and cause to be delivered to the other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request for the purpose of carrying out or evidencing any of the transactions contemplated by this Agreement.
- 2.2 Notices. All notices hereunder shall be in writing and shall be sent by (a) certified or registered mail, return receipt requested, (b) national prepaid overnight delivery service, (c) electronic transmission (following with hard copies to be sent by prepaid overnight delivery Service) or (d) personal delivery with receipt acknowledged in writing. All notices shall be addressed to the parties hereto at their respective addresses as set forth below (except that any party hereto may from time to time upon fifteen days' written notice change its address for that purpose), and shall be effective on the date when actually received or refused by the party to whom the same is directed (except to the extent sent by registered or certified mail, in which event such notice shall be deemed given on the third day after mailing).
  - (a). If to the Company:

Maven Coalition, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101 Email: hr@maven.io

(b). If to the Executive:

Douglas B. Smith

- 2.3 <u>Headings</u>. The underlined or boldfaced headings contained in this Agreement are for convenience of reference only, shall not be deemed to be a part of this Agreement and shall not be referred to in connection with the construction or interpretation of this Agreement.
- 2.4 Counterparts. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which, when taken together, shall constitute one agreement.
  - 2.5 Governing Law; Jurisdiction and Venue.
- (a). This Agreement shall be construed in accordance with, and governed in all respects by, the internal laws of the State of New York (without giving effect to principles of conflicts of laws), except to the extent preempted by federal law.
- (b). Any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement shall be brought or otherwise commenced exclusively in any state or federal court located in New York County, New York.
- 2.6 Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns (if any). The Company will use commercially reasonable efforts to require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company expressly to assume and agree to perform this Agreement in the same manner and to the same extent that the Company would have been required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean both the Company as defined above and any such successor that assumes and agrees to perform this Agreement, by operation of law or otherwise. The Executive shall not assign this Agreement or any of the Executive's rights or obligations hereunder (by operation of law or otherwise) to any Person without the consent of the Company.
- 2.7 Remedies Cumulative: Specific Performance. The rights and remedies of the parties hereto shall be cumulative (and not alternative). The parties to this Agreement agree that, in the event of any breach or threatened breach by any party to this Agreement of any covenant, obligation or other provision set forth in this Agreement for the benefit of any other party to this Agreement, such other party shall be entitled (in addition to any other remedy that may be available to it) to (a) a decree or order of specific performance or mandamus to enforce the observance and performance of such covenant, obligation or other provision, and (b) an injunction restraining such breach or threatened breach. The parties to this Agreement further agree that in the event the Executive prevails on any material claim (in a final adjudication) in any legal proceeding brought

against the Company to enforce the Executive's rights under this Agreement, the Company will reimburse the Executive for the reasonable legal fees incurred by the Executive in connection with such proceeding.

- 2.8 Waiver. No failure on the part of any Person to exercise any power, right, privilege or remedy under this Agreement, and no delay on the part of any Person in exercising any power, right, privilege or remedy under this Agreement, shall operate as a waiver of such power, right, privilege or remedy and no single or partial exercise of any such power, right, privilege or remedy shall preclude any other or further exercise thereof or of any other power, right, privilege or remedy. No Person shall be deemed to have waived any claim arising out of this Agreement, or any power, right, privilege or remedy under this Agreement, unless the waiver of statutory claim, power, right, privilege or remedy is expressly set forth in a written instrument duly executed and delivered on behalf of such Person; and any such waiver shall not be applicable or have any effect except in the specific instance in which it is given.
- 2.9 Code Section 409A Compliance. To the extent amounts or benefits that become payable under this Agreement on account of the Executive's termination of employment (other than by reason of the Executive's death) constitute a distribution under a "nonqualified deferred compensation plan" within the meaning of Code Section 409A ("Deferred Compensation"), the Executive's termination of employment shall be deemed to occur on the date that the Executive incurs a "separation from Service" with the Company within the meaning of Treasury Regulation Section 1.409A-1(h). If at the time of the Executive's separation from service, the Executive is a "specified Executive" (within the meaning of Code Section 409A and Treasury Regulation Section 1.409A-1(i)), the payment of such Deferred Compensation shall commence on the first business day of the seventh month following the Executive's separation from Service and the Company shall then pay the Executive, without interest, all such Deferred Compensation that would have otherwise been paid under this Agreement during the first six months following the Executive's separation from service had the Executive not been a specified Executive. Thereafter, the Company shall pay Executive any remaining unpaid Deferred Compensation in accordance with this Agreement as if there had not been a six-month delay imposed by this paragraph. If any expense reimbursement by the Executive under this Agreement is determined to be Deferred Compensation, then the reimbursement shall be made to the Executive as soon as practicable after submission for the reimbursement, but no later than December 31 of the year following the year during which such expense was incurred. Any reimbursement amount provided in one year shall not affect the amount eligible for reimbursement in another year and the right to such reimbursement shall not be subject to liquidation or exchange for another benefit. In addition, if any provision of this Agreement would subject the Executive to any additional tax or interest under Code Section 409A, then the Company shall reform such provision; provided that the Company shall (x) maintain, to the maximum extent practicable, the original intent of the applicable provision without subjecting the Executive to such additional tax or interest and (y) not incur any additional compensation expense as a result of such reformation.
- 2.10 Amendments. This Agreement may not be amended, modified, altered or supplemented other than by means of a written instrument duly executed and delivered on behalf of all of the parties hereto.

- 2.11 Severability. In the event that any provision of this Agreement, or the application of any such provision to any Person or set of circumstances, shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, and the application of such provision to Persons or circumstances other than those as to which it is determined to be invalid, unlawful, void or unenforceable, shall not be impaired or otherwise affected and shall continue to be valid and enforceable to the fullest extent permitted by law.
- 2.12 Parties in Interest. Except as provided herein, none of the provisions of this Agreement are intended to provide any rights or remedies to any Person other than the parties hereto and their respective successors and assigns (if any).
- 2.13 <u>Entire Agreement</u>. This Agreement sets forth the entire understanding of the parties hereto relating to the subject matter hereof and supersedes all prior agreements, term sheets and understandings between the parties relating to the subject matter hereof.

[SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT]

The parties hereto have caused this Agreement to be executed and delivered as of the date first set forth above.

THE COMPANY:

THEMAVEN, INC.

Name: James Heckman

Title: Chief Executive Officer

THE EXECUTIVE:

Doug Smith

Douglas B. Smith

### EXHIBIT A

### Chief Financial Officer

### Job Description

The Chief Financial Officer is accountable for the administrative, financial, and risk management operations of the Company, to include the development of a financial and operational strategy, metrics tied to that strategy, and the ongoing development and monitoring of control systems designed to preserve company assets and report accurate financial results.

# Principal responsibilities include:

# Planning

- Assist in formulating the company's future direction and supporting tactical initiatives
- Monitor and direct the implementation of strategic business plans
- Develop financial and tax strategies
- Manage the capital request and budgeting processes
- Develop performance measures and monitoring systems that support the company's strategic direction

### Operations

- Participate in key decisions as a member of the executive management team
- o Maintain in-depth relations with all members of the management team
- Manage the accounting, human resources, investor relations, tax, and treasury functions
- Oversee the financial operations of subsidiary companies and foreign operations
- Manage any third parties to which accounting or finance functions have been outsourced
- Oversee the Company's transaction processing systems
- Implement operational best practices
- Oversee employee benefit plans, with particular emphasis on maximizing a costeffective benefits package
- Supervise acquisition due diligence and assist in negotiating acquisitions

### · Financial Information

- Oversee the issuance of financial information
- Personally review and approve all Form 8-K, 10-K, and 10-Q filings with the Securities and Exchange Commission.
- o Report financial results to the board of directors

# · Capital Stock

 Oversee the Company's relationships with transfer agents, OTC markets, securities exchanges and the like

- o Manage the listing of the Company's securities with all exchanges and markets
- Risk Management
  - o Understand and mitigate key elements of the company's risk profile
  - Monitor all open legal issues involving the company, and legal issues affecting the industry
  - Construct and monitor reliable control systems
  - Maintain appropriate insurance coverage
  - Ensure that the company complies with all legal and regulatory requirements
  - Ensure that record keeping meets the requirements of auditors and government agencies
  - o Report risk issues to the audit committee of the board of directors
  - Maintain relations with external auditors and investigate their findings and recommendations

# · Funding

- o Monitor eash balances and eash forecasts
- o Arrange for debt financing and equity financing
- o Invest funds
- Invest pension funds

# Third Parties

- o Participate in conference calls with the investment community
- Maintain banking relationships
- Represent the Company with investment bankers and investors

### EXECUTIVE EMPLOYMENT AGREEMENT

This Executive Employment Agreement (this "Agreement") is made and entered into as of September 16, 2019 between TheMaven, Inc., a Delaware corporation (the "Company") and Ross Levinsolm, an individual (the "Executive").

### RECITALS

WHEREAS, the Company desires to employ the Executive to provide the services described herein and the Executive desires to accept this offer of employment, effective as of the Effective Date.

WHEREAS, pursuant to an Advisory Services Agreement dated as of April 10, 2019 by and between the Company and the Executive (the "Prior Agreement"), the Executive has provided services (the "Prior Services") to the Company and its affiliates.

WHEREAS, the Company and the Executive have determined that the terms and conditions of this Agreement are reasonable and in their mutual best interests and accordingly desire to enter into this Agreement in order to provide for the terms and conditions upon which the Executive shall be employed by the Company.

NOW THEREFORE, in consideration of the foregoing and the respective covenants, agreements and representations and warranties set forth herein, the parties to this Agreement, intending to be legally bound, agree as follows:

# Article 1. TERMS OF EMPLOYMENT

# 1.1. Employment and Acceptance.

- (a). <u>Employment and Acceptance</u>. On and subject to the terms and conditions of this Agreement, the Company shall employ the Executive and the Executive hereby accepts such employment. Concurrently with the execution of this Agreement, the Prior Agreement is hereby terminated.
- (b). <u>Title</u>: The Executive shall have the title of: Chief Executive Officer, Sports Illustrated and President, Maven Media Brands, LLC.
- (c) Responsibilities and Duties. The Executive's duties shall consist of such duties and responsibilities as are consistent with the position of a Chief Executive Officer with respect to the Sports Illustrated media business and President of Maven Media Brands. LLC, including those duties listed in Exhibit A hereto and such other duties and responsibilities as are mutually determined from time to time by the Company's Chief Executive Officer (the "CEO") and Executive.
  - (d). Reporting. The Executive shall report directly to the CEO.

- (e) Performance of Duties: Travel. With respect to the Executive's duties hereunder, at all times, the Executive shall be subject to the instructions, control, and direction of the CEO. The Executive shall devote Executive's business time, attention and ability to serving the Company on an exclusive and full-time basis as aforesaid and as the CEO may reasonably require. The Executive shall also travel as required by Executive's duties hereunder and shall comply with the Company's then-current travel policies as approved by the Board. Notwithstanding the foregoing, the Executive shall have the right to travel in business class on flights greater than four hours in duration.
- (f) Location. The Executive shall be based in Los Angeles, CA. Nevertheless it is expressly understood that the Executive's duties will require him to travel regularly out of the Los Angeles area for periods of time.
- (g) Board Membership: Officer. The Executive shall, if requested, also serve as a member of the board of directors and/or as an officer of the Company or any affiliate of the Company for no additional compensation.
- (h) Other Board Memberships. It is understood that the Executive currently serves on the board of directors of three companies – Tribune Media, Dex/YP and Muzik. It is understood that the Executive shall at no time going forward serve on any more than three boards at any given time.

# 1.2 Compensation and Benefits.

- (a) Annual Salary. The Executive shall receive an annualized salary of \$450,000 for each year (the "Annual Salary"). The Annual Salary shall be payable on a semi-monthly basis or such other payment schedule as used by the Company for its senior-level executives from time to time, less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices. The Annual Salary payable to the Executive will be reviewed annually by the CEO.
- (b). <u>Bonuses</u>. The Executive shall be eligible to receive the bonuses (each a "Bonus" and collectively, the "Bonuses") as set forth in Exhibit B hereto.

# (c). Equity Incentives.

- (i) Existing Equity. The Company has previously granted to the Executive options to purchase up to an aggregate of 2,532,004 shares of the Company's common stock pursuant to the Plan (the "Existing Options") and 245,434 shares of restricted stock (the "Stock") subject to vesting and other conditions described therein.
- (ii). New Equity Grant. In consideration of the Executive entering into this Agreement and as an inducement to join the Company, on the Effective Date (or, if later, on the date of Board approval, which approval the Company confirms was obtained prior to the execution by the Company of this Agreement) the Company will grant to the Executive options to acquire up to 2,000,000 shares of the Company's common stock pursuant to the Plan (the "New Options" and together with the "Existing Options"), the "Options"), which shall yest as follows:

- (A). Time Vesting (the "Time Vesting Overlay"): Subject to the Annual Revenue Vesting Conditions below, the New Options may be exercised with respect to the first 1/3 of the shares thereunder when the Executive completes one year of continuous service beginning with the Effective Date and with respect to 1/36 of the shares thereunder when the Executive completes each month of continuous thereafter. The Time Vesting Overlay shall begin to vest effective January 1, 2020.
- (B). Annual Revenue Vesting (the "Annual Revenue Vesting Conditions"): The first time that Gross Digital SI Revenue during any calendar year during the Term reaches a target level set forth below (each a "Revenue Target"), the number of shares under the New Options listed alongside that target level below shall vest (subject to the Time Vesting Overlay). Each Revenue Target may only be achieved, and the related number of shares vested, one time. Once a Revenue Target has been achieved in one calendar year, it will no longer be available to be achieved in any subsequent calendar year.

Revenue Target	Incremental Shares Vesting
\$30,000,000	500,000
\$35,000,000	250,000
\$40,000,000	250,000
\$45,000,000	500,000
\$50,000,000	500,000

All other terms and conditions of the New Options shall be governed by the terms and conditions of the Plan and the applicable award agreements.

- (iii). In connection with the Options and the Stock:
- (A). The parties agree that the Prior Service and the Executive's services hereunder shall be deemed to constitute continuous service for the purposes of the vesting of the Existing Options and the Stock.
- (B). The Executive acknowledges that at the time of the grants, the shares underlying the Options are not authorized and available for issuance, therefore the Options are considered to be unfunded options. The Executive agrees that no part of the Options may be exercised until the later of the increase in the authorized shares of common stock of the Company in sufficient number of shares to permit the exercise from time to time of such Option or the later completion of the vesting conditions and exercise date as set forth therein.
- (iv). The Executive will not be eligible for any "true up" equity grants awarded to other personnel to address dilution resulting from or in connection with the acquisition by the

Company of TheStreet, Inc. or the entry by the Company into that certain Licensing Agreement dated as of June 14, 2019 between the Company and ABG-SI LLC but will be eligible to future true ups, in the Board's sole and absolute discretion, should the CEO be afforded true ups in future raises and financings.

- (d). Expenses. The Executive shall be reimbursed for all ordinary and necessary out-of-pocket business expenses reasonably and actually incurred or paid by the Executive in the performance of the Executive's duties in accordance with the Company's policies upon presentation of such expense statements or vouchers or such other supporting information as the Company may require, to include expenses incurred beginning on March 1, 2019. Maven shall also reimburse any legal fees up to \$10,000 in connection with completion of this Agreement.
- (e). Benefits. The Executive and his family members shall be entitled to fully participate in all benefit plans that are in place and available to senior-level Executives of the Company from time to time, including, without limitation, medical, dental, vision and life insurance (if offered), in each case subject to the general eligibility, participation and other provisions set forth in such plans; provided, however, that the Company, in its sole and absolute discretion, may modify or discontinue any such benefit.
- (f). <u>Signing Bonus</u>. So long as the Executive remains an employee in good standing with the Company as of the date of payment, the Executive shall be paid a one-time signing bonus in the amount of \$100,000 (less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices) on or before October 15, 2019.
- (g) Paid Time Off. The Executive shall be entitled to paid time off based on the Company's policies and applicable law in effect from time to time, provided such entitlement shall not be less than four weeks annually.
- (h). Clawback Provisions. Notwithstanding any other provisions in this Agreement to the contrary, any incentive-based compensation, or any other compensation, paid to the Executive pursuant to this Agreement or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement, will be subject to such deductions and clawback as may be required to be made pursuant to such law, government regulation, or stock exchange listing requirement.

# 1.3 Term: Termination of Employment.

- (a) <u>Term.</u> The Executive's initial term of employment hereunder shall commence on September 16, 2019 (the "<u>Effective Date</u>"), and, unless earlier terminated pursuant to Sections 1.3(b) or 1.3(c), shall continue until December 31, 2022 (the "<u>Initial Term</u>"), and, if not so earlier terminated, shall be automatically renewed for an additional one (1) year term (the "<u>Renewal Term</u>") thereafter unless written notice to the contrary is provided by either party to the other at least ninety (90) days prior to the expiration of the Initial Term or then-existing Renewal Term, as applicable.
- (b) <u>Early Termination</u>. The term of this Agreement may be earlier terminated by the Executive or the Company as follows:

- (i). <u>Termination for Cause</u>. If the Company terminates the Executive's employment for Cause, the Executive shall not be entitled to any severance or other benefits other than: (a) any Annual Salary through the date of termination; (b) benefits as set forth in Section 1.2(e); and (c) expenses reimbursable under Section 1.2(d) (collectively, the "Accrued Benefits").
- (ii) <u>Termination without Cause</u>. The Company may terminate the Executive's employment at any time without Cause upon written notice to the Executive, subject to Section 1.3(e) and 1.3(d), without any requirement of a notice period.
- (iii) Permanent Incapacity. In the event of the "Permanent Incapacity" of the Executive (which shall mean by reason of illness or disease or accidental bodily injury, the Executive is so disabled that the Executive is unable to ever work again), the Executive may thereupon be terminated by the Company upon written notice to the Executive without payment of any severance of any nature or kind (including, without limitation, by way of anticipated earnings, damages or payment in lieu of notice); provided that, in the event of the Executive's termination pursuant to this Subsection 1.3(b)(iii), the Company shall pay or cause to be paid to the Executive (i) the amounts prescribed by Section 1.3(d) below through the date of Permanent Incapacity, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the permanent incapacity or disability of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (iv). <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death, the Executive's beneficiaries or estate will be entitled to receive and the Company shall pay or cause to be paid to them or it, as the case may be, (i) the amounts prescribed by Section 1.3(d) through the date of death, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the death of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (v). <u>Termination by Executive</u>. The Executive may terminate employment with the Company upon giving 30 days' written notice or such shorter period of notice as the Company may accept; provided, however, that the Company may, in its sole discretion, elect to accelerate the effective date of the Executive's termination and cease payment of the Annual Salary as of the accelerated termination date. The Executive may resign for Good Reason subject to Section 1.3(c) and 1.3(d). If the Executive resigns for any reason not constituting Good Reason, the Executive shall not be entitled to any severance or other benefits (other than those required under Section 1.3(d)).
- (c) Termination without Cause or by the Executive for Good Reason. If the Executive's employment with the Company is terminated by the Company without Cause or by the Executive for Good Reason, then the Executive shall be entitled to: (A) receive salary continuation (i.e., not a lump sum payment) and to reimbursement of continued health insurance costs under the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) through the end of the then-current Term, plus one year following the end of the Term, (B) receive the quarterly Bonuses in respect of the remainder of the Term, provided that the amount of each such Bonus shall be equal to the last Bonus paid or payable to the Executive prior to termination, along with payment of any unpaid expense reports for expenses incurred in connection with his employment

- and (C) full, immediate acceleration of the vesting of all unvested Options. The payments described in this subsection, along with the vesting of the Executive's equity awards as set forth herein and in Executive's equity incentive agreements, are the only severance or other payment or payment in lieu of notice that the Executive will be entitled to receive under this Agreement (other than any Accrued Benefits). Any right of the Executive to payment pursuant to this subsection 1.3(c) shall be contingent on Executive signing a standard form of release agreement with the Company.
- (d). <u>Statutory Deductions</u>. All payments required to be made to the Executive, his beneficiaries, or his estate under this Section shall be made net of all deductions required to be withheld by applicable law and regulation. The Executive shall be solely responsible for the satisfaction of any taxes (including employment taxes imposed on employees and taxes on nonqualified deferred compensation). Although the Company intends and expects that the Plan and its payments and benefits will not give rise to taxes imposed under Code Section 409A, neither the Company nor its employees, directors, or their agents shall have any obligation to hold the Executive harmless from any or all of such taxes or associated interest or penalties.
- (e). Fair and Reasonable, etc. The parties acknowledge and agree that the payment provisions contained in this Section are fair and reasonable, and the Executive acknowledges and agrees that such payments are inclusive of any notice or pay in lieu of notice or vacation or severance pay to which she would otherwise be entitled under statute, pursuant to common law or otherwise in the event that his employment is terminated pursuant to or as contemplated in this Section 1.3.

### 1.4 Restrictive Covenants.

(a). Non-Competition. Because of the Company's legitimate business interests as described herein and the good and valuable consideration offered to the Executive, during the Executive's employment, the Executive agrees and covenants not to engage in Prohibited Activity in the publishing industry or in the development, implementation, operation, supply and marketing of a business, product or service aggregating third party content publishers and providing them publishing and monetization services (the "Competing Business").

For purposes of this Section 1.4, "Prohibited Activity" is activity in which the Executive contributes his knowledge directly and specifically as an employee, employer, owner, operator, manager, advisor, consultant, agent, employee, partner, director, stockholder, officer, volunteer, intern, or any other similar capacity to an entity engaged in the Competing Business.

Nothing herein shall prohibit the Executive from purchasing or owning less than five percent (5%) of the publicly traded securities of any corporation that engages in the Competing Business, provided that such ownership represents a passive investment and that the Executive is not a controlling person of, or a member of a group that controls, such corporation.

(b). Non-Solicitation of Employees. During the Executive's employment and for a period of six months following the termination of the Executive's employment by the Company for Cause or by the Executive other than for Good Reason, the Executive agrees and covenants not to directly or indirectly, alone or in concert with others, solicit, encourage, influence, recruit, or induce or attempt to solicit, encourage, influence, recruit or induce, or direct any other person or entity to take any of the aforementioned actions, any employee of the Company to cease working for the Company and/or to begin working with any other person or entity. This non-solicitation provision explicitly covers all forms of oral, written, or electronic communication, including, but not limited to, communications by email, regular mail, express mail, telephone, fax, instant message, and social media, including, but not limited to, Facebook, LinkedIn, Instagram, and Twitter, and any other social media platform, whether or not in existence at the time of entering into this Agreement.

Notwithstanding the foregoing, this Section shall not deemed to have been breached or violated by the placement of general advertisements that may be targeted to a particular geographic or technical area but that are not specifically targeted toward employees of the Company.

(c) Non-Solicitation of Customers. The Company has a legitimate business interest in protecting its substantial and ongoing customer relationships. The Executive understands and acknowledges that because of the Executive's experience with and relationship to the Company, the Executive will have access to and learn about much or all of the Company's Customer Information as that term is defined in Exhibit C.

The Executive understands and acknowledges that loss of this customer relationship and/or goodwill will cause significant and irreparable harm.

In exchange for the Executive's employment by the Company, and based on the Executive's access to Confidential Information during the Executive's employment, the Executive agrees and covenants that, during the Executive's employment the Executive will not directly or indirectly solicit, contact (including but not limited to e-mail, regular mail, express mail, telephone, fax, instant message, or social media, including but not limited to Facebook, LinkedIn, Instagram or Twitter, or any other social media platform, whether or not in existence at the time of entering into this Agreement), attempt to contact, or meet with the Company's customers or prospective customers as described below for purposes of offering or accepting goods or services competitive with those offered by the Company.

- (d). Non-disparagement. During the Executive's employment and for a period of one year following the termination of the Executive's employment, the Executive shall not directly or indirectly for itself or on behalf of any other person, libel, slander or disparage the other in any manner that is harmful to the Company's business reputation or personal reputation. This Section 1.4(d) does not preclude the Executive from testifying truthfully to a lawful subpoena or from making truthful and accurate statements or disclosures that are required by other applicable laws or legal process.
- (e) Confidential Information: Proprietary Rights. You will have access to the trade secrets, business plans, and production processes of the Company. Accordingly, you will be required to sign and to comply with the Company's Confidentiality and Proprietary Rights Agreement (a copy of which is attached as Exhibit C to this Agreement).
- (f). Acknowledgment by the Executive. The Executive acknowledges and confirms that: (i) the restrictive covenants contained in this Section 1.4 are reasonably necessary to protect

the legitimate business interests of the Company; (ii) the restrictions contained in this Section 1.4 (including, without limitation, the length of the term of the provisions of this Section 1.4) are not overbroad, overlong, or unfair and are not the result of overreaching, duress, or coercion of any kind; and (iii) the Executive's entry into this Agreement and, specifically this Section 1.4, is a material inducement and required condition to the Company's entry into this Agreement.

- (g). <u>Reformation by Court</u>. In the event that a court of competent jurisdiction shall determine that any provision of this Section 1.4 is invalid or more restrictive than permitted under the governing law of such jurisdiction, then only as to enforcement of this Section 1.4 within the jurisdiction of such court, such provision shall be interpreted and enforced as if it provided for the maximum restriction permitted under such governing law.
- (h). <u>Survival</u>. The provisions of this Section 1.4 shall survive the termination of this Agreement.
- (i). <u>Injunction</u>. It is recognized and hereby acknowledged by the parties hereto that a breach by the Executive of any of the covenants contained in this Section 1.4 will cause irreparable harm and damage to the Company, the monetary amount of which may be virtually impossible to ascertain. As a result, the Executive recognizes and hereby acknowledges that the Company shall be entitled to an injunction from any court of competent jurisdiction enjoining and restraining any violation of any or all of the covenants contained in this Section 1.4 by the Executive or any of Executive's Affiliates, associates, partners or agents, either directly or indirectly, and that such right to injunction shall be cumulative and in addition to whatever other remedies the Company may possess.
- 1.5 <u>Definitions</u>. The following capitalized terms used herein shall have the following meanings:
- (a). "Affiliate" shall mean, with respect to any Person, any other Person, directly or indirectly, controlling, controlled by or under common control with such Person.
  - (b). "Agreement" shall mean this Agreement, as amended from time to time.
  - (c). "Annual Salary" shall have the meaning specified in Section 1.2(a).
  - (d). "Board" shall mean the Board of Directors of the Company.
- (e). "Cause" means the (i) Executive's willful and continued failure substantially to perform the material duties of the Executive under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness); (ii) the Executive's willful and continued failure to comply with any valid and legal directive of the Chief Executive Officer in accordance with this Agreement; (iii) the Executive's engagement in dishonesty, illegal conduct, or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its Affiliates; (iv) the Executive's embezzlement, misappropriation, or fraud against the Company or any of its Affiliates; (v) the Executive's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent) or a crime that constitutes a misdemeanor involving moral turpitude if such felony or misdemeanor is work-related.

materially impairs the Executive's ability to perform services for the Company, or results in a material loss to the Company or material damage to the reputation of the Company; (vi) the Executive's intentional violation of a material policy of the Company that has been previously delivered to the Executive in writing if such failure causes material harm to the Company; or (vii) the Executive's material breach of any material obligation under this Agreement or any other written agreement between the Executive and the Company, including, but not limited to, Executive's breach of his obligations under Section 1.4. No act or failure to act on the part of the Executive shall be considered "wrillful" unless it is done, or omitted to be done, by the Executive in bad faith or without reasonable belief that the Executive's action or omission was in the best interests of the Company.

- (f). "Code" shall have the meaning of the Internal Revenue Code of 1986, as it may be amended from time to time.
- (g). "Company" shall have the meaning specified in the introductory paragraph hereof; provided that, (i) "Company" shall include any successor to the Company and (ii) for purposes of Section 1.5, the term "Company" also shall include any existing or future subsidiaries of the Company that are operating during any of the time periods described in Section 1.4 and any other entities that directly or indirectly, through one or more intermediaries, control, are controlled by or are under common control with the Company during the periods described in Section 1.4.
- (h). "Compensation Committee" shall mean the Compensation Committee of the Board.
- (i). "Good Reason" shall mean any of the following events, which has not been either consented to in advance by the Executive in writing or, with respect only to subsections (i), (iii), (v) or (vi) below, cured by the Company within a reasonable period of time, not to exceed 45 days, after the Executive provides written notice within 30 days of the initial existence of one or more of the following events: (i) any reduction in Annual Salary or Bonuses for which the Executive is eligible; (ii) requiring the Executive to take any action which would violate any federal or state law: (iii) any requirement that the Executive's duties be primarily performed outside of Los Angeles (it being understood that the Executive will regularly be performing services outside of Los Angeles); (iv) any failure by the Company to comply with Section 2.6 of this Agreement; (v) any material reduction in the Executive's title or scope of responsibility; or (vi) the termination of the employment of James Heckman ("Heckman") by the Company other than for Cause (as such term in defined in Heckman's then current employment agreement with the Company) or by Heckman for Good Reason (as such term in defined in Heckman's then current employment agreement with the Company). Good Reason shall not exist unless the Executive terminates his employment within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure within the cure period, if any, set forth herein.
- (j). "Gross Digital SI Revenue" shall mean gross revenues received by the Company or its Affiliates directly from the operation of the Sports Illustrated digital media business, including digital advertising, commerce, licensing on Sports Illustrated or any other sports property on the Maven platform, and digital subscription revenue and any revenue generated

through partnerships licensing the Sports Illustrated name and brand or its content on platforms outside of the Maven platform so long as the Sports Illustrated brand is prominently displayed.

- (k) "Person" shall mean any individual, corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.
  - (1). "Plan" means the Company's 2019 Equity Incentive Plan and it may be amended.

# Article 2. MISCELLANEOUS PROVISIONS

- 2.1 Further Assurances. Each of the parties hereto shall execute and cause to be delivered to the other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request for the purpose of carrying out or evidencing any of the transactions contemplated by this Agreement.
- 2.2 Notices, All notices hereunder shall be in writing and shall be sent by (a) certified or registered mail, return receipt requested, (b) national prepaid overnight delivery service, (c) electronic transmission (following with hard copies to be sent by prepaid overnight delivery Service) or (d) personal delivery with receipt acknowledged in writing. All notices shall be addressed to the parties hereto at their respective addresses as set forth below (except that any party hereto may from time to time upon fifteen days' written notice change its address for that purpose), and shall be effective on the date when actually received or refused by the party to whom the same is directed (except to the extent sent by registered or certified mail, in which event such notice shall be deemed given on the third day after mailing).
  - (a). If to the Company:

TheMaven, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101

Email: <a href="https://https:

Ross Levinsohn

With a copy to:

Fox Rothschild, LLP 10250 Constellation Blvd., Suite 900



### Los Angeles, CA 90067 Attn: Scott Weston

- 2.3 <u>Headings</u>. The underlined or boldfaced headings contained in this Agreement are for convenience of reference only, shall not be deemed to be a part of this Agreement and shall not be referred to in connection with the construction or interpretation of this Agreement.
- 2.4 Counterparts. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which, when taken together, shall constitute one agreement.

### 2.5 Governing Law; Jurisdiction and Venue.

- (a). This Agreement shall be construed in accordance with, and governed in all respects by, the internal laws of the State of California (without giving effect to principles of conflicts of laws), except to the extent preempted by federal law.
- (b). Any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement shall be brought or otherwise commenced exclusively in any state or federal court located in Los Angeles County, California.
- 2.6 Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns (if any). The Company will use commercially reasonable efforts to require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company expressly to assume and agree to perform this Agreement in the same manner and to the same extent that the Company would have been required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean both the Company as defined above and any such successor that assumes and agrees to perform this Agreement, by operation of law or otherwise. The Executive shall not assign this Agreement or any of the Executive's rights or obligations hereunder (by operation of law or otherwise) to any Person without the consent of the Company.
- 2.7 Remedies Cumulative; Specific Performance. The rights and remedies of the parties hereto shall be cumulative (and not alternative). The parties to this Agreement agree that, in the event of any breach or threatened breach by any party to this Agreement of any covenant, obligation or other provision set forth in this Agreement for the benefit of any other party to this Agreement, such other party shall be entitled (in addition to any other remedy that may be available to it) to (a) a decree or order of specific performance or mandamus to enforce the observance and performance of such covenant, obligation or other provision, and (b) an injunction restraining such breach or threatened breach. The parties to this Agreement further agree that in the event the Executive prevails on any material claim (in a final adjudication) in any legal proceeding brought against the Company to enforce the Executive's rights under this Agreement, the Company will reimburse the Executive for the reasonable legal fees incurred by the Executive in connection with such proceeding.

- 2.8 Waiver. No failure on the part of any Person to exercise any power, right, privilege or remedy under this Agreement, and no delay on the part of any Person in exercising any power, right, privilege or remedy under this Agreement, shall operate as a waiver of such power, right, privilege or remedy and no single or partial exercise of any such power, right, privilege or remedy shall preclude any other or further exercise thereof or of any other power, right, privilege or remedy. No Person shall be deemed to have waived any claim arising out of this Agreement, or any power, right, privilege or remedy under this Agreement, unless the waiver of statutory claim, power, right, privilege or remedy is expressly set forth in a written instrument duly executed and delivered on behalf of such Person; and any such waiver shall not be applicable or have any effect except in the specific instance in which it is given.
- 2.9 Code Section 409A Compliance. To the extent amounts or benefits that become payable under this Agreement on account of the Executive's termination of employment (other than by reason of the Executive's death) constitute a distribution under a "nonqualified deferred compensation plan" within the meaning of Code Section 409A ("Deferred Compensation"), the Executive's termination of employment shall be deemed to occur on the date that the Executive incurs a "separation from Service" with the Company within the meaning of Treasury Regulation Section 1.409A-1(h). If at the time of the Executive's separation from service, the Executive is a "specified Executive" (within the meaning of Code Section 409A and Treasury Regulation Section 1.409A-1(i)), the payment of such Deferred Compensation shall commence on the first business day of the seventh month following the Executive's separation from Service and the Company shall then pay the Executive, without interest, all such Deferred Compensation that would have otherwise been paid under this Agreement during the first six months following the Executive's separation from service had the Executive not been a specified Executive. Thereafter, the Company shall pay Executive any remaining unpaid Deferred Compensation in accordance with this Agreement as if there had not been a six-month delay imposed by this paragraph. If any expense reimbursement by the Executive under this Agreement is determined to be Deferred Compensation, then the reimbursement shall be made to the Executive as soon as practicable after submission for the reimbursement, but no later than December 31 of the year following the year during which such expense was incurred. Any reimbursement amount provided in one year shall not affect the amount eligible for reimbursement in another year and the right to such reimbursement shall not be subject to liquidation or exchange for another benefit. In addition, if any provision of this Agreement would subject the Executive to any additional tax or interest under Code Section 409A, then the Company shall reform such provision; provided that the Company shall (x) maintain, to the maximum extent practicable, the original intent of the applicable provision without subjecting the Executive to such additional tax or interest and (y) not incur any additional compensation expense as a result of such reformation.
- 2.10 <u>Amendments</u>. This Agreement may not be amended, modified, altered or supplemented other than by means of a written instrument duly executed and delivered on behalf of all of the parties hereto.
- 2.11 Severability. In the event that any provision of this Agreement, or the application of any such provision to any Person or set of circumstances, shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, and the application of such provision to Persons or circumstances other than those as to which it is determined to be

invalid, unlawful, void or unenforceable, shall not be impaired or otherwise affected and shall continue to be valid and enforceable to the fullest extent permitted by law,

- 2.12 Parties in Interest. Except as provided herein, none of the provisions of this Agreement are intended to provide any rights or remedies to any Person other than the parties hereto and their respective successors and assigns (if any).
- 2.13 Entire Agreement. This Agreement sets forth the entire understanding of the parties hereto relating to the subject matter hereof and supersedes all prior agreements, term sheets and understandings between the parties relating to the subject matter hereof.

[SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT]

The parties hereto have caused this Agreement to be executed and delivered as of the date first set forth above.

THE COMPANY:

THEMAVEN, INC.

Name: James Heckman

Title: Chief Executive Officer

THE EXECUTIVE:

Ross Lewinsolan

Ross Levinsohn

# EXHIBIT A

# Job Description

### Chief Executive Officer, Sports Illustrated

The Executive's duties shall consist of such duties and responsibilities with respect to the Company's Sport Illustrated business as are consistent with the position of a Chief Executive Officer, including:

- · Direct responsibility for the performance and operations of the Sports Illustrated business
- Developing high quality business strategies and plans ensuring their alignment with the Company's short-term and long-term objectives
- Leading and motivating subordinates to advance employee engagement develop a high performing managerial team.
- Overseeing all operations and business activities to ensure they produce the desired results and are consistent with the Company's overall strategy and mission
- · Making high-quality investing decisions to advance the business and increase profits
- Enforcing adherence to legal guidelines and in-house policies to maintain the Company's legality and business ethics
- · Reviewing financial and non-financial reports to devise solutions or improvements
- Building trust relations with key partners and stakeholders and act as a point of contact for important stakeholders
- Analyzing problematic situations and occurrences and provide solutions to ensure company survival and growth
- · Maintaining a deep knowledge of the markets and industry of the Company

### President, Maven Media Brands, LLC

In addition to the Executive's duties as Chief Executive Officer, Sports Illustrated, the Executive's shall perform such duties and responsibilities with respect to Maven Media Brands, LLC ("MMB") as are consistent with the position of a President, including:

- Developing high quality business strategies and plans ensuring their alignment with the Company's short-term and long-term objectives
- Leading and motivating subordinates, including oversight of senior executives responsible for the operation and performance of owned and operated businesses of

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MMB, including TheStreet.com ("Owned Media Properties"), to advance employee engagement develop a high performing managerial team

- Overseeing all operations of Owned Media Properties to ensure they produce the desired results and are consistent with the Company's overall strategy and mission
- · Making high-quality investing decisions to advance the business and increase profits
- Enforcing adherence to legal guidelines and in-house policies to maintain the Company's legality and business ethics
- · Reviewing financial and non-financial reports to devise solutions or improvements
- Building trust relations with key partners and stakeholders and act as a point of contact for important stakeholders
- Analyzing problematic situations and occurrences and provide solutions to ensure company survival and growth
- · Maintaining a deep knowledge of the markets and industry of MMB

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# EXHIBIT B

### Bonus Plan

### Calendar Year 2019

So long as the Executive remains an employee in good standing with the Company as of the date of payment, the Executive shall be paid \$150,000 on or before November 1, 2019, but no earlier than October 31, 2019, and \$200,000 on or before January 15, 2020, but no earlier than January 31, 2019.

# Calendar Years 2020, 2021 and 2022

In respect of each calendar year of the Term starting with calendar year 2020, the Executive shall be eligible to receive an annual bonus (the "Annual Bonus") based on level of Gross Digital SI Revenue achieved during such year, calculated as set forth below:

Gress Digital SI Revenue	Percentage of Revenue	Annual Bonus
\$ 35,000,000	1.00%	\$ 350,000
\$ 36,000,000	1.00%	\$ 350,000
\$ 37,000,000	1.00%	\$ 370,000
\$38,000,000	1.00%	\$ 380,000
\$ 39,000,000	1.00%	\$ 390,000
\$ 40,000,000	1,00%	\$ 400,000
\$ 41,000,000	1.00%	\$ 410,000
\$ 42,000,000	1.00%	\$ 420,000
\$ 43,000,000	1.00%	\$ 430,000
\$ 44,000,000	1.00%	\$ 440,000
\$ 45,000,000	1.50%	\$ 675,000
\$ 46,000,000	1.50%	\$ 690,000
\$ 47,000,000	1.50%	\$ 705,000
\$ 48,000,000	1,50%	\$ 720,000
\$ 49,000,000	1.50%	\$ 735,000
\$ 50,000,000	2.00%	\$ 1,000,000
\$ 51,000,000	2.00%	\$ 1,020,000
\$ 52,000,000	2,00%	\$ 1,040,000
\$ 53,000,000	2.00%	\$ 1,060,000
\$ 54,000,000	2.00%	\$ 1,080,000
\$ 55,000,000	2.50%	\$ 1,375,000
\$ 56,000,000	2.50%	\$ 1,400,000
\$ 57,000,000	2.50%	\$ 1,425,000
\$ 58,000,000	2.50%	\$ 1,450,000
\$ 59,000,000	2.50%	\$ 1,475,000

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\$ 60,000,000	2,50%	\$ 1,500,000
\$ 61,000,000	2.50%	\$ 1,525,000
\$ 62,000,000	3,00%	\$ 1,860,000
\$ 65,000,000	3.00%	\$ 1,950,000
\$ 70,000,000	3.00%	\$ 2,100,000
\$ 75,000,000	3.00%	\$ 2,250,000
\$ 80,000,000	3.00%	\$ 2,400,000
\$ 85,000,000	3,00%	\$ 2,550,000
\$ 90,000,000	3.00%	\$ 2,700,000
\$ 95,000,000	3.00%	\$ 2,850,000
\$ 100,000,000	3.00%	\$ 3,000,000

The Annual Bonus will be paid quarterly at the end of each fiscal quarter for the calendar year (each a "Quarterly Payment"):

Calendar period	Fiscal Quarter	Pay Date
January 1 through March 31	Qt	April 30
April 1 through June 30	Q2	July 31
July 1 through September 30	Q3	October 31
October 1 through December 31	Q4	January 31

Each such Quarterly Payment will be calculated by multiplying the Gross Digital SI Revenue earned during such fiscal quarter by four, then multiplying that amount by the applicable Percentage of Revenue to identify the estimated Annual Bonus, and then dividing that amount by four.

Within 60 days following the end of the applicable calendar year, the Company shall conduct a reconciliation (a "Reconciliation") of the Quarterly Payments for such calendar year against the actual Annual Bonus earned for such year and provide the Executive with a breakdown in accordance with the notice provisions of the Agreement ("Reconciliation Notice").

In the event that as a result of the Reconciliation it is determined that the sum of the Quarterly Payments was less than the actual Annual Bonus for the year, the Company will pay the difference to the Executive within 30 days following the sending of the Reconciliation Notice. The Executive shall not be required to return or offset any overpayment revealed by the Reconciliation.

### AMENDED AND RESTATED EXECUTIVE EMPLOYMENT AGREEMENT

This Amended and Restated Executive Employment Agreement (this "Agreement") is made and entered into as of May 1, 2020 between TheMaven, Inc., a Delaware corporation (the "Company") and Ross Levinsohn, an individual (the "Executive").

#### RECITALS

WHEREAS, the Company desires to continue to employ the Executive to provide the services described herein and the Executive desires to accept this offer of employment, effective as of the Effective Date.

WHEREAS, pursuant to an Advisory Services Agreement dated as of April 10, 2019 by and between the Company and the Executive (the "Prior Agreement"), the Executive has provided services (the "Prior Services") to the Company and its affiliates.

WHEREAS, the Company and the Executive entered into an Executive Employment Agreement, dated as of September 16, 2019 (as amended by the letter agreement between Executive and the Company dated as of March 30, 2020, the "Initial Agreement").

WHEREAS, the Company and the Executive have determined that the terms and conditions of this Agreement are reasonable and in their mutual best interests and accordingly desire to enter into this Agreement in order to provide for the terms and conditions upon which the Executive shall continue to be employed by the Company.

NOW THEREFORE, in consideration of the foregoing and the respective covenants, agreements and representations and warranties set forth herein, the parties to this Agreement, intending to be legally bound, agree as follows:

# Article 1. TERMS OF EMPLOYMENT

### 1.1. Employment and Acceptance.

- (a). <u>Employment and Acceptance</u>. On and subject to the terms and conditions of this Agreement, the Company shall continue to employ the Executive and the Executive hereby accepts such employment. The Prior Agreement and the Initial Agreement are terminated and fully superseded by this Agreement.
- (b). <u>Title</u>: The Executive shall have the title of: Chief Executive Officer, Sports Illustrated and President, Mayen Media Brands, LLC.
- (c). <u>Responsibilities and Duties</u>. The Executive's duties shall consist of those duties listed in Exhibit A hereto and such other duties and responsibilities as are mutually determined from time to time by the Company's Chief Executive Officer (the "CEO") and Executive.
  - (d). Reporting. The Executive shall report directly to the CEO.

- (e) Performance of Duties: Travel. With respect to the Executive's duties hereunder, at all times, the Executive shall be subject to the instructions, control, and direction of the CEO. The Executive shall devote Executive's business time, attention and ability to serving the Company on an exclusive and full-time basis as aforesaid and as the CEO may reasonably require. The Executive shall also travel as required by Executive's duties hereunder and shall comply with the Company's then-current travel policies as approved by the Board. Notwithstanding the foregoing, the Executive shall have the right to travel in business class on flights greater than four hours in duration.
- (f). Location. The Executive shall be based in Los Angeles, CA. Nevertheless it is expressly understood that the Executive's duties will require him to travel regularly out of the Los Angeles area for periods of time.
- (g) Board Membership: Officer. The Executive shall, if requested, also serve as a member of the board of directors and/or as an officer of the Company or any affiliate of the Company for no additional compensation.
- (h). Other Board Memberships. It is understood that the Executive currently serves on the board of directors of three companies – Tribune Media, Dex/YP and Muzik. It is understood that the Executive shall at no time going forward serve on any more than three boards at any given time.

# 1.2 Compensation and Benefits.

- (a) Annual Salary. The Executive shall receive an annualized salary of \$427,500 for each year (the "Annual Salary"). The Annual Salary shall be payable on a semi-monthly basis or such other payment schedule as used by the Company for its senior-level executives from time to time, less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices. The Annual Salary payable to the Executive will be reviewed annually by the CEO.
- (b). Bonuses. The Executive shall be eligible to receive the bonuses (each a "Bonus" and collectively, the "Bonuses") as set forth in Exhibit B hereto.

# (c). Equity Incentives.

- (i) Options Grant Before Initial Agreement. Before the Effective Date of the Initial Agreement, the Company had previously granted to the Executive options to purchase up to an aggregate of 2,532,004 shares of the Company's common stock pursuant to the Plan (the "Existing Options") and 245,434 shares of restricted stock (the "Stock") subject to vesting and other conditions described therein.
- (ii) Options Grant in Initial Agreement. In consideration of the Executive entering into the Initial Agreement, the Company granted to the Executive options to purchase up to 2,000,000 shares of the Company's common stock pursuant to the Plan (the "New Options" and together with the "Existing Options", the "Options"), which shall vest as follows:

- (A). Time Vesting (the "Time Vesting Overlay"): Subject to the Annual Revenue Vesting Conditions below, the New Options may be exercised with respect to the first 1/3 of the shares thereunder when the Executive completes one year of continuous service beginning with the Effective Date of the Initial Agreement and with respect to 1/36 of the shares thereunder when the Executive completes each month of continuous service thereafter. The Time Vesting Overlay shall begin to vest effective January 1, 2020.
- (B). Annual Revenue Vesting (the "Annual Revenue Vesting Conditions"): The first time that Gross Digital SI Revenue during any calendar year during the Term reaches a target level set forth below (each a "Revenue Target"), the number of shares under the New Options listed alongside that target level below shall vest (subject to the Time Vesting Overlay). Each Revenue Target may only be achieved, and the related number of shares vested, one time. Once a Revenue Target has been achieved in one calendar year, it will no longer be available to be achieved in any subsequent calendar year.

Revenue Target	Incremental Shares Vesting	
\$30,000,000	500,000	
\$35,000,000	250,000	
\$40,000,000	250,000	
\$45,000,000	500,000	
\$50,000,000	500,000	

All other terms and conditions of the New Options shall be governed by the terms and conditions of the Plan and the applicable award agreements.

- (iii). In connection with the Options and the Stock:
- (A). The parties agree that the Prior Service, the Executive's services under the Initial Agreement and his services hereunder shall be deemed to constitute continuous service for the purposes of the vesting of the Existing Options and the Stock.
- (B). The Executive acknowledges that at the time of the grants, the shares underlying the Options are not authorized and available for issuance, therefore the Options are considered to be unfunded options. The Executive agrees that no part of the Options may be exercised until the later of the increase in the authorized shares of common stock of the Company in sufficient number of shares to permit the exercise from time to time of such Option or the later completion of the vesting conditions and exercise date as set forth therein.

- (iv). The Executive will not be eligible for any "true up" equity grants awarded to other personnel to address dilution resulting from or in connection with the acquisition by the Company of TheStreet, Inc. or the entry by the Company into that certain Licensing Agreement dated as of June 14, 2019 between the Company and ABG-SI LLC but will be eligible to future true ups, in the Board's sole and absolute discretion, should the CEO be afforded true ups in future raises and financings.
- (d). Expenses. The Executive shall be reimbursed for all ordinary and necessary out-of-pocket business expenses reasonably and actually incurred or paid by the Executive in the performance of the Executive's duties in accordance with the Company's policies upon presentation of such expense statements or vouchers or such other supporting information as the Company may require, to include expenses incurred beginning on March 1, 2019.
- (e) <u>Benefits</u>. The Executive and his family members shall be entitled to fully participate in all benefit plans that are in place and available to senior-level Executives of the Company from time to time, including, without limitation, medical, dental, vision and life insurance (if offered), in each case subject to the general eligibility, participation and other provisions set forth in such plans; provided, however, that the Company, in its sole and absolute discretion, may modify or discontinue any such benefit.
- (f) Paid Time Off. The Executive shall be entitled to paid time off based on the Company's policies and applicable law in effect from time to time, provided such entitlement shall not be less than four weeks annually.
- (g). Clawback Provisions. Notwithstanding any other provisions in this Agreement to the contrary, any incentive-based compensation, or any other compensation, paid to the Executive pursuant to this Agreement or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement, will be subject to such deductions and clawback as may be required to be made pursuant to such law, government regulation, or stock exchange listing requirement.

### 1.3 Term: Termination of Employment.

- (a). Term. The Executive's initial term of employment hereunder shall commence on May 1, 2020 (the "Effective Date"), and, unless earlier terminated pursuant to Sections 1.3(b) or 1.3(c), shall continue until December 31, 2022 (the "Initial Term"), and, if not so earlier terminated, shall be automatically renewed for an additional one (1) year term (the "Renewal Term") thereafter unless written notice to the contrary is provided by either party to the other at least ninety (90) days prior to the expiration of the Initial Term or then-existing Renewal Term, as applicable.
- (b). Early Termination. The term of this Agreement may be earlier terminated by the Executive or the Company as follows:
- (i). <u>Termination for Cause</u>. If the Company terminates the Executive's employment for Cause, the Executive shall not be entitled to any severance or other benefits other than: (a) any Annual Salary through the date of termination; (b) benefits as set forth in Section 1.2(e); and (c) expenses reimbursable under Section 1.2(d) (collectively, the "Accrued Benefits").

- (ii). <u>Termination without Cause</u>. The Company may terminate the Executive's employment at any time without Cause upon written notice to the Executive, subject to Section 1.3(c) and 1.3(d), without any requirement of a notice period.
- (iii) Permanent Incapacity. In the event of the "Permanent Incapacity" of the Executive (which shall mean by reason of illness or disease or accidental bodily injury, the Executive is so disabled that the Executive is unable to ever work again), the Executive may thereupon be terminated by the Company upon written notice to the Executive without payment of any severance of any nature or kind (including, without limitation, by way of anticipated earnings, damages or payment in lieu of notice); provided that, in the event of the Executive's termination pursuant to this Subsection 1.3(b)(iii), the Company shall pay or cause to be paid to the Executive (i) the amounts prescribed by Section 1.3(d) below through the date of Permanent Incapacity, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the permanent incapacity or disability of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (iv). <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death, the Executive's beneficiaries or estate will be entitled to receive and the Company shall pay or cause to be paid to them or it, as the case may be, (i) the amounts prescribed by Section 1.3(d) through the date of death, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the death of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (v). <u>Termination by Executive</u>. The Executive may terminate employment with the Company upon giving 30 days' written notice or such shorter period of notice as the Company may accept; provided, however, that the Company may, in its sole discretion, elect to accelerate the effective date of the Executive's termination and cease payment of the Annual Salary as of the accelerated termination date. The Executive may resign for Good Reason subject to Section 1.3(c) and 1.3(d). If the Executive resigns for any reason not constituting Good Reason, the Executive shall not be entitled to any severance or other benefits (other than those required under Section 1.3(d)).
- (c) Termination without Cause or by the Executive for Good Reason. If the Executive's employment with the Company is terminated by the Company without Cause or by the Executive for Good Reason, then the Executive shall be entitled to: (A) receive 18 months of salary continuation (i.e., not a lump sum payment) and to reimbursement of continued health insurance costs under the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) during that 18 month salary continuation period, (B) receive the quarterly Bonuses during the 18 month salary continuation period, tied directly to revenue generated against revenue as defined in Section 1.4(k), along with payment of any unpaid expense reports for expenses incurred in connection with his employment and (C) full, immediate acceleration of the vesting of all unvested Options. The payments described in this subsection, along with the vesting of the Executive's equity awards as set forth in subsection (C) and in Executive's equity incentive agreements, are the only severance or other payment or payment in lieu of notice that the Executive will be entitled to receive under this Agreement (other than any Accrued Benefits). Any right of the Executive to payment or equity vesting pursuant to this subsection 1.3(c) shall be contingent on Executive signing a standard form of release agreement with the Company.

- (d). Statutory Deductions. All payments required to be made to the Executive, his beneficiaries, or his estate under this Section shall be made net of all deductions required to be withheld by applicable law and regulation. The Executive shall be solely responsible for the satisfaction of any taxes (including employment taxes imposed on employees and taxes on nonqualified deferred compensation). Although the Company intends and expects that the Plan and its payments and benefits will not give rise to taxes imposed under Code Section 409A, neither the Company nor its employees, directors, or their agents shall have any obligation to hold the Executive harmless from any or all of such taxes or associated interest or penalties.
- (e). Fair and Reasonable, etc. The parties acknowledge and agree that the payment provisions contained in this Section are fair and reasonable, and the Executive acknowledges and agrees that such payments are inclusive of any notice or pay in lieu of notice or vacation or severance pay to which she would otherwise be entitled under statute, pursuant to common law or otherwise in the event that his employment is terminated pursuant to or as contemplated in this Section 1.3.

#### 1.4 Restrictive Covenants.

(a). Non-Competition. Because of the Company's legitimate business interests as described herein and the good and valuable consideration offered to the Executive, during the Executive's employment, the Executive agrees and covenants not to engage in Prohibited Activity in the development, implementation, operation, supply and marketing of a business, product or service aggregating third party content publishers and providing them publishing and monetization services (a "Competing Business").

For purposes of this Section 1.4, "Prohibited Activity" is activity in which the Executive contributes his knowledge directly and specifically as an employee, employer, owner, operator, manager, advisor, consultant, agent, employee, partner, director, stockholder, officer, volunteer, intern, or any other similar capacity to an entity engaged in the Competing Business.

Nothing herein shall prohibit the Executive from purchasing or owning less than five percent (5%) of the publicly traded securities of any corporation that engages in the Competing Business, provided that such ownership represents a passive investment and that the Executive is not a controlling person of, or a member of a group that controls, such corporation.

(b). Non-Solicitation of Employees. During the Executive's employment and for a period of six months following the termination of the Executive's employment by the Company for Cause or by the Executive other than for Good Reason, the Executive agrees and covenants not to directly or indirectly, alone or in concert with others, solicit, encourage, influence, recruit, or induce or attempt to solicit, encourage, influence, recruit or induce, or direct any other person or entity to take any of the aforementioned actions, any employee of the Company to cease working for the Company and/or to begin working with any other person or entity. This non-solicitation provision explicitly covers all forms of oral, written, or electronic communication, including, but not limited to, communications by email, regular mail, express mail, telephone, fax, instant message, and social media, including, but not limited to, Facebook, LinkedIn, Instagram, and Twitter, and any other social media platform, whether or not in existence at the time of entering into this Agreement.

Notwithstanding the foregoing, this Section shall not deemed to have been breached or violated by the placement of general advertisements that may be targeted to a particular geographic or technical area but that are not specifically targeted toward employees of the Company.

(c). Non-Solicitation of Customers. The Company has a legitimate business interest in protecting its substantial and ongoing customer relationships. The Executive understands and acknowledges that because of the Executive's experience with and relationship to the Company, the Executive will have access to and learn about much or all of the Company's Customer Information as that term is defined in Exhibit C.

The Executive understands and acknowledges that loss of this customer relationship and/orgoodwill will cause significant and irreparable harm.

In exchange for the Executive's employment by the Company, and based on the Executive's access to Confidential Information during the Executive's employment, the Executive agrees and covenants that, during the Executive's employment the Executive will not directly or indirectly solicit, contact (including but not limited to e-mail, regular mail, express mail, telephone, fax, instant message, or social media, including but not limited to Facebook, LinkedIn, Instagram or Twitter, or any other social media platform, whether or not in existence at the time of entering into this Agreement), attempt to contact, or meet with the Company's customers or prospective customers as described below for purposes of offering or accepting goods or services competitive with those offered by the Company.

- (d). Non-disparagement. During the Executive's employment and for a period of one year following the termination of the Executive's employment, the Executive shall not directly or indirectly for itself or on behalf of any other person, libel, slander or disparage the other in any manner that is harmful to the Company's business reputation or personal reputation. This Section 1.4(d) does not preclude the Executive from testifying truthfully to a lawful subpoena or from making truthful and accurate statements or disclosures that are required by other applicable laws or legal process.
- (e) Confidential Information: Proprietary Rights. The Executive has had and shall continue to have access to the trade secrets, business plans, and production processes of the Company. Accordingly, the Executive shall comply with and shall remain subject to the terms of the Employee Confidentiality and Proprietary Rights Agreement, dated September 16, 2020 ("Confidentiality Agreement"), whose terms are fully incorporated by reference into this Agreement (a copy of which is attached as Exhibit C to this Agreement).
- (f) Acknowledgment by the Executive. The Executive acknowledges and confirms that: (i) the restrictive covenants contained in this Section 1.4 are reasonably necessary to protect the legitimate business interests of the Company; (ii) the restrictions contained in this Section 1.4 (including, without limitation, the length of the term of the provisions of this Section 1.4) are not overbroad, overlong, or unfair and are not the result of overreaching, duress, or coercion of any kind; and (iii) the Executive's entry into this Agreement and, specifically this Section 1.4, is a material inducement and required condition to the Company's entry into this Agreement.

- (g). Reformation by Court. In the event that a court of competent jurisdiction shall determine that any provision of this Section 1.4 is invalid or more restrictive than permitted under the governing law of such jurisdiction, then only as to enforcement of this Section 1.4 within the jurisdiction of such court, such provision shall be interpreted and enforced as if it provided for the maximum restriction permitted under such governing law.
- (h). <u>Survival</u>. The provisions of this Section 1.4 shall survive the termination of this Agreement.
- (i) <u>Injunction</u>. It is recognized and hereby acknowledged by the parties hereto that a breach by the Executive of any of the covenants contained in this Section 1.4 will cause irreparable harm and damage to the Company, the monetary amount of which may be virtually impossible to ascertain. As a result, the Executive recognizes and hereby acknowledges that the Company shall be entitled to an injunction from any court of competent jurisdiction enjoining and restraining any violation of any or all of the covenants contained in this Section 1.4 by the Executive or any of Executive's Affiliates, associates, partners or agents, either directly or indirectly, and that such right to injunction shall be cumulative and in addition to whatever other remedies the Company may possess.
- 1.5 <u>Definitions</u>. The following capitalized terms used herein shall have the following meanings:
- (a). "Affiliate" shall mean, with respect to any Person, any other Person, directly or indirectly, controlling, controlled by or under common control with such Person.
  - (b). "Agreement" shall mean this Agreement, as amended from time to time.
  - (c). "Annual Salary" shall have the meaning specified in Section 1.2(a).
  - (d). "Board" shall mean the Board of Directors of the Company.
- (e). "Cause" means the (i) Executive's willful and continued failure substantially to perform the material duties of the Executive under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness); (ii) the Executive's willful and continued failure to comply with any valid and legal directive of the Chief Executive Officer in accordance with this Agreement; (iii) the Executive's engagement in dishonesty, illegal conduct, or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its Affiliates; (iv) the Executive's embezzlement, misappropriation, or fraud against the Company or any of its Affiliates; (v) the Executive's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent) or a crime that constitutes a misdemeanor involving moral turpitude if such felony or misdemeanor is work-related, materially impairs the Executive's ability to perform services for the Company, or results in a material loss to the Company or material damage to the reputation of the Company; (vi) the Executive's intentional violation of a material policy of the Company that has been previously delivered to the Executive in writing if such failure causes material harm to the Company; (vii) the Executive's material breach of any material obligation under this Agreement or any other written agreement between the Executive and the Company, including, but not limited to, Executive's breach of the Confidentiality Agreement and his obligations under Section 1.4; or (viii) the

Executive's making of any statements to strategic partners, orally or in writing or directly or indirectly, which disparage or demean the Company or its executive staff, or which foreseeably could harm the reputation and/or goodwill of the Company or its executive staff. No act or failure to act on the part of the Executive shall be considered "willful" unless it is done, or omitted to be done, by the Executive in bad faith or without reasonable belief that the Executive's action or omission was in the best interests of the Company.

- (f). "Code" shall have the meaning of the Internal Revenue Code of 1986, as it may be amended from time to time.
- (g). "Company" shall have the meaning specified in the introductory paragraph hereof; provided that, (i) "Company" shall include any successor to the Company and (ii) for purposes of Section 1.5, the term "Company" also shall include any existing or future subsidiaries of the Company that are operating during any of the time periods described in Section 1.4 and any other entities that directly or indirectly, through one or more intermediaries, control, are controlled by or are under common control with the Company during the periods described in Section 1.4.
- (h). "Compensation Committee" shall mean the Compensation Committee of the Board.
- (i) "Direct Strategic Transactions" shall mean a transaction entered into between the Company and/or an Affiliate of the Company and an un-affiliated third party (not including mergers or acquisitions), substantially as a result of the efforts of the Executive, pursuant to which the Company or an Affiliate directly receives specified revenue or revenue streams from such third party.
- (j). "Good Reason" shall mean any of the following events, which has not been either consented to in advance by the Executive in writing or, with respect only to subsections (i), (iii), (v) or (vi) below, cured by the Company within a reasonable period of time, not to exceed 45 days, after the Executive provides written notice within 30 days of the initial existence of one or more of the following events: (i) any reduction in Annual Salary or Bonuses for which the Executive is eligible; (ii) requiring the Executive to take any action which would violate any federal or state law; (iii) any requirement that the Executive's duties be primarily performed outside of Los Angeles (it being understood that the Executive will regularly be performing services outside of Los Angeles): (iv) any failure by the Company to comply with Section 2.6 of this Agreement; (v) any material reduction in the Executive's title or scope of responsibility; or (vi) the termination of the employment of James Heckman ("Heckman") by the Company other than for Cause (as such term in defined in Heckman's then current employment agreement with the Company) or by Heckman for Good Reason (as such term in defined in Heckman's then current employment agreement with the Company). Good Reason shall not exist unless the Executive terminates his employment within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure within the cure period, if any, set forth herein.
- (k). "Gross Digital SI Revenue" shall mean gross revenue from digital advertising and Sponsorships sold by the company or its affiliates, net of any third party costs, from (i) the operations of Sports Illustrated, TheStreet and any other owned and operated publishing businesses, and those affiliated independent publishers ("mavens") operating under and the banner

or domain of those owned and operated businesses existing today, or owned in the future, during the Term and in the case of termination under Section 1.3(c) above, 18 months following the Term and (ii) active or retired athlete channels or model channels secured by the Executive, provided in each case that such revenue was generated through direct interactions between employees of the Company or its Affiliates and the advertising agency, advertiser, sponsor or partner where such direct interactions include responses to requests for proposal from such advertising agency, advertiser, sponsor or partner, recorded in a written agreement, insertion order or otherwise reserved in advance.

For the avoidance of doubt, Gross Digital SI Revenue (x) shall only include revenue from TheStreet.com in excess of \$825,000 per calendar quarter (pro rata for partial quarters) or such revenue from any future owned or licensed brand in excess of the level earned by such owned or licensed brand in the last full calendar quarter prior to being so acquired or licensed (pro rata for partial quarters) and (y) shall not include Direct Strategic Transactions to the extent such revenue forms the basis for the Strategic Transaction Bonus.

- (I). "Person" shall mean any individual, corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.
  - (m). "Plan" means the Company's 2019 Equity Incentive Plan and it may be amended.
- (n). "Sponsorships" shall mean reserved print or digital advertising inventory, sold, arranged and placed through direct interactions between employees of the Company or its Affiliates and the advertising agency, advertiser, sponsor or partner, starting with an insertion order (i) specifying that the transaction includes a material level of digital inventory and (ii) priced consistent with the then prevailing Maven rate card for print and/or digital advertising with any discount to the buy allocated on a pro-rata basis, consistent with rate card. Advertising may run in print, digital, audio, video or any other form or platform so long as it runs against content from owned and operated or affiliated content.

# Article 2. MISCELLANEOUS PROVISIONS

- 2.1 Further Assurances. Each of the parties hereto shall execute and cause to be delivered to the other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request for the purpose of carrying out or evidencing any of the transactions contemplated by this Agreement.
- 2.2 Notices. All notices hereunder shall be in writing and shall be sent by (a) certified or registered mail, return receipt requested, (b) national prepaid overnight delivery service, (c) electronic transmission (following with hard copies to be sent by prepaid overnight delivery Service) or (d) personal delivery with receipt acknowledged in writing. All notices shall be addressed to the parties hereto at their respective addresses as set forth below (except that any party hereto may from time to time upon fifteen days' written notice change its address for that purpose), and shall be effective on the date when actually received or refused by the party to whom

the same is directed (except to the extent sent by registered or certified mail, in which event such notice shall be deemed given on the third day after mailing).

#### (a). If to the Company:

TheMaven, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101 Emnil: hr@maven.io

#### (b). If to the Executive:

Ross Levinsohn

With a copy to:

Fox Rothschild, LLP 10250 Constellation Blvd., Suite 900 Los Angeles, CA 90067 Attn: Scott Weston Email: sweston@foxrothschild.com

- 2.3 <u>Headings</u>. The underlined or boldfaced headings contained in this Agreement are for convenience of reference only, shall not be deemed to be a part of this Agreement and shall not be referred to in connection with the construction or interpretation of this Agreement.
- 2.4 Counterparts. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which, when taken together, shall constitute one agreement.
  - 2.5 Governing Law; Jurisdiction and Venue.
- (a). This Agreement shall be construed in accordance with, and governed in all respects by, the internal laws of the State of California (without giving effect to principles of conflicts of laws), except to the extent preempted by federal law.
- (b). Any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement shall be brought or otherwise commenced exclusively in any state or federal court located in Los Angeles County, California.
- 2.6 Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns (if any). The Company will use commercially reasonable efforts to require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company expressly to assume and agree to perform this Agreement in the same manner and to the

same extent that the Company would have been required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean both the Company as defined above and any such successor that assumes and agrees to perform this Agreement, by operation of law or otherwise. The Executive shall not assign this Agreement or any of the Executive's rights or obligations hereunder (by operation of law or otherwise) to any Person without the consent of the Company.

2.7 Remedies Cumulative; Specific Performance. The rights and remedies of the parties hereto shall be cumulative (and not alternative). The parties to this Agreement agree that, in the event of any breach or threatened breach by any party to this Agreement of any covenant, obligation or other provision set forth in this Agreement for the benefit of any other party to this Agreement, such other party shall be entitled (in addition to any other remedy that may be available to it) to (a) a decree or order of specific performance or mandamus to enforce the observance and performance of such covenant, obligation or other provision, and (b) an injunction restraining such breach or threatened breach. The parties to this Agreement further agree that in the event the Executive prevails on any material claim (in a final adjudication) in any legal proceeding brought against the Company to enforce the Executive's rights under this Agreement, the Company will reimburse the Executive for the reasonable legal fees incurred by the Executive in connection with such proceeding.

2.8 Waiver. No failure on the part of any Person to exercise any power, right, privilege or remedy under this Agreement, and no delay on the part of any Person in exercising any power, right, privilege or remedy under this Agreement, shall operate as a waiver of such power, right, privilege or remedy and no single or partial exercise of any such power, right, privilege or remedy shall preclude any other or further exercise thereof or of any other power, right, privilege or remedy. No Person shall be deemed to have waived any claim arising out of this Agreement, or any power, right, privilege or remedy under this Agreement, unless the waiver of statutory claim, power, right, privilege or remedy is expressly set forth in a written instrument duly executed and delivered on behalf of such Person; and any such waiver shall not be applicable or have any effect except in the specific instance in which it is given.

2.9 Code Section 409A Compliance. To the extent amounts or benefits that become payable under this Agreement on account of the Executive's termination of employment (other than by reason of the Executive's death) constitute a distribution under a "nonqualified deferred compensation plan" within the meaning of Code Section 409A ("Deferred Compensation"), the Executive's termination of employment shall be deemed to occur on the date that the Executive incurs a "separation from Service" with the Company within the meaning of Treasury Regulation Section 1.409A-1(h). If at the time of the Executive's separation from service, the Executive is a "specified Executive" (within the meaning of Code Section 409A and Treasury Regulation Section 1.409A-1(i)), the payment of such Deferred Compensation shall commence on the first business day of the seventh month following the Executive's separation from Service and the Company shall then pay the Executive, without interest, all such Deferred Compensation that would have otherwise been paid under this Agreement during the first six months following the Executive's separation from service had the Executive not been a specified Executive. Thereafter, the Company shall pay Executive any remaining unpaid Deferred Compensation in accordance with this Agreement as if there had not been a six-month delay imposed by this paragraph. If any expense reimbursement by the Executive under this Agreement is determined to be Deferred Compensation, then the reimbursement shall be made to the Executive as soon as practicable after submission for the reimbursement, but no later than December 31 of the year following the year during which such expense was incurred. Any reimbursement amount provided in one year shall not affect the amount eligible for reimbursement in another year and the right to such reimbursement shall not be subject to liquidation or exchange for another benefit. In addition, if any provision of this Agreement would subject the Executive to any additional tax or interest under Code Section 409A, then the Company shall reform such provision; provided that the Company shall (x) maintain, to the maximum extent practicable, the original intent of the applicable provision without subjecting the Executive to such additional tax or interest and (y) not incur any additional compensation expense as a result of such reformation.

- 2.10 <u>Amendments</u>. This Agreement may not be amended, modified, altered or supplemented other than by means of a written instrument duly executed and delivered on behalf of all of the parties hereto.
- 2.11 Severability. In the event that any provision of this Agreement, or the application of any such provision to any Person or set of circumstances, shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, and the application of such provision to Persons or circumstances other than those as to which it is determined to be invalid, unlawful, void or unenforceable, shall not be impaired or otherwise affected and shall continue to be valid and enforceable to the fullest extent permitted by law.
- 2.12 Parties in Interest. Except as provided herein, none of the provisions of this Agreement are intended to provide any rights or remedies to any Person other than the parties hereto and their respective successors and assigns (if any).
- 2.13 Entire Agreement. This Agreement and its Exhibits, including but not limited to the Confidentiality Agreement, set forth the entire understanding of the parties hereto relating to the subject matter hereof and supersedes all prior agreements, term sheets and understandings between the parties relating to the subject matter hereof.

[SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT]

The parties hereto have caused this Agreement to be executed and delivered as of the date first set forth above.

THE COMPANY:

THEMAVEN, INC.

Name: James Heckman

Title: Chief Executive Officer

THE EXECUTIVE:

Ross Levinsolin

Ross Levinsohn

#### EXHIBIT A

#### Job Description

The Executive's duties shall consist of the following:

- Editorial oversight of the Sports Illustrated and Sports Illustrated for Kids media and print businesses
  - Editor(s)-in-Chief of Sports Illustrated and Sports Illustrated for Kids, and indirectly, the editorial teams reporting to them, shall report directly to the Executive with respect to all editorial content (but not with respect to print production).
- Direct responsibility for and oversight of strategic media distribution relationships and transactions, enterprise-wide
  - SVP of Business Development (currently Eric Aledort) shall report directly to the Executive as well as to other executives in the Company's discretion (current Avi Zimak).
- Direct responsibility for and oversight of strategic advertising and sponsorship sales, enterprise-wide
  - SVP of Strategic Partnerships and Chief Revenue Officer, Sports Illustrated (currently Mark Ellis) shall report directly to the Executive.
- Assisting the Company's Chief Executive Officer (the "CEO") with enterprise-wide strategic initiatives, including:
  - o Board advisory candidates and matters
  - o Investor relations, investor solicitations and presentations, and financings
  - o Mergers & acquisitions
  - Strategie partnerships
- Such other duties and responsibilities as are mutually determined from time to time by the CEO and the Executive.
- The Executive will have access to and senior authority to direct, all personnel enterprisewide, for the purpose of supporting the execution of his duties set forth above, subject the approval of the CEO in the event of substantial time commitments.

#### EXHIBIT B

#### Bonus Plan

#### Calendar Years 2020, 2021 and 2022

In respect of each calendar year of the Term starting with calendar year 2020, the Executive shall be eligible to receive an annual bonus (the "Annual Bonus") equal to (i) an amount based on level of Gross Digital SI Revenue achieved during such year, calculated as set forth in the table below plus (ii) the Strategic Transaction Bonus with respect to such calendar year (as defined below):

Gross Digital SI Revenue	Percentage of Revenue	Annual Bonus
\$ 20,000,000	1.00%	\$ 200,000
\$ 21,000,000	1.00%	\$ 210,000
\$ 22,000,000	1.00%	\$ 220,000
\$ 23,000,000	1.00%	\$ 230,000
\$ 24,000,000	1.00%	\$ 240,000
\$ 25,000,000	1.00%	\$ 250,000
\$ 26,000,000	1.00%	\$ 250,000
\$ 27,000,000	1.00%	\$ 270,000
\$ 28,000,000	1.00%	\$ 280,000
\$ 29,000,000	1.00%	\$ 290,000
\$ 30,000,000	1.00%	\$ 300,000
\$ 31,000,000	1.00%	\$ 310,000
\$ 32,000,000	1.00%	\$ 320,000
\$ 33,000,000	1.00%	\$ 330,000
\$ 34,000,000	1.00%	\$ 340,000
\$ 35,000,000	1.00%	\$ 350,000
\$ 36,000,000	1.00%	\$ 360,000
\$ 37,000,000	1,00%	\$ 370,000
\$ 38,000,000	1.00%	\$ 380,000
\$ 39,000,000	1,00%	\$ 390,000
\$ 40,000,000	1.00%	\$ 400,000
\$ 41,000,000	1.00%	\$ 410,000
\$ 42,000,000	1.00%	\$ 420,000
\$ 43,000,000	1.00%	\$ 430,000
\$ 44,000,000	1.00%	\$ 440,000
\$ 45,000,000	1.50%	\$ 675,000
\$ 46,000,000	1.50%	\$ 690,000
\$ 47,000,000	1.50%	\$ 705,000
\$ 48,000,000	1.50%	\$ 720,000

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1.50%	\$ 735,000
2.00%	\$1,000,000
2.00%	\$ 1,020,000
2.00%	\$ 1,040,000
2.00%	\$ 1,060,000
2.00%	\$ 1,080,000
2.50%	\$1,375,000
2.50%	\$ 1,400,000
2.50%	\$ 1,425,000
2.50%	\$ 1,450,000
2.50%	\$ 1,475,000
2.50%	\$ 1,500,000
2.50%	\$ 1,525,000
3.00%	\$ 1,860,000
3.00%	\$ 1,950,000
3.00%	\$ 2,100,000
3,00%	\$ 2,250,000
3.00%	\$ 2,400,000
3,00%	\$ 2,550,000
3.00%	\$ 2,700,000
3.00%	\$ 2,850,000
3.00%	\$ 3,000,000
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The "Strategic Transaction Bonus" shall mean, in respect of any period, an amount equal to 5% of the net revenue generated, received and collected by the Company or its Affiliates, after deduction of third party costs, commissions, revenue shares, and costs of goods sold, set offs or other offsets, from Direct Strategic Transactions during the first 12 months following the entry by the Company into such Direct Strategic Transaction. Calculations and bonuses shall be paid quarterly in concert with the chart below, and in the case of strategic transaction bonuses shall be paid in Q2 if applicable.

The Annual Bonus will be paid quarterly at the end of each fiscal quarter for the calendar year (each a "Quarterly Payment"):

Calendar period	Fiscal Quarter	Pay Date
January 1 through March 31	QI	April 30
April 1 through June 30	Q2	July 31
July 1 through September 30	Q3	October 31
October 1 through December 31	04	January 31

Each such Quarterly Payment will be calculated by multiplying the Gross Digital SI Revenue earned during such fiscal quarter by four, then multiplying that amount by the applicable Percentage of Revenue to identify the estimated Annual Bonus, and then dividing that amount by four.

Within 60 days following the end of the applicable calendar year, the Company shall conduct a reconciliation (a "Reconciliation") of the Quarterly Payments for such calendar year against the actual Annual Bonus earned for such year and provide the Executive with a breakdown in accordance with the notice provisions of the Agreement ("Reconciliation Notice").

In the event that as a result of the Reconciliation it is determined that the sum of the Quarterly Payments was less than the actual Annual Bonus for the year, the Company will pay the difference to the Executive within 30 days following the sending of the Reconciliation Notice. The Executive shall not be required to return or offset any overpayment revealed by the Reconciliation.

Notwithstanding the forgoing, no Quarterly Payment will be made with respect to the first or second quarter of 2020.

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[CONFIDENTIALITY AND PROPRIETARY RIGHTS AGREEMENT]

#### EMPLOYEE CONFIDENTIALITY AND PROPRIETARY RIGHTS AGREEMENT

#### ROSS LEVINSOHN

This EMPLOYEE CONFIDENTIALITY AND PROPRIETARY RIGHTS AGREEMENT ("Agreement") is entered into effective \_\_Scyt\_|SG\_\_\_, 2019 by and between THEMAVEN, INC., a Delaware corporation, on its behalf and on behalf of itself, its subsidiaries and other corporate affiliates thereof ("Company") and Ross Levinsohn ("Employee"). In consideration of the employment of Employer by the Employer, the Employer and Employee hereby agree as follows

#### 1. Confidentiality Obligations

- 1.1 Employee understands and acknowledges that during the course of employment by the Company, Employee will have access to and learn about confidential, secret and proprietary documents, materials, data and other information, in tangible and intangible form, of and relating to the Company and its businesses and existing and prospective customers, suppliers, investors and other associated third parties ("Confidential Information"). Employee further understands and acknowledges that this Confidential Information and the Company's ability to reserve it for the exclusive knowledge and use of the Company is of great competitive importance and commercial value to the Company, and that improper use or disclosure of the Confidential Information by Employee will cause irreparable barm to the Company, for which remedies at law will not be adequate and may also cause the Company to incur losses, damages and also liabilities to third parties.
- 1.2 "Confidential Information" includes, but is not limited to, all information not generally known to the public, in spoken, printed, electronic or any other form or medium, relating directly or indirectly to: business processes, practices, methods, policies, plans, publications, documents, research, operations, services, strategies, techniques, agreements, contracts, terms of agreements, transactions, potential transactions, negotiations, know-how, trade secrets, computer programs, computer software, applications, operating systems, software design, web design, work-in-process, databases, manuals, records, articles, systems, material, sources of material, supplier information, vendor information, financial information, results, legal information, marketing information, advertising information, pricing information, design information, personnel information, suppliers, vendors, developments, reports, sales, revenues, costs, formulse, product plans, designs, styles, models, ideas, inventions, patent, patent applications, original works of authorship, discoveries, specifications, customer information, client information, the Company, or its businesses or any existing or prospective customer, supplier, investor or other associated third party, or of any other person or entity that has entrusted information to the Company in confidence. Confidential Information also includes other information that is marked or otherwise identified as confidential or proprietary, or that would otherwise appear to a reasonable person to be confidential or proprietary in the context and circumstances in which the information is known or used. Confidential Information developed by Employee in the course of the employment of Employee by the Company shall be subject to the terms and conditions of this Agreement as if the Company furnished the same Confidential Information to Employee in the first instance.

# 2. Disclosure and Use Restrictions.

- 2.1 Employee agrees and covenants to
  - (a). Treat all Confidential Information as strictly confidential;

- (b). Not to directly or indirectly disclose, publish, communicate or make available Confidential Information, or allow it to be disclosed, published, communicated or made available, in whole or part, to any entity or person whatsoever not having a need to know and authority to know and use the Confidential Information in connection with the business of the Company and, in any event, not to anyone outside of the direct employ of the Company except as required in the performance of Employee's authorized employment duties to the Company; and
- (c). Not to access or use any Confidential Information, and not to copy any documents, records, files, media or other resources containing any Confidential Information, or remove any such documents, records, files, media or other resources from the premises or control of the Company, except as required in the performance of Employee's authorized employment duties to the Company.
- 2.2 Employee understands and acknowledges that the obligations of Employee under this Agreement with regard to any particular Confidential Information shall commence immediately upon Employee first having access to such Confidential Information (whether before or after Employee begins employment by the Company) and shall continue during and after the employment of Employee by the Company until such time as such Confidential Information has become public knowledge other than as a result of Employee's breach of this Agreement or breach by those acting in concert with Employee or on Employee's behalf.
- 2.3 Nothing in this Agreement prohibits Employee from reporting violations of law or regulation to an appropriate governmental agency or entity or making other disclosures that are protected under applicable law. Employee does not need the prior authorization of the Company to make any such reports or disclosures, and Employee is not required to notify the Company that Employee has made such reports or disclosures. Nothing in this Agreement limits Employee's rights to discuss the terms and conditions of employment or to infringe upon Employee's rights under the National Labor Relations Act ("NLRA"), the Defend Trade Secrets Act ("DTSA") and applicable state law. Employee is hereby notified that the DTSA protects individuals from criminal or civilly liability where the disclosure of a trade secret is made: (a) in confidence to a Federal, State, or local government official, either directly or indirectly, or to an attorney, and the confidential disclosure is made solely for the purpose of reporting or investigating a suspected violation of law; and (b) the trade secret disclosure is made in a complaint or other document filed in a lawsuit or other proceeding, and the disclosure is made under seal. Nothing in this Agreement restricts or impedes Employee from exercising protected rights to the extent that such rights cannot be waived by agreement or from complying with any applicable law or regulation or a valid order of a court of competent jurisdiction or an authorized government agency, provided that such compliance does not exceed that required by the law, regulation, or court order. Employee shall promptly provide written notice of any such court order to the President or Chief Executive Officer of the Company.

## 3. Proprietary Rights.

3.1 Work Product. Employee acknowledges and agrees that all writings, works of authorship, technology, inventions, discoveries, ideas and other work product of any nature whatsoever, that are created, prepared, produced, authored, edited, amended, conceived or reduced to practice by Employee individually or jointly with others during the period of the employment of Employee by the Company and relating in any way to the business or contemplated business, research or development of the Company (regardless of when or where the Work Product is prepared or whose equipment or other resources is used in preparing the same) and all printed, physical and electronic copies, all improvements, rights and claims related to the foregoing, and other tangible embodiments thereof (collectively, "Work Product"), as well as any and all rights in and to copyrights, trade secrets, trademarks (and related goodwill), mask works, patents

and other intellectual property rights therein arising in any jurisdiction throughout the world and all related rights of priority under international conventions with respect thereto, including all pending and future applications and registrations therefor, and continuations, divisions, continuations-in-part, reissues, extensions and renewals thereof (collectively, "Intellectual Property"), shall be the sole and exclusive property of the Company.

- 3.2 Work Made for Hire: Assignment. Employee acknowledges that, by reason of being employed by the Company at the relevant times, to the extent permitted by law, all of the Work Product consisting of copyrightable subject matter is "work mode for hire" as defined in the Copyright Act of 1976 (17 U.S.C. § 101), and such copyrights are therefore owned by the Company. To the extent that the foregoing does not apply, Employee hereby irrevocably assigns to the Company, for no additional consideration, Employee's entire right, title and interest in and to all Work Product and Intellectual Property therein, including the right to sue, counterclaim and recover for all past, present and future infringement, misappropriation or dilution thereof, and all rights corresponding thereto throughout the world. Nothing contained in this Agreement shall be construed to reduce or limit the Company's rights, title or interest in any Work Product or Intellectual Property so as to be less in any respect than that the Company would have had in the absence of this Agreement. To the extent any copyrights are assigned under this Agreement, Employee hereby irrevocably waives, to the extent permitted by applicable law, any and all claims Employee may now or hereafter have in any jurisdiction to all rights of paternity, integrity, disclosure and withdrawal and any other rights that may be known as "moral rights" with respect to all Work Product and all Intellectual Property therein.
- 3.3 Cooperation. During and after the employment of Employee, Employee agrees to reasonably cooperate with the Company at the Company's expense to (i) apply for, obtain, perfect and transfer to the Company the Work Product and Intellectual Property in the Work Product in any jurisdiction in the world; and (ii) maintain, protect and enforce the same, including, without limitation, executing and delivering to the Company any and all applications, oaths, declarations, affidavits, waivers, assignments and other documents and instruments as shall be requested by the Company. Employee hereby irrevocably grants the Company power of attorney to execute and deliver any such documents on Employee's behalf in the name of Employee and to do all other lawfully permitted acts to transfer the Work Product to the Company and further the transfer, issuance, prosecution and maintenance of all Intellectual Property therein, to the full extent permitted by law, if Employee does not promptly cooperate with the Company's request (without limiting the rights the Company shall have in such circumstances by operation of law). The power of attorney is coupled with an interest and shall not be effected by Employee's subsequent incapacity.
- 3.4 Washington Law. Pursuant to the laws of Washington, this Section 3 does not apply to Intellectual Property protected by RCW 49.44.140 for which no Company trade secrets, Confidential Information, no equipment, supplies, or facilities of Company were used and which was developed entirely on Employee's own time, unless: (i) the invention relates directly to the business of Company, (ii) the invention relates to actual or demonstrably anticipated research or development work of Company, or (iii) the invention results from any work performed by Employee for Company. To determine whether Employee has an obligation to assign particular Intellectual Properties to Company, Employee shall promptly make full written disclosure to Company of all Intellectual Properties that Employee makes or on which Employee is working during the term of Employee's employment. Employee represents and warrants that no Intellectual Property developed prior to or outside the scope of employment shall be used in the course of Employee's employment unless such work is owned solely by Employee and is specifically identified to Company in writing in advance of any use and Company agrees in writing to such use. If and to the extent that Employee makes use, in the course of Employee's employment, of any item of Intellectual Property developed and owned by Employee outside of the scope of this Agreement, Employee hereby grants Company a nonexclusive, royalty-free, perpetual, irrevocable, worldwide license (with right to

sublicense) to make, use, sell, copy, distribute, modify, and otherwise to practice and exploit any and all such item of Intellectual Property.

- 3.5 California Law. Any provision in this Agreement requiring Employee to assign rights in any invention does not apply to an invention that qualifies fully under the provisions of section 2870 of the California Labor Code, which provides that:
- (a). Any provision in an employment agreement which provides that an employee shall assign, or offer to assign, any of his or her rights in an invention to his or her employer shall not apply to an invention that the employee developed entirely on his or her own time without using the employer's equipment, supplies, facilities, or trade secret information, except for those inventions that either: (1) relate at the time of conception or reduction to practice of the invention to the employer's business, or actual or demonstrably anticipated research or development of the employer; or (2) result from any work performed by the employee for the employer.
- (b). To the extent that a provision in an employment agreement purports to require an employee to assign an invention otherwise excluded from being required to be assigned under subdivision (a), the provision is against the public policy of the state and is unenforceable.
- 4. IP Usage: Return of IP. Employee agrees and covenants (i) to comply with all Company security policies and procedures as in force from time to time; (ii) not to access or use any facilities and information technology resources except as authorized by Company; and (iii) not to access or use any facilities and information technology resources in any manner after the termination of Employee's employment by the Company, whether termination is voluntary or involuntary. Upon the (i) voluntary or involuntary termination of Employee's employment or (ii) the Company's request at any time during Employee's employment, Employee shall (a) provide or return to the Company any and all Company property and all Company documents and materials belonging to the Company and stored in any fashion, including but not limited to those that constitute or contain any Confidential Information or Work Product, that are in the possession or control of Employee, whether they were provided to Employee by the Company or any of its business associates or created by Employee in connection with the employment of Employee by the Company; and (b) delete or destroy all copies of any such documents and materials not returned to the Company that remain in Employee's possession or control, including those stored on any non-Company devices, networks, storage locations and media in Employee's possession or control.
- 5. Remedies. Employee acknowledges that the Confidential Information of the Company and the Company's ability to reserve it for the exclusive knowledge and use of the Company is of great competitive importance and commercial value to the Company, and that improper use or disclosure of the Confidential Information will cause irreparable harm to the Company, for which remedies at law will not be adequate. In the event of a breach or threatened breach by Employee of any of the provisions of this Agreement, Employee hereby consents and agrees that the Company shall be entitled to seek, in addition to other available remedies, a temporary or permanent injunction or other equitable relief against such breach or threatened breach from any court of competent jurisdiction, without the necessity of showing any actual damages or that monetary damages would not afford an adequate remedy, and without the necessity of posting any bond or other security. The aforementioned equitable relief shall be in addition to, not in lieu of, legal remedies, monetary damages or other available forms of relief.

## 6. General Provisions.

6.1 Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which taken together shall constitute one and the same instrument.

- 6.2 Assignment and Transfer. This Agreement shall not be terminated by the merger or consolidation of Company with any corporate or other entity or by the transfer of all or substantially all of the assets of Company to any other person, corporation, firm, or entity. The provisions of this Agreement shall be binding on and shall inure to the benefit of any successors, assigns, and administrators of the Company. Employee cannot assign this Agreement or any of the rights, duties, or obligations of Employee under this Agreement.
- 6.3 License. This Agreement does not, and shall not be construed to, grant Employee any license or right of any nature with respect to any Work Product or Intellectual Property or any Confidential Information, materials, software or other tools made available to Employee by the Company.
- 6.4 Entire Agreement. Unless specifically provided herein, this Agreement contains all the understandings and representations between Employee and the Company pertaining to the subject matter hereof and supersedes all prior and contemporaneous understandings, agreements, representations and warranties, both written and oral, with respect to such subject matter.
- 6.5 Governing Law: Jurisdiction and Venue, This Agreement, for all purposes, shall be construed in accordance with the laws of Washington without regard to conflicts-of-law principles. Any action or proceeding by either party to enforce this Agreement shall be brought only in any state or federal court located in the state of Washington, county of King. The parties hereby irrevocably submit to the exclusive jurisdiction of such courts in Washington.
- 6.6 Modification and Waiver. No provision of this Agreement may be amended or modified unless such amendment or modification is agreed to in writing and signed by Employee and by a duly authorized officer of the Company, other than Employee. No waiver by either of the parties of any breach by the other party hereto of any condition or provision of this Agreement to be performed by the other party hereto shall be deemed a waiver of any similar or dissimilar provision or condition at the same or any prior or subsequent time, nor shall the failure of or delay by either of the parties in exercising any right, power or privilege hereunder operate as a waiver thereof to preclude any other or further exercise thereof or the exercise of any other such right, power or privilege.
- 6.7 Non-disparagement; Publicity. Employee will not at any time make, publish or communicate to any person or entity or in any public forum any defamatory or disparaging remarks, comments or statements concerning the Company's products or services, or make any muliciously false statements about the Company's employees, officers and owners. Employee consents to any and all uses and displays, by the Company and its agents, of Employee's name, voice, likeness, image, appearance and bingraphical information in, on or in connection with any pictures, photographs, nudio and video recordings, images, websites, and advertising at any time during or after the period of employment by the Company, for all legitimate business purposes of the Company.
- 6.8 Severability. Should any provision of this Agreement be held by a court of competent jurisdiction to be enforceable only if modified, or if any portion of this Agreement shall be held as unenforceable and thus stricken, such holding shall not affect the validity of the remainder of this Agreement, the balance of which shall continue to be binding upon the parties with any such modification to become a part hereof and treated as though originally set forth in this Agreement. The parties further agree that any such court is expressly authorized to modify any such unenforceable provision of this Agreement in lieu of severing such unenforceable provision from this Agreement in its entirety, whether by rewriting the offending provision, deleting any or all of the offending provision, adding additional language to this Agreement or by making such other modifications as it deems warranted to carry out the intent and agreement of the parties as embodied herein to the maximum extent permitted by law. In any event, should one or more of the provisions of this Agreement be held to be invalid, illegal or unenforceable

in any respect, such invalidity, illegality or unenforceability shall not affect any other provisions hereof, and if such provision or provisions are not modified as provided above, this Agreement shall be construed as if such invalid, illegal or unenforceable provisions had not been set forth herein.

[SIGNATURE PAGE TO FOLLOW]

# Signature Page to

# EMPLOYEE CONFIDENTIALITY AND PROPRIETARY RIGHTS AGREEMENT

### THEMAVEN, INC.

N.L.		
Ву:		
Title:		

Signature:

Print Name: Ross Levinsohn

Dated as of:



#### ADVISORY SERVICES AGREEMENT

This Advisory Services Agreement (the "Agreement") is effective as of April 10, 2019 by and between Ross Levinsohn ("Advisor") and TheMaven, Inc., a Delaware corporation ("Company").

WHEREAS, pursuant to a letter agreement dated as of October 16, 2016 (the "Prior Agreement"), Advisor has since October 16, 2016 provided services to Company (the "Prior Services").

WHEREAS, in connection with the Prior Agreement, pursuant to a Restricted Stock Purchase Agreement dated as of October 16, 2016, the Company issued to Advisor 245,434 restricted shares of its common stock, par value \$0.01, subject to vesting over a period of 36 months (the "Restricted Stock").

WHEREAS, Company wishes to engage Advisor for services described in Exhibit A (the "New Services") for the consideration described in Exhibit A.

**NOW THEREFORE**, in consideration of the mutual covenants and agreements set forth herein, Advisor and Company hereby agree as follows:

- Services: Company hereby retains Advisor as an independent advisor for services
  described in Exhibit A (the "Services"), and Advisor hereby agrees to provide such
  Services to Company on the terms and conditions set forth in this Agreement. Concurrently
  with the execution of this Agreement, the Prior Agreement is terminated, provided that it
  is understood by the parties that the Services shall constitute a continuation of the Prior
  Services for the purposes of establishing "continuous service" under terms of the Restricted
  Stock, which shall continue to vest in accordance with its terms.
- 2. Compensation: Compensation for the Services shall be as described in Exhibit A.
- 3. <u>Independent Advisor</u>: In furnishing the Services, Advisor and Company agree that Advisor will at all times be acting as an independent advisor of Company. As such, Advisor will not be an employee of Company and will not be entitled to participate in or to receive any benefit or right under any of the Company's employee benefit or welfare plans. Advisor understands that it is his responsibility to pay income taxes on the fees collected under this agreement in accordance with federal, state and local laws, and that no deductions or withholdings for taxes or contributions of any kind shall be made by Company.

- No Authority. Advisor is not authorized to enter into any contract or commitment, extend
  any warranty or guarantee or to make representations or claims with respect to Company
  or its affiliates.
- 5. Work Product: Except as specifically set forth in writing to the contrary, the result of the Services and any computer algorithms or code, specifications, plans, initiatives, creative, video or proposals completed by Advisor with respect to Company's business shall be deemed work product for the benefit of Company and Company shall own such work product and be free to use, employ, execute, edit, implement any work product in the operations of Company's business.
- 6. Confidentiality: Advisor shall not disclose Confidential Information (as defined below) to others, or use for Advisor's own benefit outside the strictures of this engagement, except as may be required by law. Advisor agrees that information, in whatever form (written, oral, computer-based, digital, or other), relating in any way to: inventions; trade secrets; processes; methods of processing and production; marketing strategies and tactics; business development plans; new club research; clients; suppliers; vendors; members; prospective members or customers; prices; or any other information related to the business of Company which Advisor may learn, invent, or develop during this engagement, shall at all times be considered confidential and proprietary, and shall remain the exclusive property of Company (the "Confidential Information"). This definition of Confidential Information does not include information that is rightfully and lawfully within the public domain. Advisor's obligation in this respect shall be considered ongoing and shall continue after the cessation of this engagement with Company.
- 7. <u>Responsibilities of the Parties: Liability:</u> The Advisor's duties and responsibilities shall be limited to those specifically identified in this Agreement. Advisor provides no express or implied warranty for any Services performed by the Advisor. Company's liability to Advisor is limited to the amount of fees for the services for the most recent month of service.
- 8. <u>Term:</u> The term of this Agreement shall commence on the date first specified above, and shall continue until one party provides prior written notice of termination of at least ten (10) calendar days to the other party. In the event of termination, Company shall be responsible for any portion of compensation owed to the Advisor for any services rendered prior to the effective date of such termination.
- 9. Entire Agreement/Modification/Waiver: This Agreement contains the entire and only agreement between the Advisor and Company respecting the subject matter hereof, and no modification, renewal, extension, waiver or termination of this Agreement or any of the provisions hereof shall be binding upon the Advisor or Company unless made in writing and signed by the Advisor and Company.
- 10. <u>Survival of Terms</u>: This Agreement shall be binding upon each party. The obligations in Section 6 shall survive the termination of this Agreement for a period of one (1) year.

- Severability: If any provision of this Agreement shall be determined to be invalid, illegal
  or otherwise unenforceable by any court of competent jurisdiction, the validity, legality
  and enforceability of the other provisions of this Agreement shall not be affected.
- 12. Governing Law: This Agreement shall be governed by, and construed and enforced in accordance with, the substantive laws of the State of California without regard to its principles of conflicts of laws.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the day and year above.

By: Ross Levinsohn

THEMAVEN, INC.

The state of

Name: James Heckman

Title: CEO

#### EXHIBIT A

(Services and Compensation)

The Primary Company Contact: James Heckman, CEO

Advisor agrees to provide these services:

- Advisor shall advise and assist the Company with various matters as reasonably requested by the Chief Executive Officer of the Company or the Board of Directors of the Company from time to time; and
- Advising the Company with respect to the media and digital publishing industries and strategic transactions.
- 3. If requested, Advisor shall join the board of directors of Company.

Compensation for the Services will be:

Continuation of Vesting of Restricted Stock: The Restricted Stock shall continue to vest in accordance with its terms for so long as Advisor provides the Services hereunder.

Stock Options. As consideration for such Services, Company shall grant to Advisor, subject to approval of the board of directors of Company's, an option to purchase up to 532,004 shares of Company's Common Stock (the "Option") for a per share price equal to the closing sale price of the Common Stock on the day of grant. The Option shall be subject to vesting (i) based on the achievement by the Company of stock price and liquidity targets and (ii) a concurrent 36-month vesting period with a 12-month cliff. The vesting shall cease immediately upon the termination of the Services for any reason.

Advisor acknowledges that at the time of the grant, the shares underlying the Option are not authorized and available for issuance, therefore the Options will be considered to be unfunded options. The Advisor agrees that no part of the Options may be exercised until Company has filed an amendment to its Certificate of Incorporation increasing its number of authorized shares of Common Stock to a sufficient number to permit the full exercise of the Option and all other Options of like tenor.

Email: Phone: Address:		
Address		
Address.		
Address.		

#### FIRST AMENDMENT TO

#### THEMAVEN, INC.

#### 2016 STOCK INCENTIVE PLAN

WHEREAS, the Board of Directors of TheMaven, Inc. (the "Company") has adopted the Company's 2016 Stock Incentive Plan (the "Plan") and has recommended the Plan be presented to the shareholders of the Company for their approval;

WHEREAS, pursuant to Section 4.1 of the Plan, the maximum number of shares of Common Stock (as defined under the Plan) available for issuance under the Plan (the "Share Reserve") is 1,670,867 shares of the Common Stock;

WHEREAS, the Company desires to increase the Share Reserve to an aggregate of 3,000,000 shares of Common Stock, including shares and Stock Awards previously issued thereunder; and

WHEREAS, Section 14 of the Plan permits the Board of Directors of the Company to amend the Plan from time to time, subject only to certain limitations specified therein.

**NOW, THEREFORE**, the following amendments and modifications are hereby made a part of the Plan, subject to the approval of shareholders of the Company:

- 1. Section 4.1 of the Plan shall be, and hereby is, amended to increase the Share Reserve to 3,000,000, and the first sentence of such section is thereby to read as follows:
- "4.1. Maximum Number of Shares Available; Certain Restrictions on Awards. Subject to adjustment as provided in Section 4.3 of the Plan, the maximum number of shares of Common Stock that will be available for issuance under the Plan will be 3,000,000. The shares available for issuance under the Plan may, at the election of the Committee, be either treasury shares or shares authorized but unissued, and, if treasury shares are used, all references in the Plan to the issuance of shares will, for corporate law purposes, be deemed to mean the transfer of shares from treasury."
- In all other respects, the Plan, as amended, is hereby ratified and confirmed and shall remain in full force and effect.

IN WITNESS WHEREOF, the Company has executed this First Amendment to its 2016 Stock Incentive Plan as of June 28, 2017.

THEMAVEN, INC.

Name: Robert Scott

Title: General Counsel and Executive Vice

President

By

#### SECOND AMENDMENT TO

#### THEMAVEN, INC.

#### 2016 STOCK INCENTIVE PLAN

WHEREAS, the Board of Directors of TheMaven, Inc. (the "Company") has adopted the Company's 2016 Stock Incentive Plan (the "Plan") and has recommended the Plan be presented to the shareholders of the Company for their approval;

WHEREAS, pursuant to Section 4.1 of the Plan, the maximum number of shares of Common Stock (as defined under the Plan) available for issuance under the Plan (the "Share Reserve") is 3,000,000 shares of the Common Stock;

WHEREAS, the Company desires to increase the Share Reserve to an aggregate of 10,000,000 shares of Common Stock, including shares and Stock Awards previously issued thereunder; and

WHEREAS, Section 14 of the Plan permits the Board of Directors of the Company to amend the Plan from time to time, subject only to certain limitations specified therein.

NOW, THEREFORE, the following amendments and modifications are hereby made a part of the Plan, subject to the approval of shareholders of the Company:

- 1. Section 4.1 of the Plan shall be, and hereby is, amended to increase the Share Reserve to 3,000,000, and the first sentence of such section is thereby to read as follows:
- "4.1. Maximum Number of Shares Available; Certain Restrictions on Awards. Subject to adjustment as provided in Section 4.3 of the Plan, the maximum number of shares of Common Stock that will be available for issuance under the Plan will be 10,000,000. The shares available for issuance under the Plan may, at the election of the Committee, be either treasury shares or shares authorized but unissued, and, if treasury shares are used, all references in the Plan to the issuance of shares will, for corporate law purposes, be deemed to mean the transfer of shares from treasury."
- 2. In all other respects, the Plan, as amended, is hereby ratified and confirmed and shall remain in full force and effect.

IN WITNESS WHEREOF, the Company has executed this Second Amendment to its 2016 Stock Incentive Plan as of August 23, 2018.

THEMAVEN, INC.

Title: General Counsel and Executive Vice

President

# THEMAVEN, INC. RESTRICTED EQUITY AWARD GRANT NOTICE (2019 EQUITY INCENTIVE PLAN)

THEMAVEN, INC. (the "Company"), pursuant to its 2019 Equity Incentive Plan (the "Plan"), hereby awards to the person named below (the "Participant") a Restricted Stock Award for the aggregate number of shares of the Company's common stock (the "Common Stock") set forth below (the "Award"). This Award is subject to all of the terms and conditions described below and in the Restricted Stock Award Agreement, the Plan, and the form of election under Section 83(b) of the Internal Revenue Code, all of which are attached hereto and incorporated herein in their entirety.

[ullet]

Participant:

Date of Grant:

**Schedule**: The Vesting Commencement Date:

Vesting

Award will vestNumber of Shares Subject to Award:	<ul><li>[●], subject to the Company's right of cancellation below</li></ul>
as follows:Fair Market Value per Share:	[•]
Aggregate Fair Market Value for the Shares:	[ullet]
Consideration for Common Stock:	Participant's services to the Company
provided, however, that upon a termination of Continuous Service	ice (as defined in the Plan) with the Company through the applicable vesting date[s by the Company or any Affiliate of the Company for a reason other than Cause (as or Good Reason (as defined Restricted Stock Award Agreement), then the Award will ation].
Grant Notice, the Restricted Stock Award Agreement, and the Plan Award Grant Notice, and the Restricted Stock Award Agreement, a	nt acknowledges receipt of, and understands and agrees to, this Restricted Stock Award a. Participant further acknowledges that as of the Date of Grant, this Restricted Stock and the Plan set forth the entire understanding between Participant and the Company he Award specified above and supersede all prior oral and written agreements on that
Other Agreements:	
THEMAVEN, INC.	PARTICIPANT:
Ву:	
Signature	Signature
Name:	Name:
Title:	
Date:	Date:
ATTACHMENTS: Restricted Stock Award Agreement, 2019 Equity	y Incentive Plan, and form of Section 83(b) Election

#### ATTACHMENT I

# THEMAVEN, INC. 2019 EQUITY INCENTIVE PLAN

#### RESTRICTED STOCK AWARD AGREEMENT

Pursuant to your Restricted Stock Award Grant Notice ("*Grant Notice*") and this Restricted Stock Award Agreement (this "*Agreement*"), TheMaven, Inc. (the "*Company*") has awarded you ("*Participant*") a Restricted Stock Award under Section 6 of the Company's 2019 Equity Incentive Plan (the "*Plan*") for the aggregate number of shares indicated in the Grant Notice (collectively, the "*Award*"). Defined terms not explicitly defined in this Agreement but defined in the Plan have the same definitions as in the Plan.

The details of your Award, in addition to those set forth in the Grant Notice, are as follows:

- **1. Grant OF SHARES.** By signing the Grant Notice, the Company hereby agrees to grant and issue to you, and you hereby agree to accept from the Company, the aggregate number of shares of Common Stock specified in your Grant Notice (the "**Shares**"), which aggregate number is subject to the Company's right of cancellation as set forth in your Grant Notice, with a per-Share fair market value as specified in your Grant Notice, for the consideration set forth in Section 4 and subject to all of the terms and conditions of the Plan. Upon issuance of the Shares to you, you will be the sole owner of the Shares, subject to the provisions of the Plan and this Agreement, and Company will list you as a stockholder on its corporate books and records.
- **2. Vesting.** Subject to the limitations contained herein, your Award will vest as provided in your Grant Notice. Unless otherwise specified in your Grant Notice, vesting will cease upon the termination of your Continuous Service.
  - **3. CLOSING.** Your acquisition of the Shares will be consummated as follows:
- (a) You will acquire beneficial ownership of the Shares by delivering your Grant Notice, executed by you in the manner required by the Company, to the Corporate Secretary of the Company, or to such other person as the Company may designate, during regular business hours, on the date that you have executed the Grant Notice (or at such other time and place as you and the Company may mutually agree upon in writing) (the "Closing Date") along with any consideration, other than your past or future services, required to be delivered by you by law on the Closing Date and such additional documents as the Company may then require.
- **(b)** You hereby acknowledge and agree that the manner selected by the Company by which you indicate your consent to your Grant Notice is also deemed to be your execution of your Grant Notice and of this Agreement.

(c) In the event of the termination of your Continuous Service prior to the Closing Date, the closing contemplated in this Agreement shall

not occur.

- **4. CONSIDERATION.** Unless otherwise required by law, the Shares to be delivered to you on the Closing Date will be deemed paid, in whole or in part in exchange for past and future services to be rendered to the Company or an Affiliate in the amounts and to the extent required by law. In the event additional consideration is required by law so that the Shares acquired under this Agreement are deemed fully paid and nonassessable, the Board will determine the amount and character of such additional consideration to be paid.
- **5. R**ESTRICTIONS ON **U**NVESTED **S**HARES. Unless and until the Shares have vested in the manner set forth in Section 2, the Shares, although issued in your name, may not (except as specifically authorized in this Agreement or under the Plan) be sold, transferred or otherwise disposed of, and may not be pledged or otherwise hypothecated. The Company may instruct the transfer agent for its Common Stock to place a legend on the certificates representing the Shares, or otherwise note its corporate records, as to the restrictions on transfer set forth in this Agreement and the Plan.
- **6. RIGHTS** AS **STOCKHOLDER.** Subject to the provisions of this Agreement, you will have all rights and privileges of a stockholder of the Company with respect to the Shares, including with respect to any portion of the Shares that have not vested. You will be deemed to be the holder of the Shares for purposes of receiving any dividends or distributions that may be paid with respect to the Shares and for purposes of exercising any voting rights relating to the Shares, even if the Shares or a portion of the Shares have not yet vested and been released from the Company's Reacquisition Right described below; provided, however, that the Company is under no duty to declare any such dividends; provided, further, that any dividends or distributions (other than regular quarterly cash dividends) paid with respect to shares of Common Stock subject to the unvested portion of the Shares will be subject to the same restrictions as the Shares to which such dividends or distributions relate.
- 7. Effect of Termination; Reacquisition Right. The Company will have a right to reacquire all or any part of the Shares (a "Reacquisition Right") that have not as yet vested in accordance with the Vesting Schedule specified in your Grant Notice (the "Unvested Shares") on the following terms and conditions:
- (a) The Company will simultaneously with termination of your Continuous Service automatically reacquire for no consideration all of the Unvested Shares, unless the Company agrees to waive its Reacquisition Right as to some or all of the Unvested Shares. Any such waiver will be exercised by the Company by written notice to you or your representative within ninety (90) days after the termination of your Continuous Service, and the number of the Unvested Shares not being reacquired by the Company will be then released to you. If the Company does not waive its Reacquisition Right as to all of the Unvested Shares, then upon such termination of your Continuous Service, the number of Unvested Shares the Company is reacquiring will be transferred to the Company.

- **(b)** If, from time to time, there is any stock dividend, stock split or other change in the character or amount of any of the outstanding stock of the Company or other entity the stock of which is subject to the provisions of your Award, then in such event any and all new, substituted or additional securities to which you are entitled by reason of your ownership of the Shares will be immediately subject to the Reacquisition Right with the same force and effect as the Shares subject to this Reacquisition Right immediately before such event.
- **8.** Compliance with Law. You may not be issued any shares of Common Stock under your Award unless either (i) those shares are then registered under the Securities Act, or (ii) the Company has determined that such issuance would be exempt from the registration requirements of the Securities Act. Your Award must also comply with all other applicable laws and regulations governing the Award, and you will not receive the Shares if the Company determines that such receipt would not be in material compliance with such laws and regulations.
- **9.** Transferability; Transfer Restrictions. Your Award is not transferable, except by will or by the laws of descent and distribution. After any Shares have been released to you from restricted book entry form, you will not sell, assign, hypothecate, donate, encumber, or otherwise dispose of any interest in the Shares except in compliance with the provisions herein, applicable securities laws and the Company's policies.
- **10. R**IGHT OF **F**IRST **R**EFUSAL. Shares of Common Stock that you acquire pursuant to your Award are subject to any right of first refusal that may be described in the Company's bylaws or stockholders agreement in effect at such time the Company elects to exercise its right. The Company's right of first refusal will expire on the first date upon which any security of the Company is listed (or approved for listing) upon notice of issuance on a national securities exchange or quotation system
- **11. RIGHT OF REPURCHASE.** To the extent provided in the Company's bylaws or stockholders agreement in effect at such time the Company elects to exercise its right, the Company will have the right to repurchase all or any part of the shares of Common Stock you acquire pursuant to your Award.
- **12. RESTRICTIVE LEGENDS.** The shares of Common Stock issued under your Award will be endorsed with appropriate legends, if any, as determined by the Company.
- 13. Award NOT A SERVICE CONTRACT. Your Award is not an employment or service contract, and nothing in your Award will be deemed to create in any way whatsoever any obligation on your part to continue in the employ of, or in any other service relationship with, the Company or an Affiliate, or of the Company or an Affiliate to continue your employment. In addition, nothing in your Award will obligate the Company or an Affiliate, their respective stockholders, Boards of Directors, Officers or Employees to continue any relationship that you might have as a Director or Consultant for the Company or an Affiliate.

#### 14. WITHHOLDING OBLIGATIONS.

**(a)** In connection with receiving the Shares, or at any time thereafter as requested by the Company, you hereby authorize any required withholding from any amounts payable to you or otherwise agree to make adequate provision in cash for any sums required to satisfy the federal, state, local and foreign tax withholding obligations of the Company or any Affiliate that arise in connection with your Award (the "*Withholding Taxes*").

**(b)** Unless the tax withholding obligations of the Company and/or any Affiliate are satisfied, the Company will have no obligation to instruct its transfer agent to release the Shares from restricted book entry form, and you agree that you will in such case have no right to receive such Shares.

#### 15. TAX CONSEQUENCES.

- (a) In connection with receiving the Shares, you may elect to file an election under section 83(b) of the Internal Revenue Code of 1986, as amended (the "Code"), which election is intended to accelerate the tax consequences of the transfer, regardless of the potential effect of the vesting schedule of Section 2 or the risk of forfeiture set forth in Section 7. The choice to file an 83(b) election is entirely at your discretion. An 83(b) election may be made on the form attached to the Grant Notice. If you elect to make an 83(b) election, the Company may in its discretion require you to contemporaneously make payment of all income and employment taxes required to be paid with respect to such election, or to otherwise make provision for the payment of such taxes; you will provide the Company with a copy of an executed version and satisfactory evidence of the filing of the executed 83(b) election with the Internal Revenue Service, and you agree to assume full responsibility for ensuring that the 83(b) election is actually and timely filed with the Internal Revenue Service and for all tax consequences resulting from the 83(b) election.
- **(b)** You agree to review with your own tax advisors the federal, state, local and foreign tax consequences of this investment and the transactions contemplated by this Agreement. You will rely solely on such advisors and not on any statements or representations of the Company or any of its agents. You understand that you (and not the Company) will be responsible for your own tax liability that may arise as a result of this investment or the transactions contemplated by this Agreement, including any election you make under section 83(b) of the Code.
- **16.** Notices. Any notices required to be given or delivered to the Company under the terms of this Award will be in writing and will be deemed effectively given upon receipt or, in the case of notices delivered by mail by the Company to you, five (5) days after deposit in the United States mail, postage prepaid, addressed to you at the last address you provided to the Company.
- **17. GOVERNING PLAN DOCUMENT.** Your Award is subject to all the provisions of the Plan, the provisions of which are hereby made a part of your Award, and is further subject to all interpretations, amendments, rules and regulations, which may from time to time be promulgated and adopted pursuant to the Plan. In the event of any conflict between the provisions of your option and those of the Plan, the provisions of the Plan shall control.

#### 18. Forfeiture; Clawback.

(a) In addition to the vesting conditions set forth in Section 2, your rights, payments and benefits with respect to the Award shall be subject to reduction, cancellation, forfeiture or recoupment upon the occurrence of your breach of non-competition, non-solicitation, confidentiality, or other restrictive covenants that are contained in your employment agreement with the Company and/or a restrictive covenant agreement that you enter into with the Company in connection with a termination of your Continuous Service for Cause, or other conduct by you that is detrimental to the business or reputation of the Company and/or its Affiliates.

**(b)** Notwithstanding any other provisions in this Agreement, the Company may cancel the Award, require reimbursement of the Award by you, and effect any other right of recoupment of equity or other compensation provided in respect of the Award in accordance with any Company policies that may be adopted and/or modified from time to time (the "*Clawback Policy*"). In addition, you may be required to repay to the Company previously paid compensation, whether pursuant to this Agreement or otherwise in respect of the Award, in accordance with the Clawback Policy. By accepting the Award, you are agreeing to be bound by the Clawback Policy, as in effect or as may be adopted and/or modified from time to time by the Company in its discretion (including, without limitation, to comply with applicable law or stock exchange listing requirements).

#### 19. CERTAIN DEFINITIONS.

(a) "Good Reason" will mean any of the following events, which has not been either consented to in advance by the Participant in writing or, with respect only to subsections (i), (ii), or (v) below, cured by the Company within a reasonable period of time, not to exceed 30 days, after the Participant provides written notice within 30 days of the initial existence of one or more of the following events: (i) a material reduction in compensation; (ii) a material diminution or reduction in the Participant's responsibilities, duties or authority; (iii) requiring the Participant to take any action which would violate any federal or state law; or (iv) any requirement that the Participant relocate more than 50 miles. Good Reason shall not exist unless the Participant terminates Participant's service within seventy-five (75) days following the initial existence of the condition or conditions that the Company has failed to cure, if applicable.

#### 20. MISCELLANEOUS.

- (a) The rights and obligations of the Company under your Award shall be transferable by the Company to any one or more persons or entities, and all covenants and agreements hereunder shall inure to the benefit of, and be enforceable by, the Company's successors and assigns.
- **(b)** You agree upon request to execute any further documents or instruments necessary or desirable in the sole determination of the Company to carry out the purposes or intent of your Award.
- **(c)** You acknowledge and agree that you have reviewed your Award in its entirety, have had an opportunity to obtain the advice of counsel prior to executing and accepting your Award and fully understand all provisions of your Award.
- (d) This Agreement shall be subject to all applicable laws, rules, and regulations, and to such approvals by any governmental agencies or national securities exchanges as may be required.

- **(e)** The value of the Award subject to this Agreement shall not be included as compensation, earnings, salaries, or other similar terms used when calculating benefits under any employee benefit plan (other than the Plan) sponsored by the Company or any Affiliate except as such plan otherwise expressly provides. The Company expressly reserves its rights to amend, modify, or terminate any or all of the employee benefit plans of the Company or any Affiliate.
- **(f)** The interpretation, performance and enforcement of this Agreement shall be governed by the law of the state of Delaware without regard to that state's conflicts of laws rules.
- **(g)** If all or any part of this Agreement or the Plan is declared by any court or governmental authority to be unlawful or invalid, such unlawfulness or invalidity shall not invalidate any portion of this Agreement or the Plan not declared to be unlawful or invalid. Any section of this Agreement (or part of such a section) so declared to be unlawful or invalid shall, if possible, be construed in a manner which will give effect to the terms of such section or part of a section to the fullest extent possible while remaining lawful and valid.

\*\*\*\*

This Agreement shall be deemed to be signed by the Company and the Participant upon the signing by the Participant of the Grant Notice to which it is attached.

# ATTACHMENT II

# 2019 Equity Incentive Plan

# ATTACHMENT III

# THEMAVEN, INC. 2019 EQUITY INCENTIVE PLAN

# **ELECTION UNDER INTERNAL REVENUE CODE SECTION 83(B)**

The undersigned hereby elects pursuant to Section 83(b) of the Internal Revenue Code with respect to the property described below and supplies the following information in accordance with the regulations promulgated thereunder:

1.	The name, address and taxpayer identification number of the under Name and Address of Taxpayer	rsigned is:  Name and Address of Taxpayer's Spouse	
	Taxpayer Identification Number of Taxpayer	Taxpayer Identification Number of Taxpayer's Spouse:	
2.	Description of property with respect to which the election is made:() shares of common stock (the "Shares") of	TheMaven, Inc. (the "Company")	
3.	The property was transferred during the calendar year		
4.	The nature of the restrictions to which property is subject is as follows:  Pursuant to the terms of TheMaven, Inc. 2019 Equity Incentive Plan and corresponding Restricted Stock Award Grant Notice and Restricted Stock Award Agreement between the Company and the undersigned dated as of,, the Shares are subject to a vesting schedule as follows		
5.	The fair market value of the property at the time of initial transfer (determined without regard to any lapse restriction, as defined in Treasur Regulations Section 1.83-3(i)) was \$		
6.	The amount paid for the property was \$0.		
7.	A copy of this statement was reported to the Company and other persons as required pursuant to Treasury Regulations Section 1.83-2(d).		
Th	e undersigned understands that the foregoing election may not be rev	oked except with the consent of the Commissioner.	
Da	ted:	<u> </u>	
Dated:		Taxpayer	
		Spouse of Taxpayer	

# THEMAVEN, INC. RESTRICTED STOCK UNIT GRANT NOTICE (2019 EQUITY INCENTIVE PLAN)

TheMaven, Inc. (the "*Company*"), pursuant to its 2019 Equity Incentive Plan (the "*Plan*"), hereby awards to Participant a Restricted Stock Unit Award for the aggregate number of shares of the Company's Common Stock set forth below (the "*Award*" or the "*RSUs*"). This Award is subject to all of the terms and conditions described below and in the Restricted Stock Unit Award Agreement and the Plan, each of which are attached hereto and incorporated herein in their entirety.

Participant: Date of Grant:		[•] [•]	
Vesting Commer		[ullet]	
	es Subject to Award:	[•]	
Consideration fo	or Common Stock:	Participant's services to the Company	
Vesting Schedule:		the one year anniversary of the Vesting Commencement Date; with the balance of the RSUs 36) successive equal monthly installments measured from the first anniversary of the Vesting	
	[In addition, the RSUs' vesting will accelerate, and any outstanding portion of the Award will be fully vested, upon the occurrence of (i) a Corporate Transaction during your Continuous Service, and (ii) in connection with the Corporate Transaction, or within six (6) months following the Corporate Transaction, your Continuous Service ends.]		
	the Plan and an increase in the addition to the vesting schedu	t, the Company's Board of Directors has adopted the Plan, but stockholder approval of both number of authorized shares to be available under the Plan is pending. For this reason, in e described above, your Award will not vest at all until stockholders have approved the Plan horized shares of Common Stock.]	
Settlement Date:	[ ] Upon vesting of the RSUs [ ] Other:		
Dividend Equivalents:	[ ] Will be credited [ ] Will not be credited		
<b>Right</b> : Award, a portion of those shares of the applicable withholding to		may direct the Company (i) to withhold, from shares otherwise issuable upon vesting of the s with an aggregate fair market value (measured as of the vesting date) equal to the amount taxes, and (ii) to make a cash payment equal to such fair market value directly to the s provided in Section 12 of the Award Agreement.	
Grant Notice, the Restrict Unit Grant Notice, the R regarding the acquisition	ted Stock Unit Award Agreement, ar Restricted Stock Unit Award Agreer of shares of Common Stock pursua n of (i) Stock Awards previously gra	ticipant acknowledges receipt of, and understands and agrees to, this Restricted Stock Unit I the Plan. Participant further acknowledges that as of the Date of Grant, this Restricted Stock ent, and the Plan set forth the entire understanding between Participant and the Company at to the Award specified above and supersede all prior oral and written agreements on that ted and delivered to Participant under the Plan, and (ii) the following agreements only:	
OTHER / IGREE	MIENTS.		
THEMAVEN, INC.		PARTICIPANT:	
Ву:			
	Signature	Signature	
Name:		Name:	
Date:		Date:	
Attachments: Restric	cted Stock Unit Award Agreement ar	d 2019 Equity Incentive Plan	

#### ATTACHMENT I

# THEMAVEN, INC. 2019 EQUITY INCENTIVE PLAN

# RESTRICTED STOCK UNIT AWARD AGREEMENT

Pursuant to your Restricted Stock Unit Grant Notice ("Grant Notice") and this Restricted Stock Unit Award Agreement (this "Agreement"), TheMaven, Inc. (the "Company") has awarded you ("Participant") a Restricted Stock Unit Award pursuant to Section 6(b) of the Company's 2019 Equity Incentive Plan (the "Plan") for the aggregate number of shares indicated in the Grant Notice (the "Award"). Defined terms not explicitly defined in this Agreement but defined in the Plan have the same definitions as in the Plan.

The details of your Award, in addition to those set forth in the Grant Notice, are as follows:

- **1. Grant of Restricted Stock Units.** Your Award represents the right to receive the number of shares indicated in the Grant Notice, subject to the terms and conditions set forth in this Agreement and the Plan. Your Award will be credited to a separate account maintained for you on the books and records of the Company (the "**Account**"). All amounts credited to the Account will continue for all purposes to be part of the general assets of the Company.
- **2. V**ESTING. Subject to the limitations contained herein, your Award will vest as provided in your Grant Notice. Unless otherwise specified in your Grant Notice, vesting will cease upon the termination of your Continuous Service.
- **3. CONSIDERATION.** Unless otherwise required by law, the Shares to be delivered to you on the Closing Date will be deemed paid, in whole or in part in exchange for past and future services to be rendered to the Company or an Affiliate in the amounts and to the extent required by law. In the event additional consideration is required by law so that the Shares acquired under this Agreement are deemed fully paid and nonassessable, the Board will determine the amount and character of such additional consideration to be paid.

#### 4. RIGHTS AS STOCKHOLDER; DIVIDEND EQUIVALENTS.

(a) You will not have any rights of a stockholder with respect to the shares of Common Stock underlying the Award unless and until the RSUs vest and are settled by the issuance of such shares of Common Stock. Upon and following the settlement of the RSUs, you will be the record owner of the shares of Common Stock underlying the RSUs unless and until such shares are sold or otherwise disposed of, and as record owner will be entitled to all rights of a stockholder of the Company (including voting rights).

**(b)** If so indicated in your Grant Notice that dividend equivalents will be credited with respect to the Award, and if the Company declares a cash dividend on the shares of Common Stock prior to the settlement date of the RSUs, then, on the payment date of the dividend, your Account will be credited with dividend equivalents in an amount equal to the dividends that would have been paid to you if one share of Common Stock had been issued on the Date of Grant for each RSU granted to you as set forth in this Agreement and the Grant Notice.

#### 5. SETTLEMENT OF RESTRICTED STOCK UNITS.

- (a) Subject to Sections 5(b) and 12, promptly following the vesting date as noted on the Grant Notice, and in any event no later than March 15 of the calendar year following the calendar year in which such vesting occurs, the Company will (i) issue and deliver to you the number of shares of Common Stock equal to the number of vested RSUs (and, if the Grant Notice indicates that dividend equivalents will be credited to you, cash equal to any dividend equivalents credited with respect to such vested RSUS and the interest thereon or, at the discretion of the Committee, shares of Common Stock having a Fair Market Value equal to such dividend equivalents and the interest thereon); and (ii) enter your name on the books of the Company as the stockholder of record with respect to the shares of Common Stock delivered to you.
- **(b)** Notwithstanding Section 5(a), if the Grant Notice indicates that the settlement date for the Award is a date other than the vesting date is indicated in the Grant Notice, subject to Section 12, promptly following the settlement date as noted on the Grant Notice, the Company will (i) issue and deliver to you the number of shares of Common Stock equal to the number of vested RSUs (and, if the Grant Notice indicates that dividend equivalents will be credited to you, cash equal to any dividend equivalents credited with respect to such vested RSUS and the interest thereon or, at the discretion of the Committee, shares of Common Stock having a Fair Market Value equal to such dividend equivalents and the interest thereon); and (ii) enter your name on the books of the Company as the stockholder of record with respect to the shares of Common Stock delivered to you. If the settlement of your Award occurs in connection with your termination of Continuous Service, and you are deemed to be a "specified employee" within the meaning of Section 409A of the Code, as determined by the Board, as of the date of your termination, then to the extent necessary to prevent any accelerated or additional tax under Section 409A of the Code, such settlement will be delayed until the earlier of: (x) the date that is six months following your termination of Continuous Service and (y) your death.
- **6. COMPLIANCE WITH LAW.** You may not be issued any shares of Common Stock under your Award unless either (i) those shares are then registered under the Securities Act, or (ii) the Company has determined that such issuance would be exempt from the registration requirements of the Securities Act. As part of the issuance of shares of Common Stock under your Award, you will be required to sign a stock subscription or similar agreement, in which you will make various representations to the Company. Your Award must also comply with all other applicable laws and regulations governing the Award, and you will not receive the shares if the Company determines that such receipt would not be in material compliance with such laws and regulations.

- 7. Transferability. Your Award is not transferable, except by will or by the laws of descent and distribution.
- **8. Right of First Refusal.** Shares of Common Stock that you acquire upon settlement of your Award are subject to any right of first refusal that may be described in the Company's bylaws or stockholders agreement in effect at such time the Company elects to exercise its right. The Company's right of first refusal will expire on the first date upon which any security of the Company is listed (or approved for listing) upon notice of issuance on a national securities exchange or quotation system.
- **9. R**IGHT OF **R**EPURCHASE. To the extent provided in the Company's bylaws or stockholders agreement in effect at such time the Company elects to exercise its right, the Company will have the right to repurchase all or any part of the shares of Common Stock you acquire pursuant to the settlement of your Award.
- **10. RESTRICTIVE LEGENDS.** The shares of Common Stock issued under your Award will be endorsed with appropriate legends, if any, as determined by the Company.
- 11. Award NOT A SERVICE CONTRACT. Your Award is not an employment or service contract, and nothing in your Award will be deemed to create in any way whatsoever any obligation on your part to continue in the employ of the Company or an Affiliate, or of the Company or an Affiliate to continue your employment. In addition, nothing in your Award will obligate the Company or an Affiliate, their respective stockholders, Boards of Directors, Officers or Employees to continue any relationship that you might have as a Director or Consultant for the Company or an Affiliate.

#### 12. WITHHOLDING OBLIGATIONS.

- (a) At the time your Award is settled, in whole or in part, or at any time thereafter as requested by the Company, you hereby authorize withholding from payroll and any other amounts payable to you, and otherwise agree to make adequate provision for, any sums required to satisfy the federal, state, local and foreign tax withholding obligations of the Company or an Affiliate, if any, which arise in connection with the settlement of your Award (the "Withholding Taxes").
- **(b)** If specified in your Grant Notice, you may direct the Company to withhold a portion of the Shares with a Fair Market Value (measured as of the settlement date) equal to the amount of such Withholding Taxes; *provided*, *however*, that the number of any such Shares so withheld shall not exceed the amount necessary to satisfy the Company's required tax withholding obligations using the minimum statutory withholding rates for federal, state, local and foreign tax purposes, including payroll taxes, that are applicable to supplemental taxable income.
- (c) Unless the tax withholding obligations of the Company and/or any Affiliate are satisfied, the Company will have no obligation to issue the shares of Common Stock in settlement of your Award to you.

- 13. Tax Consequences. You agree to review with your own tax advisors the federal, state, local and foreign tax consequences of this investment and the transactions contemplated by this Agreement. You will rely solely on such advisors and not on any statements or representations of the Company or any of its agents. You understand that you (and not the Company) will be responsible for your own tax liability that may arise as a result of this investment or the transactions contemplated by this Agreement. You hereby agree that the Company does not have a duty to design or administer the Plan or its other compensation programs in a manner that minimizes your tax liabilities. You will not make any claim against the Company, or any of its Officers, Directors, Employees or Affiliates related to tax liabilities arising from your Award or your other compensation. The Award and this Agreement are intended to comply with Section 409A of the Code or an exemption thereunder and shall be construed and interpreted in a manner that is consistent with the requirements for avoiding additional taxes or penalties under Section 409A of the Code. Notwithstanding the foregoing, the Company makes no representations that the payments and benefits provided under this Agreement comply with Section 409A of the Code and in no event shall the Company be liable for all or any portion of any taxes, penalties, interest or other expenses that may be incurred by you on account of non-compliance with Section 409A of the Code. In addition, no election under Section 83(i) of the Code may be made with respect to the shares of the Common Stock issued upon settlement of your Award, even if the election would otherwise be available with respect to the shares.
- **14. Notices.** Any notices required to be given or delivered to the Company under the terms of this Award will be in writing and will be deemed effectively given upon receipt or, in the case of notices delivered by mail by the Company to you, five (5) days after deposit in the United States mail, postage prepaid, addressed to you at the last address you provided to the Company.
- **15. GOVERNING PLAN DOCUMENT.** Your Award is subject to all the provisions of the Plan, the provisions of which are hereby made a part of your Award, and is further subject to all interpretations, amendments, rules and regulations, which may from time to time be promulgated and adopted pursuant to the Plan. In the event of any conflict between the provisions of your Award and those of the Plan, the provisions of the Plan shall control.

#### 16. MISCELLANEOUS.

- (a) The rights and obligations of the Company under your Award shall be transferable by the Company to any one or more persons or entities, and all covenants and agreements hereunder shall inure to the benefit of, and be enforceable by, the Company's successors and assigns.
- **(b)** You agree upon request to execute any further documents or instruments necessary or desirable in the sole determination of the Company to carry out the purposes or intent of your Award.
- **(c)** You acknowledge and agree that you have reviewed your Award in its entirety, have had an opportunity to obtain the advice of counsel prior to executing and accepting your Award and fully understand all provisions of your Award.
- (d) This Agreement shall be subject to all applicable laws, rules, and regulations, and to such approvals by any governmental agencies or national securities exchanges as may be required.

- **(e)** The value of the Award subject to this Agreement shall not be included as compensation, earnings, salaries, or other similar terms used when calculating benefits under any employee benefit plan (other than the Plan) sponsored by the Company or any Affiliate except as such plan otherwise expressly provides. The Company expressly reserves its rights to amend, modify, or terminate any or all of the employee benefit plans of the Company or any Affiliate.
- **(f)** The interpretation, performance and enforcement of this Agreement shall be governed by the law of the state of Delaware without regard to that state's conflicts of laws rules.
- **(g)** If all or any part of this Agreement or the Plan is declared by any court or governmental authority to be unlawful or invalid, such unlawfulness or invalidity shall not invalidate any portion of this Agreement or the Plan not declared to be unlawful or invalid. Any section of this Agreement (or part of such a section) so declared to be unlawful or invalid shall, if possible, be construed in a manner which will give effect to the terms of such section or part of a section to the fullest extent possible while remaining lawful and valid.

\*\*\*\*

This Agreement shall be deemed to be signed by the Company and the Participant upon the signing by the Participant of the Grant Notice to which it is attached.

# ATTACHMENT II

# 2019 Equity Incentive Plan

#### THEMAVEN, INC.

#### STOCK OPTION AWARD AGREEMENT

This Stock Option Award Agreement ("<u>Agreement</u>") is made and entered into by and between THEMAVEN, INC., a Delaware corporation (the "<u>Company</u>") and Douglas B. Smith ("<u>Participant</u>"). This Agreement is entered into separate from any equity incentive or similar plan, however the provisions of Sections 2, 6, 7, 8, 9, 10, 11, 12 and 13 of the 2016 Stock Incentive Plan of the Company (the "<u>Plan</u>") are incorporated herein by reference. All capitalized terms not defined in this Agreement have the meanings set forth in the Plan.

1. <u>Grant</u>. Subject to the Plan, the Company grants to the Participant an option ("<u>Option</u>") to purchase shares of the common stock of the Company as follows:

Participant: Douglas B. Smith
Grant Date: March 11, 2018
Vesting Start Date: March 1, 2018
Shares: Common Stock
Shares Subject to Option: 500,000

**Exercise Price:** \$0.57 per share

**Type of Option:** Nonqualified Stock Option

**Option Expiration Date:** March 11, 2029

(subject to early termination in accordance with the terms of the Plan incorporated herein by reference)

**Vesting Terms:** Time Vesting (the "<u>Time Vesting Overlay</u>"):

- Subject to the Exchange Listing Condition:
  - The Option may be exercised with respect to the first 1/3 of the shares thereunder when Participant completes one year of continuous service (which shall include both service provided under the Service Agreement dated as of March 1, 2019 between Hampshire Road Advisors, LLC, of which Participant is the principal, and Maven Coalition, Inc., a Nevada corporation and wholly-owned subsidiary of the Company ("Continuous Service")) beginning with the Vesting Start Date.
  - The Option may be exercised with respect to an additional 1/36th of the shares thereunder when the Participant completes each month of Continuous Service thereafter.

Listing on an Exchange: (the "Exchange Listing Condition"):

Subject to the Time Vesting Overlay, this Option may only be exercised after the Common Stock has been
listed on (or is exchanged in full for the stock of a company listed, following such transaction, on) a
securities exchange that has registered with the Securities and Exchange Commission under Section 6 of
the Securities Exchange Act of 1934, as amended.

In addition, the Option vesting will accelerate with respect to the Time Vesting Overlay only, and any outstanding portion of the Option will be fully vested, upon the occurrence of (i) a Corporate Transaction during your Continuous Service, and (ii) in connection with the Corporate Transaction, or within six (6) months following the Corporate Transaction, Participant's Continuous Service ends.

"Corporate Transaction" means the occurrence, in a single transaction or in a series of related transactions, of any one or more of the following events:

- (i) the consummation of a sale or other disposition of all or substantially all, as determined by the Board in its sole discretion, of the consolidated assets of the Company and its Subsidiaries;
- (ii) the consummation of a sale or other disposition of more than fifty percent (50%) of the outstanding securities of the Company;
- (iii) the consummation of a merger, consolidation or similar transaction following which the Company is not the surviving corporation; or
- (iv) the consummation of a merger, consolidation or similar transaction following which the Company is the surviving corporation but the shares of Common Stock outstanding immediately preceding the merger, consolidation or similar transaction are converted or exchanged by virtue of the merger, consolidation or similar transaction into other property, whether in the form of securities, cash or otherwise.

THE GRANT OF THE OPTION IS MADE IN CONSIDERATION OF THE SERVICES TO BE RENDERED BY THE PARTICIPANT TO THE COMPANY AND IS SUBJECT TO THE TERMS AND CONDITIONS OF THE PLAN INCORPORATED HEREIN BY REFERENCE. THE OPTION MAY BE EXERCISED ONLY FOR WHOLE SHARES.

# 2. Option Provisions.

2.1 <u>Termination</u>. Upon the termination of the employment of the Participant with the Company and all Subsidiaries for any reason other than death, Disability, or Retirement, or if Participant is in the employ of a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues in the employ of the Company or another Subsidiary), then (a) all vesting of the Option shall immediately cease and (b) any and all Options then held by the Participant will, to the extent vested as of such termination of employment, remain exercisable in full for a period of one (1) month after such termination of employment (but in no event after the expiration date of any such Option), unless the termination is for Cause. If termination of employment is for Cause (as defined in the Employment Agreement), all Options shall immediately terminate as further provided in the Plan. If the termination of employment is due to Disability or Retirement, then the Option shall be exercisable as provided in the Plan.

2.2 Exercise. To exercise the Option, the Participant (or person then entitled to exercise the Option under the Plan) must deliver to the Company an executed stock option exercise agreement in such form as is approved by the Committee from time to time ("Exercise Agreement"), which shall set forth, inter alia: (a) the Participant's election to exercise the Option; (b) the number of shares of Common Stock being purchased; (c) any restrictions imposed on the shares of Common Stock being purchased; and (d) such representations, warranties, and agreements regarding the Participant's investment intent and access to information as may be required by the Company to comply with applicable securities laws.

The shares that may be issued on exercise of this Option, at the time of the grant hereof, are not authorized and available for issuance, therefore this Option is currently considered an unfunded option. The Participant agrees that no part of this Option may be exercised until the later of the increase in the authorized shares of common stock in sufficient number of shares to permit the exercise from time to time of this Option or the later respective vesting and exercise date as set forth herein.

- 2.3 <u>Payment of Exercise Price</u>. The Exercise Price of the Option shall be payable in full in cash, or its equivalent at the time of exercise in the manner then designated by the Committee, unless otherwise agreed by the Committee.
- 2.4 <u>Vesting</u>. All Options not vested will be terminated and forfeited upon the Participant's termination of employment. Any and all Options that have not vested as provided in <u>Section 1</u> of this Agreement shall terminate immediately upon the termination, for any reason whatsoever, of the employment of the Participant with the Company and all Subsidiaries, or if Participant is in the employ of a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues in the employ of the Company or another Subsidiary).

# 3. Taxation.

- 3.1 <u>Tax Liability and Withholding</u>. Notwithstanding any action the Company takes with respect to any or all income tax, social insurance, payroll tax, or other tax-related withholding ("<u>Tax-Related Items</u>"), the ultimate liability for all Tax-Related Items is and remains the Participant's sole responsibility. The Company makes no representation or undertakings regarding the treatment of any Tax-Related Items in connection with the grant, vesting, or exercise of the Option or the subsequent sale of any shares of Common Stock acquired on exercise and does not commit to structure the Option to reduce or eliminate the Participant's liability for Tax-Related Items.
- 3.2 <u>Disqualifying Disposition</u>. If the Option is an ISO and the Participant disposes of the shares of Common Stock prior to the expiration of either two (2) years from the Grant Date or one (1) year from the date the shares are transferred to the Participant pursuant to the exercise of the Option, the Participant shall notify the Company in writing within thirty (30) days after such disposition of the date and terms of such disposition. The Participant also agrees to provide the Company with any information concerning any such dispositions as the Company requires for tax purposes.
- 4. <u>Compliance with Law</u>. The exercise of the Option and the issuance and transfer of the shares of Common Stock shall be subject to compliance by the Company and the Participant with any and all applicable requirements of federal and state securities laws and with all applicable requirements of any stock exchange on which the Company's shares of Common Stock may be listed. No shares of Common Stock shall be issued pursuant to this Option unless and until any then-applicable requirements of state or federal laws and regulatory agencies have been fully complied with to the satisfaction of the Company and its counsel. The Participant understands that the Company is under no obligation to register the shares with the Securities and Exchange Commission, any state securities commission, or any stock exchange to effect such compliance.

# 5. General Terms.

- 5.1 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. Counterpart signature pages to this Agreement transmitted by electronic means intended to preserve the original graphic and pictorial appearance of a document will have the same effect as physical delivery of the paper document bearing an original signature.
- 5.2 <u>Discretionary Nature of Plan</u>. The provisions of the Plan incorporated herein are discretionary and may be amended, cancelled, or terminated by the Company at any time, in its discretion. The grant of the Option in this Agreement does not create any contractual right or other right to receive any Options or other Awards in the future. Future Awards, if any, will be at the sole discretion of the Company. Any amendment, modification, or termination of the Plan shall not constitute a change or impairment of the terms and conditions of the Participant's employment with the Company.
- 5.3 <u>Governing Law</u>. This Agreement will be construed and interpreted in accordance with the laws of the State of Delaware without regard to conflict of law principles.
- 5.4 <u>Interpretation</u>. Any dispute regarding the interpretation of this Agreement shall be submitted by the Participant or the Company to the Committee for review. The resolution of such dispute by the Committee shall be final and binding on the Participant and the Company.
- 5.5 No Right to Continued Employment; No Rights as Shareholder. Neither the Plan nor this Agreement shall confer upon the Participant any right to be retained in any position with the Company. Nothing in the Plan or this Agreement shall be construed to limit the discretion of the Company to terminate the employment of Participant at any time, with or without Cause. The Participant shall not have any rights as a shareholder with respect to any shares of Common Stock subject to the Option unless and until certificates representing the shares have been issued by the Company to the holder of such shares, or the shares have otherwise been recorded on the books of the Company or of a duly authorized transfer agent as owned by such holder.
- 5.6 Options Subject to Plan. In the event of a conflict between any term or provision contained herein and a term or provision of the Plan, the applicable terms and provisions of the Plan will govern and prevail.
- 5.7 <u>Severability</u>. The invalidity or unenforceability of any provision of the Plan or this Agreement shall not affect the validity or enforceability of any other provision of the Plan or this Agreement, and each provision of the Plan and this Agreement shall be severable and enforceable to the extent permitted by law.
- 5.8 <u>Successors and Assigns</u>. The Company may assign any of its rights under this Agreement. This Agreement will be binding upon and inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer set forth herein, this Agreement will be binding upon the Participant and the Participant's beneficiaries, executors, administrators and the person(s) to whom this Agreement may be transferred by will or the laws of descent or distribution.

[SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT TO FOLLOW]

# [SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT]

# THEMAVEN, INC.

# /s/ Paul Edmondson

By: Paul Edmondson
Title: Chief Operating Officer

Date: March 11, 2019

# PARTICIPANT

/s/ Douglas B. Smith

Name: Douglas B. Smith Date: March 11, 2019

PARTICIPANT ACKNOWLEDGES RECEIPT OF A COPY OF THE PLAN AND THIS AGREEMENT. PARTICIPANT HAS READ AND UNDERSTANDS THE TERMS AND PROVISIONS THEREOF, AND ACCEPTS THE OPTION SUBJECT TO ALL OF THE TERMS AND CONDITIONS OF THE PLAN THAT ARE INCORPORATED HEREIN BY REFERENCE AND THIS AGREEMENT. PARTICIPANT ACKNOWLEDGES THAT THERE MAY BE ADVERSE TAX CONSEQUENCES UPON EXERCISE OF THE OPTION OR DISPOSITION OF THE UNDERLYING SHARES AND THAT THE PARTICIPANT SHOULD CONSULT A TAX ADVISOR PRIOR TO SUCH EXERCISE OR DISPOSITION.

#### **Attachments:**

**Exhibit 1- Plan** 

EXHIBIT 1

**PLAN** 

See attached.

#### THEMAVEN, INC.

#### STOCK OPTION AWARD AGREEMENT

This Stock Option Award Agreement ("<u>Agreement</u>") is made and entered into by and between THEMAVEN, INC., a Delaware corporation (the "<u>Company</u>") and Douglas B. Smith ("<u>Participant</u>"). This Agreement is entered into separate from any equity incentive or similar plan, however the provisions of Sections 2, 6, 7, 8, 9, 10, 11, 12 and 13 of the 2016 Stock Incentive Plan of the Company (the "<u>Plan</u>") are incorporated herein by reference. All capitalized terms not defined in this Agreement have the meanings set forth in the Plan.

1. <u>Grant</u>. Subject to the Plan, the Company grants to the Participant an option ("<u>Option</u>") to purchase shares of the common stock of the Company as follows:

Participant: Douglas B. Smith

**Grant Date:** March 11, 2019

**Vesting Start Date:** March 1, 2019

Shares: Common Stock

**Shares Subject to Option:** 1,000,000

**Exercise Price:** \$0.57 per share

**Type of Option:** Nonqualified Stock Option

**Option Expiration Date:** March 11, 2029

**Vesting Period:** 

(subject to early termination in accordance with the terms of the Plan incorporated herein by reference)

Monthly vesting over 36 months, with 1/3 vesting after 12 months of Continuous Service (which shall include both service provided under the Service Agreement dated as of March 1, 2019 between Hampshire Road Advisors, LLC, of which Participant is the principal, and Maven Coalition, Inc., a Nevada corporation and wholly-owned subsidiary of the Company ("Continuous Service")) following the Vesting Start Date and 1/36th vesting at the end of each month of Continuous Service thereafter, each as described in the stock

option documents

In addition, the Option vesting will accelerate, and any outstanding portion of the Option will be fully vested, upon the occurrence of (i) a Corporate Transaction during Participant's Continuous Service, and (ii) in connection with the Corporate Transaction, or within six (6) months following the Corporate Transaction, Participant's Continuous Service ends.

"<u>Corporate Transaction</u>" means the occurrence, in a single transaction or in a series of related transactions, of any one or more of the following events:

- (i) the consummation of a sale or other disposition of all or substantially all, as determined by the Board in its sole discretion, of the consolidated assets of the Company and its Subsidiaries:
- (ii) the consummation of a sale or other disposition of more than fifty percent (50%) of the outstanding securities of the Company;
- (iii) the consummation of a merger, consolidation or similar transaction following which the Company is not the surviving corporation; or
- (iv) the consummation of a merger, consolidation or similar transaction following which the Company is the surviving corporation but the shares of Common Stock outstanding immediately preceding the merger, consolidation or similar transaction are converted or exchanged by virtue of the merger, consolidation or similar transaction into other property, whether in the form of securities, cash or otherwise.

THE GRANT OF THE OPTION IS MADE IN CONSIDERATION OF THE SERVICES TO BE RENDERED BY THE PARTICIPANT TO THE COMPANY AND IS SUBJECT TO THE TERMS AND CONDITIONS OF THE PLAN INCORPORATED HEREIN BY REFERENCE. THE OPTION MAY BE EXERCISED ONLY FOR WHOLE SHARES.

# 2. Option Provisions.

- 2.1 <u>Termination</u>. Subject to the provisions of the Vesting Period set forth above, upon the termination of the employment of the Participant with the Company and all Subsidiaries for any reason other than death, Disability, or Retirement, or if Participant is in the employ of a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues in the employ of the Company or another Subsidiary), then (a) all vesting of the Option shall immediately cease and (b) any and all Options then held by the Participant will, to the extent vested as of such termination of employment, remain exercisable in full for a period of one (1) month after such termination of employment (but in no event after the expiration date of any such Option), unless the termination is for Cause. If termination of employment is for Cause (as defined in the Employment Agreement), all Options shall immediately terminate as further provided in the Plan. If the termination of employment is due to Disability or Retirement, then the Option shall be exercisable as provided in the Plan.
- 2.2 Exercise. To exercise the Option, the Participant (or person then entitled to exercise the Option under the Plan) must deliver to the Company an executed stock option exercise agreement in such form as is approved by the Committee from time to time ("Exercise Agreement"), which shall set forth, inter alia: (a) the Participant's election to exercise the Option; (b) the number of shares of Common Stock being purchased; (c) any restrictions imposed on the shares of Common Stock being purchased; and (d) such representations, warranties, and agreements regarding the Participant's investment intent and access to information as may be required by the Company to comply with applicable securities laws.

The shares that may be issued on exercise of this Option, at the time of the grant hereof, are not authorized and available for issuance, therefore this Option is currently considered an unfunded option. The Participant agrees that no part of this Option may be exercised until the later of the increase in the authorized shares of common stock in sufficient number of shares to permit the exercise from time to time of this Option or the later respective vesting and exercise date as set forth herein.

- 2.3 <u>Payment of Exercise Price</u>. The Exercise Price of the Option shall be payable in full in cash, or its equivalent at the time of exercise in the manner then designated by the Committee, unless otherwise agreed by the Committee.
- 2.4 <u>Vesting</u>. All Options not vested will be terminated and forfeited upon the Participant's termination of employment. Any and all Options that have not vested as provided in <u>Section 1</u> of this Agreement shall terminate immediately upon the termination, for any reason whatsoever, of the employment of the Participant with the Company and all Subsidiaries, or if Participant is in the employ of a Subsidiary and the Subsidiary ceases to be a Subsidiary of the Company (unless the Participant continues in the employ of the Company or another Subsidiary).

#### 3. Taxation.

- 3.1 <u>Tax Liability and Withholding</u>. Notwithstanding any action the Company takes with respect to any or all income tax, social insurance, payroll tax, or other tax-related withholding ("<u>Tax-Related Items</u>"), the ultimate liability for all Tax-Related Items is and remains the Participant's sole responsibility. The Company makes no representation or undertakings regarding the treatment of any Tax-Related Items in connection with the grant, vesting, or exercise of the Option or the subsequent sale of any shares of Common Stock acquired on exercise and does not commit to structure the Option to reduce or eliminate the Participant's liability for Tax-Related Items.
- 3.2 <u>Disqualifying Disposition</u>. If the Option is an ISO and the Participant disposes of the shares of Common Stock prior to the expiration of either two (2) years from the Grant Date or one (1) year from the date the shares are transferred to the Participant pursuant to the exercise of the Option, the Participant shall notify the Company in writing within thirty (30) days after such disposition of the date and terms of such disposition. The Participant also agrees to provide the Company with any information concerning any such dispositions as the Company requires for tax purposes.
- 4. <u>Compliance with Law.</u> The exercise of the Option and the issuance and transfer of the shares of Common Stock shall be subject to compliance by the Company and the Participant with any and all applicable requirements of federal and state securities laws and with all applicable requirements of any stock exchange on which the Company's shares of Common Stock may be listed. No shares of Common Stock shall be issued pursuant to this Option unless and until any then-applicable requirements of state or federal laws and regulatory agencies have been fully complied with to the satisfaction of the Company and its counsel. The Participant understands that the Company is under no obligation to register the shares with the Securities and Exchange Commission, any state securities commission, or any stock exchange to effect such compliance.

#### 5. General Terms.

- 5.1 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument. Counterpart signature pages to this Agreement transmitted by electronic means intended to preserve the original graphic and pictorial appearance of a document will have the same effect as physical delivery of the paper document bearing an original signature.
- 5.2 <u>Discretionary Nature of Plan</u>. The provisions of the Plan incorporated herein are discretionary and may be amended, cancelled, or terminated by the Company at any time, in its discretion. The grant of the Option in this Agreement does not create any contractual right or other right to receive any Options or other Awards in the future. Future Awards, if any, will be at the sole discretion of the Company. Any amendment, modification, or termination of the Plan shall not constitute a change or impairment of the terms and conditions of the Participant's employment with the Company.

- 5.3 <u>Governing Law</u>. This Agreement will be construed and interpreted in accordance with the laws of the State of Delaware without regard to conflict of law principles.
- 5.4 <u>Interpretation</u>. Any dispute regarding the interpretation of this Agreement shall be submitted by the Participant or the Company to the Committee for review. The resolution of such dispute by the Committee shall be final and binding on the Participant and the Company.
- 5.5 No Right to Continued Employment; No Rights as Shareholder. Neither the Plan nor this Agreement shall confer upon the Participant any right to be retained in any position with the Company. Nothing in the Plan or this Agreement shall be construed to limit the discretion of the Company to terminate the employment of Participant at any time, with or without Cause. The Participant shall not have any rights as a shareholder with respect to any shares of Common Stock subject to the Option unless and until certificates representing the shares have been issued by the Company to the holder of such shares, or the shares have otherwise been recorded on the books of the Company or of a duly authorized transfer agent as owned by such holder.
- 5.6 <u>Options Subject to Plan</u>. In the event of a conflict between any term or provision contained herein and a term or provision of the Plan, the applicable terms and provisions of the Plan will govern and prevail.
- 5.7 <u>Severability</u>. The invalidity or unenforceability of any provision of the Plan or this Agreement shall not affect the validity or enforceability of any other provision of the Plan or this Agreement, and each provision of the Plan and this Agreement shall be severable and enforceable to the extent permitted by law.
- 5.8 <u>Successors and Assigns</u>. The Company may assign any of its rights under this Agreement. This Agreement will be binding upon and inure to the benefit of the successors and assigns of the Company. Subject to the restrictions on transfer set forth herein, this Agreement will be binding upon the Participant and the Participant's beneficiaries, executors, administrators and the person(s) to whom this Agreement may be transferred by will or the laws of descent or distribution.

# [SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT

TO FOLLOW]

# [SIGNATURE PAGE TO STOCK OPTION AWARD AGREEMENT]

# THEMAVEN, INC.

/s/ Paul Edmondson

By: Paul Edmondson
Title: Chief Operating Officer
Date: March 11, 2019

# PARTICIPANT

/s/ Douglas B. Smith

Name: Douglas B. Smith
Date: March 11, 2019

PARTICIPANT ACKNOWLEDGES RECEIPT OF A COPY OF THE PLAN AND THIS AGREEMENT. PARTICIPANT HAS READ AND UNDERSTANDS THE TERMS AND PROVISIONS THEREOF, AND ACCEPTS THE OPTION SUBJECT TO ALL OF THE TERMS AND CONDITIONS OF THE PLAN THAT ARE INCORPORATED HEREIN BY REFERENCE AND THIS AGREEMENT. PARTICIPANT ACKNOWLEDGES THAT THERE MAY BE ADVERSE TAX CONSEQUENCES UPON EXERCISE OF THE OPTION OR DISPOSITION OF THE UNDERLYING SHARES AND THAT THE PARTICIPANT SHOULD CONSULT A TAX ADVISOR PRIOR TO SUCH EXERCISE OR DISPOSITION.

#### **Attachments:**

**Exhibit 1- Plan** 

EXHIBIT 1

**PLAN** 

See attached.

#### AMENDED & RESTATED EXECUTIVE EMPLOYMENT AGREEMENT

This Amended and Restated Executive Employment Agreement (this "**Agreement**") is made and entered into as of June 14, 2020 (the "**Effective Date**") between TheMaven, Inc., a Delaware corporation (the "**Company**") and Avi Zimak, an individual (the "**Executive**").

#### **RECITALS**

**WHEREAS**, the Company desires to continue to employ the Executive as Chief Revenue Officer and Head of Global Strategic Partnerships, and the Executive desires to accept this offer of employment, effective as of the Effective Date.

WHEREAS, the Company and the Executive entered into an Executive Employment Agreement ("Initial Agreement"), dated November 2, 2019.

**WHEREAS**, on March 30, 2020 the Executive and the Company entered into a letter agreement providing that the Executives Annual Salary under the Initial Agreement would be reduced to \$427,500 per annum effective April 1, 2020.

**WHEREAS**, on June 4, 2020 the Company notified the Executive that the Executive's Annual Salary would be reduced to \$363,375 per annum, effective from the Effective Date through December 31, 2020.

**WHEREAS**, the Company and the Executive have determined that the terms and conditions of this Agreement are reasonable and in their mutual best interests and accordingly desire to enter into this Agreement in order to provide for the terms and conditions upon which the Executive shall continue to be employed by the Company.

**NOW THEREFORE**, in consideration of the foregoing and the respective covenants, agreements and representations and warranties set forth herein, the parties to this Agreement, intending to be legally bound, agree as follows:

# Article 1. TERMS OF EMPLOYMENT

#### 1.1. Employment and Acceptance.

- (a). Employment and Acceptance. On and subject to the terms and conditions of this Agreement, the Company shall continue to employ the Executive and the Executive hereby accepts such employment. The Initial Agreement is terminated and fully superseded by this Agreement.
  - (b). Title: Executive shall have the title of: Chief Revenue Officer and Head of Global Strategic Partnerships.
- (c). <u>Responsibilities and Duties</u>. The Executive's duties shall consist of such duties and responsibilities as are consistent with the position of a Chief Revenue Officer and Head of Global Strategic Partnerships, including duties and responsibilities as are mutually determined from time to time by the Chief Executive Officer of the Company (the "CEO") and the Executive.

- (d). Reporting. The Executive shall report directly to the CEO.
- (e). Performance of Duties; Travel. With respect to Executive's duties hereunder, at all times, the Executive shall be subject to the reasonable instructions, control, and direction of the Board, and act in accordance with the Company's Certificate of Incorporation, bylaws and other governing policies, rules and regulations (copies of which shall be provided to Executive), except to the extent that the Executive is aware that such documents conflict with applicable law. The Executive shall devote Executive's business time, attention and ability to serving the Company on an exclusive and full-time basis as aforesaid and as the CEO may reasonably require, provided that the foregoing shall not prevent the Executive from (i) serving on the boards of non-profit organizations, upon advance written approval from the CEO or Chief Operating Officer ("COO"), which shall not be unreasonably withheld, or (ii) managing the Executive's and Executive's family's passive personal investments, so long as such activities in the aggregate do not materially interfere or materially conflict with the Executive's duties hereunder. The Executive will promptly disclose to the Company any conflicts or potential conflicts of interest, and may not perform any decision-making role in any activities in which such a conflict arises. The Executive shall also travel as reasonably required by Executive's duties hereunder and shall comply with the Company's then-current travel policies as approved by the CEO. During the term of this Agreement, Executive shall be entitled to business class travel for all air travel related to the performance of his services hereunder on the same basis as the CEO (but in all cases on air travel in excess of four hours in duration).
  - (f). Location. Executive shall be based primarily in the Company's New York City office.
- (g). Officer. The Executive shall, if requested, also serve as an officer of the Company or of any affiliate of the Company for no additional compensation.

#### 1.2 Compensation and Benefits.

(a). <u>Annual Salary</u>. The Executive shall receive an annual salary of \$363,375 with respect to that portion of calendar 2020 following the Effective Date, and thereafter \$450,000 (such annual base salary, as such amount may be increased in accordance with this Agreement, the "**Annual Salary**"), which may not be decreased without the consent of the Executive. The Annual Salary shall be payable in accordance with the payment schedule as used by the Company for its senior-level Executives from time to time (but with pro-rata installments paid at least twice per calendar month), less such deductions as shall be required to be withheld by applicable law and regulation and consistent with the Company's practices. The Annual Salary payable to the Executive will be reviewed, and may be increased, annually by the CEO.

#### (b). Bonus.

(i). For each calendar year during the Term starting with calendar year 2019, the Executive shall be eligible to earn an annual bonus (the "Annual Bonus") based on a target amount (the "Base Bonus") of \$375,000 with respect to calendar year 2020 and \$450,000 with respect to calendar years 2021 and beyond, such amount to be pro-rated for partial years. The Annual Bonus payable for any calendar shall equal the product of the applicable Base Bonus multiplied by a factor (the "Bonus Multiple") determined as follows:

- (A). In the event that in any calendar year the Company achieves less than 60% of the Annual Revenue Target, the Bonus Multiple shall be 0%.
- (B). In the event that in any calendar year the Company achieves 60% or more, but less than 100% of the Annual Revenue Target, the Bonus Multiple shall be is 30% + 1.75% x (% of Annual Revenue Target 60%).
- (C). In the event that in any calendar year the Company achieves 100% or more, but less than 150% of the Annual Revenue Target, the Bonus Multiple shall be 100% + 2.00% x (% of Annual Revenue Target 100%).
- (D). In the event that in any calendar year the Company achieves 150% or more of the Annual Revenue Target, the Bonus Multiple shall be 200%.
- (ii). Bonus payments will be made quarterly (each a "Quarterly Payment"). Each Quarterly Payment will be based on the achievement in such quarter of a portion of the Annual Revenue Target then in effect (each such amount, the "Quarterly Revenue Marker") as follows: (w) the Quarterly Revenue Marker for the first quarter of each calendar year shall equal 20% of the Annual Revenue Target, (x) the Quarterly Revenue Marker for the third quarter of each calendar year shall equal 20% of the Annual Revenue Target, (y) the Quarterly Revenue Marker for the third quarter of each calendar year shall equal 25% of the Annual Revenue Target and (z) the Quarterly Revenue Marker for the fourth quarter of each calendar year shall equal 35% of the Annual Revenue Target. The amount of each Quarterly Payment will be determined as follows:
- (A). In the event that in any calendar quarter the Company achieves less than 60% of the applicable Quarterly Revenue Marker, no Quarterly Payment shall be payable.
- (B). In the event that in any calendar quarter the Company achieves 60% or more of the applicable Quarterly Revenue Marker, the Quarterly Payment shall equal (1) 25% of the Base Bonus multiplied by (2) the lesser of (x) the portion of the Annual Revenue Target achieved in such quarter divided by the applicable Quarterly Revenue Marker and (y) one.

Each Quarterly Payment will be paid within one and a half months of the end of the applicable quarter, provided the Executive remains an employee in good standing with the Company as of the date of payment. Notwithstanding the foregoing, in the event Executive dies, becomes Permanently Incapacitated, is terminated without Cause or resigns for Good Reason, Executive shall be entitled to receive the Annual Bonus that would have been earned by the Executive had the Executive been employed with the Company as of the date of payment of such Annual Bonus for such calendar year, such amount to be pro-rated for partial years (including, for the avoidance of doubt, partial years by reason of such termination occurring prior to December 31 of such calendar year). In the event Executive dies, becomes Permanently Incapacitated, is terminated without Cause or resigns for Good Reason, any payment pursuant to this Section 1.2(b)(ii) is subject to the obligations set forth in Section 1.3(c)(iii). Notwithstanding the forgoing, the parties agree that no Quarterly Payment shall be made with respect to the first quarter of 2020.

- (iii). Within 60 days following the end of the applicable calendar year, the Company shall conduct a reconciliation (a "**Reconciliation**") of the Quarterly Payments for such calendar year against the actual Annual Bonus earned for such year and provide the Executive with a breakdown in accordance with the notice provisions of the Agreement ("**Reconciliation Notice**"). It is specifically understood that if Executive's employment ends prior to the end of the applicable year, the calculations the Annual Bonus under this Section 1.2(b)(iii) will be pro-rated based on the amount of time during such year for which the payment of such Annual Bonus was earned under Section 1.2(b)(ii).
- (iv). In the event it is determined as a result of the Reconciliation that the sum of the Quarterly Payments was less than the actual Annual Bonus for the applicable calendar year, the Company will pay the difference to the Executive within 30 days following the sending of the Reconciliation Notice. In the event of an overpayment to the Executive, such overpayment shall be deducted from the subsequent Quarterly Payment (but such deduction shall not be reflected in the Reconciliation for such subsequent period).
- (c). <u>Stock Option Grant in Initial Agreement</u>. In consideration of entering into the Initial Agreement, the Company granted to the Executive a ten-year option (the "**Option**") to purchase up to an aggregate of 2,250,000 shares of the common stock ("**Common Stock**") of the Company (the "**Option Shares**") pursuant to the Company's 2019 Equity Incentive Plan (the "**Plan**"). The Option shall be subject to the terms and conditions set forth in the Plan. The Option shall vest as follows:
- (i). In accordance with the terms of the Plan, the portion of the Option to acquire 1,125,000 Option Shares (the "**Performance Option**") of Common Stock will vest based on the performance targets set forth in paragraphs (A), (B) and (C) below:
  - (A). On December 31, 2020:
  - (1) In the event the Company achieves the Annual Revenue Target for 2020, the Performance Option with respect to 375,000 Option Shares shall vest;
  - (2) In the event the Company achieves 80% or more, but less than 100%, of the Annual Revenue Target for 2020, the Performance Option with respect to a number of Option Shares shall vest equal to the percentage of the Annual Revenue Target achieved multiplied by 375,000 shares; or
  - (3) In the event the Company achieves less than 80% the Annual Revenue Target for 2020, the Performance Option with respect to no Option Shares shall vest.

- (B). On December 31, 2021:
- (1) In the event the Company achieves the Annual Revenue Target for 2021, the Performance Option with respect to 375,000 Option Shares shall vest;
- (2) In the event the Company achieves 80% or more, but less than 100%, of the Annual Revenue Target for 2021, the Performance Option with respect to a number of Option Shares shall vest equal to the percentage of the Annual Revenue Target achieved multiplied by 375,000 shares; or
- (3) In the event the Company achieves less than 80% the Annual Revenue Target for 2021, the Performance Option with respect to no Option Shares shall vest.
- (C). On December 31, 2022:
- (1) In the event the Company achieves the Annual Revenue Target for 2022, the Performance Option with respect to 375,000 Option Shares shall vest;
- (2) In the event the Company achieves 80% or more, but less than 100%, of the Annual Revenue Target for 2022, the Performance Option with respect to a number of Option Shares shall vest equal to the percentage of the Annual Revenue Target achieved multiplied by 375,000 shares; or
- (3) In the event the Company achieves less than 80% the Annual Revenue Target for 2022, the Performance Option with respect to no Option Shares shall vest.
- (ii). In accordance with the terms of the Plan, the portion of the Option to acquire 1,125,000 Option Shares (the "**Time Option**") is subject, among other restrictions set forth in the Plan, to monthly vesting over 36 months commencing from the Effective Date of the Initial Agreement, with 1/3 vesting after 12 months, and 1/36<sup>th</sup> vesting at the end of each month thereafter and concluding 36 months from the Effective Date, and to the Company's right to cancel a portion the Time Options as described in the Plan.
  - (iii). In connection with the Options:
- (A). The parties agree that the Executive's services under the Initial Agreement and his services hereunder shall be deemed to constitute continuous service for the purposes of the vesting of the Option.
- (B). The Executive acknowledges that as of the date of this Agreement, the Option Shares are not authorized and available for issuance, therefore the Options are considered to be unfunded options. The Executive agrees that no portion of the Option may be exercised except in accordance with the vesting conditions and exercise dates set forth in this Agreement. The Company agrees to timely increase the authorized shares of common stock of the Company in sufficient number of shares to permit the exercise from time to time of the Option in accordance with the vesting conditions and exercise dates set forth in this Agreement.

(C). If the majority of C-level executives are provided additional Common Stock, options or other equity incentives by the board of directors as part of an incentive plan or otherwise, the Executive will participate in such grants or incentive plan on the same terms and conditions and on a pro-rata basis, compared to the average increase in shares for other adjacent C-level executives (not including the CEO). Notwithstanding the forgoing, the Executive will not be eligible to participate in grants or incentives to the extent awarded to other personnel to address dilution resulting from or in connection with the acquisition by the Company of TheStreet, Inc. or the entry by the Company into that certain Licensing Agreement dated as of June 14, 2019 between the Company and ABG-SI LLC.

(d). Restricted Stock Unit Award. As consideration for entering into the Initial Agreement, the Company awarded the Executive restricted stock units (the "RSU Grant") for 250,000 shares of Common Stock (the "RSU Shares"). The RSU Grant shall vest on the first anniversary of the Effective Date of the Initial Agreement, so long as the Executive is continuously employed by the Company or any affiliate thereof, and the underlying RSU Shares shall be delivered to Executive upon the earlier to occur of (i) the 5<sup>th</sup> anniversary of the date of the Initial Agreement and (ii) the date of any change of control transaction of the Company. The Executive acknowledges that at the time of the RSU Grant the RSU Shares are not authorized and available for issuance, therefore the RSU Grant is considered to be unfunded. The Executive agrees that no part of RSU Grant may vest except in accordance with the vesting conditions and exercise date set forth in this Agreement. The Company agrees to timely increase the authorized shares of common stock of the Company in sufficient number of shares to permit the exercise of the RSU Grant in accordance with the vesting conditions and exercise date set forth in this Agreement. Notwithstanding the foregoing, if the Executive dies, becomes Permanently Incapacitated, resigns for Good Reason or is terminated without Cause prior to the first anniversary of the Effective Date of the Initial Agreement, the RSU Grant shall automatically vest and the underlying RSU Shares shall be delivered to Executive upon the earlier to occur of (i) the 5th anniversary of the date of this Agreement and (ii) the date of any change of control transaction of the Company.

(e). Signing Bonus. As consideration for entering into the Initial Agreement, the Company paid to the Executive a one-time signing bonus (the "Signing Bonus") in the amount of \$250,000 (less such withholdings and deductions as required by applicable law and regulation and consistent with the Company's practices). In the event the Executive is terminated for Cause (as defined in this Agreement) or resigns other than for Good Reason (as defined in this Agreement) on or before the second anniversary of the Effective Date, the Executive shall be obligated to repay to the Company the Signing Bonus within 14 days of the Executive's last day of employment. Moreover, unless there is a good faith dispute between Executive and the Company as to whether Executive is required to repay the Signing Bonus in accordance with the immediately preceding sentence, in the event the Company is required to initiate legal proceedings to recoup the Signing Bonus, the Executive shall reimburse the Company for all attorneys' fees and legal costs associated with recouping the Signing Bonus. For purposes of clarity, if the Executive dies, becomes Permanently Incapacitated, resigns for Good Reason or is terminated without Cause, the Executive shall not be required to repay the Signing Bonus.

- (f). Expenses. The Executive shall be reimbursed for all ordinary and necessary out-of-pocket business expenses reasonably and actually incurred or paid by the Executive in the performance of the Executive's duties in accordance with the Company's policies applicable to executives of like seniority, and in the case of travel and accommodation expenses, applicable to the CEO and President of the Company (but subject to the specific approval of the CEO or the President of the Company in each instance) upon presentation of such expense statements or vouchers or such other supporting information as the Company may require.
- (g). Benefits. The Executive shall be entitled to fully participate in all benefit plans that are in place and available to the CEO and President of the Company from time to time, including, without limitation, medical, dental, vision and life insurance (if offered), in each case subject to the general eligibility, participation and other provisions set forth in such plans. Without limiting the foregoing, with respect to Executive's services, the Company shall indemnify Executive to the maximum extent set forth in the organizational documents of the Company and Executive shall be covered on a Company directors and officers errors and omissions insurance policy to the same extent that any other person is so covered.
- (h). <u>Paid Time Off.</u> The Executive shall be entitled to paid time off based on the Company's policies applicable to other C-level executives in effect from time to time, provided such duration shall not be less than four weeks annually.
- (i). <u>Clawback Provisions</u>. Notwithstanding any other provisions in this Agreement to the contrary, any incentive-based compensation, or any other compensation, paid to the Executive pursuant to this Agreement or any other agreement or arrangement with the Company which is subject to recovery under any law, government regulation, or stock exchange listing requirement, will be subject to such deductions and clawback as may be required to be made pursuant to such law, government regulation, or stock exchange listing requirement.

#### 1.3 Term; Termination of Employment.

- (a). <u>Term</u>. The Executive's initial term of employment hereunder shall begin on the Effective Date, and, unless earlier terminated pursuant to Sections 1.3(b) or 1.3(c), shall continue until the second anniversary of the Effective Date of the Initial Agreement (the "**Initial Term**"), and, if not so earlier terminated, shall be automatically renewed for additional one (1) year terms (each a "**Renewal Term**", and together with the Initial Term, the "**Term**") thereafter unless written notice to the contrary is provided by either party to the other at least ninety (90) days prior to the expiration of the Initial Term or then-existing Renewal Term, as applicable.
  - (b). Early Termination. The term of this Agreement may be earlier terminated by the Executive or the Company as follows:
- (i). <u>Termination for Cause</u>. The Company may terminate the Executive's employment at any time for Cause upon written notice to the Executive setting forth the termination date and, in reasonable detail, the circumstances claimed to provide a basis for termination pursuant to this Section 1.3(b)(i), without any requirement of a notice period and without payment of any compensation of any nature or kind; <u>provided</u>, <u>however</u>, that if the Cause is pursuant to subsections (i), (ii), (vi) or (vii) of the definition of Cause (appearing below), the Chief Executive Officer must give the Executive the written notice referenced above within (30) days of the date that the Chief Executive becomes aware or has knowledge of, or reasonably should have become aware or had knowledge of, such act or omission, and the Executive will have thirty (30) days to cure such act or omission. Upon payment of the amounts set forth in Section 1.3(d), the Executive shall not be entitled to any benefits or payments (other than those required under Section 1.3(d) hereof), including any payment under the terms of the Plan.

- (ii). Termination without Cause. The Company may terminate the Executive's employment at any time without Cause upon written notice to the Executive, subject to Section 1.3(c) and 1.3(d).
- (iii). Permanent Incapacity. In the event of the "Permanent Incapacity" of the Executive (which shall mean by reason of illness or disease or accidental bodily injury, the Executive is so disabled that the Executive is unable to ever work again), the Executive may thereupon be terminated by the Company upon written notice to the Executive without payment of any severance of any nature or kind (including, without limitation, by way of anticipated earnings, damages or payment in lieu of notice); provided that, in the event of the Executive's termination pursuant to this Subsection 1.3(b)(iii), the Company shall pay or cause to be paid to the Executive (i) the amounts specified in Section 1.2(b), provided that the Executive signs and does not revoke the release agreement referred to in Section 1.3(c)(iii), and amounts prescribed by Section 1.3(d) below through the date of Permanent Incapacity, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the permanent incapacity or disability of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (iv). <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death, the Executive's beneficiaries or estate will be entitled to receive and the Company shall pay or cause to be paid to them or it, as the case may be, (i) the amounts specified in Section 1.2(b), provided that the Executive signs and does not revoke the release agreement referred to in Section 1.3(c)(iii), and amounts prescribed by Section 1.3(d) through the date of death, and (ii) the amounts specified in any benefit and insurance plans applicable to the Executive as being payable in the event of the death of the Executive, such sums to be paid in accordance with the provisions of those plans as then in effect.
- (v). <u>Termination by Executive</u>. The Executive may terminate employment with the Company upon giving 30 days' written notice or such shorter period of notice as the Company may accept. The Executive may resign for Good Reason subject to Section 1.3(c) and 1.3(d). If the Executive resigns for any reason not constituting Good Reason, the Executive shall not be entitled to any severance or other benefits (other than those required under Section 1.3(d)).
- (c). <u>Termination without Cause or by the Executive for Good Reason</u>. If the Executive's employment with the Company is terminated prior to the end of the Term, by the Company without Cause or by the Executive for Good Reason, then the Executive shall receive the payments and benefits described in this Section 1.3(c).

- (i). Executive shall be entitled to (i) any amounts owed to the Executive pursuant Section 1.3(d), (ii) if Executive dies, becomes Permanently Incapacitated, is terminated for Cause or resigns for Good Reason prior to the first anniversary of the Effective Date, the RSU Grant and RSU Shares in accordance with Section 1.2(d), (iii) any amount owed pursuant to Section 1.2; (iv) if such termination occurs during the Initial Term, to receive salary continuation (i.e., not a lump sum payment) through the longer of (x) the end of the Initial Term and (y) one year following the Executive's date of termination (the "Termination Date"), and (v) if such termination occurs during a Renewal Term, to receive salary continuation (i.e., not a lump sum payment) for a period of one year following the Termination Date. The period through which severance is paid pursuant to subclause (iv) or subclause (v) to the Executive hereunder is referred to herein as the "Severance Period". Payments described in subclause (iv) or subclause (v) hereunder shall commence to be paid on the 60th day following the Termination Date, provided that the first payment shall include all of the payments which should have been paid prior to such date, but were not paid as a result of this sentence.
- (ii). If the Executive elects to receive continued medical, dental or vision coverage under one or more of the Company's healthcare plans pursuant to the Consolidated Omnibus Budget Reconciliation Act of 1985, as amended ("COBRA"), the Company shall directly pay, or reimburse the Executive, a portion of the COBRA premiums (based on the amount paid by the Company immediately prior to the Executive's Termination Date) for the Executive and the Executive's covered dependents under such plans during the period commencing on the Termination Date and ending upon the earliest of (X) the expiration of the Severance Period, (Y) the date that the Executive and/or Executive's covered dependents become no longer eligible for COBRA or (Z) the date the Executive becomes eligible to receive healthcare coverage from a subsequent employer (and the Executive agrees to promptly notify the Company of such eligibility). Notwithstanding the foregoing, if the Company cannot provide the foregoing COBRA premiums without potentially violating applicable law (including, without limitation, Section 2716 of the Public Health Service Act) or incurring an excise tax, the Company shall in lieu thereof provide to the Executive a taxable monthly payment in an amount equal to the monthly COBRA premium that the Executive would be required to pay to continue Executive's and Executive's covered dependents' group health coverage in effect on the Termination Date (which amount shall equal the amount paid by the Company immediately prior to the Executive's Termination Date), less the amount Executive would have had to pay to receive group health coverage for Executive and Executive's covered dependents based on the cost sharing levels in effect on the Termination Date, which payments shall be made regardless of whether the Executive elects COBRA continuation coverage and shall commence in the month following the month in which the Termination Date occurs and shall end on the earlier of (X) the expiration of the Severance Period, (Y) the date that the Executive and/or Executive's covered dependents become no longer eligible for COBRA or (Z) the date the Executive becomes eligible to receive healthcare coverage from a subsequent employer (and Executive agrees to promptly notify the Company of such eligibility).

(iii). The payments and benefits described in Section 1.3(c)(i) and Section 1.3(c)(i), along with the vesting features of the Executive's equity awards as set forth in this Agreement, are the only severance, benefits or other payments in lieu of notice that the Executive will be entitled to receive under this Agreement. Any right of the Executive (or the Executive's estate) to payments and benefits pursuant to Section 1.3(c)(i) and Section 1.3(c)(i) shall be contingent on Executive (or an authorized representative of Executive's estate) signing and not revoking a standard form of release agreement with the Company in the form attached hereto as Exhibit A (as such form may be modified solely to the extent required to conform to applicable laws).

- (d). <u>Company Obligations upon Termination</u>. Upon termination of Executive's employment pursuant to any of the circumstances listed in Section 1.3(b), Executive (or Executive's estate) shall be entitled to receive: (i) the portion of Executive's Annual Salary earned through the date of termination, but not yet paid to Executive, (ii) any vacation time that has been accrued but unused to the extent consistent with Company policy, (iii) any expense reimbursements owed to Executive pursuant to this Agreement, and (iv) any amount accrued and arising from Executive's participation in, or benefits accrued under any employee benefit plans, programs or arrangements, which amounts shall be payable in accordance with the terms and conditions of such employee benefit plans, programs or arrangements.
- (e). <u>Statutory Deductions</u>. All payments required to be made to the Executive, his beneficiaries, or his estate under this Section shall be made net of all deductions required to be withheld by applicable law and regulation. The Executive shall be solely responsible for the satisfaction of any taxes (including employment taxes imposed on employees and taxes on nonqualified deferred compensation). Although the Company intends and expects that the Plan and its payments and benefits will not give rise to taxes imposed under Code Section 409A, unless the Company is in breach of its obligations hereunder or applicable law with respect to taxes imposed under Code Section 409A, neither the Company nor its employees, directors, or their agents shall have any obligation to hold the Executive harmless from any or all of such taxes or associated interest or penalties.
- (f). Fair and Reasonable, etc. The parties acknowledge and agree that the payment provisions contained in this Section are fair and reasonable, and the Executive acknowledges and agrees that such payments are inclusive of any notice or pay in lieu of notice or vacation or severance pay to which he would otherwise be entitled under statute, pursuant to common law or otherwise in the event that his employment is terminated pursuant to or as contemplated in this Section 1.3.

#### 1.4 Restrictive Covenants.

(a). Non-Solicitation of Employees. During the Executive's employment and for a period of one year following the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants not to directly or indirectly, alone or in concert with others, solicit, encourage, influence, recruit or induce, or direct any other person or entity to take any of the aforementioned actions, any employee of the Company to cease working for the Company and/or to begin working with any other person or entity. This non-solicitation provision explicitly covers all forms of oral, written, or electronic communication, including, but not limited to, communications by email, regular mail, express mail, telephone, fax, instant message, and social media, including, but not limited to, Facebook, LinkedIn, Instagram, and Twitter, and any other social media platform, whether or not in existence at the time of entering into this Agreement.

Notwithstanding the foregoing, this Section shall not deemed to have been breached or violated by the placement of general advertisements that may be targeted to a particular geographic or technical area but that are not specifically targeted toward employees of the Company.

(b). Non-Solicitation of Customers. The Company has a legitimate business interest in protecting its substantial and ongoing customer relationships. The Executive understands and acknowledges that because of the Executive's experience with and relationship to the Company, the Executive will have access to and learn about much or all of the Company's customer information. "Customer Information" includes, but is not limited to, names, phone numbers, addresses, e-mail addresses, order history, order preferences, chain of command, pricing information, and other information identifying facts and circumstances specific to the customer and relevant to customer sales and the provision to customers of services.

The Executive understands and acknowledges that loss of this customer relationship and/or goodwill will cause significant and irreparable harm.

In exchange for the Executive's employment by the Company, and based on the Executive's access to Customer Information during the Executive's employment and/or after the termination of the Executive's employment with the Company for any reason, the Executive agrees and covenants that, during the Executive's employment and for a period of one year following the termination of the Executive's employment with the Company for any reason, the Executive will not directly or indirectly solicit, contact (including but not limited to e-mail, regular mail, express mail, telephone, fax, instant message, or social media, including but not limited to Facebook, LinkedIn, Instagram or Twitter, or any other social media platform, whether or not in existence at the time of entering into this Agreement), attempt to contact, or meet with the Company's customers or prospective customers as described below for purposes of offering or accepting goods or services competitive with those offered by the Company.

This restriction shall only apply to:

- (i). Customers the Executive contacted in any way during the past 12 months;
- (ii). Customers about whom the Executive has trade secret or confidential information;
- (iii). Customers who became customers during the Executive's employment with the Company;
- (iv). Customers about whom the Executive has information that is not available publicly; and
- (v). Prospective customers with whom the Executive is engaged in active sales communications or with whom the Executive is aware that the Company is otherwise engaged in active sales communications.

- (c). <u>Confidential Information; Proprietary Rights</u>. The Executive has had and shall continue to have access to the trade secrets, business plans, and production processes of the Company. Accordingly, the Executive shall comply with and shall remain subject to the terms of the Employee Confidentiality and Proprietary Rights Agreement, dated on or about the date of the Initial Agreement ("Confidentiality Agreement"), whose terms are fully incorporated by reference into this Agreement.
- (d). Acknowledgment by the Executive. The Executive acknowledges and confirms that: (i) the restrictive covenants contained in this Section 1.4 are reasonably necessary to protect the legitimate business interests of the Company; (ii) the restrictions contained in this Section 1.4 (including, without limitation, the length of the term of the provisions of this Section 1.4) are not overbroad, overlong, or unfair and are not the result of overreaching, duress, or coercion of any kind; and (iii) the Executive's entry into this Agreement and, specifically this Section 1.4, is a material inducement and required condition to the Company's entry into this Agreement.
- (e). <u>Reformation by Court</u>. In the event that a court of competent jurisdiction shall determine that any provision of this Section 1.4 is invalid or more restrictive than permitted under the governing law of such jurisdiction, then only as to enforcement of this Section 1.4 within the jurisdiction of such court, such provision shall be interpreted and enforced as if it provided for the maximum restriction permitted under such governing law.
  - (f). Survival. The provisions of this Section 1.4 shall survive the termination of this Agreement.
- (g). <u>Injunction</u>. It is recognized and hereby acknowledged by the parties hereto that a breach by the Executive of any of the covenants contained in this Section 1.4 will cause irreparable harm and damage to the Company, the monetary amount of which may be virtually impossible to ascertain. As a result, the Executive recognizes and hereby acknowledges that the Company shall be entitled to an injunction from any court of competent jurisdiction enjoining and restraining any violation of any or all of the covenants contained in this Section 1.4 by the Executive or any of Executive's Affiliates, associates, partners or agents, either directly or indirectly, and that such right to injunction shall be cumulative and in addition to whatever other remedies the Company may possess.
  - 1.5 <u>Definitions</u>. The following capitalized terms used herein shall have the following meanings:
- (a). "Affiliate" shall mean, with respect to any Person, any other Person, directly or indirectly, controlling, controlled by or under common control with such Person.
  - (b). "Agreement" shall mean this Agreement, as amended from time to time.
- (c). "Annual Revenue Target" shall mean, in respect of any calendar year, an amount, as determined by the Board or the Compensation Committee of the Board, as it may be adjusted from time to time to take into account material strategic developments in the Company's business, such as the acquisition of new businesses or the effects of market-wide conditions outside the Company's control, and as in effect on the last day of such calendar year, comprising an aggregate of the Company's annual revenue with respect to the following revenue streams:

- (i). Sponsorship revenue for directly sold print and digital display advertising;
- (ii). Programmatic private marketplace revenue ("PMP") and programmatic guaranteed ("PG") display revenue, but not open market display revenue; and
  - (iii). All digital video revenue, including open market, directly sold, PMP and PG.
  - (d). "Annual Salary" shall have the meaning specified in Section 1.2(a).
  - (e). "Board" shall mean the Board of Directors of the Company.
- (f). "Cause" means the (i) Executive's willful and continued failure substantially to perform the duties of the Executive under this Agreement (other than any such failure resulting from incapacity due to physical or mental illness), provided that the mere failure to achieve specified objectives shall not constitute Cause; (ii) the Executive's willful and continued failure to comply with any valid and legal directive of the Chief Executive Officer in accordance with this Agreement, provided that the mere failure to achieve specified objectives shall not constitute Cause; (iii) the Executive's engagement in illegal conduct or willful misconduct, which is, in each case, materially and demonstrably injurious to the Company or its Affiliates; (iv) the Executive's embezzlement, misappropriation, or fraud against the Company or any of its Affiliates; (v) the Executive's conviction of or plea of guilty or nolo contendere to a crime that constitutes a felony (or state law equivalent), if such felony is work-related, materially impairs the Executive's ability to perform services for the Company, or results in a material loss to the Company or material damage to the reputation of the Company; (vi) the Executive's failure to comply in any material respect with a material policy of the Company that has been previously delivered to the Executive in writing if such failure causes material harm to the Company; or (vii) the Executive's material breach of any material obligation under this Agreement or any other written agreement between the Executive and the Company. No act or failure to act on the part of the Executive's hall be considered "willful" unless it is done, or omitted to be done, by the Executive in bad faith or without reasonable belief that the Executive's action or omission was in the best interests of the Company.
  - (g). "Code" shall have the meaning of the Internal Revenue Code of 1986, as it may be amended from time to time.
- (h). "Company" shall have the meaning specified in the introductory paragraph hereof; provided that, (i) "Company" shall include any successor to the Company and (ii) for purposes of Section 1.4, the term "Company" also shall include any existing or future subsidiaries of the Company that are operating during the Term of this Agreement.

- (i). "Good Reason" shall mean any of the following events, which has not been either consented to in advance by the Executive in writing or, with respect only to subsections (ii), or (v) below, cured by the Company within a reasonable period of time, not to exceed 30 days, after the Executive provides written notice within 30 days of the initial existence of (or, if later, the Executive's knowledge of the existence of) one or more of the following events: (i) a decrease in the Annual Salary; (ii) a material breach of this Agreement, or any other written agreement between the Executive and the Company, by the Company; (iii) a material diminution or reduction in the Executive's responsibilities, duties or authority; (iv) requiring the Executive to take any action which would violate any federal or state law; or (v) any requirement that the Executive's duties be performed more than 50 miles outside of New York City more than two (2) days per week on average, (it being understood that certain weeks will require lengthier stays outside of New York City). Good Reason shall not exist unless the Executive terminates his employment within seventy-five (75) days following the initial existence of (or, if later, the Executive's knowledge of the existence of) the condition or conditions that the Company has failed to cure, if applicable.
- (j). "Person" shall mean any individual, corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.

# Article 2. MISCELLANEOUS PROVISIONS

- 2.1 <u>Further Assurances</u>. Each of the parties hereto shall execute and cause to be delivered to the other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request for the purpose of carrying out or evidencing any of the transactions contemplated by this Agreement.
- 2.2 Notices. All notices hereunder shall be in writing and shall be sent by (a) certified or registered mail, return receipt requested, (b) national prepaid overnight delivery service, (c) electronic transmission (following with hard copies to be sent by prepaid overnight delivery Service) or (d) personal delivery with receipt acknowledged in writing. All notices shall be addressed to the parties hereto at their respective addresses as set forth below (except that any party hereto may from time to time upon fifteen days' written notice change its address for that purpose), and shall be effective on the date when actually received or refused by the party to whom the same is directed (except to the extent sent by registered or certified mail, in which event such notice shall be deemed given on the third day after mailing).
  - (a). If to the Company:

TheMaven, Inc. 1500 Fourth Avenue, Suite 200 Seattle, WA 98101 Email: hr@maven.io

(b). If to the Executive:

Avi Zimak 392 River Road Chatham, NJ 07928 Email: avizimak@gmail.com

- 2.3 <u>Headings</u>. The underlined or boldfaced headings contained in this Agreement are for convenience of reference only, shall not be deemed to be a part of this Agreement and shall not be referred to in connection with the construction or interpretation of this Agreement.
- 2.4 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall constitute an original and all of which, when taken together, shall constitute one agreement.

#### 2.5 Governing Law; Jurisdiction and Venue.

- (a). This Agreement shall be construed in accordance with, and governed in all respects by, the internal laws of the State of New York (without giving effect to principles of conflicts of laws), except to the extent preempted by federal law.
- (b). Any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement shall be brought or otherwise commenced exclusively in any state or federal court located in New York County, New York.
- 2.6 Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their successors and assigns (if any). The Company will use commercially reasonable efforts to require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company expressly to assume and agree to perform this Agreement in the same manner and to the same extent that the Company would have been required to perform it if no such succession had taken place. As used in this Agreement, "Company" shall mean both the Company as defined above and any such successor that assumes and agrees to perform this Agreement, by operation of law or otherwise. The Executive shall not assign this Agreement or any of the Executive's rights or obligations hereunder (by operation of law or otherwise) to any Person without the consent of the Company.
- 2.7 Remedies Cumulative; Specific Performance. The rights and remedies of the parties hereto shall be cumulative (and not alternative). The parties to this Agreement agree that, in the event of any breach or threatened breach by any party to this Agreement of any covenant, obligation or other provision set forth in this Agreement for the benefit of any other party to this Agreement, such other party shall be entitled (in addition to any other remedy that may be available to it) to (a) a decree or order of specific performance or mandamus to enforce the observance and performance of such covenant, obligation or other provision, and (b) an injunction restraining such breach or threatened breach. The parties to this Agreement further agree that in the event the Executive prevails on any material claim (in a final adjudication) in any legal proceeding brought against the Company to enforce the Executive's rights under this Agreement, the Company will reimburse the Executive for the reasonable legal fees incurred by the Executive in connection with such proceeding.

2.8 <u>Waiver</u>. No failure on the part of any Person to exercise any power, right, privilege or remedy under this Agreement, and no delay on the part of any Person in exercising any power, right, privilege or remedy under this Agreement, shall operate as a waiver of such power, right, privilege or remedy and no single or partial exercise of any such power, right, privilege or remedy shall preclude any other or further exercise thereof or of any other power, right, privilege or remedy. No Person shall be deemed to have waived any claim arising out of this Agreement, or any power, right, privilege or remedy under this Agreement, unless the waiver of statutory claim, power, right, privilege or remedy is expressly set forth in a written instrument duly executed and delivered on behalf of such Person; and any such waiver shall not be applicable or have any effect except in the specific instance in which it is given.

2.9 Code Section 409A Compliance. To the extent amounts or benefits that become payable under this Agreement on account of the Executive's termination of employment (other than by reason of the Executive's death) constitute a distribution under a "nonqualified deferred compensation plan" within the meaning of Code Section 409A ("Deferred Compensation"), the Executive's termination of employment shall be deemed to occur on the date that the Executive incurs a "separation from Service" with the Company within the meaning of Treasury Regulation Section 1.409A-1(h). If at the time of the Executive's separation from service, the Executive is a "specified Executive" (within the meaning of Code Section 409A and Treasury Regulation Section 1.409A-1(i)), the payment of such Deferred Compensation shall commence on the first business day of the seventh month following the Executive's separation from Service and the Company shall then pay the Executive, without interest, all such Deferred Compensation that would have otherwise been paid under this Agreement during the first six months following the Executive's separation from service had the Executive not been a specified Executive. Thereafter, the Company shall pay Executive any remaining unpaid Deferred Compensation in accordance with this Agreement as if there had not been a six-month delay imposed by this paragraph. If any expense reimbursement by the Executive under this Agreement is determined to be Deferred Compensation, then the reimbursement shall be made to the Executive as soon as practicable after submission for the reimbursement, but no later than December 31 of the year following the year during which such expense was incurred. Any reimbursement amount provided in one year shall not affect the amount eligible for reimbursement in another year and the right to such reimbursement shall not be subject to liquidation or exchange for another benefit. In addition, if any provision of this Agreement would subject the Executive to any additional tax or interest under Code Section 409A, then the Company shall, subject to the Executive's consent (such consent not be unreasonably withheld, conditioned or delayed), reform such provision; provided that the Company shall (x) maintain, to the maximum extent practicable, the original intent of the applicable provision without subjecting the Executive to such additional tax or interest and (y) not incur any additional compensation expense as a result of such reformation. For purposes of Code Section 409A, Executive's right to receive installment payments pursuant to this Agreement shall be treated as a right to receive a series of separate and distinct payments.

2.10 <u>Amendments</u>. This Agreement may not be amended, modified, altered or supplemented other than by means of a written instrument duly executed and delivered on behalf of all of the parties hereto.

- 2.11 <u>Severability</u>. In the event that any provision of this Agreement, or the application of any such provision to any Person or set of circumstances, shall be determined to be invalid, unlawful, void or unenforceable to any extent, the remainder of this Agreement, and the application of such provision to Persons or circumstances other than those as to which it is determined to be invalid, unlawful, void or unenforceable, shall not be impaired or otherwise affected and shall continue to be valid and enforceable to the fullest extent permitted by law,
- 2.12 <u>Parties in Interest</u>. Except as provided herein, none of the provisions of this Agreement are intended to provide any rights or remedies to any Person other than the parties hereto and their respective successors and assigns (if any).
- 2.13 <u>Public Announcements</u>. Neither the Company nor Executive shall issue any press release or similar public announcement regarding this Agreement or Executive's employment with the Company without the consent of the other party (such consent not to be unreasonably withheld, conditioned or delayed).
- 2.14 Entire Agreement. This Agreement and its Exhibits, and the Confidentiality Agreement, set forth the entire understanding of the parties hereto relating to the subject matter hereof and supersedes all prior agreements, term sheets and understandings between the parties relating to the subject matter hereof.

[SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT TO FOLLOW]

## [SIGNATURE PAGE TO EXECUTIVE EMPLOYMENT AGREEMENT]

The parties hereto have caused this Agreement to be executed and delivered as of the date first set forth above.	
	THE COMPANY:
	THEMAVEN, INC.
	By:
	Name: Title:
	riue.
	THE EXECUTIVE:
	Avi Zimak
	18-

## **EXHIBIT A**

## SEPARATE AGREEMENT AND RELEASE

Attached.

# **♦**¬¬ MAVEN

	May 1, 2020
Josh Jacobs	
Director Agreement - S	Strategic Financing Addendum
Dear Josh	
and between you and TheMaver	Agreement dated as of January 1, 2020 (the "Agreement") by n, Inc., a Delaware corporation (the "Company"). Capitalized meanings ascribed them in the Agreement.
additional services set forth on ]	nereby agree that the "Services" shall be expanded to include the <u>Exhibit A</u> hereto, commencing on the date hereof and terminating on the other (the "Expanded on from either you or the Company to the other (the "Expanded on the other).
	ervice Period, you shall be entitled to additional compensation of partial months, which shall be payable monthly in arrears.
In all other respects the	Agreement shall remain unchanged and in full force and effect.
	Very truly yours,  Doousigned by:  STERNSCOCTCASD  James Heckman, CEO
Please sign below indicating yo	our acceptance of the above terms and conditions for the position
	6/9/2020
Joshua Jacobs  B4788845454541C	

225 Liberty Street, 27th Floor, New York, NY 10281 | www.maven.io | info@maven.io

## Exhibit A

#### **Additional Services**

- · Working with the Company's CEO, executive team and the board of directors to:
  - Develop new corporate positioning and communications materials in connection with financings, moving from the OTC to listing on a national securities exchange
  - Advise on strategic plans for new corporate development and financing.
- Work to be conducted on a part time basis, in addition to normal board duties, and is
  expected to account for on average half of director's professional time during the
  Additional Service Period.

#### **Confidential Separation Agreement and General Release**

This Confidential Separation Agreement and General Release (the "Agreement") is entered into by and between TheMaven, Inc. (the "Employer") on behalf of itself, its subsidiaries, and other corporate affiliates (including, but not limited to, Maven Coalition, Inc.) and each of their respective present and former employees, officers, directors, owners, shareholders, and agents, individually and in their official capacities (collectively referred to as the "Employer Group"), and Andrew Kraft ("you" (the Employer and you are collectively referred to as the "Parties").

- 1. <u>Separation Date</u>. Your last day of employment with the Employer shall be April 10, 2020 (the "**Separation Date**"). If the Employer receives a signed Agreement before the Separation Date, the Employer shall consider that signed Agreement to be void.
- 2. <u>Consideration</u>. Subject to the terms of this Agreement and your continued compliance with your obligations hereunder, including, but not limited to, your obligations under paragraphs 3 and 4 of this Agreement:
- a. <u>Severance Payment</u>. The Employer shall pay you the gross amount of \$150,000 (less all withholdings and other applicable deductions) ("**Severance Payment**"). The Severance Payment shall be paid within 14 days of the Employer's first regularly scheduled payroll date following the Effective Date, as defined below in Section 7(d). You acknowledge that the Severance Payment exceeds any eligibility you would have to the combined amount of severance and outstanding bonuses under the Amended & Restated Executive Employment Agreement between you and the Employer, dated as of January 1, 2020 ("**EEA**") (a copy of the EEA is attached), including, but not limited to, the severance described in Section 1.3(c) of the EEA and the bonuses described in Section 1.2(b) of the EEA.
- b. <u>COBRA Payments</u>. To the extent that you timely elect under COBRA to continue your medical, dental and/or vision insurance through the Employer's policies, the Employer will contribute a portion of the premium due with respect to the coverage for a period of six (6) months following the Effective Date (as defined in paragraph 6(d)) in an amount equal to the portion of the premium that the Employer would have contributed had you remained an employee ("COBRA Payments"). You acknowledge and agree that the Employer's obligation to pay the COBRA Payments shall cease in the event you become eligible for other group health insurance coverage or become ineligible to receive COBRA continuation coverage. Should such contribution by Employer be determined by an applicable governmental authority to be taxable income to you, Employer shall pay you an amount equal to 35% of such taxable income amount upon completion of the last COBRA Payment in order to cover taxes thereon.

c. Options Vesting and Exercise of Options. As of the Effective Date, you shall: (i) be vested in a total of 750,000 shares of the Time Options referenced in Section 1.2(c)(i) of the EEA; (ii) be vested in a total of 400,000 shares of the Performance Options referenced in Section 1.2(c)(i) of the EEA; and (iii) be permitted to exercise those vested Time Options, vested Performance Options and any Stock Price Target Options, as referenced in Section 1.2(c)(ii) of the EEA, which may vest in accordance with theirs terms, within thirty (30) days following the later of: (A) December 1, 2020; or (B) after the date that the underlying shares are created and that you have been informed of their creation in writing, with such notice to be given within fifteen (15) days of the creation of the underlying shares (collectively, the benefits referenced in this paragraph 2(c) shall be referred to as the "Option Extension"). The exercise of the Options may at your discretion, be a "cashless" transaction, where enough shares are sold at the time of the exercise to pay for the remaining shares and associated taxes, should taxes be due at time of the transaction. You acknowledge that other than the vested Time Options, vested Performance Options and vesting Stock Price Target Options described in this paragraph 2(c), the remainder of your Time Options, Performance Options and those Stock Price Target Options that cannot vest by reason of the Time Vesting Overlay (as defined in the Stock Price Target Options), are unvested and extinguished upon your termination of employment, and all the vested options will be treated (for tax purposes) as nonqualified stock options.

#### 3. Post-Employment Obligations.

- a. You shall not disclose any of the negotiations of, terms of, or amount paid under this Agreement to any individual or entity; provided, however, that you will not be prohibited from making disclosures to your spouse or domestic partner, attorney, tax advisors, or as may be required by law. This does not prevent you from disclosing the existence of this Agreement to any party, including a prospective employer, nor does it prevent you from disclosing that you may not take an action which may be requested by such a party because such action may violate the Agreement.
- b. You shall remain subject to and shall comply with the terms of the Employee Confidentiality and Proprietary Rights Agreement ("Confidentiality Agreement") between you and the Employer, a copy of which is attached to this Agreement.
  - c. You shall remain subject to and shall comply with the terms of Section 1.4 of the EEA.
- d. During the six-month period following the Effective Date, unless you obtain the prior, express, written consent of the President or COO of the Employer with respect to each communication, you shall not engage in any news interviews or expressions of personal views, opinions or judgments to the news media (whether print, electronic, social media, internet-related, blogs or broadcast) or to any other person or entity with respect to any facts, circumstances or claims associated with the Employer Group or any Released Party, your employment with the Employer, and the circumstances that led to the end of your employment with the Employer, except in each case in a manner that would reasonably be regarded as positive and beneficial to the reputations of you, the Employer Group and any Released Party affected. Nothing in this paragraph shall be deemed to prohibit you from discussing your job responsibilities for the Employer in a job interview for prospective future employment after the Separation Date or as otherwise permitted under paragraph 3(a) above. Both you and Employer will use reasonable efforts to describe your termination in the following manner:

- (i) That you agreed to change your role as Chief Revenue Officer to interim Chief Operating Officer to specifically oversee the Sports Illustrated and TheStreet integrations;
- (ii) That after the integrations were complete, there was no role of appropriate responsibility that was available and of interest to you; and
- (iii) Accordingly, and notwithstanding the manner in which your separation from employment may be described elsewhere in this Agreement, the Parties agree that you resigned for Good Reason (as such term is defined in the EEA) and that you and Employer parted on positive terms.
- e. For the six-month period following the Effective Date, you shall not, without the prior, express, written consent of the President or COO of the Employer, engage in any communications concerning Employer Group:
- (i) with any employee, attorney or agent of Authentic Brands Group (collectively, "ABG") except as set forth in paragraph 3(d) above. Any in-bound communications from ABG to you concerning Employer Group shall be promptly forwarded directly to the President and the COO of the Employer; or
- (ii) with any Board member of the Employer Group in a manner which my reasonably be expected to in any way interfere with the Employer Group's business.

Nothing in paragraphs 3(d) or 3(e) shall prohibit you from: (x) engaging in communications with individuals associated with ABG or Maven that do not relate to the Employer Group, ABG or Employer Group's business; or (y) making statements to individuals associated with ABG or Maven that have been previously approved in writing by the President or COO of the Employer. The mere fact of your communicating with ABG at the request of a future employer with respect to business dealings between such employer and ABG shall not be deemed to be a violation of paragraphs 3(d) or 3(e).

f. For the six-month period following the Effective Date, you shall not, directly or indirectly, solicit or induce, or attempt to solicit or induce, any customer, partner, employee or service provider of the Employer Group with whom you worked with or had access to confidential information during the course of your employment at Employer: (a) to cease or reduce doing business with any member of the Employer Group; or (b) to interfere in any way with the relationship between any member of the Employer Group and that customer, partner, employee or service provider. Nothing shall prevent you from working with such customers, partners, or employees, nor shall you be responsible should such customers, partners, or employees independently terminate their relationship with the Employer Group. In the case of employees of the Employer, an inbound request to you for a new position or a response to a publicly-posted advertisement for employment at your future employer shall not be considered a violation of this paragraph 3(f). Any sales or solicitation you make on your own behalf or on behalf of a new agency, to agencies, advertisers, ad tech companies, and partners are not a violation of this paragraph 3(f) providing that you do not also suggest or imply that said agency, advertiser, ad tech company, or partner ceases to work with Employer.

g. Neither Party shall make any statements, orally or in writing, regardless of whether such statements are truthful, nor take any actions, which: (i) in any way could disparage you or any of the Released Parties, or which foreseeably could harm the good name, reputation and/or goodwill of you or any of the Released Parties; or (ii) in any way, directly or indirectly, could knowingly cause or encourage or condone the making of such statements or the taking of such actions by anyone.

h. You shall reasonably cooperate with and assist the Employer Group in connection with any litigation, dispute or proceeding in which the Employer Group is involved which involves or arises out of your employment by Employer may require your cooperation and assistance. Such cooperation shall be provided at a time and in a manner which is mutually agreeable to you and the Employer Group, and shall include providing information, documents, etc., submitting to depositions, providing testimony and assisting the Employer Group generally in defending its position with reference to any matter with which you were involved during your employment. The Employer Group shall: (i) seek to minimize interruptions to your schedule to the extent practicable; and (ii) reimburse you in accordance with its expense reimbursement policy for any reasonable out-of-pocket expense you incur in fulfilling your obligations under this Agreement. You shall promptly notify the Employer Group if you are contacted by lawyers or third parties regarding employment-related litigation or other Claims against the Employer Group.

i. In further consideration for the consideration set forth in paragraph 2, you shall be available to the Employer as reasonably requested in advance by the Employer on an as-needed basis to aid in the transition of your duties and to consult with the Employer by telephone or e-mail about matters that are within your expertise and relate to your employment with the Employer. You shall have no authority to speak on behalf of, or to bind, the Employer, and shall not purport to have such authority, nor will you be authorized to direct work of other employees of the Employer or to work on the Employer's business without the written consent of Bill Sornsin or Paul Edmondson. Specifically, you may be contacted by Bill Sornsin or Paul Edmondson (or others at either Sornsin's or Edmondson's written instruction including James Heckman, Avi Zimak and Ross Levinsohn) to aid in Venture Integration related to the Sports Illustrated IT transition, the JW Player video transaction, and LiftIgniter.

j. You waive any right you may have to continued or reinstated employment of any kind or nature with the Employer Group and to apply for or accept employment with the Employer Group.

k. You warrant and represent that you have returned all Employer Group property, including identification cards or badges, access codes or devices, keys, laptops, computers, telephones, mobile phones, hand-held electronic devices, credit cards, electronically stored documents or files, physical files, and any other Employer Group property in your possession.

l. Nothing in this Agreement shall preclude you from: (i) making disclosures that are otherwise prohibited by this Agreement in order to enforce this Agreement or in response to any lawful court order, deposition request or subpoena, or in connection with an investigation by a governmental or law enforcement agency; (ii) initiating, testifying, assisting, complying with a subpoena from, or participating in any manner with an investigation conducted by a local, state or federal agency; (iii) filing or disclosing facts necessary to receive unemployment insurance, Medicaid or other public benefits to which you may be entitled; (iv) making disclosures that are otherwise prohibited by this Agreement to law enforcement, the Equal Employment Opportunity Commission, the state Division of Human Rights, a local commission on human rights, or an attorney retained by you; or (v) reporting possible violations of federal law or regulation to any governmental agency or entity, including but not limited to the Department of Justice, the Securities and Exchange Commission, the Congress, and any agency Inspector General, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation.

#### 4. Acknowledgments.

- a. You acknowledge that you waive and are not eligible for any severance, bonuses or post-employment payments other than those set forth in this Agreement, including, but not limited to, those bonuses set forth in Section 1.2(b) of the EEA and those post-employment severance payments set forth in Section 1.3(c) of the EEA.
- b. You acknowledge that the Option Extension constitutes substantial consideration because it provides you with additional vested options to which you would not otherwise be eligible and an extension to the deadline to exercise those options. You further acknowledge that, in the absence of the Option Extension, you would be required to exercise your vested options within 30 days of the Separation Date and that the relevant shares will not be available within that time period. The Option Extension is therefore consideration for release of any claims regarding the status of such shares being still unavailable over a year past the date of employment.
- c. You acknowledge that the Option Extension may cause you to forfeit incentive stock option status for tax purposes, but that the value associated with the Option Extension exceeds any potential loss of incentive stock option status.
- d. You acknowledge that the terms of this Agreement and the agreement between the parties regarding the end of your employment with the Employer shall, by mutual consent, not constitute, and shall not give rise to, a termination without Cause or a resignation for Good Reason as those terms are defined in the EEA. For purposes of clarity, the agreement with respect to the Separation Date is mutually acceptable to you and the Employer and, therefore, does not constitute Good Reason as that term is defined in the EEA.
- e. You specifically represent, warrant, and confirm that you have: (a) not filed any claims, complaints, or actions of any kind against the Employer Group with any court of law, or local, state, or federal government or agency; (b) been properly paid for all hours worked for the Employer Group; (c) received all commissions, bonuses, and other compensation due to you other than those specified herein; and (d) not engaged in and is not aware of any unlawful conduct relating to the business of the Employer Group.

- f. You have not asserted or raised against the Employer (or any of the Released Parties) any allegations, claims, complaints (informal or formal, or external or internal) or causes of action, the factual foundation for which involves sexual harassment, hostile work environment, discrimination of any kind, or any other purported violations of Article 15 of the New York State Executive Law (i.e., the New York State Human Rights Law) (collectively, "NYSHRL Claims"). Furthermore, this Agreement is being offered to you to provide economic and other accommodations, and to define the rights and obligations of each party in connection with the end of your employment, and not for the purpose of resolving asserted NYSHRL Claims. Notwithstanding the foregoing, all NYSHRL Claims are released pursuant to the general release in paragraph 5.
- g. You hereby acknowledge and agree that, other than as specifically set forth in this Agreement, you are not due any compensation from the Employer, including compensation for unpaid salary, bonus, commission, profit share, severance, accrued or unused vacation or sick time, or in connection with the exercise of stock options or unvested equity grants. Employer shall pay you any remaining submitted reimbursements as submitted prior to the Effective Date in the same manner as an employee. You will not continue to earn vacation or other paid time off after the Separation Date, and you shall not be entitled to payment of accrued but unused vacation at the end of employment for any reason.
- h. You agree that the consideration set forth in paragraph 2 constitutes full payment, satisfaction, discharge, compromise and release of and from all matters for which you (on behalf of each of the Releasors) have released the Employer and the Released Parties herein. The Employer's offer to you is made without prejudice to the Employer and the Released Parties and is not intended to, and shall not be construed as, any admission of liability by the Employer or the Released Parties to you, or of any improper conduct on the part of the Employer or the Released Parties, all of which the Employer and the Released Parties specifically deny.

#### 5. General Release.

a. In exchange for the consideration provided in this Agreement, you and your heirs, executors, representatives, administrators, agents, insurers, and assigns (collectively, the "Releasors") irrevocably and unconditionally fully and forever waive, release, and discharge the Employer Group, including each member of the Employer Group's parents, subsidiaries, affiliates, predecessors, successors, and assigns, and all of their respective officers, directors, employees and shareholders, in their corporate and individual capacities (collectively, the "Released Parties"), from any and all claims, demands, actions, causes of actions, obligations, judgments, rights, fees, damages, debts, obligations, liabilities, and expenses (inclusive of attorneys' fees) of any kind whatsoever, whether known or unknown, from the beginning of time through the date you sign this Agreement (collectively, "Claims"), including, without limitation, any claims under any federal, state, local, or foreign law, that Releasors may have, have ever had, or may in the future have arising out of, or in any way related to your hire, benefits, employment, termination, or separation from employment with the Employer Group and any actual or alleged act, omission, transaction, practice, conduct, occurrence, or other matter, including, but not limited to:

- (i) any and all claims under the Age Discrimination in Employment Act, Title VII of the Civil Rights Act of 1964, the Americans with Disabilities Act, as amended, the Family and Medical Leave Act (with respect to existing but not prospective claims), the Fair Labor Standards Act, the Equal Pay Act, the Employee Retirement Income Security Act (with respect to unvested benefits), the Civil Rights Act of 1991, Section 1981 of U.S.C. Title 42, the Worker Adjustment and Retraining Notification Act, the National Labor Relations Act, the Industrial Welfare Act, Occupational Safety and Health Act (OSHA), the New York State Human Rights Law, the New York City Human Rights Law, the New York Labor Law, including any amendments and their respective implementing regulations, and any other federal, state, local, or foreign law (statutory, regulatory, or otherwise) that may be legally waived and released;
- (ii) any and all claims for compensation of any type whatsoever, including but not limited to claims for salary, wages, bonuses, commissions, incentive compensation, vacation, and severance that may be legally waived and released;
- (iii) any and all claims arising under tort, contract, and quasi-contract law, including but not limited to claims of breach of an express or implied contract, tortious interference with contract or prospective business advantage, breach of the covenant of good faith and fair dealing, promissory estoppel, detrimental reliance, invasion of privacy, nonphysical injury, personal injury or sickness or any other harm, fraud, defamation, slander, libel, false imprisonment, and negligent or intentional infliction of emotional distress; and
- (iv) any and all claims for monetary or equitable relief, including but not limited to attorneys' fees, back pay, front pay, reinstatement, experts' fees, medical fees or expenses, costs, and disbursements.
- b. In further consideration of the payments and benefits provided to you in this Agreement, the Releasors hereby irrevocably and unconditionally fully and forever waive, release, and discharge the Released Parties from any and all Claims, whether known or unknown, from the beginning of time through the date you sign this Agreement arising under the Age Discrimination in Employment Act (ADEA).
- c. This Agreement shall be effective as a bar to each and every Claim you might otherwise have asserted against any of the Released Parties on or before the date of this Agreement. In the event you hereafter discover facts in addition to or different from those which you now know or believe to exist with respect to the subject matter of this Agreement and which, if known or suspected at the time of executing this Agreement, may have materially affected this Agreement, you expressly waive any right to assert after the execution of this Agreement that any such Claim has, through ignorance or oversight, been omitted from the scope of this Agreement.
- d. If, notwithstanding the express terms of this Agreement to the contrary, you commence, continue, join in, or in any other manner attempt to assert any claim released herein against any Released Party, then, to the fullest extent permitted by law, you shall reimburse the Employer for all reasonable attorneys' fees incurred by the applicable Released Parties in defending against such a claim, and the Employer shall have a right to the return of the Severance Payment and 75% of the COBRA Payments, together with interest thereon; provided that the right of return of consideration is without prejudice to the Released Parties' other rights hereunder.

- e. You are not waiving any rights you may have to: (i) your own vested accrued employee benefits under the Employer Group's health, welfare, or retirement benefit plans as of the Separation Date; (ii) benefits and/or the right to seek benefits under applicable workers' compensation and/or unemployment compensation statutes; (iii) pursue claims which by law cannot be waived by signing this Agreement; and/or (iv) enforce this Agreement. Furthermore, nothing in this Agreement shall be deemed to prohibit you from participating or cooperating with the Equal Employment Opportunity Commission or other governmental or law enforcement agency in any investigation, administrative proceeding or action involving the Employer conducted or brought by such agency.
- 6. Employer Limited Release. In exchange for your promises and obligations as set forth in this Agreement, as well as other good and valuable consideration, the receipt of which is hereby acknowledged, the Employer irrevocably and unconditionally, fully and forever waives, releases and discharges you from any and all Claims, including, without limitation, any claims under any federal, state, local, or foreign law, that the Employer may have, have ever had, or may in the future have arising out of, or in any way related to your employment with the Employer; provided, however, that this limited release shall not apply to any intentional misconduct, fraud, criminal actions, theft, conversion or other acts of bad faith that occurred on or before the date you sign this Agreement. Nothing contained herein shall prohibit Employer from bringing a claim to enforce the terms of this Agreement.

## 7. Knowing and Voluntary Consent.

- a. You specifically agree and acknowledge that: (i) you have read this Agreement in its entirety and understands all of its terms; (ii) by this Agreement, you have been advised of the right to consult with an attorney before executing this Agreement and have consulted with such counsel as you deemed necessary; (iii) you knowingly, freely, and voluntarily assent to all of this Agreement's terms and conditions including, without limitation, the waiver, release, and covenants contained in it; (iv) you are signing this Agreement, including the waiver and release, in exchange for good and valuable consideration in addition to anything of value to which you are otherwise entitled; (v) you are not waiving or releasing rights or claims that may arise after you sign this Agreement; and (vi) you understand that the waiver and release in this Agreement is being requested in connection with your termination of employment from the Employer Group.
- b. You further acknowledge that you are waiving and releasing claims under the ADEA, as amended, and have twenty-one (21) days to consider the terms of this Agreement and consult with an attorney of your choice, although you may sign it sooner if desired and changes to this Agreement, whether material or immaterial, do not restart the 21-day period.
- c. You further acknowledge that you shall have an additional seven (7) days from signing this Agreement to revoke consent your release of claims under the ADEA by delivering notice of revocation to Office of the General Counsel the Employer Group, 1500 Fourth Avenue, Suite 200, Seattle WA 98101 by overnight delivery before the end of the seven-day period. In the event of a revocation by you, the Employer Group has the option of treating this Agreement as null and void in its entirety.

d. This Agreement shall not become effective until the eighth (8th) day after you execute this Agreement provided that you do not revoke your consent as set forth in paragraph 6(d) of this Agreement ("**Effective Date**"). No payments due to you under this Agreement or the Options Modification shall be made before the Effective Date. If you revoke the Agreement, no payments or the Options Modification shall be made.

#### 8. Remedies.

- a. You agree that it would be impractical and extremely difficult to ascertain the amount of actual damages caused by your material and intentional breach of any of the provisions of paragraphs 3 or 4 of this Agreement. In the event of such a material and intentional breach, the Employer shall not be required to make the Options Modification or to continue to pay the Severance Payment or the COBRA Reimbursement, or if those payments have already been made, then the Employer shall be entitled to reimbursement of the Severance Payment and 75% of the COBRA Payments. You further acknowledge that any failure or threatened failure to comply with the provisions of paragraphs 3 or 4 of this Agreement shall result in irreparable and continuing injury to the Employer for which there will be no adequate remedy at law, and the Employer shall therefore be entitled, in addition to any other relief, including monetary relief, to the issuance of an injunction or temporary restraining order restraining the prohibited conduct, without the obligation to post any bond. In the event of your breach of any of the provisions of this Agreement, all of your obligations under this Agreement, including, but not limited to, the releases and waivers set forth above, shall remain in full force and effect.
- b. You acknowledge and agree that any violation of the provisions of paragraphs 3 or 4 of this Agreement shall be considered a material breach of this Agreement (nothing in this paragraph should be construed as meaning that other terms of this Agreement, apart from those here identified, are not material). You agree that the Employer's actions pursuant to paragraph 7(a), including, but not limited to, filing a legal action, are permissible and are not and will not be considered by you to be retaliatory.
- 9. <u>Successors and Assigns</u>. Neither Party assign this Agreement without the express written consent of the other Party, such consent not to be unreasonably withheld, delayed or conditioned. This Agreement shall inure to the benefit of the Employer Group and its successors and assigns. You may not assign this Agreement in whole or in part. Any purported assignment by you shall be null and void from the initial date of the purported assignment.
- 10. <u>Governing Law, Jurisdiction, and Venue</u>. This Agreement shall be governed by and construed in accordance with the laws of New York without regard to any conflicts of laws principles that would require the laws of any other jurisdiction to apply. The Parties hereby agree that the federal and state courts situated in New York County, New York will have jurisdiction over any dispute relating to this Agreement and the Parties hereby irrevocably consent to the in personam jurisdiction of such courts; irrevocably waive any objection to the venue of such courts or the convenience of such forum with respect to any such dispute; and agree that the Parties shall not bring any action or proceeding related to this Agreement in any court other than a court situated in New York County, New York.

- 11. <u>Entire Agreement</u>. Unless specifically provided herein, this Agreement contains all of the understandings and representations between the Parties relating to the subject matter hereof and supersedes all prior and contemporaneous understandings, discussions, agreements, representations, and warranties, both written and oral, regarding such subject matter.
- 12. <u>Modification and Waiver</u>. No provision of this Agreement may be amended or modified unless such amendment or modification is agreed to in writing and signed by you and by an officer of the Employer (excluding e-mail). The waiver by either Party of the breach of any provision of this Agreement by the other Party shall not operate or be construed as a waiver of any subsequent breach by such other party, nor shall the delay by either Party in exercising any right under this Agreement operate as a waiver to preclude any other or further exercise of any such right, power, or privilege.
- 13. <u>Severability</u>. The invalidity or unenforceability of any provision contained herein shall in no way affect the validity or enforceability of any other provision of this Agreement; provided, however, that upon any finding by a court of competent jurisdiction that the releases in paragraph 5 of this Agreement are illegal, void or unenforceable, you shall execute a release and waiver to the fullest extent permitted by law in order to effectuate the terms and intent of this Agreement.
- 14. <u>No Admission of Liability</u>. Nothing in this Agreement shall be construed as an admission by the Employer Group of any wrongdoing, liability, or noncompliance with any federal, state, city, or local rule, ordinance, statute, common law, or other legal obligation.
- 15. Tolling. If you violate any of the post-termination obligations in this Agreement, the obligation at issue will run from the first date on which you cease to be in violation of such obligation.
- 16. Acknowledgment of Full Understanding. YOU ACKNOWLEDGE AND AGREE THAT YOU HAVE FULLY READ, UNDERSTAND, AND VOLUNTARILY ENTER INTO THIS AGREEMENT. YOU ACKNOWLEDGE AND AGREE THAT YOU HAVE HAD AN OPPORTUNITY TO ASK QUESTIONS AND CONSULT WITH AN ATTORNEY OF YOUR CHOICE BEFORE SIGNING THIS AGREEMENT. YOU FURTHER ACKNOWLEDGE THAT YOUR SIGNATURE BELOW IS AN AGREEMENT TO RELEASE THE RELEASED PARTIES FROM ANY AND ALL CLAIMS THAT CAN BE RELEASED AS A MATTER OF LAW.

**IN WITNESS WHEREOF**, the Parties have executed this Agreement as of the date provided below.

ANDREW KRAFT		
By: Andrew Kraft	Date:	
THEMAVEN, INC.		
By: Name: Title:	Date:	
	11	

#### BUSINESS CODE OF ETHICS AND CONDUCT

Amended and Restated

TheMaven, Inc. a Delaware corporation ("Maven") is committed to conducting its business in compliance with all applicable laws, rules and regulations and in accordance with the highest ethical standards. In furtherance of this commitment, the Board of Directors of Maven has adopted this Business Code of Ethics and Conduct (the "Code of Ethics") setting forth the principles that govern the conduct of all employees, officers and directors of Maven and its subsidiaries (collectively, the "Company").

As used herein, Company Official shall mean any officer of the Company. Some provisions of this Code of Ethics also extend to the family members of employees, officers, directors, or nominees for director. For this purpose, the term "family member" shall mean any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, daughter-in-law, son-in-law, brother-in-law, or sister-in-law, and any person (other than a tenant or employee) sharing the household of any director, nominee for director, or officer of the Company. These associations include adoptive relationships.

#### I. Compliance with Laws, Rules, Regulations, Policies and Procedures

Each employee, officer and director is expected to understand and comply with both the letter and intent of all applicable laws, rules and regulations and with all Company policies and procedures that apply to matters for which he or she is responsible. All employees and officers are expected to participate in compliance training and information sessions when offered by the Company. Any employee or officer who is uncertain as to the meaning or interpretation of any law, rule, regulation, policy or procedure, or its application to his or her responsibilities, is expected to seek advice from a supervisor, manager or other appropriate Company Official.

#### **II. Conflicts of Interest**

In carrying out their responsibilities, all employees, officers and directors have a duty always to act in the best interests of the Company and its stockholders. The ability of an employee, officer or director to fulfill this obligation can be compromised if a conflict exists between his or her personal interests and the interests of the Company. In general, a conflict of interest can arise whenever the personal interests of an employee, officer or director in a matter (financial or otherwise) are different from the interests of the Company and its stockholders. Even where the outcome of the matter is on terms that are entirely fair to the Company, the existence of a conflict of interest can create an appearance of impropriety.

While it is not possible to list all of the situations that could present a conflict of interest, examples include:

• Ownership of a material financial interest in any business or other enterprise that does business (whether as a supplier, customer or otherwise), or is seeking to do business, with the Company.

- Serving as a director, officer or partner of, or in any other managerial role with respect to, or as a consultant to, any business or other enterprise that does business (whether as a supplier, customer or otherwise), or is seeking to do business, with the Company.
- Ownership of a material financial interest in, or serving as a director, officer or partner of, or in any other managerial role with respect to, or as a consultant to, any competitor of the Company.
- Acting as a broker, finder or other intermediary in any transaction involving the Company.
- Any situation where the employee, officer or director will receive any payment of money, services, loan, guarantee or any other personal benefits from within the Company or a third party in anticipation of or as a result of any transaction or business relationship between the Company and a third party.
- Ownership of a material financial interest in any business or other enterprise that does business (whether as a supplier, customer or otherwise), or
  is seeking to do business, with any competitor of the Company.
- Serving as a director, officer or partner of, or in any other managerial role with respect to, or as a consultant to, any business or other enterprise that does business (whether as a supplier, customer or otherwise), or is seeking to do business, with any competitor of the Company.
- Taking a public position or making public statements contrary to the best interests of the Company or that could result in embarrassment to the Company.

A conflict also can exist where the person doing business, or seeking to do business with the Company is a family member of an employee, officer or director. However, the acquisition or use by an employee, officer or director of the Company of products or services obtained from the Company in the ordinary course of the Company's business will not represent a conflict of interest.

All employees and officers are encouraged to avoid relationships that have the potential for creating an actual conflict of interest or a perception of a conflict of interest. Employees and officers must be free of any conflict of interest whenever they act on behalf of the Company, including engaging in negotiations or recommending or approving a transaction, arrangement or relationship with an existing or potential customer, supplier, lender or investor. Any officer who has a conflict of interest with respect to any matter is required to make prompt and full disclosure of the matter to the Compliance Director or, in the case of the Chief Financial Officer, to the Audit Committee. All other employees are required to make prompt and full disclosure of any conflict of interest to the Head of Internal Audit (who shall be the Company's Chief Financial Officer, serving from time to time, unless some other person is designated by the Company's Board of Directors). No employee or officer is permitted to participate in any matter in which he or she has a conflict of interest unless authorized by an appropriate Company Official and under circumstances that are designed to protect the interests of the Company and its stockholders and to avoid any appearance of impropriety.

Any officer who has a question as to whether a given situation or relationship might represent a conflict of interest is required to consult with the Chief Financial Officer. Any other employee who has a question as to whether a situation or relationship might constitute a conflict is required to consult with the Head of Internal Audit.

Directors are required to disclose any conflict of interest to the Chairman of the Board of Directors and to refrain from voting on any matter(s) in which they have a conflict.

#### **III. Corporate Opportunities**

All business opportunities that are within the existing or reasonably foreseeable scope of the Company's business, including planned business ventures, are the property of the Company. Without the prior written consent of the Board of Directors, employees, officers and directors are prohibited from:

- Taking for themselves opportunities that they discovered through the use of Company property or information or through their position with the Company;
- Using property or information of the Company or their position with the Company for personal gain; or
- Engaging in any business in competition with the Company.

#### IV. Confidentiality and Non-Disparagement

#### Confidentiality

Employees, officers, directors and director nominees are required to maintain the confidentiality of, and not use for personal benefit, confidential information entrusted to them by the Company, its customers or its suppliers, or otherwise acquired in the course of their employment by or service to the Company. Disclosure or use of confidential information is permitted only for a proper business purpose and when specifically authorized by an appropriate Company Official or as required by law or legal proceedings. Confidential information includes all information protected by law or by an agreement between the Company and a third party, any information identified as "proprietary" or "confidential," or information that might reasonably be regarded as confidential information, as well as other non-public information that, if disclosed, might be harmful to the Company or useful to competitors, including but not limited to:

- Trade secrets, know-how, processes, methods, intellectual property and other proprietary technical information or data.
- Undisclosed financial and accounting information.
- Strategic information concerning current and future business plans, bid or proposals, projects, ventures, acquisitions, or divestitures.

- Operating procedures or programs or methods of promotion and sale.
- Pricing information.
- Customer or vendor records, contracts, or business terms.
- Employee personnel records (e.g., job applications, resumes, performance evaluations and records, compensation information, notices regarding performance, termination notices, etc.).
- Information regarding Company disputes, litigation, or compliance matters.
- Research information and records.

Employees, officers and directors must not communicate, divulge or disseminate confidential information at any time during or after termination of service, with respect to directors, or termination of employment, with respect to employees and officers, except:

- To employees or agents of the Company that need the confidential information to perform their duties on behalf of the Company;
- In the performance of their respective duties to the Company; or
- As otherwise required by law or legal process.

All employees, officers and directors are required to sign a confidentiality statement. These confidentiality and non-use restrictions continue beyond termination of service for directors, and termination of employment for employees and officers. Upon termination, employees, officers and directors are not permitted to take, copy or retain any records or documents of the Company and may be required to certify that he/she has complied with, and will continue to comply with, these confidentiality and non-use restrictions and requirements.

#### Non-Disparagement

Employees, officers and directors must refrain from taking actions or making statements, written or verbal that:

- Denigrate, disparage or defame the goodwill or reputation of the Company or any of its trustees, officers, security holders, partners, agents or former or current employees, officers and directors, or
- Are intended to, or may be reasonably expected to, adversely affect the morale of the employees of the Company;
- Employees, officers and directors also must not make any negative statements to third parties relating to their service or employment with the Company or any aspect of the business of the Company and not make any statements to third parties about the circumstances of the termination of service or employment, or about the Company or its trustees, directors, officers, security holders, partners, agents or former or current employees, officers and directors, except as may be required by a court or governmental body, or as otherwise required by law or legal process.

#### V. Proper Accounting for Company Transactions

The maintenance of accurate financial and accounting records is essential in order to enable the Company to comply with the requirements of the federal securities laws and with its obligations to its shareholders.

#### Maintenance of Accurate Records

All Company assets and liabilities and all items of revenue and expense shall be properly recorded in the Company's regular books and records in accordance with generally accepted accounting principles. All employees and officers who are responsible for the recording or reporting of Company property, assets, liabilities, transactions and other activities are required to provide full, fair, accurate, timely and understandable recording or reporting thereof. Without limitation of the foregoing:

- No undisclosed or unrecorded fund or asset of the Company shall be established or maintained for any purpose.
- No employee or officer of the Company shall intentionally conceal or fail to record or report any matter that is required to be recorded or reported.
- No employee or officer of the Company shall improperly record or report any matter, or improperly alter any record or report of any matter.

#### **Documentation of Disbursement of Funds**

No payment or other disbursement of Company funds shall be made without proper authorization. No approval shall be granted for the payment or other disbursement of Company funds without adequate supporting documentation. No payment on behalf of the Company shall be approved or made with the intention or understanding that any part of such payment is to be used for a purpose other than that described by the documents supporting the payment.

## VI. Improper Payments and Gifts to Third Parties

#### **Improper Payments and Gifts**

Except for permitted gifts (as described below), neither the Company nor any employee, officer or director shall, either directly or indirectly, authorize or make any payment or gift of money or any other thing of value (including materials, equipment, facilities or services) to any:

• Current or prospective customer, supplier or competitor of the Company or to government officials; or

- Any director, officer, employee, general partner, stockholder or owner of a current or prospective customer, supplier or competitor,
- if the purpose of the payment or the gift is to induce the current or prospective customer, supplier, competitor or government official improperly to grant or convey any benefit to, or forgo any claim against, the Company or any of its employees, officers or directors, or otherwise to influence a business or other decision of the current or prospective customer, supplier, competitor or government official.

#### **Permitted Gifts**

An employee, officer or director may make gifts, generally in the form of meals, entertainment or specialty advertising items, to Company customers, suppliers or other third parties engaged, or that may become engaged, in business with the Company if the gift meets all of the following criteria:

- It is consistent with customary business practices;
- It is not for an improper purpose;
- It is not in contravention of any applicable laws, rules, regulations or ethical standards; and
- Public disclosure of the full details of the gift would not cause embarrassment to the Company.

#### Foreign Corrupt Practices Act Anti-Corruption Policy

All employees, officers and directors are required to adhere to the Company's Foreign Corrupt Practices Act and Antibribery Policy and Foreign Corrupt Practices Act Compliance Program Manual, both of which establish prohibitions on certain payments to foreign government officials to assist in obtaining or retaining business.

## Acceptance of Gifts or Other Personal Benefits

No employee, officer or director shall solicit from any supplier, customer or other person doing business, or seeking to do business, with the Company any gift of money, products or services, gratuity, loans or guarantees, or other personal benefits of any kind.

An employee, officer or director, including their family members, may accept an unsolicited gift or gratuity of nominal value or reasonable business entertainment (including recreation and attendance of sporting or cultural events) if the gift or gratuity meets all of the following criteria:

- It does not go beyond common courtesies usually associated with accepted business practices;
- It does not interfere with the recipient's independence or judgment in carrying out his or her responsibilities on behalf of the Company; and

• Public disclosure of the full details of the gift or gratuity would not cause embarrassment to the Company.

Any gifts or gratuity that do not meet these requirements must to the extent possible be returned.

#### VII. Relationships with Customers

When dealing with customers, the Company is committed to:

- Providing all customers with exceptional service;
- Dealing fairly and ethically with all customers and treating customers with respect;
- Providing customers with accurate and clear information regarding the services offered by the Company; and
- Investigating promptly and resolving on fair terms all customer complaints and inquiries.

Each employee, officer and director has a responsibility to use his or her best efforts to ensure that these objectives are attained. The Company prohibits manipulation, misrepresentation of facts, and other forms of unfair dealing with customers.

#### VIII. Relationships with Suppliers and Consultants

When dealing with suppliers and consultants of products and services to the Company, all employees, officers and directors are required at all times to act in the best interests of the Company, while at the same time adhering to the highest standards of ethical conduct. All unlawful behavior, manipulation, misrepresentation of facts, or any other forms of unfair dealing are prohibited.

#### **IX. Fair Competition**

The Company is committed to fair and honest competition. The Company seeks to achieve its competitive advantage through competitive prices, products and services, and not through illegal or unethical business practices. All employees, officers and directors are required to adhere to all laws and regulations regarding fair competition, including antitrust laws. Misappropriation of trade secrets or other proprietary information, manipulation, misrepresentation of facts and all other forms of unfair dealing are prohibited.

#### X. Relationships with Employees

All employees and officers are entitled to work in an environment free of discrimination and harassment. Therefore the Company strives to provide each employee and officer with a workplace that is free from unlawful discrimination or harassment. It is the policy of the Company to provide equal employment opportunity to qualified individuals regardless of race, religion, gender, sexual orientation, national origin, age, or their status as disabled veterans or as disabled individuals. Equal opportunity applies to all aspects of the employment relationship, including initial employment, promotion, training, wage and salary administration, seniority, retirement, and employee benefits.

#### XI. Protection and Proper Use of Company Assets

Proper protection and proper use of Company assets is the responsibility of each employee, officer and director. Employees, officers and directors are required to promote the efficient use of Company assets and to take appropriate security measures to safeguard physical property and other assets against unauthorized use or removal, as well as against loss by wrongful acts or negligence. Employees, officers and directors may use Company property only for legitimate business purposes and strictly in accordance with established Company policies and guidelines.

#### XII. Insider Trading

All employees, officers and directors are required to adhere to the Company's Insider Trading Policy, which governs trading by employees, officers and directors in Maven stock.

#### XIII. Political Activities

Employees, officers and directors are free to participate in lawful political activities on their own time and at their own expense, and to make personal contributions to political parties, committees or candidates of their choice. However, under no circumstances shall an employee, officer or director use Company facilities or assets, or be compensated or reimbursed by the Company, for their personal political activities or contributions.

While employees and officers are encouraged to participate in civic and community activities during their non-work hours, an employee's or officer's determination to seek election or appointment to public office, including membership on a public board or commission ("public office"), raises special concerns. Because the Company's business frequently interfaces with many government branches, employees, officers and directors would have a responsibility to disqualify themselves from any action in which they know the Company has an interest. In addition, care must be taken that campaigning for office or fulfilling public responsibilities is not done during work hours. Accordingly, any employee or officer who wishes to seek or accept public office must provide the Head of Internal Audit with reasonable advance notice of that intent. In certain cases, depending on the nature of the office and other surrounding circumstances, the Company may decide that the employee or officer should not seek or accept such office while remaining in the Company's employment without a determination by the Company's Chief Financial Officer (or in the case of the Chief Financial Officer, the Board of Directors) that such activities will be consistent with Company policies and applicable laws and standards.

In addition, lobbying activities by employees, officers and directors may require disclosure to government agencies. Lobbying activities include, but are not limited to, contacting legislators, regulators, government officials, and their respective staff members on matters relating to the business of the Company or its affiliates, as well as any other efforts generally intended to influence legislation or administrative action. Accordingly, employees, officers and directors must consult with the Company's General Counsel, if any, or the Company's Chief Financial Officer, before undertaking any lobbying activities on behalf of or related to the business of the Company or its affiliates.

#### **XIV. Certain Communications with Third-Parties**

It is the Company's policy to comply with all applicable law and to cooperate with any reasonable and lawful request made in a government investigation. All employees, officers and directors must immediately notify the Company's General Counsel, if any, or the Company's Chief Financial Officer, if they receive an inquiry, subpoena, or other legal document regarding the Company or any of its affiliates or its respective business from any governmental agency. Employees, officers and directors must also immediately notify the Company's General Counsel, if any, or the Company's Chief Financial Officer, if any communications are received from lawyers concerning a dispute with the Company or any of the Company's affiliates or any of its respective employees, officers, directors, suppliers, contractors, vendors, partners, customers, or competitors. In addition, employees, officers and directors should consult with the Company's General Counsel, if any, or the Company's Chief Financial Officer, before producing any documents, submitting to an interview, answering questions, or responding to any request regarding litigation or a government investigation concerning the Company or any of its affiliates or its respective business.

Following termination of service or employment with the Company, employees, officers and directors shall continue to cooperate with the Company during the course of all third-party proceedings, which includes internal investigations, administrative investigations, governmental investigations, or proceedings and lawsuits, arising out of the Company's business about which the former employee, officer, or director has knowledge or information.

Former employees, officers and directors must not communicate with, or give statements to, any member of the media (including print, television, electronic, radio, or digital media) relating to any matter (including pending or threatened lawsuits or administrative investigations) about which they have knowledge or information as a result of service or employment with the Company.

#### **XV. Compliance Procedures**

#### Distribution of this Code of Ethics

A copy of this Code of Ethics shall be furnished to each employee, officer, director and director nominee of the Company and shall be posted on the Company's website (**www.maven.io**). Company officers are required to ensure that all Company personnel in the departments for which they are responsible receive a copy.

Any employee who has a question concerning the interpretation or application of any provision of this Code of Ethics should consult his or her immediate manager, who may, if necessary, refer the question to the Head of Internal Audit or an appropriate Company Official. Alternatively, any employee, officer or director may contact the Head of Internal Audit directly.

#### Reporting Violations

Any employee or officer who has knowledge of a violation by the Company or any employee, officer or director of any law, rule or regulation or this Code of Ethics, or suspects that such a violation has occurred, is required to report the matter to an independent third party via a dedicated toll-free hotline or a secure website, or in written form directly to the Head of Internal Audit in accordance with the process set forth on the Company's website (www.maven.io). All valid concerns will be investigated under the direction of the Chairman of the Audit Committee.

The Company will make every effort, within the limits allowed by law, to keep confidential the identity of anyone requesting guidance or reporting a violation or suspected violation. However, it may not be possible to maintain the confidentiality of the reported person or the reported information if (i) disclosure is necessary to enable the Company or law enforcement officials to investigate the matter, (ii) disclosure is required by law or (iii) the person accused of a violation is entitled to the information as a matter of legal right. All employees, officers and directors are expected to cooperate, to the extent requested, in any investigation of any violation of any law, rule or regulation or this Code of Ethics.

No adverse action will be taken against any person who in good faith reports a violation, or a suspected violation, by the Company, or any employee, officer or director of any law, rule or regulation or this Code of Ethics. Any such retaliation is also a violation of this Code of Ethics and will be grounds for disciplinary action against the person or persons who engage in retaliation. Any employee, officer or director who believes that he or she has been retaliated against may file a complaint with the Head of Internal Audit, who shall be responsible for the investigation of the matter.

#### **Violations**

Any employee, officer or director who fails to comply with any applicable law, rule, or regulation or with this Code of Ethics is subject to disciplinary action, which could include, without limitation, a reprimand, probation, suspension, reduction in salary, demotion or dismissal — depending upon the seriousness of the offense.

#### XVI. Amendments and Waivers

The Board of Directors must approve any amendment to this Code of Ethics. No waivers or exceptions to this Code of Ethics are anticipated; however, any waiver of any provision to this Code of Ethics for employees, other than executive officers, requires the approval of the Chief Financial Officer. Any waiver involving an executive officer or director requires the approval of the Board of Directors or a designated Board Committee and must be promptly disclosed to shareholders within four business days of such determination by website disclosure or as otherwise required by the applicable rules and regulations of the Securities and Exchange Commission and the New York Stock Exchange.

## XVII. Persons Subject to this Policy

This Policy applies to all officers of this Company and its subsidiaries, all members of the Board, and all employees of this Company and its subsidiaries. This Company may also determine that other persons should be subject to this Policy, such as contractors or consultants who have access to material nonpublic information of this Company or any other company. This Policy also applies to family members, other members of a person's household, and entities controlled by a person covered by this Policy, as described below.

#### ACKNOWLEDGMENT AND CERTIFICATION

## I certify that:

- 1. I have read and understand the Company's Business Code of Ethics and Conduct (the "Code of Ethics"). I understand that the Board of Directors of the Company is available to answer any questions I have regarding the Code of Ethics.
- 2. Since the date the Code of Ethics became effective, or such shorter period of time that I have been an employee, officer or director of the Company, I have complied with the Code of Ethics.
- 3. I will continue to comply with the Code of Ethics for as long as I am subject to the Code of Ethics.

  Signature:

Print name:

Date:

#### CODE OF ETHICS FOR FINANCIAL OFFICERS

This Code of Ethics for Financial Officers has been adopted by the Board of Directors of TheMaven, Inc. a Delaware corporation (the "Company") to promote honest and ethical conduct, accurate and timely disclosure of financial information in the Company's filings with the Securities and Exchange Commission (the "SEC"), and compliance with all applicable laws, rules and regulations.

The Company expects all of its employees to carry out their job responsibilities in accordance with the highest standards of personal and professional integrity, to comply with all applicable laws, and to abide by the provisions of the Company's Business Code of Ethics and Conduct and all other corporate policies and procedures that may be adopted by the Company from time to time governing the conduct of its employees. This Code of Ethics for Financial Officers supplements the Company's Business Code of Ethics and Conduct as it relates to the activities of the Company's Chief Executive Officer, Presidents, Chief Financial Officer, Treasurer, Chief Accounting Officer, Director of Accounting and Corporate Controller, hereafter referred to as the "Financial Officers".

Each Financial Officer when performing his or her duties must:

- Maintain high standards of honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal
  and professional relationships.
- Avoid conflicts of interest and disclose to the Chairman of the Audit Committee any material transaction or relationship that reasonably could be
  expected to give rise to such a conflict.
- Take reasonable actions within the scope of his or her responsibilities to ensure that the disclosures in reports and documents filed by the Company with the SEC and in other public communications made by the Company are accurate, complete, fairly stated, timely and understandable.
- Ensure that the Company maintains a strong control environment, including the adequacy of design of control and ongoing monitoring of operational effectiveness of key controls, especially those that relate to the accuracy and completeness over the financial reporting process of the Company, and those that may prevent or reveal fraud.
- Comply with applicable laws, rules and regulations, including the rules, regulations and policies of public regulatory agencies.
- Act at all times in good faith, responsibly, with due care, and diligence in carrying out his or her responsibilities.
- Maintain the confidentiality of confidential financial or other information acquired in the course of employment, except when disclosure is properly authorized or is required by applicable law or legal process, and not use any such confidential information for personal advantage.

- Not take any action to coerce, manipulate, mislead or fraudulently influence an independent accountant or internal auditor engaged in the performance of an audit or review of the Company's financial statements or accounting books and records.
- Promptly report any actual or suspected financial fraud, questionable accounting matters, or possible violations of the law or violations of this Code of Ethics for Financial Officers, either directly to the Director of Internal Audit, if any, or the Chairman of the Audit Committee.

Any Financial Officer who violates this Code of Ethics for Financial Officers will be subject to appropriate disciplinary action, including possible termination of employment. Violations of this Code of Ethics for Financial Officers may also constitute violations of law and may result in civil and criminal penalties for you, your supervisors and/or the Company.

The Audit Committee shall be responsible for overseeing continvestigation of any alleged violation and report its findings, including an	compliance with this Code of Ethics for Financial Officers and shall direct the any recommended action, to the Board of Directors.
Code Attestation	
obligations as an employee to comply with the Code of Ethics for Financ and guidelines. I understand my compliance role, responsibilities and account of the complex compliance role, responsibilities and account of the code of Ethics for Finance and guidelines.	or Financial Professionals, dated
	Name: Title:

## Subsidiaries

Maven Media Brands, LLC TheStreet, Inc. Maven Coalition, Inc. Delaware Delaware Delaware

## Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934

#### I, Ross Levinsohn, certify that:

- 1. I have reviewed this Annual Report on Form 10-K for the year ended December 31, 2020 of theMaven, Inc.;
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
  - d) Disclosed in this Report any change in the registrant's internal control over financial reporting that occurred during any period covered by this Report that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2021

/s/ Ross Levinsohn

Ross Levinsohn Chief Executive Officer

#### Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934

#### I, Douglas Smith, certify that:

- 1. I have reviewed this Annual Report on Form 10-K for the year ended December 31, 2020 of the Mayen, Inc.;
- 2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
  - d) Disclosed in this Report any change in the registrant's internal control over financial reporting that occurred during any period covered by this Report that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2021

/s/ Douglas Smith

Douglas Smith Chief Financial Officer

## Certification of Chief Executive Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code

Pursuant to U.S.C. Section 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned Chief Executive Officer of theMaven, Inc. (the "Company") does hereby certify, to the best of such officer's knowledge, that:

- 1. The Annual Report on Form 10-K of the Company for the twelve months ended December 31, 2020 the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 16, 2021

By: /s/ Ross Levinsohn
Ross Levinsohn
Chief Executive Officer

The certifications set forth above are being furnished as an exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Maven, Inc. and will be retained by the Maven, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

## Certification of Chief Financial Officer Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code

Pursuant to U.S.C. Section 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned Chief Financial Officer of the Maven, Inc. (the "Company") does hereby certify, to the best of such officer's knowledge, that:

- 1. The Annual Report on Form 10-K of the Company for the twelve months ended December 31, 2020 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 16, 2021 By: /s/ Douglas Smith

Douglas Smith
Chief Financial Officer

The certifications set forth above are being furnished as an exhibit solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Maven, Inc. and will be retained by the Maven, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.